**SBB: Annual General Mandate 2024**

On July 18, 2024, SaiGon Binh Tay Beer Group Joint Stock Company announced General Mandate No. 02/2024/DHDCD as follows:

‎‎Article 1. Approve the Report on production and business activities in 2023 and Plan for 2024.

Production and business results:

* Consolidated Financial Statements 2023 of SaiGon Binh Tay Beer Group Joint Stock Company

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| No. | Targets | Unit | Results 2022 | Plan 2023 | Results 2023 | Results 2023/Plan 2023 | Results 2023/Results 2022 |
| 1 | Output | Million litter | 212.5 | 269.5 | 175.6 | 65.15% | 80.1% |
| 2 | Net revenue | Million VND | 2,356,649.6 | 2,923,144.2 | 2,020,187.3 | 69.11% | 85.72% |
| 3 | Profit before tax | Million VND | 11,007.9 | 40,599.1 | -53,490.2 | -131.75% | -1,210.11% |
| 4 | Corporate income tax | Million VND | 14,476.3 | 3,428.0 | 19,018.0 | 554.79% | 131.37% |
| 5 | Profit after tax | Million VND | -3,468.3 | 37,171.1 | -152,226.7 | -509.53 | -4,389.01% |
| 6 | Total number of employees | Person | 723 |  | 660 |  | 91.29% |
| 7 | Average income  (person/month) | Million VND | 10.5 |  | 10.3 |  | 98.6% |
| 8 | Dividend payment | % | 5% | 5% | 5% | 100% | 100% |

* Separate Financial Statements 2023 of SaiGon Binh Tay Beer Group Joint Stock Company

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Targets | Unit | Results 2022 | Results 2023 | Results 2023/Results 2022 |
| 1 | Net revenue | Million VND | 1,214,115.5 | 1,134,636.9 | 93.45% |
| 2 | Profit before tax | Million VND | -17,037.3 | -60,467.9 | -354.91% |
| 3 | Corporate income tax | Million VND | 0.0 | 0.0 | - |
| 4 | Profit after tax | Million VND | -17,037.3 | -60,467.9 | -354.91% |

Production and business plan for 2024

|  |  |  |
| --- | --- | --- |
| Output | Million litter | 209.7 |
| Revenue | Million VND | 2,401,075.2 |
| Profit before tax | Million VND | -22,862.8 |
| Corporate income tax | Million VND | 4,281.5 |
| Profit after tax | Million VND | -27,144.3 |

Article 2. Approve the Audited Financial Statements 2023 and the Report of the Supervisory Board.

Article 3. Approve the Report of the Board of Directors.

Article 4. Approve the Proposal on appropriation for funds and dividend payment rate in 2023.

* Dividend payment in 2023: 5%, paid in May 2024.

Article 5. Approve the Proposal on appropriation for funds and dividend payment rate in 2024

* Dividend in 2024 is 5%.

‎‎Article 6. Approve the Proposal on the settlement of remuneration for the Board of Directors and the Supervisory Board in 2023

* Remuneration for the Board of Directors and the Supervisory Board in 2023: VND642 million

Article 7. Approve the Proposal on remuneration for the Board of Directors and the Supervisory Board in 2024

* Remuneration for the Board of Directors and the Supervisory Board in 2024: VND642 million

‎‎Article 8. Approve the Proposal on the selection of the audit company.

Article 9. Approve the Proposal on amending the Charter and Regulation of the Board of Directors

Article 10. Approve the Proposal on the Return of Investment and development fund to undistributed profit to pay dividends in cash

Article 11. Approve the regulations on nominating, self-nominating, and electing members of the Board of Directors and members of the Supervisory Board for the term 2024-2029

Article 12. Approve the election of members for the Board of Directors for the term 2024-2029

* Mr. Pham Tan Loi
* Mr. Van Thanh Liem
* Mr. Dinh Van Thuan
* Mr. Dinh Quang Hai
* Mr. Van Thao Nguyen

Article 13. Approve the election of members of the Supervisory Board for the term 2024 - 2029

* Mr. Van Ba Nam
* Ms. Bui Thi Thai Ha
* Mr. Nguyen Van Hoa

Article 14. Terms of enforcement

This General Mandate was approved by the Annual General Meeting of Shareholders of SaiGon Binh Tay Beer Group Joint Stock Company on July 18, 2024, and takes effect from the date of its signing. The Board of Directors based on the contents of this General Mandate to direct the Board of Management to implement.

All shareholders of SaiGon Binh Tay Beer Group Joint Stock Company, members of the Board of Directors, members of the Supervisory Board, the Board of Management, and the entire staff of the Company are responsible for implementing this General Mandate.