

HANOI TRADE JOINT STOCK CORPORATION
CONSOLIDATED FINANCIAL STATEMENTS
4th QUARTER 2024



HANOI TRADE JOINT STOCK CORPORATION

38- 40 Le Thai To, Hang Trong Ward, Hoan Kiem District, Ha Noi

Telephone: 024 - 38267984 - Fax: 024 - 39288407

CONSOLIDATED BALANCE SHEET

As at 31 December 2024

Unit: VND

ASSETS	Code	Notes	Ending Balance (As at 31 December 2024)	Beginning Balance (As at 01 January 2024)
A. CURRENT ASSETS	100		1.026.280.847.065	1.340.355.460.296
I. Cash and cash equivalents	110	V.01	55.421.936.789	36.171.253.569
1. Cash	111		54.921.936.789	26.471.253.569
2. Cash equivalents	112		500.000.000	9.700.000.000
II. Short-term financial investments	120	V.02	-	400.000.000
1. Held-to-maturity investments	123		-	400.000.000
III. Short-term account receivables	130		910.668.773.878	1.220.471.269.714
1. Short-term trade receivables	131	V.03	189.205.184.669	288.248.668.507
2. Short-term advances to suppliers	132	V.04	330.132.744.763	345.385.908.075
3. Receivables for current loans	135	V.05	104.418.420.359	171.467.822.067
4. Other short-term receivables	136	V.06	482.160.997.062	411.542.268.209
5. Provision for short-term doubtful debts	137		(195.248.572.975)	(2.683.578.781)
6. Shortage of assets waiting for resolution	139		-	6.510.181.637
IV. Inventories	140		32.433.451.862	36.004.406.247
1. Inventories	141	V.07	32.433.451.862	36.004.406.247
2. Provision for devaluation of inventories	149		-	-
V. Other short-term assets	150	V.08	27.756.684.536	47.308.530.766
1. Short-term prepayments	151		13.049.229.612	18.726.452.331
2. Value added tax deductibles	152		13.986.274.027	14.205.563.030
3. Taxes and other receivables from the State budget	153		575.992.084	14.376.515.405
4. Other short-term assets	155		145.188.813	
B. NON-CURRENT ASSETS	200		2.089.034.722.044	1.935.120.220.187
I. Long-term receivables	210		8.734.396.857	9.194.402.717
1. Long-term trade receivables	211	V.03	7.624.765.257	8.111.390.499
2. Other long-term receivables	216	V.06	1.109.631.600	1.179.347.600
3. Allowance for doubtful debt	219		-	(96.335.382)
II. Fixed assets	220		636.354.370.484	553.772.594.336
1. Tangible fixed assets	221	V.09	590.539.700.607	507.596.854.622
- Cost	222		898.102.203.798	780.029.316.430
- Accumulated depreciation	223		(307.562.503.191)	(272.432.461.808)
2. Intangible fixed assets	227	V.10	45.814.669.877	46.175.739.714
- Cost	228		48.910.103.011	49.600.723.114
- Accumulated depreciation	229		(3.095.433.134)	(3.424.983.400)

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III. Investment property	230	V.11	94.506.412.135	98.180.247.667
- Cost	231		131.527.016.822	131.527.016.822
- Accumulated depreciation	232		(37.020.604.687)	(33.346.769.155)
IV. Long-term assets in progress	240		962.585.657.788	826.406.898.731
1. Long-term assets in progress	241	V.12	546.582.721.998	540.164.418.746
2. Construction in progress	242	V.13	416.002.935.790	286.242.479.985
V. Long-term financial investments	250		212.317.565.892	192.078.960.304
1. Investments in subsidiaries	251	V.14	-	-
2. Investment in associates, affiliates	252	V.15	141.344.013.110	127.070.263.200
3. Equity investments in other entities	253	V.16	78.818.552.782	66.303.697.104
4. Allowance for diminution in the value of long-term financial investments	254		(7.845.000.000)	(1.295.000.000)
5. Held-to-maturity investments	255			
VI. Other long-term assets	260		174.536.318.888	255.487.116.432
1. Long-term prepayments	261	V.17	146.427.555.915	222.882.700.856
2. Commercial advantage	269		28.108.762.973	32.604.415.576
TOTAL ASSETS	270		3.115.315.569.109	3.275.475.680.483
RESOURCES	Code	Notes	Ending Balance (As at 31 December 2024)	Beginning Balance (As at 01 January 2024)
A. LIABILITIES	300		890.919.202.242	1.042.013.400.050
I. Current liabilities	310		669.110.122.035	767.424.104.238
1. Short-term trade payables	311	V.18	4.488.456.287	39.899.710.381
2. Short-term advances from customers	312	V.19	3.864.894.392	3.455.133.472
3. Taxes and amounts payable to the State budget	313	V.20	27.998.019.671	2.335.887.968
4. Payables to employees	314		6.381.523.003	6.395.121.838
5. Short-term accrued expenses	315	V.21	19.400.564.297	11.180.997.834
6. Phải trả nội bộ ngắn hạn	316		-	-
6. Short-term unrealized revenues	318	V.22	8.900.295.079	10.167.893.748
7. Other current payables	319	V.23	45.919.567.906	38.094.884.517
8. Short-term loans and obligations under finance leases	320	V.24	551.414.069.084	655.024.449.382
9. Short-term provision	321	V.18	466.524.003	466.524.003
10. Bonus and welfare funds	322		276.208.313	403.501.095
II. Long-term liabilities	330		221.809.080.207	274.589.295.812
1. Long-term trade payables	331	V.11	-	-
2. Long-term advances from customers	332	V.19	19.707.456.615	20.198.365.706
3. Accrued expenses	333		-	-

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4. Long-term unrealized revenues	336	V.22	94.821.910.012	98.480.140.010
5. Other long-term payables	337	V.23	23.868.610.186	20.374.542.685
6. Long-term loans and obligations under finance leases	338	V.24	83.374.099.984	135.499.244.001
7. Deferred tax liabilities	341		37.003.410	37.003.410
B. EQUITY	400		2.224.396.366.867	2.233.462.280.433
I. OWNERS' EQUITY	410	V.25	2.224.396.366.867	2.233.462.280.433
1. Owners' contributed capital	411		2.200.000.000.000	2.200.000.000.000
- Ordinary shares carrying voting rights	411a		2.200.000.000.000	2.200.000.000.000
- Preferred shares	411b		-	-
2. Share premium	412		315.664.802	315.664.802
3. Option to convert bonds	413		-	-
4. Other capitals of owners	414		-	-
5. Treasury shares (*)	415		(529.920.000)	(529.920.000)
6. Asset revaluation differences	416		12.515.830.189	16.834.960.235
7. Foreign exchange differences	417		-	-
8. Investment and development fund	418		33.381.940.928	33.437.085.252
9. Other funds under owners' equity	420		-	27.572.162
10. Retained earnings	421		(46.633.450.937)	(36.953.926.597)
- Accumulated retained earnings by the end of the previous year	421a		(22.545.705.978)	(6.205.989.140)
- Retained earnings of the current year	421b		(24.087.744.959)	(30.747.937.457)
11. Funds for capital construction investment	422		-	-
12. Non-controlling interests	429		25.346.301.885	20.330.844.579
II. Other funds	430		-	-
TOTAL RESOURCES	440		3.115.315.569.109	3.275.475.680.483

Preparer



CAO MANH TUAN

Chief Accountant



NGUYEN THU HANG

Hà Nội, 24 Jan 2025
 Deputy General Director



DUONG THI LAM

HANOI TRADE JOINT STOCK CORPORATION

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CONSOLIDATED INCOME STATEMENT*4th Quarter 2024*

ITEMS	Code	Notes	Quarter 4		Cumulative	
			Current year	Previous year	Current year	Previous year
1. Gross revenue from good sold and services rendered	01	VI.26	382.539.796.008	144.224.442.115	726.493.403.362	444.404.056.088
2. Deductions	02		-	-	-	3.754.555
3. Net revenue from good sold and services rendered	10	VI.27	382.539.796.008	144.224.442.115	726.493.403.362	444.400.301.533
4. Cost of sales	11	VI.28	88.826.837.332	113.637.624.404	353.826.642.999	341.538.444.091
5. Gross profit from good sold and services rendered	20		293.712.958.676	30.586.817.711	372.666.760.363	102.861.857.442
6. Financial income	21	VI.29	17.293.786.754	18.933.805.884	68.850.406.385	56.069.902.619
7. Financial expenses	22	VI.30	85.557.953.658	20.678.817.129	150.045.797.373	75.247.257.674
<i>In which: interest expenses</i>	23		20.833.873.836	19.670.117.854	82.737.339.160	73.352.763.585
8. Share of net profit from joint-ventures, associates	24		2.624.207.190	4.288.853.613	5.466.932.238	8.389.105.131
8. Selling expenses	25	VI.31	10.046.300.233	11.925.127.259	37.319.876.571	37.518.140.208
9. General and administrative expenses	26	VI.32	224.654.367.997	23.968.897.245	285.547.062.819	87.275.400.140
10. Operating profit	30		(6.627.669.268)	(2.763.364.425)	(25.928.637.777)	(32.719.932.830)
11. Other incomes	31	VI.33	2.110.452.299	1.293.774.031	6.354.865.092	4.891.522.559
12. Other expenses	32	VI.34	1.541.266.776	358.795.147	4.675.739.257	2.004.256.903
13. Other profit	40		569.185.523	934.978.884	1.679.125.835	2.887.265.656

ITEMS	Code	Notes	Quarter 4		Cumulative	
			Current year	Previous year	Current year	Previous year
14. Accounting profit before tax	60		(6.058.483.745)	(1.828.385.541)	(24.249.511.942)	(29.832.667.174)
15. Current corporate income tax expense	61	VI.35	117.911.198	73.278.421	326.362.111	273.884.482
16. Deferred corporate tax expense	62					
17. Net profit after corporate income tax	70		(6.176.394.943)	(1.901.663.962)	(24.575.874.053)	(30.106.551.656)
17.1 Profit after tax attributable to non-controlling shareholders			(118.385.544)	122.852.946	(488.129.094)	641.385.801
17.2 Profit after tax attributable to parent company			(6.058.009.399)	(2.024.516.908)	(24.087.744.959)	(30.747.937.457)

Hà Nội, 27 Jan 2025

Preparer



Cao Manh Tuan

Chief Accountant



Nguyen Thu Hang

Deputy General Director



Duong Thi Lam

HANOI TRADE JOINT STOCK CORPORATION

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CONSOLIDATED CASH FLOW STATEMENT*(Under direct method)***Year 2024***Unit: VND*

Items	Codes	Curent year	Previous year
I. Cash flows from operating activities	01		
<i>1. Profit before tax</i>		<i>(24.249.511.942)</i>	<i>(29.832.667.174)</i>
<i>2. Adjustments for:</i>		-	
Depreciation of fixed assets and investment properties	02	24.724.959.845	26.183.251.682
Provisions	03	198.753.526.541	(84.467.075)
Exchange gains, losses arising from revaluation of monetary items denominated in foreign currency	04	(370.008.374)	3.934.738
Profits, losses from investing activities	05	(41.174.333.911)	(26.897.976.213)
Interest expenses	06	85.013.152.405	73.352.763.585
Other adjustments	07	-	-
	08	242.697.784.564	42.724.839.543
<i>3. Operating profit before movements in working capital</i>			
Increase, decrease in receivables	09	33.153.250.200	(319.983.178.168)
Increase, decrease in inventories	10	(4.624.541.133)	(17.790.379.125)
Increase, decrease in payables (excluding accrued loan interest and corporate income tax payable)	11	2.108.153.041	2.656.255.533
Increase, decrease in prepaid expenses	12	136.277.789	22.919.085.460
Increase, decrease in trading securities	13	-	-
Interest paid	14	(74.900.313.784)	(46.459.857.558)
Corporate income tax paid	15	(264.884.482)	(196.300.807)
Other proceeds from operating activities	16	5.400.000	584.991.667
Other payments for operating activities	17	(137.098.778)	(1.175.853.333)
<i>Net cash generated by operating activities</i>	20	198.174.027.417	(316.720.396.788)
II. Cash flows from investing activities			
Acquisition and construction of fixed assets and other long-term assets	21	(34.243.935.001)	(29.682.834.553)
	22	1.065.565.654	1.185.545.454
Proceed from sales, disposal of fixed assets and other long-term assets	23	-	-
Cash outflow for lending, selling debt instruments of other entities	24	-	-
Cash recovered from lending, selling debt instruments of other entities	25	(2.736.950.000)	-
Payments for investments in other entities	26	-	11.624.000.000
Proceeds from disposal of investments in other entities	27	15.044.944.049	11.600.896.489
Interest earned, dividends and profits received	30	(20.870.375.298)	(5.272.392.610)
<i>Net cash flows from investing activities</i>			
III. Cash flows from financing activities			

Items	Codes	Curent year	Previous year
Proceeds from share issuance, capital contribution	31	-	-
Repayments of capital contributions to owners and	32	-	-
Drawdown of borrowings	33	566.162.040.519	598.039.563.571
Repayments of borrowings	34	(724.452.713.578)	(272.422.578.183)
Repayments of finance lease	35	-	-
Dividends, profits paid to shareholders	36	(180.951.000)	-
Net cash flows from financing activities	40	(158.471.624.059)	325.616.985.388
Net cash flows during the year (50 = 20+30+40)	50	18.832.028.060	3.624.195.990
Cash and cash equivalents at the beginning of year	60	36.359.776.166	32.437.244.500
Effect of exchange rate fluctuations on cash and cash equivalents	61	230.132.563	109.813.079
Cash and cash equivalents at the yend of the year (70 = 50+60+61)	70	55.421.936.789	36.171.253.569

Preparer

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CAO MANH TUAN

Chief Accountant

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NGUYEN THU HANG



**HANOI TRADE JOINT STOCK
CORPORATION**

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
From 01/10/2024 to 31/12/2024

I-Operational characteristics of the Corporation

1- Business field: Domestic and foreign

2- Business lines: Import-export business, Domestic trade, Investment and development of commercial infrastructure systems.

3. The Corporation's organizational structure at the time of reporting includes:

Board of Directors

Mr Nguyen Thai Dung	Chairman of the Board of Directors
Mrs Tran Thi Tuyet Nhung	Member of the Board of Director
Mrs Tran Hue Linh	Member of the Board of Director

Board of Supervisors

Mrs Nguyen Hong Hai	Head of the Board of Supervisors
Mrs Vu Thi Quynh Trang	Member of Supervisory Board
Mr Nguyen Trong Hien	Member of Supervisory Board

Board of Management

Mr Vu Thanh Son	General Director
Mrs Duong Thi Lam	Deputy General Director
Mrs Do Tue Tam	Deputy General Director
Mr Le Anh Tuan	Deputy General Director

Chief Accountant

Mrs Duong Thi Lam	Chief Accountant (dismissed on 15th January 2025)
Mrs Nguyen Thu Hang	Chief Accountant (appointed on 15th January 2025)

4. Total number of subsidiaries: 6 Companies

5- List of important merged companies:

5.1- Parent company - Corporation

Add: 38- 40 Le Thai To, Hang Trong Ward, Hoan Kiem District, Ha Noi

Parent company's interest rate: 100%

Voting rights of the Parent Company: 100%

5.2- Hapro Handicrafts Import Export and Trader Tourism Joint Stock Company

Add: 11B Trang Thi – Hoan Kiem – Hanoi

Parent company's interest rate: 52,5%

Voting rights of the Parent Company 52,5%

5.3- Hanoi Trade Infrastructure Development Investment Joint Stock Company

Add: 38- 40 Le Thai To, Hang Trong Ward, Hoan Kiem District, Ha Noi

Parent company's interest rate:: 60,97%

Voting rights of the Parent Company: 60,97%

5.4- Hapro Vodka Joint Stock Company

Add: Hapro Food Industrial Park – Le Chi – Gia Lam – Hanoi

Parent company's interest rate:: 54,58%

Voting rights of the Parent Company: 54,58%

5.5- Hai Duong Technology Products Joint Stock Company

Add: 150 Chi Lang, Nguyen Trai Ward, Hai Duong City

Parent company's interest rate:: 54,13%

Voting rights of the Parent Company: 54,13%

5.6- Binh Phuoc Cashew Production Processing Import Export Joint Stock Company

Add: Number 551, Group 1, Tan Phuoc village, Thuan Bu Nho Commune, Phu Rieng District, Binh Phuoc Province

Parent company's interest rate:: 83,69%

Voting rights of the Parent Company: 83,69%

II- Accounting period, currency used in accounting and comparative data

1- Annual accounting period (starts from January 1 and ends on December 31).

2- Currency unit used in accounting: Vietnam Dong

III- Applicable accounting standards and regimes

1- Applicable accounting regime: Enterprise accounting regime

2- Declaration of compliance with Accounting Standards and Accounting Regime: Financial statements are prepared and presented in accordance with Vietnamese Accounting Standards and Regime.

3- Accounting form applied: Apply accounting software on computers.

IV- Applicable accounting policies

1- Principles for recording cash and cash equivalents.

Method of converting other currencies into currencies used in accounting.

2- Principles for recording inventory:

- Principle of recording inventory: Inventory according to actual purchase price

- Method of calculating inventory value: Regular declaration

- Inventory accounting method: Regular declaration

- Method of setting up provisions for devaluation of inventory.

3- Principles for recording and depreciating fixed assets:

- Principles for recording fixed assets (tangible, intangible, finance lease): According to the original price and remaining value of the fixed asset.

- Fixed assets depreciation method (Tangible, intangible, financial lease): According to the straight-line method.

4- Principles for recording and depreciating investment real estate:

- Principles for recording investment real estate

- Depreciation method of investment real estate

5- Principles for recording financial investments:

- Investments in subsidiaries, affiliated companies, capital contributions to jointly controlled business establishments: Equity

- Short-term securities investments: Original price

- Other short-term and long-term investments: Original price

- Method of making provisions for short-term and long-term investment price reductions: Based on the types of securities for which provisions are made
- 6- Principles for recording and capitalizing borrowing costs:
 - Principles for recording borrowing costs: Recorded in Account 635
 - Capitalization rate is used to determine borrowing costs capitalized during the period: Recorded in Account 241
- 7- Principles for recording and capitalizing other expenses:
 - Prepaid expenses: Account expenses according to regulations and allocate multiple times to production and business expenses (Account 142 allocated for 1 year, Account 242 allocated over 1 year)
 - Other costs.
 - Prepaid expense allocation method: Straight line
 - Method and time of allocation of goodwill.
- 8- Principles for recording payable expenses.
- 9- Principles and methods for recording provisions for payables.
- 10- Principles for recording equity: According to the decision to allocate State capital
 - Principles for recording the owner's investment capital, share capital surplus, and other capital of the owner.
 - Principles for recording differences in asset revaluation.
 - Principles for recording exchange rate differences: Comply with standard No. 10
 - Principles for recording undistributed profits: Recording profits after corporate income tax and regulations of Circulars 33, 64 and regulations of the Corporation.
- 11- Principles and methods of revenue recognition:
 - Sales revenue: Comply with 05 revenue recognition conditions specified in CM No. 14
 - Service provision revenue: Comply with 04 conditions for recording service provision revenue in CM No. 14
 - Financial revenue: Comply with 02 conditions for recording financial revenue specified in CM No. 14
 - Construction contract revenue.
- 12. Principles and methods of recording financial expenses: Comply with relevant standards (Do not offset financial revenue)
- 13. Principles and methods for recording current corporate income tax expenses and deferred corporate income tax expenses: Comply with corporate income tax law and guiding circulars and standards 17
- 14- Foreign exchange risk provisions: None
- 15- Other accounting principles and methods.

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V. ADDITIONAL INFORMATION FOR ITEMS PRESENTED ON THE BALANCE SHEET

Unit: VND

	Ending balance		Beginning balance	
	Original price	Preventive	Original price	Preventive
1. Cash and Cash equivalents				
Cash on hand			3.302.317.239	2.907.475.474
Bank demand deposits			51.269.619.550	22.425.437.464
Transferring money			350.000.000	1.138.340.631
Cash equivalents			500.000.000	9.700.000.000
Total			55.421.936.789	36.171.253.569
2. Short-term financial investments				
Held-to-maturity investments			-	400.000.000
Total			-	400.000.000
3. Trade receivables				
Short-term trade receivables			189.205.184.669	288.248.668.507
Long-term trade receivables			7.624.765.257	8.111.390.499
Total			196.829.949.926	296.360.059.006
4. Advances to suppliers				
Short-term advances to suppliers			330.132.744.763	345.385.908.075
Long-term advances to suppliers			-	-
Total			330.132.744.763	345.385.908.075
5. Receivables for current loans				
Short - term receivables for current loans			104.418.420.359	171.467.822.067
Long - term receivables for current loans			-	-
Total			104.418.420.359	171.467.822.067
6. Other receivables				
Other short-term receivables			482.160.997.062	411.542.268.209
Other long-term receivables			1.109.631.600	1.179.347.600
Deposit			1.109.631.600	1.179.347.600
Receivable from equitization			-	-
Total			483.270.628.662	412.721.615.809
7. Inventories				
Goods in transit	-	-	-	-
Raw Material	1.597.219.648	-	7.665.486.296	-
Tools and supplies	-	-	18.709.204	-
Work in progress	25.000.000	-	200.877.778	-
Finished goods	9.485.326.982	-	3.530.722.488	-
Goods	20.114.971.899	-	23.359.965.358	-
Goods sent for sale	-	-	17.711.790	-
Real estate goods	1.210.933.333	-	1.210.933.333	-

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Total	32.433.451.862	-	36.004.406.247	-
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The value of inventory is used as mortgage or pledge to secure payable debts: **None**

8. Other short-term assets	Ending balance	Beginning balance
Short-term prepayments	13.049.229.612	18.726.452.331
Value added tax deductibles	13.986.274.027	14.205.563.030
Taxes and other receivables from the State budget (*)	575.992.084	14.376.515.405
Total	27.756.684.536	47.308.530.766

(*) Taxes and other receivables from the State budget:

	Tại ngày 31/12/2024	Tại ngày 01/01/2024
Corporate income tax	365.186.938	380.177.347
Import and export duties	40.000.000	40.000.000
Value added tax	-	1.248.354
Special consumption tax	-	-
Personal income tax	8.129.190	20.531.412
Land rent	6.411.015	13.778.293.351
Other taxes	156.264.941	156.264.941
Total	575.992.084	14.376.515.405

9. Tangible fixed assets <Details in Appendix No. 01>

10. Increases, decreases in intangible assets

	Land use rights	Computer Software	Other	Total
Cost				
Opening balance	45.845.913.581	3.722.309.533	32.500.000	49.600.723.114
Additions	-	-	-	-
Another increases	-	-	-	-
Another decreases	-	-	-	-
Liquidation and sale	-	690.620.103	-	690.620.103
Closing balance	45.845.913.581	3.031.689.430	32.500.000	48.910.103.011
Closing balance				
Accumulated amortisation				
Opening balance	31.243.704	102.856.014	3.424.983.400	134.099.718
Depreciation during the period	-	-	-	-
Liquidation and sale	-	-	-	-
Another decreases	-	463.649.984	-	463.649.984
Closing balance	31.243.704	3.031.689.430	32.500.000	3.095.433.134
Net book value				
Opening balance	45.845.913.581	329.826.133	-	46.175.739.714
Closing balance	45.814.669.877	-	-	45.814.669.877

11. Increases, decreases in investment properties

	Beginning balance	Increased during the period	Decreased during the period	Ending balance
a) Rental real estate				
Cost	131.527.016.822	-	-	131.527.016.822
- Land use rights	97.669.924.568	-	-	97.669.924.568
- Infrastructure	33.857.092.254	-	-	33.857.092.254

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Accumulated Depreciation	33.346.769.155	3.673.835.532	-	37.020.604.687
- Land use rights	16.381.649.174	2.748.048.768	-	19.129.697.942
- Infrastructure	16.965.119.981	925.786.764	-	17.890.906.745
Net book value	98.180.247.667	-	-	94.506.412.135
- Land use rights	81.288.275.394	-	-	78.540.226.626
- Infrastructure	16.891.972.273	-	-	15.966.185.509
12. Long-term assets in progress			Ending balance	Beginning balance
Le Chi housing and auxiliary area project, Gia Lam, Hanoi			546.582.721.998	540.164.418.746
Total			546.582.721.998	540.164.418.746
13. Construction in progress			Ending balance	Beginning balance
Total			416.002.935.790	286.242.479.985
14. Investments in subsidiaries (Details in Appendix No. 02)				
15. Investment in associates, affiliates (Details in Appendix No. 02)				
16. Equity investments in other entities (Details in Appendix No. 02)				
17. Long-term prepayments			Ending balance	Beginning balance
Long-term prepayments			146.427.555.915	222.882.700.856
Total			146.427.555.915	222.882.700.856
18. Trade payables			Ending balance	Beginning balance
Short-term trade payables			4.488.456.287	39.899.710.381
Long-term trade payables			-	-
Total			4.488.456.287	39.899.710.381
19. Advances from customers			Ending balance	Beginning balance
Short-term advances from customers			3.864.894.392	3.455.133.472
Long-term advances from customers			19.707.456.615	20.198.365.706
Total			23.572.351.007	23.653.499.178
20. Taxes and amounts payable to the State budget			Ending balance	Beginning balance
Value added tax			27.472.424.236	1.921.915.554
Special consumption tax			1.981.421	6.756.709
Corporate income tax			124.553.040	111.269.262
Personal income tax			179.431.293	191.095.308
Land rent			212.109.681	97.331.135
Other taxes			7.520.000	7.520.000
Total			27.998.019.671	2.335.887.968
21. Short-term accrued expenses			Tại ngày 01/01/2024	
	Ending balance		Giá trị	Số có khả năng trả nợ
	Giá trị	Số có khả năng trả nợ	Giá trị	Số có khả năng trả nợ
Other accruals	19.400.564.297	19.400.564.297	11.180.997.834	11.180.997.834

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Total	19.400.564.297	19.400.564.297	11.180.997.834	11.180.997.834
22. Unrealized revenues			Ending balance	Beginning balance
Short-term unrealized revenues			8.900.295.079	10.167.893.748
Long-term unrealized revenues			94.821.910.012	98.480.140.010
Total			103.722.205.091	108.648.033.758
23. Other current payables			Ending balance	Tại ngày 01/01/2024
Short-term other current payables			45.919.567.906	38.094.884.517
Long-term other current payables			23.868.610.186	20.374.542.685
Total			69.788.178.092	58.469.427.202
24. Loans and obligations under finance leases			Ending balance	Beginning balance
Short-term loans and obligations under finance leases			551.414.069.084	655.024.449.382
Long-term loans and obligations under finance leases			83.374.099.984	135.499.244.001
Total			634.788.169.068	790.523.693.383
VI. ADDITIONAL INFORMATION FOR ITEMS PRESENTED ON THE INCOME STATEMENT <Unit: VND>				
26. Gross revenue from good sold and services rendered			Current period	Previous period
Sales revenue			70.753.573.287	101.330.998.035
Revenue from providing services and finished products			311.348.113.830	42.454.030.819
Real estate business revenue			438.108.891	439.413.261
Total			382.539.796.008	144.224.442.115
Revenue deductions			0	0
Trade discount				
Sales returned			-	-
Reduced sales price			-	-
Total				
27. Net revenue from good sold and services rendered			Current period	Previous period
Revenue from finished goods sold			70.753.573.287	101.330.998.035
Revenue from service provision			311.348.113.830	42.454.030.819
Revenue from providing services and finished products			438.108.891	439.413.261
Total			382.539.796.008	144.224.442.115
28. Cost of sales			Current period	Previous period
Cost of goods sold			58.252.018.325	90.802.867.923
Cost of services and finished products provided			30.343.372.316	22.589.019.791
Cost of real estate business			231.446.691	245.736.690
Total			88.826.837.332	113.637.624.404
29. Financial income			Current period	Previous period
Interest on deposit, margin			2.252.649.887	3.470.411.508
Interest on exchange rate difference			2.207.900.340	957.149.702

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Dividends and profits are distributed	12.833.236.527	14.423.032.080
Profits from business cooperation	-	
Other revenue from financial activities	-	83.212.594
Total	17.293.786.754	18.933.805.884
30. Financial expenses	Current period	Previous period
Loan interest expenses	21.447.567.076	19.670.117.854
Payment discounts, deferred sales interest	-	
Exchange rate difference loss	110.990.267	1.008.699.275
Other financial expenses	63.999.396.315	-
Total	85.557.953.658	20.678.817.129
31. Selling expenses	Current period	Previous period
Employee expenses	3.224.119.311	4.011.207.303
Cost of packaging materials	117.110.360	173.368.740
Cost of tools and supplies	364.955.203	642.039.734
Fixed asset depreciation expense	354.782.693	26.901.915
Cost of hired services	4.726.523.461	5.352.687.495
Other costs	1.258.809.205	1.718.922.072
Total	10.046.300.233	11.925.127.259
32. General and administrative expenses	Current period	Previous period
Employee expenses	8.299.438.046	8.975.005.678
Material costs	29.515.012	34.915.271
Cost of office supplies	286.518.781	74.599.935
Fixed asset depreciation expense	1.232.021.271	1.691.603.046
Taxes, charges and fees	190.246.368	(16.143.911)
Setting up provisions for bad debts	190.454.594.840	(84.467.075)
Cost of hired services	4.396.888.477	2.719.006.474
Other costs	19.765.145.202	10.574.377.827
Total	224.654.367.997	23.968.897.245
33. Other incomes	Current period	Previous period
Liquidation of fixed assets, tools and equipment	299.377.798	19.090.909
Other incomes	1.811.074.501	1.274.683.122
Total	2.110.452.299	1.293.774.031
34. Other expenses	Current period	Previous period
Residual value of fixed assets, liquidated tools and equipment	-	121.424.004
Other expenses	1.541.266.776	237.371.143
Total	1.541.266.776	358.795.147
35. Current corporate income tax expenses	Current period	Previous period

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Corporate income tax must be
paid

117.911.198

73.278.421

Preparer



CAO MANH TUAN

Chief accountant



NGUYEN THU HANG



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Appendix No. 01: Tangible fixed assets

	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Othes	Total
Cost						
Opening balance	725.729.179.163	35.547.446.239	10.481.913.862	3.146.857.353	5.123.919.813	780.029.316.430
Buy during the period		59.500.000				59.500.000
Basic construction completed	-					-
Other increase	131.049.707.517	2.725.566.891	408.800.000			134.184.074.408
Liquidation and sale		3.776.234.864	2.295.096.142			6.071.331.006
Other decrease	4.501.765.197	2.555.733.927		592.059.132	2.449.797.778	10.099.356.034
Closing balance	852.277.121.483	32.000.544.339	8.595.617.720	2.554.798.221	2.674.122.035	898.102.203.798
Accumulated depreciation						
Opening balance	248.235.262.403	12.116.253.585	8.404.529.704	2.189.825.299	1.486.590.817	272.432.461.808
Depreciation during the period	19.805.036.439	706.625.277	303.368.137	65.417.686	36.577.056	20.917.024.595
Other increase	22.542.704.394	1.814.428.305	408.800.000			24.765.932.699
Liquidation and sale		1.826.563.881	2.213.657.275			4.040.221.156
Other decrease	4.211.176.700	2.008.969.655		292.548.400		6.512.694.755
Closing balance	286.371.826.536	10.801.773.631	6.903.040.566	1.962.694.585	1.523.167.873	307.562.503.191
Net book value						
Opening balance	477.493.916.760	23.431.192.654	2.077.384.158	957.032.054	3.637.328.996	507.596.854.622
Closing balance	565.905.294.947	21.198.770.708	1.692.577.154	592.103.636	1.150.954.162	590.539.700.607

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Appendix No. 02: Long-term financial investments**A Investment in associates, affiliates**

	Proportion (%)	Ending balance	Beginning balance
1 Chu Dau Ceramic Joint Stock Company	30,00%	18.751.387.943	16.039.309.645
2 Livestock Production and Trading Joint Stock Company	42,33%	4.237.640.875	4.221.095.533
3 Hanoi Trade Infrastructure Development Investment Joint Stock Company			7.928.195.044
4 An Phu Hung Import Export Trading Joint Stock Company	40,00%	-	-
5 Hapro Distribution Joint Stock Company	25,50%	-	-
6 Hapro Information Joint Stock Company	26,77%	998.861.176	982.281.000
7 Long Bien Joint Stock Company	30,94%	16.785.477.654	14.293.984.306
8 Asia Tower Company Limited	40,00%	21.011.482.804	20.118.526.293
9 Hanoi Agricultural Import Export Service Joint Stock Company	42,38%	24.999.826.091	22.441.928.039
10 Trang Thi Hotel Joint Stock Company	30,00%	2.251.612.785	2.381.762.518
11 Hanoi Trade and Tourist Development Joint Stock Company	40,00%	-	-
12 Buoï Market Services and Trading Investment Joint Stock Company	30,00%	4.205.958.109	4.208.050.244
13 Hanoi FoodStuff Joint Stock Company	20,00%	11.675.276.598	14.718.190.931
14 Thuy Ta Joint Stock Company	30,00%	18.305.687.498	12.802.458.959
15 Thuy Ta Food Joint Stock Company	30,00%	7.920.801.577	6.934.480.688
16 Hanoi Supermarket Development Joint Stock Company	16,56%	10.200.000.000	-
Total		141.344.013.110	127.070.263.200

B Equity investments in other entities

	Proportion (%)	Ending balance	Beginning balance
1 Hanoi Trading Service Fashion Joint Stock Company	15,00%	17.154.346.367	16.506.975.469
2 VNN Trading and Investment Joint Stock Company	6,11%	1.295.000.000	1.295.000.000
3 Hanoi Milk Joint Stock Company	0,50%	788.160.603	780.000.000
4 Global Property Investment Corporation	2,40%	30.404.368.931	22.973.117.966
5 Construction Investment And Trading - Cointra Joint Stock Company	10,00%	1.000.000.000	1.000.000.000

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6	Trang Tien Investment and Trading Company Limited	10,00%	10.065.485.897	10.065.485.897
7	Chu Dau Hai Duong Porcelain Ceramics Joint Stock Company	3,33%	-	-
8	Tan My Production Trading and Services Joint Stock Company	5,77%	7.082.706.930	5.818.871.221
9	Nga Tu So Market Trade Center Joint Venture		5.550.000.000	5.550.000.000
10	LANG YEN TRADING JOINT STOCK COMPANY	5,00%	2.108.484.054	2.014.246.551
11	Viet Ha Cashew Import Export Joint Stock Company	5,00%	-	-
12	Others		3.370.000.000	300.000.000
Total			78.818.552.782	66.303.697.104

