**FOX: Explanation of the fluctuations in profit after tax**

On March 4, 2024, FPT Telecom Joint Stock Company announced Official Dispatch No. 186/FTEL on the explanation of the fluctuations in profit after tax in the Audited Separate Financial Statements 2023 compared to that of the same period last year as follows:

In 2023, the Company implemented many measures to promote sales and improve the quality of customer care service and transmission quality. As a result, the revenue in 2023 increased by 8% compared to the same period last year. In addition, the Company also optimized costs and improved labor productivity, so profit after tax increased by 15% compared to the same period in 2022.