

Saigon - Songlam Beer Joint Stock Company

Financial Statements for the year ended 31 December 2024



Saigon - Songlam Beer Joint Stock Company **Corporate Information**

Investment Certificate No.

271110000018

7 December 2007

The investment certificate was issued by the People's Committee of Nghe An Province and is valid for 50 years from the initial

investment certificate.

Enterprise Registration Certificate No.

2703001077 2900783332

20 December 2006 5 September 2023

The Company's enterprise registration certificate has been amended several times, the most recent of which is by Enterprise Registration Certificate No. 2900783332 dated 5 September 2023. The initial enterprise registration certificate and its amendments were issued by the Department of Planning and Investment of Nghe An Province.

Board of Directors

Mr. Tan Teck Chuan Lester

Chairman

Mr. Van Thanh Liem

Member Member

Mr. Cao Thanh Bich Mr. Nguyen Hong Anh

Member

Mr. Vo Phuoc Giau

Member (from 15 October 2024)

Mr. Vuong Nguyen Dang Khoa Member (until 14 October 2024)

Board of Supervisors

Ms. Hoang Thanh Van

Head of Board of Supervisors

Ms. Nguyen Thanh Thuy

Member

Ms. Luu Thanh Thao

Member

Board of Management

Mr. Nguyen Hong Anh

Director

Mr. Tran Quang Trung

Deputy Director (until 31 January 2025)

Mr. Van Ba Thi

Chief Accountant

Registered Office

Block 1, Hung Dao Commune

Hung Nguyen District Nghe An Province

Vietnam

Auditor

KPMG Limited

Vietnam



Saigon - Songlam Beer Joint Stock Company Statement of the Board of Management

The Board of Management of Saigon - Songlam Beer Joint Stock Company ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2024.

The Board of Management is responsible for the preparation and true and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Management:

- (a) the financial statements set out on pages 5 to 34 give a true and fair view of the financial position of the Company as at 31 December 2024 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Management

CÔNG TY CỔ PHẨN

Nguyen Hong Anh

Director

Nghe An Province, 6 March 2025



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

INDEPENDENT AUDITOR'S REPORT

To the Shareholders
Saigon - Songlam Beer Joint Stock Company

We have audited the accompanying financial statements of Saigon - Songlam Beer Joint Stock Company ("the Company"), which comprise the balance sheet as at 31 December 2024, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 6 March 2025, as set out on pages 5 to 34.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and true and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Saigon - Songlam Beer Joint Stock Company as at 31 December 2024 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No.: 24-01-00464-25-1

* KPMG *
Tried Tich Quyen

Practicing Auditor Registration Certificate No. 4629-2023-007-1

Deputy General Director

Ho Chi Minh City, 6 March 2025

Nelson Rodriguez Casihan Practicing Auditor Registration Certificate No. 2225-2023-007-1



Saigon - Songlam Beer Joint Stock Company Balance sheet as at 31 December 2024

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2024 VND	1/1/2024 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		440,134,092,166	386,099,782,224
Cash	110	5	50,433,344,833	28,575,511,984
Short-term financial investments Held-to-maturity investments	120 123	6	259,500,000,000 259,500,000,000	249,717,653,857 249,717,653,857
Accounts receivable – short-term Accounts receivable from customers Prepayments to suppliers Other short-term receivables	130 131 132 136	7	45,403,538,455 42,436,283,535 352,803,776 2,614,451,144	42,794,167,861 38,594,478,260 213,671,266 3,986,018,335
Inventories Inventories Allowance for inventories	140 141 149	9(a)	84,012,210,751 84,709,023,349 (696,812,598)	64,250,105,470 64,721,231,901 (471,126,431)
Other current assets Short-term prepaid expenses Taxes receivable from State Treasury	150 151 153		784,998,127 784,998,127	762,343,052 390,653,530 371,689,522
Long-term assets (200 = 210 + 220 + 240 + 260)	200		201,246,802,908	270,832,526,428
Accounts receivable – long-term Other long-term receivables	210 216		30,000,000 30,000,000	30,000,000 30,000,000
Fixed assets Tangible fixed assets Cost Accumulated depreciation Intangible fixed assets Cost Accumulated amortisation	220 221 222 223 227 228 229	10 11	187,674,787,566 187,612,814,442 1,300,488,350,881 (1,112,875,536,439) (61,973,124 380,862,152 (318,889,028)	257,971,838,666 257,970,046,559 1,293,531,539,850 (1,035,561,493,291) 1,792,107 303,930,000 (302,137,893)
Long-term work in progress Construction in progress	240 242	12	241,039,091 241,039,091	4,041,157,990 4,041,157,990
Other long-term assets Long-term prepaid expenses Deferred tax assets Long-term tools, supplies and spare parts	260 261 262 263	13 9(b)	13,300,976,251 6,059,357,056 2,346,262,609 4,895,356,586	8,789,529,772 708,114,502 2,294,335,615 5,787,079,655
TOTAL ASSETS $(270 = 100 + 200)$	270		641,380,895,074	656,932,308,652

Saigon - Songlam Beer Joint Stock Company Balance sheet as at 31 December 2024 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2024 VND	1/1/2024 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		133,146,238,020	154,067,624,035
Current liabilities	310		132,974,238,020	153,416,993,635
Accounts payable to suppliers	311	14	21,186,921,920	16,204,745,318
Taxes payable to State Treasury	313	15	97,167,571,524	102,171,228,035
Payables to employees	314		2,261,149,994	2,341,137,385
Accrued expenses	315	16	5,589,389,521	7,753,698,596
Other short-term payables	319	17	2,746,205,061	4,180,877,501
Short-term borrowings	320	18	-	17,000,000,000
Bonus and welfare fund	322	19	4,023,000,000	3,765,306,800
Long-term liabilities	330		172,000,000	650,630,400
Other long-term payables	337		_	500,000,000
Provision – long-term	342		172,000,000	150,630,400
EQUITY $(400 = 410)$	400		508,234,657,054	502,864,684,617
Owners' equity	410	20	508,234,657,054	502,864,684,617
Share capital	411	21	450,000,000,000	450,000,000,000
- Ordinary shares with voting rights	411a		450,000,000,000	450,000,000,000
Investment and development fund	418	23	6,516,196,015	6,516,196,015
Retained profits	421		51,718,461,039	46,348,488,602
- Retained profits brought forward	421a		15,377,762,775	16,728,844,825
- Retained profit for the year	421b		36,340,698,264	29,619,643,777
TOTAL RESOURCES (440 = 300 + 400)	440	-	641,380,895,074	656,932,308,652

6 March 2025

Prepared by:

Van Ba Thi Chief Accountant Nguyen Hong Anh Director

Approved by

Saigon - Songlam Beer Joint Stock Company Statement of income for the year ended 31 December 2024

Form B 02 - DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2024 VND	2023 VND
Revenue from sales of goods	01	25	935,030,033,556	809,156,113,830
Cost of sales	11	26	878,826,373,969	762,442,770,131
Gross profit (20 = 01 - 11)	20		56,203,659,587	46,713,343,699
Financial income Financial expenses In which: Interest expense Selling expenses General and administration expenses	21 22 23 25 26	2728	11,780,142,818 990,326,026 990,326,026 1,263,270,614 14,991,709,389	14,292,458,835 735,786,303 735,786,303 17,405,844,312
Net operating profit ${30 = 20 + (21 - 22) - (25 + 26)}$	30	_	50,738,496,376	42,864,171,919
Other income Other expenses	31 32		3,724,466	45,203,693 711,685,880
Results of other activities (40 = 31 - 32)	40	-	3,724,466	(666,482,187)
Accounting profit before tax $(50 = 30 + 40)$	50		50,742,220,842	42,197,689,732
Income tax expense – current	51	30	10,430,449,572	9,094,788,034
Income tax benefit – deferred	52	30	(51,926,994)	(196,742,079)
Net profit after tax $(60 = 50 - 51 - 52)$	60	-	40,363,698,264	33,299,643,777
Earnings per share				(Restated)
Basic earnings per share	70	31	808	670

6 March 2025

Prepared by:

Van Ba Thi Chief Accountant Nguyen Hong Anh

Director

The accompanying notes are an integral part of these financial statements

Saigon - Songlam Beer Joint Stock Company Statement of cash flows for the year ended 31 December 2024 (Indirect method)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	2024 VND	2023 VND
CASH FLOWS FROM OPERATING AC	CTIVITIES		
Accounting profit before tax	01	50,742,220,842	42,197,689,732
Adjustments for			
Depreciation and amortisation	02	77,330,794,283	77,907,438,909
Allowances and provisions	03	281,004,586	962,340,798
Interest income	05	(11,780,142,818)	(14,292,458,835)
Losses from construction in progress			
written off	05	-	562,500,000
Interest expense	06	990,326,026	735,786,303
Operating profit before changes in working capital	08	117,564,202,919	108,073,296,907
Change in receivables	09	(3,942,139,031)	(19,809,446,111)
Change in inventories	10	(19,130,017,198)	4,566,104,792
Change in payables and other liabilities	11	(8,358,240,164)	19,356,439,177
Change in prepaid expenses	12	(1,750,468,252)	(466,005,844)
	-	84,383,338,274	111,720,388,921
Interest paid	14	(1,018,690,410)	(739,641,097)
Corporate income tax paid	15	(9,744,424,088)	(4,609,026,273)
Other payments for operating activities	17	(3,236,032,627)	(4,282,343,297)
Net cash flows from operating activities	20	70,384,191,149	102,089,378,254
CASH FLOWS FROM INVESTING AC	TIVITIES		
Payments for additions to fixed assets	21	(2,638,723,412)	(5,244,583,872)
Placements of term deposits at banks	23	(565,300,000,000)	(228,000,000,000)
Collections of term deposits at banks	24	555,517,653,857	156,897,534,247
Receipts of interests	27	13,226,311,255	4,515,658,048
Net cash flows from investing activities	30	805,241,700	(71,831,391,577)





Saigon - Songlam Beer Joint Stock Company Statement of cash flows for the year ended 31 December 2024 (Indirect method – continued)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	2024 VND	2023 VND
CASH FLOWS FROM FINANCING AC	TIVITIES		
Proceeds from short-term borrowings Payments to settle loan principals Payments of dividends	33 34 36	314,000,000,000 (331,000,000,000) (32,331,600,000)	310,000,000,000 (293,000,000,000) (30,770,800,000)
Net cash flows from financing activities	40	(49,331,600,000)	(13,770,800,000)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50	21,857,832,849	16,487,186,677
Cash at the beginning of the year	60	28,575,511,984	12,088,325,307
Cash at the end of the year $(70 = 50 + 60)$ (Note 5)	70	50,433,344,833	28,575,511,984

6 March 2025

Prepared by:

Van Ba Thi Chief Accountant AMIN

Nguyen Hong Anh

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting Entity

(a) Ownership structure

Saigon - Songlam Beer Joint Stock Company ("the Company") is incorporated as a joint stock company in Vietnam.

On 16 June 2017, the Company's shares were officially traded on the unlisted public companies market (UPCOM) of the Hanoi Stock Exchange in accordance with Decision No. 421/QD-SGDHN dated 8 June 2017 of the Hanoi Stock Exchange with the code of BSL.

(b) Principal activities

The principal activities of the Company are to produce and trade beer products.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 31 December 2024, the Company had 176 employees (1/1/2024: 179 employees).

2. Basis of preparation

(a) Statement of compliance

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.



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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purpose.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash

Cash comprises cash balances and call deposits.

(c) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments are term deposits at banks held to maturity and stated at costs.

(d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.



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(e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

(f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhauls cost, is charged to the statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings and structures	10 - 25 years
machinery and equipment	5 - 15 years
motor vehicles	6 years
office equipment	3-5 years
others	6 years

(g) Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 years.





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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(h) Construction in progress

Construction in progress represents the costs of tangible fixed assets which have not been fully completed. No depreciation is provided for construction in progress during the period of construction.

Long-term prepaid expenses (i)

Tools and instruments (i)

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and instruments are amortised on a straight-line basis over 2 years.

Maintenance expenses (ii)

Maintenance expenses are initially stated at cost. Maintenance expenses are amortised on a straightline basis over 3 years.

(j) Trade and other payables

Trade and other payables are stated at their costs.

(k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Share capital (1)

Ordinary shares

Ordinary shares are stated at par value. Excess of cash receipt from shares issue over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(m) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(n) Revenue and other income

(i) Goods sold

Revenue from the sales of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(ii) Interest income

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(o) Operating lease payments

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense, over the term of the lease.



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(p) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the year of construction are capitalised as part of the cost of the assets concerned.

(q) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

(r) Earnings per share

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare fund for the annual accounting period) of the Company by the weighted average number of ordinary shares outstanding during the year.

The Company did not have potentially dilutive shares and therefore does not present diluted earnings per share.

(s) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(t) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operation or cash flows for the prior year.



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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

4. Segment reporting

The Company's principal business activities are to produce and trade beers. Other activities are to trade products relating to beer production processes. During the year, other business activities accounted for an insignificant proportion of total revenue and operating results of the Company. Accordingly the financial information presented in the balance sheets as at 31 December 2024 and 1 January 2024 and the revenue and expenses presented in the statements of income for the years ended 31 December 2024 and 31 December 2023 were mainly related to the Company's principal business activities.

Geographically, the Company only operates in the territory of Vietnam.

5. Cash

	31/12/2024 VND	1/1/2024 VND
Cash on hand Cash in banks	509,235,007 49,924,109,826	622,640,007 27,952,871,977
	50,433,344,833	28,575,511,984

6. Held-to-maturity investments

Held-to-maturity investments represented term deposits at banks with original terms to maturity of more than three months from their transaction dates and remaining terms to maturity of not greater than twelve months from the reporting date. These term deposits were denominated in VND and earned interest at rates ranging from 4.7% to 5.2% per annum (1/1/2024: from 4.5% to 5.2% per annum).

7. Accounts receivable from customers

(a) Accounts receivable from customers detailed by significant customers

	31/12/2024 VND	1/1/2024 VND
Saigon Beer - Alcohol - Beverage Corporation Other customers	41,496,087,134 940,196,401	38,028,310,220 566,168,040
	42,436,283,535	38,594,478,260





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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(b) Accounts receivable from a related party

	31/12/2024 VND	1/1/2024 VND
The parent company Saigon Beer - Alcohol - Beverage Corporation	41,496,087,134	38,028,310,220

The trade related amounts due from the parent company were unsecured, interest free and are receivable upon demand.

8. Other short-term receivables

	31/12/2024 VND	1/1/2024 VND
Interest receivable	2,407,060,685	3,884,998,291
Deposits	15,000,000	15,000,000
Others	192,390,459	86,020,044
	2,614,451,144	3,986,018,335

9. Inventories

(a) Inventories

	31/12/	2024	1/1/2	024
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	8,015,624,857		130,840,000	-
Raw materials	34,876,013,780	-	24,375,349,346	-
Tools and supplies	884,151,523	(696,812,598)	1,944,494,833	(471, 126, 431)
Work in progress	24,451,361,783	-	21,788,120,304	=
Finished goods	16,481,871,406	-	16,482,427,418	-
	84,709,023,349	(696,812,598)	64,721,231,901	(471,126,431)
	-			

Form **B** 09 - **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Movements of allowance for inventories during the year were as follows:

	2024 VND	2023 VND
Opening balance	471,126,431	2,595,479,424
Allowance made/(reversed) during the year	225,686,167	(232,534,311)
Transfer to allowance for long-term tools, supplies and spare parts	-	(1,891,818,682)
Closing balance	696,812,598	471,126,431

(b) Long-term tools, supplies and spare parts

	31/12/2024		1/1/2024	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Long-term tools, supplies and spare parts	15,757,857,054	(10,862,500,468)	16,615,631,304	(10,828,551,649)

Movements of allowance for long-term tools, supplies and spare parts during the year were as follows:

	2024 VND	2023 VND
Opening balance Allowance made during the year	10,828,551,649 33,948,819	7,720,488,258 1,216,244,709
Transfer from allowance for inventories	-	1,891,818,682
Closing balance	10,862,500,468	10,828,551,649

Saigon - Songlam Beer Joint Stock Company
Notes to the financial statements for the year ended 31 December 2024 (continued)

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10. Tangible fixed assets

Net book value Opening balance Closing balance 102	Closing balance	Accumulated depreciation Opening balance Charge for the year 10	Closing balance 223	Opening balance Additions Transfer from construction in progress Other adjustments	Bui St Cost
112,826,239,473 102,319,752,859	121,117,909,503	110,611,422,889 10,506,486,614	223,437,662,362	223,437,662,362	Buildings and structures VND
144,139,313,384 83,204,666,392	971,302,542,880	905,050,654,857 66,251,888,023	1,054,507,209,272	1,049,189,968,241 1,063,860,000 4,530,894,590 (277,513,559)	Machinery and equipment VND
128,822,240 643,080,309	7,727,461,217	7,521,719,286 205,741,931	8,370,541,526	7,650,541,526 720,000,000	Motor vehicles VND
852,801,212 1,440,579,632	11,030,305,582	10,698,514,002 331,791,580	12,470,885,214	11,551,315,214 919,570,000	Office equipment VND
22,870,250 4,735,250	1,697,317,257	1,679,182,257 18,135,000	1,702,052,507	1,702,052,507	Others
257,970,046,559 187,612,814,442	1,112,875,536,439	1,035,561,493,291 77,314,043,148	1,300,488,350,881	1,293,531,539,850 2,703,430,000 4,530,894,590 (277,513,559)	Total VND

Included in tangible fixed assets as at 31 December 2024 were assets costing VND27,873 million (1/1/2024: VND22,683 million) which were fully depreciated but still in active use.

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11. Intangible fixed assets

	Software VND
Cost	
Opening balance Additions	303,930,000 76,932,152
Closing balance	380,862,152
Accumulated amortisation	
Opening balance Charge for the year	302,137,893 16,751,135
Closing balance	318,889,028
Net book value	
Opening balance Closing balance	1,792,107 61,973,124

Included in intangible fixed assets as at 31 December 2024 were assets costing VND304 million (1/1/2024: VND204 million) which were fully amortised but still in active use.





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12. Construction in progress

	2024 VND	2023 VND
Opening balance Additions during the year Transfer to tangible fixed assets Transfer to long-term prepaid expenses Written off	4,041,157,990 4,725,894,590 (4,530,894,590) (3,995,118,899)	608,539,091 3,995,118,899 - (562,500,000)
Closing balance	241,039,091	4,041,157,990
Major constructions in progress were as follows:		
	31/12/2024 VND	1/1/2024 VND
Upgrade of factory capacity Upgrade of bottle washing systems Upgrade of Ferrum eyelid grafting systems Others	195,000,000 - 46,039,091	1,897,599,514 1,619,694,341 523,864,135
	241,039,091	4,041,157,990

13. Long-term prepaid expenses

	Tools and instruments VND	Maintenance expenses VND	Others VND	Total VND
Opening balance	298,001,812		410,112,690	708,114,502
Additions	270,259,093	3,090,703,562	140,649,714	3,501,612,369
Transfer from				
construction in progress	-	3,995,118,899	-	3,995,118,899
Amortisation for the year	(275,783,682)	(1,464,775,961)	(404,929,071)	(2,145,488,714)
Closing balance	292,477,223	5,621,046,500	145,833,333	6,059,357,056

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14. Accounts payable to suppliers

(a) Accounts payable to suppliers detailed by significant suppliers

	Cost/Amou repayment	
	31/12/2024 VND	1/1/2024 VND
Saigon Beer - Alcohol - Beverage Corporation Bach Khoa Thermal and Refrigeration Mechanical	7,134,381,466	5,111,323,284
Company Limited	3,294,944,220	-
Thai Tan Transport and Trading Company Limited	1,209,120,772	766,513,900
Thinh Duc Company Limited	543,065,600	2,387,320,000
Krones Vietnam Company Limited	-	1,851,505,040
Other suppliers	9,005,409,862	6,088,083,094
	21,186,921,920	16,204,745,318

(b) Accounts payable to suppliers who are related parties

	Cost/Amourepayment	
	31/12/2024 VND	1/1/2024 VND
The parent company		
Saigon Beer - Alcohol - Beverage Corporation	7,134,381,466	5,111,323,284
Related companies		
Sa Be Co Mechanical Co., Ltd	813,022,520	126,694,600
Sai Gon Beer Trading Company Limited	399,108,280	36,717,463
Sai Gon - Quang Ngai Beer Joint Stock Company	61,398,000	46,656,000

The trade related amounts due to the related parties were unsecured, interest free and are payable within 30 days from invoice date.

Saigon - Songlam Beer Joint Stock Company
Notes to the financial statements for the year ended 31 December 2024 (continued)

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15. Taxes payable to State Treasury

	Special sales tax Value added tax Corporate income tax Personal income tax Other taxes	
102,171,228,035	87,095,934,996 11,351,302,935 3,698,881,967 25,108,137	1/1/2024 VND
1,124,946,924,599	926,868,238,748 185,414,964,556 10,430,449,572 1,007,405,002 1,225,866,721	Incurred VND
(1,060,749,776,489)	(931,170,665,597) (117,987,655,611) (9,744,424,088) (992,853,994) (854,177,199)	Paid VND
(69,200,804,621)	(68,829,115,099) - (371,689,522)	Net-off VND
97,167,571,524	82,793,508,147 9,949,496,781 4,384,907,451 39,659,145	31/12/2024 VND

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16. Accrued expenses

	31/12/2024 VND	1/1/2024 VND
Interest expense	4,223,840,202	4,252,204,586
Construction costs	397,108,833	1,934,399,990
Others	968,440,486	1,567,094,020
	5,589,389,521	7,753,698,596

17. Other short-term payables

	31/12/2024 VND	1/1/2024 VND
Dividends payable	2,559,900,000	3,391,500,000
Deposits received	35,000,000	535,000,000
Others	151,305,061	254,377,501
	2,746,205,061	4,180,877,501

18. Short-term borrowings

	1/1/2024 Carrying amount/ Amount within repayment	Movements d	31/12/2024 Carrying amount/ Amount within repayment	
	capacity VND	Increase VND	Decrease VND	capacity VND
Short-term borrowings	17,000,000,000	314,000,000,000	(331,000,000,000)	-





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19. Bonus and welfare fund

This fund is established by appropriating from retained profits as approved by the shareholders at the General Meeting of shareholders. This fund is used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies.

Movements of bonus and welfare fund during the year were as follows:

	2024 VND	2023 VND
Opening balance	3,765,306,800	3,518,022,260
Appropriation during the year (Note 20)	4,023,000,000	3,680,000,000
Adjustments to bonus and welfare fund (Note 20)	(529,274,173)	849,627,837
Utilisation	(3,236,032,627)	(4,282,343,297)
Closing balance	4,023,000,000	3,765,306,800



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Saigon - Songlam Beer Joint Stock Company Notes to the financial statements for the year ended 31 December 2024 (continued)

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20. Changes in owners' equity

Balance as at 31 December 2024	Net profit for the year Dividends (Note 22) Appropriation to bonus and welfare fund (Note 19) Adjustments to 2023 bonus and welfare fund (Note 19)	Balance as at 1 January 2024	Net profit for the year Dividends (Note 22) Appropriation to bonus and welfare fund (Note 19) Adjustments to 2022 bonus and welfare fund (Note 19)	Balance as at 1 January 2023	
450,000,000,000		450,000,000,000		Share capital VND 450,000,000,000	
6,516,196,015		6,516,196,015	1717	Investment and development fund VND 6,516,196,015	
51,718,461,039	40,363,698,264 (31,500,000,000) (4,023,000,000) 529,274,173	46,348,488,602	33,299,643,777 (13,500,000,000) (3,680,000,000) (849,627,837)	Retained profits VND 31,078,472,662	
508,234,657,054	40,363,698,264 (31,500,000,000) (4,023,000,000) 529,274,173	502,864,684,617	33,299,643,777 (13,500,000,000) (3,680,000,000) (849,627,837)	Total VND 487,594,668,677	

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21. Share capital

The Company's authorised and issued share capital are:

	31/12/2024 a Number of shares	and 1/1/2024 VND
Authorised and issued share capital Ordinary shares	45,000,000	450,000,000,000
Shares in circulation Ordinary shares	45,000,000	450,000,000,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

There was no movement in share capital for the years ended 31 December 2024 and 31 December 2023.

22. Dividends

The Annual General Meeting of shareholders of the Company on 19 April 2024 resolved to declare dividends amounting to VND31,500 million (equivalent to VND700 per share) from retained profits of 2023 (2023: VND31,500 million (equivalent to VND700 per share) from retained profits of 2022, in which VND18,000 million was advanced to shareholders in 2022).

23. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of the General Meeting of shareholders. This fund was established for the purpose of future business expansion.



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24. Off balance sheet items

(a) Lease

The future minimum lease payments under non-cancellable operating leases were:

	31/12/2024 VND	1/1/2024 VND
Within one year	1,599,041,000	1,239,041,000
From two to five years	5,406,164,000	4,956,164,000
More than five years	36,241,949,250	37,480,990,250
	43,247,154,250	43,676,195,250

(b) Capital expenditure commitments

At the reporting date, the Company had the following outstanding capital commitments approved but not provided for in the balance sheet:

	31/12/2024 VND	1/1/2024 VND
Approved but not contracted Approved and contracted	68,591,686,360 455,000,000	54,083,250,635
	69,046,686,360	54,083,250,635

25. Revenue from sales of goods

Total revenue represents the gross value of goods sold, exclusive of value added tax and special sales tax.

	2024 VND	2023 VND
Total revenue		
 Sales of finished goods 	924,284,512,272	802,893,469,981
 Sales of scraps and others 	10,745,521,284	6,262,643,849
	935,030,033,556	809,156,113,830





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14,991,709,389

26. Cost of sales

20.	Cost of sales		
		2024 VND	2023 VND
	Finished goods sold Allowance for inventories, long-term tools, supplies	878,303,138,743	761,250,836,206
	and spare parts	259,634,986	983,710,398
	Others	263,600,240	208,223,527
		878,826,373,969	762,442,770,131
27.	Financial income		
		2024 VND	2023 VND
	Interest income from term deposits	11,780,142,818	14,292,458,835
28.	General and administration expenses	2024 VND	2023 VND
	Staff costs	6,912,861,258	8,822,472,727
	Outside services	3,935,085,258	3,038,557,856
	Depreciation	650,585,144	852,976,153
	Others	3,493,177,729	4,691,837,576



17,405,844,312

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29. Production and business costs by elements

2024 VND	2023 VND
726,597,612,328	612,228,985,685
77,330,794,283	77,907,438,909
50,852,238,766	43,097,166,773
36,593,583,146	33,722,424,706
6,375,668,093	7,777,565,690
	VND 726,597,612,328 77,330,794,283 50,852,238,766 36,593,583,146

30. Corporate income tax

(a) Recognised in the statement of income

11.4.1.4	VND
10 120 140 572	0.022.770.500
10,430,449,572	9,022,779,598 72,008,436
10,430,449,572	9,094,788,034
(51,926,994)	(196,742,079)
10,378,522,578	8,898,045,955
	(51,926,994)

(b) Reconciliation of effective tax rate

Acconomission of effective tax fate	2024 VND	2023 VND
Accounting profit before tax	50,742,220,842	42,197,689,732
Tax at the Company's tax rate Non-deductible expenses Under provision in prior years	10,148,444,168 230,078,410	8,439,537,946 386,499,573 72,008,436
Income tax expense	10,378,522,578	8,898,045,955





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(c) Applicable tax rate

Under the Corporate Income Tax Law, the Company has an obligation to pay the government income tax at the rate of 20% of taxable profits.

31. Basic earnings per share

The calculation of basic earnings per share for the year ended 31 December 2024 was based on the net profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare fund and a weighted average number of ordinary shares, calculated as follows:

(i) Net profit attributable to ordinary shareholders

	2024 VND	2023 VND (Restated)
Net profit for the year Appropriation to bonus and welfare fund (*) Adjustments to bonus and welfare fund (**)	40,363,698,264 (4,023,000,000)	33,299,643,777 (3,680,000,000) 529,274,173
Net profit attributable to ordinary shareholders	36,340,698,264	30,148,917,950

- (*) The appropriation to bonus and welfare fund was estimated based on the budgeted amount approved by shareholders at the Annual General Meeting of shareholders.
- (**) The appropriation to bonus and welfare fund for the year ended 31 December 2023 was restated based on the actual appropriation which was approved by shareholders at the Annual General Meeting of shareholders. Accordingly, basic earnings per share for the year ended 31 December 2023 has been restated to VND670 per share based on the adjusted amount appropriated to bonus and welfare fund (as previously reported: VND658 per share).

(ii) Weighted average number of ordinary shares

There was no movement in the number of shares for the years ended 31 December 2024 and 31 December 2023. The weighted average number of ordinary shares used to calculate the basic earnings per share for two presented periods is 45,000,000 shares.



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32. Significant transactions with related parties

In addition to the related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	Transaction value		
	2024 2023		
	VND	VND	
The parent company			
Saigon Beer - Alcohol - Beverage Corporation			
Sales of finished goods (inclusive of special sales tax)	1,851,152,751,020	1,621,122,513,990	
Sales of raw materials	-	226,478,513	
Sales of services	263,600,240	208,223,527	
Purchases of services	153,768,000		
Purchases of raw materials	679,839,585,374	555,215,450,994	
Dividends declared	21,665,000,000	9,285,000,000	
Dividends paid	21,665,000,000	21,665,000,000	
Other related parties			
Sai Gon Beer Trading Company Limited			
Purchases of services	6,262,758,908	5,585,549,612	
Sa Be Co Mechanical Co., Ltd			
Purchases of tools and supplies	496,713,700	356,656,652	
Purchases of raw materials	158,765,000	418,168,780	
Purchases of services	1,603,913,000	902,677,000	
Purchases of fixed assets	536,080,000	902,077,000	
1 divinates of fixed assets	330,000,000		
Saigon Bac Trung Bo Beer Trading Joint Stock Comp	oanv		
Purchases of goods	1,211,842,350	1,156,057,110	
		-,,,	
Thai Binh Investment Joint Stock Company			
Dividends declared	1,166,666,900	500,000,100	
Dividends paid	1,166,666,900	1,166,666,900	
Sai Gon - Quang Ngai Beer Joint Stock Company			1
Purchases of raw materials	721,450,000	303,200,000	1/3
			I
Saigon Beer Group Company Limited			* 1
Purchases of goods	116,483,840	-	1
Chuong Duong Beverages Joint Stock Company			
Purchases of goods	98,564,512	()	



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	Transaction 2024 VND	value 2023 VND
Sai Gon - Ha Tinh Beer One Member Company Limited Sales of tools and supplies Purchases of raw materials	47,791,670	178,250,000
Areco Realty Company Limited Purchases of services	47,055,750	-
Northern Saigon Beer Trading Joint Stock Company Purchases of goods	5,738,400	
Saigon Beer Mien Trung Trading Joint Stock Company Purchases of goods	-	82,604,780
Binh Tay Liquor Joint Stock Company Purchases of goods		32,364,000
Board of Directors		
Fees Mr. Tan Teck Chuan Lester – Chairman Mr. Neo Gim Siong Bennett – Chairman Mr. Van Thanh Liem – Member Mr. Cao Thanh Bich – Member Mr. Nguyen Hong Anh – Member Mr. Vo Phuoc Giau – Member Mr. Vuong Nguyen Dang Khoa – Member Mr. Le Xuan Son – Member	130,000,000 91,000,000 91,000,000 91,000,000 19,569,892 71,430,108	32,500,000 97,500,000 91,000,000 91,000,000 91,000,000 54,347,220 36,652,780
Board of Supervisors Fees Ms. Hoang Thanh Van – Head of Board of Supervisors Ms. Nguyen Thanh Thuy – Member Ms. Luu Thanh Thao – Member	91,000,000 52,000,000 52,000,000	91,000,000 52,000,000
Board of Management Remuneration	2,580,173,935	52,000,000 1,985,197,534



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33. Non-cash investing activities

2024 VND 2023 VND

Cost of fixed assets acquired but not paid yet

4,980,933,330

34. Comparative information

Except for the restatement of basic earnings per share as disclosed in Note 31, the comparative information as at 1 January 2024 was derived from the balances and amounts reported in the Company's financial statements as at and for the year ended 31 December 2023.

6 March 2025

Prepared by:

Van Ba Thi Chief Accountant Approved by:

Nguyen Hong Anh

Director