

## LBM: Explanation for business results of 6 months of 2012

Lam Dong Mineral and Building Material Joint Stock Company has explained for business results of 6 months after review of 2012 as follows:

Accordingly, profit after tax in 6 months of 2012 (Single – entity financial statements and Consolidated financial statements)

*By: 1,000 dongs*

| No. |                                      | 6 months of 2012 | 6 months of 2011 | Different |
|-----|--------------------------------------|------------------|------------------|-----------|
| I   | Single – entity financial statements |                  |                  |           |
|     | Revenue                              | 79,434,829       | 84,488,842       | 94.01%    |
|     | Profit after tax                     | 3,295,836        | 7,103,915        | 46.38%    |
| II  | Consolidated financial statements    |                  |                  |           |
|     | Revenue                              | 99,471,876       | 104,686,959      | 95.01%    |
|     | Profit after tax                     | 4,295,120        | 9,408,118        | 45.65%    |

1. Single – entity financial statements:

Revenue in 6 months of 2012 was VND79.434 billion against VND84.488 billion in 6 months of 2011 equivalent to decrease of 5.99%.

Profit in 6 months of 2012 was VND3.295 billion against VND7.103 billion in 6 months of 2011 equivalent to decrease of 53.62%.

2. Consolidated financial statements:

Revenue in 6 months of 2012 was VND99.471 billion against VND104.686 billion in 6 months of 2011 equivalent to decrease of 4.99%.

Profit in 6 months of 2012 was VND4.295 billion against VND9.408 billion in 6 months of 2011 equivalent to decrease of 54.62%.

Reason:

- Lam Dong Mineral and Building Material Joint Stock Company ( parent company)

Revenue at Hiep An Enterprise and Hiep Tien Enterprise in 6 months of 2012 decreased 23% compared to in 6 months of 2011.

Profit in 6 months of 2012 went down because:

- + Revenue in 6 months of 2012 equal to 95% of revenue in 6 months of 2011

- + General & administration expenses increased because the company paid allowance of VND1.007 billion.

- + Reserve for bad debts rose VND3.882 billion.

- + Cost of materials rose.

- Hiep Thanh Joint Stock Company (subsidiary):

Profit in 6 months of 2012 went down 27% compared to in 6 months of 2011.