**VIT: Board Resolution**

On August 5, 2024, Viglacera Tien Son JSC announced Resolution No. 28/VIT-HDQT on approving the production and business activities results of Q2/2024 and the production and business plan for Q3/ 2024 as follows:

1. Approve the production and business targets in Q2/2024 as follows:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Targets | Unit | Plan Q2/2024 | Results Q2/2024 | 6-Month Plan | 6-Month Results | Results/Plan Q2 (%) | Results/Plan 1H (%) |
| Net revenue | Million VND | 552,565 | 505,368 | 895,171 | 884,334 | 91% | 99% |
| Profit before tax | Million VND | 15,376 | 20,333 | -38,028 | -11,954 | 132% | 31% |
| Depreciation of fixed assets | Million VND | 42,750 | 41,405 | 84,895 | 83,963 | 97% | 99% |
| Average income | Million VND/person/month | 14.0 | 14.2 | 14.0 | 14.0 | 101% | 100% |

Evaluation of production and business results in Q2/2024 and the first 6 months of 2024:

* 1. On the business:
* Net revenue of Q2/2024: VND505,368 million, accounting for 91% of the plan,

Revenue of the first 6 months of 2024: VND884,334 million, accounting for 99% of the plan.

* Export revenue of Q2/2024: USD4.6 million, the first 6 months of the year: USD8.4 million
  1. On the finance:
* Profit before tax targets: Q2/2024: VND20,333 million;

Profit before tax of the first 6 months of 2024: VND-11,954 million;

* Depreciation of fixed assets: Q2/2024 depreciation cost: VND41,405 million; First 6 months of 6 years 83,963, accounting for 99% of the plan.
  1. On the production:
* Thai Binh and My Duc factories maintained 100%-capacity operation.
* EuroTile Factory operated at 75% capacity.
* Tien Son Factory operated at 50% capacity.

1. Production and business task orientation for Q3/2024:

The Board of Directors assigned the Executive Board the production and business plan for Q3/2024 with the following main targets:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Targets | Unit | Results Q2/2024 | Results 1H | Plan Q3 | | | |
| July | August | September | Total |
| Net revenue | Million VND | 505,368 | 884,334 | 201,118 | 208,331 | 211,525 | 620,974 |
| Profit before tax | Million VND | 20,333 | -11,954 | 10,075 | 8,027 | 10,351 | 28,453 |
| Depreciation of fixed assets | Million VND | 41,405 | 83,963 | 13,767 | 13,767 | 13,767 | 41,301 |
| Average income | Million VND/person/month | 14.2 | 14.0 | 14.3 | 14.3 | 14.3 | 14.3 |

Implementation measures:

* 1. On the production and product quality:
* Factories inspect and maintain the machinery and equipment to ensure stable production, and strictly control the input materials to ensure product quality according to standards. Planned targets should be achieved.
* Material reserve:
* Maintain the reserve of materials at the supplier's warehouse in the form of warehouse storage, appoint employees to regularly check and supervise to ensure the correct and sufficient quality and quantity according to technical requirements;
* Search for materials sources of kaolin and clay to ensure reserves from 6 months to 1 year of production. Fully utilize the rented warehouse to store materials;
* On the product quality: Ensure compliance with internal standard TCCS GRA 03:2013 promulgated by Viglacera Corporation.
* Recovery rate of Factories: Strive to reach over 96%.
  1. Control and reduction of expenses:
* Continue to negotiate with suppliers to reduce the price of input materials and supplies. Search for alternative sources of materials with suitable quality and affordable prices;
* Strengthen the quality supervision of input materials and supplies to reduce the shrinkage of phases.
* Implement production expense allocation to departments, review weekly, monthly, and quarterly to ensure output, quality and recovery targets;
  1. Business works:
* Cooperate with Viglacera Ceramic Tiles Trading Joint Stock Company to prepare monthly production plans, business plans, and financial plans;
* Actively selling inventory;
* Selling sintered stone products at Viglacera EuroTile Tile Factory;
* Continue to promote exports;
* Cooperate with the Sales Company to continue developing high-end products such as Eurotile, Colorbody, Outdoor, Signature and sintered Vasta Stone products with a variety of product designs.
  1. Financial works:
* Search for capital sources with low interest rate to reduce financial expenses for the Company;
* Ensure capital sources for production and business activities;
* Stick to the proposed profit target.
  1. Investment works:
* Implement the investment project "Investment in additional cross-grained material spreading vehicles installed for the production line of sintered stone products at Viglacera EuroTile Tile Factory".
  1. Other works:
* Authorize the Company Manager to proceed with the review and assets liquidation at the two Factories to clear land for project implementation and capital recovery, based on compliance with the Financial Management Regulations and the Company’s Charter, ensuring production and business results according to the plan.