

HANOI SOAP
JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số: *dl* /XPHN-TCKT

Ha Noi, date 20 month *1* year 2025

About the: Explanation of loss in the fourth quarter of 2024 and the difference between LNST and in the same period in 2023

To: HANOI STOCK EXCHANGE

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and assistance during the past time.

Hanoi Soap Joint Stock Company would like to explain the loss in the fourth quarter of 2024 and the reasons for the difference in profit and loss compared to the same period last year as follows:

The production and business situation in the 4th quarter of 2024 of the Company generally still faces many difficulties in finding a consumption market, leading to low sales volume, revenue has not yet offset costs.

Revenue in the 4th quarter of 2024 is higher than in the 4th quarter of 2023, but it is still very low compared to the plan. Expenses such as provisioning and other expenses in the 4th quarter of 2024 decreased much more than in the 4th quarter of 2023, making the profit and loss in the 4th quarter of 2024 lower than in the 4th quarter of 2023. Profit in the 4th quarter of 2024 was a loss of 2,456 million VND and a loss of 9,912 million VND compared to the 4th quarter of 2023.

By this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

Thank you very much!

Recipient:

- As above
- Save: office, finance and accounting department



Le Viet Phuong