**HIO: Explanation on difference in production and business results in Separate Financial Statements 2023**

On March 26, 2024, Helio Energy Joint Stock Company announced Official Dispatch No. 03/2024/CV-HIO on explaining the difference in the production and business results in the Separate Financial Statements 2023 as follows:

Unit: VND

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Targets | In 2023 | In 2022 | Compared to the same period | |
| Difference | Rate (%) |
| 1 | Profit after tax | 4,841,473,923 | 3,791,752,364 | 1,049,721,559 | 27.68% |

In 2023, the Company recorded a profit after tax of VND 4,841,473,923, which increased by 27.68% year-on-year The above difference in business results mainly comes from the growth in revenue from selling goods and providing service. During the year, the Company not only focused on operating stable electricity generation but also promoted the development of consulting services like operational management consulting for power projects, investment consulting for power projects, etc. Specifically, in 2023, the Company recorded revenue from selling goods and providing services of VND 39,181,532,882 (increased by 19,049,056,771 year-on-year - equivalent to 94.62%), in which the revenue from selling electricity increased by 1.88%, revenue from consulting service increased by 178.30% The cost of goods sold recorded in 2023 was VND 22,591,132,979 (increased by VND 11,335,900,508 year-on-year - equivalent to an increase of 100.72%), in which the cost of goods sold of electricity increased by 6.25%, the cost of goods sold of consulting service increased by 239.80%.

Moreover, in 2023, financial revenue of the Company decreased by VND 4,867,183,481 year-on-year, mainly because the subsidiaries did not distribute profit but retained the profit to re-invest for the development of the Company

From the above reasons, the general business results of the Company record a profit after tax in 2023 increasing by VND 1,049,721,559 compared to 2022.