**BDB: Annual General Mandate 2024**

On March 28, 2024, Binh Dinh Book and Equipment Joint Stock Company announced General Mandate No. 07/NQ-DHCD as follows:

Article 1: Approve the Report on activities of the Board of Directors.

Article 2: Approve the production and business results in 2023:

* Total revenue: VND 64,723,691,465
* Profit before tax: VND 1,205,056,018
* Rate of Profit/Capital: 10.7%
* Profit after tax: VND 943,105,107

Article 3: Approve the fund distribution plan in 2023

* Dividend rate of 8%/year: VND 901,179,200   
  (In which, appropriate from the previous year's undistributed profit with an amount of: VND 71,246,705)
* Investment and development fund (5% of profit after tax): VND 47,155,255
* Bonus and welfare fund (≤ 7% of profit after tax): VND 66,017,357.

Article 4: Approve the results of remuneration for the Board of Directors and the Supervisory Board in 2023

Total remuneration for the Board of Directors and the Supervisory Board in 2023 is 7% of profit after tax (Total remuneration: VND 66,017,357).

Article 5: Approve the production and business plan for 2024:

* Total revenue: VND 61,000,000,000
* Profit before tax: VND 1,200,000,000
* Minimum dividend payment rate: 8%
* Rate of profit: 10.7%
* Appropriation for investment and development fund: 5%/Profit after tax
* Appropriation for bonus and welfare fund: ≤ 12%/Profit after tax

Article 6: Approve the main orientation and missions for 2024.

1. Continue to fully and promptly supply local needs for books and equipment; strive to complete the plan assigned by Vietnam Education Publishing House Limited Company.
2. Continue to implement solutions to increase the rate of retail sales and decrease the rate of wholesale. Strive to have inventory at about VND 8 by December 31, 2024, outstanding debt at ≤ VND 02 billion, and for stores ≤ 4% of annual revenue.
3. Implement solutions to maintain and increase market share, especially the establishment of new Stores or Agents in the Tam Quan area to maintain the market in the Northern Province.
4. Maintain and promote advantages, overcome shortcomings and limitations. Continue to promote the distribution method via distribution channels such as schools to increase the rate of retail sales, maintain and develop good relations with the Department of Education and Training, and schools to coordinate to well implement the above method.
5. Strictly follow the direction from Vietnam Education Publishing House Limited Company and cooperate with wholesale companies in implementing solutions for publishing new books under General Education Program 2018.
6. Research and find solutions to promote the supply of book replacement equipment, especially Math and Vietnamese Practice Sets for classes, and increase equipment revenue;
7. Continue to maintain and further promote the full exploitation of the Company's advantages; especially at 219 Nguyen Lu, Quy Nhon City such as: lease; joint venture,,..., to increase revenue and income.

Article 7: Approve the plan on remuneration for the Board of Directors and the Supervisory Board in 2024

The remuneration for the Board of Directors and the Supervisory Board is an average of VND 1,000,000/person/month. Total expected remuneration is about VND 96,000,000.

Article 8: Approve the Report of the Supervisory Board in 2023

Article 9: Approve the authorization for the Board of Directors

* Approve the salary unit price in 2024
* Select an audit company with sufficient standards and competencies in accordance with the Government regulations to audit the Financial Statements 2024.
* Authorize the Board of Directors to approve on the Manager’s utilization of assets to mortgage the bank and ensure capital borrowing for production and business activities in accordance with the State's regulations and the Company's Charter;

This General Mandate is approved by the Annual General Meeting of Shareholders 2024 of Binh Dinh Book and Equipment Joint Stock Company at the meeting.

This General Mandate takes effect from March 28, 2024.