**TNW: Annual General Mandate 2024**

On June 28, 2024, Thai Nguyen Water Joint Stock Company announced General Mandate No. 26/NQ-DHDCD as follows:

‎‎Article 1. Approve the Report of the Board of Management on the production and business results in 2023, and the production and business orientation for 2024 of the Company,

In which:

1.1. Production and business results in 2023

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| No. | | Contents | Unit | | Plan 2023 | | | Results 2023 | Results 2023/Plan 2023 | Results 2023/Results 2022 | |
| 1 | | Commercial water output | Cubic meters | | 16,463,000 | | | 16,600,657 | 100.8% | 103.7% | |
|  | | - Equitized area | Cubic meters | | 15,673,000 | | | 15,895,927 | 101.4% | 104.4% | |
|  | | - Unequitized area | Cubic meters | | 790,000 | | | 704,730 | 89.2% | 90.0% | |
| 2 | | Commercial water loss rate | % | | 17.90 | | | 17.31 | -0.59 | +0.11% | |
|  | | - Equitized area | % | | 18.04 | | | 17.04 | -1.00 | -0.14% | |
| 3 | | - Unequitized area New customer development | %  Household | | 15.07  2,745 | | | 22.57  2,688 | +7.50  97.9% | 5.20 %  126.2% | |
| 4 | Total output value | | | Thousand VND | | 187,016,000 | 188,083,168 | | 100.6% | | 105.9% |
| 5 | Total revenue | | | Thousand VND | | 218,792,730 | 222,350,783 | | 101.6% | | 117.0% |
| 6 | Payables to the State budget | | | Thousand VND | | 9,395,983 | 11,744,409 | | 125.0% | | 178.7% |
| 7 | Total average number of employees | | | Persons | | 460 | 455 | | 98.9% | | 100.4% |
| 8 | Average income/person/month | | | Thousand VND | | 9,000 | 11,243 | | 124.9 | | 123.5% |
| 9 | Profit after tax | | | Thousand VND | | 15,206,252 | (6,207,862) | |  | |  |
|  | - Equitized area | | | Thousand VND | | 20,638,960 | 291,085 | | 1.4% | | 2.1% |
|  | - Unequitized area | | | Thousand VND | | (5,433,000) | (6,498,947) | | 119.6% | | 105.4% |
| 10 | Dividend | | | % | | 9.0 | 0.15 | | 1.7% | |  |

1.2. Targets of production and business plan for 2024

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| No. | Contents | Unit | Results 2023 | Plan 2024 | Plan 2024/Results 2023 |
| 1 | Commercial water output | Cubic meters | 16,600,657 | 17,012,000 | 102.5% |
|  | - Equitized area | Cubic meters | 15,895,927 | 16,300,000 | 102.5% |
|  | - Unequitized area | Cubic meters | 704,730 | 712,000 | 101.0% |
| 2 | Commercial water loss rate | % | 17.31 | 22.38 | +5.07% |
|  | - Equitized area | % | 17.04 | 22.84 | +5.80% |
|  | - Unequitized area | % | 22.57 | 18.50 | -4.07% |
| 3 | New customer development | Household | 2,688 | 2,212 | 82.3% |
| 4 | Total output value | Thousand VND | 188,083,168 | 250,282,240 | 133.1% |
| 5 | Total revenue | Thousand VND | 222,350,783 | 259,544,436 | 116.7% |
| 6 | Payables to the State budget | Thousand VND | 11,744,409 | 9,322,748 | 79.4% |
| 7 | Total number of employees | Persons | 455 | 460 | 101.1% |
| 8 | Average income/person/month | Thousand VND | 11,243 | 11,300 | 100.5% |
| 9 | Profit after tax | Thousand VND | -6,207,862 | 5,818,202 |  |
|  | - Equitized area | Thousand VND | 291,085 | 12,808,438 |  |
|  | - Unequitized area | Thousand VND | -6,498,947 | -6,990,236 |  |
| 10 | Dividend | % | 0.15 | 4.80 |  |
| 11 | Investment and repair | Thousand VND |  | 5,310,000 |  |

The above planned data is calculated based on the adjusted plan on clean water sales price implemented from July 01, 2024 and the USD exchange rate at the time of reporting (VND25,400/USD).

‎‎Article 2. Approve the Report of the Board of Directors on governance and activities of the Board of Directors of the Company in 2023.

‎‎Article 3. Approve the Report of the Supervisory Board on activities of the Supervisory Board in 2023, and the summarization of the Audited Financial Statements 2023.

‎‎Article 4. Approve the Proposal of the Board of Directors of the Company on the settlement of remuneration for the Board of Directors and the Supervisory Board in 2023, and the remuneration payment plan for the Board of Directors and the Supervisory Board in 2024

1. The remuneration payment for the Board of Directors and the Supervisory Board in 2023 is: VND1,540,080,000, equivalent to 96.9% of the plan.
2. The remuneration payment plan for the members of the Board of Directors and the Supervisory Board in 2024 is: VND1,588,080,000.

‎‎Article 5. Approve the Proposal of the Board of Directors of the Company on the plan on profit distribution and accumulated profit of 2022 transferred to 2023 to pay dividends in 2023:

|  |  |  |  |
| --- | --- | --- | --- |
| No. | Targets | Unit | Amount |
|  | Profit after tax in the equitized area | VND | 13,951,839,675 |
|  | In which: - 2022 | VND | 13,660,754,338 |
|  | - 2023 | VND | 291,085,337 |
| 1 | Appropriation for Investment and Development fund (30%) | VND | 4,185,551,902 |
| 2 | Appropriation for Bonus fund (01%), and Welfare fund (3.6322%) | VND | 646,287,773 |
| 3 | Dividend payment (VND570/share) | VND | 9,120,000,000 |
| 4 | Dividend rate | % | 5.7 |

* Dividend payment method:
* Undeposited securities: Receive cash at the Company.
* Deposited securities: Receive dividends at Depository Member (where depository accounts are opened).
* Payment rate: VND570/share (equivalent to the dividend rate of 5.7%).

‎‎Article 6. Approve the Proposal of the Supervisory Board in the selection of an audit company for the Financial Statements 2024.

‎‎Article 7. Assign the Board of Directors and Board of Management of the Company to strengthen management work, proactively research for solutions to organize the production and business activities, expand consumption network; Carry out accounting for the depreciation of fixed assets and determine salary and labor expenses in accordance with the provisions of law; Save costs and improve the production and business efficiency. Continue to research and review the current provisions of law to complete the Company's Charter and Regulations to ensure compliance with the provisions and submit to the General Meeting of Shareholders at the nearest meeting.

‎‎Article 8. Assign the Board of Directors of the Company to direct and authorize the General Manager of the Company to work with relevant departments and branches to approve plan on clean water price and domestic clean water price in 2024 to meet the expected time of the production and business plan in 2024 and follow the principles of calculating water prices in Decree No. 117/2007/ND-CP dated July 11, 2007 of the Government; regulations on price framework, principles, and methods for determining domestic clean water prices in Circular No. 43/2021/TT-BTC dated June 18, 2021 of the Ministry of Finance; Ensure the clean water sales price is calculated correctly, taking into account all reasonable production expense factors in the process of producing and distributing clean water, ensuring the legal rights and interests of the water supply company and the customers; Ensure that the water supply company maintains, develops and improves service quality, contributing to saving water use with consideration of supporting the poor.

‎‎Article 9. This General Mandate takes effect from June 28, 2024; The Board of Directors, the Board of Managements, the Supervisory Board of the Company, the shareholders, departments, divisions and units under the Company are responsible for compliance./.