THE SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No: 07/2025/CBTT – BSGPT

Phu Tho, Q.7. 03. 1.2025

REGULAR DISCLOSURE OF FINANCIAL STATEMENTS

To: Hanoi Stock Exchange

Under the provisions of Clause 3, Article 14 of Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance guiding the disclosure of information on the securities market, Sai Gon – Phu Tho Beer Joint Stock Company has carried out the disclosure of the audited 2024 financial Statements to the Hanoi Stock Exchange as follows:

1. Name of company: , Sai Gon – Phu Tho Beer Joint Stock Company

- Stock symbol: BSP

- Address of headoffice: Trung Ha Industrial Park, Dan Quyen, Tam Nong, Phu Tho

- Telephone: 02103 650 688

- Email: saigonphutho@gmail.com Website:www.saigonphutho.com.vn

2. Content of the disclosure information:

- The audited 2024 financial statements

Separate financial statements (The reporting entity does not have subsidiaries, and the higher-level accounting entity has affiliated units);

Consolidated Financial Statements (The reporting entity has subsidiaries);

Combined financial statements (The reporting entity has affiliated accounting units with separate accounting systems).

- Cases that require an explanation of the cause:

+ The auditing organization gives an opinion that is not a full acceptance opinion on the financial statements (for the audited financial statements of 2024)

Yes

No

Explanation document in cases of ticked yes:

Yes

No

+ The Profit after tax in the reporting period shows a discrepancy of 5% or more before and after the audit, changing from a loss to a profit or vice versa (for the audited financial statements of 2024):

Yes

No

No

Explanation document in cases of ticked yes:

Yes

+ The profit after corporate income tax in the income statement for the reporting period changes by 10% or more compared to the same period in the previous year:

Explanation document in cases of ticked yes:

V Yes

V Yes

+ The profit after tax in the reporting period is at a loss, changing from a profit in the same period of the previous year to a loss in this period, or vice versa:

Yes

No

No

No

No

Explanation document in cases of ticked yes:

Yes

This information was published on the company's website on/2025 at the following link: www.saigonphutho.com.vn – Shareholders relations

We hereby affirm that the information published above is true and accurate, and we take full legal responsibility for the content of the disclosed information.

Attachments:

- The audited 2024 financial statements.
- Explanation the changes of profit of year 2024 compared to the year 2023

Authorized person for information disclosure CÔNG TY CÔ PHÂN hia sai gò PHÍ THO TRAN THI LIEN

ORGANIZATION REPRESENTATIVE



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Sai Gon - Phu Tho Beer Joint Stock Company

Financial statements for the year ended 31 December 2024

Sai Gon - Phu Tho Beer Joint Stock Company Corporate Information

Enterprise Registration Certificate No.

2600393941

⁻ 30 May 2007

The Company's enterprise registration certificate has been amended several times, the most recent of which is by Enterprise Registration Certificate No. 2600393941 dated 25 April 2024. The initial enterprise registration certificate and its amendments were issued by the Department of Planning and Investment of Phu Tho province.

Board of Directors

Board of Supervisors

Mr. Vo Sy Dong Mr. Bui Van Thieng Ms. Nguyen Thu Huong Mr. Le Hoai Thanh

Mr. Nguyen Hoang Giang

Chairman Member Member Member Member

Member

Mr. Nguyen Tien Tho Ms. Nguyen Thi Huong Giang Ms. Nguyen Ho Bao Ngoc Head of Board of Supervisors Member

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Board of Management

Mr. Bui Van Thieng Mr. Nguyen Xuan Truong Director Deputy Director

Registered Office

Trung Ha Industry Park Dan Quyen Ward, Tam Nong District Phu Tho Province Vietnam

Auditor

KPMG Limited Vietnam

Sai Gon - Phu Tho Beer Joint Stock Company Statement of the Board of Management

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The Board of Management of Sai Gon - Phu Tho Beer Joint Stock Company ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2024.

The Board of Management is responsible for the preparation and true and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Management:

- (a) the financial statements set out on pages 5 to 32 give a true and fair view of the financial position of the Company as at 31 December 2024, and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Management



Phu Tho province, 3 March 2025

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KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

INDEPENDENT AUDITOR'S REPORT

To the Shareholders Sai Gon - Phu Tho Beer Joint Stock Company

We have audited the accompanying financial statements of Sai Gon - Phu Tho Beer Joint Stock Company ("the Company"), which comprise the balance sheet as at 31 December 2024, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 3 March 2025, as set out on pages 5 to 32.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and true and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Sai Gon - Phu Tho Beer Joint Stock Company as at 31 December 2024 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City Vietnam

Audit Report No.: 24-04-00052-25-1

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Rtam Hux Caong Practicing Auditor Registration Certificate No. 2675-2024-007-1 Deputy General Director

Ho Chi Minh City, 3 March 2025

Nguyen Thi Thu Ha Practicing Auditor Registration Certificate No. 2236-2023-007-1

Sai Gon - Phu Tho Beer Joint Stock Company Balance sheet as at 31 December 2024

Form B 01 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2024 VND	1/1/2024 VND
ASSETS				
Current assets (100 = 110 + 130 + 140 + 150)	100		138,165,476,659	167,246,462,151
Cash and cash equivalents	110	5	36,367,541,408	56,427,565,364
Cash	111		19,267,541,408	5,884,565,364
Cash equivalents	112		17,100,000,000	50,543,000,000
Accounts receivable – short-term	130		15,912,349,805	22,112,315,386
Accounts receivable from customers	131	6	10,258,088,669	12,029,925,666
Prepayments to suppliers	132	7	5,595,613,976	10,006,832,046
Other short-term receivables	136		58,647,160	75,557,674
Inventories	140	8	85,567,448,731	88,006,133,667
Other current assets	150		318,136,715	700,447,734
Short-term prepaid expenses	151		318,136,715	679,811,404
Taxes and other receivables from			510,100,110	077,011,101
State Treasury	153		-	20,636,330
Long-term assets (200 = 220 + 240 + 260)	200	*	193,364,583,879	173,046,873,662
Fixed assets	220		159,868,690,089	155,110,949,826
Tangible fixed assets	221	9	159,868,690,089	155,110,949,826
Cost	222		611,626,170,540	586,222,537,489
Accumulated depreciation	223		(451,757,480,451)	(431,111,587,663)
Long-term work in progress	240		15,380,744,633	433,478,829
Construction in progress	242	10	15,380,744,633	433,478,829
Other long-term assets	260		18,115,149,157	17,502,445,007
Long-term prepaid expenses	261	11	18,115,149,157	17,502,445,007
TOTAL ASSETS (270 = 100 + 200)	270		331,530,060,538	340,293,335,813

The accompanying notes are an integral part of these financial statements

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Sai Gon - Phu Tho Beer Joint Stock Company Balance sheet as at 31 December 2024 (continued)

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Form **B** 01 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2024 VND	1/1/2024 VND
RESOURCES				
LIABILITIES (300 = 310 + 330)	300		140,454,931,550	141,258,914,819
Current liabilities	310		131,246,931,550	130,598,240,888
Accounts payable to suppliers	311	12	8,030,350,537	15,898,981,316
Advances from customers	312		56,228,790	34,037,827
Taxes payables to State Treasury	313	13	39,911,802,440	32,495,229,797
Payables to employees	314		1,121,041,965	1,164,563,887
Accrued expenses	315		2,014,159,846	1,530,491,624
Other short-term payables	319	14	23,650,523,986	19,584,580,355
Short-term borrowings	320	15(a)	55,552,000,000	58,530,209,529
Bonus and welfare fund	322	16	910,823,986	1,360,146,553
Long-term liabilities	330		9,208,000,000	10,660,673,931
Long-term borrowings	338	15(b)	9,208,000,000	10,660,673,931
EQUITY (400 = 410)	400		191,075,128,988	199,034,420,994
Owners' equity	410	17	191,075,128,988	199,034,420,994
Share capital	411	18	125,000,000,000	125,000,000,000
- Ordinary shares with voting rights	411a		125,000,000,000	125,000,000,000
Investment and development fund	418	20	23,517,055,477	23,517,055,477
Retained profits	421	•	42,558,073,511	50,517,365,517
- Retained profits brought forward	421a		35,965,671,927	45,432,685,995
- Profit for the current year	421b		6,592,401,584	5,084,679,522
TOTAL RESOURCES $(440 = 300 + 400)$	440		331,530,060,538	340,293,335,813

3 March 2025

Prepared by:

Tran Bich Thuy Chief Accountant

Approved by: 939. CÔNG TY cô 16 HOBy An Thieng Director

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The accompanying notes are an integral part of these financial statements

Sai Gon - Phu Tho Beer Joint Stock Company Statement of income for the year ended 31 December 2024

Form B 02 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2024 VND	2023 VND
Revenue from sales of goods	01	22	393,670,180,890	339,027,015,109
Cost of sales	11	23	364,605,017,405	309,181,850,606
Gross profit (20 = 01 - 11)	20		29,065,163,485	29,845,164,503
Financial income Financial expenses In which: Interest expense Selling expenses General and administration expenses	21 22 23 25 26	24	1,111,050,939 2,391,290,592 2,391,290,592 2,017,943,553 17,309,474,663	951,454,516 1,885,187,824 <i>1,885,187,824</i> 1,630,965,952 16,588,055,543
Net operating profit {30 = 20 + (21 - 22) - (25 + 26)}	30		8,457,505,616	10,692,409,700
Other income Other expenses	31 32		54,061,954 47,652,472	31,800,736 3,344,004,028
Results of other activities (40 = 31 - 32)	40	-	6,409,482	(3,312,203,292)
Accounting profit before tax (50 = 30 + 40)	50	i.	8,463,915,098	7,380,206,408
Income tax expense – current	51	26	1,871,513,514	2,295,526,886
Income tax expense – deferred	52	26	-	
Net profit after tax (60 = 50 - 51 - 52)	60		6,592,401,584	5,084,679,522
Earnings per share				×
Basic earnings per share	70	27	527	407

3 March 2025

Prepared by:

Tran Bich Thuy Chief Accountant

03939. CONG TY Approved by: CỔ PHẨN BIA SAI G PHUTH But Van Thieng DNG Director

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The accompanying notes are an integral part of these financial statements

Sai Gon - Phu Tho Beer Joint Stock Company Statement of cash flows for the year ended 31 December 2024 (Indirect method)

Form B 03 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code N	lote	2024 VND	2023 VND
CASH FLOWS FROM OPERATING A	CTIVIT	TIES		
Accounting profit before tax Adjustments for	01		8,463,915,098	7,380,206,408
Depreciation	02		20,645,892,788	17,239,075,203
Interest income	02		(1,111,050,939)	(951,454,516)
Interest expense	05 06		2,391,290,592	1,885,187,824
Operating profit before changes in working capital	08	à:	30,390,047,539	25,553,014,919
Change in receivables	09		2,484,674,501	(8,964,154,648)
Change in inventories	10		2,438,684,936	26,797,814,867
Change in payables other liabilities	11		6,555,169,961	2,152,914,965
Change in prepaid expenses	12		(251,029,461)	(5,052,403,361)
ý.			41,617,547,476	40,487,186,742
Interest paid	14		(2,374,458,814)	(1,983,496,522)
Corporate income tax paid	15		(2,299,947,795)	(1,862,587,611)
Other payments for operating activities	17		(2,399,322,567)	(2,389,100,068)
Net cash flows from operating activities	20		34,543,818,300	34,252,002,541
CASH FLOWS FROM INVESTING AG	CTIVITI	IES		
Payments for additions to fixed assets Receipts of interests	21 27		(38,066,399,249) 1,127,961,453	(34,438,864,181) 1,122,013,592
Net cash flows from investing activities	30		(36,938,437,796)	(33,316,850,589)

The accompanying notes are an integral part of these financial statements

Sai Gon - Phu Tho Beer Joint Stock Company Statement of cash flows for the year ended 31 December 2024 (Indirect method – continued)

Form B 03 - DN

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2024 VND	2023 VND
CASH FLOWS FROM FINANCING A	CTIVI	TIES		
Proceeds from borrowings	33		316,787,326,069	268,563,379,935
Payments to settle loan principals	34		(321,218,209,529)	(250,488,649,775)
Payments of dividends	36		(13,234,521,000)	(6,312,815,250)
Net cash flows from financing activities	40		(17,665,404,460)	11,761,914,910
Net cash flows during the year $(50 = 20 + 30 + 40)$	50	i.	(20,060,023,956)	12,697,066,862
Cash and cash equivalents at the beginning of the year	60		56,427,565,364	43,730,498,502
Cash and cash equivalents at the end of the year $(70 = 50 + 60)$	70	5	36,367,541,408	56,427,565,364

3 March 2025

Prepared by:

Tran Bich Thuy Chief Accountant

Approved by: 003939 CONGI CÔ PHÂN BIA SALGO PHÚ THO^{BU} Yan Thieng Director

The accompanying notes are an integral part of these financial statements

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Sai Gon - Phu Tho Beer Joint Stock Company Notes to the financial statements for the year ended 31 December 2024

Form **B** 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

(a) **Ownership structure**

Sai Gon - Phu Tho Beer Joint Stock Company ("the Company") is incorporated as a joint stock company in Vietnam.

On 10 August 2016, the Company's shares were officially traded on the unlisted public companies market (UPCOM) with the code of BSP.

(b) **Principal activities**

The principal activities of the Company are to produce and trade beer, alcohol, liquor and beverages products; to import – export beer, alcohol, beverages and materials for production of beer, alcohol, liquor and beverages; and to provide warehousing services.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 31 December 2024, the Company had 116 employees (1/1/2024: 118 employees).

2. Basis of preparation

(a) Statement of compliance

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

Form **B** 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(d) Accounting and presentation currency

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The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purpose.

3. Significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

(d) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

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Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(e) Tangible fixed assets

(i) Cost

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Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhauls cost, is charged to the statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	buildings and structures	6 – 40 years
	machinery and equipment	3 - 12 years
	motor vehicles	5 – 10 years
•	office equipment	3 - 10 years

(f) Construction in progress

Construction in progress represents the costs of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the year of construction and installation.

(g) Long-term prepaid expenses

(i) Returnable packaging

Returnable packaging includes bottles and crates being used in the Company's production and business activities and is initially stated at cost. Returnable packaging is amortised on a straight-line basis over 2 to 3 years.

(ii) Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over 2 to 3 years.

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(h) Trade and other payables

Trade and other payables are stated at their costs.

(i) **Provisions**

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A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(j) Share capital

Ordinary shares

Ordinary shares are stated at par value. Excess of cash received from shares issue over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

(k) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

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Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(I) Revenue and other income

(i) Goods sold

Revenue from sales of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(ii) Rental income

Rental income from leased property is recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

(iii) Interest income

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(m) Operating lease payments

Leases in terms of which the Company, as lessee, does not assume substantially all the risks and rewards of ownership are classified as operating leases and are not recognised in the Company's balance sheet.

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

(n) **Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the year of construction are capitalised as part of the cost of the assets concerned.

(o) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

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Form **B** 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(p) Earnings per share

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The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare fund for the annual accounting period) of the Company by the weighted average number of ordinary shares outstanding during the year.

The Company did not have potentially dilutive shares, and therefore does not present diluted earnings per share.

(q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(r) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operation or cash flows for the prior year.

4. Segment reporting

The Company's principal business activities are to produce and trade beers. Other activities are to provide warehousing services. During the year, other business activities accounted for an insignificant proportion of the total revenue and operating results of the Company. Accordingly, the financial information presented in the balance sheet as at 31 December 2024 and 1 January 2024 and all revenue and expenses presented in the statement of income for the years ended 31 December 2024 and 31 December 2023 were related to the Company's principal business activities.

Geographically, the Company only operates in the territory of Vietnam.

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Form **B** 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

5. Cash and cash equivalents

	31/12/2024 VND	1/1/2024 VND
Cash on hand Cash in banks Cash equivalents (*)	929,623,378 18,337,918,030 17,100,000,000	1,502,377,313 4,382,188,051 50,543,000,000
	36,367,541,408	56,427,565,364

(*) Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates. Cash equivalents were denominated in VND and earned interest at rate of 3.7% per annum (1/1/2024: 2.30% - 3.75% per annum).

6. Accounts receivable from customers

Accounts receivable from customers detailed by significant customers

	31/12/2024 VND	1/1/2024 VND
Related parties		* <u>*</u> .
Saigon Beer - Alcohol - Beverage Corporation	7,998,013,482	11,047,322,230
Vmaster Joint Stock Company	1,735,717,930	979,903,640
, X .		
Third parties		
Other customers	524,357,257	2,699,796
а. Сан. — — — — — — — — — — — — — — — — — — —		
	10,258,088,669	12,029,925,666

The trade related amounts due from a related party were unsecured, interest free and are receivable upon demand.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

7. Prepayments to suppliers

Prepayments to suppliers detailed by significant suppliers

	31/12/2024 VND	1/1/2024 VND
N36 Technical Consultancy and Investment Joint Stock		
Company	3,419,351,801	-
Meiko Vietnam Machinery and Equipment Joint Stock		
Company	880,496,000	
Cong Minh Mechanical Joint Stock Company	474,760,000	1,844,700,000
Dai Nam Services and Produce Trading Company Limited	-	7,101,307,900
Other suppliers	821,006,175	1,060,824,146
	×1	u
3	5,595,613,976	10,006,832,046

Included in prepayments to suppliers as at 31 December 2024 were VND5,709 million of prepayments to suppliers for purchase of fixed assets (1/1/2024: VND9,427 million).

8. Inventories

	. 31/12/2	2024	1/1/20	24
i.	Cost VND	Allowance VND	Cost VND	Allowance VND
Raw materials	16,059,088,537	_	25,671,521,877	·
Tools and supplies	26,770,601,016	<u> </u>	26,379,798,684	.=.
Work in progress	14,368,166,297	· · · -	13,604,388,663) (
Finished goods	28,369,592,881	-	22,350,424,443	
	85,567,448,731	2 11 ⁰ -	88,006,133,667	·

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Sai Gon - Phu Tho Beer Joint Stock Company

Notes to the financial statements for the year ended 31 December 2024 (continued)

Form **B** 09 – **D**N

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Tangible fixed assets

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· · · · ·	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost					
Opening balance Additions	 133,951,932,334	438,222,620,392 25,403,633,051	9,999,971,623	4,048,013,140	586,222,537,489 25,403,633,051
Closing balance	133,951,932,334	463,626,253,443	9,999,971,623	4,048,013,140	611,626,170,540
Accumulated depreciation					
Opening balance . Charge for the year	54,532,995,371 5,810,476,614	365,563,060,004 14,067,230,045	7,762,377,455 315,704,532	3,253,154,833 452,481,597	431,111,587,663 20,645,892,788
Closing balance	60,343,471,985	379,630,290,049	8,078,081,987	3,705,636,430	451,757,480,451
Net book value					
Opening balance Closing balance	79,418,936,963 73,608,460,349	72,659,560,388 83,995,963,394	2,237,594,168 1,921,889,636	794,858,307 342,376,710	155,110,949,826 159,868,690,089

Included in tangible fixed assets at as 31 December 2024 were assets costing VND339,357 million (1/1/2024: VND334,057 million) which were fully depreciated but still in active use.

As at 31 December 2024, tangible fixed assets with net book value of VND108,187 million (1/1/2024: VND94,207 million) were pledged with banks as security for loans granted to the Company (Note 15).

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10. Construction in progress

а (1) ж	- 2024 VND	2023 VND
Opening balance Additions during the year Transfer to tangible fixed assets	433,478,829 14,947,265,804 -	1,599,772,626 1,072,924,383 (2,239,218,180)
Closing balance	15,380,744,633	433,478,829

Major constructions in progress were as follows:

an a	31/12/2024 VND	1/1/2024 VND
Factory and infrastructure construction project phase 1 Factory and infrastructure construction project phase 2 Consulting, research and design of factory construction	9,320,057,114 5,627,208,690	-
expenses	433,478,829	433,478,829
	15,380,744,633	433,478,829

11. Long-term prepaid expenses

n en	Returnable packaging VND	Tools and instruments VND	Total VND
Opening balance Additions Amortisation for the year	8,362,103,622 10,377,253,224 (7,370,619,174)	9,140,341,385 3,331,023,073 (5,724,952,973)	17,502,445,007 13,708,276,297 (13,095,572,147)
Closing balance	11,368,737,672	6,746,411,485	18,115,149,157

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12. Accounts payable to suppliers

(a) Accounts payable to suppliers detailed by significant suppliers

	Cost/Amou	ınt within	
	repayment capacity		
	31/12/2024 1/1/2024		
	VND	VND	
Hanacans Joint Stock Company	1,998,541,701	2,725,319,203	
Thai Tan Trading and Transport Company Limited	1,146,450,368	58,753,000	
Saigon Beer - Alcohol - Beverage Corporation	872,910,500	1,122,677,027	
Beerplaza Holding Viet Nam Co.,Ltd	367,772,400	2,141,366,000	
TVL Joint Stock Company	× –	3,811,951,162	
Other suppliers	3,644,675,568	6,038,914,924	
3			
	8,030,350,537	15,898,981,316	

(b) Accounts payable to suppliers who are related parties

*	Cost/Amount within repayment capacity		
	31/12/2024 VND	1/1/2024 VND	
Related party			
Saigon Beer - Alcohol - Beverage Corporation	872,910,500	1,122,677,027	

The trade related amounts due to related parties were unsecured, interest free and are payable upon demand.

Sai Gon - Phu Tho Beer Joint Stock Company

Notes to the financial statements for the year ended 31 December 2024 (continued)

Form **B** 09 – **D**N

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

13. Taxes payable to State Treasury

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· · · · · · · · · · · · · · · · · · ·	1/1/2024 VND	Incurred VND	Paid VND	Net-off VND	31/12/2024 VND
Value added tax Special sales tax Corporate income tax Personal income tax Others	2,817,799,580 29,147,706,766 529,723,451	72,752,472,291 336,648,039,185 1,871,513,514 561,950,470 231,420,000	(41,308,500,363) (329,932,524,628) (2,299,947,795) (503,702,681) (231,420,000)	(30,372,727,350)	3,889,044,158 35,863,221,323 101,289,170 58,247,789
	32,495,229,797	412,065,395,460	(374,276,095,467)	(30,372,727,350)	39,911,802,440

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14. Other short-term payables

	31/12/2024 VND	1/1/2024 VND
Short-term deposits received	21,765,477,800	17,013,713,000
Dividends payable	1,603,780,500	2,338,301,500
Others	281,265,686	232,565,855
	23,650,523,986	19,584,580,355

15. Borrowings

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(a) Short-term borrowings

	1/1/2024 Carrying amount/ Amount within repayment capacity	Movements du Increase	31/12/2024 Carrying amount/ Amount within repayment capacity	
	VND	VND	VND	VND
Short-term borrowings Current portion of	54,978,209,529	314,600,000,000	(317,666,209,529)	51,912,000,000
long-term borrowings	3,552,000,000	3,640,000,000	(3,552,000,000)	3,640,000,000
	58,530,209,529	318,240,000,000	(321,218,209,529)	55,552,000,000

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	31/12/2024 VND	1/1/2024 VND
Vietnam Joint Stock Commercial Bank for Industry and Trade - Quang Minh Branch (*)	VND	3.5% - 3.8%	51,912,000,000	54,978,209,529

(*) The short-term loans from Vietnam Joint Stock Commercial Bank for Industry and Trade ("Vietinbank") - Quang Minh Branch has a credit limit of VND84,000 million and is secured by tangible fixed assets as disclosed in Note 15(b).

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(b) Long-term borrowings

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a gen g	31/12/2024 VND	1/1/2024 VND
Long-term borrowings Repayable within twelve months	12,848,000,000 (3,640,000,000)	14,212,673,931 (3,552,000,000)
Repayable after twelve months	9,208,000,000	10,660,673,931

Terms and conditions of outstanding long-term borrowings were as follows:

•	Currency	Annual interest rate	Year of maturity	31/12/2024 VND	1/1/2024 VND
Vietinbank –	3				
Quang Minh Branch (*)	VND	8.0%	2023 - 2028	12,848,000,000	14,212,673,931

(*) This long-term loan has a credit limit of VND16,400 million.

The short-term and long-term loans from Vietinbank – Quang Minh Branch are secured by tangible fixed assets with net book value of VND108,187 million as at 31 December 2024 (1/1/2024: VND94,207 million) (Note 9).

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

16. Bonus and welfare fund

This fund is established by appropriating amounts from retained profits as approved by shareholders at General Meeting of Shareholders. This fund is used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies.

Movements of bonus and welfare fund during the year were as follows:

	2024 VND	2023 VND
Opening balance Adjustments to bonus and welfare fund (Note 17) (*) Utilisation	1,360,146,553 1,950,000,000 (2,399,322,567)	2,449,246,621 1,300,000,000 (2,389,100,068)
Closing balance	910,823,986	1,360,146,553

(*) The adjustment to bonus and welfare fund for the year ended 31 December 2024 was from 2023 retained profits brought forward and based on the actual amount that was approved by the shareholders at Annual General Meeting of Shareholders on 13 April 2024.

Sai Gon - Phu Tho Beer Joint Stock Company

Notes to the financial statements for the year ended 31 December 2024 (continued)

Form **B** 09 – **DN**⁴

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

17. Changes in owners' equity

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	Share capital VND	Investment and development fund VND	Retained profits VND	Total VND
Balance as at 1 January 2023	125,000,000,000	23,517,055,477	52,982,685,995	201,499,741,472
Net profit for the year Adjustments to bonus and welfare fund (Note 16) Dividends (Note 19)	- - -	-* , - -	5,084,679,522 (1,300,000,000) (6,250,000,000)	5,084,679,522 (1,300,000,000) (6,250,000,000)
Balance as at 1 January 2024	125,000,000,000	23,517,055,477	50,517,365,517	199,034,420,994
Net profit for the year Adjustments to bonus and welfare fund (Note 16) Appropriation to social activities fund Dividends (Note 19)	 - -	- - - -	6,592,401,584 (1,950,000,000) (101,693,590) (12,500,000,000)	6,592,401,584 (1,950,000,000) (101,693,590) (12,500,000,000)
Balance as at 31 December 2024	125,000,000,000	23,517,055,477	42,558,073,511	191,075,128,988

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18. Share capital

The Company's authorised and issued share capital are:

	31/12/2024 ar	31/12/2024 and 1/1/2024		
	Number of shares	VND		
Authorised and issued share capital Ordinary shares	12,500,000	125,000,000,000		
Shares in circulation Ordinary shares	12,500,000	125,000,000,000		

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

There was no movement in share capital for the year ended 31 December 2024 and 31 December 2023.

19. Dividends

The Annual General Meeting of Shareholders of the Company on 13 April 2024 resolved to declare dividends to shareholders amounting to VND12,500 million (equivalent to VND1,000 per share), in which VND3,033 million was from 2023 retained profits and VND9,467 million was from retained profits of previous years (2023: VND6,250 million (equivalent to VND500 per share) from 2022 retained profits).

20. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of Annual General Meeting of Shareholders. This fund was established for the purpose of future business expansion.

There was no movement in investment and development fund during the years.

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21. Off balance sheet item

(a) Lease

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The future minimum lease payments under non-cancellable operating leases were:

	31/12/2024 VND	1/1/2024 VND
Within one year	2,816,129,363	2,816,129,363
Within two to five years	11,264,517,451	11,264,517,451
More than five years	72,045,976,198	74,862,105,561
	86,126,623,012	88,942,752,375

(b) Capital expenditure commitments

As at reporting date, the Company had the following outstanding capital commitments approved but not provided for in the balance sheet:

	31/12/2024 VND	1/1/2024 VND
Approved but not contracted Approved and contracted	3,500,000,000 14,427,425,872	10,462,197,392
	17,927,425,872	10,462,197,392

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22. Revenue from sales of goods

Total revenue represents the gross value of goods sold, exclusive of value added tax and special sales tax.

	2024 VND	2023 VND
Total revenueSales of finished goods	390,254,712,640	336,043,652,937
Sales of finished goods inclusive of	726,902,751,825	627,202,343,590
special sales tax Special sales tax	(336,648,039,185)	(291,158,690,653)
 Others 	3,415,468,250	2,983,362,172
3	393,670,180,890	339,027,015,109
Cost of sales		
	2024 VND	2023 VND
Total cost of sales		3
Finished goods soldOthers	363,351,012,317 1,254,005,088	307,512,671,373 1,669,179,233
	364,605,017,405	309,181,850,606

24. General and administration expenses

,		2024	2023
,		VND	VND
Staff costs		8,974,975,175	7,888,027,336
Office equipment		410,169,185	211,814,417
Depreciation		298,920,683	665,060,207
Outside services		4,678,501,218	4,713,401,563
Others		2,946,908,402	3,109,752,020
×	—	17,309,474,663	16,588,055,543

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Sai Gon - Phu Tho Beer Joint Stock Company Notes to the financial statements for the year ended 31 December 2024 (continued)

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25. Production and business costs by elements

1	2024 VND	2023 VND
Raw material costs included in production costs	315,596,649,360	253,494,157,966
Labour and staff costs	22,132,025,504	20,501,654,257
Depreciation and amortisation	20,645,892,788	17,239,075,203
Outside services	25,799,741,347	24,630,338,215
Other expenses	5,287,067,606	5,830,555,966

26. Corporate income tax

(a) Recognised in the statement of income

	,	2024 VND	2023 VND	
Current tax expense Current year	х	1,871,513,514	2,295,526,886	
5			_,,,	

(b) Reconciliation of effective tax rate

÷	2024 VND	2023 VND
Accounting profit before tax	8,463,915,098	7,380,206,408
Tax at the Company's tax rate Non-deductible expenses	1,692,783,020 178,730,494	1,476,041,282 819,485,604
	1,871,513,514	2,295,526,886

(c) Applicable tax rates

Under the terms of Income Tax Law, the Company has an obligation to pay the government income tax at the normal income tax rate of taxable profits. The normal income tax rate applicable to enterprises before any incentives is 20%.

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27. Basic earnings per share

The calculation of basic earnings per share for the years ended 31 December 2024 and 31 December 2023 was based on the net profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare fund and a weighted average number of ordinary shares, calculated as follows:

(i) Net profit attributable to ordinary shareholders

	2024 VND	2023 VND
Net profit attributable to ordinary shareholders	6,592,401,584	5,084,679,522

(ii) Weighted average number of ordinary shares

There was no movement in the number of shares for the years ended 31 December 2024 and 31 December 2023. The weighted average number of ordinary shares used to be calculated basic earnings per share for two presented periods are 12,500,000 shares.

(iii) Basic earnings per share

		2024 VND	2023 VND
Basic earnings per share	X.	 527	407

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28. Significant transactions with related parties

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In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	Transacti 2024 VND	on value 2023 VND
Saigon Beer - Alcohol - Beverage Corporation		
Sales of finished goods (inclusive of special sales tax)	542,211,490,500	488,750,137,684
Purchases of raw materials	211,942,763,297	165,431,487,952
Dividends paid	3,378,750,000	1,689,375,000
Paid on behalf	324,000,000	324,000,000
Dividends payable	3,378,750,000	-
Tan Hanh Nguyen Co., Ltd		
Purchases of goods	1,143,710,000	1,122,940,000
Sabeco Mechanical Co., Ltd		
Purchases of raw materials	-	421,672,000
Board of Directors members <i>Remuneration</i>		
Mr. Nguyen Hoang Giang – Chairman	144,000,000	144,000,000
Mr. Vo Sy Dong – Member	108,000,000	108,000,000
Ms. Nguyen Thu Huong – Member	108,000,000	108,000,000
Mr. Bui Van Thieng – Member	108,000,000	108,000,000
Mr. Le Hoai Thanh – Member	108,000,000	108,000,000
Dividends paid		
Mr. Vo Sy Dong – Member	1,053,676,000	526,838,000
Ms. Nguyen Thu Huong – Member	655,266,000	327,633,000
Mr. Bui Van Thieng – Member	153,370,000	76,685,000
Mr. Le Hoai Thanh – Member	254,230,000	127,115,000
Key management personnel		
Salary, bonus and remuneration	1,152,300,144	1,087,032,607
Board of Supervisors members <i>Remuneration</i>		
Mr. Nguyen Tien Tho – Head of Board of Supervisors	117,000,000	117,000,000
Ms. Nguyen Thi Huong Giang – Member	72,000,000	72,000,000
Ms. Nguyen Ho Bao Ngoc – Member	72,000,000	72,000,000
Dividends paid	· · · · ·	
Ms. Nguyen Thi Huong Giang – Member	185,932,000	92,966,000
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29. Non-cash investing activities

	31/12/2024 VND	1/1/2024 VND
Fixed assets acquired but not yet paid	244,474,900	1,678,992,190

30. Fees paid and payable to the auditor

	2024 VND	2023 VND
Fees for financial statement audit Fees for review of financial information	85,000,000 60,000,000	85,000,000 60,000,000
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31. Comparative information

The comparative information were derived from the balances and amounts reported in the Company's annual financial statements for the year ended 31 December 2023.

3 March 2025

Prepared by:

Tran Bich Thuy Chief Accountant

Approved by: 2600393941 CÔNG IY CÔNG IY CÔ PHÂN BIA SĂI GON PHÚ THO Bui Van Thieng NONG - 18 Director