**TPH: Annual General Mandate 2024**

On April 20, 2024, Hanoi Textbooks Printing JSC announced General Mandate No. 01/NQ-DHDCD/HAPCO as follows:

‎‎Article 1. Approve the Report on summarizing the term 2019-2024 and operating orientation for the term 2024-2029 of the Board of Directors.

‎‎Article 2. Approved the Report on the production and business results in 2023 and production and business plan 2024 of the Board of Managers.

1. Production and business results in 2023
   * + 1. Production and Business Results:

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Target | Results 2022 | Plan 2023 | Results 2023 | Results/Plan | Compared to the same period |
| 1 Revenue from service provision (Million VND) | 35,637 | 34,000 | 42,426 | 125% | 119% |
| 2 Profit before tax (Billion VND) | 2,115 | 2,200 | 2,125 | 95% | 100% |
| 3 Dividend (%) | 8 | 8 | 7 (expected) |  |  |

* + - 1. Printed pages made in 2023:

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| No. | Target | Plan 2023 | Results in 2023 | Rate (%) |
| 1 | Educational books | 1,323,612,000 | 1,548,273,566 | 117% |
| 2 | Other books | 302,567,505 | 320,000,000 | 106% |
|  | Total | 1,626,479,505 | 1,868,273,566 | 115% |

1. Production and business plan 2024
2. Plan on printed page

Unit: TP print page size 17x24

|  |  |  |
| --- | --- | --- |
| No. | Target | Plan 2024 |
| 1 | Textbooks | 890,000,000 |
| 2 | Supplementary books | 650,000,000 |
| 3 | Other books | 330,000,000 |
|  | Total | 1,870,000,000 |

1. Financial plan

|  |  |  |
| --- | --- | --- |
| No. | Target | Plan 2024 |
| 1 | Total revenue | VND 39.3 billion |
| 2 | Profit before tax | VND 2.3 billion |
| 3 | Dividend (expected) | 8% |

‎‎Article 3. Approve the Report on supervision results in 2023 and the term 2019-2024 of the Supervisory Board

‎‎Article 4. Approve the Financial Statements 2023 audited by AASC Auditing Firm Company Limited;

‎‎Article 5. Approve the plan on profit distribution and dividend payment in 2023.

1. Appropriation for funds and dividend payment rate in 2023 are as follows:

|  |  |  |
| --- | --- | --- |
| Target | % | 2023 (Unit: VND) |
| 1 Profit after tax in 2023 |  | 1,658,379,616 |
| 2 Appropriation for funds from profit after tax |  |  |
| 2.1 Financial reserve fund |  |  |
| 2.2 Fund for supplementing charter capital |  |  |
| 2.3 Bonus and welfare fund for employees | 10% | 165,837,962 |
| 3 Proposal for dividend payment (2,095,985 shares) | 7.0% | 1,467,189,500 |
| 4 Remaining profit transferred to 2024 |  | 25,352,154 |

1. Dividend payment in 2023

Plan on dividend payment by shares:

* Dividend payment rate: 7.0%
* Total amount of dividend payment: VND 1,467,189,500

‎‎Article 6. Approve the Report on the remuneration for the Board of Directors and Supervisory Board, salary of the Board of Directors and other managers in 2023 and proposal on the remuneration for the Board of Directors and Supervisory Board in 2024.

‎‎Article 7. Approve the selection of an independent audit company for the Financial Statement for the fiscal year 2024

‎‎Article 8. Approve contracts and transactions between the Company and related persons.

‎‎Article 9. Approve the election results of members of the Board of Directors and the Supervisory Board for the term 2024-2029:

\* List of elected members of the Board of Directors:

|  |  |
| --- | --- |
| No. | Full name |
| 1 | Nguyen Thi Thu Hong |
| 2 | Le Dang Khoa |
| 3 | Ngo Quang Than |
| 4 | Hoang Hong Huong |
| 5 | Nguyen Duy Cuong |

\* List of elected members of the Supervisory Board:

|  |  |
| --- | --- |
| No. | Full name |
| 1 | Ta Thi Thanh Huyen |
| 2 | Nguyen Thi Luyen |
| 3 | Nguyen Dac Huan |

‎‎Article 10. This General Mandate is approved by the Annual General Mandate 2024 of Hanoi Textbooks Printing JSC. The Board of Directors and Executive Board of the Company shall base on the content of this General Mandate to organize and implement.