

**HANOI BEER-ALCOHOL-BEVERAGE
JOINT STOCK CORPORATION
HABECO – HAI PHONG JOIN
STOCK COMPANY**

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom – Happiness

No: 04 /CV-HHP

V/v: The explanation for the after-tax profit
change in the fourth quarter of 2024 compared
to the same period last year

Hai Phong dated 15 January 2025

**To: - The State Securities Commission;
- Ha Noi City Stock Exchange.**

Based on Circular No. 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance, guiding the disclosure of information on the securities market, According to the financial report for the fourth quarter of 2024, Habeco-Hai Phong Joint Stock Company (Stock code: HBH) would like to explain the change in after-tax profit for the fourth quarter of 2024, which has increased by 10% or more compared to the same period of the previous year, as follows:

Unit: million VND

TT	Item	Quarter		Discrepancy	
		2024	2023	Value	Rate (%)
(1)	(2)	(3)	(4)	(5)=(3)-(4)	(6)=(5)/(4)
1	The after-tax profit	12,397.41	10,156.00	2,241.41	122.07

The after-tax profit for the fourth quarter of 2024 was 12,397.41 million VND, an increase of 2,241.41 million VND compared to the same period last year. The main reason for this increase is higher production output, with production volume rising by 14.02% and sales volume increasing by 0.94% compared to the same period last year. Additionally, financial income also saw an increase compared to the same period last year

This is the explanation from Habeco-Hai Phong Joint Stock Company regarding the business performance for the fourth quarter of 2024. The company submits this report to the State Securities Commission and the Hanoi Stock Exchange for their information.

Thank you very much!

Recipients: *[Signature]*

- As mentioned above;
- Archived: VTh.

DIRECTOR

Nguyễn Hoàng Giang