

SONADEZI CORPORATION
DONG NAI WATER JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom - Happiness

No: 71 /CN-TCKT

Dong Nai, January 17, 2025

Re: Explanation of changes in profit after CIT in the third quarter of 2024 compared to the third quarter of 2023

To: - State Securities Commission;
- Hanoi Stock Exchange.

1. Listed organization: DONG NAI WATER JOINT STOCK COMPANY

2. Listed stock code: DNW

Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance on guidance on information disclosure on the stock market, Dong Nai Water Joint Stock Company explains the situation of fluctuations in Profit after CIT in the fourth quarter of 2024, which increased by more than 10% compared to Profit after CIT in the fourth quarter of 2023 as follows:

STT	Content	Quarter IV/2024	Quarter IV/2023	Difference	% Difference
1	Profit after CIT of separate financial statements	68,573,283,404	58,476,508,949	10,096,774,455	17.27%
2	Profit after CIT of consolidated financial statements	72,600,307,648	65.210.633.126	7,389,674,522	11.33%

Reasons for fluctuations in profit after CIT of separate financial statements:

1. Revenue and other income in the fourth quarter of 2024 reached VND 291,955,891,911, an increase of VND 16,386,371,539 compared to revenue and other income in the same period of 2023 (reaching VND 275,569,520,372), equivalent to an increase of 5.95%.

The changes in revenue are as follows:

	Quarter IV this year	Quarter IV last year	Difference	% increase/ (decrease)
Sales revenue (water supply)	269.428.474.139	255.119.143.405	14,309,330,734	5.61%
Revenue from service provision (installation)	7,647,341,083	9,440,774,461	(1,793,433,378)	(19.00 %)
Doriv Water Business Revenue	907,208,000	851,285,000	55,923,000	6.57%
Financial revenue	12,672,248,357	8,681,625,122	3,990,623,235	45.97%
Other income	1,300,620,332	1,476,692,384	(176,072,052)	(11.92 %)
TOTAL	291.955.891.911	275,569,520,372	16,386,371,539	5.95%

2. The Company's total expenses in the fourth quarter of 2024 reached VND 215,438,236,657 , compared to the same period in 2023, it was VND 214,023,039,617, an increase of VND 1,415,197,040, equivalent to an increase of 0.66%.

The cost changes are as follows:

	Quarter IV this year	Quarter IV last year	Difference	% increase/ (decrease)
Cost of goods sold (water supply)	167,433,834,322	162,004,006,007	5,429,828,315	3.35%
Cost of service provision (installation)	2,565,051,473	9,859,508,986	(7,294,457,513)	(73.98 %)
Doriv Water Business Cost	736,507,199	616,030,849	120,476,350	19.56%
Financial costs	8,337,875,138	7,899,074,788	438,800,350	5.56%
Cost of sales	17,218,116,546	15,401,822,250	1,816,294,296	11.79%
Business management costs	17,200,760,588	17,680,265,182	(479,504,594)	(2.71 %)
Other costs	1,946,091,391	562,331,555	1,383,759,836	246.08%
TOTAL	215.438.236.657	214,023,039,617	1,415,197,040	0.66%

3. CIT rate for water production activities in 2023: 5%; 2024: 10%

The combination of the above impacts caused the profit after CIT in the fourth quarter of 2024 to increase by VND 10,096,774,455 compared to the same period in 2023, equivalent to an increase of 17.27%.

Reasons for fluctuations in profit after CIT of consolidated financial statements:

1. Total revenue and other income in the fourth quarter of 2024 of the parent company and its subsidiaries reached 336,106,219,811 VND, increased by 21,287,639,197 VND compared to revenue and other income in the same period of 2023 (reaching VND 315,776,918,416 VND), corresponding to an increase of 6.76%.

The changes in revenue are as follows:

	Quarter IV this year	Quarter IV last year	Difference	% increase/ (decrease)
Sales and service revenue	319,864,421,959	301,914,522,543	17,949,899,416	5.95%
Financial revenue	14,461,227,996	11,089,983,215	3,371,244,781	30.40%
Other income	1,780,569,856	1,814,074,856	(33,505,000)	(1.85 %)
TOTAL	336,106,219,811	314,818,580,614	21,287,639,197	6.76%

2. Total expenses in the fourth quarter of 2024 of the parent company and its subsidiaries reached VND 256.036.863.003, compared to the same period in 202, it was VND 246.469.644.343, an increase of VND 9.567.218.660, equivalent to an increase of 3.88%.

The cost changes are as follows:


	Quarter IV this year	Quarter IV last year	Difference	% increase/ (decrease)
Cost of goods sold	201,256,061,577	198,259,221,087	2,996,840,490	1.51%
Financial costs	8,337,875,138	7,899,074,788	438,800,350	5.56%
Cost of sales	20,512,971,181	17,543,038,987	2,969,932,194	16.93%
Business management costs	23,507,005,890	21,128,543,573	2,378,462,317	11.26%
Other costs	2,422,949,217	1,639,765,908	783.183.309	47.76%
TOTAL	256,036,863,003	246,469,644,343	9,567,218,660	3.88%

3. CIT rate for water production activities of the parent company in 2023: 5%; 2024: 10%

The combination of the above impacts has caused the profit after CIT in the fourth quarter of 2024 to increase by VND 7,389,674,522 compared to the same period in 2023, equivalent to an increase of 11.33%.

The above is the explanation of Dong Nai Water Joint Stock Company, respectfully submitted to the State Securities Commission and Hanoi Stock Exchange for consideration.

C/c:

- As above;
- Board of Directors, Management Board;
- Control Board;
- File. 



DIRECTOR

Pham Thi Hong