

## **CLG: Result of public offering**

Cotec Investment and Land-house Development Joint Stock Company disclosed results of share offerings to public:

### I. Stock:

- Stock name: Stock of Cotec Investment and Land-house Development Joint Stock Company
- Stock type: common stock
- Par value: VND10,000/share
- Offering volume: 20,000,000 shares
- Total proceeds from the offering: estimated VND200,000,000,000
- Record date: February 17, 2014
- Starting date of the issue: January 23, 2014
- Closing date of the issue: May 21, 2014
- Time of registration to buy shares: from February 21, 2014 to March 20, 2014
- Payment date: from February 21, 2014 to May 21, 2014
- Deadline for share transfer: estimated in June 2014

II. Underwriter: none

III. Distributor: none

IV. Result of the offering:

<b>Investor</b>	<b>Offering price (VND/ share)</b>	<b>Offering volume (share)</b>	<b>Registered volume (share)</b>	<b>Distributed volume (share)</b>	<b>Number of investors (person)</b>	<b>Distributed investors (person)</b>	<b>Undistributed investors (person)</b>	<b>Remaining shares (share)</b>	<b>Distributed ratio (%)</b>
1	2	3	4	5	6	7	8=6-7	9=3-5	10
1. Existing shareholders)	10,000	20,000,000	1,123,340	1,123,340	234	234	0	18,876,660	5.62%
Local shareholders		18,318,170	1,095,650	1,095,650	228	228	0	17,222,520	5.48%
Foreign shareholders		1,681,830	27,690	27,690	6	6	0	1,654,140	0.14%
2. Handling fractional shares (*)	10,000	18,876,60	26,660	26,660	1	1	0	18,850,000	0.13%
Local shareholders	10,000		26,660	26,660	1	1	0	18,50,000	0.13%
Foreign shareholders	10,000								
<b>Total</b>		<b>20,000,000</b>	<b>1,150,000</b>	<b>1,150,000</b>	<b>235</b>	<b>235</b>	<b>0</b>	<b>18,850,000</b>	<b>5.75%</b>

V. Summary result:

- Total distributed shares: 1,150,000 shares (5.75% of the total issued shares)
- Total proceeds from the offering: VND11,500,000,000
- Total expenses: VND271,500,000
- Total net proceeds from the offering: VND220,000,000

VI. Capital structure after the offering:

<b>Item</b>	<b>VND1,000</b>	<b>Ratio (%)</b>
Total owner's equity	211,500,000	100
- Founding shareholder	2,326,900	1.1
- Major shareholder	158,532,100	74.95
- Shareholders who holds stake from 1% from 5% of voting shares	9,764,800	4.62

-Shareholders who holds stake under 1% of voting shares	40,876,200	19.33
Including:		
- State	0	0
- Foreign	17,095,200	8.08