**HTM: Annual General Mandate 2024**

On April 24, 2024, Hanoi Trade Joint Stock Corporation announced General Mandate as follows:

‎‎Article 1. The Annual General Meeting of the Company voted to approve the following General Mandates:

1. General Mandate 1: The General Meeting approves the Report of the General Manager on production and business results in 2023 and Production and business plan for 2024.

Production and business results 2023;

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Main targets: | Results 2022 | Plan 2023 | Results 2023 | Comparison (%) |
| Plan 2023 | Results 2022 |
| 1 | Export turnover (USD million) | 1.81 | 13.00 | 1.94 | 15% | 107% |
| 2 | Net revenue (billion VND) | 348.16 | 660.72 | 397.1 | 60% | 114% |
| 3 | Profit before tax (billion VND) | (20.22) | 11.06 | (24.86) | - | - |
| 4 | Total average number of employeesDecember 31, 2023 | 329 | 337 | 324 | 96% | 98% |
| 5 | Average income (Million VND/person/month) | 9.60 | 13.02 | 10.66 | 82% | 111% |

Production and Business plan for 2024;

* Revenue from goods sales and services provision: VND 462.5 billion;
* Export turnover: USD 3.52 million
* Profit before tax: VND (4.19) billion
1. General Mandate 2: The General Meeting approved the Audited Separate Financial Statements and Audited Consolidated Financial Statements 2023 of company.
2. General Mandate 3: The General Meeting approves the Report on governance and activities of the Board of Directors in 2023 and the operational plan in 2024.
3. General Mandate 4: The General Meeting approves the Report on Activities of the Supervisory Board in 2023 and operational Plan in 2024.
4. General Mandate 5: The General Meeting approved the remuneration settlement of the Board of Directors and the Supervisory Board in 2023 and remuneration plan for 2024 by members of the Board of Directors and the Supervisory Board according to Proposal No. 08/2024/TTr-HDQT dated April 02, 2024 by the Board of Directors, as follows:
	1. Remuneration for members of the Board of Directors, the Supervisory Board, Secretariat of the Company in 2023 (including corporate income tax, including 12 months of remuneration and 1 month of remuneration on the Lunar New Year) is: VND 232,000,000, specifically:
* Total remuneration of the Board of Directors in 2023: VND 167,000,000
* Total remuneration of the Supervisory Board in 2023: VND 65,000,000
	1. Remuneration plan for 2024
		1. The Board of Directors
* Chair of the Board of Directors VND 5,000,000 per month.
* Members of the Board of Directors: VND 3,000,000/person/month;
	+ 1. Supervisory Board
* Chief of the Supervisory Board: VND 3,000,000/month
* Members of the Supervisory Board: VND 1,000,000/person/month
1. General Mandate 6: The General Meeting approves the plan not to appropriate for funds and not to pay dividends for shareholders in 2023 according to the Proposal No. 09/2024/TTr-HDQT dated April 02, 2024 by the Board of Directors.
2. General Mandate 7: The General Meeting approves the authorization for the Board of Directors to decide on the selection of an audit company to audit the Financial Statements 2024 according to the Proposal No. 10/2024/TTr- HDQT dated April 02, 2024 by the Board of Directors.
3. General Mandate 8: The Meeting fully authorized the Board of Directors and allowed the Board of Directors to authorize the Chair or other members of the Board of Directors to review, decide, and implement the contents reviewed and approved by the General Meeting; to decide on other contents under the authority of the General Meeting, which arises and must be resolved between two Annual General Meeting and carry out relevant procedures as per regulations.

The contents of the General Mandates and authorizations according to the Annual General Mandate 2024 take effect from the date of their approval and do not limit the validity period until the General Meeting makes other decisions to replace them.

Article 2: This General Mandate takes effect from the date of its signing. Shareholders, the Board of Directors, Supervisory Board, Executive Board, Heads of departments/divisions/units in the Company and relevant individuals are responsible for implementing this General Mandate.