**SHE: Explanation on the Financial Statements 2023**

On March 29, 2024, Son Ha Development of Renewable Energy Joint Stock Company announced Official Dispatch No. 07/2024/CV-SH on explaining the figures in the Financial Statements 2023 as follows:

Profit after tax in 2023 reached VND 17.9 billion, that in 2022 was VND 19.6 billion. There was a decrease year on year in 2023 of VND 1.7 billion, equivalent to a decrease of 9%. Some main reasons are as follows:

* Net revenue in 2023 was VND 184.7 billion, decreased by VND 78.9 billion, equivalent to a decrease of 30% year on year due to the economic recession and the reduced consumer purchasing power, leading to a decrease in the sale volume of the Company year on year.
* The cost of goods sold of the Company decreased by VND 78.2 billion, in correspondence with the decrease in revenue and sale volume
* Gross profit decreased by VND 0.7 billion, in correspondence with the decrease of net revenue
* The financial expenses increased by VND 0.4 billion due to the arising short-term and long-term bank loans.
* Selling expenses increased by VND 163 million due to the arising expenses for new business line.
* The general and administrative expenses decreased by VND 1.5 billion as the Company had implemented the measurements to reduce the expenses like suitable personnel layoff, reduce the ineffective expenses, etc.
* Other profit of the Company decreased by VND 1.4 billion due to a decrease in debts from customers who pay late at the bank interest rate.