**HSV: Board Decision**

On March 14, 2024, HSV Viet Nam Group Joint Stock Company announced Decision No. 03/2024/QD-CT on approving the production and business plan and credit needs for 2024-2025 as follows:

Article 1: Approve the production and business plan and credit needs in 2024 as follows:

1 For short-term lending limit

Unit: Million VND

|  |  |
| --- | --- |
| Targets | 2024 Plan |
| Net revenue: | 800,000 |
| * Revenue from billet, iron, steel, scrap: | 600,000 |
| * Scrap of all kinds | 450,000 |
| * Steel and corrugated sheet metal | 100,000 |
| * Steel billet | 50,000 |
| * Revenue from farm produce | 200,000 |
| * Revenue from Coffee | 150,000 |
| * Revenue from other farm produce | 50,000 |
| Total expenses | 794,750 |
| * Cost of goods sold | 766,750 |
| * Costs of scrap and steel of all kinds | 573,750 |
| Costs of scrap | 427,500 |
| Costs of steel of all kinds | 97,500 |
| Costs of billets of all kinds | 48,750 |
| * Costs of farm produce | 194,000 |
| Costs of coffee | 145,500 |
| Costs of other farm produce | 48,500 |
| * General and administrative expenses | 9,000 |
| * Loan Interest expense | 12,000 |
| * Depreciation expense | 3,000 |
| * Selling expense | 4,000 |
| * Other expenses | - |
| Profit before tax | 5,250 |
| Profit after tax | 4,200 |

* Needs for short-term loan:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Targets | Unit | Value | | Total |
| Steel, iron, scrap, billets | Coffee, farm produce |
| Total expense | Million VND | 597,083 | 198,667 |  |
| Total expense needed for production and business to implement the plan  (Excluded loan interest and depreciation) | Million VND | 584,583 | 196,167 |  |
| Expected working capital turnover | Turn/year | 2.6 | 3.5 |  |
| Needs for working capital | Million VND | 224,840 | 56,050 | 280,890 |
| Own capital and other mobilization | Million VND | 74,840 | 36,050 | 100,890 |
| Capital borrowed from branches | Million VND | 150,000 | 30,000 | 180,000 |

* Structure the capital to implement the plan

|  |  |  |
| --- | --- | --- |
| Type of capital | Value (Million VND) | Note |
| Own capital | 88,890 | Turnover capital of the Company in 2022 is VND 89,644 million In 2022, the company expected to implement some machines to serve the business activities, hence, the own capital in 2024 is VND 88,890 million |
| Capital borrowed from other credit institutions | 20,000 | The Company currently has a credit line of VND 20 billion at VPB. The Company currently has an outstanding balance of VND 12 billion at VPB and already has a plan to withdraw and decrease the outstanding balance at VPB according to the approval specialist at Vietinbank. The Company ensures to use the entire outstanding balance at Vietinbank Thang Long, however, in case of policy fluctuation, the scale of revenue changes compared to the plan of the company, the provision of outstanding balance of the company at other credit institutions is VND 20 billion |
| Capital borrowed from branches | 180,000 | In which:   * Borrowed capital for the business of steel, iron, scrap, billet, steel of all kinds VND 150 billion; * Borrowed capital for the business of coffee and farm produce VND 30 billion; |
| Total | 280,890 |  |

Article 2: Plan on structuring the capital to implement the business plan in 2024-2025

Total line of credit in 2024: VND 180,000 million; In which:

* Short-term line of credit: VND 180,000 million.

Article 3: This Board Decision takes effect from the date of its signing. The Board of Directors of HSV Viet Nam Group Joint Stock Company is responsible for the implementation of this Decision