**SKN: Annual General Mandate 2024**

On June 4, 2024, Sanna Khanh Hoa Beverage Joint Stock Company announced General Mandate No. 01/NQ-DHDCD as follows:

Article 1: Reports at the Meeting:

* Approve the Report on evaluating executive management works in 2023 and the Plan on activities for 2024 of the Board of Directors:
* Approve the Report on activities of the Supervisory Board in 2023 and the Plan on activities for 2024:
* Approve the Report on production and business activity results in 2023 and the Plan and solution for implementation for 2024 of the Board of Managers:
* Production and business results in 2023:

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| --- | --- | --- | --- | --- | --- |
| No. | Target | Unit | Plan 2023 | Results 2023 | Result/Plan (%) |
| 1 | Production output | Million products | 40.15 | 37.53 | 93.47% |
| 2 | Charter capital | Billion VND | 50 | 50 | 100% |
| 3 | Revenue | Billion VND | 95.50 | 92.81 | 97.19% |
| 4 | Expenses | Billion VND | 92.80 | 90.35 | 97.36% |
| 5 | Profit before tax | Billion VND | 2,950 | 3,317 | 112.44% |
| 6 | Profit after tax | Billion VND | 2,360 | 2,621 | 111.06% |
| 7 | Average income | Million VND/month | 8.4 | 10.25 | 122.02% |
| 8 | Dividend payment in cash | VND/share | 311 | 346 | 111.25% |

* Plan on activities for 2024:

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| --- | --- | --- | --- | --- |
| No. | Target | Unit | Plan 2024 | Plan 2024/ Results 2023 (%) |
| 1 | Output | Product | 39,170,000 | 103.97 |
| 2 | Revenue | VND | 86,400,000,000 | 93.09 |
| 3 | Profit before tax | VND | 3,080,000,000 | 92.85 |
| 4 | Profit after tax | VND | 2,464,000,000 | 94.00 |
| 5 | Dividend payment rate for shareholders | % Charter capital | 3.25% | 94 |
| 6 | Basic earnings per share | VND | 404 | 93.95 |

Article 2: Proposals at the Meeting

* Approve the Proposal on the Audited Financial Statements 2023 of the Company.
* Approve the Proposal on the profit distribution plan in 2023 and the profit distribution plan for 2024:
* Profit distribution implemented in 2023:

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| --- | --- | --- | --- | --- |
| No. | Contents | Plan rate | Results rate | Amount (VND) |
| I | Profit after tax according to the Financial Statements 2023 |  |  | 2,621,190,418 |
| II | Distributed profit after tax according to the Financial Statements 2023 |  |  | 2,621,190,418 |
| 1 | Remuneration fund for the Board of Directors and the Supervisory Board | 0.5% | 0.5% | 13,105,952 |
| 2 | Bonus fund for the Executive Board | 0.5% | 0.5% | 13,105,952 |
| 3 | Investment and Development fund | 16% | 16% | 419,390,467 |
| 4 | Bonus and welfare fund | 17% | 17% | 445,588,047 |
| 5 | Dividend payment in cash (3.46% of charter capital) | 66% | 66% | 1,730,000,000 |

* Profit distribution plan for 2024:

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| --- | --- | --- |
| No. | Contents | Rate |
| 1 | Profit after tax | Profit before tax - corporate income tax (20%) |
| 2 | Bonus fund for the Managers of the Company | Profit after tax x 1% |
| 3 | Investment and Development fund. | Profit after tax x 16% |
| 4 | Bonus and welfare fund | Profit after tax x 17% |
| 5 | Dividend payment to shareholders | Profit after tax x 66% |

* Plan on dividend payment in cash in 2023:
* The record date to exercise rights to pay dividends in cash in 2023: June 20, 2024;
* Exercise rate: 3.46% of par value (shareholders receive VND 346 for every share they own)
* Date of payment: July 04, 2024.
* Approve the Proposal on remuneration payment for the Board of Directors and the Supervisory Board in 2023 and the remuneration payment plan for the Board of Directors and the Supervisory Board in 2024:
* Remuneration payment results for the Board of Directors and the Supervisory Board in 2023:

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| --- | --- | --- | --- |
| No. | Position | Number of persons | Remuneration (VND/year) |
| 1 | Non-executive Chair of the Board of Directors | 1 | 48,000,000 |
| 2 | Member of the Board of Directors | 4 | 153,600,000 |
| 3 | Non-executive Chief of the Supervisory Board | 1 | 33,600,000 |
| 4 | Non-executive Supervisor | 2 | 48,000,000 |
| Total | | | 283,200,000 |

* Remuneration and salary payment plan for the Board of Directors and the Supervisory Board for 2024:

+ Salary of executive members of the Board of Directors and the Supervisory Board:

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| --- | --- | --- |
| No. | Position | Salary (VND/person/month) |
| 1 | Executive Chair of the Board of Directors | 27,000,000 |
| 2 | Member of the Board of Directors-cum-Manager | 25,920,000 |
| 3 | Member of the Board of Directors representing the State capital (if any) | 22,680,000 |
| 4 | Member of the Board of Directors not representing the State capital-cum-Deputy Manager | 21,600,000 |
| 5 | Executive Chief of the Supervisory Board (if any) | 23,760,000 |
| 6 | Executive Supervisor (if any) | 21,600,000 |

+ Salary of non-executive members of the Board of Directors and the Supervisory Board:

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| --- | --- | --- | --- |
| No. | Position | Appropriation for executive remuneration/salary rate | Salary (VND/person/month) |
| 1 | Non-executive Chair of the Board of Directors (if any) | 18% | 4,860,000 |
| 2 | Non-executive member of the Board of Directors representing the State capital | 18% | 4,082,000 |
| 3 | Member of the Board of Directors not representing the State capital | 18% | 3,888,000 |
| 4 | Non-executive Chief of the Supervisory Board | 18% | 4,277,000 |
| 5 | Non-executive Supervisor | 10% | 2,160,000 |

* Approve the Proposal on selecting an audit company for the Financial Statements 2024:

The Board of Directors respectfully submits to the General Meeting of Shareholders to authorize the Board of Directors to decide on the selection of 01 independent audit company according to the list of independent audit companies approved by the State Securities Commission to audit the Financial Statements 2024 of the Company according to the provisions of law.

* Approve the Proposal on signing transaction contracts with affiliated subjects.

- The list of affiliated organizations is as follows:

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| --- | --- | --- | --- | --- | --- |
| No. | Name of organization | Relationship with the Company | Business Registration Certificate No. | Address | Main contents of the contract |
| 1 | Khanh Hoa Salanganes Nest Company | Holding Company, owning 51% of charter capital. | 4200338918 | 248 Thong Nhat, Phuong Son Ward, Nha Trang City, Khanh Hoa Province | * Buy Khanh Hoa Salanganes Nest brand product lines. * Sell water product lines of Sanna Khanh Hoa Beverage Joint Stock Company and raw Salanganes Nest * Rent vehicle. * Rent land. |
| 2 | Khanh hoa Sanest Soft Drink Joint Stock Company | The Company is owned by Khanh Hoa Salanganes Nest Company with 51.06% of charter capital | 4201675916 | National Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province | * Buy and sell products of Sanest Salanganes Nest, supplies, and raw materials. * Sell water products of Sanna Khanh Hoa Beverage Joint Stock Company. |
| 3 | Ninh Thuan Plastic J.S Company | Major shareholder owning 12.45% of charter capital | 4500612431 | Lot No. L1, L2a, Thanh Hai Industrial Park, Thanh Hai Commune, Phan Rang-Thap Cham City, Ninh Thuan Province | Buy goods |

\* Effective time of contract signing: From the date of approval of the Annual General Meeting of Shareholders 2024 to the date of the Annual General Meeting of Shareholders 2025.

* Approve the Proposal on the dismissal and election of additional members of the Board of Directors for the 2022-2027 term:
* Approve the dismissal of the member of the Board of Directors for the 2022-2027 term for Mr. Ho Kim Phong.
* Elect additional members for the Board of Directors for the term 2022 - 2027;
* Quantity: 01 member.
* List of additional candidates: 01 person

\*Mr. Nguyen Trung Nam

* Approve the Proposal on amending the Operation and Organisation Charter of Sanna Khanh Hoa Beverage Joint Stock Company:

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| --- | --- | --- |
| Amended term | Content of current Charter | Content of Charter after amending |
| Part II, Article 3, Clause 1: Legal representative of the Company | 1. The Manager of the Company is the legal representative of the Company. | 1. The Chair of the Board of Directors is the legal representative of the Company. |

* Approve the Proposal on approving the investment project on a PET bottle beverage filling line with a capacity of 12,000 - 15,000 products/hour:

1. Investor: Sanna Khanh Hoa Beverage Joint Stock Company.
2. Project name: PET bottle beverage filling line with a capacity of 12,000 - 15,000 products/hour. Origin: Asia
3. Project scope: Invest in purchasing equipment.
4. Project Location: Sanna Beverage Factory - Highway 1A, My Thanh Village, Cam Thinh Dong Commune, Cam Ranh City, Khanh Hoa Province.
5. Investment purpose: Enhance production capacity, diversify goods to promptly meet the market, and replace machinery and equipment systems that have been used for many years.
6. Expect total investment capital for project implementation: VND 20,000,000,000

All investment capital to implement the project is from owners’ equity.

1. Project implementation time: From the date of approval of the Annual General Meeting of Shareholders 2024 until before the date of the Annual General Meeting of Shareholders 2025.

The General Meeting of Shareholders authorized the Board of Directors to implement procedures to implement the investment project in accordance with the provisions of law and the Company's Charter.

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| Full name |
| The Board of Directors |
| Nguyen Trung Nam |

Article 3: The Annual General Mandate 2024 of Sanna Khanh Hoa Beverage Joint Stock Company was approved at the Meeting.

The Board of Directors, the Supervisory Board, the Board of Managers, and all shareholders of Sanna Khanh Hoa Beverage Joint Stock Company are responsible for implementing this General Mandate.

This General Mandate takes effect from the date of its signing./.