**HNB: Annual General Mandate 2024**

On April 17, 2024, Hanoi Transport Station JSC announced General Mandate 2024 No. 243NQ/DHDCD as follows:

Article 1. Approve the Reports presented at the meeting, including:

* Report No. 160/BC-HDQT dated March 22, 2024 by the Board of Directors on activity result of the Board of Directors in 2023 and operational orientation in 2024.
* Report No. 161/BC-CPBX dated March 22, 2024 by the Managing Director of the Company on the Company's business results in 2023 and operational orientation in 2024.

1. Results of the implementation of business targets assigned by the General Meeting of Shareholders in 2023

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| --- | --- | --- | --- | --- | --- |
| No. | Content | Unit | In 2023 | | |
| 2023 Plan | 2023 Results | Results/Plan (%) |
| 1 | Vehicle output | Number of vehicle trips | 1,774,000 | 1,776,303 | 100% |
| 2 | Passenger output | Number of passengers | 7,202,000 | 8,155,953 | 113% |
| 3 | Revenue from production and business activities | VND 1,000 | 102,000,000 | 127,660,353 | 125% |
|  | Transportation Services | Same as above | 81,696,000 | 99,767,376 | 122% |
|  |  | Same as above | 20,304,000 | 27,892,976 | 137% |
| 4 | Income from financial activities | Same as above | 2,295,000 | 3,701,168 | 161% |
| 5 | Total production costs, of which | Same as above | 94,935,000 | 117,460,265 | 124% |
|  | Depreciation expense | Same as above | 10,250,000 | 7,968,696 | 78% |
| 6 | Profit before tax | Same as above | 9,360,000 | 14,086,879 | 151% |
| 7 | Total number of employees (Employees + Managers) | Person | 379 | 368 | 97% |
| 8 | Total employee salary fund (Employees + Managers) | VND 1,000 | 38,116,000 | 46,407,000 | 122% |
| 9 | Average salary of employees (Employees + Managers) | (VND/person/month) | 8,381,000 | 10,509,000 | 125% |
| 10 | Efficiency (Profit + Plan) | VND 1,000 | 19,610,000 | 22,055,575 | 112% |

1. Targets of production and business plan 2024

* About number of vehicles: The planned number of vehicle trips is 1,777,000 vehicle trips, equal to 100% of results in 2023. In which, interprovincial vehicle trips are 637,000 trips, equal to 100% of the results in 2023, Bus trips are 1,140,000 trips equal to 99.96% compared to the results in 2023.
* About number of passengers: The number of passengers is 8,300,000, equal to 102% of the results in 2023.
* About revenue from production and business: The planned revenue is VND 127,500,000,000, equal to 100% of the result in 2023. In which, the revenue from transport services is VND 100,000,000,000 100% compared to the result in 2023. Service revenue is VND 27,500,000,000, equal to 99% of the result in 2023.
* Report No. 162/BC-BKS dated March 22, 2024 of the Supervisory Board on the activity results of the Supervisory Board in 2023 and the operational orientation in 2024.

Assign the Board of Directors, Executive Board and Supervisory Board of the Company to direct the implementation of the tasks and orientation in 2024.

Article 2: Approve Proposal No. 163/TTr-HDQT dated March 22, 2024 on the audit results of the Financial Statements 2023 of Hanoi Transport Station JSC conducted by AASC Auditing Firm Company Limited, issued on February 28, 2024.

Article 3: Approve Proposal No. 164 /TTr-HDQT dated March 22, 2024 on the profit distribution plan 2023 of Hanoi Transport Station JSC.

Assign the Board of Directors to direct relevant departments to distribute profits under the Proposal.

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| --- | --- |
| Explanation | In 2023 (Unit: VND) |
| 1 Profit before tax | 14,086,879,441 |
| 2 Payment part associated with Hanoi Transport Corporation LTD | 3,056,000,000 |
| 3 Taxes and accounts payable | 2,495,183,514 |
| 4 Profit after tax | 8,535,695,927 |
| 5 Undistributed profit from previous years | 1,100,000,000 |
| 6 Total profit (6) = (4) +(5) | 9,635,695,927 |
| 7 Dividend payment | 6,175,000,000 |
| 7.1 Dividend rate | 6.5% |
| 8 Bonus fund for the Board of Directors, the Supervisory Board and the Executive Board: | 142,500,000 |
| 9 Bonus and welfare fund | 2,218,195,927 |
| 10 Remaining undistributed profit | 1,100,000,000 |

Article 4: Approve Proposal No. 165 /TTr-HDQT dated March 22, 2024 on the production and business plan 2024 of Hanoi Transport Station JSC, including the main targets as follows:

|  |  |  |  |
| --- | --- | --- | --- |
| No. | Content | Unit | 2024 Plan |
| 1 | Vehicle output | Number of vehicle trips | 1,777,000 |
| 2 | Passenger output | Number of passengers | 8,300,000 |
| 3 | Revenue from production and business activities | VND 1,000 | 127,500,000 |
| - | Transportation Services | Same as above | 100,000,000 |
| - | Added services | Same as above | 27,500,000 |
| 4 | Income from financial activities | Same as above | 2,600,000 |
| 5 | Total production costs, of which | Same as above | 116,044,000 |
| - | Depreciation expense |  | 8,000,000 |
| 6 | Profit before tax | Same as above | 14,056,000 |
| 7 | Total number of employees (Employees + Managers) | Employee | 370 |
| 8 | Total employee salary fund (Employees + Managers) | VND 1,000 | 47,410,000 |
| 9 | Average salary of employees (Employees + Managers) | (VND/person/month) | 10,678,000 |
| 10 | Dividend rate (%) | % | 5.5 |

Assign the Board of Directors and Executive Board of the Company to take measures to ensure the completion of the targets and work aspects mentioned in the Proposal.

Article 5: Approve Proposal No. 166/TTr-HDQT dated March 22, 2024 on the selection of an independent audit company to review the Semi-Annual Financial Statements and audit the Financial Statements 2024.

The General Meeting approved authorizing the Board of Directors of the Company to select an audit company on the basis of the list of audit companies stated in the Proposal.

Article 6: Approve Proposal No. 172 /TTr-HDQT dated March 22, 2024 on Total Remuneration and Method of Bonus Payment to the Board of Directors and the Supervisory Board in 2024.

Article 7. Approve the results of the election of members of the Board of Directors, the Supervisory Board for the term 2024 - 2029, including the following names

\* Member of the Board of Directors:

1. Mr. Vu Huu Tuyen
2. Mr. Pham Manh Hung
3. Mr. Tran Hoang

\* Members of the Supervisory Board:

1. Ms. Vu Thuy Hanh
2. Ms. Doan Kim Anh
3. Mr. Pham Minh Thuan

Article 8: Terms of enforcement

1. This General Mandate was approved by the General Meeting of Hanoi Transport Station JSC at the annual meeting 2024 on April 17, 2024 and takes effect from the date of approval.
2. Members of the Board of Directors and the Managing Director of the Company are responsible for directing and organizing the effective implementation of the contents stated in this General Mandate.