Code MSN

**Company name** MaSan Group Corporation

**Date** 03/03/2023

**Subject** Explanation for the fluctuation in business result in 2022

## **Content:**

MaSan Group Corporation explains the fluctuation in business performance in 2022 as follows:

1. Based on the consolidated financial statements in 2022:

Unit: VND million

| No. | Content          | 2022       | 2021       | Fluctuation  |                       |
|-----|------------------|------------|------------|--------------|-----------------------|
|     |                  |            |            | Value        | % increase (decrease) |
| 1   | Net sales        | 76,189,225 | 88,628,767 | (12,439,542) | -14.0%                |
| 2   | Gross profit     | 21,035,024 | 22,134,801 | (1,099,777)  | -5.0%                 |
| 3   | Profit after tax | 4,754,384  | 10,101,381 | (5,346,997)  | -52.9%                |

The Company's consolidated profit after tax in 2022 was 4.754 billion dongs compared to the same period of last year to 10.101 billion dongs, decreased by 53% mainly due to the following causes:

- The Group stopped consolidating the animal feed business from November 2021;
- One-time gain from the sale of swap bonds and derecognition of investments in subsidiaries in 2021.
- 2. Based on the separate financial statements in 2022:

| No. | Content | 2022      | 2021      | Fluctuation |                       |
|-----|---------|-----------|-----------|-------------|-----------------------|
|     |         |           |           | Value       | % increase (decrease) |
| 1   | Revenue | 2,118,484 | 5,271,262 | (3,152,778) | -60%                  |

| 2 | Financial expense | 2,780,872 | 2,933,474 | (152,602)   | -5% |
|---|-------------------|-----------|-----------|-------------|-----|
| 3 | Profit after tax  | (871,388) | 1,725,927 | (2,597,315) |     |

The Company's separate profit after tax in 2022 was -871 billion dongs compared to the same period of 2021 to 1,726 billion dongs due to the increase in the gain from the bond investment transfer in 2021.