**TAN: Annual General Mandate 2024**

On June 14, 2024, Thuan An Coffee Joint Stock Company announced General Mandate No. 01/NQ-DHDCD-TAN as follows:

Article 1: Approve the report on production and business activities in 2023 and the plan for production and business activities in 2024

Result 2023:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| No. | Target | Results 2022 | Results 2023 | Plan 2023 | Completion of the business plan in 2023 (%) | Increase or decrease compared to previous year | Increase or decrease compared to the previous year (%) |
| Million VND | Million VND | Million VND | (%) | Million VND | (%) |
| I | Total revenue | 14,868 | 18,355 | 20,114 | 91.26% | 3,487 | 23.45% |
|  | Revenue from sales of goods and provision of services | 14,671 | 17,872 | 20,114 | 88.85% | 3,201 |  |
|  | + Revenue from financial activities | 25 | 7 |  |  | -18 |  |
|  | Other incomes: | 172 | 475.86 |  |  | 304 |  |
| II | - Total expense: | 14,525 | 16,923 | 18,248 | 92.74% | 2,398 | 16.51% |
|  | + Costs of goods sold | 10,127 | 12,317 | 11,006 | 111.91% | 2/190 |  |
|  | + Financial expenses | 861 | 51 |  |  |  |  |
|  | + Business management expenses | 3,336 | 3,858 | 4,371 | 88.27% | 522 |  |
|  | + Selling expenses | 9 | 35 |  |  | 26 |  |
|  | + Other expenses | 192 | 662 |  |  | 470 |  |
| III | Accounting profit before tax | 1,233 | 1,432 | 1,866 | 76.75% | 199 | 16.15% |
|  | Corporate income tax |  | 42 |  |  |  |  |
| IV | Profit after corporate income tax | 1,233 | 1,390 | 1,866 | 74.48% | 157 | 12.72% |

Plan 2024

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Target | Results 2023 | Plan 2024 | Increase or decrease compared to the previous year | Increase/decrease compared to the previous year (%) |
| Million VND | Million VND | Million VND | (%) |
| I | Total revenue | 18,355 | 21,068 | 2,713 | 14.78% |
|  | Revenue from sales of goods and provision of services | 17,872 | 21,068 | 3,196 | 17.88% |
|  | + Revenue from financial activities | 7 |  |  |  |
|  | + Other income | 476 |  |  |  |
| II | - Total expense: | 16,923 | 18,690 | 1,766 | 10.44% |
|  | + Cost of goods sold | 12,317 | 13,951 |  |  |
|  | + Financial expense | 51 |  |  |  |
|  | + Business management expenses | 3,858 | 4,400 |  |  |
|  | + Selling expenses | 35 |  |  |  |
|  | + Other expenses/Interest expenses | 662 | 339 |  |  |
| III | Accounting profit before tax | 1,432 | 2,379 | 947 | 66.11% |
| IV | Profit after tax | 1,390 | 2,379 | 989 | 71.15% |

Article 2: Approve the Audited Financial Statements in 2023 of the Company;

Article 3: Approve the report on activities of the Board of Directors in 2023 and directions, tasks in 2024

Article 4: Approve the report on activities of the Supervisory Board in 2023 and the plan on activities of the Supervisory Board in 2024

Article 5: Approve the report on business and production results from 2019 to 2024 and the direction for implementing the plan in 2024-2029.

Article 6: Approve the report on the activities results of the Board of Directors for the term 2019-2024 and the direction of activities for the term 2024-2029.

Article 7: The report on the activities results of the Supervisory Board for the term 2019-2024, and the direction for the term 2024-2029.

Article 8: Approve the proposal on remuneration for the Board of Directors and the Supervisory Board for 2023, as well as the remuneration plan for 2024.

Article 9: Approve the proposal to approve the profit distribution plan in 2022 and 2023.

Article 10: Approve the selection of an independent audit company to audit the Company's Financial Statements in 2024.

Article 11: Approve the proposal to request approval for the loan plan to support the development of production and business activities for the term 2024 - 2028. Authorize the Board of Directors to implement the mobilization of funds through bank loans.

Article 12: Approve the list of elected members of the Board of Directors and the Supervisory Board for the term 2024-2029.

1. Member of the Board of Directors: Comprising 03 (three) members

* Mr. Bui Thanh Long - Member of the Board of Directors
* Mr. Le Van Mot - Member of the Board of Directors
* Ms. Trinh Thi Mai Dung - Member of the Board of Directors

1. Members of the Supervisory Board: Comprising 03 (three) members

* Mr. Ngo Hong Minh - Member of the Supervisory Board
* Mr. To Manh Ha - Members of the Supervisory Board
* Mr. Nguyen Anh Tuan - Members of the Supervisory Board

Article 13: The General Mandate takes effect from June 14, 2024. The Board of Directors, the Supervisory Board, the Board of Managers, and all shareholders of Thuan An Coffee Joint Stock Company are responsible for implementing this General Mandate.

Article 14: The Board of Directors is responsible for announcing the General Mandate of the Annual General Meeting of Shareholders for the year 2024 and posting it on the Company's website in accordance with legal regulations.