

Number: **2739** / GD-KTTC

Ho Chi Minh City, October **20**, 2025

Re: " Explanation of the Accounting Report for the third quarter of 2025"

Dear : - **State Securities Commission**  
- **Hanoi Stock Exchange**

Pursuant to Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance guiding information disclosure on the stock market and the Regulations on information disclosure at the Hanoi Stock Exchange issued under Decision No. 606/QD-SGDCK Hanoi.

Gia Dinh Water Supply Joint Stock Company prepared the Financial Report for the third quarter of 2025 on October 17, 2025. Based on the data of the third quarter of 2025 compared to the data of the same period of the third quarter of 2024, there was a change in profit after corporate income tax of over 10%. Gia Dinh Water Supply Joint Stock Company would like to explain as follows:

**I. Specific data:**

| Indicators                           | Quarter<br>III/2025 | Quarter<br>III/2024 | Difference    | Rate (%)<br>increase/<br>decrease) |
|--------------------------------------|---------------------|---------------------|---------------|------------------------------------|
| Profit after corporate<br>income tax | 5.906.260.502       | 4.560.647.510       | 1.345.612.992 | 29,50%                             |

Profit after corporate income tax in the third quarter of 2025 increased by 1.345.612.992 VND compared to the third quarter of 2024, corresponding to a profit growth rate of 29,50%.

**II. Explanation of some major fluctuation indicators:**

| Indicators | Quarter<br>III/2025 | Quarter<br>III/2024 | Difference | Rate (%)<br>increase/<br>decrease) |
|------------|---------------------|---------------------|------------|------------------------------------|
|------------|---------------------|---------------------|------------|------------------------------------|

|                                                                       |                 |                 |                  |         |
|-----------------------------------------------------------------------|-----------------|-----------------|------------------|---------|
| Wholesale clean water purchase volume (m <sup>3</sup> )               | 15.166.517      | 15.639.905.     | -473.388<br>8878 | -3,03%  |
| Wholesale price of clean water (m <sup>3</sup> )                      | 6.615,74        | 6.606,49        | 9,25             | 0,14%   |
| Water consumption (m <sup>3</sup> )                                   | 13.665.902      | 13.826.713      | -160.811         | 1,16%   |
| Average selling price (VND/m <sup>3</sup> )                           | 12.109          | 12.057          | 52               | 0,43%   |
| 1. Net revenue (VND)                                                  | 165.925.297.038 | 168.346.460.217 | -2.421.163.179   | -1,44%  |
| 2. Cost of goods sold (VND)                                           | 100.063.897.010 | 111.483.289.619 | -11.419.392.609  | -10,24% |
| 3. Salary cost (VND)                                                  | 23.774.142.795  | 20.676.961.952  | 3.097.180.843    | 14,98%  |
| 4. Cost of tank repair and periodic replacement of water heater (VND) | 8.581.951.491   | 2.478.524.445   | 6.103.427.046    | 246,25% |
| 5. Depreciation cost (VND)                                            | 9.393.163.652   | 8.360.827.182   | 1.032.336.470    | 12,35%  |
| 6. Cost of preventing water loss (VND)                                | 5.235.789.113   | 7.707.865.783   | -2.472.076.670   | -32,07% |
| 7. Other expenses (VND)                                               | 10.471.798.840  | 10.796.241.486  | -324.442.646     | -3,00%  |
| 8. Corporate income tax (VND)                                         | 1.515.565.126   | 1.182.161.877   | 333.403.249      | 28,2%   |

Through the explanation table of some indicators with large fluctuations, it can be seen that:

1. In the third quarter of 2025, clean water consumption output decreased compared to the third quarter of 2024 by 160.811 m<sup>3</sup>; the average selling price increased by 52 VND/m<sup>3</sup> compared to the average selling price in the third quarter of 2024, but revenue still decreased by 2.421.163.179 VND, corresponding to a revenue decrease rate of 1,44%.

2. In the third quarter of 2025, the water loss rate reached 9,36%, down 0,9% compared to the rate at the beginning of the year (10,26%) and down 1,24% compared to the plan (10,6%); The output of wholesale clean water in the third quarter of 2025 decreased by 473.388 m<sup>3</sup> compared to the same period last year; the estimated wholesale price of clean water in the first 9 months of the year was 6.615,74 VND/m<sup>3</sup> along with the accounting of unfinished products for the wholesale cost of clean water as of September 30, 2025 was 1.724.766 m<sup>3</sup>, equivalent to 11.410.603.417 VND, causing the wholesale cost of clean water as well as the cost of goods sold to decrease by 11.419.392.609 VND, corresponding to a reduction rate of 10,24%.

3. Salary costs for employees and managers in the first and second quarters of 2025 compared to the third quarter of 2024 are: 3.097.180.843 VND, equivalent to an increase of 14,98%.

4. The cost of periodic tank repair and water meter replacement in the third quarter of 2025 increased by 6.103.427.046 VND compared to the third quarter of 2024, equivalent to an increase of 246,25%.

5. Depreciation expenses in the third quarter of 2025 increased by 1.032.336.470 VND compared to the same period in 2024, equivalent to an increase of 12,35%.

6. In the third quarter of 2025, the disbursement cost for water loss prevention projects reached 5.235.789.113 VND, a decrease of 2.472.076.670 VND compared to the third quarter of 2024, equivalent to a decrease of 32,07%.

7. Other expenses in the third quarter of 2025 decreased compared to the third quarter of 2024 by 324.442.646, equivalent to a decrease of 3,00%.

8. Corporate income tax expense in the third quarter of 2025 increased by VND 333.403.249 compared to the third quarter of 2024, corresponding to an increase of 28,20%.

And some indicators have small fluctuating costs that offset each other.

Shown above are the major fluctuations in the third quarter of 2025 compared to the third quarter of 2024 that have affected after-tax profit as follows:

Decrease in revenue: Item (1): -2.421.163.179 VND

Reduced cost: Item ((2)+(3)+(4)+(5)+(6)+(7)+(8)) = (-11.419.392.609 + 3.097.180.843 + 6.103.427.046 + 1.032.336.470 - 2.472.076.670 - 324.442.646 + 333.403.249) = - 3.649.564.317 VND



With the above reduction in revenue of 2.421.163.179 VND and reduction in expenses of 3.649.564.317 VND, the profit after corporate income tax in the third quarter of 2025 increased by 1.345.612.992 VND, equivalent to an increase of 29,5% compared to the third quarter of 2024.

Best regards!

Recipient:

-As above  
-Save (AF)

 **DIRECTOR**   
  
**NGUYEN NGOC HUNG**

