

VIETNAM HERBS AND FOODS  
JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM  
Independence - Liberty – Happiness

No.: 2903/CBTT-VHE

Hanoi, 29<sup>th</sup> March 2025

## REGULAR DISCLOSURE OF INFORMATION ON FINANCIAL REPORTS

Dear: Hanoi Stock Exchange

Implementing the regulations in Clause 3, Article 14 of Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance guiding information disclosure on the stock market, Vietnam Herbs and Foods Joint Stock Company would like to announce financial statement information for year 2024 with the Hanoi Stock Exchange as follows:

1. Organization name: VIETNAM HERBS AND FOODS JOINT STOCK COMPANY

- Stock code: VHE
- Address: No. 277 Van Xuan street, Ha Mo commune, Dan Phuong district, Hanoi
- Tel: (84.24) 338 16999
- Email: congbothongtin@vinaherbfoods.com
- Website: Vinaherbfoods.com

2. Content of published information:

- Financial statements for year 2024

☒ Separate financial statements (listed organizations have no subsidiaries and no superior accounting unit with affiliated units);

☐ Consolidated financial statements (listed organizations have subsidiaries);

☐ General financial statements (listed organizations have accounting units under their own accounting department).

- Cases subject to explanation of reasons:

+ The auditing organization gives an opinion that is not a full acceptance opinion on the financial statements (for audited financial statements in 2024):

☐ Yes

☒ No

Written explanation in case of yes:

☐ Yes

☐ No

+ Profit after tax in the reporting period has a difference of 5% or more before and after audit, moving from loss to profit or vice versa (for audited financial statements in 2024):



☐ Yes

☒ No

Written explanation in case of yes:

☐ Yes

☐ No

+ Profit after corporate income tax in the business results report of the reporting period changes by 10% or more compared to the same period report of the previous year:

☒ Yes

☐ No

Written explanation in case of yes:

☒ Yes

☐ No

+ Profit after tax in the reporting period is at a loss, changing from profit in the same period last year to loss in this period or vice versa:

☐ Yes

☒ No

Written explanation in case of yes:

☐ Yes

☐ No

This information was published on the company's website on: 29/03/2025 at: <https://vinaherbfoods.com/quan-he-co-dong/bao-cai-tai-chinh/>

3. Report on transactions worth 35% or more of total assets in 2024: None

In case a listed organization has transactions, please fully report the following contents:

- Transaction content:.....
- Proportion of transaction value/total asset value of the enterprise (%) (based on the most recent annual financial statement);.....
- Transaction completion date:.....

We hereby commit that the information published above is true and take full responsibility before the law for the content of the published information.

#### Organization representative

Legal representative/ Authorizing person to disclose information  
(Sign, clearly state full name, position, and seal)

#### Attached documents:

- Financial statements of year 2024



CHỦ TỊCH HĐQT

Bùi Tiến Vinh

## **Separate Financial Statements**

VIETNAM HERBS AND FOODS JOINT STOCK COMPANY

For the fiscal year ended 31 December 2024  
(Audited)

**CONTENT**

	Pages
Report of the Executive Board	02-03
Independent Auditors' Report	04-05
Audited Separate Financial Statements	
Separate Statement of Financial position	06-07
Separate Statement of Income	08
Separate Statement of Cash flows	09-10
Notes to the Separate Statement Financial Statements	11-31



## **REPORT OF THE EXECUTIVE BOARD**

The Executive Board of Vietnam Herbs and Foods Joint Stock Company ("the Company") presents its report and the Company's financial statements for the year ended 31 December 2024.

### **THE COMPANY**

Viet Nam Herbs and Foods Joint Stock Company is established under the first Business registration certificate No. 0107409148 issued by the Hanoi Department of Planning and Investment on 25 April 2016, and its 7th amendment on 03 October 2022.

### **BOARD OF DIRECTORS, BOARD OF MANAGEMENT AND AUDIT COMMITTEE**

Members of the Board of Directors during the year and to the date of this report are:

Mr. Bui Tien Vinh	Chairman
Mr. Tran Nhat Thanh	Member
Mr. Nguyen The Hung	Member
Mr. Nguyen Tai Duc	Member
Mr. Nguyen Dinh Cong	Member

The General Director who held office during the year and to the date of this report is Mr. Nguyen The Hung.

Members of the Audit Committee are:

Mr. Nguyen Dinh Cong	Chairman of the Audit Committee
Mr. Nguyen Tai Duc	Member of the Audit Committee

### **LEGAL REPRESENTATIVE**

The legal representative of the Company during the year and to the date of this report is Mr. Bui Tien Vinh - Chairman.

### **AUDITORS**

AASC Limited has taken the audit of the Separate Financial Statements for the Company.

### **STATEMENT OF THE EXECUTIVE BOARD'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS**

The Executive Board is responsible for the Separate Financial Statements of each fiscal year which give a true and fair view of the financial position of the Company and the results of its operation and its cash flows for the year then ended. In preparing those Separate Financial Statements, the Executive Board is required to:

- Establish and maintain an internal control system which is determined necessary by the Executive Board and those charged with governance to ensure the preparation and presentation of financial statements do not contain any material misstatement caused by errors or frauds;
- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Separate Financial Statements;
- Prepare and present the Separate Financial Statements on the basis of compliance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to preparation and presentation of financial statements;

**Vietnam Herbs and Foods Joint Stock Company**

No. 277 Van Xuan Street, Ha Mo Commune, Dan Phuong District, Hanoi City

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- Prepare the Separate Financial Statements on going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Executive Board is responsible for ensuring that proper accounting records are kept which disclosed, with reasonable accuracy at any time, the financial position of Company and to ensure that the accounting records comply with the registered accounting system. It is responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Executive Board confirms that the accompanying financial statements of the Company for the year ended 31 December 2024 prepared by us, give a true and fair view of the financial position, results of its operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of Separate Financial Statements.

**Other commitments**

The Executive Board commits that the Company complies with Decree No. 155/2020/ND-CP dated 31/12/2020, detailing the implementation of certain provisions of the Securities Law. Furthermore, the Company has not violated any information disclosure obligations as stipulated in Circular No. 96/2020/TT-BTC dated 16/11/2020, issued by the Ministry of Finance, guiding information disclosure in the securities market, and Circular No. 68/2024/TT-BTC dated 18/09/2024, issued by the Ministry of Finance, amending and supplementing certain provisions of Circular No. 96/2020/TT-BTC.

On behalf of the Executive Board

  
**Bui Tien Vinh**  
Chairman

Hanoi, 27 March 2025



**INDEPENDENT AUDITORS' REPORT**

To: The shareholders, the Board of Directors and the Executive Board  
Vietnam Herbs and Foods Joint Stock Company

We have audited the accompanying Separate Financial statements of Vietnam Herbs and Foods Joint Stock Company prepared on 27 March 2025, which comprise Separate Statement of financial position as at 31 December 2024, Separate Statement of income, Separate Statement of cash flows and Notes to the Separate Financial Statements for the year then ended, as set out on pages 06 to 31.

*The Executive Board's Responsibility*

The Executive Board is responsible for the preparation and fair presentation of these Separate Financial Statements that give a true and fair view in accordance with Vietnamese Accounting Standards and System and comply with relevant statutory requirements and for such internal control as management determines necessary to enable the preparation and fair presentation of these Separate Financial Statements that are free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility*

Our responsibility is to express an opinion on these Separate Financial Statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with standards, ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Separate Financial Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Separate Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Separate Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the Separate Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Auditor's opinion*

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Vietnam Herbs and Foods Joint Stock Company as at 31 December 2024, and of the results of its operations and its cash flows for the year then ended in accordance with the Vietnamese Accounting Standards and System and comply with statutory requirements related to preparation and presentation of the financial statements.

*Other issues*

The financial statements for the fiscal year ended 31 December 2023 of Vietnam Herbs and Foods Joint Stock Company have been audited by the Auditor and UHY Auditing and Consulting Company Limited. The Auditor expressed an unqualified opinion on these financial statements as at 02 April 2024.

**AASC Limited**



**Do Manh Cuong**  
Deputy General Director  
Registered Auditor No.  
0744-2023-002-1

*Hanoi, 27 March 2025*

**Tran Minh Duc**  
Auditor  
Registered Auditor No.  
4372-2022-002-1



**SEPARATE STATEMENT OF FINANCIAL POSITION**

*As at 31 December 2024*

Code	ASSETS	Note	31/12/2024 VND	01/01/2024 VND
<b>100</b>	<b>A. CURRENT ASSETS</b>		<b>285,957,640,365</b>	<b>357,285,370,485</b>
<b>110</b>	<b>I. Cash and cash equivalents</b>		<b>664,253,593</b>	<b>188,560,161</b>
111	1. Cash	3	664,253,593	188,560,161
<b>130</b>	<b>II. Short-term receivables</b>		<b>82,275,522,006</b>	<b>146,527,087,540</b>
131	1. Short-term trade receivables	5	8,235,070,623	6,756,095,400
132	2. Short-term advances to suppliers	6	13,240,451,383	12,270,992,140
136	3. Other short-term receivables	7	60,800,000,000	127,500,000,000
<b>140</b>	<b>III. Inventories</b>		<b>202,666,686,104</b>	<b>210,418,828,967</b>
141	1. Inventories	8	202,666,686,104	210,418,828,967
<b>150</b>	<b>IV. Other current assets</b>		<b>351,178,662</b>	<b>150,893,817</b>
151	1. Short-term prepaid expenses	9	290,196,433	28,115,012
152	2. VAT deductibles		60,982,229	122,778,805
<b>200</b>	<b>B. NON-CURRENT ASSETS</b>		<b>176,076,749,995</b>	<b>55,158,635,617</b>
<b>220</b>	<b>I. Fixed assets</b>		<b>48,297,640,230</b>	<b>54,944,265,325</b>
221	1. Tangible fixed assets	10	31,537,197,599	38,144,322,690
222	- Cost		70,928,467,089	70,891,203,453
223	- Accumulated depreciation		(39,391,269,490)	(32,746,880,763)
227	2. Intangible fixed assets	11	16,760,442,631	16,799,942,635
228	- Cost		17,055,346,648	17,055,346,648
229	- Accumulated amortisation		(294,904,017)	(255,404,013)
<b>250</b>	<b>II. Long-term investments</b>		<b>127,500,000,000</b>	-
251	1. Investments in subsidiaries	4	127,500,000,000	-
<b>260</b>	<b>III. Other non-current assets</b>		<b>279,109,765</b>	<b>214,370,292</b>
261	1. Long-term prepaid expenses	9	279,109,765	214,370,292
<b>270</b>	<b>TOTAL ASSETS</b>		<b>462,034,390,360</b>	<b>412,444,006,102</b>

**SEPARATE STATEMENT OF FINANCIAL POSITION**

As at 31 December 2024

(continued)

Code	RESOURCES	Note	31/12/2024 VND	01/01/2024 VND
<b>300</b>	<b>C. LIABILITIES</b>		<b>126,822,692,004</b>	<b>78,360,954,963</b>
<b>310</b>	<b>I. Current liabilities</b>		<b>126,261,042,523</b>	<b>75,370,261,110</b>
311	1. Short-term trade payables	12	512,665,974	2,629,898,589
312	2. Short-term advances from customers		105,544,158	6,247,939,221
313	3. Tax payables and statutory obligations	13	478,436,059	419,256,803
314	4. Payables to employees		248,916,241	285,734,577
315	5. Short-term accrued expenses	14	647,012,175	502,633,450
319	6. Other short-term payables		6,600,004	40,313,748
320	7. Short-term loans and liabilities	15	124,261,867,912	65,244,484,722
<b>330</b>	<b>II. Long-term liabilities</b>		<b>561,649,481</b>	<b>2,990,693,853</b>
338	1. Long-term loans and liabilities	15	561,649,481	2,990,693,853
<b>400</b>	<b>D. EQUITY</b>		<b>335,211,698,356</b>	<b>334,083,051,139</b>
<b>410</b>	<b>I. Owners' equity</b>	<b>16</b>	<b>335,211,698,356</b>	<b>334,083,051,139</b>
411	1. Contributed charter capital		331,400,000,000	331,400,000,000
411a	- Ordinary shares with voting right		331,400,000,000	331,400,000,000
412	2. Share premium		(418,000,000)	(418,000,000)
415	3. Treasury shares		(40,000)	(40,000)
421	4. Retained earnings		4,229,738,356	3,101,091,139
421a	- Retained earnings accumulated to previous year		3,003,856,669	1,473,812,354
421b	- Undistributed profit of this year		1,225,881,687	1,627,278,785
<b>440</b>	<b>TOTAL RESOURCES</b>		<b>462,034,390,360</b>	<b>412,444,006,102</b>

  
Nguyen Thi Mai Anh  
Preparer

  
Pham Thi Anh  
Chief Accountant

  
Bui Tien Vinh  
Chairman

Hanoi, 27 March 2025

## SEPARATE STATEMENT OF INCOME

Year 2024

Code	ITEMS	Note	Year 2024 VND	Year 2023 VND
01	1. Gross revenue from goods sold and services rendered	18	408,757,723,983	314,426,485,476
02	2. Less deductions	18	5,480,887	11,078,383
10	3. Net revenue from goods sold and services rendered	18	408,752,243,096	314,415,407,093
11	4. Cost of goods sold and services rendered	19	393,934,459,536	301,639,925,379
20	5. Gross profit from goods sold and services rendered		14,817,783,560	12,775,481,714
21	6. Financial income	20	272,432,054	175,868,996
22	7. Financial expenses	21	6,645,196,062	4,937,164,982
23	<i>In which: Interest expense</i>		6,405,442,115	4,814,586,836
25	8. Selling expenses	22	2,482,342,621	2,327,083,884
26	9. General administrative expenses	23	4,263,714,678	3,575,286,156
30	10. Operating profit		1,698,962,253	2,111,815,688
31	11. Other income		10,010,295	33,000
32	12. Other expenses		163,994,645	69,485,285
40	13. Other profit		(153,984,350)	(69,452,285)
50	14. Accounting profit before tax		1,544,977,903	2,042,363,403
51	15. Current corporate income tax	24	319,096,216	415,084,618
52	16. Deferred corporate income tax		-	-
60	17. Net profit after tax		1,225,881,687	1,627,278,785

*maianh*  
 Nguyen Thi Mai Anh  
 Preparer

*Pham*  
 Pham Thi Anh  
 Chief Accountant

*Bui Tien Vinh*  
 Bui Tien Vinh  
 Chairman

Hanoi, 27 March 2025



**SEPARATE STATEMENT OF CASH FLOWS**Year 2024  
(Indirect method)

Code	ITEMS	Note	Year 2024 VND	Year 2023 VND
	<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
01	<b>1. Profit before tax</b>		<b>1,544,977,903</b>	<b>2,042,363,403</b>
	<b>2. Adjustments for:</b>			
02	Depreciation and amortization		6,683,888,731	6,882,554,417
03	Provisions		-	(559,631,008)
04	(Gains) on exchange differences at the year-end		(27,422,457)	(52,392,753)
05	(Gains) from investment activities		(2,124,144)	(2,833,931)
06	Interest expense		6,405,442,115	4,814,586,836
08	<b>3. Profit from operating activities before changes in working capital</b>		<b>14,604,762,148</b>	<b>13,124,646,964</b>
09	(Increase) in receivables		(2,269,384,889)	(2,564,098,038)
10	Decrease in inventories		7,752,142,863	92,130,544,057
11	Increase/(Decrease) in payables (excluding interest payables/CIT payables)		(8,163,726,356)	4,109,050,653
12	(Increase)/Decrease in prepaid expenses		(326,820,894)	39,635,680
14	Interest paid		(6,369,563,604)	(4,765,495,936)
15	Corporate income tax paid		(415,084,618)	(979,062,808)
20	<b>Net cash inflow from operating activities</b>		<b>4,812,324,650</b>	<b>101,095,220,572</b>
	<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
21	1. Purchase of fixed assets and other long-term assets		(37,263,636)	(211,188,637)
23	3. Loans granted, purchases of debt instruments of other entities		-	(127,500,000,000)
25	5. Investment in other entities		(188,250,000,000)	-
26	6. Proceeds from divestment in other entities		127,500,000,000	-
27	7. Interest, dividends and profit received		2,124,144	2,833,931
30	<b>Net cash outflow from investing activities</b>		<b>(60,785,139,492)</b>	<b>(127,708,354,706)</b>



**SEPARATE STATEMENT OF CASH FLOWS**Year 2024  
(Indirect method)  
(continued)

Code	ITEMS	Note	Year 2024 VND	Year 2023 VND
	<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>			
33	3. Proceeds from borrowings		252,594,943,414	112,397,721,650
34	4. Repayment of borrowings		(196,147,397,544)	(85,739,198,472)
40	<b>Net cash inflow from financing activities</b>		<b>56,447,545,870</b>	<b>26,658,523,178</b>
50	<b>Net cash flows in the year</b>		<b>474,731,028</b>	<b>45,389,044</b>
60	<b>Cash and cash equivalents at beginning of the year</b>		<b>188,560,161</b>	<b>145,124,624</b>
61	Impact of exchange differences		962,404	(1,953,507)
70	<b>Cash and equivalents at the year-end</b>	3	<b>664,253,593</b>	<b>188,560,161</b>

*maanh***Nguyen Thi Mai Anh**  
Preparer

Hanoi, 27 March 2025

*Pham Thi Anh***Pham Thi Anh**  
Chief Accountant**Bui Tien Vinh**  
Chairman

**NOTES TO THE SEPARATE FINANCIAL STATEMENTS**

Year 2024

**1. General information of the company**

**Form of ownership**

Vietnam Herbs and Foods Joint Stock Company is established under the Business Registration Certificate of Joint Stock Company No. 0107409148 dated 25 April 2016 issued by Hanoi Department of Planning and Investment, the most recent change was the 7th on 3 October 2022

The Company's head office is located at No. 277 Van Xuan Street, Ha Mo Commune, Dan Phuong District, Hanoi City.

The Company's charter capital is VND 331,400,000,000 equivalent to 33,140,000 shares, with the par value of VND 10,000 per share.

The total number of employees of the Company as at 31 December 2024 is 23 people (as at 01 January 2024: 29 people).

**Business field and business activities**

The principal activities of the Company are:

- Exporting and trading raw agricultural and forestry products;
- Producing healthy food.

**The Company's operation in the year that affects the Separate Financial Statements:**

During the year, the Company has completed the transaction to purchase shares of Yen Bai Herbs and Foods Joint Stock Company, obtaining control and establishing a parent-subsiary relationship as at 31 May 2024 (Details in Note 4).

Driven by the recovery and gradual stabilization of the export market, coupled with the Board of Directors' expansion strategy and appropriate policy adjustments, the Company's commercial revenue increased by 30% year-over-year. However, the cost of commercial goods sold also rose due to input price volatility. Furthermore, the lack of expansion in herbal beverage production resulted in an unchanged gross profit margin, leading to minimal fluctuation in the Company's overall profitability.

**The Company's structure**

Information about the Company's subsidiary is presented in Note 4

**2. Accounting system and accounting policy**

**2.1 Accounting period and monetary currency unit**

The annual accounting period commences from the 1<sup>st</sup> January and ends as at the 31<sup>st</sup> December. The Company maintains its functional currency in Vietnam Dong ("VND").

**2.2 Accounting Standards and Accounting system**

*Accounting System*

The Company applies Corporate Accounting System issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 by the Ministry of Finance and Circular No. 53/2016/TT-BTC dated 21 March 2016 issued by Ministry of Finance amending and supplementing some articles of Circular No. 200/2014/TT-BTC.

*Statement of compliance with Vietnamese standards and accounting system*

The Company applies Vietnamese Accounting Standards and supplementary documents issued by the State. Financial Statements are prepared and presented in accordance with regulations of each standard and supplementary document as well as with current Accounting Standards and Accounting System.

**2.3 Basis for preparation of Separate Financial Statements**

Separate Financial Statements are presented based on historical cost principle.

Users of these separate financial statements should read them in conjunction with the consolidated financial statements of the Company and its subsidiaries for the fiscal year ended 31 December 2024 to obtain comprehensive information on the financial position, operating results, and cash flows of the entire Company

**2.4 Accounting estimates**

The preparation of Separate Financial Statements in conformity with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and legal regulations relating to financial reporting requires the Executive Board to make estimates and assumptions that affect the reported amounts of liabilities, assets and disclosures of contingent liabilities and assets at the date of the separate financial statements and the reported amounts of revenues and expenses during the fiscal year.

The estimates and assumptions that have a material impact in the Separate Financial Statements include:

- Provision for bad debts
- Provision for devaluation of inventory
- Estimated useful life of fixed assets
- Classification and provision of financial investments
- Estimated time to allocate prepaid expenses
- Estimated income tax

Such estimates and assumptions are continually evaluated. They are based on historical experience and other factors, including expectations of future events that may have a financial impact on the Company and that are assessed by the Executive Board to be reasonable under the circumstances.

**2.5 Foreign currency transactions**

Transactions in currencies other than the accounting currency of the Company during the fiscal year are recorded at actual rate of exchange ruling at transaction dates.

Actual exchange rates for year-end revaluations of monetary items denominated in foreign currencies are determined by at the balance sheet date under the following principles:

- ▶ Accounts classified as assets are revaluated at buying exchange rates of commercial banks where the Company regularly conducts transactions;
- ▶ Cash deposited at bank are revaluated at buying exchange rates of commercial bank where the Company opens such foreign bank accounts;
- ▶ Accounts classified as liabilities are revaluated at selling exchange rates of commercial banks where the Company regularly conducts transactions.

All exchange differences arising from foreign currency transaction in the year and from revaluation of remaning foreign currency monetary at the end of the year shall be recorded into the financial income or expense in the fiscal year.



## **2.6 Cash**

Cash comprises cash on hand and demand deposits.

## **2.7 Financial investments**

Investments in subsidiaries are initially recognized at original cost. After initial recognition, value of these investments is measured at original cost less provision for devaluation of investments.

Provision for devaluation of investments in subsidiaries is made at the end of the period when the investee incurs a loss, based on the financial statements of the subsidiary at the time of making the provision.

## **2.8 Receivables**

The receivables shall be recorded in details in terms of due date, entities receivable, types of currency and other factors according to requirements for management of the Company. The receivables are classified as short-term and long-term in the Separate Financial Statements based on the remaining maturity of the receivables at the reporting date.

The provision for doubtful debts is made for receivables that are overdue under an economic contract, a loan agreement, a contractual commitment or a promissory note and for receivables that are not due but difficult to be recovered. Accordingly, the provisions for overdue debts shall be based on the due date stipulated in the initial sale contract, exclusive of the debt rescheduling between contracting parties and the case where the debts are not due but the debtor is in bankruptcy, in dissolution, missing and making fleeing or expected loss that may occur.

## **2.9 Inventories**

At initial recognition, inventories are stated at the cost comprising all costs of purchase, cost of conversion and other costs incurred in bringing the inventories to their present location and condition. After initial recognition, at the reporting date, inventories are stated at the lower of cost and net realizable value.

Net realizable value is estimated based on the selling price of the inventory less the estimated costs to complete the product and the estimated costs to sell the product.  
Cost of inventories is calculated by weighted average method.

Inventories are recorded by perpetual method.

Provision for devaluation of inventories made at the end of the year is based on the excess of original cost of inventory over their net realizable value.

## **2.10 Fixed assets**

Fixed assets (tangible/ intangible) are stated at its historical cost. During the using time, fixed assets are recorded at cost, accumulated depreciation/ amortization and carrying amount.

### *Subsequent measurement after initial recognition*

If these costs augment future economic benefits obtained from the use of tangible fixed assets are extended to their initial standards conditions, these costs are capitalized as an incremental in their historical cost.

Other costs incurred after tangible fixed assets have been put into operation such as repair, maintenance and overhaul costs are recognized in the Separate Statement of Income in the year in which the costs are incurred.



Depreciation / amortization is provided on a straight-line basis so as to write off the cost of each asset evenly over its expected useful lives as follows:

▶ Buildings and structures	10-22 years
▶ Machinery, equipment	05-10 years
▶ Vehicles and transportation equipment	06-08 years
▶ Office equipment and furniture	04-07 years
▶ Software	06 years
▶ Other intangible fixed assets	05 years

The Company's land use rights are long-term land use rights so amortization is not calculated.

## **2.11 Operating lease**

Operating leases is fixed asset leasing in which a significant portion of the risks and rewards of ownership are retained by the lessor. Payments made under operating leases are charged to income statement on a straight-line basis over the period of the lease.

## **2.12 Prepaid expenses**

Expenses relate to income statement in more than 01 fiscal year are recognised as prepaid expenses and are allocated into income statement of following fiscal years.

The calculation and allocation of long-term prepaid expenses to operating expenses in each accounting period should be based on the nature of those expenses to select a reasonable allocation method and criteria.

Prepaid expenses of the Company include:

- ▶ Tools and supplies include assets held by the Company for use in the ordinary course of business, with cost of each asset less than VND 30 million and therefore ineligible for recording as fixed assets according to current regulations. The cost of tools and equipment is amortized on a straight-line basis over the period from 06 to 36 months.
- ▶ Other prepaid expenses are comprised of insurance fees, assessment and certification fees, and prepaid renovation and repair costs, which are recognized at historical cost and amortized on a straight-line basis over their useful lives ranging from 3 to 36 months.

## **2.13 Payables**

The payables shall be recorded in details in terms of due date, entities payable, types of currency and other factors according to the requirements for management of the Company. The payables shall be classified into short-term payables or long-term payables on the consolidated financial statements according to their remaining terms at the reporting date.

## **2.14 Borrowings**

Borrowings shall be recorded in details in terms of lending entities, loan agreement and terms of borrowings. In case of borrowings or liabilities denominated in foreign currency, they shall be recorded in details in terms of types of currency.

## **2.15 Borrowing costs**

Borrowing costs are recognized as operating expenses in the year, in which it is incurred excepting those which are directly attributable to the construction or production of a qualifying asset are capitalized as part of the cost of that asset in accordance with VAS No. 16 "Borrowing costs". Besides, regarding borrowings serving the construction of fixed assets and investment properties, the interests shall be capitalized even when the construction duration is under 12 months.

**2.16 Accrued expenses**

Accrued expenses include payables to goods or services received from the suppliers or provided for the customers during the reporting year, but the payments for such goods or services have not been made and other payables such as 13th month salary costs, loan interest costs payable, audit costs, etc. which are recorded as operating expenses of the reporting year.

The recording of accrued expenses as operating expenses during the year shall be carried out under the matching principle between revenues and expenses during the year. Accrued expenses are settled with actual expenses incurred. The difference between accrued and actual expenses is reverted.

**2.17 Owner's equity**

Owner's equity is stated at actually contributed capital of owners.

Share premium is recorded at the difference between the par value with costs directly attributable to the issuance of shares and issue price of shares (including the case of re-issuing treasury shares) and can be a positive premium (if the issue price is higher than par value and costs directly attributable to the issuance of shares) or negative premium (if the issue price is lower than par value and costs directly attributable to the issuance of shares).

Treasury shares bought before the effective date of the Securities Law 2019 (01 January 2021) are shares issued by the Company and bought-back by itself, but these are not cancelled and may be re-issued subsequently in accordance with the Law on Securities. Treasury shares bought after 01 January 2021 will be cancelled and adjusted to reduce equity.

Retained earnings are used to present the Company's operating results (profit, loss) after corporate income tax and profits appropriation or loss handling of the Company.

Dividends to be paid to shareholders are recognised as a payable in the Statement of Financial position after the announcement of dividend payment from the Board of Directors and announcement of cut-off date for dividend payment of Vietnam Securities Depository and Clearing Corporation.

**2.18 Revenue**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured regardless of when payment is being made. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and sales returns.

The following specific recognition conditions must also be met when recognizing revenue:

*Revenue from sale of goods:*

- ▶ The majority of risks and benefits associated with the right to own the products or goods have been transferred to the buyer;
- ▶ The company no longer holds the right to manage the goods as the goods owner, or the right to control the goods;

*Revenue from rendering of services:*

- ▶ The percentage of completion of the transaction at the Balance sheet date can be measured reliably

*Financial income*

Financial incomes include income from interest; royalties; dividends and other financial gains by the company shall be recognised when the two conditions are satisfied:



- ▶ It is probable that economic benefits associated with transaction will flow to the Company; and
- ▶ The amount of revenue can be measured reliably.

Dividend income shall be recognised when the Company's right to receive dividend is established.

## **2.19 Revenue deductions**

Revenue deductions from sales of goods and rendering of and services provisions arising in the yearperiod include: sales returns.

Sales return incurred in the same period of sale of goods and rendering of services are recorded as a decrease in revenue in the incurring year. In case goods and services are sold in the previous years, but until the next year they are incurred as deductible items, the Company records the decrease in revenue under the following principles: If it is incurred prior to the issuance of Separate Financial Statements, it is then recorded as a decrease in revenue on the Separate Financial Statements of the reporting year (the previous year); and if it is incurred after the issuance of Separate Financial Statements, it is recorded as a decrease in revenue of incurring year (the next year).

## **2.20 Cost of goods sold and service rendered**

Cost of goods sold and services rendered are cost of finished goods, merchandises, materials sold or services rendered during the year, and recorded on the basis of matching with revenue and on a prudence basis. Cases of loss of materials and goods exceeded the norm, labour cost and fixed manufacturing overheads not allocated to the value of inventory, provision for devaluation of inventory, abnormal expenses and losses of inventories after deducting the responsibility of collective and individuals concerned, etc. is recognized fully and promptly into cost of goods sold in the year even when products and goods have not been determined as sold.

## **2.21 Financial expenses**

Items recorded into financial expenses consist of:

- ▶ Expenses or losses relating to financial investment activities;
- ▶ Borrowing costs;
- ▶ Provision for diminution in value of trading securities price; provision for losses from investment in other entities, losses from sale of foreign currency, exchange loss, etc..

The above items are recorded by the total amount arising in the year without offsetting against financial income.

## **2.22 Corporate income tax**

### *a. Current corporate income tax*

Current corporate income tax ("CIT") is determined based on taxable income during the year and current CIT rate.

### *b. Current corporate income tax rate*

During the fiscal year ended 31 December 2024, the Company was subject to a corporate income tax rate of 20% for business activities generating taxable income.

## **2.23 Related parties**

The parties are regarded as related parties if that party has the ability to control or significantly influence the other party in making decisions about the financial policies and activities. The Company's related parties include:

- ▶ Companies, directly or indirectly through one or more intermediaries, having control over the Company or being under the control of the Company, or being under common control with the Company, including the Company's parent, subsidiaries and associates;
- ▶ Individuals, directly or indirectly, holding voting power of the Company that have a significant influence on the Company, key management personnel including directors and employees of the Company, the close family members of these individuals;
- ▶ Enterprises that the above-mentioned individuals directly or indirectly hold an important part of the voting power or have significant influence on these enterprises.

In considering the relationship of related parties to serve for the preparation and presentation of the Separate Financial Statements, the Company should consider the nature of the relationship rather than the legal form of the relationship.

## 2.24 Segment information

A segment is a distinguishable component of the Company that is engaged in providing an individual or group of related products or services (business segment), or providing products or services within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from other ones.

Segment information should be prepared in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Company in order to help users of financial statements better understand and make more informed judgements about the Company as a whole.

## 3. Cash

	31/12/2024	01/01/2024
	VND	VND
Cash on hand	172,820,544	93,151,462
Cash in bank	491,433,049	95,408,699
	<b>664,253,593</b>	<b>188,560,161</b>

## 4. Investments in subsidiary

	31/12/2024		01/01/2024	
	Original cost	Provision	Original cost	Provision
	VND	VND	VND	VND
Yen Bai Herbs and Foods Joint Stock Company	127,500,000,000	-	-	-
	<b>127,500,000,000</b>	<b>-</b>	<b>-</b>	<b>-</b>

The Company has completed the acquisition of 12,750,000 shares of Yen Bai Herbal and Food Joint Stock Company ("YHF") from the founding shareholders, with a total par value of VND 127,500,000,000 as of May 31, 2024. Following this transaction, the Company became the parent company, holding 85% ownership and voting rights in YHF.

The subsidiary has been legally established and operates at Quyet Hung Hamlet, Xuan Ai Commune, Van Yen District, Yen Bai Province, specializing in the export and trade of agricultural products.

The fair value of these financial investments has not been determined by the Company because the Vietnamese Accounting Standards and the Vietnamese Corporate Accounting System have not yet provided specific guidance on the determination of fair value.



**5. Short-term trade receivables**

	31/12/2024	01/01/2024
	VND	VND
Tuan Minh Trading And Production Company Limited	5,978,892,336	1,902,000,000
K Mahendrakumar Impex LLP	985,920,000	912,316,428
Apex Dai Viet Joint Stock Company	691,669,500	-
TECH - VINA JSC	452,390,580	-
Manh Cuong Agricultural Processing Group JSC	35,000,000	887,161,000
Pragast Overseas	-	1,779,684,000
Dhanalakshmi enterprises	-	878,124,800
M/S Pak Afghan Impex	-	297,755,300
Others	91,198,207	99,053,872
	<b>8,235,070,623</b>	<b>6,756,095,400</b>

**6. Short-term prepayments to suppliers**

	31/12/2024	01/01/2024
	VND	VND
Do Van Tue (*)	5,015,866,000	-
Vietnam Staraniseed Cassia Manufacturing and Exporting Joint Stock Company (*)	3,379,200,000	-
Ngo Van Thi (*)	1,970,000,000	-
Vu Van Chuong (*)	1,767,000,000	6,123,000,000
Do Hong Tuan (*)	827,040,000	6,037,850,000
Others	281,345,383	110,142,140
	<b>13,240,451,383</b>	<b>12,270,992,140</b>

(\*) The prepayment is for the purchase of agricultural products from the Company's suppliers.

**7. Other short-term receivables**

	31/12/2024	01/01/2024
	VND	VND
Cong Tam General Agricultural and Forestry Service Cooperative (1)	-	127,500,000,000
Lao Cai Forest Industry Development JSC (2)	60,750,000,000	-
Profit Station Corporate Advisory Company Limited	50,000,000	-
	<b>60,800,000,000</b>	<b>127,500,000,000</b>

(1) Under the Business Cooperation Contract dated 25 July 2023, between Cong Tam General Agriculture and Forestry Services Cooperative and the Company which has been liquidated and subsequently converted into an investments in subsidiary (Note 4).

(2) A deposit of 50% of the purchase price for 486,000 shares in Lao Cai Forest Industry Development JSC, pursuant to the Agreement No. 01/2024/WEWELL-LCF CNCP dated June 27, 2024, regarding the acquisition of shares from their founding shareholders.

**8. Inventories**

	31/12/2024	01/01/2024
	VND	VND
Raw material	9,985,304,695	11,133,552,787
Tools, supplies	164,302,812	147,897,196
Finished goods	2,948,440,121	4,116,214,231
Merchandise	189,568,638,476	195,021,164,753
	<b>202,666,686,104</b>	<b>210,418,828,967</b>

**9. Prepaid expenses**

	31/12/2024	01/01/2024
	VND	VND
<b>a) Short-term</b>		
Dispatched tools and supplies	14,637,350	9,733,334
Insurance	255,841,092	2,361,135
Assessment and certification fees	18,999,995	-
Renovation and repair costs	-	13,125,998
Others	717,996	2,894,545
	<b>290,196,433</b>	<b>28,115,012</b>
<b>b) Long-term</b>		
Dispatched tools and supplies	182,874,339	193,181,819
Assessment and certification fees	83,333,333	10,500,000
Others	12,902,093	10,688,473
	<b>279,109,765</b>	<b>214,370,292</b>

10. Tangible fixed assets

	Buildings VND	Machinery and equipment VND	Vehicles equipment VND	Management equipment VND	Total VND
<b>Historical cost</b>					
As at 01/01/2024	12,104,989,844	53,533,324,722	3,429,023,637	1,823,865,250	70,891,203,453
Purchase	-	-	-	37,263,636	37,263,636
<b>As at 31/12/2024</b>	<b>12,104,989,844</b>	<b>53,533,324,722</b>	<b>3,429,023,637</b>	<b>1,861,128,886</b>	<b>70,928,467,089</b>
<b>Accumulated depreciation</b>					
As at 01/01/2024	3,093,672,852	26,065,416,894	2,294,964,609	1,292,826,408	32,746,880,763
Depreciation	667,138,560	5,391,512,424	312,657,504	273,080,239	6,644,388,727
<b>As at 31/12/2024</b>	<b>3,760,811,412</b>	<b>31,456,929,318</b>	<b>2,607,622,113</b>	<b>1,565,906,647</b>	<b>39,391,269,490</b>
<b>Net carrying amount</b>					
As at 01/01/2024	9,011,316,992	27,467,907,828	1,134,059,028	531,038,842	38,144,322,690
<b>As at 31/12/2024</b>	<b>8,344,178,432</b>	<b>22,076,395,404</b>	<b>821,401,524</b>	<b>295,222,239</b>	<b>31,537,197,599</b>

- The carrying amount of tangible fixed assets pledged as collaterals for borrowings at as 31 December 2024: VND 23,924,390,632 (as at 01/01/2024: VND 26,544,003,256).
- Original cost of fully depreciated tangible fixed assets still in use at as 31 December 2024: VND 1,658,737,638.



**11. Intangible fixed assets**

	Land use right (*) VND	Computer software VND	Others VND	Total VND
<b>Historical cost</b>				
As at 01/01/2024	16,752,727,600	255,000,000	47,619,048	17,055,346,648
<b>As at 31/12/2024</b>	<b>16,752,727,600</b>	<b>255,000,000</b>	<b>47,619,048</b>	<b>17,055,346,648</b>
<b>Accumulated amortization</b>				
As at 01/01/2024	-	207,784,965	47,619,048	255,404,013
Amortization	-	39,500,004	-	39,500,004
<b>As at 31/12/2024</b>	<b>-</b>	<b>247,284,969</b>	<b>47,619,048</b>	<b>294,904,017</b>
<b>Net carrying amount</b>				
As at 01/01/2024	16,752,727,600	47,215,035	-	16,799,942,635
<b>As at 31/12/2024</b>	<b>16,752,727,600</b>	<b>7,715,031</b>	<b>-</b>	<b>16,760,442,631</b>

- The carrying amount of intangible fixed assets pledged as collaterals for borrowings at as 31 December 2024: VND 16,752,727,600 (as at 01/01/2024: VND 16,752,727,600)
- Original cost of fully amortized intangible fixed assets still in use at as 31 December 2024: VND 92,619,048

(\*) Includes 5 adjacent plots of land at the address of Ma Tua Area, Cluster 3, Ha Mo Commune, Dan Phuong District, Hanoi City (now No. 277, Van Xuan Street, Ha Mo Commune, Dan Phuong District, Hanoi City) with a total area of 499.4 m2. The land use rights are currently being utilized by the Company for warehouses, drying yards to support business operations as well as collateral for bank loans (details in Note 15).

**12. Short-term trade payables**

	31/12/2024 VND	01/01/2024 VND
<b>Other parties</b>		
BP International Logistics Co., Ltd.	304,417,663	714,674,539
Vien Son Agricultural and Forestry Cooperative	-	1,580,000,000
SAOVIET PT., JSC	-	180,012,680
NUTS HOUSE JSC	89,132,400	-
Others	119,115,911	155,211,370
	<b>512,665,974</b>	<b>2,629,898,589</b>

### 13. Tax payables and statutory obligations

	01/01/2024	Movement		31/12/2024
	Payables	Actual payment	Payables	Payables
	VND	VND	VND	VND
Corporate income tax	415,084,618	415,084,618	416,330,686	416,330,686
Personal income tax	4,172,185	35,539,188	61,225,093	29,858,090
Other payables	-	41,098,106	73,345,389	32,247,283
	<b>419,256,803</b>	<b>491,721,912</b>	<b>550,901,168</b>	<b>478,436,059</b>

The Company's tax finalization is subject to examination by the tax authorities. Because the application of tax laws and regulations on many types of transactions is susceptible to varying interpretations, amounts reported in the Separate Financial Statements could be changed at a later date upon final determination by the tax authorities.

### 14. Short-term accrued expenses

	31/12/2024	01/01/2024
	VND	VND
Interest expense	154,741,288	118,862,777
13th month salary expense	342,270,887	383,770,673
Others	150,000,000	-
	<b>647,012,175</b>	<b>502,633,450</b>

15. Loans and liabilities

		01/01/2024	Movement		31/12/2024
		Book value	Increase	Decrease	Book value
		VND	VND	VND	VND
<b>a) Short-term</b>					
<b>Short-term loans</b>					
		<b>64,480,303,350</b>	<b>252,735,736,362</b>	<b>193,094,584,172</b>	<b>124,121,455,540</b>
Military Commercial Joint Stock Bank- My Dinh Branch	(1)	47,609,960,000	145,797,671,500	125,048,901,500	68,358,730,000
Vietnam Export Import Commercial Joint Stock Bank- Hanoi Branch	(2)	5,875,543,350	17,141,067,108	17,835,644,598	5,180,965,860
Orient Commercial Joint Stock Bank- Hanoi Branch		10,994,800,000	9,094,646,000	20,089,446,000	-
Vietnam Prosperity Joint Stock Commercial Bank	(3)	-	66,702,351,754	30,120,592,074	36,581,759,680
- Thang Long Branch					
Vietnam Maritime Commercial Joint Stock Bank – Long Bien Branch	(4)	-	14,000,000,000	-	14,000,000,000
<b>Proportion of long-term loans</b>					
		<b>764,181,372</b>	<b>140,412,372</b>	<b>764,181,372</b>	<b>140,412,372</b>
Shinhan Bank Vietnam Limited	(5)	140,412,372	140,412,372	140,412,372	140,412,372
Orient Commercial Joint Stock Bank- Hanoi Branch		623,769,000	-	623,769,000	-
		<b>65,244,484,722</b>	<b>252,876,148,734</b>	<b>193,858,765,544</b>	<b>124,261,867,912</b>
<b>b) Long-term</b>					
Shinhan Bank Vietnam Limited	(5)	842,474,225	-	140,412,372	702,061,853
Orient Commercial Joint Stock Bank- Hanoi Branch		2,912,401,000	-	2,912,401,000	-
		<b>3,754,875,225</b>	<b>-</b>	<b>3,052,813,372</b>	<b>702,061,853</b>
Maturity within next 12 months		<b>764,181,372</b>			<b>140,412,372</b>
Maturity after 12 months		<b>2,990,693,853</b>			<b>561,649,481</b>



**Vietnam Herbs and Foods Joint Stock Company**

No. 277 Van Xuan Street, Ha Mo Commune,  
Dan Phuong District, Hanoi City

Separate Financial Statements  
For the year ended 31/12/2024

## Detailed information relating to borrowings

Ref	Loan Contract	Date	Credit limit	Interest	Term	Purpose
(1)	224007.24.833.6059 556.TD	26/06/2024	Credit limit of VND 70,000,000,000 Discount limit of documentary credit under LC of VND 10,000,000,000.	Specified on each specific Debt Acknowledgement Agreement.	12 months for credit limit Not exceed 7 months for each Debt Acknowledgment Contract	Supplement working capital for cinnamon anise commercial activities
(2)	1001-LAV-240137209	21/11/2024	VND 4,900,000,000	Specified on each specific Debt Acknowledgement Agreement.	12 months for credit limit Not exceed 6 months for each Debt Acknowledgment Contract	Supplement working capital to serve business activities of cinnamon, anise, and all kinds of agricultural products
(3)	150124 - 3562014 - 01- SME	18/01/2024	VND 50,000,000,000	Specified on each specific Debt Acknowledgement Agreement.	12 months for credit limit Not exceed 6 months for each Debt Acknowledgment Contract	Supplement working capital to serve agricultural product production and trading activities and herbal beverage production
(4)	112-00030539.20113/ 2024/HĐTD	5/11/2024	VND 14,000,000,000	Specified on each specific Debt Acknowledgement Agreement.	12 months	Working capital financing for business operations/Issuance of guarantees/Letters of Credit (LC) for the enterprise
(5)	SHBVN/CG/HĐTD/2021/ CONGTYPDUOCLIEU VATHUCPHAMVN	11/10/2021	VND 1,130,000,000	7.4 %/ year	96 months. Principal payment divided equally according to the term, interest calculated on the actual principal balance	Pay for car purchases under Contract No.: 1032/T10/ 2021/HDMB-KIAPVD

Bank borrowings are secured by mortgage agreements with the bank and have been fully registered as secured transactions

**Vietnam Herbs and Foods Joint Stock Company**

No. 277 Van Xuan Street, Ha Mo Commune,  
Dan Phuong District, Hanoi City

Separate Financial Statements  
For the year ended 31/12/2024

Detailed information related to collateral

Ref	Loan contract	Collateral	Guarantor	Guarantor's relationship with the Company
(1)	224007.24.833.6059556.TD	The Company's Herbal drink production line and Land use rights		
		Car and land use rights	Mrs. Bui Thi Hong Dung	Wife of the Chairman
		Land use rights	Mr. Bui Van Vien and Mrs. Nguyen Thi Ty	Cousin of the Chairman
		Land use rights	Mr. Nguyen Dinh Khanh and Mrs. Nguyen Thi Chuy	Cousin of the Chairman
		Land use rights	Mrs. Nguyen Thi Thuy	Cousin of the Chairman
(2)	1001-LAV-230071036	Land use rights	Mr. Bui Tien Quoc and Mrs. Nguyen Thi Mui	Parents of the Chairman
(3)	150124 - 3562014 - 01- SME	The Company 's Car Secured by collateral received after loan settlement with OCB		
(4)	112-00030539.20113/2024/HĐTD	Land use rights owned by Yen Bai Herbs and Foods Joint Stock Company. (Subsidiary)	Mr. Tran Van Kien	Chairman cum General Director of Yen Bai Herbs and Foods Joint Stock Company (Subsidiary).
(5)	SHBVN/CG/HĐTD/2021/CONGT CPDUOCLIEUVATHUCPHAMVN	Vehicle formed from the loan		

16. Owner's equity

a) Increase and decrease in owner's equity

	Contributed charter capital VND	Share premium VND	Treasury shares VND	Retained earnings VND	Total VND
As at 01/01/2023	331,400,000,000	(418,000,000)	(40,000)	1,473,812,354	332,455,772,354
Profit of the previous year	-	-	-	1,627,278,785	1,627,278,785
As at 01/01/2024	331,400,000,000	(418,000,000)	(40,000)	3,101,091,139	334,083,051,139
Profit of the current year	-	-	-	1,225,881,687	1,225,881,687
Additional CIT payment after tax inspection	-	-	-	(97,234,470)	(97,234,470)
As at 31/12/2024	331,400,000,000	(418,000,000)	(40,000)	4,229,738,356	335,211,698,356

According to Resolution No. 2606/2024/NQ-ĐHĐCĐ/VHE dated 26 June 2024 of the General Meeting of Shareholders, the General Meeting of Shareholders approved the 2024 profit distribution plan, under which no dividends will be paid for 2023, and the retained earnings will be reinvested for the following year.

b) Details of owner's charter capital

	31/12/2024		01/01/2024	
	VND	%	VND	%
Mr. Bui Tien Vinh	24,200,000,000	7.30	24,200,000,000	7.30
Others	307,200,000,000	92.70	307,200,000,000	92.70
	331,400,000,000	100	331,400,000,000	100



**c) Transactions related to capital with owners and distribution of dividends, profit sharing**

	Year 2024 VND	Year 2023 VND
<b>Owner's contributed capital:</b>		
- At the beginning of the year	331,400,000,000	331,400,000,000
- At the end of the year	<u>331,400,000,000</u>	<u>331,400,000,000</u>
<b>Distributed dividends and profit:</b>		
- Dividend payable at the beginning of the year	-	-
- Dividend payable in the year	-	-
- Dividend paid in the year	-	-
<b>Dividend payable at the end of the year</b>	<u>-</u>	<u>-</u>

**d) Shares**

	31/12/2024	01/01/2024
Quantity of Authorized issuing shares	33,140,000	33,140,000
Quantity of issued shares	33,140,000	33,140,000
- Common shares	33,140,000	33,140,000
Number of repurchased shares	4	4
- Common shares	4	4
Quantity of outstanding shares in circulation	33,139,996	33,139,996
- Common shares	33,139,996	33,139,996
Par value per share (VND)	10,000	10,000

**17. Off statement of financial position items**

**a) Operating leased assets**

The Company has entered into warehouse lease agreements as follows:

- ▶ The Company signed Warehouse Borrowing Contract No. 01/2023/HDTK-BQS dated 2 January 2023 with Mr. Bui Quang Sac (Elder Brother of the Chairman) at address No. 277 Van Xuan Street, Ha Mo Commune, Dan Phuong District, Hanoi City, for the purpose of using it as a warehouse to store raw materials and goods from 2 January 2023 to 31 December 2027. Warehouse area: 12,000 m2.
- ▶ The Company signed Warehouse Borrowing Contract No. 01/2022/HDTK-VNH dated 1 July 2022 with Hong Ca General Services Cooperative at Dong Dinh Hamlet, Hong Ca Commune, Tran Yen District, Yen Bai Province, for the purpose of using it as a warehouse to store raw materials from 1 July 2022 to 31 December 2030. Warehouse area: 4,000 m2.

**b) Foreign currencies**

	31/12/2024	01/01/2024
USD	233.76	291.19

**18. Net revenue from goods sold and services rendered**

	Year 2024	Year 2023
	VND	VND
<b>Revenue</b>	<b>408,757,723,983</b>	<b>314,426,485,476</b>
Revenue from sale of goods	404,821,863,042	304,937,305,860
Revenue from sale of finished goods	3,435,180,011	9,294,232,816
Revenue from processing services	500,680,930	194,946,800
<b>Deductible items</b>	<b>5,480,887</b>	<b>11,078,383</b>
Returned goods	5,480,887	11,078,383
	<b>408,752,243,096</b>	<b>314,415,407,093</b>

**19. Cost of goods sold and services rendered**

	Year 2024	Year 2023
	VND	VND
Cost of goods sold	383,459,228,312	290,104,722,224
Cost of finished goods	3,724,316,186	6,429,996,174
Cost of processing services	119,272,640	151,132,820
Costs due to not reaching capacity calculated directly into cost of goods sold	6,631,642,398	5,513,705,169
Provision for devaluation of inventories	-	(559,631,008)
	<b>393,934,459,536</b>	<b>301,639,925,379</b>

**20. Financial income**

	Year 2024	Year 2023
	VND	VND
Interest on savings	2,124,144	2,833,931
Gain on exchange difference in the year	242,885,453	120,642,312
Gain on exchange difference at the year-end	27,422,457	52,392,753
	<b>272,432,054</b>	<b>175,868,996</b>

**21. Financial expenses**

	Year 2024	Year 2023
	VND	VND
Interest expense	6,405,442,115	4,814,586,836
Loss on exchange difference in the year	179,820,344	122,578,146
Others	59,933,603	-
	<b>6,645,196,062</b>	<b>4,937,164,982</b>

**22. Selling expenses**

	Year 2024 VND	Year 2023 VND
Labour expenses	1,138,022,733	909,955,053
Raw materials	177,647,677	118,702,712
Offices tools and supplies	13,284,178	-
Depreciation expenses	34,266,588	34,266,588
External services	1,119,121,445	1,229,696,212
Others by cash	-	34,463,319
	<b>2,482,342,621</b>	<b>2,327,083,884</b>

**23. General administrative expenses**

	Year 2024 VND	Year 2023 VND
Labour expenses	1,835,304,849	1,352,419,785
Raw materials	-	850,204
Offices supplies	56,081,260	61,712,350
Depreciation expenses	408,581,107	600,447,220
Taxes, fees and charges	121,819,988	81,303,447
External services	1,536,242,286	1,353,780,026
Others by cash	305,685,188	124,773,124
	<b>4,263,714,678</b>	<b>3,575,286,156</b>

**24. Current corporate income tax**

	Year 2024 VND	Year 2023 VND
<b>Total profit/(loss) before tax:</b>	<b>1,544,977,903</b>	<b>2,042,363,403</b>
<b>Adjustment:</b>		
Ineligible expenses	166,325,831	69,485,285
Exchange difference at the year-end of cash and receivables - previous year	52,392,753	15,967,153
Exchange difference at the year-end of cash and receivables - current year	(168,215,405)	(52,392,753)
Taxable income	<b>1,595,481,082</b>	<b>2,075,423,088</b>
Tax rate	20%	20%
<b>Current corporate income tax</b>	<b>319,096,216</b>	<b>415,084,618</b>
Opening CIT payable	415,084,618	970,895,082
Additional CIT after tax inspection	97,234,470	-
CIT paid in the year	415,084,618	970,895,082
<b>Closing CIT payable</b>	<b>416,330,686</b>	<b>1,385,979,700</b>



**25. Operating expenses by nature**

The Company primarily operates in the commercial sector, while manufacturing activities are insignificant. Therefore, the Company does not prepare expense disclosures by nature. Instead, expenses are presented by function and are detailed in Note 22 – Selling Expenses and Note 23 – General Administrative Expenses.

**26. Subsequent events**

There have been no significant events occurring after the fiscal year, which would require adjustments or disclosures to be made in the Separate Financial Statements.

**27. Segment information**
**a) Business Segment**

	Agricultural sales VND	Herbal beverage sales VND	Other revenue VND	Total VND
Net revenue from external sales	404,816,382,155	3,435,180,011	500,680,930	408,752,243,096
<b>Operating profit</b>	<b>21,357,153,843</b>	<b>(6,920,778,573)</b>	<b>381,408,290</b>	<b>14,817,783,560</b>
Total cost of fixed asset acquisitions	-	-	-	37,263,636
Unallocated assets				462,034,390,360
<b>Total assets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>462,034,390,360</b>
Unallocated				126,822,692,004
<b>Total liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>126,822,692,004</b>

**b) By geographic area**

The Company's revenue is mainly generated in the Northern region, so the Company does not present segment reporting by geographic area.

**28. Transactions and balances with related parties**

List and relation between related parties and the Company are as follows:

<u>Related parties</u>	<u>Relationship</u>
Yen Bai Herbs and Foods Joint Stock Company	Subsidiary
Mr. Bui Tien Vinh	Chairman
Mrs. Bui Thi Hong Dung	Chairman's wife
Mrs. Nguyen Thi Mui	Chairman's mother
Mr. Bui Quang Sac	Chairman's brother

**Vietnam Herbs and Foods Joint Stock Company**No. 277 Van Xuan Street, Ha Mo Commune,  
Dan Phuong District, Hanoi CitySeparate Financial Statements  
For the year ended 31/12/2024

In addition to the information with related parties presented in the above notes, the Company also had transactions during the year with related parties as follows:

	Year 2024 VND	Year 2023 VND
<b>Investment in subsidiary</b>	<b>127,500,000,000</b>	-
Yen Bai Herbs and Foods Joint Stock Company	127,500,000,000	-

Remuneration paid to the Company's Executive Board during the year was as follows:

		Year 2024 VND	Year 2023 VND
Mr. Bui Tien Vinh	Chairman	196,106,540	180,035,795
Mr. Tran Nhat Thanh	Member of the Board of Directors	170,403,216	157,084,594
Mr. Nguyen The Hung	Member of the Board of Directors cum General Director	239,477,371	228,428,487
Mr. Nguyen Dinh Cong (*)	Member of the Board of Directors cum Chairman of the Audit Committee	-	-
Mr Nguyen Tai Duc (*)	Member of the Board of Directors cum Member of the Audit Committee	-	-
		<b>605,987,127</b>	<b>565,548,876</b>

(\*) The Company does not pay remuneration to these people.

In addition to the above related parties transactions, other related parties did not have any transactions during the period and have no balance at the end of the accounting period with the Company.


**29. Corresponding figures**

The corresponding figures are those taken from the Separate Financial Statements for the year ended as at 31 December 2023, which was audited by UHY Auditing And Consulting Company Limited.

**30. Approval of the separate financial statements**

The Separate Financial Statements were approved by the Executive Board and authorized for issuance on 27 March 2025.

  
\_\_\_\_\_  
**Nguyen Thi Mai Anh**  
Preparer

  
\_\_\_\_\_  
**Pham Thi Anh**  
Chief Accountant

  
\_\_\_\_\_  
**Bui Tien Vinh**  
Chairman

Hanoi, 27 March 2025