**BSH: Annual General Mandate 2024**

On April 23, 2024, Sai Gon - Ha Noi Beer Corporation announced General Mandate No. 48/NQ-DHCD as follows:

Article 1: Approve the Audited Financial Statements 2023 of the Company.

Article 2: Approve the Report on activities of the Board of Directors in 2023 and the Plan for 2024.

Business and Production Results 2023:

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Targets | Unit | Results 2022 | Plan 2023 | Results 2023 | % Growth rate Results 2023/ Results 2022 | % Growth rate Results 2023/Plan 2023 |
| Net revenue | Billion VND | 628.6 | 701.1 | 609.1 | -3% | 13% |
| Profit after tax | Billion VND | 57.6 | 36.1 | 49.4 | -14% | 37% |

Plan for 2024

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Targets | Unit | Result2023 | Plan2024 | % Growth rate Plan 2024/Results 2023 |
| Net revenue | Billion VND | 609.1 | 605.3 | -0.6% |
| Profit after tax | Billion VND | 49.4 | 30.4 | -38.5% |

Article 3: Approve the Report on the activities of the Supervisory Board in 2023 and the plan for 2024.

Article 4: Approve the selection of the audit company for the fiscal year of 2024

The General Meeting of Shareholders approves the authorization for the Board of Directors to decide to select an independent audit company for the fiscal year 2024 and other related periods such as the independent audit company of the holding company (Saigon Beer-Alcohol-Beverage Corporation)

Article 5: Approve the profit distribution plan in 2023 as follows:

| No. | Explanation | Plan 2023 (VND) | Results 2023 (VND) |
| --- | --- | --- | --- |
| 1 | Undistributed profit in the opening period | 57,570,590,582 | 57,570,590,582 |
| 2 | Profit after tax | 36,105,494,024 | 49,391,277,953 |
| 3 | Profit distribution, in which: | 31,010,000,000 | 38,790,491,625 |
|  | Appropriation for bonus and welfare fund (including Executive Members of the Supervisory Board)  | 4,010,000,000 | 2,790,491,625 |
|  | Appropriation for Social Security fund  | 0 |  |
|  | Dividend payment | 27,000,000,000 | 36,000,000,000 |
|  | Dividend rate | 15% | 20% |
| 4 | Undistributed profit in the closing period | 62,666,084,606 | 68,171,376,910 |

Article 6: Approve the profit distribution plan for 2024 as follows:

|  |  |  |  |
| --- | --- | --- | --- |
| No. | Explanation | Results 20232023 (VND) | Plan 2024(VND) |
| 1 | Undistributed profit in the opening period | 57,570,590,582 | 68,171,376,910 |
| 2 | Profit after tax | 49,391,277,953 | 30,401,965,002 |
| 3 | Profit distribution, in which: | 38,790,491,625 | 31,252,009,825 |
|  | Appropriation for bonus and welfare fund (including Executive Members of the Supervisory Board) | 2,790,491,625 | 4,100,000,000 |
|  | Appropriation for Social Security Fund  |  | 152,009,825 |
|  | Dividend payment | 36,000,000,000 | 27,000.000,000 |
|  | Dividend rate | 20% | 15% |
| 4 | Undistributed profit in the closing period | 68,171,376,910 | 67,321,332,087 |

Article 7: Approve the settlement of remuneration, salary of the Board of Directors and the Supervisory Board in 2023 and Plan for 2024

|  |  |  |
| --- | --- | --- |
| Content | Settlement in 2023 | Plan 2024 |
| Salary of the executive Chief of the Supervisory Board  | VND 233,451,001 | VND 391,000,000 |
| Remuneration for the Non-executive members of the Board of Directors and the Supervisory Board  | VND 598,000,000 | VND 598,000,000 |
| Total | VND 831,451,001 | VND 989,000,000 |

Article 8. Approve the contracts, transactions between the Company and relevant parties, with a value equal to or greater than 20% of the total value of the Company's assets recorded in the most recent audited Financial Statements as follows:

1. The contract for buying and selling of raw materials and production control in 2024 signed between Saigon Beer-Alcohol-Beverage Corporation (Sabeco) and Sai Gon - Ha Noi Beer Corporation.
2. The principal contract for cooperation in production and purchase of goods in 2024 signed by three parties, Saigon Beer-Alcohol-Beverage Corporation (Sabeco) and Sai Gon - Ha Noi Beer Corporation and Sai Gon Beer Trading Company Limited.

Assign the legal representative of the Company to implement necessary procedures to sign the above contracts, transactions.

Article 9: Approve the dismissal of the position of Member of the Supervisory Board for Ms. Nguyen Thi Nga.

Article 10: Approving the Regulations on nomination, candidacy, and additional election of members of the Supervisory Board for the remaining term of 2023-2028.

Article 11: Approve the List of candidates to vote for additional members of the Supervisory Board by cumulative voting method is Ms. Nguyen Thi Bich.

Article 12. Approve the elected Member of the Supervisory Board for the remaining term of 2023-2028 is Ms. Nguyen Thi Bich.

Article 13: The General Meeting of Shareholders of the Company assigns the Board of Directors to complete the dossiers of the Meeting, implement the contents approved by the General Meeting to ensure proper procedures for the Company to operate in accordance with the law, achieve high efficiency in production and business activities, and complete the set economic targets.

Article 14: Terms of enforcement:

This Annual General Mandate 2024 of Sai Gon - Ha Noi Beer Corporation takes effect from April 23, 2024. All shareholders of the Company, members of the Board of Directors, the Supervisory Board, Executive Board, and all staffs of Sai Gon - Ha Noi Beer Corporation are responsible for implementing this General Mandate.

The General Meeting of Shareholders assigns the Board of Directors to organize the implementation of this Resolution.

This General Mandate was approved in full by the Annual General Meeting of Shareholders 2024 of Sai Gon - Ha Noi Beer Corporation.