**DBM: Board Resolution**

On December 8, 2023, DakLak Pharmaceutical Medical Equipment JSC announced Resolution No. 06/2023/NQ-HDQT on assessing the business results of Q3/2023, Business Plan of Q4/2023, the Financial Statements of Q3/2023 and temporarily assigning Business Plan for 2024 as follows:

1. Assess the Income Statement in Q3/2023 and the Business Plan for Q4/2023
2. Business Results of 2023:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| No. | Targets | Unit | Plan | Results | Results/Plan (%) | In comparison with the same period in 2022 |
| 1 | Total revenue: | Billion VND | 65.0 | 57.3 | 88.2% | 100% |
|  | * Treatment revenue | Billion VND | 17.0 | 16.5 | 97.1% | 150% |
|  | * OTC revenue | Billion VND | 48.0 | 40.8 | 85.0% | 89% |
|  | In which: |  |  |  |  |  |
|  | * Retail revenue | Billion VND | 10.0 | 10.6 | 106.0% | 95% |
|  | * GCNK revenue | Billion VND | 6.0 | 5.2 | 86.7% | 80% |
|  | * Traphaco revenue | Billion VND | 15.0 | 15.0 | 100.2% | 118% |
| 2 | Profit after tax | Billion VND | 1.5 | 1.3 | 87.3% | 100% |
| 3 | Average income | Million VND | 7.5 | 7.4 | 98.7% | 96% |

1. The business plan for Q4/2023:
   1. Target

* Complete the total revenue target of VND 63 billion and profit target of VND 1.5 billion.
* Ensure employees’ minimum average income of VND 7.5 million/ person/ month.
  1. Targets

|  |  |  |  |
| --- | --- | --- | --- |
| No. | Targets | Unit | Plan for Q4/2023 |
| 1 | Total revenue: | Billion VND | 63.0 |
|  | * Treatment revenue | Billion VND | 16.0 |
|  | * OTC revenue | Billion VND | 47.0 |
|  | In which: |  |  |
|  | * Retail revenue | Billion VND | 10.0 |
|  | * GCNK revenue | Billion VND | 6.5 |
|  | * Traphaco revenue | Billion VND | 16.0 |
| 2 | Profit after tax | Billion VND | 1.5 |
| 3 | Minimum average income/person/month | Million VND | 7.5 |

1. The Board of Directors approves the Financial Statements of Q3/2023
2. The Board of Directors temporarily assigns the business plan for 2024

The Board of Directors temporarily assigns the business plan for 2024 as follows:

|  |  |  |  |
| --- | --- | --- | --- |
| No. | Targets | Unit | 2024 |
| 1 | Total revenue | Billion VND | 255.0 |
| 2 | Profit after tax | Billion VND | 6.0 |
| 3 | Minimum average income/person/month | Million VND | 7.5 |

Members of the Board of Directors, and the Board of Management of the Company are responsible for implementing this Resolution.