

SONG BA
JOINT STOCK COMPANY

No.: 39 /23/S3-TCKT

Re: Explanation for the business result differences between quarter 4/2022 and quarter 4/2021.

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Da Nang, 07 February 2022

To:

- The State Securities Commission;
- Vietnam Exchange;
- Ho Chi Minh Stock Exchange.

Pursuant to Circular No.96/2020/TT-BTC, dated 16th November 2020 by the Ministry of Finance on “Guiding the disclosure of information on the stock market”.

Song Ba Joint Stock Company (Stock Code: SBA) hereby reports the profit of quarter 4/2022 and quarter 4/2021 as follows:

- Profit after CIT of quarter 4/2022: 99,748,692,027 VND.

- Profit after CIT of quarter 4/2021: 63,593,542,605 VND.

Profit after CIT of quarter 4/2022 was increased compared to the quarter 4/2021 with an amount of **36,155,149,422 VND**.

Financial indicators are as follows (Extracted from the Financial Statement of quarter 4/2022):

No	Items	Q4/2022	Q4/2021	Difference	
				Value	% [(Decrease (-), Increase (+))]
1	Gross sales of merchandise	196,207,306,604	142,391,620,513	53,815,686,091	37.79
2	Cost of goods sold	69,277,542,085	56,771,974,119	12,505,567,966	22.03
3	Gross profit from sales of merchandise	126,929,764,519	85,619,646,394	41,310,118,125	48.25
4	Financial income	216,125,455	100,038,911	116,086,544	116.04
5	Financial expenses	6,130,325,446	8,174,361,101	-2,044,035,655	-25.01
6	Administration expenses	10,058,373,399	8,587,923,173	1,470,450,226	17.12
7	Operating profit	110,957,191,129	68,957,401,031	41,999,790,098	60.91
8	Other income	80,108,155	629,376,914	-549,268,759	-87.27
9	Other expenses	5,651,836,539	3,091,451,282	2,560,385,257	82.82
10	Other profit	(5,571,728,384)	(2,462,074,368)	-3,109,654,016	126.30
11	Net Profit before CIT	105,385,462,745	66,495,326,663	38,890,136,082	58.49
12	Current corporate income tax expense	5,636,770,718	2,901,784,058	2,734,986,660	94.25
13	Net profit after CIT	99,748,692,027	63,593,542,605	36,155,149,422	56.85



The main reason leading to an increase in business result of quarter 4/2022 compared to quarter 4/2021 was as follows:

In quarter 4/2022, the weather was favorable, Capacity of water flowing to the Hydropower reservoirs of SBA was more than that of the quarter 4/2021, so quantity electricity generation and revenue increased respectively by 16.88% and 53.82 billion VND over the same period in 2021. Although the cost of goods sold increased by 12.50 billion VND (Mainly due to the increase in depreciation expense based by quantity electricity generation), but profit after CIT of quarter 4/2022 has been increased **36.16** billion VND, compared to quarter 4/2021, which was equivalent to an increase rate of **56.85%**.

Song Ba Joint Stock Company hereby reports and pledges that the above explanations are true.

Best regards.

Recipient:

- As above;
- Administrative Department;
- Website SBA;
- Save: Financial Accounting department;
Documentary department.



DINH CHAU HIEU THIEN