**EID: Annual General Mandate 2024**

On April 17, 2024, Hanoi Education Development and Investment JSC announced General Mandate No. 03/NQ-DHDCD as follows:

‎‎Article 1. Approve the Report on the activities of the Board of Directors in 2023 and the operating plan for 2024;

‎‎Article 2. Approve the report of the Board of Management on the production and business results in 2023 and the plan for 2024.

Results of production and business activities in 2023:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| No. | Target | Plan in 2023  (VND Billion) | Result (Holding Company) 2023 (VND billion) | Percentage compared to plan (Holding Company compared to plan) | Percentage compared to results (Holding Company compared to 2022) | Result (consolidated) 2023  (VND Billion) |
| 1 | Total revenue (net revenue + financial revenue + other income) | 1,000 | 1,058 | 105.8% | 103% | 1,068 |
| 2 | Profit before tax | 64 | 87 | 136% | 102% | 90 |
| 3 | Dividend | 14% | 14% | 100% | 100% |  |
| 4 | Basic earning per share |  |  |  |  | 4,307 |

Key planned targets for 2024 submitted to the General Meeting of Shareholders for approval:

| No. | Target | Unit | 2024 Plan | 2023 Results | Rate (%) |
| --- | --- | --- | --- | --- | --- |
| 1 | Publish educational publications | million copies | 56.997 | 54.176 | 105.2% |
| 2 | Capacity utilization of HEID Building | % | 100 | 100 | 100% |
| 3 | Revenue from goods sold and services provided | Billion VND | 936 | 1,068 | 87.6% |
| 4 | Profit | Billion VND | 64 | 90 | 71.1% |
| 5 | Dividend | % | No less than 14 | 14 | - |

‎‎Article 3. Approve the Report on activities of the Supervisory Board in 2023 and the Operational plan for 2024.

‎‎Article 4. Approve the audited separate and consolidated Financial Statements 2023.

‎‎Article 5. Approve the Proposal on profit distribution plan for 2023 and plan for 2024.

I. Profit distribution plan for 2023

(According to the plan approved by the Annual General Meeting of Shareholders in 2023):

Profit after tax for dividends and fund deduction: VND 69.513 billion;

In which:

* Dividend payment in 2023: 14% of charter capital.
* Appropriation for Investment and development fund: 10% of profit after tax
* Appropriation for other funds under equity: 5% of profit after tax
* Appropriation for bonus fund: 5% of profit after tax
* Appropriation for welfare fund: 5% of profit after tax
* Appropriation for the operating fund of the Board of Directors and Supervisory Board: 5% of profit after tax

The remaining profit is allocated to the investment and development fund.

II. Profit distribution plan for 2024:

* Dividend payment in 2024: Minimum 14% of the charter capital.
* Appropriation for Investment and development fund: 10% of profit after tax
* Appropriation for other funds under equity: 5% of profit after tax
* Appropriation for bonus fund: 5% of profit after tax
* Appropriation for welfare fund: 5% of profit after tax
* Appropriation for the operating fund of the Board of Directors and Supervisory Board: 5% of profit after tax

‎‎Article 6. Approve the payment of cash dividends for 2023.

* Dividend recipients: existing shareholders of Hanoi Education Development and Investment JSC named in the list of securities owners finalized on the record date to exercise the rights to receive dividends provided by Vietnam Securities Depository (VSD).
* Dividend payment rate: 14% (Shareholders owning 01 common share receive a dividend of VND 1,400)
* Payment source: From the Company's undistributed profit after tax.
* The record date of the list of shareholders exercising their rights to receive dividends in cash: May 13, 2024
* Payment date: May 30, 2024
* Implementation venue:
* For deposited securities: Owners implement the procedures to receive dividends at Depository Members where depository accounts are opened.
* For undeposited securities: The owner carries out procedures to receive dividends at the Accounting - Finance Department of Hanoi Education Development and Investment JSC (4th Floor - HEID Office Building, Lane 12 Lang Ha, Ba Dinh District, Hanoi) on weekdays starting from May 30, 2024 and presents ID card or citizen identification card.

‎‎Article 7. Approve the Proposal on reporting the remuneration of the Board of Directors and the Supervisory Board in 2023 and the plan for 2024.

‎‎Article 8. Approve the contracts and transactions between Hanoi Education Development and Investment JSC (HEID) and Vietnam Education Publishing One Member Company Limited (NXBGDVN).

Article 9. Approve the Proposal on selecting an independent audit company to audit the Financial Statements for 2024.

Article 10. This General Mandate was fully passed by the Annual General Meeting of Shareholders in 2024 of Hanoi Education Development and Investment JSC at the meeting. The Board of Directors and the Executive Board of the Company shall base on the contents of this General Mandate to implement.