

No: 156/CBTT-DMH

Hue City, 18th January 2025

Explanation on variation of Quarter 4/2024's net profit after taxes

To: - State Securities Commission Of Vietnam Portal
- Hanoi Stock Exchange

Pursuant to the provisions of Clause 3, Article 14 of Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance guiding information disclosure on the stock market providing guidelines on disclosure of information on securities market, Hue Textile Garment Joint Stock Company explains the variation of net profit after taxes of Quarter 4/2024's Financial Statements in comparison to Quarter 4/2023's Financial Statements as below:

1. For the Statement of income:

	Quarter 4/2024	Quarter 4/2023	Increase (+)/ Decrease (-)
Net profit after taxes	31,100,022,130	26,191,675,692	19%

2. Causes:

In comparison to quarter 4/2023, Net profit after taxes of Quarter 4/2024 increased 19%. In which, the result reflects Profit before taxes of yarn division in Quarter 4/2024 achieved break-even point, whilst in the same period last year, Yarn business 's Profit before taxes was a loss (Reduce the loss by 99% compared to the same period in 2023). Primary reasons are illustrated as below:

- In 2024, our company's yarn division shifted its focus from the European market to the Asian market (such as Japan, South Korea, Domestic export market) in the context of declining demand in EU countries. Company opted orders with high efficiency, despite the small quantity, focusing on developing a customer base with high-quality demands and competitive prices.

- Yarn division made efforts to reduce yarn processing costs, The ratio of cost of goods sold/revenue for Quarter 4/2024 in the Yarn division was approximately 93% , while this ratio for Q4 2023 was about 98%.

Above is the explanation for the variation in net profit after tax between the Q4/2024's financial statements and the Q4/2023 's financial statements of Hue Textile Garment Joint Stock Company.

Recipients:

- As mentioned above;
- Archived: Clerical assistant, Secretary of the Board of Management.

GENERAL DIRECTOR
CỘNG TY
CỔ PHẦN
DỆT MAY HUẾ
TX. HONG THỦY - THÀNH PHỐ HUẾ
Nguyễn Hồng Liên