



SOCIALIST REPUBLIC OF VIETNAM

Independence – Freedom – Happiness

Gia Lai, January 20, 2024

**No.:** 03/2025/CBTT/GLW-GTr

**Re:** Explanation of Q4 2024  
Production and Business Results

**To: State Securities Commission (SSC)  
Hanoi Stock Exchange (HNX)**

Disclosing Entity: Gia Lai Water Supply and Sewerage Joint Stock Company  
Head Office Address: 388 Ly Thai To Street, Yen Do Ward, Pleiku City, Gia Lai  
Province

Telephone: (0269) 3824 094 Fax: (0269) 3714 288

**Stock Code: GLW**

Explanation of Q4 2024 Business Performance Results Increasing by 29% Compared to  
the Same Period in 2023

**Reason:**

No.	Indicator	Q4/2024	Q4/2023	Increase/Decrease (%)
1	Net revenue from goods sold and services	16,729,655,722	15,231,592,129	10%
2	Cost of goods sold	11,695,693,057	11,504,751,202	2%
3	Administrative & selling expenses	3,235,907,437	3,066,163,925	6%
4	Other income	760,024,994	1,158,934,730	-34%
5	Financial income	380,304,592	438,502,509	-13%
6	Profit before corporate income tax (CIT)	2,933,696,586	2,256,831,376	30%
7	Profit after CIT	2,319,465,360	1,794,286,243	29%

The company's revenue from sales and service provision increased due to an upward adjustment of the retail price for domestic water starting in December 2023.

Best regards.



**General Director**

**NGUYEN THI HONG HANH**