

ANNUAL REPORT

VUNG ANG PETROLEUM AND GAS JOINT STOCK COMPANY

Year: 2025

I. General Information

1. Overview

- Trade name: Vung Ang Petroleum Joint Stock Company
- Business registration certificate number: 3000413193
- Charter capital: VND 124,996,120,000 (One hundred twenty-four billion, nine hundred ninety-six million, one hundred twenty thousand Vietnamese Dong)
- Owner's investment capital: VND 124,996,120,000 (One hundred twenty-four billion, nine hundred ninety-six million, one hundred twenty thousand Vietnamese Dong)
- Address: 417 Tran Phu Street, Ha Tinh City, Ha Tinh Province
- Phone number: 0239 3692 888
- Fax number: 0239 3692 999
- Website: www.pvoilvungang.com.vn
- Stock code: POV

2. Formation and Development Process

- Vung Ang Petroleum and Gas Joint Stock Company (PVOIL Vung Ang) operates under Business Registration Certificate No. 3000413193 issued by the Department of Planning and Investment of Ha Tinh province on July 20, 2007.

- On December 29, 2007, the Vung Ang Petroleum Storage Terminal project was officially commenced with a scale of 110,000 m³, a comprehensive port system including a petroleum and liquefied gas import/export port of 15,000 DWT, Phase 1 construction of a total storage capacity of 60,000 m³ and completion of a modern and integrated port system with a total investment of VND 260 billion.

- On September 23, 2010: PVOIL Vung Ang was officially listed on the Hanoi Stock Exchange (HNX).

- February 13, 2011: The Vietnam National Petroleum Corporation and the Vietnam Oil Corporation held the inauguration ceremony for the Vung Ang petroleum storage facility.

- PVOIL Vung Ang's business operations began in late 2010. PVOIL Vung Ang has successfully penetrated and developed the market, establishing its position in the petroleum business in the North Central region, including the provinces of Nghe An, Ha Tinh, and Quang Tri.



3. Business Activities and Geographic Areas

- Main Business Activities

- + Trading in petroleum products;
- + Storage and transportation of petroleum products;
- + Leasing of petroleum storage facilities and ports;

- Geographic Areas of Business

- + Ha Tinh Province;
- + Quang Tri Province;
- + Nghe An Province.

4. Information on the governance model, business organization, and management structure

- Governance Model

Consists of functional departments and petrol stations directly under the Company, operating under the direct supervision of the Company Director. The Company's organizational structure functions to advise and assist the Company Director in the management and exercise of the rights and obligations of Vung Ang Petroleum and Gas Joint Stock Company as stipulated in the Charter of Organization and Operation of Vung Ang Petroleum and Gas Joint Stock Company.

- Management Structure

The Vung Ang Petroleum and Gas Joint Stock Company's structure includes:

- Company Board of Directors
- Company Management Board

Departments/Divisions include:

1. Organization - Administration Department;
2. Finance - Accounting Department;
3. Business Department;
4. Investment and Network Development Department;
5. Goods Management Department;
6. Technical - Safety Department;
7. Petrol Station System under the Company.

- Subsidiaries and affiliated companies:

+ PVOIL Vung Ang Branch in Nghe An Province

Address: Quynh Tam Commune, Quynh Luu District, Nghe An Province.

Main business activity: Petroleum trading

Ownership percentage: 100%

+ PVOIL Vung Ang Branch in Quang Tri Province

Address: Pham Van Dong Street, Duc Ninh Dong Ward, Dong Hoi City, Quang Tri Province.

Main business activity: Petroleum trading

Ownership percentage: 100%

5. Development Orientation

- Main Objectives of PVOIL Vung Ang

+ Promote production and business, striving to exceed the set targets and tasks;

+ Enhance the management and operational capacity and competitiveness of the Company;

+ Participate in stabilizing the petroleum market to contribute to the efforts of the Corporation, Group, and Government in preventing inflation and stabilizing the macroeconomy;

+ Continue to implement social welfare programs;

+ Leverage the combined strength of the entire political system within the Company.

- Medium and Long-Term Development Strategy

PVOIL Vung Ang aims to be a leading petroleum business brand in the North Central region.

- Objectives regarding the environment, society, and community of the Company.

+ Commitment to fulfilling obligations to the community in the areas where the Company operates, paying particular attention to improving the natural environment and human health.

+ Implement social welfare activities according to the Corporation's plan and proactively and actively participate in charitable activities in localities where the Company conducts business.

6. Risks

+ Strategic risks: competition from other petroleum businesses; changes in policy factors...

+ Operational risks.

+ Environmental risks, natural disasters.

II. Performance during the year

1. Production and business performance

- Results of production and business activities in 2025:

No.	Target	Unit of Measurement	Plan 2025	Achievement in 2025	Achievement in 2024	% Implementation/ Plan	% Implementation 2025/2024
1	Total output	Thousand m ³	260.000	283.950	269.615	109%	105%
2	Revenue	Billion VND	3.910	4.410,39	4.478,1	113%	98%
3	Profit before tax	Billion VND	12	13,65	13,4	113%	102%
4	Investment in petroleum stations	Store	5	8	7	160%	114%
5	Average income	VND/pers on/month	13,95	15,49	15,14	111%	102%

2. Organization and Personnel

- List of the Executive Board

+ Mr. Hoang Nguyen Thanh – Member of the Board of Directors, Director of the Company:

ID Card Number: 036080025151 Date of Issue: 09/08/2021 Place of Issue: Department of Administrative Management of Social Order

Permanent Address: 48H, Block 19, Nam Dinh Ward, Ninh Binh Province

Number of shares represented and managed as the representative of Vietnam Oil Corporation's capital in PVOIL Vung Ang: 2,912,500 shares, equivalent to 23.3% of the charter capital.

Number of shares owned as an individual: 0, share ownership percentage: 0%

+ Mr. Tran Tien Dai - Member of the Board of Directors, Deputy Director of the Company:

ID Card Number: 183109579 Date of Issue: 15/04/2008 Place of Issue: Ha Tinh Police Department

Permanent Address: No. 5 Quang Trung Street, Hong Linh, Ha Tinh.

Number of shares represented and managed as the representative of Vietnam Oil Corporation's capital in PVOIL Vung Ang: 2,000,000 shares, equivalent to 16% of the charter capital.

Number of shares owned as an individual: 4,205, share ownership percentage: 0.03%

+ Mr. Vu Hong Minh - Deputy Director of the Company

ID Card Number: 151482616 Date of Issue: 03/11/2000 Place of Issue: Thai Binh Police Department

Permanent Address: Thai Thinh, Thai Thuy, Thai Binh

Number of shares owned: 0

+ Mr. Bui Duc Duy - Chief Accountant of the Company:

ID Card Number: 183014096 Date of Issue: 05/12/2009 Place of Issue: Ha Tinh Police Department

Permanent Address: Block 10, Quang Trung Ward, Vinh City, Nghe An Province.

Number of shares owned as an individual: 5,000; Shareholding percentage: 0.04%

- Changes in the Board of Directors: None

- The number of employees of Vung Ang Petroleum Joint Stock Company as of December 31, 2023 is 274 people.

- Employee policy: implemented according to the Company's Collective Labor Agreement.

3. 3. Investment Situation and Project Implementation

- In 2023, PVOIL Vung Ang developed 10 gas stations under lease agreements, including: Bac Ly, Trong Hoa, and Dong Hoi City gas stations in Quang Binh province; Tung Chau, Huong Tra, Ky Nam, Thach Thanh, and Thach Dai gas stations in Ky Anh town, Ha Tinh province; and Dinh Son gas station in Nghe An province.

- Investment projects were managed effectively and on schedule.

4. Financial Situation

a) Financial Situation

Target	Year 2025	Year 2024	% increase/ decrease
* For non-credit institutions and non-bank financial institutions:			
Total assets		458.588.468.022	
Net revenue		4.478.140.069.090	
Profit from business operations		134.240.820.220	
Other income		(162.300.996)	
Profit before tax		13.381.208.254	
Profit after tax		10.103.423.292	
Dividend payout ratio		3%	

b) Key financial indicators

Target	Year 2025	Year 2024	NOTE
<i>Liquidity Ratios</i>			
+ <i>Current Ratio:</i>			
<i>Current Assets / Current Liabilities</i>	88,12%	88,12%	
+ <i>Quick Ratio:</i>			
<i>Current Assets - Inventory</i>	72%	46,15%	
<i>Current Liabilities</i>			
<i>Capital Structure Indicators:</i>			
+ <i>Debt/Total Assets Ratio</i>	57%	60%	
+ + <i>Debt/Equity Ratio</i>	132%	150%	
<i>Performance Indicators</i>			
+ <i>Inventory Turnover:</i>			
<i>Cost of Goods Sold</i>	58,55	59,76	
<i>Average Inventory</i>			
+ <i>Net Revenue/Total Assets</i>	10,19	9,77	
<i>Profitability Indicators:</i>			
+ <i>Net Profit Margin/Net Revenue Ratio</i>	0,0022	0,0022	
+ + <i>Net Profit Margin/Equity Ratio</i>	0,055	0,055	
+ <i>Net profit after tax/Total assets ratio</i>	0,024	0,022	
+ <i>Operating profit/Net revenue ratio</i>	0,007	0,007	

5. Shareholder Structure and Changes in Owner's Investment Capital

a) Shares

Total number of outstanding shares: 12,499,612 shares.

Type of outstanding shares: freely transferable shares.

b) Shareholder Structure

List of shareholders of Vung Ang Petroleum and Gas Joint Stock Company:

No.	Type of Shareholder	Number of Share Held	% of Shares Held
I	Major Shareholders	9.562.500	76,3%
1	Vietnam Oil Corporation - JSC	7.062.500	56,5%
2	Northern Gas Trading Joint Stock Company	1.248.000	9,8%
3	Ha Tinh Mineral and Trade Corporation - JSC	1.250.000	10%
II	Minor Shareholders	2.939.112	23,7%

a) Changes in owner's equity:

None

b) Treasury stock transactions:

No transactions occurred in 2025.

c) Other securities:

None.

III. Report and Evaluation by the Board of Directors

1. Evaluation of Production and Business Performance

In 2025, the global economy faced many difficulties and challenges. The Russia-Ukraine conflict continued, global inflation, although it had cooled down, remained high, and the central banks of many countries pursued tight monetary policies, strongly impacting economic growth, investment, and consumption. Many major economies experienced slower growth, or even recession. The domestic economy also faced many difficulties, with slow growth rates, weak demand, and high input costs.

In addition, the global oil market continued to be volatile, with complex and unpredictable fluctuations in oil prices, making forecasting difficult. On the other hand, at certain times during the early months of the year, limited shipments from the Nghi Son Refinery affected the Corporation's supply, especially with low inventory levels in the North, making sales difficult.

By the third quarter of 2023, domestic supply exceeded demand, warehouses were constantly at high inventory levels, and intense competition led to a decline in sales

volume. Private distributors in the area (Anh Phat Petro JSC, Giang Nam Petroleum Co., Ltd., Thien Phuc Company, etc.) frequently intensified sales efforts to capture market share and attract customers with attractive discount policies, creating significant competitive pressure on PVOIL Vung Ang. In particular, Giang Nam Petro's distribution center has leased DKC warehouses (Nghì Thiet, Nghe An), Hai Ha warehouse (Quang Tri), and Thanh Huyen warehouse (Da Nang), covering the markets of Nghe An, Ha Tinh, and Quang Binh provinces. Their flexible sales policies and high discounts have significantly impacted the sales volume of the company's traditional customers.

In response to this situation, the PVOIL Vung Ang leadership has consistently monitored and capitalized on market fluctuations, quickly formulating appropriate and effective policies. Simultaneously, they have continuously strengthened internal management, inspection, supervision, and control to overcome difficulties and exceed planned targets.

2. Financial Situation

a) Asset Situation

The total value of assets in 2025 decreased by VND 25.3 billion compared to 2024. This change is due to the influence and fluctuations of the following factors:

Cash: We see that cash in 2025 increased compared to the same period in 2024, specifically:

In 2025, PVOIL Vung Ang's cash is VND 2.5 billion, accounting for 0.6% of total assets.

In 2024, PVOIL Vung Ang's cash was VND 6.6 billion, accounting for 1.4% of total assets.

Analysis: In 2025, the amount of customer deposits for warehouse rental decreased because customers no longer rented warehouses.

Accounts Receivable: Accounts receivable decreased by VND 49.46 billion compared to the same period last year.

In 2025, accounts receivable amounted to VND 173.5 billion, representing 40% of total assets.

In 2024, accounts receivable amounted to VND 124.09 billion, representing 27% of total assets.

Analysis: The increase in accounts receivable in 2025 is due to a larger number of customers.

Inventory: Inventory levels in 2025 decreased compared to 2024, specifically:

In 2025, inventory was VND 39.06 billion, representing 9.0% of total assets.

In 2024, inventory was VND 106.32 billion, representing 23% of total assets.

Analysis: Due to the decrease in gasoline and oil prices in 2025, the value of inventory decreased.

Fixed assets and long-term investments: In terms of proportion, the value of fixed assets accounts for a large proportion of total assets. Due to the increase in accumulated depreciation, the total value of fixed assets decreased.

Overall assessment:

From the above analysis, we see that PVOIL Vung Ang's asset situation is good, with no uncollectible receivables and no large amounts of cash held in the fund or in banks.

Liabilities situation

Liabilities: In 2025, liabilities amounted to VND 246.1 billion, accounting for 57% of total capital. In 2024, liabilities amounted to VND 274.9 billion, accounting for 60% of total capital. The ratio decreased in 2025 compared to 2024 due to a reduction in inventory.

3. Improvements in organizational structure, policies, and management

The organizational structure of PVOIL Vung Ang is built on the criteria of being streamlined, dynamic, efficient, and scientific.

4. Future Development Plan

- Striving to become the leading petroleum business unit in the North Central region.
- Operating efficiently, ensuring annual production growth targets. Maintaining and developing market share in the assigned area, continuously improving service quality.
- Maintaining and developing the distribution network system including distributors, general agents, franchisees, focusing on developing retail stores and direct industrial customers.
- Ensuring financial security and capital preservation.
- Building a high-quality workforce. Improving the material and spiritual well-being of employees.

IV. Board of Directors' Assessment of PVOIL Vung Ang's Operations

1. Board of Directors' Assessment of the Company's Operations

The Board of Directors highly appreciates the performance of PVOIL Vung Ang in 2025. Despite the challenging business environment due to the complex fluctuations

in fuel prices, PVOIL Vung Ang overcame these difficulties and successfully achieved its planned targets.

2. Board of Directors' Assessment of the Company's Management Board's Operations

The Board of Directors highly appreciates the management work of the Company's Management Board. In 2025, the PVOIL Vung Ang Management Board consistently monitored the business situation, directed business operations flexibly and effectively, implemented effective risk management, and efficiently carried out cost-saving and waste-fighting measures throughout the Company.

3. Board of Directors' Plans and Directions

Building on the achievements of 2025, in 2026 the PVOIL Vung Ang Board of Directors will continue to formulate policies and guidelines and approve plans to implement the unit's political tasks for the Board of Directors to direct the implementation and completion of the 2025 plan, while focusing on monitoring and supervising the Company's production and business activities, specifically as follows:

- Directing the acceleration of production and business activities to strive to complete the 2026 targets for output, revenue, and profit.
- Continuing to direct the improvement of the unit's competitiveness, building/amending and supplementing regulations to strengthen and improve internal inspection and control to ensure that the unit's production and business activities achieve high efficiency and comply with current regulations.
- Orienting the development/maintenance and improvement of the quality management system and the application of information technology in management.
- Reviewing and approving policies on basic construction investment projects, developing the petroleum business network under the Company, and other investment projects serving market development, business, and transportation of petroleum and lubricants.
- Strengthening inspection and supervision of financial activities, production and business operations, basic construction investment, and other activities of PVOIL Vung Ang.
- Effectively directing risk management in production and business activities at the unit.
- Promoting cooperative relationships with units within the PVOIL system and other petroleum business partners.
- Continuing to direct the training and development of management staff; increasing employee income, and actively participating in social welfare activities.

V. Corporate Governance

1. Board of Directors

a) Members and Structure of the Board of Directors

+ Mr. Nguyen Mau Dung – Chairman of the Board of Directors:

Number of shares owned personally: 0. Shareholding percentage: 0%

Number of shares managed as the representative of Vietnam Oil Corporation's capital in PVOIL Vung Ang: 2,150,000 shares, equivalent to 17.2% of PVOIL Vung Ang's charter capital.

+ Mr. Hoang Nguyen Thanh – Member of the Board of Directors, Director of the Company:

Number of shares owned personally: 0. Shareholding percentage: 0%

Number of shares managed as the representative of Vietnam Oil Corporation's capital in PVOIL Vung Ang: 2,912,500 shares, equivalent to 23.3% of PVOIL Vung Ang's charter capital.

+ Mr. Tran Tien Dai - Member of the Board of Directors, Deputy Director of the Company:

Number of shares owned personally: 4,205. Shareholding percentage: 0.03%

Number of shares managed as the representative of Vietnam Oil Corporation's capital in PVOIL Vung Ang: 2,000,000 shares, equivalent to 16% of PVOIL Vung Ang's charter capital.

+ Mr. Nguyen The Quynh - Member of the Board of Directors (Non-executive Board Member):

Number of shares owned personally: 0. Shareholding percentage: 0%

Number of shares managed as the representative of Ha Tinh Mineral and Trade Corporation - JSC's capital in PVOIL Vung Ang: 1,250,000 shares, equivalent to 10% of PVOIL Vung Ang's charter capital.

+ Mr. Vuong Dung Hoang - Member of the Board of Directors (Non-executive Board Member):

Number of shares owned personally: 0. Shareholding percentage: 0%

Number of shares represented and managed as the representative of the capital of Northern Gas Trading Joint Stock Company in PVOIL Vung Ang: 1,248,000 shares, equivalent to 9.8% of the charter capital of PVOIL Vung Ang.

b) Subcommittees of the Board of Directors

PVOIL Vung Ang does not have subcommittees of the Board of Directors.

c) Activities of the Board of Directors:

The Board of Directors of PVOIL Vung Ang has successfully organized quarterly meetings in accordance with the Company's Charter to set forth policies and guidelines, issue resolutions, and promptly resolve difficulties and obstacles so that the Company's Management Board can implement plans to meet all requirements and tasks in each specific objective and time period.

d) Activities of Non-Executive Board Members:

Non-executive Board members always fully participate in PVOIL Vung Ang's Board of Directors meetings, actively contributing opinions to formulate policies and guidelines,

issue resolutions, and promptly resolve difficulties and obstacles so that the Company's Board of Directors can implement the plan.

e) Activities of Subcommittees within the Board of Directors:

PVOIL Vung Ang does not have subcommittees under the Board of Directors.

f) List of Board members with corporate governance training certificates includes:

- Mr. Nguyen Mau Dung - Chairman of the Board of Directors.
- Mr. Hoang Nguyen Thanh - Member of the Board of Directors - Director of the Company.
- Mr. Tran Tien Dai - Member of the Board of Directors - Deputy Director of the Company.
- Mr. Nguyen The Quynh - Member of the Board of Directors.
- Mr. Vuong Dung Hoang - Member of the Board of Directors.

2. Supervisory Board

a) Members and Structure of the Supervisory Board

- Mr. Le Minh Chau - Head of the Supervisory Board.

Shareholding percentage: 0.002%

- Mr. Nguyen Nam Hai - Member of the Supervisory Board.

Shareholding percentage: 0%

- Ms. Tran Thi Thu Huyen - Member of the Supervisory Board

Shareholding percentage: 0%

b) Activities of the Supervisory Board

- Supervising the Board of Directors and the Management Board in the implementation of State regulations; resolutions of the General Meeting of Shareholders; resolutions, decisions and directives of Vietnam Oil Corporation - JSC. Supervision is carried out continuously and in close coordination with the specialized departments of the Company.

- Supervising production and business activities and management: Supervising the production and business situation, the implementation of sales regulations, handling of accounts receivable; Supervising investment activities, basic construction...

3. *Transactions, remuneration and benefits of the Board of Directors, Management Board and Supervisory Board*

a) Salaries, bonuses, remuneration, and benefits

Implemented in accordance with the 2025 Shareholders' General Meeting Resolution and the Company's Salary Regulations.

b) Share transactions of insider shareholders.

- c) Contracts or transactions with insider shareholders.
- d) Implementation of corporate governance regulations.

Vung Ang Petroleum Joint Stock Company always strictly implements the legal regulations on corporate governance.

VI. Financial Statements

1. Auditor's Opinion

In our opinion, the financial statements fairly and reasonably reflect, in all material respects, the financial position of Vung Ang Petroleum Joint Stock Company as of December 31, 2025, as well as the results of business operations and cash flow for the fiscal year ended on the same date, in accordance with Vietnamese accounting standards, the Vietnamese corporate accounting system, and relevant legal regulations concerning the preparation and presentation of financial statements.

- 2. Audited financial statements: attached to this report..



Hoàng Nguyên Thanh