**XPH: Annual General Mandate 2024**

On April 26, 2024, Hanoi Soap Joint Stock Company announced General Mandate No. 21/NQ-DHDCD as follows:

‎‎Article 1. Approve the Report on production and business results in 2023 and the Plan for 2024 with the following main contents:

1.1 Production and business results in 2023:

| No. | Target | Unit | Results  2022 | Plan 2023 | Results  2023 | Comparison with Results 2022 | |
| --- | --- | --- | --- | --- | --- | --- | --- |
|  | Comparison with Plan 2023 |
| 1 | Industrial production value at current prices | Million VND | 49,130 | 102,193 | 35,442 | 72.14% | 34.68% |
| 2 | Total revenue | Million VND | 58,195 | 96,028 | 37,509 | 64.45% | 39.06% |
| 3 | Net revenue: | Million VND | 47,001 | 92,902 | 36,349 | 77.34% | 39.13% |
| 4 | Profit before tax: | Million VND | -6,885 | -6,187 | -18,521 |  |  |

1.2 Production and business plan for 2024:

| No. | Targets | Unit | Plan 2024 |
| --- | --- | --- | --- |
| 1 | Industrial production value at current prices | Million VND | 66,853 |
| 2 | Total revenue | Million VND | 64,359 |
| 3 | Net revenue: | Million VND | 60,450 |
| 4 | Profit before tax: | Million VND | -6,673 |

‎‎Article 2. Approve the audited Financial Statement of 2023. The General Meeting unanimously approves the audited Financial Statements for 2023.

‎‎Article 3. Approve the plan for profit distribution and dividend payment for 2023 with the following contents:

The General Meeting of Shareholders agrees on the plan not to pay dividends for 2023.

In details:

In 2023, Hanoi Soap Joint Stock Company faced many difficulties in production and business, sales volume was still limited, revenue was not high, profit (loss of VND 18,521 million), and accumulated losses from previous years amounted to VND 73,688 million. Therefore, the Board of Directors of the Company proposes to the General Meeting of Shareholders the plan not to pay dividends for 2023.

‎‎Article 4. Approve the advance payment of dividends in 2024

The General Meeting of Shareholders agrees to authorize the Board of Directors of the Company to decide on the advance dividend rate for 2024 and make advance dividend payments to shareholders in accordance with the Company's business results during the year.

‎‎Article 5. Approve the report on the activities of the Board of Directors in 2023 and the operational orientation for 2024;

The General Meeting unanimously approves the report on the activities of the Board of Directors in 2023 and the orientation for 2024.

‎‎Article 6. Approve the Report on the activities of the Supervisory Board in 2023, the General Meeting unanimously approves the Report on the activities of the Supervisory Board in 2023.

‎‎Article 7. Approve the selection of an audit company for the Financial Statements of 2024

The General Meeting unanimously authorizes the Board of Directors to decide on the selection of the audit company to audit the Financial Statements for 2024 in accordance with the provisions of the law and assigns the Manager of the Company to sign the audit contract.

‎‎Article 8. Approve the remuneration of the Board of Directors, Supervisory Board, and Company Secretariat.

The General Meeting unanimously approves the remuneration of the Board of Directors, Supervisory Board, and Company Secretariat for 2024 as follows:

* Chair of the Board of Directors: VND 3,000,000 per month.
* Members of the Board of Directors: VND 2,000,000/person/month;
* Company’s Secretariat VND 1,000,000/person/month;
* Member of the Supervisory Board: VND 1,500,000/person/month;
* Non-executive Chief of the Supervisory Board VND 2,000,000 per month.

‎‎Article 9. Approve the amendments to the Charter of organization and operation of Hanoi Soap Joint Stock Company

The General Meeting unanimously approves the amendment to Clause 4, Article 2 of the Charter of organization and operation of Hanoi Soap Joint Stock Company.

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‎‎Article 10. Implementation

The General Meeting unanimously approves the General Mandate 2024 of Hanoi Soap Joint Stock Company.

The General Mandate takes effect from April 26, 2024.

The Board of Directors of Hanoi Soap Joint Stock Company is responsible for organizing and implementing the contents of this General Mandate.