**DBM: Board Resolution**

On April 1, 2024, DakLak Pharmaceutical Medical Equipment JSC announced Resolution No. 03/2024/NQ-HDQT on approving draft documents to be submitted to the Annual General Meeting of Shareholders 2024 as follows:

The Board of Directors approved the following contents:

1. Draft documents to be submitted to the Annual General Meeting of Shareholders 2024
2. Working plan
* Regulations on working operations
* Time and venue of the Meeting as disclosed according to regulations:
* Time: Opening at 8 a.m., April 22, 2024
* Venue: DakLak Pharmaceutical Medical Equipment JSC
1. Report on the Board of Directors’ activities in 2023 and the operating orientation for 2024
The Board of Directors approved Report on the Board of Directors’ activities in 2023 and the operating orientation for 2024.
2. Report on the business results of 2023 and the business plan for 2024

The Board of Directors approved the Report on the business results of 2023 and the business plan for 2024

1. Operating results in 2023

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| No. | Target | Unit | Plan for 2023 | Results of 2023 | Achieved rate (%) | Comparison with the same period in 2022 (%) |
| 1 | Total revenue | Billion VND | 280.0 | 236.4 | 84.4 | 91 |
|  | * Traphaco products
 | Billion VND | 60 | 57.9 |  | 106.6 |
| 2 | Profit after tax | Billion VND | 6.58 | 5.62 | 85.4 | 89 |
| 3 | Monthly average income | Million VND | 7.6 | 7.6 | 100.0 | 97 |

1. Operating orientation in 2024
2. Target
* Complete revenue target of VND 255 billion and profit target of VND 6.0 billion.
* Develop revenue from key products TPC to VND 60 billion and GCNK to VND 27 billion.
* Ensure direct retail system revenue reaches VND 44 billion.
* Guaranteed avarage income of workers VND 7.5 million/person/month.
* Implement at least one new product under the Company's brand.
1. Specific targets

|  |  |  |  |
| --- | --- | --- | --- |
| Target | Unit | Plan for 2024 | Note |
| Total revenue | Billion VND | 255 |  |
| * Traphaco products
 | Billion VND | 60 |  |
| * GCNK products
 | Billion VND | 27 |  |
| * Retail
 | Billion VND | 44 |  |

1. Other important targets

|  |  |  |  |
| --- | --- | --- | --- |
| Target | Unit | Plan for 2024 | Note |
| Productivity/person/month | Million VND | 135.0 |  |
| Profit after tax | Billion VND | 6.0 |  |
| Minimum average income/person/month | Million VND | 7.5 |  |

1. Investment item

|  |  |  |
| --- | --- | --- |
| No. | Item | Expenditure (million VND) |
| 1 | Construct new Dak Mil pharmacy | 270.0 |
| 2 | Repair the entire company headquarters | 1,021.6 |
| 3 | Invest in repairing warehouses and investing in Pharmaceutical and Medical Equipment Trading Centers | 20,000.0 |
|  | Total | 21,291.6 |

1. Proposal on approving the Audited Financial Statements 2023;

The Board of Directors approved the content of the Proposal.

1. Proposal on distribution and use of profits in 2023 and expected distribution and use of profits in 2024
2. Proposal on the selection of an audit company for 2024
3. Proposal on approval, signing and implementation of the contract with Traphaco Joint Stock Company.
4. Assignment of duties for the Meeting

The Board of Directors unanimously approved document on the assignment of tasks for the Annual General Meeting of Shareholders 2024.

The Board of Directors agreed to assign the General Manager to direct, disclose information and assign duties during the Meeting.

The Board of Directors agreed to assign the Secretariat of the Board of Directors to prepare the meeting script, update and edit the content of documents on the company website.

Members of the Board of Directors and the Board of Management of the Company are responsible for implementing this Resolution.