Company: Trung Do Joint Stock Company

Address: 205 Le Duan Street, Vinh City, Nghe An Province

Form No. B 01 - DN

(Issued under Circular No. 200/2014/TT-BTC dated December 22, 2014, by the Ministry of Finance)

CONSOLIDATED BALANCE SHEET

As of December 31, 2024

Currency: VND

I. Cash and cash equivalents 110 9.890.881.731 13.232 1. Cash 111 9.890.881.731 13.232 II. Short-term financial investments 120 1.000.000.000 7.462 1. Held-to-maturity investments 123 1.000.000.000 7.462 III. Short-term receivables 130 95.558.744.586 105.426 1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.586 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	2.983.266 2.983.266 2.313.886 2.313.886 6.070.884 2.074.886 3.418.330 0.000.000 8.167.976 7.590.308) 3.019.517
I. Cash and cash equivalents 110 9.890.881.731 13.232 1. Cash 111 9.890.881.731 13.232 II. Short-term financial investments 120 1.000.000.000 7.462 1. Held-to-maturity investments 123 1.000.000.000 7.462 III. Short-term receivables 130 95.558.744.586 105.426 1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.586 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	2.983.266 2.983.266 2.313.886 2.313.886 6.070.884 2.074.886 3.418.330 0.000.000 8.167.976 7.590.308) 3.019.517
1. Cash and eash equivalents 1. Cash 111 9.890.881.731 13.232 II. Short-term financial investments 120 1.000.000.000 7.462 1. Held-to-maturity investments 123 1.000.000.000 7.462 III. Short-term receivables 130 95.558.744.586 105.426 1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.583 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	2.983.266 2.313.886 2.313.886 6.070.884 2.074.886 3.418.330 0.000.000 8.167.976 7.590.308) 3.019.517
1. Cash 111 9.890.881.731 13.232 II. Short-term financial investments 120 1.000.000.000 7.462 1. Held-to-maturity investments 123 1.000.000.000 7.462 III. Short-term receivables 130 95.558.744.586 105.426 1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.588 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	2.313.886 2.313.886 6.070.884 2.074.886 3.418.330 0.000.000 8.167.976 (.590.308) 3.019.517
II. Short-term financial investments 120 1.000.000.000 7.462 1. Held-to-maturity investments 123 1.000.000.000 7.462 III. Short-term receivables 130 95.558.744.586 105.426 1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.583 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	2.313.886 6.070.884 2.074.886 3.418.330 0.000.000 8.167.976 7.590.308) 3.019.517
1. Held-to-maturity investments 123 1.000.000.000 7.462 III. Short-term receivables 1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.580 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	6.070.884 2.074.886 3.418.330 0.000.000 8.167.976 (.590.308) 3.019.517
III. Short-term receivables 130 95.558.744.586 105.426 1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.583 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	2.074.886 3.418.330 0.000.000 8.167.976 (.590.308) 3.019.517
1. Trade receivables 131 97.922.686.261 106.802 2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.583 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	3.418.330 0.000.000 8.167.976 (.590.308) 3.019.5 17
2. Advances to suppliers 132 6.105.625.052 7.563 3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.583 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	0.000.000 8.167.976 7.590.308) 3.019.5 17
3. Short-term loans receivable 135 80.000.000 90 4. Other short-term receivables 136 10.466.293.379 9.583 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	8.167.976 (.590.308) 3.019.517
4. Other short-term receivables 136 10.466.293.379 9.583 5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	3.019.517
5. Provision for doubtful debts (*) 137 (19.015.860.106) (18.617 IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	3.019.517
IV. Inventories 140 464.113.795.134 496.723 1. Inventories 141 467.492.599.884 500.47 2. Provision for inventory (*) 149 (3.378.804.750) (3.748	
2. Provision for inventory (*) 149 (3.378.804.750) (3.748	
2. Provision for inventory (*) 149 (3.378.804.750) (3.748	1.603.835
15 004 500 200 20 20 20	3.584.318)
V. Other current assets 150 15.001.728.320 32.37	6.676.474
	0.704.098
2. VAT to be refunded 152 10.527.394.033 26.24	7.612.865
	8.359.511
B. NON-CURRENT ASSETS 200 996.635.725.384 1.050.53	0.003.769
I. Long-term receivables 210 712.264.341 67	7.632.341
1. Other long-term receivables 216 712.264.341 67	7.632.341
II. Fixed assets 220 812.971.342.246 886.82	20.785.510
1. Tangible fixed assets 221 812.971.342.246 886.77	70.785.523
- Original cost 222 1.447.685.223.327 1.444.81	3.866.797
	3.081.274)
2. Intangible fixed assets 227 0 4	19.999.987
	00.000.000
- Accumulated depreciation (*) 229 (1.000.000.000) (950	0.000.013
	05.407.722
- Original cost 231 100.239.930.974 100.23	39.930.974
	4.523.252
·	05.085.92
	05.085.92
	00.000.00
	00.000.00
	21.092.27
	21.092.27

TOTAL ASSETS $(270 = 100 + 200)$	270	1.582.200.875.155	1.705.751.067.796
C. LIABILITIES	300	816.226.620.727	937.776.251.063
I. Short-term liabilities	310	440.564.695.456	511.558.220.189
1. Trade payables	311	80.658.794.240	81.709.391.503
2. Advances from customers	312	5.558.852.107	7.905.545.723
3. Taxes and other payables to state	313	4.799.544.845	6.261.336.263
4. Payables to employees	314	8.318.752.356	11.723.376.446
5. Accrued expenses	315	8.081.882.549	5.936.664.261
6. Unearned revenue	318	6.542.570.215	647.637.277
7. Other short-term payables	319	70.057.424.282	80.387.440.272
8. Short-term borrowings and leases	320	251.678.166.250	312.118.119.832
9. Short-term provisions	321	2.317.179.638	2.317.179.638
10. Bonus and welfare funds	322	2.551.528.974	2.551.528.974
II. Long-term liabilities	330	375.661.925.271	426.218.030.874
1. Long-term trade payables	331	0	
2. Other long-term payables	337	3.065.650.093	2.689.384.528
3. Long-term borrowings and leases	338	364.497.718.492	376.419.627.327
4. Science and technology funds	343	8.098.556.686	47.109.019.019
D. EQUITY	400	765.974.254.428	767.974.816.734
I. Owner's equity	410	761.268.506.479	761.256.326.997
1. Contributed capital	411	300.000.000.000	300.000.000.000
- Common shares with voting rights	411a	300.000.000.000	
2. Share premium	412	70.190.665.888	The second secon
3. Development fund	418	235.822.094.322	235.822.094.322
4. Retained earnings	421	155.255.746.269	
- Retained earnings (previous years)	421a	140.243.566.786	
- Retained earnings (current year)	421b	15.012.179.483	
II. Other funds	430	4.705.747.949	
1. Funding sources	431	2.819.505.048	
2. Funds formed from fixed assets	432	1.886.242.901	
TOTAL LIABILITIES AND EQUITY	440	1.582.200.875.155	1.705.751.067.796

Prepared by

Duong Thi Mai Hue

Chief Accountant

(SA)

Prepared on January 24, 2025

* TRUNG Để

Nguyen Nam Khanh

Nguyen Duy Hien

Company: Trung Do Joint Stock Company Address: 205 Le Duan Street, Vinh City, Nghe An Province

INCOME STATEMENT For Quarter IV, 2024

Currency: VND

		Ouarter IV	IV	Cumulative from the beginning of the year to	eginning of the year to
ITEMS	Code	~			ाउ ते पद्धा १८१ ॰
		This Year	Last Year	This Year	Last Year
1. Revenue from sales and services	1	126.771.516.647	156.723.370.077	483.049.215.328	522.796.154.747
2 Deductions from revenue	2	1.101.174.470	1.494.208.762	3.376.376.704	4.200.645.225
3. Net revenue (10 = 01 - 02)	10	125.670.342.177	155.229.161.315	479.672.838.624	518.595.509.522
4. Cost of goods sold	11	104.539.715.045	104.604.035.762	406.633.952.114	392.138.819.960
5. Gross profit $(20 = 10 - 11)$	20	21.130.627.132	50.625.125.553	73.038.886.510	126.456.689.562
6. Financial income	21	61.351.737	283.819.804	248.229.170	1.570.726.231
7. Financial expenses	22	8.923.399.715	14.025.403.171	44.386.793.562	39.241.192.725
- Of which: Interest expense	23	8.346.277.726	13.964.050.531	43.809.671.573	39.179.840.085
8. Selling expenses	25	5.544.072.827	5.610.470.181	22.100.395.436	23.984.972.861
9. Administrative expenses	76	7.959.449.980	7.693.534.584	19.361.990.063	21.943.888.041
10. Net operating profit $(30 = 20 + (21 - 22) - (25 + 26))$	30	-1.234.943.653	23.579.537.421	-12.562.063.381	42.857.362.166
11. Other income	31	36.667.755.548	4.532.250	37.031.171.968	2.173.935.578
12. Other expenses	32	48.597.610	872.607.447	1.433.621.347	1.534.032.720
13. Other profit (40 = 31 - 32)	40	36.619.157.938	-868.075.197	35.597.550.621	639,902.858
14. Total profit before $tax (50 = 30 + 40)$	20	35.384.214.285	22.711.462.224	23.035.487.240	43.497.265.024
15. Corporate income tax - current	51	1.702.775.739	4.580.553.102	8.023.307.757	8.680.876.108
16. Corporate income tax - deferred	52	0	0	0	0
17. Net profit after $\tan (60 = 50 - 51 - 52)$	09	33.681.438.546	18.130.909.122	15.012.179.483	34.816.388.916
18. Basic earnings per share (*)	70	1.123	604	200	1.161
19 Diluted earnings per share (*)	7.1				
1). France currently by the course			Pren	Prenared on January 24, 2025	

Prepared on January 24, 2025

Prepared by

Duong Thi Mai Hue

Chief Accountant

272 Director

CÔNG IN STAND CON TRUNG BO X Ngườch Duy Hien

Nguyên Nam Khanh

Prepared by: Trung Do Joint Stock Company

Address: 205 Le Duan Street, Vinh City, Nghe An Province

Form No.: B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated December 22, 2014, by the Ministry of Finance)

CASH FLOW STATEMENT (Using the direct method) For Quarter IV, 2024

Currency: VND

			Currency. TIVE
Items	Code	Cumulative Year-to- Date (This Year)	Cumulative Year-to- Date (Last Year)
I. Cash flows from operating activities			
1. Cash received from sales, services, and revenue	1	516.195.235.160	564.916.694.825
2. Cash paid to suppliers for goods and services	2	(285.290.115.282)	(387.463.700.553)
3. Cash paid to employees	3	(49.623.043.444)	(67.472.554.889)
4. Interest paid	4	(43.857.952.816,00)	(36.877.231.800)
5. Corporate income tax paid	5	(8.680.876.108,00)	(22.687.909.825)
6. Other cash inflows from operating activities	6	4,207.694.853	23.490.169.955
7. Other cash outflows for operating activities	7	(32.100.023.055)	
	20	100.850.919.308	
Net cash flows from operating activities	20	100.030.717.000	
II. Cash Flows from Investing Activities			
1. Cash paid for purchases, construction of fixed assets and long-term assets	21	(26.817.041.700)	(308.511.201.618)
2. Proceeds from disposal of fixed assets and other long-term assets	22	364.231.818	117.500.000
3. Cash paid for lending, purchasing debt instruments of other entities	23	(1.000.000.000))
4. Proceeds from loan recovery, resale of debt instruments of other entities	24	8.472.313.886	27.551.862.783
7. Proceeds from interest on loans, dividends, and profits shared	27	71.193.490	528.930.892
Net cash flows from investing activities	30	(18.909.302.506)	(280.312.907.943)
III. Cash Flows from Financing Activities			
Proceeds from issuance of shares, capital contributions from owners	31		
Payments for capital withdrawal by owners, repurchase of issued shares	32		
Proceeds from borrowings	33	500.618.508.886	846.381.792.356
Repayment of borrowings	34	(560.580.371.318	
Repayment of principal under finance leases	35		
Dividends and profits paid to owners	36	(25.321.855.905	
Net cash flows from financing activities	40	(85.283.718.337	
Net cash flows for the period $(50 = 20 + 30 + 40)$	50	(3.342.101.535	
Cash and cash equivalents at the beginning of the period	60	13.232.983.26	6 14.072.920.38
Cash and cash equivalents at the end of the period $(70 = 50 + 60)$	70	9.890.881.73	1 13.232.983.26

Prepared by

Chief Accountant

Nguyen Nam Khanh

Prepared on January 24, 2025 Rirector

CÔNG TY CỔ PHẨN TRUNG ĐÔ

WINH T.NGHINguyen Duy Hien

Duong Thi Mai Hue

I. ADDITIONAL INFORMATION ON ITEMS PRESENTED IN THE BALANCE SHEET

1. Cash

Description	As of 31/12/2024	As of 01/01/2024
Cash on hand	1,060,481,941	894,780,361
Bank deposits	8,830,399,790	12,338,202,905
Total	9,890,881,731	13,232,983,266
20002		

2. Financial Investments

a. Short-term

Investment Type	As of 31/12/2024	As of 01/01/2024
Time deposits at Phuong Dong Commercial Bank	0	7,462,313,886
Time deposits at Ngoai Thuong Commercial Bank	1,000,000,000	0
Total	1,000,000,000	7,462,313,886

b. Long-term

Investment Type	As of 31/12/2024	As of 01/01/2024
Bonds at Commercial Bank CP Ngoai Thuong Viet	0	1,000,000,000
Nam		
Total	0	1,000,000,000

3. Other Receivables

As of 31/12/2024	As of 01/01/2024
3,097,016,515	2,713,697,852
253,278,000	253,278,000
2,421,092,341	1,942,595,000
0	41,983,883
4,948,184,523	4,889,891,241
10,466,293,379	9,588,167,976
	3,097,016,515 253,278,000 2,421,092,341 0 4,948,184,523

4. Inventories

Description	As of 31/12/2024	As of 01/01/2024
Raw materials and supplies	64,464,521,850	73,987,340,596

Tools and equipment	1,393,953,066	1,561,988,281
Work in progress (WIP)	110,368,515,248	140,481,255,623
Finished goods	290,046,858,454	283,910,082,392
Merchandise	1,218,360,526	530,936,943
Goods sent for sale	390,740	-
Provision for devaluation	(3,378,804,750)	(3,748,584,318)
Total	464,113,795,134	496,723,019,517

5. Investment Properties

The investment properties refer to the value of infrastructure in the real estate projects owned by the company.

Description	Infrastructure Value	Total
Cost		
As of 01/01/2024	100,239,930,974	100,239,930,974
As of 31/12/2024	100,239,930,974	100,239,930,974
Accumulated Depreciation Value		
As of 01/01/2024	21,134,523,252	21,134,523,252
As of 31/12/2024	25,456,795,404	25,456,795,404
Remaining Value		
As of 01/01/2024	79,105,407,722	79,105,407,722
As of 31/12/2024	74,783,135,570	74,783,135,570

6. Tangible Fixed Assets

Asset Category	Buildings and Structures	Machinery and Equipment	Vehicles	Office Equipment	Total
Cost				,	
As of 01/01/2024	273,796,689,170	1,076,719,755,767	92,908,457,444	1,388,964,416	1,444,813,866,797
Acquired during the year	-	1,116,431,027	2,955,814,519	-	4,072,245,546
Disposals	-	1,200,889,016	-	-	1,200,889,016
As of 31/12/2024	273,796,689,170	1,076,635,297,778	95,864,271,963	1,388,964,416	1,447,685,223,327
Accumulated Depreciation					
As of 01/01/2024	92,394,155,650	388,572,857,185	75,712,387,191	1,363,681,248	558,043,081,274
Depreciation for the year	13,733,864,827	59,147,515,089	4,714,683,561	4,491,898	77,600,555,374

		020 755 567		-	929,755,567
Disposals	-	929,755,567	_		
As of 31/12/2024	106,128,020,477	446,790,616,707	80,427,070,752	1,368,173,146	634,713,881,081
Net Book Value					
As of 01/01/2024	181,402,533,520	688,146,898,582	17,196,070,253	25,283,168	886,770,785,523
As of 31/12/2024	167,668,668,693	629,844,681,071	15,437,201,211	20,791,270	812,971,342,246
	1				

7. Intangible Fixed Assets

Currency: VND

Description	VND	VND
Cost		
As of 01/01/2024	1,000,000,000	1,000,000,000
As of 31/12/2024	1,000,000,000	1,000,000,000
Accumulated Depreciation		
As of 01/01/2024	950,000,013	950,000,013
Depreciation for the year	49,999,987	49,999,987
As of 31/12/2024	1,000,000,000	1,000,000,000
Net Book Value		-
As of 01/01/2024	49,999,987	49,999,987
As of 31/12/2024	0	0

8. Other Short-term Payables

Description	31/12/2024	01/01/2024
Other short-term payables	24,777,910,753	18,733,846,753
Payables to related parties	24,777,910,753	18,733,846,753
Principal loan payable	3,116,000,000	3,116,000,000
Interest payable	6,962,727,417	6,962,727,417
Dividends payable	14,625,183,336	8,581,119,336
Overpayments	74,000,000	74,000,000
Payables to other entities and persons	45,279,513,529	61,653,593,519
Trade union funds	3,248,018,315	2,694,535,025
Maintenance funds for CT21-Trungdo Tower	4,309,302,110	4,381,536,169
Payables to Taseco for project N03-T6	22,348,883,538	22,289,883,057

Total	70,057,424,282	80,387,440,272
Other payables	3,927,437,420	3,143,117,959
Dividend payables	11,445,872,146	29,144,521,309

9. Short-term Loans and Debts

Description	31/12/2024	01/01/2024
Vietcombank Nghe An Branch	54,006,269,821	119,341,253,400
VietinBank Vinh Branch	77,321,585,223	93,099,259,831
Orient Commercial Bank Nghe An Branch	0	6,000,000,000
Military Bank Nghe An Branch	20,000,000,000	16,801,551,801
Loans from individuals and other organizations	69,559,322,800	71,664,322,800
Of which: Short-term loans from related parties	51,118,000,000	46,443,000,000
- Ms. Nguyen Hoang Phuong Nga (Board Member)	13,625,000,000	0
- Mr. Nguyen Duy Hien (Board Member)	0	850,000,000
- Mr. Tran Quoc Hung (Supervisory Board Member)	3,900,000,000	3,900,000,000
- Ms. Nguyen Thi My Canh (Major Shareholder)	23,793,000,000	29,593,000,000
- Mr. Nguyen Hong Hai (Relative)	8,200,000,000	10,500,000,000
- Ms. Nguyen Thi Thu Trang (Relative)	1,600,000,000	1,600,000,000
Current portion of long-term loans	30,790,988,406	5,211,732,000
Total	251,678,166,250	312,118,119,832

10. Long-term Loans

31/12/2024	01/01/2024
362,381,115,392	372,891,292,227
2,116,603,100	3,528,335,100
364,497,718,492	376,419,627,327

II. ADDITIONAL INFORMATION ON ITEMS PRESENTED IN THE STATEMENT OF BUSINESS RESULTS

1. Revenue from sales and services (including internal revenue)

Description	Q4 This Year	Q4 Last Year
Revenue from sales of goods and finished products	111,870,776,139	105,718,389,755
Revenue from service provision	6,997,539,170	20,594,233,474
Revenue from real estate business	21,441,425,873	46,127,045,260

Other revenue 995,163,		827,883,988
Total	141,304,905,151	173,267,552,477

2. Revenue from sales and services (excluding internal revenue)

Description	This Year	Last Year
Revenue from sales of goods and finished products	100,625,455,702	99,694,184,548
Revenue from service provision	4,265,598,700	10,595,067,637
Revenue from real estate business	21,441,425,873	46,127,045,260
Other revenue	439,036,372	307,072,632
Total	126,771,516,647	156,723,370,077

3. Revenue Deductions

Description	Q4 This Year	Q4 Last Year
Trade discounts	67,857,295	308,185,430
Sales allowances	249,216,501	578,279,721
Sales returns	784,100,474	607,743,611
Total	1,101,174,270	1,494,208,762

4. Cost of Goods Sold

Description	Quarter IV This Year	Quarter IV Last Year
Cost of goods and finished products sold	91,301,061,877	75,017,090,954
Cost of services provided	2,810,200,671	5,942,544,751
Cost of real estate business	9,693,412,375	23,122,225,948
Other costs	735,040,122	522,174,109
Total	104,539,715,045	104,604,035,762

5. Revenue from Financial Activities

Description	Quarter IV This Year	Quarter IV Last Year
Interest income	2,279,819	181,921,726
Income from other investments	59,071,918	101,898,078
Total	61,351,737	283,819,804

6. Financial Expenses

'his Year Quarter IV Last Year
T

Loan interest expenses	8,346,277,726	13,964,045,345
Expenses from other investment activities	577,121,989	61,357,826
Total	8,923,399,715	14,025,403,171

7. Selling Expenses

Description	Quarter IV This Year	Quarter IV Last Year
Cost of materials and supplies	139,905,668	221,705,857
Employee expenses	990,903,364	705,357,029
Tool expenses	10,933,031	1,350,000
Depreciation expenses	314,591,796	246,115,104
Transportation and handling costs	1,582,034,660	2,987,593,236
Outsourced service expenses	2,505,704,308	1,448,348,955
Total	5,544,072,827	5,610,470,181

8. Administrative Expenses

Description	Quarter IV This Year	Quarter IV Last Year
Employee expenses	2,553,187,081	2,128,113,692
Depreciation expenses	99,610,858	184,140,321
Taxes, fees, and charges	1,880,503,441	1,663,709,085
Provision expenses	-70,347,076	377,002,835
Outsourced service expenses	261,063,306	584,270,326
Other cash expenses	3,235,432,370	2,756,298,325
Total	7,959,449,980	7,693,534,584

III. RELATED PARTIES INFORMATION

Related parties of the Company include: key management personnel, individuals related to key management personnel, and other related parties.

A. Transactions and balances with key management personnel and individuals related to key management personnel

Key management personnel include: Members of the Board of Directors and the Executive Board (Management Team). Individuals related to key management personnel are immediate family members of key management personnel.

The list of key management personnel and their related individuals is as follows:

No.	Name	Relationship
1	Mr. Nguyen Hong Son	Chairman of the Board of Directors (BOD)

2.	Mr. Tran Van Hoan	Member of the BOD
3	Mr. Nguyen Duy Hien	Member of the BOD
4	Mr. Doan Quang Le	Member of the BOD
5	Ms. Nguyen Hoang Phuong Nga	Member of the BOD
6	Mr. Phan Dang Dung	Head of the Supervisory Board
7	Mr. Nguyen Nam Khanh	Chief Accountant
8	Mr. Tran Quoc Hung	Member of the Supervisory Board
9	Ms. Nguyen Thi Minh	Member of the Supervisory Board
10	Ms. Nguyen Thi My Canh	Major Shareholder, wife of Mr. Nguyen Hong Son
11	Mr. Nguyen Hong Hai	Younger brother of Mr. Nguyen Hong Son
12	Ms. Nguyen Thi Thu Trang	Wife of Mr. Nguyen Nam Khanh
I .		1 C 11 coment nerger

Transactions during the reporting period between the Company and key management personnel as well as their related individuals are as follows:

Name	Quarter IV / 2024
Ms. Nguyen Thi My Canh	
- Loan principal repayment	10,120,000,000
- Loan granted to the company	7,000,000,000
Ms. Nguyen Hoang Phuong Nga	
- Loan principal repayment	375,000,000

As of 31/12/2024, the Company's outstanding balances with key management personnel and their related individuals are disclosed in Notes I.3 and I.9.

Income of key management personnel in Quarter IV 2024 is as follows:

Type of Income	Amount
Salary and bonus income	422,304,549 VND
Allowance income	210,000,000 VND

B. Transactions with other related parties

Other related parties of the Company include:

Related Party	Relationship
Hanoi Construction Corporation - JSC	Major Shareholder

As of 31/12/2024, the Company's outstanding balances with other related parties are disclosed in Note I.8.

Prepared by

Duong Thi Mai Hue

Chief Accountant

Nguyen Nam Khanh

Date: January 24, 2025

Director

Diffecto

CÔNG TY

CO PHAN

Nguyen Duy Hien