**HNR: Annual General Mandate 2024**

On April 12, 2024, Hanoi Liquor and Beverage Joint Stock Company announced General Mandate No. 186/NQ-DHDCD as follows:

‎‎Article 1. Approve the Report on the production and business results in 2023 and the operating orientation for 2024 by the Executive Board:

The main targets for production and business in 2023 are as follows:

1. Total revenue (including special consumption tax): VND 163.79 billion.
2. Net revenue from goods sales and service provision: VND 100.90 billion.
3. Profit before tax (loss): VND - 9.86 billion.
4. Average number of employees:

* Employee: 173 persons
* Executive Board and Supervisory Board: 04 persons

1. Income settlement (including sales bonus of the Sales Department):

* Employee salary: VND 19.40 billion
* Salary of the Executive Board and Chief of the Supervisory Board (excluding remuneration of the Board of Directors): VND 0.99 billion
* Welfare expenditure (including the Executive Board): VND 1.68 billion

‎‎Article 2. Approve the Report of the Board of Directors on the performance in 2023 and the operating orientation for 2024:

The Meeting approved Report No: 05/BC-HDQT dated March 12, 2024 by the Company's Board of Directors on assessing the performance in 2023 and the operating orientation for 2024.

‎‎Article 3. Approve the Report of the Supervisory Board on the performance in 2023 and the operating orientation for 2024:

The Meeting approved the Report No. 147/BKS-BC dated March 19, 2024 by the Supervisory Board on the performance in 2023 and the operating orientation for 2024.

‎‎Article 4. Approve the Audited Financial Statements 2023:

The Meeting approved the Audited Financial Statements 2023 according to the content of Proposal No. 06/TTr-HDQT dated March 12, 2024 by the Company’s Board of Directors.

‎‎Article 5. Approve the targets of the plan for 2024

1. Production and business plan 2024

* Total revenue (including special consumption tax): VND 186.70 billion
* Net revenue from goods sales and service provision: VND 113.43 billion
* Profit before tax (loss): VND - 8.50 billion
* Total payables to State budget: VND 74.67 billion
* Average number of employees:
* Employee: 185 persons
* Executive Board and Supervisory Board: 04 persons
* Income (including sales bonus of the Sales Department):
* Employee salary: VND 24.15 billion
* Salary of the Executive Board and the Supervisory Board: VND 1.39 billion
* Welfare expenditure (including the Executive Board): VND 2.13 billion
* Remuneration of the Board of Directors - Supervisory Board: VND 0,282 billion

‎‎Article 6. Approve the salary and remuneration regime: the Board of Directors, the Supervisory Board and the Secretariat of Hanoi Liquor And Beverage Joint Stock Company (settlement in 2023, expected in 2024).

The Meetin approved the salary and remuneration regime: the Board of Directors, the Supervisory Board and the Secretariat of Hanoi Liquor and Beverage Joint Stock Company (settlement in 2023, expected in 2024) according to the content of Proposal No. 08/TTr-HALICO dated March 12, 2024 by the Company's Board of Directors.

‎‎Article 7. Approve the authorization for the Board of Directors to select an audit company to audit the Financial Statements 2024;

The Meeting approved the authorization for the Board of Directors to select an audit company to audit the Company's Financial Statements 2024 according to the content of Proposal No. 146/BKS-TTr dated March 19, 2024 by the Supervisory Board.

‎‎Article 8. Terms of enforcement:

This General Mandate takes effect from the date of its signing.

The Board of Directors of Hanoi Liquor and Beverage Joint Stock Company is responsible for implementing the work authorized by the General Meeting in this General Mandate, ensuring the legitimate interests of the Company and its shareholders under applicable laws.