CONSOLIDATED FINANCIAL STATEMENTS
Q4.2024

#### STATEMENT OF THE BOARD OF MANAGEMENT

The Board of Management of APEC Investment Joint Stock Company (hereinafter called "the Company") presents this statement together with the Consolidated Financial Statements for Q4/2024 including the Financial Statements of the Company and its subsidiaries (generally called "the Group").

#### **Business highlights**

APEC Investment Joint Stock Company is a joint stock company operating in accordance with the Business Registration Certificate No. 0102005769 dated 31 July 2006 granted by Hanoi Authority for Planning and Investment.

During the operation course, the Company has been 21 times additionally granted by Hanoi Authority for Planning and Investment with the amended Business Registration Certificates. In which, the 21<sup>st</sup> amended Business Registration Certificate dated 18 July 2023 regarded the change in legal representative.

#### Head office:

- Address

: Floor 3, Grand Plaza Building, No. 117 Tran Duy Hung, Trung Hoa Ward, Cau Giay

District, Hanoi City, Vietnam

Principal business activities of the Company include investing and trading real estate.

#### **Board of Management and Executive Officers**

The members of the Board of Management, the Control Board, the Board of Directors and the Chief Accountant of the Company during the year and as of the date of this statement include:

#### **Board of Management**

Full name	Position	Appointing date/Resigning date
Mr. Nguyen Duc Quan	Chairman	Appointed on 10 May 2024
Mr. Nguyen Van Ly	Chairman	Resigned on 10 May 2024
Ms. Nguyen Phuong Dung	Member	Appointed on 10 May 2024
Mr. Nguyen Do Lang	Member	Resigned on 10 May 2024
Ms. Nguyen Do Hoang Lan	Member	Appointed on 10 May 2024
Mr. Dinh Quoc Duc	Member	Reappointment on 10 May 2024
Mr. Ho Xuan Vinh	Member	Reappointment on 10 May 2024

#### Control Board

Full name Position Appointing date	
Ms. Nguyen Thi Ngoc Ha Manager Appointed on 10 May 2024	
Ms. Nguyen Thu Huong Member Appointed on 10 May 2024	
Ms. Dinh Thi Thu Hang Member Reappointment on 10 May 2	.024
Ms. Nguyen Phuong Dung Member Resigned on 10 May 2024	

#### Board of Directors and Chief Accountant

Full name	Position	Appointing date/Resigning date
Ms. Nguyen Phuong Dung	General Director	Appointed on 1 Apr 2024
Mr. Pham Van Dung	General Director	Resigned on 1 Apr 2024
Ms. Vu Thi Thanh Loan	Acting Chief Accountant	Appointed on 1 September 2023

STATEMENT OF THE BOARD OF MANAGEMENT (cont.)

#### Responsibilities of the Board of Directors

The Board of Directors is responsible for the preparation of the Consolidated Financial Statements to give a true and fair view on the consolidated financial position, the consolidated business results and the consolidated cash flows of the Group during the year. In order to prepare these Consolidated Financial Statements, the Board of Directors must:

- select appropriate accounting policies and apply them consistently;
- make judgments and estimates prudently;
- state clearly whether the accounting standards applied to the Group are followed or not, and all the material differences from these standards are disclosed and explained in the Consolidated Financial Statements;
- prepare the Consolidated Financial Statements of the Group on the going-concern basis, except for the cases that the going-concern assumption is considered inappropriate;
- design and implement effectively the internal control system in order to ensure that the preparation and presentation of the Consolidated Financial Statements are free from material misstatements due to frauds or errors.

The Board of Directors hereby ensures that all the accounting books of the Group have been fully recorded and can fairly reflect the financial position of the Group at any time, and that all the accounting books have been prepared in compliance with the applicable Accounting System. The Board of Directors is also responsible for managing the Group's assets and consequently has taken appropriate measures to prevent and detect frauds and other irregularities.

The Board of Directors hereby commits to the compliance with the aforementioned requirements in preparation of the Consolidated Financial Statements.

#### Approval on the Financial Statements

The Board of Management hereby approves the accompanying Consolidated Financial Statements, which give a true and fair view of the consolidated financial position as of 31 December 2024, the consolidated financial performance and the consolidated cash flows for the fiscal year then ended of the Group in conformity with the Vietnamese Accounting Standards and System and other legal regulations related to the preparation and presentation of Consolidated Financial Statements.

200 For and on behalf of the Board of Management,

General Director

CỔ PHẬN ĐẦU TƯ

CHÂU Á -THÁI BIN<del>H DƯƠNG</del>

Nguyen Phuong Dung

24 January, 2025

Address: Floor 3, Grand Plaza Building, No. 117 Tran Duy Hung, Trung Hoa, Cau Giay, Hanoi CONSOLIDATED FINANCIAL STATEMENTS
For Quarter IV of 2024

#### CONSOLIDATED BALANCE SHEET

As of 31 December 204

Unit: VND

	ASSETS	Cod e	Note	Ending balance	Beginning balance
A -	CURRENT ASSETS	100		1.670.252.568.883	1.714.186.256.488
I.	Cash and cash equivalents	110	V.1	114.366.918.290	62.619.487.326
1.	Cash	111		34.366.918.290	20.619.487.326
2.	Cash equivalents	112		80.000.000.000	42.000.000.000
II.	Short-term financial investments	120		232.505.549.670	233.942.275.971
1.	Trading securities	121	V.2a	6.764.115.000	6.764.115.000
2.	Provisions for devaluation of trading securities	122	V.2a	(5.054.591.307)	(5.017.251.307)
3.	Held-to-maturity investments	123	V.2b	230.796.025.977	232.195.412.278
III.	Các khoản phải thu ngắn hạn	130		450.790.992.854	496.577.014.756
1.	Short-term trade receivables	131	V.3a	124.786.485.536	127.088.903.419
2.	Short-term prepayments to suppliers	132		12.992.230.636	18.944.787.341
3.	Short-term inter-company receivables	133		-	-
٥.	Receivable according to the				
4.	progress of construction	134		-	-
	contracts				TO TOTAL CONTRACTOR MANAGEMENT AND ANY AND TOTAL
5.	Receivables for short-term loans	135	V.4	103.866.500.000	143.066.500.000
6.	Other short-term receivables	136	V.5a	213.860.682.443	209.592.845.047
7.	Allowance for short-term doubtful debts	137		(4.714.905.761)	(2.116.021.051)
8.	Deficit assets for treatment	139		-	-
IV.	Inventories	140		835.449.980.356	877.474.425.687
1.	Inventories	141	V.6	835.449.980.356	877.474.425.687
2.	Allowance for inventories	149		-	-
V.	Other current assets	150		37.139.127.713	43.573.052.748
1.	Short-term prepaid expenses	151	V.7a	16.909.351.489	17.544.806.034
2.	Deductible VAT	152		18.288.216.088	26.028.246.714
3.	Taxes and other receivables from the State	153		1.941.560.136	-
4.	Trading Government bonds	154		-	-
5	Other current assets	155		-	-
5					

Address: Floor 3, Grand Plaza Building, No. 117 Tran Duy Hung, Trung Hoa, Cau Giay, Hanoi

CONSOLIDATED FINANCIAL STATEMENTS

For Quarter IV of 2024

Consolidated Balance Sheet (cont.)

	ASSETS	Cod e	Note	Ending balance	Beginning balance
					571.780.017.735
B -	NON-CURRENT ASSETS	200		501.668.460.904	5/1./60.017./55
I.	Long-term receivables	210		71.444.603.041	78.993.012.056
1.	Long-term trade receivables	211	V.5b	3.411.400.228	11.256.809.243
2.	Long-term prepayments to suppliers	212		-	-
3.	Working capital in affiliates	213		-	-
4.	Long-term inter-company receivables	214		-	-
5.	Receivables for long-term loans	215		*	-
6.	Other long-term receivables	216	V.6b	68.033.202.813	67.736.202.813
7.	Allowance for long-term doubtful debts	219		-	-
II.	Fixed assets	220		16.879.869.949	191.294.034.850
1.	Tangible fixed assets	221	V.8	16.839.233.842	191.200.900.052
1.	Historical costs	222		28.998.498.277	207.369.914.601
	Accumulated depreciation	223		(12.159.264.435)	(16.169.014.549)
2.	Financial leased assets	224		-	-
۵.	Historical costs	225		-	
	Accumulated depreciation	226			-
3.	Intangible fixed assets	227	V.9	40.636.107	93.134.798
٥.	Initial costs	228		392.728.000	392.728.000
	Accumulated amortization	229		(352.091.893)	(299.593.202)
TTT	Investment property	230	V.10	234.660.811.747	105.856.776.554
111.	Historical costs	231	,,,,	247.051.384.582	107.081.636.718
	Accumulated depreciation	232		(12.390.572.835)	(1.224.860.164)
		2.40		66 909 630 209	67.535.707.389
IV.	Long-term assets in process	240		66.898.639.208	07.333.707.307
1.	Long-term work in process	241	37.11	-	67.535.707.389
2.	Construction-in-progress	242	V.11	66.898.639.208	07.555.707.507
v.	Long-term financial investments	250		87.948.333.563	90.131.210.014
1.	Investments in subsidiaries	251		-	-
2.	Investments in joint ventures and associates	252	V.2c	87.948.333.563	7.208.957.924
3.	Investments in other entities	253	V.2d	9.500.000.000	91.172.000.000
4.	Provisions for devaluation of long-term of financial in	254	V.2d	(9.500.000.000)	(8.249.747.910)
5.	Held-to-maturity investments	255		-	-
VI.	Other non-current assets	260		23.836.203.396	37.969.276.872
1.	Long-term prepaid expenses	261	V.7b	23.836.203.396	37.969.276.872
CT 5	Deferred income tax assets	262		-	.=
2.	Long-term components and spare parts	263		-	-
<ol> <li>3.</li> </ol>					_
3.	Other non-current assets	268			
		<ul><li>268</li><li>269</li></ul>		-	-

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CONSOLIDATED FINANCIAL STATEMENTS

For Quarter IV of 2024

Consolidated Balance Sheet (cont.)

prontofficial	LIABILITIES AND OWNER'S EQUITY	Cod e	Note	Ending balance	Beginning balance
C -	LIABILITIES	300		1.259.982.757.904	1.354.624.620.157
I.	Current liabilities	310		1.041.211.091.661	1.236.993.133.431
1.	Short-term trade payables	311	V.12	87.652.050.374	105.255.315.228
2.	Short-term advances from customers	312	V.13	121.770.082.210	194.123.300.791
3.	Taxes and other obligations to the State Budget	313	V.14	524.470.435	5.201.439.103
4.	Payables to employees	314		2.633.080.036	4.834.263.068
5.	Short-term accrued expenses	315	V.15	152.782.311.765	142.949.913.341
6.	Short-term inter-company payables	316		-	
7.	Payable according to the progress of construction com-	317		1-1	æ
8.	Short-term unearned revenue	318		-	-
9.	Other short-term payables	319	V.16a	154.559.542.162	153.819.183.677
10.	Short-term borrowings and financial leases	320	V.17	521.191.564.783	630.711.728.327
11.	Provisions for short-term payables	321		-	-
12.	Bonus and welfare funds	322		97.989.896	97.989.896
13.	Price stabilization fund	323		-	-
14.	Trading Government bonds	324		-	-
II.	Long-term liabilities	330		218.771.666.243	117.631.486.726
1.	Long-term trade payables	331		-	-
2.	Long-term advances from customers	332		-	-
3.	Long-term accrued expenses	333		=	=
4.	Inter-company payables for working capital	334		-	=
5.	Long-term inter-company payables	335		-	-
6.	Long-term unearned revenue	336		-	=
7.	Other long-term payables	337	V.16b	46.440.397.112	45.889.440.931
8.	Long-term borrowings and financial leases	338	V.17	165.014.900.000	69.480.000.000
9.	Convertible bonds	339		×	-
10.	Preferred shares	340		-	-
11.	Deferred income tax liability	341		7.316.369.131	2.262.045.795
12.	Provisions for long-term payables	342		=	-
13.	Science and technology development fund	343		-	=

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CONSOLIDATED FINANCIAL STATEMENTS

For Quarter IV of 2024

Consolidated Balance Sheet (cont.)

EGG-ARREST	LIABILITIES AND OWNER'S EQUITY	Cod e	Note _	Ending balance	Beginning balance
D -	OWNER'S EQUITY	400		911.938.271.883	931.341.654.066
I.	OWNER'S EQUITY	410	V.18	911.938.271.883	931.341.654.066
1.	Capital	411		840.839.760.000	840.839.760.000
-	Ordinary shares carrying voting rights	411a		840.839.760.000	840.839.760.000
-	Preferred shares	411b		-	~
2.	Share premiums	412		-	-
3.	Bond conversion options	413		-	F
4.	Other sources of capital	414		-	-
5.	Treasury stocks	415		-	=.
6.	Differences on asset revaluation	416		-	=
7.	Foreign exchange differences	417		-	-
8.	Investment and development fund	418		-	=
9.	Business arrangement supporting fund	419		-	-
10.	Other funds	420		=	-
11.	Retained earnings	421		46.280.147.336	65.802.194.996
-	Retained earnings accumulated to the end of the previous period	421a		65.802.194.996	121.640.648.792
	Retained earnings of the current period	421b		(19.522.047.660)	(55.838.453.796)
12.	Construction investment fund	422		-	-
13.	Interest of non-controlling shareholders	429		24.818.364.547	24.699.699.070
II.	Other sources and funds	430		-	-
1.	Sources of expenditure	431			
2.	Fund to form fixed assets	432		-	-
	TOTAL LIABILITIES AND OWNER'S EQU	ITY 440		2.171.921.029.787	2.285.966.274.223

Prepared by

Tran Thuy Ha

**Acting Chief Accountant** 

Vu Thi Thanh Loan

Prepared on 24 January 2025

General Director

CÔNG TY

Nguyen Phuong Dung

Address: Floor 3, Grand Plaza Building, No. 117 Tran Duy Hung, Trung Hoa, Cau Giay, Hanoi CONSOLIDATED FINANCIAL STATEMENTS
For Quarter IV of 2024

# CONSOLIDATED INCOME STATEMENT

Quarter IV/2024

Unit: VND

(4.849.045.907)(45.755.492.780) (40.906.446.873) 4.998.682.365 7.533.511.178 487.865.018 42.436.567.312 9.847.728.272 80.986.752.598 23.750.196.692 17.812.053.373 193.185.712.948 136.612.796.058 56.572.916.890 49.206.287.821 58.299.638.978 210.997.766.321 Year 2023 (13.167.823.681) (932.624.361) (15.809.478.823)209.580.465.103 133.703.128.164 75.877.336.939 58.118.904.296 51.723.104.484 24.639.538.056 32.847.941.610 7.114.627.798 4.472.972.656 2.641.655.142 1.181.235.279 24.852.192.561 209.580.465.103 Year 2024 (21.234.281.711) (5.381.039.712) (2.192.751.251)(15.853.241.999)4.857.760.148 487.865.018 11.963.549.420 3.188.288.461 42.958.337.316 36.176.788.503 6.781.548.813 59.950.132.129 4.399.981.760 60.770.390.689 20.590.325.191 17.812.053.373 27.349.449.841 Quarter IV/2023 2.624.816.475 3.134.464.766 686.158.142 Quarter IV/2024 73.486.501.074 11.870.925.920 7.244.929.997 [2.155.615.829 3.603.665.412 978.848.937 39.134.498.944 34.352.002.130 6.230.598.253 13.671.056.636 73.486.501.074 7.510.997.921 Note VI.5 VI.6 VI.7 VI.8 VI.2 VI.3 VI.4 VI.1 Code 22 24 25 26 30 3 32 40 20 51 02 10 20 6 7 7 Total accounting profit/ (loss) before tax Profit/ (loss) in joint ventures, associates General and administration expenses In which: Loan interest expenses ITEMS Net operating profit/ (loss) Current income tax Other profit/ (loss) Financial expenses Gross profit/ (loss) Financial income Sales deductions Selling expenses Other expenses Other income Costs of sales Net sales Sales

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17. Deferred income tax       52       963.939.260       441.315.499       5.054.323.356       526.183.968         18. Profit/ (loss) after tax       60       11.484.367.364       (26.533.357.358)       (19.403.382.296)       (53.815.187.926)         19. Profit/ (loss) after tax of the Holding Company       61       11.445.666.830       (28.504.783.890)       (19.522.047.660)       (55.838.453.796)         20. Profit/ (loss) after tax of non-controlling shareh 62       38.700.534       1.971.426.532       118.665.364       2.023.265.870         21. Earnings per share       70       VI.9       -       -       -       -         22. Diluted earnings per share       71       -       -       -       -       -		CONSOLIDATED FINANCIAL STATEMENTS						
11.484.367.364       (26.533.357.358)       (19.403.382.296)         11.445.666.830       (28.504.783.890)       (19.522.047.660)         38.700.534       1.971.426.532       118.665.364         VI.9       136       (339)       (232)	17.	Deferred income tax	52		963.939.260	441.315.499	5.054.323.336	526.183.968
11.445.666.830 (28.504.783.890) (19.522.047.660)  38.700.534 1.971.426.532 118.665.364  VI.9 136 (339) (232)	18.	Profit/ (loss) after tax	09		11.484.367.364	(26.533.357.358)	(19.403.382.296)	(53.815.187.926)
VI.9 136 1.971.426.532 118.665.364 (339) (232)	19.	Profit/ (loss) after tax of the Holding Company	61		11.445.666.830	(28.504.783.890)	(19.522.047.660)	(55.838.453.796)
70 VI.9 136 (339) 71	20.	Profit/ (loss) after tax of non-controlling shareh	(62		38.700.534	1.971.426.532	118.665.364	2.023.265.870
	21.	Earnings per share	70	6.IV	136	(339)	(232)	(664)
	22.	Diluted earnings per share	74		1	1	1	T.

Acting Chief Accountant

Prepared by

Tran Thuy Ha

Vũ Thị Thanh Loan

Aguyen Phuong Dung

Prepared on 24 January 2025 Seneral Director THAI BINH DUCK CÔNG TY CÔ PHẦN ĐẦN CÔNG TY

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For Quarter IV of 2024

#### CONSOLIDATED CASH FLOW STATEMENT

(Under indirect method) Quarter IV/2024

Unit: VND

	ITEMS	Code	Current year	Previous year
I.	Cash flows from operating activities			
1.	Profit/ (loss) before tax	01	(13.167.823.681)	(45.755.492.780)
2.	Adjustments			
-	Depreciation of fixed assets and investment properties	02	6.861.434.308	6.198.353.821
-	Provisions and allowances	03	3.886.476.800	12.257.841.434
*	Exchange gain/ (loss) due to revaluation of			
	monetary items in foreign currencies	04	-	-
-	Gain/ loss from investing activities	05	(21.796.665.672)	(49.206.287.821)
-	Interest expenses	06	51.723.104.484	58.299.638.978
-	Others	07	-	Έ
<i>3</i> .	Operating profit/ (loss) before			
	changes of working capital	08	27.506.526.239	(18.205.946.368)
-	Increase/ (decrease) of receivables	09	34.563.373.880	63.239.907.924
-	Increase/ (decrease) of inventories	10	81.063.181.972	83.003.443.880
_	Increase/ (decrease) of payables	11	(108.895.926.699)	(145.150.269.862)
_	Increase/ (decrease) of prepaid expenses	12	14.768.528.021	6.460.674.146
_	Increase/ (decrease) of trading securities	13	-	150,990.482
_	Interests paid	14	(34.219.922.442)	(40.705.504.447)
-	Corporate income tax paid	15	(5.647.682.869)	(10.151.736.501)
-	Other cash inflows	16	-	-
_	Other cash outflows	17	-	-
	Net cash flows from operating activities	20 _	9.138.078.102	(61.358.440.746)
II.	Cash flows from investing activities			
1.	Purchases and construction of fixed assets			
1.	and other non-current assets	21	· -	(55.000.000)
2.	Proceeds from disposals of fixed assets			, ,
2.	and other non-current assets	22	3.500.000	-
3.	Cash outflows for lending, buying debt instruments		2,200,000	
Э,	of other entities	23	(35.600.613.699)	(197.050.000.000)
4.	Cash recovered from lending, selling debt instruments		(35,000,015,033)	(22.112.212.22)
7.	of other entities	24	76.200.000.000	285.852.575.070
5.	Investments into other entities	25	, 0.2000000	
6.	Withdrawals of investments in other entities	26	932.624.361	-
7.	Interests earned, dividends and profits received	27	15.059.105.744	18.995.200.745
	Net cash flows from investing activities	30	56.594.616.406	107.742.775.815

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#### Consolidated Cash Flow Statement (cont.)

			•	
	ITEMS	Code	Current year	Previous year
Ш	. Cash flows from financing activities			
1.	Proceeds from issuing stocks and capital contributions			
	from owners	31	-	-
2.	Repayment for capital contributions and re-purchases			
	of stocks already issued	32	-	-
3.	Proceeds from borrowings	33	355.801.426.821	274.622.336.865
4.	Repayment for loan principal	34	(369.786.690.365)	(326.410.853.468)
5.	Payments for financial leased assets	35	-	
6.	Dividends and profits paid to the owners	36	-	-
	Net cash flows from financing activitites	40 _	(13.985.263.544)	(51.788.516.603)
	Net cash flows during the year	50	51.747.430.964	(5.404.181.534)
	Beginning cash and cash equivalents	60	62.619.487.326	68.023.668.860
	Effects of fluctuations in foreign exchange rates	61	-	-
	Ending cash and cash equivalents	70 =	114.366.918.290	62.619.487.326

Prepared by

Tran Thuy Ha

Acting Chief Accountant

Vu Thi Thanh Loan

Oz Prepared on 24 January 2025

General Director

Cổ PHẨN ĐẦU TƯ

THÁI BÌNH DƯƠNG

Nguyen Phuong Dung

Address: Floor 3, Grand Plaza Building, No. 117 Tran Duy Hung, Trung Hoa Ward, Cau Giay District, Hanoi City CONSOLIDATED FINANCIAL STATEMENTS
For Quarter IV of 2024

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS For Quarter IV of 2024

#### I. GENERAL INFORMATION

#### 1. Ownership form

APEC Investment Joint Stock Company (hereinafter called "the Company") is a joint stock company.

#### 2. Operating fields

The operating field of the Company is trading real estate.

#### 3. Principal activities

The principal activities of the Company include: investing, trading real estate.

#### 4. Normal operating cycle

The average operating cycle of the Company's activity of real estate transfer starts from the date of applying for the Investment License, site clearance, construction to the date of completion. Therefore, the normal operating cycle of the Company's activity of real estate transfer is over 12 months.

The normal operating cycle of the Company's other activities is within 12 months.

#### 5. Structure of the Group

The Group includes the Holding Company and 4 subsidiaries which are controlled by the Holding Company. All subsidiaries are consolidated in these Consolidated Financial Statements.

#### 5a. Information on Group restructuring

Divestment and loss of control right

Implementing the Resolution No. 04/2024/NQ-HDQT dated 30 January 2024, the Company dissolved the subsidiaries Lagoon Lang Co Joint Stock Company due to ineffective business operation. Lagoon Lang Co JSC. ceased its operation and closed the tax code from 12 July 2024.

Assets and liabilities of the subsidiary as of the divestment date are as follows:

	Lagoon Lang Co JSC.
Assets	93.055.526.889
Cash and cash equivalents	172.123.377
Short-term prepayments to suppliers	88.961.364.151
Other short-term receivables	3.922.039.361
Liabilities	
Net assets	93.055.526.889
Interest of non-controlling shareholders	
Net assets of the Group	93.055.526.889
Gain/loss	172.123.377

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#### 5b. List of consolidated subsidiaries

List of consonance and			Contribution	Benefit	Voting
Subsidiary	Address of head office	Principal activity	rate	rate	rate
APEC Land Hue Joint Stock Company	30 Le Loi, Phu Nhuan Ward, Hue City, Thua Thien Hue Province	Investing, trading real estate	99.99%	99.99%	99.99%
APEC Tuc Duyen Investment Joint Stock Company	Bac Nam Intersection, Group 22, Gia Sang Ward, Thai Nguyen City, Thai Nguyen Province	Investing, trading real estate	100%	100%	100%
Dubai International Investment Joint Stock Company	Yen Ninh Road, My Hai Ward, Phan Rang – Thap Cham City, Ninh Thuan	Investing, trading real estate	55%	55%	55%
E-academy Education Joint Stock Company	Floor 3, Grand Plaza Building, No. 117 Tran Duy Hung, Trung Hoa Ward, Cau Giay District, Hanoi City	Educational Support Services	64%	64%	64%

#### 5c. Operation of subsidiaries during the year

The subsidiaries that have not come into operation and have not had revenue include: Dubai International Investment JSC.

Apec Tuc Duyen Investment JSC. is awaiting dissolution.

APEC Land Hue JSC. is in the investment phase of the Royal Park Hue project and has no revenue this period.

The companies: Mandala Hotel and Service Management JSC., Kim Boi Trade and Travel JSC., Mandala Real Estate Management JSC. suffered losses during the year.

### 5d. The list of affiliated companies is lightly reflected in the consolidated financial statements according to the equity owner method:

0 1		Contribution		Voting	
		ra	te	rate	
		Ending	Beginning	Ending	Beginning
Subsidiary	Address of head office	balance	balance	balance	balance
Dream Vina Works Joint Stock Company	Grand Plaza Building, No. 117 Tran Duy Hung, Trung Hoa Ward, Cau Giay District, Hanoi City	25,08%	25,08%	25,08%	25,08%
Kim Boi Trade And Travel Joint Stock Company	Mo Da Village, Bo Town, Kim Boi District, Hoa Binh Province, Vietnam	22,26%	19,05%	22,26%	19,05%

#### 6. Statement on information comparability in the Consolidated Financial Statements

The figures in the current year can be comparable with the corresponding figures in the previous year.

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#### II. FISCAL YEAR AND ACCOUNTING CURRENCY

#### 1. Fiscal year

The fiscal year of the Group is from 1 January to 31 December annually.

#### 2. Accounting currency unit

The accounting currency unit is VND because payments and receipts of the Group are primarily made in VND.

#### III. ACCOUNTING STANDARDS AND SYSTEM

#### 1. Accounting System

The Group applies the Vietnamese Accounting Standards and System issued together with the Circular No. 200/2014/TT-BTC dated 22 December 2014 on guidelines for accounting policies for enterprises, the Circular No. 202/2014/TT-BTC dated 22 December 2014, the Circular No. 53/2016/TT-BTC dated 21 March 2016 giving guidance on the preparation and presentation of Consolidated Financial Statements and other Circulars giving guidance on the implementation of accounting standards of the Ministry of Finance in the preparation and presentation of Consolidated Financial Statements.

#### 2. Statement on the compliance with the Accounting Standards and System

The Board of Directors ensures to follow all the requirements of the Vietnamese Accounting Standards and System issued together with the Circular No. 200/2014/TT-BTC dated 22 December 2014, the Circular No. 53/2016/TT-BTC dated 21 March 2016 and the Circular No. 202/2014/TT-BTC dated 22 December 2014 as well as the Circulars giving guidance on the implementation of accounting standards and system of the Ministry of Finance in the preparation and presentation of Consolidated Financial Statements.

#### IV. ACCOUNTING POLICIES

#### 1. Accounting convention

All the Consolidated Financial Statements are prepared on the accrual basis (except for the information related to cash flows).

#### 2. Consolidation basis

The Consolidated Financial Statements include the Financial Statements of the Holding Company and the Financial Statements of its subsidiaries. A subsidiary is a business that is controlled by the Holding Company. The control exists when the Holding Company has the power to directly or indirectly govern the financial and operating policies of the subsidiary to obtain economic benefits from its activities. In determining the control power, the potential voting right that is currently valid or will be transferred should also be taken into consideration as of the balance sheet date.

The business results of the subsidiaries which are acquired or disposed during the year are included in the consolidated income statement from the date of acquisition until the date of disposal of the investments in those subsidiaries.

The Financial Statements of the Holding Company and subsidiaries used for consolidation are prepared for the same accounting period and apply the consistent accounting policies for similar transactions and events in similar circumstances. In case that the accounting policies of the subsidiaries are different from those which are applied consistently within the Group, the

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appropriate adjustments should be made to the Financial Statements of the subsidiaries before they are used to prepare the Consolidated Financial Statements.

Intra-group balances in the balance sheet and intra-group transactions and unrealized intra-group profits resulting from these transactions are eliminated when the Consolidated Financial Statements are prepared. Unrealized losses resulting from intra-group transactions are also eliminated unless costs which cause those losses cannot be recovered.

Interest of non-controlling shareholders shows gains/losses on the business results and net assets of a subsidiary which is not held by of the Group and is presented in a specific item in the Consolidated Income Statement and the Consolidated Balance Sheet (the owner's equity). Interest of non-controlling shareholders includes value of non-controlling minority interest as of the initial business consolidation date and that in the fluctuation of owner's equity commencing from the business consolidation date. Losses arising in subsidiaries are allocated equivalent to the ownership rate of non-controlling shareholders, even if those losses are higher than the ownership rate of non-controlling shareholders in net assets of subsidiaries.

#### 3. Cash and cash equivalents

Cash includes cash on hand and demand deposits. Cash equivalents are short-term investments of which the due dates cannot exceed 3 months from the dates of the investments and the convertibility into cash is easy, and which do not have a lot of risks in the conversion into cash as of the balance sheet date.

#### 4. Financial investments

#### Trading securities

Investments classified as trading securities are those held by the Group for the trading purpose with the aim of making profit.

Trading securities are recognized at original costs which include fair value of the payments made at the time of the transaction plus other costs attributable transaction costs.

The time of recognizing trading securities is when the Group acquires the ownership, as follows:

- For listed securities: recognized at the time of order-matching (T+0).
- For unlisted securities: recognized at the time of acquiring official ownership as stipulated by law.

Interest, dividends, and profit of the periods prior to the acquisition of trading securities are recorded as a decrease in the value of such securities. Interest, dividends and profit of the periods after the acquisition of such securities are recorded in the Group's revenue. Particularly, the dividends paid in form of shares are not recorded as an increase in value, but the increasing quantity is followed up.

Provision for devaluation of trading securities is made for each particular type of securities in the market of which the fair value is lower than original costs. The fair value of trading securities is determined as follows:

- For securities listed on the stock market: the closing price at the latest date of transaction to the balance sheet date.
- For shares registered for transactions on the transaction market of the unlisted public companies and the state-owned enterprises equitized under the form of selling stocks to the public (UPCom): the average reference price in the last 30 consecutive transaction days before the balance sheet date disclosed by the Stock Exchange.
- For shares listed on the stock market or shares of joint stock companies registered for trading on UPCom market which have no transaction within 30 days prior to the date of provision

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extraction, listed shares which have been delisted, suspended or stopped from trading: provision is made based on the loss of the invested Group equal to the difference between the actual investment capital of the owners and the owner's equity as of the balance sheet date multiplied by the Group's ownership rate of charter capital to the total charter capital actually contributed.

Increases/ (decreases) in the provision for devaluation of trading securities are recorded into "Financial expenses" during the year.

Gain on or loss from transfer of trading securities is recognized into financial income or financial expenses. Original costs are determined in accordance with the mobile weighted average method.

#### Held-to-maturity investments

Investments are classified as held-to-maturity investments that the Group intends and is able to hold to maturity. Held-to-maturity investments only include term deposits. Interest from these held-to-maturity investments after acquisition date is recognized in the profit or loss on the basis of the interest income to be received.

#### Loans

Loans are determined at original costs less allowance for doubtful debts. Allowance for doubtful debts of loans is made on the basis of estimated losses.

#### Investments in associates

An associate is an entity which the Group has significant influence but not the control to govern the financial and operating policies. Significant influence is the right to participate in making the associate's financial and operating policies but not control those policies.

Investments in associates are recognized in accordance with the owner's equity method. Accordingly, the investments in associates are presented in the Consolidated Financial Statements by the initial investment costs and adjusted for changes in benefits on net assets of associates after the investment date. If the benefits of the Group in losses of associates are higher than or equal to book value of the investments, the value of investments will be presented in the Consolidated Financial Statements as zero unless the Group has an obligation to make the payment instead of associates.

The Financial Statements of associates are prepared for the same accounting period of the Group. In case the accounting policies of an associate are different from those consistently applied in the Group, the Financial Statements of that associate will be suitably adjusted before being used to prepare the Consolidated Financial Statements.

Unrealized gains/losses from transactions with associates are excluded equivalent to those of the Group when the Consolidated Financial Statements are prepared.

#### Investments in equity instruments of other entities

Investments in equity instruments of other entities include such investments in equity instruments that do not enable the Group to have the control, joint control or significant influence on these entities.

Investments in equity instruments of other entities are initially recognized at costs, including cost of purchase or capital contribution plus other directly attributable transaction costs. Value of these investments is derecognized for dividends and profits arising in the periods prior to the acquisition of such investments. Dividends and profit arising in the periods after the acquisition of investments

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are recorded into revenue. Particularly, the dividends paid in form of shares are not recorded as an increase in value, but the increasing quantity of shares is followed up.

Provision for impairment of investments in equity instruments of other entities is made as follows:

- For investments in listed shares or fair value of investments which is reliably measured, provision is made on the basis of the market value of shares.
- For investments of which the fair value cannot be measured at the time of reporting, provision is made on the basis of the losses suffered by investees, at the rate equal to the difference between the actual capital invested by investors and the actual owner's equity multiplying (x) by the Group's rate of charter capital in these investees.

Increases/ (decreases) in the provision for impairment of investments in equity instruments of other entities are recorded into "Financial expenses" during the year.

#### 5. Receivables

Receivables are recognized at the carrying amounts less allowances for doubtful debts.

The classification of receivables as trade receivables and other receivables is made according the following principles:

- Trade receivables reflect receivables concerning the commercial nature arising from purchase and sale transactions between the Group and customers who are independent to the Group.
- Other receivables reflect receivables not concerning the commercial nature and irrelevant to purchase and sale transactions.

Allowance is made for each doubtful debt on the basis of the estimated loss.

Increases/ (decreases) in the obligatory allowance for doubtful debts as of the balance sheet date are recorded into "General and administration expenses".

#### 6. Inventories

Inventories are recognized at the lower of cost or net realizable value.

Costs of inventories are determined as follows:

- For work-in-process of real estate projects: Costs comprise expenses of hiring contractors to implement items of real estate projects and other directly relevant costs.
- Property held for sale (including property built for sale during the Group's normal operation period): Costs comprise expenses of land use right, direct costs and relevant general expenses incurred during construction investment of property.
- Other merchandise: Costs comprise costs of purchases and other directly relevant costs incurred in bringing the inventories to their present location and conditions.

Net realizable value is the estimated selling price of inventories in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

Allowance for inventories is recognized for each type of inventories when their costs are higher than their net realizable value. Increases/ (decreases) in the obligatory allowance for inventories as of the balance sheet date are recorded into "Costs of sales".

Costs of property already sold are recognized into the Income Statement based on direct costs constituting the property and general expenses, allocated on the basis of the corresponding area of that property.

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#### 7. Prepaid expenses

Prepaid expenses comprise actual expenses arising and relevant to financial performance in several accounting periods. Prepaid expenses of the Group mainly include expenses of tools and selling expenses for projects not yet handed over. These prepaid expenses are allocated in the prepayment term or the term in which corresponding economic benefit is derived from these expenses.

#### Tool

Expenses of tools being put into use are allocated into expenses in accordance with the straight-line method for the maximum period of 3 years.

#### Selling expenses for projects not yet handed over

Project selling expenses (including brokerage commission expenses, sale bonus expenses and etc.) are allocated into expenses corresponding to the number of apartments handed over to customers during the year.

#### 8. Tangible fixed assets

Tangible fixed assets are determined by their historical costs less accumulated depreciation. Historical costs of tangible fixed assets include all the expenses paid by the Group to bring the asset to its working condition for its intended use. Other expenses arising subsequent to initial recognition are included into historical costs of fixed assets only if it can be clearly demonstrated that the expenditure has resulted in future economic benefits expected to be obtained from the use of these assets. Those which do not meet the above conditions will be recorded into operation costs during the year.

When a tangible fixed asset is sold or disposed, its historical cost and accumulated depreciation are written off, then any gain or loss arising from such disposal is included in the income or the expenses during the year.

Tangible fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation years applied are as follows:

Fixed assets	<u>Years</u>
Buildings and structures	20 - 50
Machinery and equipment	3 - 5
Office equipment	10
Vehicles	3
Other fixed assets	3 - 7

#### 9. Intangible fixed assets

Intangible fixed assets are determined by their initial costs less accumulated amortization.

Initial costs of intangible fixed assets include all the costs paid by the Group to bring the asset to its working condition for its intended use. Other costs relevant to intangible fixed assets arising subsequent to initial recognition are included into operation costs during the period only if these costs are associated with a specific intangible fixed asset and result in future economic benefits expected to be obtained from the use of these assets.

When an intangible fixed asset is sold or disposed, its initial costs and accumulated amortization are written off, then any gain or loss arising from such disposal is included in the income or the expenses during the year.

Intangible fixed asset of the Group includes Computer software. Purchase price of computer software, which is not a part associated with the relevant hardware, will be capitalized. Costs of

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computer software include all the expenses paid by the Group until the date the software is put into use. Computer software is amortized in accordance with the straight-line method in 3-5 years.

#### 10. Investment property

Investment property includes hotel apartments, shophouses owned by the Company. Investment property for lease is measured at the historical cost less accumulated depreciation. Historical costs of an investment property include all the expenses paid by the Company or the fair value of other consideration given to acquire the investment property at the time of its acquisition or construction.

Expenses related to investment property arising subsequent to initial recognition should be added to the historical costs of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company.

When the investment property is sold or disposed, its historical costs and accumulated depreciation are written off, then any gain or loss arising from such disposals is included in the income or the expenses during the year.

The transfer from owner-occupied property or inventories into investment property shall be made when, and only when, there is a change in use evidenced by the end of owner-occupation and the commencement of an operating lease to another party or the end of construction. The transfer from investment property to owner-occupied property or inventories shall be made when, and only when, there is a change in use evidenced by the commencement of owner-occupation or the commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the historical cost or net book value of investment property at the date of transfer.

Investment property for lease is depreciated in accordance with the straight-line method over its estimated useful life. The depreciation years applied are as follows:

Fixed assets	<u>Years</u>
Hotel apartments	44
Shophouses	44

#### 11. Construction-in-progress

Construction-in-progress reflects the expenses (including relevant loan interest expenses following the accounting policies of the Group) directly related to the construction of plants and the installation of machinery and equipment to serve for production, leasing, and management as well as the repair of fixed assets, which have not been completed yet. Assets in the progress of construction and installation are recorded at historical costs and not depreciated.

#### 12. Payables and accrued expenses

Payables and accrued expenses are recorded based on the amounts payable for goods and services already used. Accrued expenses are recorded based on reasonable estimates for the amounts payable.

The classification of payables as trade payables, accrued expenses, and other payables is made on the basis of following principles:

- Trade payables reflect payables of commercial nature arising from the purchase of goods, services, or assets and the seller is an independent entity with the Group.
- Accrued expenses reflect expenses for goods, services received from suppliers or supplied to customers but have not been paid, invoiced or lack of accounting records and supporting documents; pay on leave payable to employees; and accrual of operation expenses.
- Other payables reflect payables of non-commercial nature and irrelevant to purchase, sales of goods or provision of services.

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Notes to the Consolidated Financial Statements (cont.)

Payables and accrued expenses are classified into short-term and long-term ones in the Consolidated Balance Sheet based on the remaining terms as of the balance sheet date.

#### 13. Owner's equity

#### Capital

Capital is recorded according to the actual amounts contributed by the shareholders of the Company.

#### Recognition of sales and income

#### Sales of real estate

Sales of real estate that invested by the Group shall be recognized when all of the following conditions are satisfied:

- Real estate is fully completed and handed over to buyers, and the Group transfers most of risks and benefits incident to the ownership of real estate to buyers;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the real estate sold.
- The amount of sales can be measured reliably.
- The Group received or shall probably receive the economic benefits associated with the transaction.
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### Sales of providing services

Sales of providing services are recognized when the result of such transaction is determined reliably. In case the transaction of providing services relates to many periods, sales are recognized during the period based on the result of completed work as of the balance sheet date of that period. The result of providing services is recognized when all of the following 4 conditions are satisfied:

- The amount of sales can be measured reliably;
- The Group received or shall probably receive the economic benefits associated with the rendering of services;
- The stage of completion of the transaction at the end of reporting period can be measured reliably; and
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

#### Income from leasing operating assets

Income from leasing operating assets is recognized in accordance with the straight-line method during the lease term.

In case, the leasing duration holds over 90% of the assets' useful lives, sales shall be once recognized for the whole leasing amount received in advance when all of the following conditions are satisfied:

- The lessees have no right to cancel the lease contracts and the Group is not obliged to return the money received in advance in any case and in any form.
- The amount received in advance from leasing is not less than 90% of total estimated rental amount to be received in accordance with the contract during the lease term and the lessees shall pay the whole rental within 12 months commencing from the initial asset lease date.
- Mostly all risks and benefits incident to the ownership of asset are transferred to the lessees.
- Costs related to leasing operation can be rather adequately estimated.

Interest is recorded, based on the term and the actual interest rate applied in each particular period.

#### **Borrowing costs** 15.

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Borrowing costs are interests and other costs that the Group directly incurs in connection with the borrowings.

Borrowing costs are recorded as expenses when they are incurred. In case the borrowing costs are directly attributable to the construction or the production of an asset in progress, which takes a substantial period of time (over 12 months) to get ready for intended use or sales of the asset, these costs will be included in the cost of that asset. To the extent that the borrowings are especially for the purpose of construction of fixed assets and investment properties, the borrowing cost is eligible for capitalization even if construction period is under 12 months. Incomes arisen from provisional investments as loans are recognized as a decrease in the costs of relevant assets.

In the event that general borrowings are partly used for the acquisition, construction or production of an asset in progress, the costs eligible for capitalization will be determined by applying the capitalization rate to average accumulated expenditure on construction or production of that asset. The capitalization rate is computed at the weighted average interest rate of the borrowings not yet paid during the period, except for particular borrowings serving the purpose of obtaining a specific asset.

#### 16. Expenses

Expenses are those that result in outflows of the Group's economic benefits and are recorded at the time of transactions or when incurrence of the transaction is reliable regardless of whether payment for expenses is made or not.

Expenses and their corresponding revenues are simultaneously recognized in accordance with matching principle. In the event that matching principle conflicts with prudence principle, expenses are recognized based on the nature and regulations of accounting standards in order to guarantee that transactions can be fairly and truly reflected.

#### 17. Corporate income tax

Corporate income tax includes current income tax and deferred income tax.

#### Current income tax

Current income tax is the tax amount computed based on the taxable income. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures, non-deductible expenses as well as those of non-taxable income and losses brought forward.

#### Deferred income tax

Deferred income tax is the amount of corporate income tax payable or refundable due to temporary differences between book values of assets and liabilities serving the preparation of the financial statements and the values for tax purposes. Deferred income tax liabilities are recognized for all the temporary taxable differences. Deferred income tax assets are recorded only when there is an assurance on the availability of taxable income in the future against which the temporarily deductible differences can be used.

Book value of deferred corporate income tax assets is considered as of the balance sheet date and will be reduced to the rate that ensures enough taxable income against which the benefits from part of or all of the deferred income tax can be used. Deferred corporate income tax assets, which have not been recorded before, are considered as of the balance sheet date and are recorded when there is certainly enough taxable income to use these unrecognized deferred corporate income tax assets. Deferred income tax assets and deferred income tax liabilities are determined at the estimated rate to be applied in the year when the assets are recovered or the liabilities are settled based on the effective tax rates as of the balance sheet date. Deferred income tax is recognized in the income statement. In the case that deferred income tax is related to the items of the owner's equity,

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corporate income tax will be included in the owner's equity.

The Group shall offset deferred tax assets and deferred tax liabilities if, and only if:

- The Group has the legal right to offset current income tax assets against current income tax liabilities; and
- Deferred income tax assets and deferred income tax liabilities are relevant to corporate income tax which is under the management of one tax authority either:
  - Of the same subject to corporate income tax; or
  - The Group has intention to pay current income tax liabilities and current income tax assets on a net basis or recover tax assets and settle tax liability simultaneously in each future period to the extent that the majority of deferred income tax liabilities or deferred income tax assets are paid or recovered.

#### 18. Related parties

A party is considered a related party of the Group in case that party is able to control the Group or to cause material effects on the financial decisions as well as the operations of the Group. A party is also considered a related party of the Group in case that party is under the same control or is subject to the same material effects.

Considering the relationship of related parties, the nature of relationship is focused more than its legal form.

#### 19. Segment reporting

A business segment is a distinguishable component of the Group that is engaged in manufacturing or providing products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of the Group that is engaged in manufacturing or providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

The segment information is prepared and presented in conformity with the accounting policy applied for the preparation and presentation of the Group's Consolidated Financial Statements.

### V. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED BALANCE SHEET

#### 1. Cash and cash equivalents

	Ending balance	Beginning balance
Cash on hand	24.509.069	118.316.332
Demand deposits in banks	34.232.506.611	20.501.170.994
Deposits in Securities Company	109.902.610	-
Cash equivalents (bank deposits of which the principal maturity is under 3 months)	80.000.000.000	42.000.000.000
Total	114.366.918.290	62.619.487.326

#### 2. Financial investments

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#### 2a. Trading securities

Ending balance			Ве	eginning balanc	e	
	Original costs	Fair value	Provision	Original costs	Fair value	Provision
Listed shares	3.924.805.000	1.215.489.200	(2.709.315.800)	3.924.805.000		(2.671.975.800)
APEC Securities JSC.	3.920.700.000		(2.707.150.000)		1.250.890.000	(2.669.810.000)
VPBank	4.105.000	1.939.200	(2.165.800)		1.939.200	(2.165.800)
Unlisted shares	2.839.310.000	494.034.493	(2.345.275.507)	2.839.310.000	494.034.493	(2.345.275.507)
Ha Dong Woollen JSC.			(2.138.120.000)		-	(2.138.120.000)
Foodinco Investment and Trading JSC.	701.190.000	494.034.493	(207.155.507)	701.190.000	494.034.493	(207.155.507)
Total	6.764.115.000	1.709.523.693	(5.054.591.307)	6.764.115.000	1.709.523.693	(5.017.251.307)

#### 2b. Held-to-maturity investments

Including the bank deposits of which the maturity is from 6 months to 12 months.

#### 2c. Investments in associates

20.	E	Ending balance		Beg	ginning balance	
	Original costs	Profit after investment date	Total	Original costs	Profit after investment date	Total
Dream Vina Works Joint Stock Company	10.000.000.000	(2.890.256.708)	7.109.743.292	10.000.000.000	(2.791.042.076)	7.208.957.924
Kim Boi Trade And Travel Joint Stock Company	81.672.000.000	(833.409.729)	80.838.590.271	_	-	-
Total	91.672.000.000	(3.723.666.437)	87.948.333.563	10.000.000.000	(2.791.042.076)	7.208.957.924

Ownership shares of the Group in the associate is as follows:

	<b>Ending balance</b>		Beginning balance		
Subsidiary	Shares	Contribution rate	Shares	Contribution rate	
Dream Vina Works Joint Stock Company	1.000.000	25,08%	1.000.000	25,08%	
Kim Boi Trade And Travel Joint Stock Company	5.200.000	22,26%	5.200.000	19,05%	

Ownership value of the Group in the associate is as follows:

· · · · · · · · · · · · · · · · · · ·	Dream Vina Works Joint Stock Company	Kim Boi Trade And Travel Joint Stock Company	Total
Beginning balance	7.208.957.924	-	7.208.957.924
Increase/decrease during the year	-	81.672.000.000	81.672.000.000
Gain/Loss Ending balance	(99.214.632) <b>7.109.743.292</b>	(833.409.729) <b>80.838.590.271</b>	(932.624.361) <b>87.948.333.563</b>

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#### 2d. Investments in other entities

	Ending l	balance	Beginning balance		
	Original costs	Provision	Original costs	Provision	
Mandala Hotel and Service	8.000.000.000	(8.000.000.000)	8.000.000.000(	6.749.747.910)	
Management JSC.  Mandala Real Estate Management JSC.	1.500.000.000	(1.500.000.000)		1.500.000.000)	
Kim Boi Trade and Travel JSC. (i)			81.672.000.000		
Total	9.500.000.000	(9.500.000.000)	91.172.000.000	8.249.747.910)	

(i) Theo Giấy chứng nhận đăng ký doanh nghiệp thay đổi lần thứ 09 ngày 23 tháng 5 năm 2024, vốn điều lệ của Công ty Cổ phần Thương mại và Du lịch Kim Bôi là 233.560.000.000 VND tương ứng với 23.356.000 cổ phần. Công ty sở hữu 5.200.000 cổ phần với tỷ lệ sở hữu là 22,26% (số đầu năm 5.200.000 cổ phần với tỷ lệ sở hữu 19,05%). Công ty Cổ phần Thương mại và Du lịch Kim Bôi từ khoản đầu tư khác trở thành công ty liên kết trong kỳ.

#### 2e. Fair value

The Group has not determined fair value of investments without listed prices as there has not been any detailed guidance on determination of fair value.

#### Capital contribution commitments

As of 31 December 2024, the capital contribution commitments include:

		Amount	
	Committed amount	contributed as of 31 Dec. 2024	Amount to be contributed
Company  Mandala Hotel and Service Management JSC.  Mandala Real Estate Management JSC.	19.000.000.000 19.000.000.000	8.000.000.000	11.000.000.000 17.500.000.000

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Notes to the Consolidated Financial Statements (cont.)

#### 3. Trade receivables

#### 3a. Short-term trade receivables

	<b>Ending balance</b>	Beginning balance
Receivables from other customers (Real estate projects,	101.668.597.173	108.670.516.530
Da Hoi Project	8.692.247.981	8.692.247.981
Mandala Phu Yen	24.776.986.395	25.218.106.025
Apec Aqua Park Bac Giang Project	27.110.410.792	32.014.908.837
Royal Park Hue Project	41.088.952.005	42.745.253.687
Other customers	23.117.888.363	18.418.386.889
Total =	124.786.485.536	127.088.903.419
IVIA1 =		

#### 3b. Long-term trade receivables

Including the receivables from customers for purchasing real estate under the deferred payment policy in Apec Aqua Park Bac Giang Project. with the remaining payment period of over 12 months commencing from the balance sheet date.

#### 4. Short-term prepayments to suppliers

	<b>Ending balance</b>	Beginning balance
Prepayments to other suppliers	12.992.230.636	18.944.787.341
Total	12.992.230.636	18.944.787.341

#### 5. Receivables for short-term loans

These are the loans to the related parties. including:

These are the loans to the related parties. Including.	Ending balance	Beginning balance
APEC Securities JSC. (interest rate of 0%/year)	678.500.000	678.500.000
APEC Bac Ninh. Ltd. (interest rate of 12%)	7.000.000.000	7.000.000.000
Rose Paradise Co Ltd. (interest rate of 15%/year)	-	9.000.000.000
Kim Boi Trade and Travel JSC. (interest rate of 13%/year)	9.888.000.000	9.888.000.000
Apec Group JSC (interest rate of 13%/year)	86.300.000.000	116.500.000.000
Total	103.866.500.000	143.066.500.000

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Notes to the Consolidated Financial Statements (cont.)

#### 6. Other receivables

#### 6a. Other short-term receivables

Other short-term receivables	Ending balance Beginning balance		alance	
	Value	Allowance	Value	Allowance
Receivables from related parties				
Mandala Hotel and Service Management JSC.	12.000.000.000	-	2.374.135.958	~
Apec Group JSC - Loan interest	37.523.600.001	-	25.778.630.137	-
Mandala Real Estate Management JSC Payment on behalf	7.890.358.009	-	7.127.444.882	-
Estimated receipt of term deposit interests. Other loan interest	14.571.601.052		9.087.213.733	-
1% CIT provisionally paid for real estate (i)	2.845.119.703	-	4.724.702.354	-
Mortgages and deposits for project implementation	2.821.695.000	-	2.821.695.000	-
Viet Thai Urban Investment and Construction Co Ltd Deposit	7.194.490.000	-	7.194.490.000	
Other mortgages and deposits	1.461.098.582	-	1.461.098.582	
Advances	100.696.644.020	-	113.425.750.892	-
Thua Thien Hue Management Board of Urban Area Development	22.408.880.000	-	22.408.880.000	
Other short-term receivables	4.447.196.076		13.188.803.509	-
Total	213.860.682.443	-	209.592.845.047	-

#### 6b. Other long-term receivables

	<b>Ending balance</b>	Beginning balance
Deposits for project implementation	40.602.190.978	40.602.190.978
Other mortgages and deposits	328.250.000	31.250.000
Tu Son Environment Treatment Co Ltd.	7.944.624.105	7.944.624.105
APEC Thai Nguyen Investment JSC	19.158.137.730	19.158.137.730
Total	68.033.202.813	67.736.202.813

#### 7. Inventories

8	Ending bal	lance	Beginning b	alance
	Original costs	Allowance	Original costs	Allowance
Work-in-process	655.257.449.649		641.723.148.369	_
Royal Park Hue Project	314.771.348.953	=	302.705.997.229	-
Da Hoi Industrial Park Project	115.731.971.300	_	114.106.751.885	-
Aqua Park Bac Giang Project (OCT5)	71.037.404.541	_	71.020.876.293	-
Golden Palace Lang Son Project	88.024.895.519	_	88.280.965.009	_
Urban Area No. 5 Project. Tuc Duyen Ward	1.057.794.210	-	1.057.794.210	-
Apec Dubai Tower Ninh Thuan Project	46.561.022.437	!	46.561.022.437	
Other projects	18.073.012.689	_	17.989.741.306	
Property held for sale	167.636.178.947	7	222.245.021.860	-
Mandala Phu Yen Project	152.321.344.623	-	197.781.786.133	-
Aqua Park Bac Giang Project (OCT8 Building)	15.314.834.324	-	24.463.235.733	-
Merchandises	12.556.351.760		13.506.255.452	
Total	835.449.980.356		877.474.425.687	

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Notes to the Consolidated Financial Statements (cont.)

8.	Prepaid expenses		
8a.	Short-term prepaid expenses		
	*	<b>Ending balance</b>	Beginning balance
	Selling expenses for Royal Park Hue Project	16.909.351.489	16.909.351.489
	Other short-term prepaid expenses	<u> </u>	635.454.545
	Total	16.909.351.489	17.544.806.034
8b.	Long-term prepaid expenses		
	, , ,	<b>Ending balance</b>	Beginning balance
	Expenses of tools	1.141.547.635	307.724.094
	Brokerage commission, sale bonus	22.694.655.761	1.057.298.643
	Aqua Park Bac Giang Project (OCT8 Building)	2.282.106.736	77.774.900
	Mandala Phu Yen Project (Condotel)	19.106.949.648	36.526.479.235
	Other projects	1.305.599.377	604.085.240
	Other long-term prepaid expenses	<u> </u>	34.678.109.103
	Total	23.836.203.396	37.969.276.872

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9. Tangible fixed assets						
	Buildings and	Machinery and	·	Office	Other fixed	
	structures	equipment	Vehicles	equipment	assets	Total
Historical costs Beginning balance	199.124.348.769	110.633.500	4.077.224.637	518.475.186	3.539.232.509	207.369.914.601
Real estate formation	(178.321.426.654)	ı	Ī	į	ı.	(178.321.426.654
Liquidation		a a		(49.989.670)	1	(49.989.670)
Ending balance	20.802.922.115	110.633.500	4.077.224.637	568.464.856	3.539.232.509	28.998.498.277
Depreciation				701 701	707 417 076	071007171
Beginning balance Depreciation during the year	1 398 803 590	100.267.667	2.839.036.034	24.863.124	366.013.596	2.257.266.296
Real estate formation	(6.217.026.740)				1	(6.217.026.740)
Liquidation	,			(49.989.670)		(49.989.670)
Ending balance	7.167.776.910	108.042.042	3.298.847.665	558.048.977	1.126.528.181	12.159.264.435
Net book value						;
Beginning balance	187.138.348.709	10.365.833	1.238.188.583	35.279.003	2.778.717.924	191.200.900.052
Ending balance	13.635.145.205	2.591.458	778.376.972	10.415.879	2.412.704.328	16.839.233.842

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Notes to the Consolidated Financial Statements (cont.)

10.	Inta	ngible	fixed	assets
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Including	computer	software.	details	are as	follows:
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	Initial costs	Amortization	Net book value
Beginning balance	392.728.000	(299.593.202)	93.134.798
Depreciation during the year	-	(52.498.691)	(52.498.691)
Ending balance	392.728.000	(352.091.893)	40.636.107

#### 11. Investment property for lease

1 1 0	Housing	Infrastructure	Total
Historical costs			
Beginning balance	107.081.636.718	-	107.081.636.718
Transfer from Tangible fixed assets	-	178.321.426.654	178.321.426.654
Liquidation	(38.351.678.790)		(38.351.678.790)
Ending balance	68.729.957.928	178.321.426.654	247.051.384.582
Depreciation	1 224 060 164		1.224.860.164
Beginning balance	1.224.860.164	- ,	1.224.800.104
Transfer from Tangible fixed assets	2.075.338.474	3.822.455.963	5.897.794.437
Depreciation during the year	-	6.217.026.740	6.217.026.740
Liquidation	(949.108.506)		(949.108.506)
Ending balance	2.351.090.132	10.039.482.703	12.390.572.835
Net book value			
Beginning balance	105.856.776.554		105.856.776.554
Ending balance	66.378.867.796	168.281.943.951	234.660.811.747

As stipulated in Vietnamese Accounting Standard No. 05 "Investment property". fair value of investment property as of the balance sheet date should be presented. However, the Company has not determined fair value of investment property because it has not found a suitable valuation company to perform this work.

#### 12. Construction-in progress

	Beginning	Ending
	balance	balance
Thai Nguyen Plaza Project (i)	58.700.637.271	58.700.637.271
Other projects	8.110.501.937	8.747.570.118
Total	66.898.639.208	67.535.707.389

#### 13. Short-term trade payables

	Ending balance	Beginning balance
Payables to related parties	44.740.534.882	43.503.711.850
IDJ Vietnam Investment JSC.	43.901.675.948	41.577.982.082
Apec Group JSC	234.935.072	1.624.629.768
Mandala Real Estate Management JSC.	19.682.287	
Mandala Hotel and Service Management JSC.	584.241.575	301.100.000

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Notes to the Consolidated Financial Statements (cont.)

	Ending balance	Beginning balance 61.751.603.378
Payables to other suppliers	42.911.515.492	01.731.003.376
Ricons Construction Investment JSC.		16.482.655.152
Other suppliers	42.911.515.492	45.268.948.226
Total	87.652.050.374	105.255.315.228

#### 14. Short-term advances from customers

These are advances according to the schedule of customers in Real estate projects. including:

Ending balance	Beginning balance
25.354.309.164	9.988.767.433
4.773.842.332	4.773.842.332
71.075.343.687	146.477.845.146
20.053.383.321	18.980.565.141
513.203.706	13.812.280.739
	90.000.000
121.770.082.210	194.123.300.791
	25.354.309.164 4.773.842.332 71.075.343.687 20.053.383.321 513.203.706

#### 15. Taxes and other obligations to the State Budget

	Ending balance	Beginning balance
Value added tax	44.474.223	245.608.944
Corporate income tax	71.503.034	4.675.460.619
Personal income tax	408.493.178	280.369.540
Total	524.470.435	5.201.439.103

#### Value added tax (VAT)

The Companies in the Group have to pay VAT in accordance with the deduction method at the rate of 8-10%.

#### Corporate income tax (CIT)

The Companies in the Group have to pay corporate income tax for taxable income at the rate of 20% (that in the previous year was 20%).

#### 16. Short-term accrued expenses

	Ending balance	Beginning balance
Accruals of costs for Phu Yen Project	41.929.707.706	49.650.705.253
Accruals of costs for Bac Giang Project	25.512.823.827	28.104.899.871
Accruals of costs for Mui Ne Project	2.610.053.657	
Loan interest expenses	82.729.726.575	65.125.825.473
Other short-term accrued expenses	<u> </u>	68.482.744
Total	152.782.311.765	142.949.913.341

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Notes to the Consolidated Financial Statements (cont.)

#### 17. Other payables

#### 17a. Other short-term payables

• •	<b>Ending balance</b>	Beginning balance
Trade Union's expenditure	249.796.447	209.683.652
Social insurance. Health insurance. Unemployment insurance premiums	2.852.000	233.515.439
Dividends payable	656.640.000	531.525.000
Receipt of Short-term mortgages and deposits	2.500.000.000	3.005.000.000
Maintenance fees	20.916.120.555	16.719.511.901
Receipt of contribution capital from organizations and individuals in projects (*)	126.229.443.045	131.537.716.553
Urban Area No. 5 Project. Tuc Duyen Ward	46.760.720.298	46.760.720.298
Mandala Phu Yen Project	24.995.847.176	28.357.723.351
Thai Nguyen Plaza Project	45.442.013.450	45.442.013.450
Aqua Park Bac Giang Project	410.001.000	795.189.624
Da Hoi Industrial Park Project - Bac Ninh	8.620.861.121	10.182.069.830
Receipt of deposits for purchasing furniture for Mui Ne Project	518.505.000	1.051.265.000
Other short-term payables	3.486.185.115	530.966.132
Total	154.559.542.162	153.819.183.677

<sup>(\*)</sup> Receipt of contribution capital from organizations and individuals in the projects that the Group is implementing to be distributed with products as houses of the Project without going through a real estate trading floor. When the projects are legally eligible to sign a sale contract and the parties sign a house sale contract, the entire actual contribution capital shall be converted into the first payment of the House sale price.

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Notes to the Consolidated Financial Statements (cont.)

#### 17b. Other long-term payables

45.860.005.476	45.860.005.476
580.391.636	29.435.455
46.440.397.112	45.889.440.931
	580.391.636

#### 18. Borrowings

#### 18a. Short-term and Long-term borrowings

	<b>Ending balance</b>	Beginning balance
Short-term loans	521.191.564.783	630.711.728.327
Short-term loans from other individuals	337.554.047.689	479.624.821.049
Transfer from long-term borrowings and financial leases	19.424.900.000	
BIDV – Phu Xuan Branch (ii)	164.212.617.094	151.086.907.278
Long-term borrowings	165.014.900.000	69.480.000.000
Long-term loans from individuals	184.439.800.000	69.480.000.000
Transfer from short-term borrowings and financial	(19.424.900.000)	-
Total =	686.206.464.783	700.191.728.327

#### 18b. Outstanding borrowings

The Group does not have any outstanding borrowings.

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Notes to the Consolidated Financial Statements (cont.)

# 19. Owner's equity

19a. Statement on fluctuations in owner's equity

			Interests of non-controlling	,
	Capital	Share premiums	shareholders	Total
Previous year Beginning balance Profit in the previous	840.839.760.000		22.676.433.200	985.156.841.992
/ear	•		2.023.265.870	2.023.265.870 (53.815.187.925)
Ending balance	840.839.760.000	1	24.699.699.070	931.341.654.067
Current year Beginning balance	840.839.760.000	65.802.194.996	24.699.699.070	931.341.654.066
Increase			113	113
Profit in the current year	•	(19.522.047.660)	118.665.364	(19.403.382.296)
Ending balance	840.839.760.000	46.280.147.336	24.818.364.547	911.938.271.883

## 19b. Shares

Beginning balance	84.083.976	84.083.976	84.083.976
Ending balance	84.083.976	84.083.976	84.083.976
	Number of ordinary shares registered to be issued	Number of ordinary shares already issued	Number of outstanding ordinary shares

Face value per outstanding share: VND 10.000.

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Notes to the Consolidated Financial Statements (cont.)

### VI. ADDITIONAL INFORMATION ON THE ITEMS OF THE CONSOLIDATED INCOME STATEMENT

#### 1. Sales

Current year	Previous year
187.743.704.036	184.465.307.976
_	8.468.436.030
5.168.271.585	7.582.607.948
16.668.489.482	10.481.414.367
209.580.465.103	210.997.766.321
	187.743.704.036 5.168.271.585 16.668.489.482

#### 2. Costs of sales

	Current year	r revious year
Costs of property sold	101.262.100.705	101.893.146.727
Costs of land sublease	-	2.655.204.689
Costs of services provided	23.857.655.031	26.238.285.955
Costs of goods	8.583.372.428	5.826.158.687
Total	133.703.128.164	136.612.796.058

#### 3. Financial income

	Current year	Previous year
Dividends and profit received	21.796.665.672	43.844.718
Loan interests		49.162.443.103
Bank deposit interests	3.055.526.889	
Total	24.852.192.561	49.206.287.821

#### 4. Financial expenses

	Current year	Previous year
Interest expenses	51.723.104.484	58.299.638.978
Provision for devaluation of trading securities	1.386.811.927	11.569.557.613
Front-end fees	4.547.267.785	3.494.034.038
Other financial expenses	461.720.100	7.623.521.969
Total	58.118.904.296	80.986.752.598

#### 5. Selling expenses

	Current year	Previous year
External service hired	24.639.538.056	23.750.196.692
Total	24.639.538.056	23.750.196.692

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For Quarter IV of 2024

Notes to the Consolidated Financial Statements (cont.)

. General and administration expenses		
_	Current year	Previous year
Employees	23.990.408.581	32.960.745.783
Materials. supplies	117.707.612	255.293.115
Office supplies	43.741.132	73.293.258
Depreciation/ (amortization) of fixed assets	1.116.410.095	896.538.124
Taxes. fees and legal fees	93.844.882	94.572.715
Allowance	2.598.884.710	1.562.543.956
External service hired	3.949.810.029	4.585.477.068
Other expenses	937.134.569	2.008.103.293
Total	32.847.941.610	42.436.567.312
Other income		
Other meome	Current year	Previous year
Other income	7.114.627.798	4.998.682.365
Total	7.114.627.798	4.998.682.365
Other expenses	-	
Other expenses	Current year	Previous year
Other expenses	4.472.972.656	9.847.728.272
Total	4.472.972.656	9.847.728.272
Earnings per share		
* **	Current year	Previous year
Accounting profit after corporate income tax of the Holding Company's shareholders	(19.522.047.660)	(55.838.453.796)
Increases/ (decreases) in accounting profit used to determine profit distributed to ordinary equity holders:		_
Profit used to calculate basic earnings/diluted earnings per share	(19.522.047.660)	(55.838.453.796)
Average number of ordinary shares outstanding during the year	84.083.976	84.083.976
Basic earnings/Diluted earnings per share	(232)	(664)

Prepared on 24 January 2025

Prepared by

Tran Thuy Ha

**Acting Chief Accountant** 

02005 General Director

CÔNG TÝ CỔ PHẨN ĐẦU TƯ CHÂU Á -

THÁI BÌNH DƯƠNG

Vu Thi Thanh Loan

Nguyen Phuong Dung