

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số: 09 /FPT-FMC

No.: 09 /FPT-FMC

Hà Nội, ngày 19 tháng 01 năm 2024

Hanoi, January 19th 2024

CÔNG BỐ THÔNG TIN BẤT THƯỜNG
IRREGULAR INFORMATION DISCLOSURE

Kính gửi: Ủy ban Chứng khoán Nhà nước
Sở Giao dịch Chứng khoán thành phố Hồ Chí Minh
To: *The State Securities Commission*
Hochiminh Stock Exchange

1. Tên tổ chức/*Name of organization*: Công ty Cổ phần FPT/ *FPT Corporation*

- Mã chứng khoán / *Stock code*: FPT/ *FPT*

- Địa chỉ/*Address*: Số 10, phố Phạm Văn Bạch, Phường Dịch Vọng, Quận Cầu Giấy, Thành phố Hà Nội, Việt Nam/ *10 Pham Van Bach Street, Dich Vong Ward, Cau Giay District, Hanoi, Vietnam*

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2. Nội dung thông tin công bố / *Content of Information disclosure*: Kết quả kinh doanh năm 2023 / *FPT's financial performance of 2023*.

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 19/01/2023 tại đường dẫn <https://fpt.com.vn/vi/nha-dau-tu/thong-tin-cong-bo/> *This information was published on the company's website on 19/01/2023, as in the link <https://fpt.com.vn/en/ir/information-disclosures>*

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/*We hereby*



certify that the information provided is true and correct and we bear the full responsibility to the law.

Tài liệu đính kèm/Attached documents: Kết quả kinh doanh Quý năm 2023/ FPT's financial performance of 2023

Đại diện tổ chức
Organization representative

Người được UQ CBTT
Person authorized to disclose information



Mai Thị Lan Anh



FINANCIAL PERFORMANCE HIGHLIGHTS IN 2023

By the end of 2023, FPT recorded revenue of VND 52,618 billion, profit before tax of VND 9,203 billion, up by 19.6% and 20.1% respectively over the same period last year, following the guidance set out at the 2023 Annual General Meeting of Shareholders. Profit-after-tax attributable for parent company's shareholder reached VND 6,470 billion (+21.8% YoY), EPS (Earning Per Share) reached VND 4,666/share, increased by 21.3% compared to the previous year.

Revenue from Global IT Services segment officially surpassed the \$1 billion milestone.

Technology sector (including Domestic IT Services and Global IT Services) continues to play a key role, contributing 60% of revenue and 45% of pre-tax profit of FPT Corporation, equivalent to VND 31,449 billion (+22.1%YoY) and 4,161 (+23.6% YoY) billion VND respectively.

The year 2023 witnessed revenue from the Global IT Service segment surpassing \$1B in revenue, reached VND 24,288 billion, up by 28.4%, profit before tax reached VND 3,782 billion, up by 27.1% over the same period last year. Notably, revenue grew in all markets, especially in Japan (up by 43.4% YoY) despite JPY depreciation, thanks to the rising demand for digital transformation in this market. In a recent development on December 16th, the company inked two collaboration agreements with prominent Japanese entities: Yamato Holdings, a major Japanese goods circulation enterprise, and TradeWaltz, a company that possesses Japan's foremost commercial information interactive platform.

Digital transformation revenue reached VND 10,425 billion, an increase of 42% over the same period, affirming the ability to provide effective and comprehensive digital transformation services of the company.

Global IT Services recorded newly signed revenue of VND 29,717 billion, up by 37.6% over the same period, including 37 projects with a scale of \$5mn+, showing the shift towards large deals and the effectiveness of the “whale-hunting” strategy.

Thanks to endeavors to enhance collaboration with government entities, ministries, international corporations, and sectors less impacted by economic challenges, Domestic IT Services segment maintained revenue growth of 4.6% YoY, reaching VND 7,161 billion and PBT of VND 379 billion(-2.6% YoY). With high applicability, Made-by-FPT ecosystem brought in 1,620 billion



VND in revenue, growing 40.8% over the same period last year, continuing to be one of the Group's key growth drivers in the long term.

Telecommunication and Education sector continue to achieve sustainable growth

Telecommunications services segment grew by 8.8% over the same period last year, reaching VND 15,186 billion; PBT increased by 15.4%, reaching VND 2,895 billion.

The strong demand for education in the IT industry has contributed to boosting FPT's Education revenue by 31% compared to the same period last year, reaching VND 6,159 billion.

***Organization representative
Person authorized to disclose information***



Mai Thi Lan Anh

