&Ð1* 7< &Ø 3+ª1 ª8 7l 7Ø1* +æ3 +¬ 1Ü,

%È2 &È2 7¬, &+Ë1+ - læ& .,Æ0 72È1

CHO 1 0 7¬, &+Ë1+ .Â7 7+Ò &31/12/2012

6 Y102/2013/UHY-BCKT

%È2 &È2 .,Æ0 72È1
(9I %iR FiR WjL&{QJ W\ &ÙSK«Q /X Wm WQJ KçS +j 1
&KQ P WjL thêm QjK NGWKiQJ 2) Q P

.tQK :JuL +ÝL ÿ×QJ 4XêQ 7ÙUQ*LYijP ÿÕF
&{QJ W\ &Ù SK«Q «X Wm WÙQJ KçS +j 1ÝL

&K~QJ W{L ÿm WLÃQ KjQK NLÇP&{QJ YLËF NLÇP WRiQ WKHR FiF &K~QJ W{L ÿm WKõF KLËQ F{QJ YLËF NLÇP WRiQ WKHR FiF &K~QJ W{L ÿm WUuQK Ej\ W³W Oj ³&{QJ W\ ÝÕL NÃ WKiQJ JjQFPQJ YßL %iR FiF TX§ KR¥W ÿÝQJ NLQK GRDQK %iR FiR /mX FKX\ÇQ FKWLÅQQPWWËj FKtQK NÃW WjK~P%iR•QJRQWjL{QKtQK ÿëSFQ&Jj\ WKiQJvàtrìQ P Ej\ Wï WÿÃQ JW4kmQhleo.

7UiFK QKLËP ÐQF7ÙQJ *LYijP.ÿÕF WRiQ YLrQ

1Km ÿm WUuQK Ej\ W%UQJ7ÙQ FWRP WËÃQJ ,ÿÃQW7ÙQJ*LP &{QJ W\ Fy WUiFK QKLËP O±S %iRëFiR~QJLW{QKtQK ÿm7UiFKQ QKLË FKtQK Qj\ GõD WUrQ NÃW TX§ FëD FXÝF NLÇP WRiQ

&k Vã FëD ê NLÃQ

&K~QJ W{L ÿm WKõF KLËQ F{QJ YLËF NLÇP WRiQ WKHR FiF &K Qj\ \rX F«X FK~QJ W{L SK§LLËQFÃJKRËFNLÇPWKõRiQ ÿÇ ÿ¥W UµQJ %iR FiR WjL FKtQK NK{QJ Fy FiF VDL VyW WUÑQJ \ÃX & Fk Vã FKÑQ P¯X FiF EµQJ FKíQJ [iF PLQK FKR FiF VÕ OLËX &K~QJ W{L FÊQJ ÿ×QJ WKáL WLÃQ KjQK ÿiQK JLi FiF QJX\rQ TXDQ WU%ÑQJ FëD*LÊPÕÇ«KQ ÿÕF Km ÿiQK JLi YÅ YLËF WUuQK Ej\ FKtQK &K~QJ W{L WLQ WmãQJ UQJFëSQKYLËF FkLÇ WçSQOê chúng tôi.

7X\ QKLrQ FXÝF NLÇP WRiQ FëD FK~QJ W{L EÏ K¥Q FKÃ EãL Fi

)HQRPNQ

.KR§Q F{QJ Qç SK§L WKX OLrQ TXDQ ÿÃQ &{QJ W\ &Ù SK«Q % trên báoFiR WjL FKtQK VÕ WLÅQ ÿ×QJ ÿDQJ ÿmçF &{Q 'RÐQJ 1QX$ÉK 4XkQ ÿDQJ Fy OËQWKjLWUSXQ ÿQP ÿ×QRJ FWKRáNKR§Q FÙ SKW«QQJ W\ &Ù SK«Q %©W ÿÝQJ V§QuÆK QyP ÿLËF WÇQFQJX 7URQJ Q P WKHR ELrQ E§Q WKJÓLDDW&{QJQWQhjJ1LXÉQQSKQ 4XkQ Yj &{QJ W\ FÙ SKG«QQJ7ÐÕS§K«QPFëD &{QJ W\ &Ù SK«Q %r JLi WUÏ Wù ÿ×QJanhmóFhC•Cnjtÿ(aWKÔ1gX\É 4$QkQ 6Õ FÙ SK« &{QJ W\ &Ù SK«Q 7DP §R 0ßL QK±Q FKX\ÇQ QKmçQJ Wï 7ÙQJ QmßF&,& +LËQ QD\ FiF ErQ OLrQ TXDQ ÿDQJ [~F WLÃQàyFiF W VDQJ WrQ FKR &{QJ W\ 'R YLËF FKX\ÇQ QKmçQJ ÿDQJ ÿmçF W JLi ÿmçF JLi WUÏ FëD FiF FÙ SK«Q Qj\ QrQ FK~QJ W{L NK{QJ NKR§Q F{QJ Qç QyL WUrQ FÊQJtQKmWStQK SçSQJê FëD PíF W

&iF NKR§Q SK§L WQKXWjQLVQQTFKÃQ WÝÃX QrX WL¥iLWWUÏXFÃNWKW¥QK V íQJ JLi WUWÙKQQX W¥L WKX\ÃW PÿL«QXKWmÕ GjLjWFWÏQ NKRQ ÿ×QJ Q W¥L WKX\ÃWWPLuQQK VEÕ\ WUrQ EiR FiR WjL FKtQK WKHR JLi JÕF ÿiQK JLi NK§ Q QJ JNKSR§QLWWjLUÝ§FQDFKÃKWKQ ÍQ×L Yj FÿiF«XNÃWÝm§Q Yj Võ F«Q WKLÃW SK§L WUtFK O±S Gõ SKzQJ QÃX Fy

ÃQ WKáL BýàoÇâPmay±K~QJ W{L FKmD WFKBXLWQK±ES§QÿÝÇÕL FFiKLÃÃXD[iF KkQ Wÿù×QÿJ«X Wm GjLFK¥LQÃPBKWFiÐËNKR§Q ÿ«X WWm¥GjQJ¥Q).NKiF &iF WKë WFëiFQNWLÇÐKWMÃJ O¥ë F«\Vfãúnÿ(Q{L ÿmD UD ê NLÃQ YÅ KçS Oê FëD FiF VÕ Gm Qj\ FÊQJ QKm §QK KmãQJ LFëFDKtFQK~QÃW ngày 31/12/2012FëD &{QJ W\

%È2 &È2 .,Æ0 72È1 7,Â3

7X\ QKLrQ FXÝF NLÇP WRiQ FëD FYK©QJ ÿWV{LDEXÏ KW¥LQÃ SKÃ EãL Fi

9-Q ÿI W•\ WKXaF

Tính ÿÃQ QJj\ WÙQJ F{QJ W\ QJ³QJ FK¥D &{QJ W\ 10.150.250 ÿ×QJ WÙQJ
V§Q QJ³Q 25K 2.240.530 ÿ×QJ WURQJ ÿy FiF NKR§Q SK§L WKX OLrQ
BQP và Ông Ng \ÉQ $QK 4XkQ Oj ÿm TXi ¥QJ WK DQQJK WUÝFK O±S
phòng YßL VÕ1 WLÅQ ÿ×QJÊ\NÙÃ WtQK ÿÃQ 25.233.175.407 ÿ×QJ
9ßL WuQK KuQK WjL FKtQK QKm WUrQ NK§SQ éQJ WKXLÃS SWé«FQ K
Q QJ WKX K×L NKR§Q F{QJ Qç OLrQ TXDQ ÿÃQ &{QJ W\ gÙ SK
QKm NKSWKDQJK WRiQ FiF NKR§Q Qç QJ³Q K¥Q FëD &{QJ W\

é NLÃQ

7KHR ê NLÃQ FQJ RF¥K~QJ WQK óQJ §QKtàichínhQG ÿÃiE ¥PQ FiKèÃ QrX
WURQJ JL§ ÿÏQK &{QJ W\ KR¥W ÿÝQJ OLrQ WéFU%iQRJ FWS§SWQ jF
WUrQ FiF NKtD F¥QK WUÑQJ \ÃX &ÙuQK«QuQ«X WjmFKQ¢QLÉ ¢jS &j
tháng 12Q P FÊQJ QKm NÃW TX§ KR¥W ÿÝQJ NLQK GRDQK Yj Wu
FKtQK NÃW WK~F F•QJ QJj\ SK• KçS YßL FiF &KX-QRÐÕF NÃJKW
9LËW 1DPqX\j ÿFiQK SKiS Oê OLrQ TXDQ ÿÃQ Yà Oí O±S Yj WUuQK

3K¥P *LD ¥W
Phó 7ÙQ*LiP ÿÕF
&KíQJ FKÍ NLÇP0708KiTQ YL

Hà Minh Long
.LÇP WRiQ YLrQ
&KíQJ FKÍ .LÇP 1228KQVYL

7JHGLQ
CÔNG TY 71++ 'Î&+ 9èÆ0 72È1 9+ 9¨1UHY
+j 1aL QJ¥WKiQJ Q P

%¦1* &Æ1 Ô, .Â 72È1
7)LJQ WKiQJ Q P

7¬, 6¦1	Mã số	Thuyết minh	31/12/2012 VND	01/01/2012 VND
7¬, 6¦1 1*²1 +¤1	100		251.802.248.530	359.694.536.99
7LÅQ Yj FiF NKR§Q WmkQ1	110	ym4kQJ WLÅQ	744.172.448	1.109.099.225
7LÅQ	111		744.172.448	1.109.099.225
&iF NKR§Q WmkQJ ym1	112	QJ WLÅQ	-	-
&iF NKR§Q ÿ«X Wm WjL F1	120	QK5 QJ³	132.294.405.462	222.533.657.12
«X Wm QJ³Q K¥Q	121		252.940.677.991	295.786.136.44
'õ SKzQJ JL§P JLi ÿ«X	129	Wm QJ(	(120.646.272.529)	(73.252.479.318
&iF NKR§Q SK§L WKX QJ³	130	K¥Q	60.518.820.825	74.387.579.84
3K§L WKX NKiFK KjQJ	131		10.563.491.122	18.886.834.66
7U§ WUmßF FKR QJmi	132	EiQ	105.143.524	49.187.893.52
&iF NKR§Q SK§L WKX	135	5KiF	52.985.862.316	8.458.014.87
'õ SKzQJ SK§L WKX QJ	139	Q K¥Q	(3.135.676.137)	(2.145.163.212
+jQJ W×Q NKR	140		6.108.411.659	6.108.411.65
+jQJ W×Q NKR	141	8	6.108.411.659	6.108.411.65
7jL V§Q QJ³Q K¥Q NKiF	150		52.139.438.136	55.555.789.13
&KL SKt WU§ WUmßF	151	J³Q K¥Q	1.199.969	46.339.74
7KXÃ *7*7 ÿmçF NK©	152	WUï	1.472.808.996	56.780.47
7jL V§Q QJ³Q K¥Q NKiF	158	9	50.665.429.171	55.452.668.91
7¬, 6¦1 '¬, +¤1	200		101.800.485.781	204.340.474.72
7jL V§Q FÕ ÿÏQK	220		658.888.650	1.433.280.81
7jL V§Q FÕ ÿÏQK KóX	221	uQ1	658.888.650	1.433.280.81
- Nguyên giá	222		1.159.826.712	2.770.939.18
*Li WUS KDR PzQ	223	• NG	(500.938.062)	(1.337.658.366
&iF NKR§Q ÿ«X Wm WjL F	250	QK GjL	2.673.694	201.574.204.45
«X Wm YjR F{QJ W\	251	Q 11	2.000.000.000	2.000.000.00
«X Wm GjL K¥Q NKiF	258	12	101.653.001.440	210.663.236.24
'õ SKzQJ JL§P JLi ÿ«K¥Q	259	13	(3.690.327.746)	(11.089.031.786
7jL V§Q GjL K¥Q NKiF	260		1.178.923.437	1.332.989.45
&KL SKt WU§ WUmßF	261	jL K¥Q	178.923.437	221.461.67
7jL V§Q GjL K¥Q NKiF	268		1.000.000.000	1.111.527.77
7Ø1* &Ü1* 7¬, 6¦1	270		353.602.734.311	564.035.011.71

%¦1* &Æ1 Ô, .Â 72ÈÂ13
7)LJQ WKiQJ Q P

1*8Ö1 9Ô1	Mã số	7KX\ minh	31/12/2012 VND	01/01/2012 VND
1æ 3+¦, 75¦	300		258.910.150.250	359.214.226.86
1ç QJ³Q K¥Q	310		258.910.150.250	359.214.226.86
9D\ Yj Qç QJ³Q K¥Q	311	14	135.353.866.345	254.588.789.04
3K§L WU§ QJmáL EiQ	312		5.138.534.707	15.765.314.66
1JmáL PXD WU§ WLÅQ	313	WUmßF	3.458.718.450	4.832.733.05
7KXÃ Yj FiF NKR§Q S	314	15 Ý S	11.246.071.136	10.953.268.53
3K§L WU§ QJmáL ODR	315	ÝQJ	174.982.999	704.035.17
&KL SKt SK§L WU§	316		30.323.600.167	11.638.897.48
&iF NKR§Q SK§L WU§ khác	319	16	69.512.467.513	56.997.406.52
4Xû NKHQ WKmãQJ S hành	323		3.701.268.399	3.733.782.39
1ç GjL K¥Q	330		-	-
9Ô1 &+ê 6â +ò8	400	17	94.692.584.061	204.820.784.84
9ÕQ FKë Vã KóX	410		94.692.584.061	204.820.784.84
9ÕQ ÿ«X Wm FëD FKë	411	Vã KóX	324.533.600.000	324.533.600.00
7K»QJ Gm YÕQ FÙ SK	412	Q	16.350.914.364	19.415.004.61
&Ù SKLÃX QJkQ TXû	414		-	(4.052.440.254
4Xû ÿ«X Wm SKiW WU	417	ÇQ	3.871.413.179	3.871.413.17
4Xû Gõ SKzQJ WjL FK	418	K	2.268.410.925	2.268.410.92
/Û OÊ\ NÃ VDX WKX	420	FKmD (8	352.331.754.071	(141.215.203.623
1JX×Q NLQK SKt Yj TXû N	430	iF	-	-
7Ø1* &Ü1* 1*8Ö1 9Ô1	440		353.602.734.311	564.035.011.71

&È& &+Ì 7,Ç8 1*2¬, %¦1* &Æ1 Ô, .Â 72È1

&+Ì 7,Ç8	Mã số	7KX\ minh	31/12/201	01/01/2012
1JR¥L WË FiF OR¥L 86'			1.029,93	1.049,27

LQK +×QJ /RQJ	1JX\ÉQ 7KÏ +§L	.KX©W 7KÏ 7UD
7ÙQJ *LiP ÿÕF	.Ã WRiQ WUmãQ	1JmáL O±S ELÇ
+j 1aL QJ\ÿ\KiQJ Q		

BÁO CÁO .Â7 48¦ +2¤7 Ü1* .,1+ '2$1+
&KR Q P WjL FKtQK NGW WK~F QJj\ WKiQJ Q

&+Ỉ 7,Ç8	Mã V(	7KX\ minh	1 P VND	1 P VND
'RDQK WKX EiQ KjQJ Yj FXQJ 0Ê©S 18GÏFK			74.328.578.027	166.026.515.50
&iF NKR§Q JL§P WUï GRDQK W	02	KX	-	1.004.775.54
'RDQK WKX WKX«Q YÅ EiQ K GÏFK Yé	10	18	74.328.578.027	165.021.739.95
*Li YÕQ KjQJ EiQ	11	19	103.994.349.037	152.865.404.50
/çL QKX±Q JÝS YÅ EiQ KjQJ Y	20	FXQJ F	(29.665.771.010)	12.156.335.44
'RDQK WKX KR¥W ÿÝQJ WjL F	21	QK	1.375.971.095	28.177.429.54
Chi phí tài chính	22	21	40.219.246.899	93.590.840.52
7URQJ ÿy &KL SKt OmL YD\	23		25.162.425.845	38.041.819.83
Chi phí bán hàng	24	22	3.325.581.630	5.022.751.04
&KL SKt TX§Q Oê GRDQK QJK	25	ËS 23	53.358.578.210	80.409.513.07
/Û /çL QKX±Q WKX«Q Wï KR¥W	30	ÿÝQJ	(125.193.206.654)	(138.689.339.650
7KX QK±S NKiF	31		4.011.490.399	2.272.727.27
Chi phí khác	32		6.161.514.529	5.097.912.75
/çL QKX±Q NKiF	40		(2.150.024.130)	(2.825.185.483
7ÙQJ OÛ NÃ WRiQ WUmßF W	50	KXÃ	(127.343.230.784)	(141.514.525.133
&KL SKt WKXÃ 71'1 KLËQ KjQ	51	24	-	-
&KL SKt WKXÃ 71'1 KRmQ O¥L	52		-	-
/Û VDX WKXÃ WKX QK±S 'RDQ	60	QK QJK	(127.343.230.784)	(141.514.525.133

VNPT-CA
Ký bởi : LƯU QUANG MINH

LQK +×QJ /RQJ	1JX\ÉQ 7KÏ +§L	.KX©W 7KÏ 7UD
7ÙQJ *LiP ÿÕF	.Ã WRiQ WUmãQ	1JmáL O±S ELÇ
+j 1aL QJj\ WKiQJ		

VNPT-CA

Ký bởi :

THUY Â7 0,1+ %È2 &È2 7¬, &+Ë1+
(Các thuyG W PLQKEqjSK5Q KkS WKjQK Yj F/Q Báo cáo tài chính)

1. º& ,Æ0 +2¤7 Ü1* &ê$ '2$1+ 1*+,Ê3

1.1 +Î1+ 7+ì& 6â +ò8 9Ô1

&{QJ W\ &Ù SK«Q «X Wm WÙQJ KçS +j 1ÝL VDrQ ÿWï &ÑQ
W\ &Ù SK«Q «X Wm ÝLÿQFRQWKXQKjR1ÆWÿKÝHQJ*L©\ ÿ QJ Nê N
GRDQK VÕ QJj\ thay ÿÙL QJ Nê NLQK ngày GRDQK O«
06/05/2011GR 6ã .Ã KR¥FK Yj «X Wm WKjQK SKÕ +j 1ÝL F©S

&{QJ W\ ÿmçF F©S *L©\ SKpS KR¥W ÿQÝQJ LGÖFjR YéËÿFmãD QQ
QJRjL VÕ -/*37%Q;Jj\ FëD %Ý WUmãQJ %Ý /DR ÿÝQ
KÝL

7Ué Vã FKtQK FëD &{QJ W\ W¥L 7«QJ 7zD QKj 9LJODFHU
SKÕ +j 1ÃÝQL QJj\ ÿÏD FKÍ WUÆWKVãFÝKÙtQKW¥LQ7«QJ
QKj)/& /$1'0$5. 72:(5 ÿmáQJ /r íF 7KÑ [m 0û uQK KX\Ë
SKÕ +j 1ÝL

7KHR *L©\ &KíQJ QK±Q ÿ QJ Nê NLQK GRDQK WKD\ ÿÙL O
GRDQK FëD &{QJ W\ Oj WWKËQKÿ×QJ 9LÊWÙ1 SR«Q
WK{QJ NK{QJ Fy FÙ SK«Q mX×QmLFÙPËQLÃJLi7ôQQJ Q P
W\ WKõF KLVËRjQ2613ÝUDFÙ SKLÃX TXû 6Õ FÙ SKLÃX ÿDQJ
FëD &{Q453W\ OFjÙ SKLÃX S7KLjQXEÝëDÙ&{QJ W\ ÿ QJ
Nê W¥L 7UXQJ WkP OmX Nê FKíQJ NKRiQ 9LËW 1DP ÿmç
NKRiQ +j 1ÝL +1; YßL Pm FKíQJ NKRiQ 6+1 QJj\ FKjR Vj

SÕODR ÿÝQJ WKFnéáDQJ &{QJWNgày\31 tháng 1 Q P là 20 QJm(ăL¥L
ngày 31/122011: 3Q QJmáL

1.2 1*¬1+ 1*+Ä .,1+ '2$1+ 9¬ +2¤7 Ü1* &+Ë1+

+R¥W ÿÝQJ NLínQKFëDR&QQWKKWKR *L©\ FKíQJ QK±Q baQJ Nê NI
J×P

- 0XD EiQ V§Q [X©W Y±W OLËX [k\ GõQJ
- .LQK GRDQK {W{ [H Pi\ Yjy;SKé W•QJ {W{ [H Pi
- .LQK GRDQK Pi\ PyF WKLÃW EÏ Yj SKé W•QJ WKD\ QJKLËS Q{QJ QJKLËS
- ;X©W QK±S NK-X FiF P»W KjQJ F{QJ W\ NLQK GRDQK
- 7m Y©Q ÿ«X Wm WjL FKtQK
- 'ÏFK Yé ë\ WKiF ÿ«X Wm
- 4X§Q Oê Gõ iQ ÿ«X Wm [k\ GõQJ F{QJQWUuQKLËS¥ W«
GéQJ WKë\ OçL K¥W«QJ ÿ{ WKÏ
- 7KLÃW NÃ TX\ KR¥FK WKLÃW NÃ WÙQJ P»W EµQJ N
WUuQK [k\ GõQJ GkQ GéQJ F{QJ QJKLËS
- 7m Y©Q WKLÃW NÃ F{QJ WUuQK ÿmáQJ EÝ
- *LiP ViW WKL F{QJ [k\ GõQJ F{QJ WUuQK F«X ÿmáQJ
- *LiP ViW WKL F{QJ FiF F{QJ WUuQK [k\ GõQJ F{QJ QJ
- .LQK GRDQK E©W ÿÝQJ V§Q
- .LQK GRDQK GÏFK Yé E©W ÿÝQJ V§Q EDR J×P FiF G
ÿÏQK JLi E©W ÿÝQJ V§Q VjQ JLDR GÏFK E©W ÿÝQJ V
E©WQJ ÿÝV§Q TX§Q Oê E©W ÿÝQJ V§Q NK{QJ EDR J×P
ÿÏQK JLi WjL V§Q WKXÝF WK-P TX\ÅQ FëD 1Kj QmßF
- 'ÏFK Yé ÿmD QJmáL ODR ÿÝQJ ÿL OjP YLËF ã QmßF QJ
- .LQK GRDQK V³W WKpS SK{L WKpS Yj NLP OR¥L PjX
- Mua EiQ OmFQWKVõFõSK-P SKàQ EyQ FiF OR¥L
- CiF KR¥W ÿÝQJ NLQK GRDQK NKiF

3. &È& &+Ë1+ 6È&+ .Â 72È1 &+ê <Â8 7,Â3

3.7 7¬, 6¦1 &Ô Î1+ +ò8 +Î1+ 9¬ +$2 0Ñ1

7jL V§Q FÕ ÿÏQK KóX KuQK ÿmçF SK§Q iQK WKHR QJX\rQ
WjL V§Q FÕ ÿÏQK KuQK PXD V³P EDR J×P JLi PXD Yj WRjQ EÝ
WLÃS ÿÃQ YLËF ÿmD WjL V§Q YjR WU¥QJ WKiL V¹Q VjQJ V

7jL V§Q FÕ ÿÏQK KóX KuQK ÿmçF NK©X KDR WKHR SKmkQ
JLDQ Vñ GéQJ mßF WtQK QëDñ GéQJ QëD 7KáL V§Q mßF WtQ

/R¥L WjL V§Q	7KáL JLDQ
	Q P
3KmkQJ WLËQ Y±Q W§L	6-10
7KLÃW EÏ Y Q SKzQJ	3

3.8 &È& .+2¦1 ª8 7l 7¬, &+Ë1+ '¬, +¤1

*Li WUÏ FiF NKR§Q ÿ«X Wm GjL K¥Q NÃW FiF /çL QKX±Q VÙ WK
Q P QÃX Fy ÿmçF SK§Q iQK YjR GRDQK WKX KR¥W ÿÝQJ
ÿm ÿmçF NLÇP WRiQ FëD FiF WÙ FKíF NLQK WÃ Pj &{QJ
WKX«Q ÿmçF FKLD Wï F{QD WQJ\ ÿ«X Wm ÿmçF VLQK QK±Q
NÃW TX§ KR¥W ÿÝQJ NLQK GRDQK &iF NKR§Q SKiW VLQK
FRL Oj SK«Q WKX K×L FiF NKR§Q ÿ«X Wm Yj ÿmçF JKL QK

'õ SKzQJ JL§P JLi FiF NKR§Q ÿ«X Wm WjL FKtQK NL
WKáL ÿLÇP PFÙ FKtQK FKrQK OËFK JLóD JLi JÕF FëD NK
WRiQ WUrQ VÙ NÃ WRiQ OßQ KkQ JLi WKÏ WUmáQJ FëD
JL§P JLi ÿÕL YßL FiF ÿmçF OKíQJ NKRiQ OR¥L FKíQJ NK
WKÏ WUmáQJ FKíQJ NKRiQ NKL JLi WKÏ WUmáQJ W¥L QJj\
WUrQ VÙ NÃ WRiQ 'õ SKzQJ WÙQ WK©W FKR FiF NKR§Q
NKiF ÿmçF WUÙ FKíF SQ NKLÏ WÛ WUï WUmáQJ KçS OÛ WK
ÿÏQK WURQJ SKmkQJ iQ NLQK GRDQK WUmßF NKL ÿ«X Wm
JyS YÕQ FëD &{QJ W\ WURQJ FiF WÙ FKíF NLQK WÃ Qj\

*Li WUÏ FiF NKR§Q ÿ«X Wm GjL K¥Q NKiF ÿmçF WUuQK Ej\ WUrQÕ %§QJ QKX
Wm YjR Gõ iQ &H7 &7{KH 3WL[GF ÿÏQK Fy Võ JL§P JLi FëD JL
WKÏ WUmáQJ QrQ &{QJ ±S Gõ SKzQJ KjLQK WUitFKFOF Q KÝ
3.690.327.746 ÿ×QJ

3.9 9Ô1 &+ê 6â +ò8

9ÕQ ÿ«X Wm FëD FKë Vã KóX ÿmçF JKL QK±Q WKHR VÕ YÕ
FÙ SK«Q ÿmçF JKL QK±Q WKHR VÕ FKrQK OËFK OßQ KkQ
SKLÃX NKL SKiW KjQK FÙ SKLÃX O«Q ÿ«X SKiW KjQK EÙ V

/çL QKX±Q VDX WKXÃ FKmD SKkQ SKÕL Oj VÕ OçL QKX±Q
W\ VDX NKLiF NKR§Q ÿLÅX FKÍQK GRLiS GéQJ K×L WÃ WR
ÿLÅX FKÍQK K×L WÕ VDL VyW WUÑQJ \ÃX FëD FiF Q P W
ÿmçF JKL QK±Q Oj NKR§Q SK§L WU§ WURQJ %§QJ FkQ ÿÕ
4X\ÃW FëD ¥L KÝL ÿ×QJ FÙ ÿ{QJ YÅ FKLD FÙ WíF

3. & È & & + Ë 1 + 6 È & + . Â 7 2 È 1 & + ê < Â 8 7 , Â 3

3.13 7 + 8 Â 7 , Â 3

6 Õ W K X Ã K L Ë Q W ¥ L S K § L W U § ÿ m ç F W t Q K G õ D W U r Q W K
W K X Ã N K i F Y ß L O ç L Q K X ± Q W K X « Q ÿ m ç F W U u Q K n h E j \ W U r Q
Y u N K { Q J E D R J × P F i F N K R § Q W K X Q K ± S K D \ F K L S K t W t Q
Q P N K i F E D R J × P F § O Û P D Q J V D Q J Q Ã X F y Y j Q J R j L
N K { Q J F K Ï X W K X Ã K R » F N K { Q J ÿ m ç F N K © X W U ï 7 K X Ã W K
W K X Ã V X © W F y K L Ë X O õ F W ¥ L Q J j \ N Ã W W K ~ F J L D L ÿ R ¥ Q

9 L Ë F [i F ÿ Ï Q K W K X Ã W K X Q K ± S F ë D & { Q J W \ F Q F í Y j R F
Q K L r Q Q K ó Q J T X \ ÿ Ï Q K Q j \ W K D \ ÿ Ù L W K H R W Å Q W K X Ã á L
W K X Q K ± S G R D Q K Q J K L Ë S W X ä W K X Ý F Y j R N Ã W T X § N L Ç P

& i F O R ¥ L W K X Ã N K i F ÿ m ç F i S G é Q J W K H R F i F O X ± W W K X Ã

3.14 & Ð 1 * & è 7 ¬ , & + Ë 1 +

Ghi nh5Q / u

Tài s § n tài chính

T ¥ ngày ghi nh ± Q E D « Q tài ÿ s § Q W j L F K t Q K ÿ ÿ theo giá gõ c Ý ng các chi phí
giao dÏch có liên quan tõc ti Ã S Ã ÿ vi Ë mua s ³ m tài s § Q W j L F K t Q K ÿ y

Tài s § n tài chính œ a Công ty bao g m ti Å m ×, ti Å g ñ i ng ³ n h ¥, các kho § n ph § thu
khách hàng và các kho § n ph § thu khác, công c é W j L F K t Q K ÿ m Ã W m Y j F K m D Q L r P
y Ã

N ç ph § tr § tài chính

T ¥ ngày ghi nh ± Q E D « Q công nç W j L F K t Q K ÿ m theo giá gõ tr ï ÿ L F i F F K L S K t
giao dÏch có liên quan tõc ti Ã S Ã ÿ vi Ë phát hành công ç W j L F K t Q K ÿ y

& { Q J W j L F K t Q K F ë D & { Q J W \ E D R J × P F i F N K R § Q S K § L W U
N K R § Q Q ç Y j F i F N K R § Q Y D j \ G j L K ¥ Q

i Q K J L i O ¥ L V D X J K L Q K ± Q E D Q ÿ « X

+ L Ë Q W ¥ L F K m D F y T X \ ÿ Ï Q K Y Å ÿ i Q K J L i O ¥ L F { Q J F é W j

% • W F U i F F { Q J F é W j L F K t Q K

& i F W j L V § Q W j L F K t Q K Y j Q ç S K § L W U § W j L F K t Q K ÿ m ç F
W R i Q N K L Y j F K Í N K L & { Q J W \ F y T X \ Å Q K ç S S K i S ÿ Ç E • W
W \ F y G õ ÿ Ï Q K W K D Q K W R i Q W U W j L F K § Q ã Y j W K X « D Q K R W R i Q K
F • Q J P Ý W W K á L ÿ L Ç P

3.15 BÊN LIÊN QUAN

& i F E r Q ÿ m ç F F R L O j O L r Q T X D Q Q Ã X P Ý W E r Q F y N K § Q Q
N Ç ÿ Õ L Y ß L E r Q N L D W U R Q J Y L Ë F U D T X \ Ã W Ï Q K ÿ ÿ n F i F F K t
q X D Q E D R J × P

5. & È & . + 2 ¦ 1 ª 8 7 l 7 ¬ , & + Ë 1 + 1 * ² 1 7 , + Â 3 1

(*) k \ O j F i F N K R § Q & { Q J W \ F K R F i F i Q K k Q Y D \ O ¥ L
4 X § Q W U Ï & { Q J W \ Y Å Y L Ë F K X \ ÿ Ý Q r J Q Y Õ Q R Q k j & { Q Û L W F ë Y D j
F K í F K R » F i Q K k Q Q J R j L [m K Ý L 7 K H O T X \ F K Ã Q j \ F i F
P m ç Q O j P W j L V § Q W K Ã F K © S Y D \ Y Õ Q Q J k Q K j Q J W K u ÿ m
W \ ÿ m ç F Y D \ Y ß L O m L V X © W W K H O m L V X © W Q J k Q K j Q J

(**) & { Q J W \ & 3 % (7 $ % 4 3 Y D \ . K R § Q Y D \ W K H R K ç S ÿ
+ 9 9 6 + % (7 $ Q J j \ S K é O é F Q J k j õ F K L Ë Q W K H
1 J K Ï T X \ Ã W F ë D ¥ L K Ý L ÿ × Q J & Ù ÿ { Q Q J j V Õ 1 4 1 J K Ï j
T X \ Ã W + Ý L ÿ × Q J 4 X § Q Q T 2 0 1 1 n g Õ 1 4 V Õ W L Å Q ÿ m F K R
2 0 0 W ù ÿ × Q J Y j N K R § Q Y D \ W K H R K ç S ÿ × Q J K ç S - W i F ÿ « X
+ $ 1 , & Q Ý L G X Q J F ë D K ç S ÿ × Q J O j K ç S W i F ÿ « X W m [k \ G õ
W K í S K i W W ¥ L . K X ÿ { W C k ë i c õ ß L V Õ K V D L Å K Q + j W R ÿ × Q J O j

7 K H R F { Q J Y Q V - Õ 7 0 Q J j \ & 9 F ë D & { Q J W \ & 3 % (7 $ %
J Õ F Y j O m L O L r Q T X D Q ÿ Ã Q K ç S ÿ × Q J Q j \ ÿ m ç F K X \ Ç Q V
7 Ù Q J * L i P ÿ Õ F & { Q J W \ & 3 % (7 $ % 4 3 E K R § Q ã Y D + ç S Á ÿ ý Q
F K X \ Ç Q Q K m ç Q J & { Q J W \ & 3 % © W ÿ Ý Q J V § Q Æ X / ¥ F G R
ÿ í Q J W r Q Y ß L V Õ F Ù S K « Q O j F Ù S K « Q W m k Q J ÿ
Y Õ Q ÿ L Å X O Ë F ë D & { Q J W \ & 3 % © W ÿ Ý Q J W Á Q ÿ Æ X / ¥ F
E • W U ï Y ß L V Õ Q ç F z Q S K § L W K X F ë D Đ Q J 1 J X \ É Q $ Q K 4 X

7 ¥ L Q J j \ / 2 0 1 2 Y L Ë F W K õ F K L Ë Q F K X \ Ç Q Q K m ç Q J V D Q J W r Q
ÿ Ý Q J V § Q Æ X / ¥ F Y ¯ Q F K m D ÿ m ç F W K õ F K L Ë Q + L Ë Q Q D \
Y j Q J j \ F y O Ë v à k h o ả n g à y 2 4 / 1 2 / 2 0 1 1 . C ô n g t y & Ù S K « Q « X W m 7 Ù Q J K ç S
ÿ m F y F { Q J Y Q ÿ Å Q J K Ï & { Q J W \ & 3 % H Q V Đ Ø Ø P Q 3 W Y § 1 J X Õ É Q L Å
N Ã W { M Q ¥ L Y & Q 6 / 2 0 1 1 / C V - 7 0 W X \ Q ÿ K Ã Q r Q D \ Y ¯ Q N K { Q J F y Y Q E
9 u Y ± \ & { Q J W S ÿ m õ W U t F K J O ± S 5 L W K X W K ï y N ý K R § Q F { Q J Q ç

/ L r Q T X D Q ÿ Ã Q N K R § Q F { Q J Q ç S K § L W K X Q j \ O m L Y D \ S
Y D \ Y Õ Q - V Õ + 9 9 6 + B E T A ngày 27/01/2011 Y j + ç S ÿ × Q J + ç S W i F « X
+ + 7 % - (T A N I C , lãi su© W Y D \ Q Q j P m ß F W t Q K ÿ Ã Q
N K R § Q J W ù ÿ × Q J Q J W \ F K m D m ß F W t Q K O m L × Q Y D \ N K á L L W K X
C { Q J Y Q V Õ - 7 0 Q & J \ F ë D & { Q J W \ & 3 % (7 $ % 4 3
p K ¥ W Y L S K ¥ P K ç 5 ÿ ý Q J V Õ W L Å Q

Ngoài ra, N K R § Q Å Q & { Q J W \ & 3 % (7 $ % 4 3 [i F Q K ± Q E × L W K m á
& 3 ÿ « X W m W Ù Q J K ç S + j 1 Ý L G R N K { Q J W K õ F K L Ë Q ÿ ~ Q J
Y L Ë F & { Q J W \ & 3 ÿ « X W m W Ù Q J K ç i S W + j j L 1 Ý § Q ÿ m Ç S W § U § Đ i Q
Q K k Q ÿ y S Y Õ V Q m ÿ Y « j R ' õ i Q 7 K D Q K R + § Q V Õ W W Å Q ÿ × Q c á c 7 Ù Q J J
N K R § Q S K § L W K K R W § Q Q J W K W H ÿ × Q J ' R N K R § Q Q ç J Õ F F K
Q r Q W ¥ P W K á L & { Q J W \ F K m D J K L Q K ± Q N K R § Q W K X Q K ± S

Theo b L r Q Q E § W K Ó D W K / 1 ± 2 0 1 2 , Q J J j D ÿ u Q K Đ Q J 1 J X \ É Q $ Q K 4 X k Q
F Ù S K « Q 7 D 3 R 1 ù n g § T Õ F Ù S K « Q { Q a D W \ & Ù S K « Q 7 k & P Q ÿ § W \ P & Ù W
S K « Q r W { Q J 7 K p S 1 L Q K % × ÿ Ç J W K D Q K C ô n g R Ø Q a y F k d Ô n g
1 J X \ É Q $ Q K

(***) . K R § Q F { Q J Q ç Y ß L & { Q J 3 W Õ & 3 W % Å 7 $ F K ± P W K D Q K Q W R i Q
& { Q J W \ ÿ D Q J W U t F K O ± S G õ S K z Q J S K § L W K X N K y ÿ z L O j
C P B E T A B Q P Y ß L V Õ W U Å Q ÿ & Z Q J O ¥ L O j P Ý W V Õ S K z Q J S K § L F K O
N K R § Q F K R Y D \ N K y ÿ z L F ë D & { Q J W \

THUY Â7 0,1+ %È2 &È2 7¬,(T&,+ÂË31+
(Các thuyGW PLQKEqjSK5Q KkS WKjQK Yj F/Q Báo cáo tài chính)ÿ[QJ WKeL YcL

12. ª8 7l '¬, +¤1 .+È&

	31/12/2012		01/01/2012	
	CP	VND	CP	VND
«X Wm GjL K¥Q NKiF				
«X Wm FÙ SKLÃX GjL K¥Q	-	40.020.500.000	-	59.252.350.00
&] SKLGX FKñD QLrP \GW	***3.447.200***	***40.020.500.000***	***4.641.235***	***59.252.350.000***
+ Công ty CP PVINCONESS	-	-	789.035	11.739.350.00
&{QJ W\ &3 &KíQJ NKRiQ +j Q6ý1	60.000	2.100.000.000	60.000	2.100.000.00
&{QJ W\ &3 SKiW WULÇQ K¥W:QJ +j1	1.344.200	13.442.000.000	1.344.200	13.442.000.00
&{QJ W\ &3 «X Wm 7jL FKtQ1	148.000	1.776.000.000	148.000	1.776.000.00
7ÙQJ &{QJ W\ &3 LËQ Wñ W	20.000	ÑF 380.000.000	20.000	380.000.00
&{QJ W\ &3 0i\ 7KLÃW EÏ '«	490.000	t 1.572.500.000	490.000	9.065.000.00
&{QJ W\ &3 7Kë\ ÿLËQ NSU	390.000	1,& 3.900.000.000	390.000	3.900.000.00
&{QJ W\ &3 ;XkQ 0LQK 6 7K	300.000	+RD 5.850.000.000	300.000	5.850.000.00
&{QJ W\ &3 3KiW WULÇQ K¥W	1.100.000	QJ .H 11.000.000.000	1.100.000	11.000.000.00
«X Wm GjL K¥Q NKiF		61.632.501.440		151.410.886.24
'õ iQ NKX QKj ã Y Q SKzQJ 7k\ 0Û		25.000.000.000		25.000.000.00
'õ iQ WRj QKj Y Q SKzQ FDR F©S 0û uQK		5.067.000.000		5.067.000.00
'õ iQ .KX ELËW WKõ 4XDQJ +mkQJ		-		800.000.00
'õ iQ 7U¥P WKX SKt +RjQJ 0DL		-		13.500.000.00
'õ iQ ÿ«X Wm [k\ GõQJ K FéP &1 LÅP 7Ké\		7.207.000.000		7.207.000.00
'õ iQ &7 7KH 3ULGH		24.358.501.440		99.836.886.24
	3.447.200	101.653.001.440	4.641.235	210.663.236.24

Ghi chú: .KR§Q ÿ«X Wm GjL K¥Q YjR FÙ SKLÃX FKmD QLrP \Â NKiF ÿmçF WUuQK.Ej\ WKHR JLi JÕF

(*) 7KHR QJKÏ TX\ÃW FëD-++4477 VÕ QJj1 4 Yj 1JKÏ 4X\ÃW /NQÕ + & QJj\ FëD ¥L KÝL ÿ×QÅ YLÙËÿ{QSJKr GX\ËW FKX\ÇQ QWkïmNQX ÿF{QJWQnJKLËS LÅP ÕQGQWÿ¥L 7KiL &Ù SK«Q SKiW WULÇQ K¥ W«QD QJ1 FNKXDÿ{QWQKÏFKWÿ¥X WmjCông ty Gõ ÿKÏQÅ FKËFÇQ QKmçQJ WULËX FÙ SK«Q YßL P NKR§Q ÿ«X Wm Oj Wù W¥L &{QJ W\ &3 SKiW WULÇQ K¥ Wm 7KmkQJ P¥L 7KÏQK./kP YL¥L J&{QJ W\ùÿmçF TX\ÅQ WK WUÏ Gõ iQWNKXVÿQK WKiL KD W¥L WÍQK +zD %uQK FëD 7KÏQK /k{PQJ W\ ÿm Nê ELrQ E§Q WKmkQJ WK&3 Q\j\Wm WKmkQ7KPÿL /kP QKmQJ FQJD NQK ÿSK ÇFKmçQKmçQJ OjP WKë WÉÙ SKXQJW&3 SKiW WULÇQ K¥W «QJ

(**) 'õ iQ WKõF KWLËQDWKSKXWQF JL«XD{QJ W\ Yj &{QJ W\ &3 Wm +§L 3KiW FKë ÿ«X Wm YÅ YLËF JyS YÕQÙÿ×KXSWm Y WKmkQJ P¥L GÏFK YéGHj WQXÝÉ NKÝ 3ULWkjÏ R{QJHQ +mQJ 1ÝL´ 7WKHÉD KÇSXWQF ÿ«SKéWmÉ{QJ W\ VÁ JyS YÕQ YjR C WÙQJ VÕ215Å33.200ÿ×QJ YßL GL9ËQ6,WF KWÿQ«QJ ÿÃQ W«Q 7tQK ÿÃQ WKá/2012LCQJ W\ ÿm JyS24(jWNKÝP×SQJ Yj JKL QK±Q SK§L WU§ J4817.996.5005 ÿ×QJ 3K«Q FzQ O¥L VÁ JyS WKHR WL Gõ iQ GR FKë ÿ«X Wm WK{QJ EiR 7UmáQJ KçS TX\ÅQ PXD KjQJ NKiFK KjÃQS WVÁ DWQJKÕFWWiLQ SK«Q FzQ O¥L FKR FKë ÿ«

13. 'ô 3 + Ñ 1 * *, ¦ 0 *, È ª 8 7 l ' ¬ , + ¤ 1

k \ O j N K R § Q G õ S K z Q J J L § P J L i ÿ « X W m G j L K ¥ Q 7 Ù ÿ Õ L Y ß L
K ç S W K m k Q J P ¥ L G Ï F K Y é Y j F Q K Ý 7 K H 3 U L G H { Q W K X Ý F N
H j 1 Ý L ´

14. 9 $ < 9 ¬ 1 æ 1 * ² 1 + ¤ 1

	31/12/2012 VND	01/01/2012 VND
Ngân hàng TMCP Eximbank - Chi nhánh Lor Biên	7.712.000.000	29.150.000.00
& { Q J W \ & 3 / L r Q 9 L Ë W + R O G L Q J V	-	36.820.000.00
1 J k Q K j Q J 7 0 & 3 / L r Q 9 L Ë W { Q J { ì Q J W U m W 3 L Ê n Q F K í Q h á n W ¢ n g ty	14.810.106.880	8.500.000.00
& K í Q J N K R i Q 1 D P 9 L Ë W	-	465.858.00
Vay các cá nhân (**)	112.831.759.465	179.652.931.04
	135.353.866.345	254.588.789.04

(*) & i F N K R § Q Q J k Y D \ K j Q J Q j \ ÿ m ç F & { Q J W \ W K Ã F K © S E µ Q J P
ÿ m ç F T X \ Å Q E i Q W K X Ý F K ç S 7 K m k Q J P ¥ L G Ï F K Y é Y j F Q K Ý
. K X ÿ { W K Ï S ± Q j + m Q ± j 1 Ý L

(**) Trong ÿ y F y V Õ G m Y D \ F i Q K k Q O ± i 7 Q T K ç S Q 7 K ã m Q G õ P i ¥ L & G
Y é Y j F Q K Ý 7 K H 3 U L G H W K X ± Ý + F . K Q ± ÿ j { 1 Ý K Ï Y S Q L + m Õ Q J W L Å
40.165.996.680 ÿ × Q J & i F N K R § Q Y D \ Q j \ N K { Q J W t Q K O m L V X © W

15. 7 + 8 Â 9 ¬ & È & . + 2 ¦ 1 3 + ¦ , 1 Ü 3 1 + ¬ 1 l Þ &

	31/12/2012 VND	01/01/2012 VND
7 K X Ã J L i W U Ï J L D W Q J	125.666.714	109.330.59
7 K X Ã W K X Q K ± S G R D Q K Q J K L Ë 0 S	182.877.134	10.190.953.15
7 K X Ã W K X Q K ± S F i Q K k Q	602.088.812	316.905.77
& i F N K R § Q S K t O Ë S K t Y j F i F N 3 8 6 F 0 3 9 Q 0 1 S K § L 3 3 6	38.336.039.01	36.376.079.01
	11.246.711.670	10.953.268.53

17. 9 Ô 1 & + ê 6 â + ò 8 7 , Â 3

17.2 & È & * , $ 2 ' Î & + 9 Ä 9 Ô 1 9 Þ , & È & & + ê 6 â + ò 8 9 ¬ 3 + Æ 1 3 + Ô , & Ø 7 / æ , 1 + 8 ° 1

			1 P	1 P
			VND	VND
9 Õ Q ÿ « X W m F ë D F K ë V ã K ó X				
+	9 Õ Q J y S ÿ « X Q P		324.533.600.000	324.533.600.00
+	9 Õ Q J y S F X Õ L Q P		324.533.600.000	324.533.600.00

17.3 & Ø 3 + , Â 8

			31/12/2012	01/01/2012
			CP	CP
6 Õ O m ç Q J F Ù S K L Ã X ÿ Q J N ê S K L Ã X ÿ Q K			32.453.360	32.453.360
6 Õ O m ç Q J F Ù S K L Ã X ÿ m ÿ m ç F S K L Ã X ÿ Q K			32.453.360	32.453.360
+	& Ù S K L Ã X W K m á Q J		32.453.360	32.453.360
6 Õ O m ç Q J F Ù S K L Ã X ÿ D Q J O m X K L Ã X			32.453.360	32.190.360
+	& Ù S K L Ã X W K m á Q J		32.453.360	32.190.360
6 Õ O m ç Q J F Ù S K L Ã X T X û			-	263.000
0 O Q K J L i F] S K L G X 9 1 ' &] S K L G X			10.000	10.000

17. 9Ô1 &+ê 6â +ò8 7,Â3

17.4 %¦1* Ô, &+,Â8 %,Â1 Ü1* &ê$ 9Ô1 &+ê 6â +ò8

	9ÕQ ÿ«X FKë V	7K»QJ YÕQ FÙ	&Ù SKLÃX TXû ÿ«	4Xû Gõ S SKiW	4Xû Gõ S tài chính	/çL QK FKmD SK	7ÙC
	VND	VND	VND	VND	VND	VND	VND
01/01/2010	324.533.600.000	24.836.524.364	(12.501.070.000)	1.209.778.494	604.889.247	25.847.872.827	364.531.594.93
7 QJ YÕQ WURQJ Q P	-	-	(288.000.000)	-	-	-	(288.000.00
*L§P YÕQ WURQJ Q P	-	-	-	-	-	(141.514.525.133)	(141.514.525.13
/çL QKX±Q Q P	-	-	-	-	-	-	
&KLD FÙ WíF Q P	-	-	-	-	-	-	
7UtFK O±S FiF TXû	-	-	-	2.661.634.685	1.663.521.678	(4.325.156.363)	
&KL Wï FiF TXû	-	-	-	-	-	-	
7 QJ *L§P NKiF	-	(5.421.519.746)	8.736.629.746	-	-	(21.223.394.954)	(17.908.284.95
31/12/2010	324.533.600.000	19.415.004.618	(4.052.440.254)	3.871.413.179	2.268.410.925	(141.215.203.623)	204.820.784.84
01/01/2011	324.533.600.000	19.415.004.618	(4.052.440.254)	3.871.413.179	2.268.410.925	(141.215.203.623)	204.820.784.84
7 QJ YÕQ WURQJ Q P	-	-		-	-	-	
/çL QKX±Q Q P QD\	-	-	-	-	-	(127.343.230.784)	(127.343.230.78
7 QJ NKiF	-	-	-	-	-	16.226.680.000	16.226.680.00
*L§P NKiF	-	(3.064.090.254)	4.052.440.254	-	-	-	988.350.00
31/12/2011	324.533.600.000	16.350.914.364	-	3.871.413.179	2.268.410.925	(252.331.754.407)	94.692.584.06

(*) 7 QJ NKiF 1J7KÏHTRX\ÃW ¥L KÝL ÿ×QJ FÙ ÿ{QJ WK+á&QJ QLrQQJQ P VÕQK©1W WUt WK{QJ TXD YI FÙ WíF Q P

(**) *L§P NKiF &{QJ W\ WKõF KLËQ EiQ &Ù SKLÃX TXû WURQJÙNSaKLJÃX WKû NSK×S OFËQQKWCKË©FSK KK+Q WK»QJ Gm YÕQ FÙ SK«Q

18. '2$1+ 7+8 %È1 +¬1* 9¬ &81* &¨3 'Î&+ 9è

	1 P VND	1 P VND
'RDQK WKX EiQ KjQJ Yj FXQJ	75.429.416.337	166.026.515.50
'RDQK WKX VjQ JLDR GÏFK E©W ÿÝQ-J V§Q		5.382.124.54
- Doanh thu bán hàng	73.680.515.728	156.500.667.80
'RDQK WKX FXQJ F©S GÏFK Yé	1.748.900.609	4.143.723.15
&iF NKR§Q JL§P WUï GRDQK WKX	1.100.838.310	1.004.775.54
+jQJ EiQ EÏ WU§ O¥L	1.100.838.310	1.004.775.54
'RDQK WKX WKX«Q YÅ %iQ 'ÏFK Yé	74.328.578.027	165.021.739.95

19. *,È 9Ô1 +¬1* %È1

	1 P VND	1 P VND
*Li YÕQ KjQJ EiQ	103.994.349.037	152.865.404.50
	103.994.349.037	152.865.404.50

20. '2$1+ 7+8 +2¤7 Ü1* 7¬, &+Ë1+

	1 P VND	1 P VND
/mL WLÅQ JñL WLÅQ FKR YD\	344.160.690	23.770.422.53
/mL ÿ«X Wm FKíQJ NKRiQ QJ³Q KÿQ	9.135.000	1.363.103.11
&Ù WíF OçL QKX±Q ÿmçF FKLD	190.767.500	1.418.435.90
/mL FKrQK OËFK Wù JLi ÿm WKõF KLÏQ	207.301	
/mL FKrQK OËFK Wù JLi FKmD WKõF KL-ËQ		2.357.51
'RDQK WKX KR¥W ÿÝQJ WjL FKtQK Nkoi	834.700.604	1.623.110.48
	1.375.971.095	28.177.429.54

21. CHI PHÍ TÀI CHÍNH

	1 P VND	1 P VND
Chi phí lãi vay	25.162.425.845	38.041.819.83
/Û ÿ«X Wm FKíQJ NKRiQ Q GÏFK FKíQJ NKRiQ	5.899.835.762	23.205.328.71
+RjQ QK±S Gõ SKzQJ JL§P Wm FÙ SKLÃX	(1.852.479.318)	(34.543.728
+RjQ QK±S 'õ SKzQJ JL§P JLi ÿ«X Wm GÏ KÿQ	(2.429.910.390)	12.237.448.98
Chi phí tài chính khác	13.439.375.000	20.140.786.71
	40.219.246.899	93.590.840.52

24. & + , 3 + Ë 7 + 8 Â 7 + 8 1 + ° 3 ' 2 $ 1 + 1 * + , Ê 3 + , Ê 1 + ¬ 1 +

	1 P VND	1 P VND
7 Ù Q J O Û N Ã W R i Q W U m ß F (1 2 7 K 3 4 3 Ã	230.784)	(141.514.525.133
& i F N K R § Q ÿ L Å X F K Í Q K N K Ó L W K 9 0 . 7 6 7 . 5 0 0 S F K		1.420.798.41
&] W q F O k L Q K X 5 Q ÿ ñ k F F K L 1 9 0 . 7 6 7 . 5 0 0		1.418.435.90
/ m L F K r Q K O O F K W } J L i F K ñ D W K y F - K L O Q		2.357.51
L Å X F K Í Q K J L § P F K L S K t W t Q K 3 . 5 2 6 . 8 0 3 . 7 6 4		6.621.246.77
3 K) W K j Q K F K t Q K	-	880.00
& K L S K t O m L Y D \ Y ñ k W	3.526.803.764	5.236.317.58
F ï E + Q G R Q J k Q K j Q J 1 K j		
3 K) W 7 K X G W K H R % % 4 X \ G W W R i Q W K X		1.251.614.26
' y S K z Q J S K + L W K X N K y ÿ z L		
& K L S K t N K - X K D R Y ñ k W P q F T X \ ÿ S - Q K		132.434.92
7 Ù Q J W K X Q K ± S F K Ï X W K X Ã	(124.007.194.520)	(136.314.071.76
& K L S K t W K X Ã 7 1 ' 1 m ß F W t Q K W K H R W K X Ã V X © \		
& K L S K t W K X Ã 7 1 G R D Q K Q J K L Ë S K L Ë Q K j Q K		
& K L S K t W K X Ã W K X Q K ± S G R D Q K Q J K L - Ë S		

25. & Ð 1 * & è 7 ¬ , & + Ë 1 +

4 8 ¦ 1 / é 5 ê , 5 2 9 Ô 1

&{QJ W\ TX§Q WUÏ QJX×Q YÕQ QKµP ÿ§P E§R UµQJ &{QJ
WÕL ÿD KyD OçL tFK FëD FiFKyFDJ ÿÕQG mWK{JQX×QTXYDÕ QWÕYL Fm{XQ

&©X WU~F YÕQ FëD &{QJQWy\ SJK×PE BWRUF3×FPNFKiR §NQQRK§Q YD\
ÿm WUuQ%K§EjJ WK¥QL ÿÕLSNÃQWYRÕQQ WKXÝF Vã KóX FëD FiF F
EDR J×P YÕQ JyS FiF TXûXGWWKUÃóFYKjmDç SKQkQX±SKÕVLD

&È& &+Ë1+ 6È&+ .Â 72È1 &+ê <Â8

&KL WLÃW FiF FKtQK ViFK NÃ WRiQ FKë \ÃX Yj FiF SKmkQ
FiF WLrX FKt ÿÇ JKL QK±Q Fk Vã [iF ÿÏQK JLi WUÏ Yj Fk V
SKt ÿÕL YR¥LL WWjQJVG§Q WjL FKtQK F{QJ Qç WjL FKtQK Yj
7KX\ÃW P3.14Q±K&{QÕJ Fé WjL FKtQK

25. &Đ1* &è 7¬, &+Ë1+ 7,Â3

&È& &+Ë1+ 6È&+ .Â 72È1 &7,Ê3Â8

	*Li WUÏ JKL VÙ	
	31/12/2012	01/01/2012
	VND	VND
7jL V§Q WjL FKtQK		
7LÅQ Yj FiF NKR§Q WmkQJ ymk	7Q4J172.44Å	1.109.099.22
«X Wm QJ³Q K¥Q	132.291.405.462	222.533.657.12
3K§L WKX NKiFK KjQJ Yj SK§	10.4W3.67.NKiF	25.199.686.32
«X Wm GjL K¥Q NKiF	99.962.673.694	201.574.204.45
7ÙQJ	293.411.928.905	450.416.647.12
1ç SK§L WU§ WjL FKtQK		
9D\ Yj Qç	135.353.866.345	254.588.789.04
3K§L WU§ QJmáL EiQ	5.138.534.707	15.765.314.66
&KL SKt SK§L WU§	30.323.600.167	11.638.897.48
&iF NKR§Q SK§L WU§ SK§L	6Q4S2.9S9.8Q9 K¥	56.928.243.62
7ÙQJ	240.248.961.028	338.921.244.82
7U¥QJ WKiL UzQJ	53.162.967.877	111.495.402.30

&È& /2¤, &Đ1* &è 7¬, &+Ë1+

&{QJ W\ FKmD ÿiQ[O ê i F ë D W Ï K § Q WjL FKtQK Yj F{QJ Q
thúc NäNÃ WRiQ GR 7200 TJ-%W& 7K{QJ Wm QJj\
7jL FKtQK YÅ KmßQJ G¯Q iS GéQJ &KX-Q PõF NÃ WRiQ T
FKtQK Yj WKX\ÃW ÿ Õ L Q Y K ß W K { Q J W Ê Q j K t ê i F T X \ ÿ Ï Q K K L
FKmD Fy KmßQJ G¯Q Fé WKÇ YÅ YLËF [iF ÿÏQK JLi WUÏ K
Qç WjL FKtQK 7K{QJ Wm \rX F«X iS GéQJ &KX-Q PõF E
trình bày báo cáo tà FKtQK Yj WKX\ÃW PLQK WK{QJ WLQ ÿÕL Y
NK{QJ ÿmD UD KmßQJ G¯Q WmkQJ ÿmkQJ FKR YLËF ÿiQK J
J×P F§ iS GéQJ JLi WUÏ KçS Oê QKµP SK• KçS YßL &KX-Q

0è& 7,Ç8 48¦1 /ë, 52 7¬, &+Ë1+

5ëL UR WjL FKtQK EDR J×P UëL UR WKÏ WUmáQJ EDR J×P
JLi UëL UR WtQ GéQJ UëL UR WKDQK NKR§Q Yj UëL UR
KLËQ FiF ELËQ SKiS SKzQJ V W K i D Ã X F i W K Ï ë W U R á Q j \ P G X R D F i P
chính này.

5ê, 52 7+Î 75là1*

+R¥W ÿÝQJ NLQK GRDQK FëD &{QJ W\ VÁ FKë \ÃX FKÏX U
ÿRiL Yj OmL VX©W

4X+Q Oê UoL UR W} JLi

&{QJ W\ WKõF KLËQ PÝW VÕ F i W K J H R ÿ G Ï & K Q F y W \ Õ W Á Q F R Ï X
Fy ELÃQ ÿÝQJ X \ Å Q W ù r Q L J L i WUÏ WjL V§Q EµQJ QJR¥L WË F

25. &Ð1* &è 7¬, &+Ë71Â3

4X+Q Oê UoL UR WJS

*Li WUÏ JKL VÙ FëD FiF WjL V§Q EµQJ WLQÅJR¥Lj WËQJ W¥QLç
ÿLÇP FXÕL Q P QKm VDX

	*Li WUÏ JKL VÙ	
	31/12/2012	01/01/2012
7jL V§Q	1.029,93	1.049,2
{ OD 0û 86'	1.029,93	1.049,2

4X+Q Oê UoL UR OmL VX-W

&{QJ W\ FKÏX UëL UR OmL VX©W WUÑQJ \ÃX SKiW VLQK
NÃW &{QJ W\ FKÏX UëL UR OmL VX©W NKL &{QJ W\ YD\
ÿmh &{QJ W\ TX§Q Oê UëL UR OmL VX©W EµQJ SKmkQJ SKi
ÿmçF FiF OmL VX©W Fy OçL QK©W Yj Y¯Q QµP WURQJ JL
UëL UR GR WKD\ ÿÙL OmL VX©W W¥L QJj\ O±S EiR FiR Oj

5oL YUIRJLi

&{QJ W\ FKÏX UëL UR YÅ JLi FëD F{QJ Fé YÕQ SKiW VLQK
&iF FÙ SKLÃX GR &{QJ W\ Q³P JLó Fy WKÇ EÏ §QK KmãQJ
FëD FÙ SKLÃX ÿ«X Wm &{QJ W\ TX§Q OW KULÃLWUOR±SÅK¥QJi
ÿ«X Wm Yj ÿD G¥QJ KyD GDQK PéF ÿ«X Wm

5ê,52 7Ë1 'è1*

5ëL UR WtQ GéQJ Oj UëL UR Pj PÝW ErQ WKDP JLD WURQ
NKiFK KjQJ NK{QJ WKõF KLËQ FiF QJK-D Yé FëD PuQK G
qX§Q Oê UëL UR WtQ GéQJ Wï FiF KR¥W ÿÝQJ V§Q [X©W N
NKR§Q SK§L WKX NKiFK KjQJ Yj Wï KR¥W ÿÝQJ WjL FKt
KjQJ FiF NKR§Q ÿ«X Wm QJ³Q K¥Q Yj FiF F{QJ Fé WjL FK

7LIQ JuL QQJkQ KjQ

3K«Q WOLÅQQ JñL QJkQ KjQJ FëD &{QJ W\ ÿmçF JñL W¥L FiF
1DP &{QJ W\ QK±Q WK©\ PíF ÿÝ W±S WUXQJ UëL UR WtQ
WK©Sm6WOLÅQ JñL QJkQ K2012 lW15/57/34ÿ×QJ

Ph+L WKX NKiFK KjQJ Yj SK+L WKX NKiF

0íF ÿÝ UëL UR WtQ GéQJ FëD &{QJ W\ EÏ §QK KmãQJ FKë
WïQJ NKiFK KjQJ

&{QJ W\ VÁ O±S Gõ SKzQJ JL§P JLi WUÏ ÿÇ SK§Q iQK PíF
WKX NKiFK KjQJ SK§L NKWKQ ÿ«X Wm 7KjQK SK«Q FKtQK
JL§P JLi Qj\ Oj NKR§Q OÛ Fé WKÇ Fy OLrQ TXDQ ÿÃQ PíF
NKiFK KjQJ Yj PíF ÿÝ WKLËW K¥L WÙQJ WKÇ FëD FiF QKy
ÿÏQK NKL FQF\ UëL WUKRÇ ÿm [§\ UD QKmQJ FKmD WKõF KLËC
ÿmçF [iF ÿÏQK GõD WUrQ ÿiQK JLi FëD %DQ *LiP ÿÕF &{QJ
WLQ V¹Q Fy OLrQ TXDQ

25. &Đ1* &è 7¬, &+Ë7,Â3

5ê, 52 7Ë1 'è7*,Â3

&iF NKR+Q ÿ/X Wñ

CôQJ W\ JLßL K¥Q PíF ÿÝ UëL UR WtQ GéQJ EµQJ FiFK F
NKRiQ Fy WtQK WKDQK NKR§Q Yj YßL FiF ÿÕL WiF Fy PíF
ÿÝQJ JLiP ViW UëL UR WtQ GéQJ Yj NK{QJ Nä YÑQJ FiF ÿ
QJK-D Yé FëD KÑ

&iF WjL V+Q WjL FKtQK NK{QJ TXi K)Q FÊQJ QKñ NK{QJ ES V

7LÅQ JñL QJkQ KjQJ NK{QJ TXi K¥Q Yj NK{QJ EÏ VX\ JL§P JL
KjQJ Fy [ÃS K¥QJ WtQ QKLËP FDR ã 9LËW JLYP S&iF NKR§Q
Pj NK{QJ TXi K¥Q FÊQJ NK{QJ EÏ JL§P JLi FKë \ÃX Oj Wï FiF
cho Công ty.

7jL V+Q WjL FKtQK TXi K)Q Yj KR?F VX\ JL+P JLi WUS

*Li WUÏ JKL VÙ FëD NKR§Q ÿ«X Wm QJUÏ Kj¥Q õ[iW ÿÏJ KLSP Fyë
SKzQJ JL§P JLi WUÏ OLrQ TXDQ QKm VDX

/X Wñ FKqQJ NKRiQ QJ7Q K)Q

	31/12/2012 VND	01/01/2012 VND
*Li WUÏ JKL VÙ		
7ÙQJ JÝS	-	3.002.918.01
7Uï 'õ SKzQJ JL§P JLi WUÏ	-	(1.852.479.318
	-	1.150.438.69
'õ SKzQJ JL§P JLi WUÏ		
6Õ Gm ÿ«X Q P	(1.852.479.318)	(1.887.023.046
'õ SKzQJ JL§P	1.852.479.318	34.543.72
6Õ Gm FXÕL Q P	-	(1.852.479.318

/X Wñ QJ7Q K)Q NKiF

	31/12/2012 VND	01/01/2012 VND
*Li WUÏ JKL VÙ		
7ÙQJ JÝS	241.298.545.057	238.000.000.00
7Uï 'õ SKzQJ JL§P JLi WUÏ	(120.649.272.529)	(71.400.000.000
	120.649.272.528	166.600.000.00
'õ SKzQJ JL§P JLi WUÏ		
6Õ Gm ÿ«X Q P	(71.400.000.000)	
'õ SKzQJ W QJ	(49.249.272.529)	(71.400.000.000
6Õ Gm FXÕL Q P	(120.649.272.529)	(71.400.000.000

25. &Ð1* &è 7¬, &+Ë7,Â3

5ê, 52 7Ë1 'è1*,Â3

*Li WUÏ JKL VÙ FëD NKR§Q SK§L WKX NKiFk Kõ QW [QF ÿÏQK
FëD Gõ SKzQJ JL§P JLi WUÏ OLrQ TXDQ QKm VDX

	31/12/2012 VND	01/01/2012 VND
*Li WUÏ JKL VÙ		
7ÙQJ JÝS	4.368.546.950	3.609.222.70
7Uï 'õ SKzQJ JL§P JLi WUÏ	(3.135.676.137)	(2.145.163.212
	1.464.059.494	1.464.059.49
'õ SKzQJ JL§P JLi WUÏ		
6Õ Gm ÿ«X Q P	(2.145.163.212)	(273.292.491
'õ SKzQJ 7 QJ	(990.512.925)	(1.871.870.721
6Õ Gm FXÕL Q P	(3.135.676.137)	(2.145.163.212

*Li WUÏ JKL VÙ FëD NKR§Q ÿ«X Wm GjL K¥Q NKiF [iF ÿÏQK
FëD Gõ SKzQJ JL§P JLi WUÏ OLrQ TXDQ QKm VDX

48¦1 /é 5ê, 52 7+$1+ .+2¦1

0éF ÿtFK TX§Q WKDQK NKR§Q QKµP ÿ§P E§R ÿë QJX×Q YÕ
Yé WjL FKtQK KLËQ W¥L Yj WURQJ WmkQJ ODL 7tQK WKD
ÿ§P E§R PíF SKé WUÝL JLóD F{QJ Qç ÿÃQ K¥Q Yj WjL V§Q
NLÇP VRiW ÿÕYLÕYßP Pj &{QJ W\ WLQ UµQJ Fy WKÇ W¥R UD
&{QJ W\ Oj WKHR G}L WKmáQJ [X\rQ FiF \rX F«X YÅ WKD
WmkQJ ODL QKµP ÿ§P E§R &{QJ W\ GX\ WUu ÿë PíF Gõ SK
YÕQ Pj FiFã FKóëX FDP NÃW JyS QKµP ÿiS íQJ FiF TX\ ÿÏQK
K¥Q Yj GjL K¥Q KkQ

%§QJ GmßL ÿk\ WUuQK Ej\ GõD WUrQ GzQJ WLÅQ FKLÃW
6Õ OÿLnËçXF WUuQK Ej\ GõD WUrQ GzQJ WLÅQ FKLÃW
QJj\ VßP QK©W Pj &EQR W*P SKÕL (WÃW LÅyQ OmL

25. &Ð1* &è 7¬, &+Ë71Â3

48¦1 /é 5ê, 52 7+$1+ .+27,1Â3

	'mßL Q P	7ï Q P	7ÙC
	VND	VND	VND
31/12/2012			
9D\ Yj Qç QJ³Q K¥Q	135.353.866.345	-	135.353.866.34
3K§L WU§ QJmáL EiQ	5.138.534.707	-	5.138.534.70
&KL SKt SK§L WU§	30.323.600.167	-	30.323.600.16
&iF NKR§Q SK§L WU§ SK§L 69.432.959.809 K¥Q NKiF		-	69.432.959.80
	240.248.961.028	-	240.248.961.02
31/12/2011			
9D\ Yj Qç QJ³Q K¥Q	254.588.789.045	-	254.588.789.04
3K§L WU§ QJmáL EiQ	15.765.314.668	-	15.765.314.66
&KL SKt SK§L WU§	11.638.897.483	-	11.638.897.48
&iF NKR§Q SK§L WU§ SK§L 56.928.243.626 K¥Q NKiF		-	56.928.243.62
	338.921.244.822	-	338.921.244.82

0»F G• ÿDQJ J»S NKy NK Q GR Qç QJ³Q K¥Q OßQ WURQJ N
%DQ *LÁP ÐF ÿ&{QJ WLQ\ WmãQJ UµQJ &{QJ W\ Fy WKÇ W¥R UD ÿ
QJK-D Yé WjL FKtQK NKL ÿÃQ K¥Q KR»F OjP YLËF YßL ÿÕL

%§QJ VDX ÿk\ WUuQK Ej\ FKL SVQ LÃWjLPFKtQiR SK¥Q SFKiRV WjL
ÿmçFSOQVUFk Vã PíF ÿiR K¥Q WKHR KçS ÿ×QJ FKmD FKLÃW
JÕF OYmL Wï FiF WjL V§Q ÿy QÃX Fy 9LËF WUuQK Ej\ WK
Oj F«Q WKLÃW ÿÇ KLÇX ÿmçF YLËF TX§Q Oê UNKRSQWKD
ÿmçF TX§Q Oê WUrQ Fã Vã F{QJ Qç Yj WjL V§Q WKX«Q

	'mßL Q P	7ï Q P	7ÙC
	VND	VND	VND
31/12/2012			
7LÅQ Yj FiF NKR§Q WmkQJ ÿmk 704.172.144 Q		-	

26. 1 + ò 1 * 7 + Đ * 1 7 , 1 . + È & 7 , Â 3

26.2 6 Ô / , Ê 8 6 2 6 È 1 +

6 Õ O L Ë X V R V i Q K O j V Õ O L Ë X W U r Q F % K R Q K i R N Ã W j L W F K ~ t F Q
31/12/2011 F ë D & { Q J W \ ÿ m ÿ m ç F N L Ç P W R i Q

L Q K + × Q J / R Q J 1 J X \ É Q 7 K Ï + § L . K X © W 7 K Ï 7 U D
7 Ù Q J * L i P ÿ Õ F . Ã W R i Q W U m ã Q 1 J m á L O ± S E L (
+ j 1 a L Q J j \ W K i Q 3 J

VNPT-CA

Ký bởi :
LƯU QUANG MINH

15 giờ, 29/3/2013