**SBL: Annual General Mandate 2024**

On April 19, 2024, Saigon Baclieu Beer Joint Stock Company announced General Mandate No. 01/2024/NQ-DHDCD as follows:

‎‎Article 1. Approve the Board of Directors' Report on operating results in 2023 and orientation for 2024;

Production and business results 2023

Unit VND

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No. | Target | According to General Mandate 2023 | Results of 2023 | Result/Plan Rate |
| 1 | Net revenue | 217,066,871,190 | 147,710,008,880 | 68.0% |
| 2 | Profit before tax: | 12,202,202,923 | 6,649,602,156 | 54.5% |
| 3 | Profit after tax | 9,161,762,339 | 4,899,971,021 | 53.5% |

Production and business plan for 2024;

Unit VND

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No. | Target | 2023 Results | Plan for 2024 | 2024 Plan/ 2023 Results |
| 1 | Net revenue | 147,710,008,880 | 166,378,512,176 | 112.6% |
| 2 | Profit before tax | 6,649,602,156 | 601,686,707 | 9.0% |
| 3 | Profit after tax | 4,899,971,021 | 121,349,365 | 2.5% |

‎‎Article 2. Approve the report on activities of the Supervisory Board in 2023

‎‎Article 3. Approve the Audited Financial Statements 2023;

‎‎Article 4. Approve the Proposal on selecting an audit company for the fiscal year 2024.

The General Meeting of Shareholders authorizes the Board of Directors to select an independent auditing company for the fiscal year 2024 and other relevant periods of the Company like the independent auditing company of Saigon Beer - Alcohol - Beverage Corporation

‎‎Article 5. Approve the Proposal on profit distribution in 2023;

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Explanation | Plan in 2023 | | Results of 2023 | |
| Rate | Amount (Million VND) | Rate | Amount  (Million VND) |
| 1 | Undistributed profit in the opening period |  | 35,155.2 |  | 35,155.2 |
| 2 | Profit after tax |  | 9,161.8 |  | 4,900.0 |
| 3 | Profit distribution |  | 6,922.2 |  | 6,006.0 |
| *3.1* | *Dividend payment in cash (%/charter capital)* | *5%* | *6,006.0* | *5%* | *6,006.0* |
| *3.2* | *Appropriation for bonus fund for the Broad of Directors and the Supervisory Board* | *5%* | *458.1* | *0%* | *0.0* |
| *3.3* | *Deduction from social security fund* | *5%* | *458.1* | *0%* | *0.0* |
| 4 | Undistributed profit in the closing period |  | 37,394.8 |  | 34,049.2 |

‎‎Article 6. - Approve the Proposal on the profit distribution plan for 2024.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Explanation | Results of 2023 | | Plan in 2024 | |
| Rate | Amount  (Million VND) | Rate | Amount  (Million VND) |
| 1 | Undistributed profit in the opening period |  | 35,155.2 |  | 34,049.2 |
| 2 | Profit after tax |  | 4,900.0 |  | 121.3 |
| 3 | Profit distribution |  | 6,006.0 |  |  |
| *3.1* | *Dividend payment in cash (%/Charter capital)* | *5%* | *6,006.0* | *(\*)* | |
| *3.2* | *Appropriation for bonus fund for the Board of Directors and Supervisory Board (%/Profit after tax)* | *0%* | *0.0* | *(\*)* | |
| 4 | Undistributed profit in the end of the period |  | 34,049.2 |  | 34,170.5 |

(\*) If the business results in 2024 are good, the Board of Directors will submit to the General Meeting of Shareholders the issue of dividends and bonus fund deductions.

Article 7: Approving the Proposal on the Remuneration Settlement in 2023 of the Board of Directors and the Supervisory Board;

For members of the Board of Directors:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No. | Explanation | Unit | Plan | Results |
| 2023 | 2023 |
| 1 | Number of executive members of the Board of Directors | Person | 05 | 05 |
| 2 | Remuneration | VND | 1,020,000,000 | 1,020,000,000 |

For members of the Supervisory Board:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No. | Explanation | Unit | Plan | Results |
| 2023 | 2023 |
| I | Executive member |  |  |  |
| 1 | Number of members | Person | 01 | 01 |
| 2 | Remuneration | VND | 180,000,000 | 180,000,000 |
| II | Executive member |  |  |  |
| 1 | Number of members | Person | 02 | 02 |
| 2 | Remuneration | VND | 144,000,000 | 144,000,000 |
| III | Total amount | VND | 324,000,000 | 324,000,000 |

‎‎Article 8. Approve the Proposal on the Remuneration Plan in 2024 of the Board of Directors and the Supervisory Board;

For members of the Board of Directors:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No. | Explanation | Unit | Results | Plan |
| 2023 | 2024 |
| 1 | Number of executive members of the Board of Directors | Person | 05 | 05 |
| 2 | Remuneration | VND | 1,020,000,000 | 696,000,000 |

For members of the Supervisory Board:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No. | Explanation | Unit | Results | Plan |
| 2023 | 2024 |
| I | Executive member |  |  |  |
| 1 | Number of members | Person | 01 | 01 |
| 2 | Remuneration | VND | 180,000,000 | 96,000,000 |
| II | Concurrent member |  |  |  |
| 1 | Number of members | Person | 02 | 02 |
| 2 | Remuneration | VND | 144,000,000 | 96,000,000 |
| III | Total amount | VND | 324,000,000 | 192,000,000 |

‎‎Article 9. Approve the Proposal on signing a contract with Saigon Beer - Alcohol - Beverage Corporation in 2024. The General Meeting of Shareholders authorized the Manager of Saigon Baclieu Beer Joint Stock Company to sign contracts in 2024 with a value equal to or greater than 35% of the value of the Company's total assets, including:

- Cooperation contract for production and purchase of goods with Saigon Beer - Alcohol - Beverage Corporation (Business code: 0300583659) and Saigon Beer Trading Company Limited (Business code: 0303140574).

- Contract for purchasing raw materials and controlling production with Saigon Beer - Alcohol - Beverage Corporation (Enterprise code: 0300583659).

‎‎Article 10. Terms of enforcement:

The General Mandate 2024 of Saigon Baclieu Beer Joint Stock Company is approved by the General Meeting.

This General Mandate takes effect from the date of its signing.

All shareholders of the Company, members of the Board of Directors, members of the Supervisory Board, the Company Manager and all officers and employees of the Company are responsible for implementing this General Mandate.