#### VVMI LA HIEN CEMENT JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No.: 19 /TB-HDQT

.14. March 2025

#### DISCLOSURE OF INFORMATION ON THE ELECTRONIC PORTAL OF THE STATE SECURITIES COMMISSION

To:

- State Securities Commission

- Hanoi Stock Exchange

#### I. INFORMATION ABOUT THE DISCLOSING ENTITY:

#### Company name: VVMI La Hien Cement Joint Stock Company

Stock code: CLH

Head office address: Cay Bong Hamlet, La Hien Commune, Vo Nhai District, Thai Nguyen Province, Vietnam

Phone: 0208 3829154 Fax: 0208 3829056

Website: ximanglahien.com.vn

Type of information disclosure:	X	Periodic	Extraordinary
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Upon request Other

#### **II. CONTENTS OF INFORMATION DISCLOSURE:**

Annual report 2024.

(A detailed report attached)

We hereby certify that the disclosed information is accurate and we assume full legal responsibility for the content of the disclosed information.

Sincerely!

#### **Recipient:**

- As mentioned above;
- Posted on the Company's website;
- Archived at: BOD; Office.





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## I. GENERAL INFORMATION

### 1. General information

- Trading name: VVMI LA HIEN CEMENT JOINT STOCK COMPANY
- Enterprise Registration Certificate No.: 4600422240
- Charter capital: 120.000.000 VND
- Investment capital of the owner: 200.300.885.591 VND
- Address: La Hien Commune Vo Nhai District Thai Nguyen Province
- Phone: 02083.829.156
- Fax: 02083.829.056
- Website: http://www.ximanglahien.com.vn
- Stock code (if any): CLH

- The process of formation and development (*date of establishment, time of listing, time of important milestones since establishment until now*).

#### \* Establishment:

- VVMI La Hien cement joint stock company, formerly known as La Hien Cement Factory, was established under Decision No. 925/NL-TCCB-LD dated 31/12/1994 of the Ministry of Energy (now the Ministry of Industry and Trade), is a dependent accounting unit of Domestic Coal Company (now VINACOMIN -Viet Bac Mining Industry Holding Corporation) of Vietnam National Coal and Mineral Industries Holding Corporation Limited.

- On 18/12/2006, the Minister of Industry issued Decision No. 3676/QD-BCN on the equitization of La Hien VVMI Cement Plant.

- On 19/09/2007, the Board of Directors of Vietnam National Coal and Mineral Industries Holding Corporation Limited issued Decision No. 2228/QD-HDQT on approving the equitization plan and transforming La Hien VVMI Cement Plant into a joint stock company.

- VVMI La Hien cement joint stock company was established under the business registration certificate No. 1703000349 issued by the Department of Planning and Investment of Thai Nguyen province on January 1, 2008.

- On June 16, 2010, the project "Investment in expanding and improving the capacity of La Hien Cement Plant" was handed over and put into operation with a total settled investment of VND 626,755 million.

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- Changes in the legal representative approved in the Fifth Amendment of the Enterprise Registration Certificate No. 4600422240 issued by the Department of Planning and Investment of Thai Nguyen province on 04/12/2021. Currently, the Company is operating under the 5th amended Joint Stock Company Enterprise Registration Certificate, issued by the Department of Planning and Investment of Thai Nguyen province on 04/12/2021.

## \* Conversion of ownership into a joint stock company:

Since January 1, 2008, VVMI La Hien cement joint stock company has officially come into operation under the model of a joint stock company.

- On April 22, 2016, the Hanoi Stock Exchange issued Decision No. 252/QD-SGDHN on approving the listing of VVMI La Hien cement joint stock company listed on the Hanoi Stock Exchange with the stock code CLH.

- On 07/06/2016, CLH stock code was officially traded in the first session on HNX.



#### \* About the company:



Company Name:VVMI LA HIEN CENMENT JOIN STOCK COMPANYAbbreviation:LHCEnglish name:VVMI LA HIEN CENMENT JOIN STOCK COMPANYCompany Logo:Image: Image: I



The company's head office: Cay Bong Hamlet - La Hien Commune - Vo Nhai District - Thai Nguyen Province.

#### \* Operating motto:

+ Always committed to striving and understanding customers carefully to ensure that their products and services meet the needs of customers.

+ Regularly educate cadres and employees so that everyone understands that:

# "PRODUCT QUALITY DETERMINES THE PROSPERITY OF THE COMPANY"

+ Always organize education and training for all cadres and employees to constantly improve their qualifications, capacity and professional skills.

+ Maintain the quality management system according to TCVN ISO 9001:2015 and ISO 14001:2015 standards effectively on the basis of everyone's participation.

#### - Other events in 2024.

+ On 15/02/2024, the Company held a sales ceremony in early spring in a lively and prosperous atmosphere for the next year's business activities.



+ Every year, the Company organizes a customer gratitude conference to preserve and create cohesion between the Company and its partners.

+ On 10/04/2024, the Company successfully held the 2024 Annual General Meeting of Shareholders.



+ On December 21, 2024, the Company held a conference to review production and business activities, occupational safety and health in 2024 and open the Employee Conference in 2025.



#### 2. Business lines and areas

**2.1.** Business lines: (State the business lines or main products and services accounting for more than 10% of total revenue in the last 02 years)

The Company's main business lines include:

- Production of cement and clinker;

- Limestone and clay mining;

**2.2.** Business areas: (Specify the main business areas, accounting for over 10% of the total revenue in the last 02 years)

- During the year, the Company sells to  $\sim$ 150 stores that consume products and distributors, in addition to selling directly to consumers.

- The Company's product consumption market is mainly in the Northern region including the provinces of Thai Nguyen, Bac Kan, Cao Bang, Lang Son, Hanoi, Vinh Phuc, Bac Ninh, Bac Giang, Quang Ninh, etc. and units in Vietnam National Coal and Mineral Industries Holding Corporation Limited.

## 3. Information on the governance model, business organization and management apparatus

VVMI La Hien cement joint stock company is organized and operates in compliance with the Law on Enterprises, other relevant laws and the Charter of organization and operation of the Company.

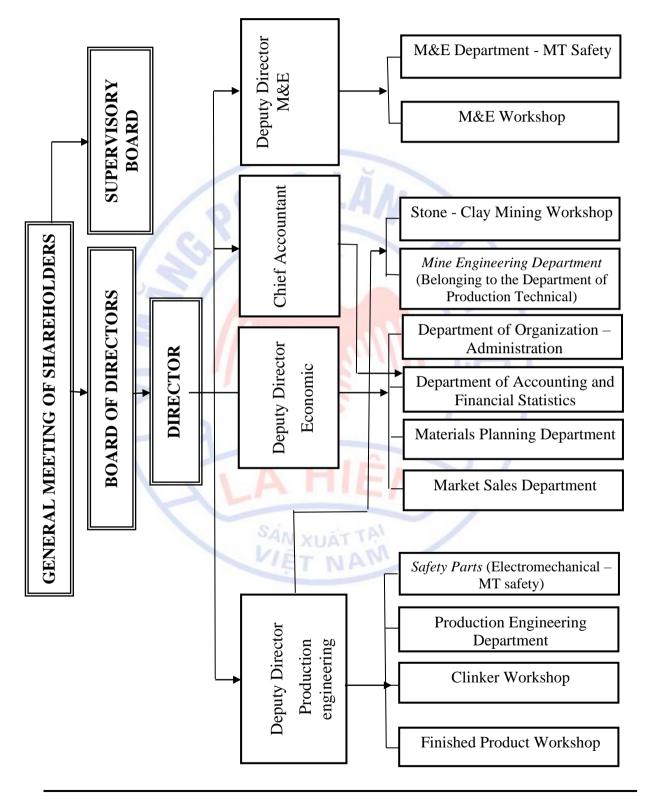
**3.1. Governance model** (specifying the model as prescribed in Article 137 of the Law on Enterprises)

- Governance model: The General Meeting of Shareholders, the Board of Directors, the Supervisory Board, the Executive Board are headed by the Director and 03 Deputy Directors are in charge of the affairs assigned by the public and authorized to handle affairs according to the field of management.

- The company does not have representative offices at home or abroad.

- The company organizes work supervision according to the open matrix model; ensure the good implementation of the democratic regulation, promote collective wisdom and synchronization in the direction and administration of the Company on the principle of democratic centralization, under the leadership of the Party, clearly define the functions, tasks, responsibilities and powers of individual Directors and Deputy Directors when performing assigned tasks.

3.2. Structure of the Company's organizational and management apparatus as of 31/12/2024



## \* General Meeting of Shareholders:

The General Meeting of Shareholders is the highest authority of the Company and consists of all shareholders with voting rights. The Annual General Meeting of Shareholders shall be held once a year to exercise its rights and duties under the Law on Enterprises and the Company's Charter.

The General Meeting of Shareholders elects the Board of Directors (BOD) and the Supervisory Board (SB) of the Company.

#### \* Board of Directors:

The Company's business activities and affairs are subject to the supervision or direction of the BOD. BOD is the body with full powers to exercise all rights on behalf of the Company except those that belong to the General Meeting of Shareholders.

BOD is responsible for supervising and directing the CEO and other managers in the day-to-day business of the Company.

The rights and obligations of the BOD are stipulated by the Law, the Charter, the Company's internal regulations and the decision of the General Meeting of Shareholders.

#### \* Supervisory Board:

The Supervisory Board is elected by the General Meeting of Shareholders, is responsible to shareholders, strictly complies with the law, the Company's Charter, decisions of the General Meeting of Shareholders and professional ethics in performing the assigned rights and tasks.

#### \* Operating apparatus:

At the head of the executive apparatus is a member of the Board of Directors and Director of the Company. Assisting the Director are Deputy Directors in charge of each field.

Currently, according to the needs of production and business and restructuring, arrangement and reduction of management focal points, the Company maintains 06 rooms and 04 workshops. Departments and workshops have a cohesive relationship with each other to support the implementation of tasks so that the Company's production and business activities are always smooth.

**3.3.** Subsidiaries and associated companies: (Stating the list, address, main production and business domains, actually contributed charter capital, ownership ratio of the Company in subsidiaries and associated companies)

The company has no subsidiaries and affiliates.

### 4. Development orientation

With the goal of continuing to maintain effective operations in all fields and business lines of the Company, building the Company into a strong collective, with a reputable brand in market regions; creating a corporate culture with its own identity; building a model of in-depth development in investment, production and trade, the company has set goals and strategies to help build the company to develop more and more sustainably.

## 4.1. Main objectives of the Company

Continue to maintain and promote the set goals:

- Production and business according to the criteria: Safety – Productivity – Quality – Efficiency

- Promoting the spirit of "*Discipline – concentricity*"

- Harmonizing the interests of Shareholders and Employees

- Customer is No. 1

- Continue to improve the organizational structure, strengthen cost management with an appropriate and cost-saving model;

- Producing environmentally friendly cement is a responsibility to the community and society;

- Continue to invest in the direction of expanding and improving technology and increasing productivity;

- The most extensive application of the 4.0 technology revolution;

- Using all kinds of waste as raw materials; М

- To well implement the State's regimes and policies and the provisions of law.

## 4.2. Medium and long-term development strategy

## \* Product and market strategy:

The Company's products and markets are especially important, it determines the existence and development of the Company, so researching products, understanding customer needs in order to maintain and consolidate the traditional market, expand new markets is the top task. In order for this activity to meet the requirements, the Company needs to take the following measures:

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- Focus on comprehensive management in all fields, maximize profits in business, in which promote products with high profit margins.

- Diversifying cement products, improving product quality, stabilizing and developing; maintain and build the company's product brand to become a prestigious brand in the market.

- Continue to search and expand the cement consumption market for existing customers and potential customers in the future.

- Be active in market management, organize a close marketing network, assign detailed management areas, grasp the market situation as well as the solvency of customers to take measures to sell goods and collect debts in a timely manner; analyze customers, evaluate competitors to make appropriate policies.

#### \* Technology investment strategy:

- Continue to apply measures to operate and manage equipment productivity in cement production lines. Take specific measures to improve the quality of clinker production, increase the rate of additive blending in cement, reduce the consumption norms of materials, fuel and dynamics.

- To study plans to renovate and increase the capacity of the line to 700 thousand tons/year; propose solutions to gradually replace outdated equipment and equipment clusters that use a lot of labor, low productivity, large consumption, low accuracy, etc. with advanced and highly automated equipment to improve productivity and product quality, maximize savings in production costs to ensure that products are competitive in the market.

- Promote initiatives in production and labor organization, promote the application of new scientific, technical and technological advances.

- To study and use in the production of materials available in the locality with low prices, materials that are by-products and wastes of factories with low purchase prices to save expenses, reduce production costs, and increase efficiency in production and business.

#### \* Financial strategy:

- Develop appropriate financial management regulations in accordance with law. Strengthen expenses contracting in stages.

- Perform well the debt recovery work to ensure capital safety, contributing to improving the Company's business efficiency.

- Proactively and transparently disclose information, provide timely

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information to investors to grasp the Company's production and business activities, especially information on the Company's financial situation.

- Seek suitable loan sources to restructure the Company's capital sources reasonably, and at the same time make the most of the advantages of debt balancing.

- Mobilize and use capital effectively in the development of production and business, aiming to develop the Company stronger and stronger.

#### \* Human resources strategy:

- Continue to restructure labor, ensure sufficient resources, rationalize production. Develop appropriate labor arrangement plans in the direction of reducing indirect labor, serving labor, auxiliary labor, supplementing and increasing labor in the main production line.

- Recruit young employees with good professional qualifications for next and replacement training. There is a good remuneration policy for quality employees and enthusiasm in the construction and development of the Company.

- Training to improve skills for operators, workers and employees throughout the Company. Improve the management level for officials. Employing employees with good professional expertise in the Company's departments.

- To build a contingent of dynamic, capable and highly qualified managers and technicians, and a contingent of good workers. Enhance the leadership role of the political system, the example of the top cadres.

- Strengthen innovation in corporate governance; taking quality and efficiency as the top criteria in business strategy.

# 4.3. Sustainable development goals (environmental, social and community) and key programs related to the short and medium term of the Company

#### \* For the environment:

- Regularly maintain the inspection and assessment of environmental impacts in order to come up with solutions to overcome and prevent adverse impacts on the environment.

- Reduce greenhouse gas emissions according to national target programs, sectors and fields of operation.

- To improve techniques and apply technologies to help reduce energy consumption and fossil fuels.

- Implement scientific and technological measures in production to meet environmental requirements according to Decision No. 1266/QD-TTg dated August 18, 2020 of the Prime Minister.

- Installing dust filtration systems at necessary production locations, closely combining investment in equipment and technology innovation with waste treatment systems, exhaust gas and dust treatment systems and effective solutions to protect the environment.

- Collect, classify and treat generated solid wastes in accordance with the provisions of the waste treatment process.

- Examine and assess the impacts of cement production projects on the use of land, rocks and ecological environment in a strict and serious manner.

- Strengthen the propaganda, education and awareness of environmental protection for all employees in the Company.

- Organize green, clean and beautiful movements, sanitize and plant additional trees around factories and vacant land areas; regularly have trucks spraying and washing water for trees and internal roads.



#### \* For society and the community:

Positively responding to the Prime Minister's message "No people are left behind" The company has been very active in activities:

- Build houses of gratitude for policy beneficiaries, poor households, support workers in difficult circumstances, support natural disasters and fires.

- Regularly make contributions to the locality in charity work, study promotion funds, cultural and sports movements and other social work.

- Actively participate in social security work, help policy families, the poor, and contribute to the construction of public welfare works.

**5. Risks:** (Stating risks that may affect production and business activities or the implementation of the Company's objectives, including environmental risks, natural disasters, epidemics, etc....)

The company may be affected by the following risks:

#### 5.1. Economic risks:

The developments of the economy always affect the development of economic sectors and economic subjects. VVMI La Hien cement joint stock company is a participant in the economy, so it is not excluded from the impact of basic factors in the economy such as: Economic growth rate, inflation, interest rate, exchange rate,...

#### \* Economic growth rate (GDP growth rate):

In 2024, the global economy will face many difficulties and challenges such as: The conflict between Russia and Ukraine will continue, while new conflicts will break out in the Middle East in the last months of 2024; Extreme weather conditions take place in many places, prolonged droughts on a wide scale, storms, floods, and natural disasters in many countries make production and consumption unbalanced.

Vietnam's GDP growth for the whole year of 2024 will reach about 7.09% because 3 growth drivers of investment, export and consumption are being promoted and have a more favorable trend. In the context of many fluctuations in the world economy, Vietnam has entered the implementation of plans and goals for 2025, there are still many difficulties and challenges ahead, which need to be identified and have timely solutions to create momentum for the economy to make a breakthrough in the coming time.

#### \* The overall picture of the cement industry in 2024:

2024 is a difficult year for Vietnam's cement industry, coming from within the industry due to supply exceeding demand (total capacity up to 122 million tons/year. Only about 59 million tons are consumed domestically) leading to increasing inventories, putting great pressure on producers; the cement export market faces many difficulties, the influence of external factors such as: Clinker export tax increased from 5% to 10%, along with increasingly strict

environmental standards in the international market, has reduced the competitiveness of Vietnamese cement. Cement enterprises are making efforts to restructure, towards green production, saving resources, hoping that in the new year 2025, the picture will have more bright colors.

In addition, force majeure factors related to the price of raw materials, fuel, and input materials for cement production, although they have decreased, are still at a high level. During this period, Cement industry is under great pressure, when the cement absorption capacity of the domestic economy is poor. The price of electricity, coal and input fuels for production all increased.

With the main business field of cement and clinker production for construction, the Company's revenue is directly affected by the economic growth rate. When the economy develops quickly and strongly, it will lead to the acceleration of construction investment expansion and vice versa.

According to the above influencing factors, La Hien cement cannot be excluded from those influences and will also be a factor greatly affecting production and business efficiency at the Company.

#### \* Credit risk:

The Company may have credit risk from its business activities, primarily with respect to unrecovered customer receivables accounts that the Company regularly monitors.

#### \* Inflation:

Thanks to the Government's drastic policies to control inflation and stabilize the macroeconomy, Vietnam's inflation in recent years has increased at a low level, but input expenses for the Company's production and business activities such as electricity costs, etc coal... tend to increase, partly affecting the Company's business results.

#### \* Interest:

An enterprise, when mobilizing loans from outside to serve production and business activities, will bear risks when market interest rates increase or decrease. Therefore, the increase and decrease in interest rates will have an impact on the Company's production and business results.

#### \* Exchange rate:

It is a risk that occurs when economic transactions are carried out in foreign currencies and fluctuations in exchange rates lead to adverse impacts on

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businesses.

#### 5.2. Legal risks:

Legal risks are risks arising from the timely and inconsistent application of new legal documents in the process of implementing the Company's business activities.

As a listed joint stock company, the business activities of VVMI La Hien cement joint stock company will be mainly governed by the Law on Enterprises, the Law on Securities and other legal documents related to the field and business lines.

As a developing country, in the process of building a market economy, Vietnam's system of legal documents is still unstable and consistent, the guiding documents are still incomplete and in the stage of completion, so there are still many amendments and supplements, leading to many changes and may arise inadequateities, more or less affecting the Company's business activities.

#### 5.3. Specific risks:

#### \* Risks of input materials:

Important input materials and fuels in the Company's cement production include: Limestone, clay, high-silicon soil, iron-rich additives, coal, oil, gypsum, cement additive ...

- Supply risks: Regarding limestone and clay raw materials, the Company has the advantage of owning limestone and clay quarries, so it can proactively supply for production, but with the remaining raw materials and fuels, in reality there are supply risks, when there is a change in the State's mechanisms and policies, especially raw materials that are not available in the area. To solve this problem, in the past year, the Company has always focused on building a raw material supply channel, creating a good relationship with customers to ensure a stable source of raw materials for production.

- Risks according to market price fluctuations: Due to the impact of the state's mechanisms and policies, fluctuations in electricity prices, coal prices, oil prices, etc.

#### \* Competitive risk:

The company's location is located in an area with a high concentration of cement factories (*Thai Nguyen province currently has 05 cement plants*), so the situation of supply exceeding demand is very large, leading to fierce competition

in the domestic market, pushing the price level down. Toxic transportation routes by road, narrow, and large vehicle traffic increase the cost of transporting and consuming products and providing input materials.

In addition, in the coming time, the company will also have to compete with foreign cement products when Vietnam opens up under international trade agreements such as the Free Trade Agreement (FTA), the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP),...

#### 5.4. Risk of stock price fluctuations:

The Company's shares, when listed on the Hanoi Stock Exchange, will help the Company promote its brand in order to improve its image, increase liquidity for shares, create conditions for owners to transfer capital easily, create opportunities to access many sources of capital for development investment and standardize corporate governance, increase transparency.

However, the risk of stock price fluctuations when listing is unavoidable; The stock price in the market is determined by many factors such as: The Company's operating situation, political and social situation, domestic and international economic situation, as well as changes in laws and regulations on the stock market. In addition, the stock price also depends on the psychology of investors in the market. Therefore, the rise and fall of the company's stock price will be an unpredictable risk factor.

#### 5.5. Environmental risks:

The production of clinker and cement at cement plants around the world is facing many challenges, related to the emission of emissions and dust into the living environment. The pollution caused by the cement production process is forcing us to make positive changes whose goal is none other than to protect the environment. Therefore, it will be very risky for the Company's operation when it has not invested or cannot invest in technological systems and equipment to treat exhaust gas and dust according to the prescribed limit standards.

## 5.6. Other risks:

In addition to the risks mentioned above, some risks of a force majeure nature are unlikely to occur, but if they occur, they will also have a great impact on the Company's business activities such as: Natural disasters, epidemics, major storms, fires, earthquakes, etc flash floods ... may affect the Company's business activities such as reducing output or causing damage or destruction of part or all of the Company's facilities.

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## **II. OPERATION SITUATION IN 2024**

#### 1. Situation of production and business activities:

**1.1. Results of production and business activities in the year:** Stating the results achieved in the year. State major changes and fluctuations in business strategy, revenue, profit, cost, market, product, supply,...

In the past 2024, Vietnam's cement industry has experienced a difficult year, the situation of cement production and consumption due to supply exceeding demand has led to increasingly fierce competition in the context of cement production units facing pressure to consume products, many units have to stop the furnace/reduce the furnace running productivity...

Cement consumption slowed down due to the downward cycle of the real estate market, plus the disbursement of investment capital for public works was still slow, so the business efficiency of cement enterprises was significantly affected.

The oversupply along with market fluctuations in 2024 is a difficult year for Vietnam's cement industry, VVMI La Hien cement joint stock company is also significantly affected by the above factors.

However, with the efforts of the Board of Directors, the Executive Board and the Company's employees, in 2024, the Company has actively implemented the production and business plan set out by the General Meeting of Shareholders, the Company has also always ensured to maintain stability and maintain traditional market areas, selecting customers with good economic potential. Evaluate competitors to develop reasonable sales policies to limit risks in business and recover after-sales debts.

- Flexible and efficient use of capital, financial expenses decreased by 28.73% over the same period in 2023.

- Strengthen the inspection and control of machinery, equipment and technological lines, during the year the occurrence of unexpected incidents in production has been limited. Improve product quality, increase the rate of additive blending to help lower product costs.

- Maintain stable production, ensure life and jobs for laborers, do not let large inventories of products reduce product quality and stagnate capital.

2024 is the year that the Company has to experience great difficulties and challenges, but with the solidarity, constant striving, dynamism and creativity of the company's employees have actively applied the advantages in business,

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promoted collective wisdom, well save expenses factors in production, well apply technical and technological initiatives and sales options in market areas that bring high benefits, take advantage of opportunities, overcome difficulties to complete the set profit targets. The interests of shareholders and employees are guaranteed.

**1.2. Implementation compared to the plan**: Comparison of the results achieved in the year with the planned targets and targets of the preceding year. Specific analysis of the causes leading to the failure to meet/achieve/exceed the targets compared to the plan and compared to the preceding year

No.	Items	Unit	Implemen tation in 2023	Plan in 2024	Implemen tation in 2024	% Implemen tation 2024/2023	% Imple mentati on/Plan
Α	In-kind items						
Ι	Production output	Ton	628.999,04	670.000	659.476,47	104,8	98,43
1	Cement	Ton	606.723,43	650.000	644.924,11	106,3	99,2
2	Commercial clinker	Ton	439.295,91	482.230	450.691	102,7	93,46
II	Consumption	Ton	628.999,04	670.000	659.476,47	104,8	98,43
-	Cement	Ton	606.723,43	650.000	644.924,11	106,3	99,2
_	Commercial clinker	Ton	22.275,61	20.000	14.552,36	65,3	72,8
В	Other revenues and incomes	Million VND	665.008,99	680.631,66	666.046,34	100,2	97,86
_	Cement	Million VND	6 <mark>42.6</mark> 69,76	661.359.17	649.098,63	101,0	98,15
_	Commercial clinker	Million VND	16.009,52	13.272.73	9.705,50	60,6	73,12
-	Other revenues and incomes	Million VND	6.329,71	5.999,76	7.242,21	114,4	120,7
С	Profit before tax	Million VND	60.232,92	40.000	48.504,79	80,5	121,26
D	Dividend (expected)	%	26	15	23	88,46	153,33
G	Remittance to the State budget	Million VND	39.860	33.523	36.025	88,6	107,5
Ε	Labor and income						
1	Average Labor	Person	524	505	475	90,6	94,1
	Average salary according to	VND/Per son/Mon	12.740.300	11.221.000	14.476.354	113,6	129
2	Average Labor	th					

\* Main economic items:

\* Reasons for not meeting/achieving/exceeding targets compared to the plan and compared to the previous year:

- Due to market fluctuations, in 2024, cement consumption in both domestic and export markets will decrease due to the impact of economic decline, slow disbursement of public investment and domestic overcapacity, works and projects are also stalled in implementation, even must be postponed when facing difficulties in capital sources and disbursement of public investment capital is not favorable. At the same time, the real estate market is forecast to continue to be quiet and grow negatively, the cement market continues to be unbalanced, the supply exceeds the demand, which has greatly affected the consumption of La Hien cement, the consumption volume will reach 98.4% compared to the plan in 2024; revenue will reach 97.9% compared to the 2024 plan; profit before tax will reach 121.3% compared to the plan in 2024 and employees' salaries will reach 129% compared to the plan assigned by the General Meeting of Shareholders.

- VVMI La Hien cement joint stock company always determines to proactively grasp the situation, be flexible in operating and directing, right from the beginning of 2024, the company will stop the production of rotary kiln 1 clinker to save costs. The Company considers prudently in planning its development strategy on the basis of minimizing the negative impacts from the economy, ensuring to maintain the Company's revenue and profit growth rate.

- The company always makes the most of its advantages in business, saves expenses in production to keep reasonable prices and ensure competitiveness. In addition, the Company always strives to adhere to the planned targets to operate production and consume products, ensuring the completion of the set-out plan.

- Especially, the Company always has the close attention and leadership and direction of the Board of Directors, the Executive Board, high unity in the direction and administration of officials and employees. The management apparatus has been more proactive and close in operating production, market work, approaching direct consumer households to increase output. The Company has known how to flexibly apply the sales mechanism, save all kinds of expenses in production and business as well as implement good management of machinery, equipment and technology, so it has brought efficiency, created all favorable conditions for the Company to complete production and business tasks in 2024 with a higher profit than the set-out plan.

## 2. Organization and personnel:

## 2.1. Mr. Tran Quang Khai:

Position: Director of VVMI La Hien cement joint stock company

Date of birth: 27/07/1973

Hometown: Hoang Van Thu Ward, Thai Nguyen City

Nationality: Vietnamese

Citizen identification number: 019073008808, Date of issue: 28/08/2021, Place of issue: Police Department for Administrative Management of Social Order – Ministry of Public Security.

Permanent address: Group 14, Hoang Van Thu Ward, Thai Nguyen City

Professional qualifications: Enterprise Electrification Engineer, Master of Business Administration.

Percentage of ownership of shares with voting rights: 0,041%

2.2. Mr. Nguyen Thanh Truong:

Position: Deputy Director of VVMI La Hien cement joint stock company.

Date of birth: 27/8/1966.

Hometown: An Tien - An Lao - Hai Phong.

Nationality: Vietnamese

Citizen identification number: 010066003712, Date of issue: 28/8/2021, Place of issue: Police Department for Administrative Management of Social Order – Ministry of Public Security.

Permanent address: Group 6, Chua Hang Ward, Thai Nguyen City, Thai Nguyen Province.

Professional qualifications: M&E Engineer

Percentage of ownership of shares with voting rights: 0,09%

## 2.3. Mr. Pham Manh Tien:

Position: Deputy Director of VVMI La Hien cement joint stock company

Date of birth: 07/02/1969

Hometown: Thuy Duong Commune, Thuy Anh District, Thai Binh Province.

Nationality: Vietnamese

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Citizen identification number: 019069001194, Date of issue: 21/4/2021, Place of issue: Police Department for Administrative Management of Social Order – Ministry of Public Security.

Permanent address: Group 16, Phan Dinh Phung Ward, Thai Nguyen City.

Professional qualifications: Bachelor of Economics.

Percentage of ownership of shares with voting rights: 0,0002%

## 2.4. Mr. Tong Thanh Son:

Position: Deputy Director of VVMI La Hien cement joint stock company

Date of birth: 30/05/1980

Hometown: Cao Bang Town, Cao Bang Province

Nationality: Vietnamese

Citizen identification number: 019080014304, Date of issue: 11/8/2021, Place of issue: Police Department for Administrative Management of Social Order – Ministry of Public Security.

Permanent address: Group 7, Gia Sang Ward, Thai Nguyen City, Thai Nguyen Province.

Professional qualifications: Master of Economic Management; Mechanical engineer, Bachelor of Business Administration.

Percentage of ownership of shares with voting rights: 0,003%

## 2.5. Ms. Nguyen Thi Thu Hoai:

Position: Chief Accountant of VVMI La Hien cement joint stock company

Date of birth: 07/05/1988

Hometown: Khai Son Commune, Anh Son District, Nghe An Province.

Nationality: Vietnamese

Citizen identification number: 019188006028, Date of issue: 09/05/2021, Place of issue: Police Department for Administrative Management of Social Order – Ministry of Public Security.

Permanent address: Hamlet 6, Son Cam Commune, Thai Nguyen City

Professional qualifications: Master of Business Administration.

Percentage of ownership of shares with voting rights: 0%

## 2.6. Ms. Nguyen Thi Hang:

Position: In charge of accounting of VVMI La Hien cement joint stock company

Date of birth: 10/04/1973

Hometown: Binh Minh Commune, Thanh Oai District, Hanoi City.

Nationality: Vietnamese

Citizen identification number: 001173034353, Date of issue: 02/11/2022, Place of issue: Police Department for Administrative Management of Social Order – Ministry of Public Security.

Permanent address: Group 5, Chua Hang Ward - Thai Nguyen City - Thai Nguyen.

Professional qualifications: Bachelor of Economics.

Percentage of ownership of shares with voting rights: 0%

**2.7.** Changes in the Executive Board: (List of changes in the Executive Board during the year)

- Ms. Nguyen Thi Hang - Deputy Head of Accounting and Financial Statistics Department - VVMI La Hien cement joint stock company is assigned to be in charge of accounting for VVMI La Hien cement joint stock company from 07/11/2024 until Ms. Nguyen Thi Thu Hoai - Chief Accountant of the company completes maternity leave and returns to work.

**2.8.** Number of officials and employees: (Summary of policies and changes in policies for employees)

No.	Explain	Number of people	Percentage %
1	Managers	34	7,56%
2	Technical and professional staff	42	9,33%
3	Administrative, technical, professional staff	74	16,44%
4	Waitstaff	29	6,44%

- The total number of officers and employees in the whole Company as of December 31, 2024 is 450 people, of which:

#### VVMI LA HIEN CEMENT JOINT STOCK COMPANY Tel: 02083 829 156; Fax: 02083 829 056 Email: cpximanglahien@gmail.com Website: http://www.ximanglahien.com.vn

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No.	Explain	Number of people	Percentage %
5	Workers	271	60,23%
6	Labor union	0	0%
	Total:	450	100%

And have the following professional qualifications:

No.	Explain	Number of people	Percentage %
1	Master's degree	10	2,22%
2	University and college qualifications	136	30,22%
3	Intermediate level	39	8,67%
4	Technical Workers	263	58,45%
5	Unskilled workers	2	0,44%
	Total:	450	100%

- Implementing the policy of restructuring and rearranging labor, in the year, 45 people have been on leave and termination of labor contracts, and 01 additional person has been recruited.

- Identifying human resources is always the most important source, the key to success, the Company always focuses on building and perfecting human resource development policies with the goal of building a team of good, professional, dedicated and loyal personnel to the Company's development goals.

- Policies for employees: The Company's officers and employees are fully trained, the Company regularly organizes professional training classes, improves skills for workers, operators, and organizes skills and professional competitions to encourage the spirit of learning to improve skills for officials and employees. For managers, the Company has sent to attend training and refresher classes to improve the management qualifications and capacity of officials.

- To adopt policies on attracting talents, recruiting openly and transparently, formulating appropriate salary and bonus regimes for a contingent of good cadres and highly qualified technical workers and making positive contributions to production and business, paying attractive salaries to qualified cadres and

employees, capacity to motivate employees to increase labor productivity and ensure rights and benefits in accordance with their individual capacity.

- The company always has policies of care and satisfactory remuneration to encourage employees such as: Every year, employees are entitled to leave according to standards and additional seniority leave days in accordance with the provisions of the Labor Code. The company organizes periodic health checks for employees (2 times/year). Deduction and payment of health insurance, social insurance and unemployment insurance for employees are always well implemented by the Company. Promptly encourage and reward and give gifts to employees on holidays. Organizing rotational nursing, rehabilitation for employees and the Company.

#### 3. Investment situation and implementation of projects:

**3.1. Major investments**: State the major investments made during the year (including financial investments and project investments), the implementation status of major projects. In cases where the company has offered securities to implement projects, it is necessary to clearly state the progress of these projects and analyze the reasons leading to achieving/failure to meet the announced and committed progress

#### \* Financial investment:

The company has no financial investments.

#### \* Project investment:

#### a. New construction start.

- Project to upgrade the automation system (DCS) of line II - VVMI La Hien cement joint stock company:

+ The upgrade has been completed and handed over and put into use on September 11, 2024 and approved for settlement in Decision No. 106/QD-HDQT dated October 29, 2024 with a settlement value: VND 7,906 million.

- Investment project of air compressor  $\ge 30 \text{ m3/min}$ , pressure  $\ge 7 \text{bar}$ :

+ The project has been approved in Decision No. 50/QD-HDQT dated May 10, 2024; total investment: 3,591 million VND.

+ Handed over and put into use on 25/11/2024 and approved for settlement in Decision No. 122/QD-HDQT dated 31/12/2024 with a settlement value: 3,418 million VND.

- Investment project of automatic bagging system:

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+ The project has been approved in Decision No. 66/QD-HDQT dated June 14, 2024; Total investment: 11,755 million VND.

+ It is expected to be implemented by December 31, 2024, reaching VND 1,124 million.

#### b. Surveys, Planning, and Investment Preparation.

- Investment Project for Dong Chuong Limestone Mine (adjusted) – VVMI La Hien Cement Joint Stock Company:

+ Submitted to the Parent company for approval of the Outline and Cost Estimate; the contractor selection plan for adjusting the project's exploitation permit as per Document No. 63/CV-HDQT dated May 18, 2024.

+ Decision No. 1939/QD-CMV September 11, 2024, approved the results of the contractor selection for Package No. 01: Consulting for preparing and evaluating bidding documents.

+ The Parent company signed an online consulting contract for bidding document preparation with the Mining Mechanical Engineering Center on September 25, 2024. Currently, the company is organizing the selection of contractors for the Consulting package to prepare documents to serve the preparation phase of adjusting the project's exploitation permit, with the bid opening on December 17, 2024, and the evaluation of technical proposals being conducted online about contractors.

- Investment Project for Stacking System with  $\geq 110$  tons/hour Capacity: The Company invited several suppliers for site surveys, consultations, and technical planning suitable for the Company's current production line and quote for the Cement Stacking System with a capacity of over 110 tons/hour. Due to the impact of the military conflict between Russia and Ukraine, and the military conflict in the Gaza Strip, the fluctuations in USD and EUR exchange rates have increased, leading to a much higher equipment price than expected. The Company reported to the Parent company, which issued Official Letter No. 2602/CMV-DTXD dated December 6, 2024, adjusting the total project investment from VND 24,000 million to VND 29,820 million in the 2024 investment plan.

- Investment Project for Dust Suppression Mist System: The project is currently in the field survey phase for project outline preparation.

**3.2.** Subsidiaries and affiliates: (Summary of operations and financial position of subsidiaries and affiliates)

The company has no subsidiaries or affiliates.

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#### 4. Financial situation

#### 4.1. Financial situation

\* For organizations other than credit institutions and non-bank financial institutions:

Unit:	Dong
Unit.	Dong

No.	Items	Year 2023	Year 2024	% Increase (+); Decrease (-)
1	Total Assets	303,338,132,786	312,128,965,936	+2.9
2	Net revenue	659,188,568,474	661,186,027,676	+0.3
3	Profits from business activities	60,497,302,234	48,543,999,457	-19.8
4	Other Profit	(264,387,004)	(39,203,175)	-85.2
5	Profit before tax	60 <mark>,232,</mark> 915,230	48,504,796,282	-19.5
6	Profit after tax	47,118,162,905	38,679,263,999	-17.9
7	Dividend payout ratio	66,22%	71.35 %	+7,75

- Other items: (depending on the specific characteristics of the industry and the company to clarify business results in the past two years)

4.2. Key Financial Items

No.	Items	Unit	Year 2023	Year 2024	Notes
1	Liquidity items:	Times	1.89	1.89	
	Short-term payment ratio	Times	1.89	1.89	
+	Short-term assets/Short-term debt	XUATT			
	Quick payout ratio:	Times	1.46	1.75	
+	<u>Short-term assets - Inventory</u> Short-term debt				
2	Capital structure items:				
+	Debt/ Total Assets ratio	Times	0.35	0.36	
+	Debt/ Owner's capital ratio	Times	0.54	0.56	
3	Operational capacity items:				

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No.	Items	Unit	Year 2023	Year 2024	Notes
	Inventory Turnover:	Rounds	15.69	19.12	
+	Cost of goods sold Average inventory				
+	Net revenue/ Total Assets	Times	2.17	2.12	
4	Profitability items				
÷	Profit margin	%	7.15	5.85	
	Profit after tax Net revenue	G LA	No		
÷	ROE ratio	%	23.95	19.31	
	Profit after tax Owner's capital				
+	ROA ratio	%	15.53	12.39	
	Profit after tax Total assets			- <u>a</u>	
+	Profit ratio from business activities/ Net revenue	%	9.18	7.34	
	Profit from business activities Net revenue				

#### 5. Shareholder structure and change in owner's investment capital

**5.1. Shares:** State the total number and types of outstanding shares, the number of freely transferable shares, and the number of shares restricted from transfer in accordance with the provisions of law, the company's charter, or the owner's commitments. In case the company has securities traded abroad or sponsors the issuance and listing of securities abroad, it is necessary to clearly state the trading market, the number of securities traded or sponsored, and important information related to the rights and obligations of the company related to securities traded or sponsored abroad

- Number of issued shares:	12,000,000 shares.
- Number of outstanding shares:	12,000,000 shares.
- Number of freely transferable shares:	11,978,400 shares.
- Number of shares restricted from transfer:	21,600 shares.

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+ The number of shares restricted from transfer due to the Court's decision is 21,600. This pertains to shareholder Pham Trieu Duong, whose shares were revoked per Decision No. 23/QD-THA dated April 19, 2010, by the Civil Judgment Enforcement Sub-Department of Thai Nguyen City.

- Securities traded abroad:

None

**5.2.** Shareholder structure: State the shareholder structure categorized by ownership ratio (major and minor shareholders); institutional and individual shareholders; domestic and foreign shareholders, state shareholders and other shareholders, maximum foreign ownership ratio (according to the list closed on May 2, 2024):

No.	Items	Number of shares	Percentage %
1	Major and minor shareholders:	12,000,000	100%
+	Major shareholders	6,165,960	51.383%
+	Minor Shareholders	5,834,040	48.617%
2	Institutional and individual shareholders	12,000,000	100%
+	Institutional Shareholders	6,505,040	54.21%
+	Individual Shareholders	5,494,960	45.79%
3	Domestic and foreign shareholders	12,000,000	100%
+	Domestic shareholders	11,635,640	96.96%
+	Foreign shareholders	364,360	3.04%
4	State and other shareholders	12,000,000	100%
+	State shareholders	6,165,960	51.383%
+	Other shareholders	5,834,040	48.617%

**5.3.** Changes in owner's investment capital: State the increases in share capital since its establishment, including public offerings, private offerings, bond conversions, warrant conversions, issuance of bonus shares, payment of dividends in shares, etc. (time, value, target audience, and issuing authority)

None

**5.4. Treasury stock transactions:** State the current number of treasury shares and list the treasury stock transactions conducted during the year, including the time of transaction, transaction price, and counterparty

The company has no treasury stock.

**5.5.** Other securities: State other securities issuances conducted during the year. State the quantity and characteristics of other outstanding securities and any company's unfulfilled commitments to other individuals and organizations (including its staff and management) related to the issuance of securities

The company has no other types of securities.

### 6. Report on the Environmental and Social Impacts of the Company:

The company always complies with and actively implements national policies and action programs on sustainable development. This spirit is reflected throughout the Company's management system.

The set goals and action plans include: Sustainable environmental protection, efficient and economical use of natural resources; greening production, and living environment. Managing the use of water resources and natural materials to ensure efficient use and avoid waste. Proper waste treatment and active tree planting to improve the living environment and minimize waste.

#### 6.1. Environmental impact:

- The company's greenhouse gas (GHG) emissions originated from 02 sources: direct emissions (arising from fuel consumption; physicochemical transformation processes of raw materials, GHG emissions from a number of other direct sources: fluorinated gases in ozone-depleting substances, and emissions from waste treatment activities) and indirect emissions (arising from the process of electricity consumption, thermal energy). Total greenhouse gas (GHG) emissions recorded in 2024 amounted to 514,305.74 tons of CO2e-.

- Initiatives and measures to reduce GHG emissions including:

- + Planting trees.
- + Saving electricity.
- + Using environmentally friendly transportation.
- + Awareness campaigns and education.

#### 6.2. Raw materials management:

a) Total amount of raw materials used for production and packaging of the company's main products and services in 2024:

No.	Items	Unit	Quantity	Notes
1	Limestone	Ton	536,831.95	

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No.	Items	Unit	Quantity	Notes
2	Cement Additive Stone	Ton	128,530.3	
3	Waste stone after screening and water selection	Ton	63,857.52	
4	Limestone mite as PGXM	Ton	59,429.7	
5	Clay	Ton	66,965.5	
6	High-Silica Soil	Ton	23,826.8	
7	Iron-rich additives/tailing slag	Ton	11,231.1	
8	Recovered Additives for Cement Additives	Ton	1,620.85	
9	Cement Grinding Additive TCE LH5	Kg	348,589	
10	Phospho gypsum	Ton	9,799.5	
11	Granulated Blast Furnace Slag/Slag Wool	Ton	906.8	
12	Cement Bags (KPK + PP)	Piece	11,833,806	

b) Report on the percentage of recycled raw materials used in the production of the company's main products and services.

The company has utilized waste materials from production for recycling purposes, such as: using artificial gypsum, reusing KH waste stone from Khanh Hoa coal mine's water selection residue, iron-rich additives from the mineral processing plant, low-quality limestone from La Hien quarry as cement additives, recovering lost materials in the line for reuse has contributed to reducing production costs and reducing emissions into the environment.

#### 6.3. Energy consumption:

a) Direct and Indirect Energy Consumption:

No.	Items	Unit	Quantity	Notes
1	Diesel Oil	Liter	487.044,64	
2	Gasoline A95	Liter	17.585,54	

No.	Items	Unit	Quantity	Notes
3	Coal dust 5a.6	Ton	71.898,05	
4	Electricity	KW	61.275.757	

b) Energy saved through energy efficiency initiatives:

Enhancing the implementation of energy-saving solutions is vital for the process of socio-economic development, while ensuring national energy security.

Economical and efficient use of energy is a practical solution to improve the economic performance, preserve national energy resources, protect the environment and reduce greenhouse gas emissions such as: Installing additional inverters for ventilation systems; Managing cement grinding, coal grinding, and raw material grinding to halt operations during peak electricity hours, thereby reducing energy costs; Regularly maintaining stable productivity in equipment systems (cement grinding, raw material grinding, coal grinding, clinker production, etc.).

Energy savings achieved through these initiatives contribute to more efficient energy utilization.

c) Reports on energy-saving initiatives (provision of energy-saving products and services or use of renewable energy); Report on the results of these initiatives:

Identifying energy as a national resource and mineral. Human beings cannot live without energy; however, given that energy is finite, it is imperative that we utilize it in the most efficient way.

VVMI La Hien Cement Joint Stock Company continually researches and applies solutions to maximize energy efficiency. In the company's product structure, coal and electricity account for a relatively large proportion of product costs, making the reduction of coal and electricity consumption a key focus in the implementation process.

6.4. Water consumption: (water consumption of business activities during the year)

*a)* Water supply and water consumption:

Currently, the company sources water from both surface water and groundwater wells with the amount of water used in 2024: Surface water: 54,737 m<sup>3</sup>; groundwater: 4,810 m<sup>3</sup>.

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## b) Percentage and total amount of recycled and reused water:

The company has constructed a circulating water reservoir to serve production needs to avoid water resource wastage with a recycling rate of over 90%.

## 6.5. Compliance with environmental protection laws:

The company consistently adheres to environmental protection laws. An automatic exhaust gas monitoring system has been implemented to effectively control the environmental impact of production activities, allowing timely corrective actions to overcome and mitigate negative environmental effects. The company was granted an environmental license No. 239/GPMT-UBND dated January 31, 2024, by the People's Committee of Thai Nguyen Province.

*a)* Number of violations and penalties for non-compliance with environmental laws and regulations:

In 2024, the company did not incur any penalties for violations of environmental laws or regulations.

b) The total fines for non-compliance with environmental laws and regulations:

None

## 6.6. Labor-Related Policies:

a) Number of employees and average salary:

As of December 31, 2024, the Company had 450 employees, with an average workforce of 475 employees throughout the year. The average monthly salary was 14,476,354 VND per person.

b) Labor Policies Ensuring Health, Safety, and Employee Welfare:

The company prioritizes employee health care by providing full hazardous environment allowances according to regulations. Annual occupational safety training is conducted to prevent potential risks in both production and daily life. Health check-ups are organized twice a year to monitor employee health, ensuring peace of mind at work.

The company strictly adheres to legal working hours. Striving to create the best and most ideal working environment for employees. It aims to attract and retain talent, maintain an ideal work atmosphere, and offer the best possible compensation and welfare.

- Regular sports activities are organized to improve employees' health:



c) Employee training activities:

- Continuous skills development programs and learning opportunities are provided to support job security and career growth.

Strengthening sustainable human resources development, regularly organizing training sessions to enhance knowledge for employees; training to improve skills for employees; managers are encouraged to participate in leadership training to improve business management capabilities.

#### 6.7. Reports on corporate responsibilities towards the local community:

(Community investment activities and other community development efforts, including financial support for community service)

Building a business that integrates social responsibility is a priority, recognized as an essential requirement of the Company. The company always emphasizes the philosophy of "A Brand Connected with the Community" and collaborates to foster a sustainable community. Actively organizing/participating in community support programs. Accompanying, sharing and closely collaborating with local authorities to address common community issues.

**6.8. Report on green capital market activities under the guidance of the SSC:** Note: (Section 6, Part II of this Appendix may be compiled into a separate Sustainable Development Report, in which sections 6.1, 6.2, and 6.3 are not mandatory for companies operating in financial services, banking, securities, insurance sectors)

Climate change and resource depletion... are increasingly affecting the

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stability of the human habitat, prompting nations to consider sustainable development as a fundamental strategy. In alignment with global sustainability trends across all three pillars of economy, society, and environment, Vietnam has been implementing the National Strategy on Green Growth, achieving remarkable results that contribute positively to international climate change response efforts. Vietnam has identified green growth as a key component of sustainable development, ensuring rapid, efficient and sustainable economic progress while making an important contribution to the implementation of the National Strategy on Climate Change. The general objective of the Green Growth Strategy is: "Promote green growth towards a low-carbon economy, making natural capital enrichment a key trend in sustainable economic development; reducing emissions and increasing greenhouse gas absorption, gradually becoming mandatory and essential indicators in socio-economic development."

To achieve this, economic development must be sustainable, maintaining macroeconomic stability and ensuring economic security. This includes accelerating economic restructuring, transforming the growth model, prioritizing quality, productivity, efficiency and competitiveness, and focusing on in-depth development and knowledge-based economic development. Economic growth must harmonize with cultural development, promote social progress and fairness, and continuously improve living standards for the population. Socio-economic development must also emphasize environmental protection and improvement while proactively addressing climate change.

To facilitate the advancement of green growth, it is of paramount significance to foster collaboration among regulatory agencies, political and social organizations, the business community as well as the investment public, as such cooperation profoundly influences the dynamics of the green capital market.

At VVMI La Hien Cement Joint Stock Company, we always understand that the development and success of a business are not solely measured by financial performance but also by its commitment to sustainable development in partnership with the country, society, the community and related partners. In this spirit, in its sustainable development efforts, VVMI La Hien Cement Joint Stock is committed to exploring and implementing green growth solutions (green capital market) in alignment with the nation's sustainable development goals.

**III. REPORT AND EVALUATION OF THE EXECUTIVE BOARD:** (the Executive Board reports and evaluates the situation in all aspects of the company)

### 1. Evaluation of production and business results:

\* An overview analysis of the company's operations compared to the

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**plans/forecasts and previous production and business results:** In the case where production and business results do not meet the planned targets, clearly state the reasons and the BOD's responsibilities for not achieving the production and business plan (if any)

Our country's socio-economy in 2024 unfolded amid significant global economic challenges characterized by rapid, unpredictable changes and high volatility. Inflation surged to its highest level in decades, forcing many countries to adopt contractionary monetary policies.

Domestically, in 2024, the economy experienced continuous fluctuations, severely impacting the building materials industry. Cement consumption in both domestic and export markets declined due to the economic downturn, slow public investment disbursement and the industry's overcapacity. Many constructions and projects faced delays, postponements, or suspensions due to funding difficulties and unfavorable conditions for public investment disbursement. Additionally, the real estate market is expected to remain stagnant, the cement market continues to be imbalanced where supply exceeds the demand.

Anticipating these challenges, in 2023, the Company actively implemented the production and business plan set by the GMS. From the beginning of the year, the company's leadership made consistent efforts to meet the plan's targets, effectively managing production and product sales. Production and sales volume reached 659,476.47 tons/670,000 tons = 98.43% of the planned target; revenue from product sales and other incomes reached 666,046.34 million VND/ 680,631.66 million VND = 97.86% of the planned target; profit before tax reached 48,504.79 million VND/40,000 million VND = 121.26% of the planned target; production activities always ensure safety.

While the production volume and revenue targets were not fully met, the BOD and Executive Board of the Company had to go through great difficulties and challenges. However, through unity, continuous effort, and creative dynamism, the company's staff actively utilized maximum advantages in business, promoted collective wisdom, optimized cost efficiency in production, applied technical and technological innovations and focused on markets offering high returns, took advantage of opportunities, overcame difficulties to exceed profit targets.

In 2024, the Company maintained stable production; safeguarded employees' jobs and livelihoods; and ensured shareholder benefits.

- Achievements of the Company:

Faced with market volatility and challenges, the BOD and company leadership worked diligently to monitor market conditions, enabling timely

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adjustments to minimize potential losses to the Company.

In operation management, consistently performed monthly cost analyses to identify measures for reducing input costs and lowering product costs. The leadership maintained regular and periodic meetings to review and evaluate the situation of production and business activities, investment situation and the implementation of policies according to the BOD's resolutions.

In 2024, the company's Executive Board closely collaborated with the labor union and other organizational units to implement the company's plans and launch initiatives across departments, workshops, and production teams. This unity helped overcome challenges in labor and production, fostering a spirit of competition and cooperation, which significantly contributed to achieving the assigned tasks. The outcomes were clearly reflected in the following areas:

# \* Product sales and market expansion:

Product sales were a key focus of the company. As such, the company invested heavily in ensuring product quality, maintaining existing markets, and expanding into new markets. The company adjusted the selling prices for cement and clinker products based on market conditions, while maintaining a high share of high-priced cement bag products and reducing the share of lower-priced bulk cement and clinker, thereby improving business efficiency.

The company also organized an effective marketing network, assigning detailed management areas to monitor market conditions and customer solvency. Measures were taken to facilitate product sales and ensure timely debt collection. The company conducted monthly reconciliations with customers and actively followed up on outstanding debts.

# \* Technical technology, mechanical and electrical (M&E) and Production administration:

Product quality control during the production process was rigorously enforced according to internal standards, ensuring accurate and reliable data for related departments. This process contributed to the early detection, resolution, and prevention of non-conforming products. The final output quality of cement met 100% of Vietnamese standards.

The company optimized the planning of raw materials and fuels, improving the control and adjustment of material mixtures to enhance clinker quality, locally available materials with lower costs as well as waste and by-products from other factories (e.g., phospho gypsum, iron-rich additives, screened waste stone, lowquality limestone from La Hien quarry) were used as cement additives, significantly reducing production costs while achieving high economic efficiency.

Production scheduling was conducted smoothly, addressing operational bottlenecks promptly to maintain stable production. The inventory planning of raw materials made flexible use of storage facilities, ensuring material preservation, saving transportation costs, and minimizing raw material and fuel losses. Inventory levels were carefully balanced, and equipment operation was scheduled to avoid peak electricity hours, thereby reducing electricity costs and product costs.

The M&E work effectively managed equipment records, operating procedures, and safety protocols. They developed and implemented solutions for repairing production equipment, ensuring quality, timely progress, and safety.

Efforts were made to invest in upgrading outdated equipment with more efficient alternatives, improving productivity and product quality. Properly organized the maintenance, repair of breakdowns, and major repairs of equipment, proactively stopped the furnace and equipment for scheduled maintenance and repairs during the Lunar New Year and the rainy season when the consumption volume was low.

Organized inspections and supervision of equipment management and maintenance in departments and production workshops, detected signs of machinery and equipment failures in the production line, and coordinated with relevant units to develop a plan for handling and repairing to ensure the stable operation of the production line in terms of quality and productivity, increased equipment uptime, and reduced unexpected breakdowns in 2024.

# \* Initiatives for technical innovation and cost-saving administration:

The initiative of technical innovation and production rationalization were key areas of focus. In 2024, teams and individual employees contributed 23 valuable and practical technical innovations, generating significant value for the company, saving billions of VND, and improving the working environment.

The company consistently adhered to operational targets and management solutions to implement the business plan, directing and executing the 2024 cost-saving and anti-waste program with proactive measures. A steering committee was established, and an action program for cost-saving and anti-waste in 2024 was issued, accompanied by management solutions and performance evaluations based on specific indicators.

### \* Planning and contract management:

- Production planning: Closely followed the company's production and business objectives to develop and propose production and sales plans to the company's leadership. Assigned monthly and quarterly production and sales tasks to each production unit, aligning with their specific responsibilities and equipment capacity. Simultaneously, organized the acceptance, evaluation, and analysis of performance, and proposed timely solutions for effective production organization and management.

- Material management: Actively sought domestic sources of production materials and supplies that meet quality standards and offer competitive prices to support production. Effectively implemented bidding processes and competitive offers for procurement of goods, ensuring quality and competitive prices. Managed warehouse operations and the import/export of materials safely and in compliance with legal regulations. Conducted material settlements as per regulations, monitored material consumption against established norms, and participated in setting consumption standards across departments and workshops within the company. Throughout the year, organized the arrangement and management of material inventory balance maintained a stock coefficient of less than 5%, as stipulated.

- Construction investment: Projects were implemented according to the assigned plan, with prior research conducted on developmental investments that directly serve production and business needs. The order of investment procedures for project execution and bidding activities adhered strictly to the current regulations of the state.

# \* Accounting and financial management:

The Company's financial accounting effectively performed its functions by organizing and accounting for all transactions arising within the company. Timely served capital requirements from departments in accordance with regulatory requirements. Additionally, provided valuable advice to the Director on financial activities, contributing to the safe, efficient, and lawful management and utilization of the company's capital.

Fully complied with its obligations to the State budget, ensuring that social insurance, health insurance and unemployment insurance contributions for employees were made fully and in accordance with regulations. Receipts and expenditures were strictly controlled in accordance with the regime, and

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departments were regularly reminded to adhere to financial accounting policies.

Managed the Company's capital and assets effectively; capital was preserved and grew steadily, while flexible capital utilization and effective cost-saving measures helped enhance business performance and improve the debt-to-equity ratio; liquidity ratio and receivables from customers exceeded planned targets. The Company's owner equity was consistently preserved and grew, with financial ratios showing significant improvements.

# \* Human resources and salary management:

The Administration and Human Resources Department actively advised the Director on labor restructuring plans, streamlining the workforce without compromising labor quality. The restructuring of the workforce was aligned with efforts to enhance the company's production and business efficiency.

Salary management ensures the safe and equitable distribution of wages and salaries in accordance with principles, with strict supervision and no violations in income distribution for employees. All social insurance, unemployment insurance, health insurance, and union contributions for employees were handled in full compliance with legal regulations.

The company's reward and disciplinary policies were implemented effectively, in line with both internal regulations and state laws.

# \* Production workshops:

Maintained strict control over operating procedures, proactively managing equipment maintenance and anticipating the need for spare parts replacements. The technical condition of the equipment was closely monitored, with potential faults detected and addressed promptly to ensure stable equipment operation. Operators demonstrated a strong sense of responsibility and took proactive steps in maintaining equipment, continuously improving their operational skills.

# \* Support departments:

Assisted the Company's leadership in healthcare and medical services for employees. Efforts were made to improve the workplace environment, emphasizing a Green - Clean - Beautiful landscape. The company also focused on building a cultural residential area for its staff.

The security and self-defense forces collaborated effectively with local authorities to maintain security and social order.

# \* Occupational Safety and Health (OSH) Management:

Occupational safety and health (OSH) were consistently prioritized by the company's leadership throughout 2024. The company's OSH Council provided active advice and consultation on OSH matters. Regular inspections and supervision were conducted, particularly in high-risk areas prone to workplace accidents (WAs). Numerous preventive measures were proposed to reduce the risk of WAs and occupational diseases. Continuous education, training, and awareness programs on occupational safety were implemented, supported by the company's reward and penalty system to enhance the effectiveness of OSH efforts.

# 2. Financial situation:

The Company's financial year begins on January 1 and ends on December 31 each year. The company's financial statements are prepared in Vietnamese Dong (VND) and truly and fairly reflect the Company's financial position as of December 31, 2024, income statement and statement of cash flow for the fiscal year ending on the same date. These statements are in compliance with Vietnamese accounting standards (VAS) and adhere to all relevant current regulations.

- Depreciation of fixed assets is calculated using the straight-line method, and the depreciation period follows the provisions outlined in Circular 45/2013/TT-BTC dated April 25, 2013, issued by the Ministry of Finance, which guides the regime for managing, using, and depreciating fixed assets.

- Payment to the suppliers was made in accordance with contractual terms, and all due loan principals and interest payments were fully settled, on time, or ahead of schedule.

- Provisions for statutory reserves: The allocation to reserves is decided by the General Meeting of Shareholders (GMS) and used in compliance with the provisions of law, the Company's charter, and the regulations issued by the Board of Directors.

# 2.1. Asset situation:

Analysis of the asset situation, and changes in the asset structure (*analysis and* evaluation of assets utilization efficiency and overdue receivables affecting business results)

### \* Asset situation:

Unit: VND

No.	Items	31/12/2023	31/12/2024	% Increase/decrease
Ι	Short-term assets	195,379,802,787	210,022,921,582	+7.5
II	Long-term assets	107,958,329,999	102,106,044,354	-5.4
	Total	303,338,132,786	312,128,965,936	+2.9

During the year, the Company maximized the utilization of assets and capital to achieve the highest possible benefits. As of December 31, 2024, the Company's total assets increased by 2.9% compared to December 31, 2023, primarily due to an increase in cash and cash equivalents.

#### \* Receivables situation:

	* Receivables situation:					
				Unit: VND		
No.	Items	31/12/2023	31/12/2024	% Increase/ decrease		
1	Short-term receivables from customers	10, <mark>885,44</mark> 7,818	6,383,149,602	-41.36		
2	Prepayments to suppliers	<mark>69,00</mark> 9,449	194,737,996	+182.19		
3	Other short-term receivables	2,406,236,440	3,218,504,573	+33.76		
4	Provision for doubtful debts	(152,264,000)	(188,179,000)	+23.59		
	Total	13,208,429,707	9,608,213,171	-27.26		

All receivables were fully reconciled and confirmed with customers, and these debts were managed within the allowable period. In 2024, the company made significant efforts in debt collection, reducing receivables by 41.36% compared to the previous year. Prepayments to suppliers increased due to the Company's policy of making advance payments for coal purchases. Other shortterm receivables rose due to accrued interest from term deposit contracts that had not yet matured. The provision for doubtful debts increased as the company allocated additional provisions for potential bad debts from a specific customer.

### \* Evaluation of Asset Utilization Efficiency:

No.	Items	Unit	Year 2023	Year 2024
1	Inventory Turnover	Round	15.69	19.12
2	Receivables turnover	Round	22.74	60.05
3	Working capital turnover	Round	9.29	8.4
4	Long-term asset turnover	Round	6.11	6.48
5	Profit margin/Total assets (ROA)	%	15.53	12.39
6	Profit margin/Owner's Capital (ROE)	%	23.95	19.31

Overall, the Company's assets were effectively utilized. Most asset utilization indicators improved compared to the previous year, reflecting the company's proactive efforts in asset management and production and business operations.

# 2.2. Liabilities situation:

- Current debt situation, large fluctuations in debt:

Unit: VND

No.	Items	31/12/2023	31/12/2024	% increase/ decrease
Ι	Short-term debt	10 <mark>3,543,2</mark> 82,168	111,235,226,513	+7.4
1	Short-term payables to suppliers	32,826,159,633	42,561,760,187	+29.7
2	Advances from customers (short-term)	2,889,571,942	1,856,430,053	-35.7
3	Taxes and statutory obligations	6,793,628,945	14,303,550,244	+110.5
4	Payables to employees	38,773,123,049	33,294,270,695	-14.1
5	Accrued expenses (short-term)	4,936,514,743	300,441,200	-93.9
6	Other short-term payables	1,539,079,962	1,654,068,663	+7.47
+	Dividends payables	586,681,750	889,762,150	+51.7
+	Other payables	95,398,212	764,306,513	-19.7
7	Short-term financial lease loans and debt	2,500,000,000	0	-100
8	Reward and welfare	13,285,203,894	17,264,705,471	+29.5

# VVMI LA HIEN CEMENT JOINT STOCK COMPANY

No.	Items	31/12/2023	31/12/2024	% increase/ decrease
	funds			
II	Long-term debt	3,055,066,121	592,853,832	-80.6
1	Long-term financial lease loans and debt	2,500,000,000	0	-100
2	Provisions for doubtful debts (long-term)	555,066,121	592,853,832	+6.8
	Total	106,598,348,289	111,828,080,345	+4.9

For taxes and statutory obligations, the company benefited from policies allowing deferred payments when the State budget still owed amounts to the company, in accordance with tax regulations. Therefore, the taxes and statutory obligations were included in the funds that the State budget still owed the company.

Other short-term payables consist of amounts submitted by contractors as bid security deposits and performance guarantees for sales contracts in 2024.

# - Analysis of overdue liabilities, the impact of the exchange rate difference on the company's production and business results, and the impact of the loan interest rate differences:

The company has no overdue liabilities, and all payables are well-controlled and fully paid on time.

The Company is subject to exchange rate risks from transactions involving purchases and sales conducted in currencies other than the Company's accounting currency.

Loan interest rates from credit institutions remained relatively stable throughout the year, thus having no significant impact on the company's business operations.

# 3. Improvements in organizational structure, policies and management

A reduction of 45 employees was implemented due to the termination of labor contracts from the beginning of the year until December 31, 2024, bringing the total workforce down to 450 employees.

The company applied regulations on labor management and wages to attract workers in key production areas that have a significant direct impact on the company's production and business performance. Employees are committed to working long-term with the company, possess high levels of professional expertise and technical skills, and demonstrate strong workmanship. They adhere to all internal rules and regulations, follow assigned tasks diligently, and consistently meet or exceed productivity targets. This ensures timely progress, high product quality, and workplace safety.

The company continues to review and tighten the management of consumption norms for materials, raw materials, fuel, electricity, and other costs to improve production and business efficiency. Additionally, it will continue to issue management regulations to enhance operational control in compliance with legal requirements.

# 4. Future development plan:

Experts predict that in 2025, the global landscape will continue to experience significant economic and geopolitical fluctuations. Rising inflation has led many countries to tighten monetary policies, slowing global economic growth, with some nations showing early signs of recession.

Vietnam's economic outlook in 2025 will be influenced by both favorable and challenging factors. Key influences include fluctuations in input material prices, the slow recovery of domestic consumption, rising production costs, supply chain risks, and adjustments in state-regulated service prices. Additionally, natural disasters, epidemics, floods, and climate change will pose significant challenges.

The cement market in 2025 is forecasted to be highly competitive due to oversupply, presenting substantial difficulties and challenges for the company. In this context, the collective efforts of the company's staff and employees will be crucial in overcoming obstacles to achieve the 2025 production and business goals, including:

- Investment activities will continue to focus on applying new scientific and technological advancements to improve each stage of the cement rotary kiln production line. Outdated and technically obsolete equipment will be eliminated to continuously enhance productivity, quality, efficiency, and competitiveness, ensuring sustainable growth.

- Maintaining stable production, optimizing organizational structure, and strengthening cost management with appropriate models to save expenses, and improve equipment utilization, productivity, quality, and efficiency.

- Expanding product markets, closely monitoring market trends to adjust policies in a timely manner. The company will retain traditional markets and

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focus on highly profitable markets such as Thai Nguyen Province and neighboring regions.

- Strictly managing the contracting on production cost controls, aligning with real conditions to ensure operational efficiency. Timely and sufficient procurement of spare parts and materials with guaranteed quality and reasonable prices will support production. Plans for material reserves will help manage inventory levels effectively, reduce costs, and optimize the use of working capital. The company will ensure sufficient, timely funding for its operations, adopt flexible capital usage, and enhance capital efficiency while complying with state financial regulations to mitigate business risks.

- Continuing research and application of technical innovations and new technologies, identifying reliable raw material sources to improve productivity and product quality, conserve resources, save energy, and reduce production costs.

- Enhancing IT and automation in production and business operations to reduce labor, improve productivity, and strengthen competitiveness, aligning with societal development trends.

- Restructuring production and business operations, turning challenges into opportunities for investment and development.

- Focusing on improving the work environment, ensuring clean and comfortable working conditions, enhancing occupational safety, and protecting the environment.

**5. Explanation of the Executive Board for the audit opinion** (*if any*) - (*In case the audit opinion is not an unqualified opinion*)

According to the auditor's opinion: The 2024 financial statements truly and fairly presented the Company's financial situation; the income statement and statement of cash flow were prepared in accordance with Vietnamese accounting standards (VAS) and the current corporate accounting regime. Therefore, the BOD has no explanation for the auditor's opinion.

# 6. Report on the company's environmental and social responsibilities:

Climate change has become a global issue, increasingly impacting the living environment on Earth. Vietnam is among the countries most affected by climate change. As an organization operating in the economy, VVMI La Hien Cement Joint Stock Company is committed to implementing appropriate solutions and investing in financial resources, human resources, and management systems to ensure proper waste treatment in line with regulatory standards. The company focuses on efficient resource usage, optimizing energy consumption, and continues to use sustainable raw materials to contribute to reducing greenhouse gas emissions.

# 6.1. Assessment of environmental items (water consumption, energy, emissions)

Every year, the Company prepares a periodic environmental monitoring plan from the beginning of the year, organizing the monitoring activities in accordance with the Environmental impact assessment (EIA) report and the monitoring network approved by the Department of Natural Resources and Environment of Thai Nguyen province. This allows for an assessment of how production activities affect the environment. The company's wastewater and emission treatment systems operate stably, ensuring that both the company's premises and surrounding residential areas meet environmental standards. In 2024, the Company built a domestic wastewater treatment system for the entire office and workshop complex, with a capacity of 65 m3/day. The automatic emission monitoring system operated stably, contributing to better control of air quality indicators. After regular monitoring sessions, the Company's environmental indicators met regulatory standards, specifically:

- Regarding emissions:

+ Industrial emissions: All analyzed parameters from the emission stacks, such as CO2, SO2, NOx, and dust concentration, were within the permissible limits of QCVN 23:2009/BTNMT, ensuring no environmental harm.

+ Air quality in the production area: All indicators like vibration, noise, and lighting were within the permissible limits of QCVN 03:2019/BYT, indicating a relatively good working environment within the company.

+ Air quality in the surrounding area: Monitoring data for representative ambient air samples were within the permissible limits of QCVN 05:2023/BTNMT, QCVN 26:2010/BTNMT, and QCVN 27:2010/BTNMT, ensuring that the company's operations have not significantly affected the surrounding environment.

- Regarding wastewater:

+ Industrial wastewater: The results of the 2024 periodic analysis of the company's industrial wastewater showed that parameters like pH, COD, BOD5, and heavy metals were within permissible limits as stipulated in QCVN 40:2011/BTNMT.

+ Domestic wastewater: All analyzed indicators of the company's treated domestic wastewater were within the allowable limits of QCVN 14:2008/BTNMT. The discharged domestic wastewater did not affect the water quality of the receiving source.

### 6.2. Assessment of employee issues:

The company prioritizes creating a safe and healthy work environment for employees, minimizing adverse environmental impacts on their health. The company recognizes that Occupational Safety - Health - Environment (OSHE) is as important as any other business activity.

All company staff and workers have been trained in Occupational Safety and Health (OSH) and are committed to complying with company regulations to contribute to workplace safety, occupational health, and environmental protection. These efforts also support maintaining a Green - Clean - Beautiful environment.

# 6.3. Assessment of the company's responsibility to the local community:

Communal activities have long been a tradition and an integral part of the company's overall operations. The company fully and actively participates in community-benefit activities organized by local authorities, unions, and socio-political organizations.

Always responsible for protecting and minimizing adverse impacts on the living environment around the Company's production and business areas such as planting additional trees, regularly watering to prevent dust, etc.

# IV. ASSESSMENT OF THE BOARD OF DIRECTORS ON THE COMPANY'S ACTIVITIES

# 1. Assessment of the BOD on the Company's activities, including assessments related to environmental and social responsibility:

In 2024, the company was fully aware of the opportunities, challenges, and difficulties in achieving the production and business goals assigned by the General Meeting of Shareholders. Ongoing military conflicts in several countries, widespread occurrences of extreme weather conditions, prolonged droughts, storms, and natural disasters caused imbalances in production and sales. The company's business environment faced intense competition, with complex market fluctuations. The cement market experienced significant oversupply, leading to surplus products as supply exceeded demand. Additionally, the company's cement production equipment operated on a small scale, was energy-intensive,

and had deteriorated significantly after years of use.

In this context, the BOD promptly introduced strategic decisions to help the company overcome challenges. The BOD members and the company's leadership worked actively with a high sense of responsibility and strong solidarity, based on mutual respect and prioritizing the interests of shareholders and the stable development of the company.

The Board of Directors supervised the Executive Board by evaluating the performance of assigned tasks in the resolutions. In 2024, the company's Executive Board fully carried out its functions and responsibilities as stipulated in the company's charter, consistently adhering to the company's production and business plans. The Executive Board implemented numerous solutions to overcome difficulties and closely managed production, seeking various ways to reduce costs. Although several indicators in 2024 did not meet the planned targets, such as production volume and revenue, the company's collective efforts resulted in exceeding the most critical target: profitability. The company achieved a profit of 48,504.79 million VND compared to the target of 40,000 million VND, reaching 121.26% of the goal set by the GMS. The company also plans to distribute dividends to shareholders higher than the levels proposed at the meeting.

# 2. Board of Directors' Assessment of the Executive Board's Performance:

- The Executive Board has regularly organized briefing meetings to monitor and discuss business operations, enabling timely corrective actions and implementation.

- Business plans have been assigned to departments and units on a monthly and quarterly basis, ensuring timely adjustments to deviations and providing a foundation for evaluating target achievement.

- Capital has been managed and utilized flexibly, with cost-saving measures effectively implemented in business operations.

- The quality management system has been well maintained, ensuring stable product quality and sustaining the company's market reputation.

- The Executive Board has demonstrated bold and innovative leadership in implementing new technological solutions, achieving significant successes and contributing to improved production efficiency.

It can be said that this has been another year of very active efforts by the Executive Board, with a spirit of unity and working with high responsibility,

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which has led the company to achieve continued success in the past year.

# **3. Plans and Directions of the Board of Directors:**

In 2025, the global and regional situation is expected to remain complex and unpredictable. Economic growth and international trade will continue to fluctuate; trade protectionism will increase; competition among major countries and conflicts in many regions will intensify. Non-traditional security challenges, especially natural disasters, epidemics, climate change, information security, cybersecurity, and crime, will continue to rise.

The cement consumption market in 2025 is expected to remain highly competitive, with unpredictable developments and significant challenges for the Company. Recognizing the opportunities and difficulties ahead, the Board of Directors and the Company's leadership have set forth the business plan and several directions that need to be pursued in 2025 as follows:

No.	Items	Unit	2025	Notes
Α	Physical Items		T	
Ι	Production Output	Ton	630.000	
1	Cement	Ton	610.000	
2	Saleable Clinker	Ton	20.000	
Π	Sales Output	Ton	630.000	
1	Cement	Ton	610.000	
2	Saleable Clinker	Ton	20.000	
В	Revenue, Other Income	Million VND	605.382	
1	Cement, Saleable Clinker	Million VND	599.504	
2	Revenue and Other Income	Million VND	5.878	
С	Profit Before Tax	Million VND	30.000	
D	Dividend	0⁄0	12,00	
G	Contribution to State Budget	Million VND	31.194	
Ε	Labor and Wages			

\* Plan for achieving key economic targets in 2025:

No.	Items	Unit	2025	Notes
1	Standard Labor Force	Person	459	
2	Average Monthly Salary	1,000 VND/person/ month	10.942	

# \* Investment and Construction Activities:

The objective of the Company's investment and construction activities is to mobilize and utilize investment capital as efficiently as possible, maximizing resources for effective investment. Investments are made according to the approved plans and designs, ensuring that projects are sustainable, safe, and effective, while also protecting the ecological environment. The steps from investment preparation, investment execution, to putting the project into operation must comply with the law and the current regulations of the state.

Investment and Construction Plan for 2025: The total estimated investment value is VND **18,164** million, which includes key items and projects such as:

No.	Items	Unit	Quantity	Total Amount (Million VND)
Ι	Ongoing Projects	100		10,599
1	Investment Project: Automatic Bag Stacking System	Set	Ti-	10,599
II	New Projects to be Launched			0
III	Investment Preparation	XUAT	ra'	966
1	Project: Construction of Southeast Fence	Meter	558	200
2	Project: Renovation of Electrostatic Precipitator for Raw Material Grinding	Set	1	350
3	Project: Investment in Bagging System with capacity $\geq 110$ tons/h	Set	1	316
4	Project: Investment in Bagging System No 2 with capacity $\geq 110$ tons/h	Set	1	100

# VVMI LA HIEN CEMENT JOINT STOCK COMPANY

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No.	Items	Unit	Quantity	Total Amount (Million VND)
IV	Contingency			6,599
1	Project: Investment in Bagging System with capacity $\geq 110$ tons/h	Set	1	2,500
2	Project: Investment in Mist Suppression System	Set	1	170
3	Project: Construction of Southeast Fence	Meter	558	3,504
4	Project: Investment in Hydraulic Excavator with Backhoe, Capacity $\geq 1.4m^3$	Unit	Ĭ <sub>N</sub> 1 <sub>6</sub>	425
V	Total (V = I + II + III + IV)	-	1	18,164

### \* Orientation of the Board of Directors:

- Develop plans for repairs and investment in replacing machinery and equipment in the production line, ensuring uninterrupted operation. Continue researching and applying new technological advancements to replace outdated equipment and technology to improve product quality and reduce production costs.

- Explore all technical and technological solutions to increase clinker strength and cement quality. Enhance the quality of key raw materials such as limestone, clay, and high-silica soil. Continue researching the use of new raw materials and industrial waste products available locally at low costs to incorporate into production and reduce product costs.

- Focus on improving the working environment for employees, ensuring a well-ventilated, clean, and convenient workspace. Strengthen industrial hygiene measures and waste management. Regularly monitor and inspect workplace environmental parameters, implementing corrective actions to prevent environmental impacts.

- Strictly control production and business costs, implement cost contracting for each production stage, and strive to maximize cost savings.

- Strengthen efforts to expand sales markets, closely monitor market trends to adjust policies promptly and appropriately, maintain traditional markets and those with high economic efficiency, and expand into new markets to increase sales

volume.

- Improve capital utilization efficiency through measures such as reducing debt aging, handling bad debts, and increasing inventory turnover to enhance capital efficiency.

- Enhance training and professional development, focusing on operational skills, professional ethics, and technical expertise for employees. Increase vocational training, especially for central control room operators and technology engineers. Recruit young professionals with strong technical expertise for training to ensure a sustainable workforce for the company's production and business activities.

- Continue optimizing organizational restructuring towards efficiency; improve and establish advanced management methods to drive high business efficiency. Direct the review, supplementation, amendment, and issuance of management regulations and policies in line with the company's production and business activities and current state regulations.

- Review and evaluate labor and wage management, establish a roadmap for productivity improvement and workforce optimization, and implement a wage system linked to productivity and efficiency.

- Ensure shareholders' rights and provide stable employment and income for the company's employees.

- Strengthen the leadership responsibility of the political system, with exemplary conduct from key officials and clear task assignments for each unit in various fields. Foster unity to build collective strength. Enhance political and ideological education and effectively implement grassroots democratic regulations.

# V. Corporate Governance:

# **1. Board of Directors:**

**1.1. Members and Structure of the Board of Directors:** (List of Board members, shareholding ratio of voting shares and other securities issued by the company, clearly indicating independent and other members; number of Board of Director's title and management positions held by each Board member in other companies)

The Board of Directors is elected by the General Meeting of Shareholders and serves as the highest management body of the Company. It has full authority to act on behalf of the Company in making decisions on all matters related to the

Company's interests, except for issues under the authority of the General Meeting of Shareholders. The Board of Directors plays a strategic role in setting annual operational plans, directing, and overseeing the Company's activities through the Executive Board.

The members of the Board of Directors who managed the Company's operations throughout the financial reporting year include:

No.	Full Name	Position	Shareholding Ratio (%)	Notes
1	Vu Minh Tan	Chairman of the Board	0.00%	
2	Tran Quang Khai	Board Member	0.041%	
3	Ha Van Chuyen	Board Member	0.00%	
4	Pham Manh Tien	Board Member	0.0002%	
5	Nguyen Xuan Hau	Board Member	0.0002%	

**1.2. Committees under the Board of Directors:** (List of Board committees and their respective members)

The Company does not have any committees under the Board of Directors.

**1.3.** Activities of the Board of Directors: (Evaluation of the Board's activities, including the number of Board meetings, content, and outcomes)

The Board of Directors operates on a collective principle. Each Board member is responsible for their assigned duties and jointly accountable to the General Meeting of Shareholders and the laws of the State for the content of Board resolutions.

Resolutions and decisions of the Board of Directors take effect when at least two-thirds of the Board members vote in favor. Board members have the right to reserve their opinions. Resolutions concerning organizational and personnel matters, joint ventures, foreign partnerships, project investments, annual business plans, and management regulations require unanimous approval by all Board members. If consensus (100%) is not reached after three discussions, the decision will be made by majority vote. In case of a tie, the final decision rests with the Chairman of the Board of Directors.

Resolutions and decisions of the Board of Directors are mandatory for all departments, divisions, production units, and individuals within the Company. If, during implementation, any issues arise, the General Director must promptly report to the Board of Directors for resolution.

In 2024, the Board of Directors successfully carried out its role as the Company's management body, exercising full authority on behalf of the Company to make decisions regarding the Company's legal rights and interests outside the jurisdiction of the General Meeting of Shareholders. The Board has diligently fulfilled its duties, ensuring strict corporate governance to safeguard the interests of the Company and its shareholders.

- In 2024, the Board of Directors held 09 in-person meetings and 15 remote meetings (via written consultation) with the following content:

No.	Document No.	Date	Meeting Content	Meeting Outcome
1	01/BBKP- HĐQT	02/04/2024	<ol> <li>Approval of the sale contract for screened waste rock with the related party of VVMI La Hien Cement Joint Stock Company, which is VVMI Khanh Hoa Coal Company.</li> <li>Approval of the 2024 coal purchase contract with the related party of VVMI La Hien Cement Joint Stock Company, which is Vietnam National Coal and Mineral Industries Holding Corporation Limited.</li> </ol>	100% approval (2/2)
2	02/BBKP- HĐQT	12/01/2024	Temporarily assign the 2024 construction investment plan of VVMI La Hien Cement Joint Stock Company.	100% approval (5/5)
3	03/BB- HĐQT	20/01/2024	<ol> <li>Approve the salary unit price for 2023 - VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the reorganization of the Anti-Corruption Committee and the supporting team for the Anti- Corruption Committee in VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the temporary assignment of the 2024 business production plan of VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the assignment of the business production plan for</li> </ol>	100% approval (5/5)

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No.	Document No.	Date	Meeting Content	Meeting Outcome
			<ul> <li>Q1/2024 of VVMI La Hien Cement Joint Stock Company.</li> <li>5. Approve the estimated cost of the bidding package and the contractor selection plan for the automation system (DCS) upgrade project for Line II at VVMI La Hien Cement Joint Stock Company.</li> </ul>	
4	04/BB- HĐQT	05/03/2024	<ol> <li>Approve the issuance of the Regulation on supporting employees who retire early or voluntarily leave the company to receive a one-time allowance from the welfare fund at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the reappointment of officers at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the results of business production for Q4 and the year 2023 of VVMI La Hien Cement Joint Stock Company.</li> </ol>	100% approval (5/5)
5	05/BB- HĐQT	15/03/2024	<ol> <li>Approve the Regulation on materials management - VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the Regulation on the management, distribution, and use of the reward and welfare fund - VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the organization of the 2024 Annual General Meeting of Shareholders of VVMI La Hien Cement Joint Stock Company.</li> </ol>	100% approval (5/5)
6	06/BBKP- HĐQT 02/04/2024		<ol> <li>Approve the Regulation on product consumption of VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the business production plan for Q2/2024 of VVMI La Hien</li> </ol>	100% approval (5/5)

#### VVMI LA HIEN CEMENT JOINT STOCK COMPANY

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Email: cpximanglahien@gmail.com Website: http://www.ximanglahien.com.vn Address: Cay Bong Hamlet - La Hien Commune - Vo Nhai District - Thai Nguyen Province

No.	Document No.	Date	Meeting Content	Meeting Outcome
7	08/BB- HĐQT	10/05/2024	<ul> <li>Cement Joint Stock Company.</li> <li>1. Approve the investment project for air compressor equipment ≥ 30 m<sup>3</sup>/min, pressure ≥ 7 bar at VVMI La Hien Cement Joint Stock Company.</li> <li>2. Approve the business production results for Q1/2024 of VVMI La Hien Cement Joint Stock Company.</li> <li>3. Approve the economic contract for providing tourism and vacation services with a related party of the Company, namely Thai Nguyen Hotel Joint Stock Company - VVMI.</li> <li>4. Approve the distribution of the reward and welfare fund for 2024 of VVMI La Hien Cement Joint Stock Company.</li> <li>5. Approve the plan for using the reward and welfare fund of VVMI La Hien Cement Joint Stock Company.</li> <li>6. Unanimously approve the requisition of the investment project appraisal team of VVMI La Hien Cement Joint Stock Company to assist the Board of Directors in appraising investment projects within VVMI La Hien Cement Joint Stock Company.</li> </ul>	100% approval (5/5)
8	09/BBKP- HĐQT	27/05/2024	Approve the economic contract for providing customer conference organization services in Sam Son – Thanh Hoa in 2024 with a related party of the Company, the Coal Industry Convalescent Center - VVMI – Branch of Vinacomin - Viet Bac Mining Industry Holding Corporation.	100% approval (2/2)

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No.	Document No.	Date	Meeting Content	Meeting Outcome
9	10/ВВ- НÐQТ	14/06/2024	<ol> <li>Approve the budget and plan for selecting the audit package for the 2024 financial report of VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the Regulation on environmental protection activities management at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the Regulation on recruitment and training of employees at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the Regulation on managing outbound travel for officers and employees at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the Begulation on managing outbound travel for officers and employees at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the business production plan for Q3/2024 of VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the project for the automatic bagging system at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the reorganization of the Anti-Corruption Steering Committee and supporting team at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the upgrade of the air compressor investment project to a formal project (new construction) for the project: Air compressor equipment investment ≥ 30 m³/min, pressure ≥ 7 bar at VVMI La Hien Cement Joint Stock Company</li> </ol>	100% approval (5/5)
10	11/BBKP- HĐQT	24/06/2024	1. Approve the contractor selection plan for the project: Air compressor equipment investment $\geq$ 30 m <sup>3</sup> /min, pressure $\geq$ 7 bar at VVMI La Hien Cement Joint Stock Company.	100% approval (5/5)

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No.	Document No.	Date	Meeting Content	Meeting Outcome
			2. Approve the economic contract for providing cement bag for the last 6 months of 2024 with a related party of the Company, namely Equipment and Materials Production and Business Joint Stock Company - VVMI.	
11	12/BBKP- HĐQT	28/06/2024	Approve the economic contract for the repair services for Hyundai 450LC-7 excavator engines with a related party of the Company, namely Vietnam Northern Mechanical Engineering Joint Stock Company - VVMI.	100% approval (5/5)
12	13/BB- HĐQT	17/07/2024	<ol> <li>Approve the principle of reappointment of officers at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the Regulation on the management of officers at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the business production results for Q2/2024 of VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the salary scale and payroll system, and allowances at VVMI La Hien Cement Joint Stock Company.</li> </ol>	100% approval (5/5)
13	14/BBKP- HĐQT	29/07/2024	Approve the reappointment of the Head of the Technical Department at VVMI La Hien Cement Joint Stock Company, effective from August 1, 2024.	100% approval (5/5)
14	15/BBKP- HĐQT	17/08/2024	<ol> <li>Approve the upgrade of the automatic bag stacking system investment project from contingency planning to the formal project plan.</li> <li>Approve the principle of conducting a tender for limestone</li> </ol>	100% approval (5/5)

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No.	Document No.	Date Neeting Content		Meeting Outcome
			quarry exploitation services at Dong Chuong.	
15	16/BBKP- HĐQT	30/08/2024	Approve the contractor selection plan for the investment project on the automatic bagging system and the estimated cost for Package No. 01: Supply and installation of the automatic bag stacking system at VVMI La Hien Cement Joint Stock Company.	100% approval (5/5)
16	17/BB- HĐQT	26/09/2024	<ol> <li>Approve the business production plan for Q4/2024 of VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the Regulation on product sales of VVMI La Hien Cement Joint Stock Company.</li> </ol>	100% approval (5/5)
17	18/BBKP- HĐQT	24/10/2024	Approve the economic contract for the supply and installation of the automatic bag stacking system within the investment project for the automatic bagging system with a related party of the Company, namely Mechanical and Pressure Equipment Joint Stock Company - VVMI	100% approval (5/5)
18	19/BB- HĐQT	29/10/2024	<ol> <li>Approve the business production results for Q3/2024 of VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the economic contract for the supply of repair materials for the bagging warehouse for 2024 with a related party of the Company, namely Mechanical and Pressure Equipment Joint Stock Company - VVMI.</li> <li>Approve the completion of the project: Automation system upgrade (DCS) for Line II at VVMI La Hien Cement Joint Stock</li> </ol>	100% approval (5/5)

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No.	Document No.	Date	Meeting Content	Meeting Outcome
			<ul><li>Company.</li><li>4. Approve the issuance of the Regulation on materials management</li><li>VVMI La Hien Cement Joint Stock Company.</li></ul>	
19	20/BBKP- HĐQT	04/11/2024	Approve the assignment of the accounting responsibility at VVMI La Hien Cement Joint Stock Company.	100% approval (5/5)
20	21/BBKP- HĐQT	11/11/2024	Approve the economic contract for the supply of goods with a related party of the Company, namely Mechanical and Pressure Equipment Joint Stock Company - VVMI.	100% approval (5/5)
21	22/BBKP- HĐQT	04/12/2024	<ol> <li>Approve the staff planning for the 2020-2025 and 2025-2030 periods after review and updates for the management positions at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the issuance of the salary scale and salary table at VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the principle of selecting a contractor to provide English-language information disclosure services for VVMI La Hien Cement Joint Stock Company</li> </ol>	100% approval (5/5)
22	23/BB- HĐQT	19/12/2024	<ol> <li>Approve the economic contract with a related party of the Company, namely Materials and Equipment Production and Business Joint Stock Company - VVMI.</li> <li>Approve the economic contract for the purchase and sale of coal and screened waste rock with related parties, Vietnam National Coal and Mineral Industries Holding</li> </ol>	100% approval (5/5) & (2/2)

### VVMI LA HIEN CEMENT JOINT STOCK COMPANY

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No.	Document No.	Date	Meeting Content	Meeting Outcome
			Corporation Limited, and VVMI Khanh Hoa Coal Company.	
23	24/BBKP- HĐQT	24/12/2024	Approve the adjustment of the welfare fund usage plan for 2024 to ensure sufficient funds for gift giving on the occasion of the 30th anniversary of the establishment of VVMI La Hien Cement Joint Stock Company (01/01/1995 – 01/01/2025).	100% approval (5/5)
24	25/BBKP- HĐQT	31/12/2024	<ol> <li>Approve the completion of the project: Investment in air compressor equipment ≥ 30 m³/min, pressure ≥ 7 bar - VVMI La Hien Cement Joint Stock Company.</li> <li>Approve the temporary assignment of the business production plan for 2025 and Q1/2025.</li> <li>Approve the temporary assignment of the construction investment plan for 2025.</li> </ol>	100% approval (5/5)

In addition to the above meetings, the Board of Directors frequently coordinates with the Company's Management Board to promptly capture the situation of production and business implementation, investment, in order to propose urgent solutions to ensure that the Company's operations are not stagnant and are more effective despite the difficulties in the national economy, especially the challenges in the industry. As a result, the Company has excellently achieved the profit target and is among the stable business units, using capital reasonably and effectively, with a reputable position in the market.

Effectively directing the issuance of regulations to serve the management and operation work and setting policies and orientations for the Company's production and business activities.

Directing the restructuring of the Company's organizational structure towards efficiency, along with establishing a reasonable wage standard.

Supervising and directing the Management Board and managers in carrying

out production and business tasks and resolving the Company's difficulties and issues.

Promptly directing investments to enhance production capacity, business strategies, and applying new technologies in cement production to increase productivity and product quality.

Exercising other rights and duties as stipulated in the Company's charter.

**1.4.** Activities of Independent Board Members. Activities of subcommittees within the Board of Directors: (evaluating the activities of the subcommittees under the Board of Directors, specifying the number of meetings of each subcommittee, the content, and results of the meetings).

The Company has one (1) independent member of the Board of Directors who does not directly manage the company. This Board member always performs well in overseeing, reducing the risk of abuse of power by the Company's management, and protecting the legitimate interests of shareholders. The independent Board member performs their functions and duties according to the provisions of the Enterprise Law, the Company's charter, and the assignment from the Board of Directors.

# 1.5. List of Board Members with corporate governance training certificates. List of Board Members who participated in corporate governance programs during the year:

As of December 31, 2024, the Company's Board of Directors has 05 members:

No.	Full Name	Position	<b>Field of Study</b>	
	5		Master's in Industrial Economics;	
1	Vu Minh Tan	Chairman of	Mechanical Engineering; Mining	
1		the Board	Engineering; Bachelor's in	
		E. N	Economics.	
			Master's in Business	
2	Tran Quang Khai	Board Member	Administration; Electrical	
			Engineering in Industrial Enterprises	
2	He Ven Chuyen	Board Member	Electrical Engineering in Industrial	
3	Ha Van Chuyen	Board Wieniber	Enterprises	
4	Pham Manh Tien Board Member		Bachelor's in Economics	
5	Nguyen Xuan Hau Board Member		Bachelor's in Economics	

# 2. Supervisory Board:

The Supervisory Board is elected by the General Meeting of Shareholders. The Supervisory Board is responsible for overseeing the Board of Directors and the CEO in managing and operating the Company; It is accountable to the General Meeting of Shareholders for the execution of assigned tasks; The Supervisory Board is tasked with inspecting the Company's financial activities, supervising compliance with accounting policies, processes, internal governance regulations, and evaluating the annual financial statements. The Board must report to the General Meeting of Shareholders on the accuracy, truthfulness, and legality of the Company's financial reports. The Supervisory Board also has other rights and duties as specified by the Enterprise Law and the Company's Charter.

**2.1. Members and structure of the Supervisory Board** (list of members of the Supervisory Board, the percentage of voting shares and other securities issued by the company)

No.	Full Name	Position	Shareholding Percentage (%)	Notes
1	Pham Trung Hop	Head of the Supervisory Board	0.074%	
2	Tran Thu Huong	Member of the Supervisory Board	0.000%	
3	Nguyen Thi Hong Nhung	Member of the Supervisory Board	0.000%	

a. Activities of the Supervisory Board: (evaluation of the activities of the Supervisory Board/ Audit Committee, specifying the number of meetings held by the Supervisory Board/ Audit Committee, the contents, and results of the meetings)

- The Supervisory Board has closely followed the contents according to the resolutions of the Annual General Meeting of Shareholders in 2024; the provisions in the Company's Charter, State Law, overseeing the activities of the Board of Directors, the Executive Board to ensure the legality and reasonableness of business operations in 2024 according to the resolutions of the Annual General Meeting of Shareholders in 2024.

- Participating in all meetings of the Board of Directors and the Executive Board of the Company; thereby closely monitoring the practical situation at various departments within the Company to control the operations of the Company in compliance with legal regulations and the direction of the General Meeting of Shareholders.

- Advising and consulting with the Board of Directors and the Executive Board on amending, supplementing, and issuing new regulations suitable for the Company's scale and development, focusing on improving the quality and effectiveness of governance. During the year, the Company issued and amended several regulations such as: the Reward Fund Management Regulation, Welfare Fund Management Regulation, Material Management Regulation, Environmental Protection Management Regulation, Recruitment and Training Regulation, Exit Management Regulation for employees, Staff Management Regulation, Product Sales Regulation.

- Providing feedback to the Board of Directors on issues such as: summarizing and building plans for the year, quarter, and month; approving and selecting the audit firm for the Company's financial statements; discussing the implementation of business strategies in line with the resolutions passed at the General Meeting of Shareholders.

- Checking the reasonableness, legality, accuracy, and caution in organizing accounting, statistics, and preparing financial reports. Reviewing the monthly financial statements and verifying the quarterly and annual financial reports of the Company for 2024, which have been reviewed and audited by BDO Audit Services Company Limited.

b. Meetings of the Supervisory Board:

In 2024, the Supervisory Board convened 8 meetings to plan and assess the Company's business operations:

- Meeting 1: Discussed the planning of the Supervisory Board.

- Meeting 2: Meeting after issuing the financial report for the end of Q4 and the year 2023.

- Meeting 3: Meeting to agree on the financial report data for the end of Q1 2024.

- Meeting 4: Meeting after issuing the financial report for the end of Q1 2024.

- Meeting 5: Agreed on the financial report data for the end of Q2 2024.

- Meeting 6: Meeting after issuing the financial report for the end of Q2 and the first 6 months of 2024.

- Meeting 7: Agreed on the financial report data for the end of Q3 2024.

- Meeting 8: Meeting after issuing the financial report for the end of Q3 and the first 9 months of 2024.

The content of the meetings was fully agreed upon by all members of the Supervisory Board.

c. The Supervisory Board's Report on Business Operations and Financial Performance in 2024 is as follows:

### \* Corporate Governance and Management:

- Board of Directors (BOD):

+ The BOD has fully performed its management responsibilities in compliance with the Enterprise Law, the Company's Charter, the Resolutions of the General Meeting of Shareholders (GMS), and other legal regulations.

+ The resolutions of the BOD were issued within its authority and adhered to the resolutions of the GMS, the Enterprise Law, the Company's Charter, and other legal regulations.

+ Through periodic meetings, the BOD has issued resolutions and decisions to implement management and operational tasks, continuously improving internal regulations for greater transparency and clarity.

+ The BOD assigned the Director to implement the business plan following the resolution of the GMS for 2024.

+ Throughout its operations, the BOD has directed and supervised the Director in executing the resolutions of the GMS. It has strictly adhered to the Company's Charter and state laws while closely coordinating with the Executive Board to propose effective solutions to enhance the Company's business performance.

+ In 2024, the BOD provided guidance and direction for the Company to achieve its business targets as set forth in the resolution of the Annual General Meeting of Shareholders for 2024, ensuring the preservation and growth of the Company's capital.

- Executive Board:

Alongside the BOD, the Executive Board has taken proactive and decisive measures to fulfill its responsibilities, ensuring the continuous operation of business activities, managing and optimizing resources, and using capital effectively for business purposes. The Executive Board has also ensured compliance with business laws, fulfilled financial obligations to the state as required, maintained strict asset and capital management, and secured stable employment and income for employees.

In 2024, the cement sales market remained challenging due to the global decline in construction demand, the stagnant real estate market, and the continued shift from bagged cement to bulk cement. Competition among cement brands remained intense. However, the Executive Board made efforts to reduce production costs, expand markets, and boost product sales through the following initiatives:

+ Implementing suitable strategies to enhance business efficiency; although sales volume and revenue did not meet the initial targets, the Company actively worked to maintain its traditional market, stabilize cement prices, and fulfill its business plans effectively.

+ Increasing clinker grade and raising the proportion of additives beyond the initial plan, helping reduce production costs while maintaining product quality.

+ Effectively managing and optimizing the performance of key equipment such as raw mills, coal mills, and cement mills. This ensured stable production, minimized high-peak-hour operation, maximized low-peak-hour usage, reduced electricity costs, and improved business efficiency.

By the end of 2024, the Executive Board successfully exceeded key business targets as set by the Annual General Meeting of Shareholders. Specifically: Pre-tax profit: VND 48,504.8 million / Planned VND 40,000 million (121.26% of the target), average salary: VND 14.476 million / Planned VND 11.221 million (129.01% of the target), planned dividend payout: 23% / Target 15%.

Throughout 2024, the Supervisory Board, through its oversight activities, did not detect any irregularities in the Company's business operations. The Supervisory Board believes that all Company activities have ensured safe and sustainable development while complying with the law, the Company's Charter, and the Resolutions of the General Meeting of Shareholders and the BOD.

# \* The Company's financial and accounting operations:

The Company has fully complied with the requirements of current Vietnamese accounting standards and enterprise accounting regulations in organizing its financial and accounting work, carrying out accounting and preparing complete quarterly financial statements, ensuring accuracy, truthfulness, and legality.

The Supervisory Board highly appreciates the Company's Finance -Accounting Department for timely, correctly, and fully updating and applying the changes in accounting regulations and the provisions of the Vietnam National Coal and Mineral Industries Holding Corporation Limited in preparing reports. After reviewing the 2024 financial settlement report of VVMI La Hien Cement Joint Stock Company, which was re-prepared according to the audit results of BDO Auditing Company Limited, the Supervisory Board confirms that the financial figures accurately reflect the current financial and accounting situation of the Company.

# \* Results of the Company's production and business activities:

The Company's production and business activities comply with the Enterprise Law, the Company's Charter, and other provisions of law.

The production and business results and accounting data have been strictly checked, ensuring accuracy and legality in recording data.

In general, the indicators evaluating the Company's operating and financial efficiency show stability and safety, indicating that VVMI La Hien Cement Joint Stock Company has a good and effective management system. The capital preservation ratio and the current solvency ratio have been improved > 1.

# \* Coordination between the Supervisory Board, the Board of Directors, and the Executive Board:

The Supervisory Board, the Board of Directors, and the Company's Excecutive Board have maintained a close working relationship and cooperation on the principle of serving the interests of the Company, shareholders, and complying with the provisions of law, the Company's Charter, and internal regulations.

In 2024, the Board of Directors, together with the Executive Board and managers of functional departments of the Company, created favorable conditions for the Supervisory Board to collect necessary information and documents for the inspection and supervision work of the Supervisory Board.

The Supervisory Board regularly monitors the Company's information disclosure in accordance with current regulations, ensuring that information is fully, accurately, and timely provided to shareholders.

# \* Recommendations and proposals of the Supervisory Board to the Board of Directors and the Executive Board:

In 2024, the epidemic and geopolitical competition (the ongoing conflict between Russia and Ukraine, the armed conflict in the Middle East) may prolong, affecting the global economy, disrupting product and commodity supply chains, and directly causing stagnation in production, business, and service activities. Domestically, in addition to advantages, we also face many difficulties with

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complicated natural disasters and floods that cause serious consequences, fluctuating input material prices, increased average electricity prices, declining global construction demand, and the trend of shifting demand from bagged cement to bulk cement continues to increase, reducing production and business efficiency. VVMI La Hien Cement Joint Stock Company faces many significant challenges. In addition, the Company's shares have been listed and traded on the Hanoi Stock Exchange, so in order to improve production and business efficiency in 2025, create share value on the exchange, and bring benefits to shareholders, the Supervisory Board requests the Company's management to pay attention to the following:

- Continue to maintain stable production, promote product sales; continue to improve the organizational structure, strengthen cost management with a suitable model, increase mobilization time, equipment productivity, quality, efficiency, and product competitiveness to ensure reasonable and sustainable growth.

- Seek cheap and quality input materials to save production costs and improve the Company's production and business efficiency.

- Continue to research and apply technical innovations and improvements, introduce technology 4.0 into practice to increase labor productivity, improve product quality while saving fuel and electricity, reducing production and business costs, and improving occupational safety and environmental protection.

- Strengthen the application of computerization and automation in the Company's production and business activities to reduce labor and increase productivity, ensure competitiveness, and keep up with social development trends.

- Continue to strengthen the management and collection of debts, reduce the average customer debt balance, ensure safety and increase capital turnover. Balance and use idle funds, choose the best lending term to bring economic efficiency and safety to the deposited funds.

- Operate the Company's production and business activities flexibly to complete the 2025 production and business plan targets.

- Continue to implement investment projects to renovate technology lines to maintain stable production and bring production efficiency to the Company, making better use of invested capital.

- Strengthen supervision and implement the required contents for listed companies on the Stock Exchange, comply with the law, and ensure the interests of investors and shareholders of the Company.

After the general meeting of shareholders approves the financial settlement and the profit distribution plan for 2024, it is recommended that the Company coordinate with the Vietnam Securities Depository Center to pay dividends to shareholders according to the plan approved by the General Meeting.

# **3.** Transactions, Remuneration, and Benefits of the Board of Directors, Executive Board, and Supervisory Board

**3.1. Salaries, Bonuses, Remuneration, and Benefits:** (Salaries, bonuses, remuneration, other benefits, and expenses for each member of the Board of Directors, the Supervisory Board, the General Director or Director, and management personnel. The value of these remunerations, benefits, and expenses must be disclosed in detail for each individual, specifying the exact amounts. Non-monetary benefits or benefits that cannot be quantified in monetary terms should be listed and fully explained)

To ensure the rights and responsibilities of the Board of Directors, the Supervisory Board, and management personnel in governing, managing, and overseeing the Company's business operations, in accordance with current legal regulations and the Resolution of the Annual General Meeting of Shareholders dated April 10, 2024, the projected payments for salaries, bonuses, remuneration, and other benefits for members of the Board of Directors, the Supervisory Board, and management personnel in 2024 are as follows:

Unit:	Million	VND
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No.	Full Name	Position	Salary	Bonus	Remuneration	Total
Ι	Board of Directors	LA	HIÉ	N	2/	388,62
1	Vu Minh Tan	Chairman of the Board		1.5	89,10	89,10
2	Tran Quang Khai	Board Member			74,88	74,88
3	Ha Van Chuyen	Board Member			74,88	74,88

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			<i>a</i> .		-	
No.	Full Name	Position	Salary	Bonus	Remuneration	Total
4	Pham Manh Tien	Board Member			74,88	74,88
5	Nguyen Xuan Hau	Board Member			74,88	74,88
Π	Supervisory Board	60	ĬĂ	12		601,99
1	Pham Trung Hop	Head of the Supervisory Board	403,09	49,14	E OI	452,23
2	Tran Thu Huong	Supervisory Board Member	Same		74,88	74,88
3	Nguyen Thi Hong Nhung	Supervisory Board Member	HIÉ		74,88	74,88
III	Management Personnel		NAT	5		2.114,96
1	Tran Quang Khai	General Director	437.64	53.35		490.99

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No.	Full Name	Position	Salary	Bonus	Remuneration	Total
2	Pham Manh Tien	Deputy General Director	383,90	46,80		430,70
3	Nguyen Thanh Truong	Deputy General Director	383,90	46,80		430,70
4	Tong Thanh Son	Deputy General Director	383,90	46,80	H NO	430,70
5	Nguyen Thi Thu Hoai	Chief Accountant	<mark>28</mark> 9,52	42,35	UP .	331,87
	Total		HIC	TA.		3.105,57

**3.2. Transactions of Internal Shareholders:** (Information on stock transactions by members of the Board of Directors, Supervisory Board, General Director, Chief Accountant, management personnel, Company Secretary, major shareholders, and related parties)

In 2024, there were no transactions involving company shares by related parties.

**3.3. Contracts or Transactions with Internal Shareholders:** (Information on contracts or transactions signed or executed during the year between the company, its subsidiaries, or controlled entities and members of the Board of Directors, Supervisory Board, General Director, management personnel, and related parties)

During the year, the company entered into contracts for the purchase and sale of goods and services with internal shareholders and related parties, including:

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- Coal purchase contract with Vietnam National Coal And Mineral Industries Holding Corporation Limited;

- Bag purchase contract with VVMI Production and Trading of Materials and Equipment Joint Stock Company;

- Waste rock purchase contract with VVMI Khanh Hoa Coal Company;

- Conference service contract with VVMI Coal Industry Convalescent Center - Branch of Vinacomin - Viet Bac Mining Industry Holding Corporation;

- Tourism and vacation service contract with VVMI Thai Nguyen Hotel Joint Stock Company;

- Repair and overhaul service contract for Hyundai 450LC-7 excavator engines with VVMI Viet Bac Mining Mechanical Joint Stock Company;

- Contracts for the supply and installation of the Automatic Bag Stacking System, supply of spare parts for bagging warehouse repairs, and supply of materials for 2024 maintenance with VVMI Mechanical and Pressure Equipment Joint Stock Company.

**3.4.** Assessment of Corporate Governance Compliance: (Details on any unfulfilled corporate governance regulations, causes, solutions, and plans for improvement)

Corporate governance in joint-stock companies within Vietnam's socialistoriented market economy is essential and requires significant attention. Effective governance ensures business success and reassures investors. However, Vietnam's current legal framework for corporate governance still has gaps compared to international regulations and practices, highlighting the need for continuous improvement in the coming years.

VVMI La Hien Cement Joint Stock Company is committed to complying fully and accurately with legal corporate governance requirements to safeguard shareholder rights, protect stakeholders, and ensure transparency in corporate information disclosure.

# VI. FINANCIAL STATEMENTS

(Attached with the audited financial statements for the year 2024)

1. Auditor's Opinion: Unqualified Opinion

**2. Audited Financial Statements:** *The audited annual financial statements include the Balance Sheet, Income Statement, Cash Flow Statement, and Notes to the Financial Statements in accordance with accounting and auditing regulations.* 

FORM ANNEX NO. 04 (ISSUED WITH CIRCULAR NO. 96/2020/TT-BTC DATED NOVEMBER 16, 2020 OF MINISTRY OF FINANCE GUIDANCE ON INFORMATION DISCLOSURE ON THE STOCK MARKET) VVMI LA HIEN CEMENT JOINT STOCK COMPANY Tel: 02083 829 156; Fax: 02083 829 056 Email: cpximanglahien@gmail.com Website: http://www.ximanglahien.com.vn Address: Cay Bong Hamlet - La Hien Commune - Vo Nhai District - Thai Nguyen Province

# CONFIRMATION OF THE COMPANY'S LEGAL REPRESENTATIVE



FORM ANNEX NO. 04 (ISSUED WITH CIRCULAR NO. 96/2020/TT-BTC DATED NOVEMBER 16, 2020 OF MINISTRY OF FINANCE GUIDANCE ON INFORMATION DISCLOSURE ON THE STOCK MARKET)

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Audited financial statements For the fiscal year ended 31 December 2024

# VVMI LA HIEN CEMENT JOINT STOCK COMPANY FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2024

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# VVMI LA HIEN CEMENT JOINT STOCK COMPANY CORPORATE INFORMATION

### CORPORATE INFORMATION

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VVMI La Hien Cement Joint Stock Company, formerly known as La Hien Cement Plant, was converted into equitization under Decision No. 2228/QD-HDQT dated September 19, 2007, issued by the Chairman of the Board of Vietnam National Coal and Mineral Industries Holding Corporation Limited. The company was granted the Enterprise Registration Certificate of joint stock company No. 4600422240 by the Department of Planning and Investment of Thai Nguyen Province, first registered on January 01, 2008. During the operation, adjustments in business lines and charter capital have been certified through subsequent Enterprise Registration Certificates issued by the Department of Planning and Investment of Planning and Investment of Thai Nguyen Province. Currently, the Company operates under the fifth amended Enterprise Registration Certificate for joint stock company, issued by the Department of Planning and Investment of Thai Nguyen Province on December 04, 2021. According to the Enterprise Registration Certificate of joint stock company, the fifth business registration No. 4600422240, dated December 4, 2021, the company's charter capital is VND 120,000,000,000, divided into 12,000,000 shares.

The main activities of the company are the production of cement, lime, and gypsum.

#### BOARD OF DIRECTOR

Member of Board of Director for the fiscal year ended 31 December 2024 and to the date of this report was:

- Mr Vu Minh Tan	Chairman
- Mr Tran Quang Khai	Authorized Chairman
- Mr Ha Van Chuyen	Authorized Chairman
- Mr Nguyen Xuan Hau	Authorized Chairman
- Mr Pham Manh Tien	Authorized Chairman

## BOARD OF MANAGEMENT

Member of Board of Management for the fiscal year ended 31 December 2024 and to the date of this report was:

<ul> <li>Mr Tran Quang Khai</li> </ul>	Director
- Mr Pham Manh Tien	Deputy Director
- Mr Tong Thanh Son	Deputy Director
<ul> <li>Mr Nguyen Thanh Truong</li> </ul>	Deputy Director

### LEGAL REPRESENTATIVE

Legal representative of the Company for this fiscal year ended 31 December 2024 and to the date of this report is: Mr Tran Quang Khai - Position: Director.

#### SUPERVISORY BOARD

Member of Supervisory Board for the fiscal year ended 31 December 2024 and to the date of this report was:

Mr Pham Trung Hop	Head of the Supervisory Board
- Mrs Tran Thu Huong	Member
- Mrs Nguyen Thi Hong Nhung	Member

## **BUSINESS REGISTRATION OFFICE**

The Company's head office is located at Cay Bong Hamlet, La Hien Commune, Vo Nhai District, Thai Nguyen Province.

#### AUDITOR

BDO Audit Services Co., Ltd was selected to audit the Financial Statements for the fiscal year ended 31 December 2024 of VVMI La Hien Cement Joint Stock Company.

REPORT OF BOARD OF MANAGEMENT

For financial statements for the fiscal year ended 31 December 2024

The Board of Management of VVMI La Hien Cement Joint Stock Company (hereinafter referred to as "the Company" presents this report together with the financial statements of the Company for the fiscal year ended 31 December 2024.

# RESPONSIBILITIES OF BOARD OF MANAGEMENT

The Board of Management of the Company are responsible for preparing the financial statements of VVMI La Hien Cement Joint Stock Company, which give a true and fair view of the Company's financial position as at 31 December 2024 as well as its operations results and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, current Enterprise Accounting Law of Vietnam and relevant legal regulations. In preparing and presenting the financial statement. In preparing the financial statements, the Board of Management is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;

- State applicable accounting principles that have been followed, any material deviations (if any) discovered and explained in financial statements;

- Prepare financial statements on going concern basis unless it is inappropriate to presume that the Company will continue in business.

Board of Management is responsible for ensuring that accounting books are kept adequately to give a true and fair view of the financial position of the Company and to ensure that the accompanying Financial Statements of the Company were prepared in accordance with Vietnamese Accounting Standards, current Enterprise Accounting Law of Vietnam and relevant legal regulations. Board of Management is also responsible for safeguarding the Company's assets and hence for taking reasonable measures for the prevention and detection of fraud and other irregularities.

Board of Management confirms that it has complied with the above requirements in preparing Financial Statements.

In addition, the Board of Management commits that the company has not violated the information disclosure obligations as stipulated in Circular No. 96/2020/TT-BTC dated November 16, 2020, by the Ministry of Finance, guiding information disclosure on the securities market.

# APPROVAL OF FINANCIAL STATEMENTS

Board of Management approves the financial statements for the fiscal year ended 31 December 2024, which are presented from pages 05 to 34 according to the opinion of the Board of Management. This statement gives a true and fair view, in all material respects, of the financial position of the Company as at 31 December 2024, the results of its operations and its cash flows for the fiscal year ended 31 December 2024 in accordance with Vietnamese Accounting Standards, Vietnamese corporate accounting regime and legal regulations related to the preparation and presentation of financial statements.

Forwand on behalf of Board of Director and Board of Management.

Tran Quang Khai Director

NG TY

Thai Nguyen, 24 February 2025



Tel.:+84 (0) 24 37833911/12/13 Fax:+84 (0) 24 37833914 www.bdovietnam.vn 20<sup>th</sup> Floor, Icon 4 Tower 243A De La Thanh Street Dong Da District, Hanoi, Vietnam

Hanoi, 24 February 2025

## INDEPENDENT AUDITORS' REPORT

Financial Statements of VVMI La Hien Cement Joint Stock Company for the fiscal year ended 31 December 2024.

#### To: SHAREHOLDERS, BOARD OF DIRECTOR AND BOARD OF MANAGEMENT

#### VVMI LA HIEN CEMENT JOINT STOCK COMPANY

We have audited the accompanying financial statements of VVMI La Hien Cement Joint Stock Company dated 24 February 2025 which are set out on pages 05 to 34, including: Balance sheet as at 31 December 2024, Income statement, Cash flow statement and Notes to the financial statements for the fiscal year ended 31 December 2024.

#### **Responsibilities of Board of Management**

Board of Management are responsible for the preparation and fair presentation of the Company's financial statements in accordance with Vietnamese accounting standards, Vietnamese Corporate Accounting System and other prevailing legal regulations, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or errors.

#### **Responsibilities of auditors**

Our responsibility is to express an opinion on these financial statements based on our audit. We have conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgments, including the assessment of the risks of material misstatements on the financial statements, whether due to fraud or errors. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Financial Statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion of auditors**

In our opinion, in all material respects, the accompanying financial statements give a true and fair view of the financial position of VVMI La Hien Cement Joint Stock Company as at 31 December 2024, , and of its financial performance and its cash flows for the fiscal year ended on the same date in accordance with the Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and other prevailing legal regulations relevant to Financial Statements preparation and presentation.





LE THI MINH HONG Deputy Director Certificate for Audit application registration: 1992-2023-038-1

NGUYEN THI LAN HOA Auditor

Certificate for Audit application registration: 2003-2023-038-1

BDO Audit Services Co., Ltd, a limited liability company incorporated in Vietnam, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the International BDO network of independent member firms. BDO is the brand name for the BDO International network and for each of the BDO member firms.

# VVMI LA HIEN CEMENT JOINT STOCK COMPANY BALANCE SHEET

As at 31 December 2024

Unit: VND

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ASS	ETS	Code	Note -	Closing balance	Opening balance
A -	CURRENT ASSETS	100		210,022,921,582	195,379,802,787
1.	Cash and cash equivalents	110	V.1	115,702,261,577	97,621,552,925
1.	Cash	111		3,702,261,577	10,621,552,925
2.	Cash equivalents	112		112,000,000,000	87,000,000,000
Ш.	Short-term financial investments	120	V.2	69,500,000,000	40,000,000,000
1.	investments held-to-maturity	123		69,500,000,000	40,000,000,000
ш.	Short-term receivables	130		9,608,213,171	13,208,429,707
1.	Short-term trade receivables	131	V.3	6,383,149,602	10,885,447,818
2.	Short-term prepayment to suppliers	132		194,737,996	69,009,449
3.	Other short-term receivables	136	V.5	3,218,504,573	2,406,236,440
4.	Provision for doubtful receivables (*)	137	V.4	(188,179,000)	(152,264,000)
IV.	Inventories	140	V.6	15,134,650,974	44,168,552,646
1.	Inventories	141		15,134,650,974	44,168,552,646
2.	Provision for devaluation of inventories (*)	149			
۷.	Other current assets	150		77,795,860	381,267,509
1.	Short-term prepaid expenses	151	V.8	77,795,860	89,991,694
2.	Taxes and other receivables from the State	153	V.13.2	2	291,275,815
В -	NON-CURRENT ASSETS	200		102,106,044,354	107,958,329,999
١.	Long-term receivables	210		592,853,832	555,066,121
1.	Other long-term receivables	216	V.5	592,853,832	555,066,121
н.	Fixed assets	220		89,968,626,892	94,420,440,372
1.	Tangible fixed assets	221	V.9	89,968,626,892	94,420,440,372
	Cost	222		969,818,238,877	959, 145, 870, 610
	Accumulated depreciation (*)	223		(879,849,611,985)	(864,725,430,238)
2.	Intangible fixed assets	227	V.10		
	Cost	228		1,632,274,438	1,632,274,438
	Accumulated amortization (*)	229		(1,632,274,438)	(1,632,274,438)
III.	Long-term assets in progress	240			458,115,918
1.	Cost of construction in progress	242	V.7	-	458,115,918
IV.	Long-term financial investments	250		10 <b>=</b> 0	
۷.	Other long-term assets	260		11,544,563,630	12,524,707,588
1.	Long-term prepaid expenses	261	V.8	11,544,563,630	12,524,707,588
	TOTAL ASSETS	270		312,128,965,936	303,338,132,786

BALANCE SHEET (Continued)

As at 31 December 2024

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RES	OURCES	Code	Note	Closing balance	Opening balance
с-	LIABILITIES	300	_	111,828,080,345	106,598,348,289
١.	Current liabilities	310		111,235,226,513	103,543,282,168
1.	Short-term trade payables	311	V.11	42,561,760,187	32,826,159,633
2.	Short-term advances from customers	312	V.12	1,856,430,053	2,889,571,942
3.	Taxes and other payables to State	313	V.13.1	14,303,550,244	6,793,628,945
4.	Payables to employees	314		33,294,270,695	38,773,123,049
5.	Short-term accrued expenses	315	V.14	300,441,200	4,936,514,743
6.	Other short-term payables	319	V.15	1,654,068,663	1,539,079,962
7.	Short-term loans and finance lease liabilities	320	V.17	2	2,500,000,000
8.	Provision for short-term payables	321		3	
9.	Bonus and welfare funds	322		17,264,705,471	13,285,203,894
п.	Non-current liabilities	330		592,853,832	3,055,066,121
1.	Long-term loans and finance lease liabilities	338	V.17		2,500,000,000
2.	Provision for long-term payables	342	V.16	592,853,832	555,066,121
D -	OWNER'S EQUITY	400		200,300,885,591	196,739,784,497
١.	Owner's equity	410	V.18	200,300,885,591	196,739,784,497
1.	Contributions from owners	411		120,000,000,000	120,000,000,000
-	Shares with voting rights	411a		120,000,000,000	120,000,000,000
2.	Share premium	412		464,476,156	464,476,156
3.	Development investment funds	418		41,157,145,436	41,157,145,436
4.	Undistributed earnings	421		38,679,263,999	35, 118, 162, 905
•	Undistributed post-tax profits/ (accumulated losses) of the previous year	421a			
•	Undistributed post-tax profits of current period	421b		38,679,263,999	35,118,162,905
н.	Other funds	430		-	-
	TOTAL RESOURCES	440	S <del>-</del>	312,128,965,936	303,338,132,786

Preparer

Accounting Manager

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dany



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Director

Nguyen Thi Hang

Nguyen Thi Hang

Tran Quang Khai

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# VVMI LA HIEN CEMENT JOINT STOCK COMPANY INCOME STATEMENT

For the fiscal year ended 31 December 2024

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Unit: VND

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ITE	MS	Code	Note	Current year	Previous year
1.	Revenue from sales and services rendered	01	VI.1	661,186,027,676	659,208,559,383
2.	Revenue deductions	02	VI.2		19,990,909
3.	Net revenue from sales and services provions	10		661,186,027,676	659,188,568,474
4.	Cost of goods sold	11	VI.3	566,882,405,039	556,779,139,215
5.	Gross profit/(loss) from sales and service provisions	20		94,303,622,637	102,409,429,259
6.	Financial income	21	VI.4	4,726,617,107	5,717,253,873
7.	Financial expenses	22	VI.5	168,690,403	236,717,799
	In which: Interest expenses	23		63,575,333	131,602,731
8.	Selling expenses	25	VI.6	12,297,022,274	12,971,357,743
9.	General and administrative expenses	26	VI.7	38,020,527,610	34,421,305,356
10.	Net profit from operating activities	30		48,543,999,457	60,497,302,234
11.	Other income	31	VI.8	133,696,825	103,172,269
12.	Other expenses	32	VI.9	172,900,000	367,559,273
13.	Other profit	40		(39,203,175)	(264,387,004)
14.	Total accounting profit/(loss) before tax	50		48,504,796,282	60,232,915,230
15.	Current corporate income tax expenses	51	VI.10	9,825,532,283	13,114,752,325
16.	Deferred corporate imcome tax expenses	52		1 <b>.</b>	
17.	Net profit after tax	60		38,679,263,999	47,118,162,905
18.	Earnings per share	70	VI.12	2,300	2,600

Preparer

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Nguyen Thi Hang

Accounting Manager

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Nguyen Thi Hang

# VVMI LA HIEN CEMENT JOINT STOCK COMPANY CASH FLOWS STATEMENT

(Indirect method)

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II. 1.

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III. 1.

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For the fiscal year ended 31 December 2024

				Unit: VND
ITEMS	Code	Note _	Current year	Previous year
Cash flows from operating activities				
Profit before tax	01		48,504,796,282	60,232,915,230
Adjustments for:				
Drepeciation of fixed assets and investment properties	02		15,124,181,747	32,023,390,690
Provisions	03		73,702,711	29,323,935
(Profit)/Loss from investment activities	05		(4,726,617,107)	(5,717,253,873)
Interest expenses	06		63,575,333	131,602,731
Operating profit before changes in working capital	08		59,039,638,966	86,699,978,713
(Increase)/Decrease in receivables	09		4,785,966,094	(2,908,954,553)
(Increase)/Decrease in inventories	10		29,033,901,672	(17,382,260,992)
Increase/(Decrease) in payables	11		1,666,453,552	(12,247,239,440)
(Increase)/Decrease in prepaid expenses	12		992,339,792	1,243,616,492
Interest on loans paid	14		(63,575,333)	(131,602,731)
Corporate income tax paid	15		(5,403,623,467)	(10,121,069,670)
Other receives from operating activities	16		483,400,000	
Other payments from operating activities	17		(12,422,061,328)	(12,074,213,162)
Net cash flows from operating activities	20		78,112,439,948	33,078,254,657
Cash flows from investment activities		-		
Purchases to fixed assets and other long-term assets	21		(10,393,252,349)	(1,374,812,188)
Payments for loan, purchase debt instruments of other entities	23		(29,500,000,000)	
Collections on investment in other entities	27		3,758,440,653	5,582,934,076
Net cash flows from investment activities	30	-	(36,134,811,696)	4,208,121,888
Cash flows from financial activities				
Repayments of borrowings	34		(5,000,000,000)	(2,500,000,000)
Payments of interest, dividends	36		(18,896,919,600)	(39,520,931,500)
Net cash flows from financial activities	40	-	(23,896,919,600)	(42,020,931,500)
Net cash flows during the period	50	-	18,080,708,652	(4,734,554,955)
Cash and cash equivalents at the beginning of the year	60	V.1	97,621,552,925	102,356,107,880
Impact of exchange rate difference on foreign currency	61		•	
Cash and cash equivalents at the end of the year	70	V.1	115,702,261,577	97,621,552,925

Preparer

Han

Marie

Accounting Manager



Nguyen Thi Hang

Nguyen Thi Hang

# VVMI LA HIEN CEMENT JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS

For the fiscal year ended 31 December 2024

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# I. GENERAL INFORMATION

### 1. Ownership

VVMI La Hien Cement Joint Stock Company, formerly known as La Hien Cement Plant, was converted into equitization under Decision No. 2228/QD-HDQT dated September 19, 2007, issued by the Chairman of the Board of Vietnam National Coal and Mineral Industries Holding Corporation Limited. The company was granted the Enterprise Registration Certificate of joint stock company No. 4600422240 by the Department of Planning and Investment of Thai Nguyen Province, first registered on January 01, 2008. During the operation, adjustments in business lines and charter capital have been certified through subsequent Enterprise Registration Certificates issued by the Department of Planning and Investment of Thai Nguyen Province. Currently, the Company operates under the fifth amended Enterprise Registration Certificate for joint stock company, issued by the Department of Planning and Investment of Thai Nguyen Province on December 04, 2021. According to the Enterprise Registration Certificate of joint stock company, the fifth business registration No. 4600422240, dated December 4, 2021, the company's charter capital is 120,000,000 VND, divided into 12,000,000 shares.

The main activities of the company are the production of cement, lime, and gypsum.

#### Stock code: CLH

Place of registration for trading: Hanoi Stock Exchange

Headquarters of the Company: Cay Bong Hamlet, La Hien Commune, Vo Nhai District, Thai Nguyen Province.

## 2. Business sector

Business sector of the Company is production and trading of construction materials.

#### 3. Business activities

#### The company's business activities include:

- Manufacture of cement, lime, and gypsum;

- Wholesale of construction materials and other installation equipment (wholesale of cement, construction bricks, tiles, stones, sand, gravel, construction glass, paint, varnish, floor tiles, sanitary equipment, and other building materials);

- Extraction and collection of lignite;
- Extraction and collection of hard coal;
- Mining of iron ore;

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- Mining of uranium and thorium ores;
- Mining of precious and rare metal ores;
- Quarrying of stone, sand, gravel, and clay;
- Mining of other non-ferrous metal ores (e.g., bauxite);
- Casting of iron and steel;
- Casting of non-ferrous metals;
- Installation of water supply, drainage, heater and air conditioning systems;
- Construction of all types of buildings;
- Construction of railways and roads;
- Manufacture of metal structures;
- Manufacture of other metal products not elsewhere classified;
- Demolition;
- Site preparation;
- Installation of electrical systems;

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

## 3. Business activities (Continued)

- Completion of construction works;
- Construction of other civil engineering projects (industrial works);
- Restaurants and mobile catering services activities;

- Wholesale of machinery, equipment, and other spare parts (wholesale of machinery, equipment, spare parts for mining and construction, electrical equipment, electrical materials, generators, electric motors, electric wires, and equipment used in electrical circuits);

- Freight transport by road;
- Other passenger transport by road;
- Hospitals and clinics operations (e.g., clinic activities);
- Real estate business, land use rights belonging to the owner, user or tenant (office, warehouse rental);

The company's main business activities are: production of cement, lime, and gypsum.

### 4. Normal business, manufacturing cycle

The operating cycle of the company is the period from the purchase of goods and services to the conversion into cash or assets that can be easily converted into cash, usually not exceeding 12 months.

### 5. Number of employee

As at 31 December 2024, total employees of the Company were 450 people (As at 31 December 2023 were 494 people).

## II. ACCOUNTING PERIOD, ACCOUNTING CURRENCY

#### 1. Accounting period:

The Company's accounting period is from 01 January to 31 December of calendar year.

#### 2. Accounting currency:

The Company maintains its accounting records in Vietnam Dong (VND).

## III. APPLIED ACCOUNTING STANDARDS AND REGIME

#### 1. Applied Accounting Regime

The Company applies Vietnamese Corporate Accounting System issued accompanying with Circulars No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance, and Circular 53/2016 TT-BTC dated 21 March 2016 issued by the Ministry of Finance for modifying, supplementing some articles of Circular No.200/2014/TT-BTC.

Financial Statements are prepared at cost in accordance with Vietnamese Accounting Standards. Financial Statements do not represent financial position, operation results and cash flows in accordance with accounting principles and practices generally accepted in jurisdictions other than Vietnam.

## 2. Compliance with Vietnamese Accounting Standards and Framework

The Company ensures that the financial statements have been prepared and presented in accordance with the requirements of the Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant guidance documents to the preparation and presentation of financial statements.

## IV. APPLICABLE ACCOUNTING POLICIES

The following are the main accounting policies applied by the company in the preparation of financial statements. The accounting policies applied by the company in the preparation of financial statements are consistent with those applied in the preparation of financial statements for the most recent fiscal year.

#### 1. Principle of recognizing cash and cash equivalents

Cash and cash equivalents include: cash, non-term and term deposits with a maturity of no more than 3 months, cash in transit, and short-term investments with a recovery period of no more than 3 months from the investment date, which can be easily converted into a fixed amount of cash and are not subject to risk in converting to cash at the reporting date. The determination of cash equivalents is in accordance with the provisions of Vietnamese Accounting Standard No. 24 "Cash Flow Statements.".

For the fiscal year ended 31 December 2024

## 2. Principle of recognizing receivables

Receivables is the amount which are recoverable from customers or others. Receivables from customers and other receivables are stated at cost less allowance for doubtful debts.

The amounts of receivables shall be classified into following principles:

- Trade receivables: arising from sales of goods and rendering of services.

- Other receivables: including non-commercial receivables, not related to purchase and sale transactions (such as: receivable from loan interest, deposits, receivables from employees for social insurance (SI), health insurance (HI), unemployment insurance (UI), personal income tax (PIT), and other receivables...).

#### Monitoring receivables.

Receivables shall be recorded specifically to original terms and remaining recovery terms as at the reporting date, original currencies and each object. At the financial statements' preparation date, receivables which have remaining recovery terms of less than 12 months or a business cycle are classified as current receivables, receivables which have remaining recovery terms of over 12 months or a business cycle are classified as non - current receivables.

Receivables are recognized at an amount not exceeding their recoverable value.

#### The method of making provisions for doubtful receivables

Provisions for doubtful receivables represent the portion of receivables that the company expects to be unable to recover as of the end of the fiscal year. Increases or decreases in the provision balance are recognized as administrative expenses for the period.

Receivables that are overdue for more than 6 months (the overdue period is determined based on the initial purchase and sale agreement, without considering any debt extensions between the parties) are provisioned at the following rates:

Over 6 months to less than 1 year	30%
From 1 year to less than 2 years	50%
From 2 year to less than 3 years	70%
3 years or more	100%

#### 3. Principle of recognizing inventory

Inventory is determined based on the lower of cost or net realizable value. The determination is made in accordance with the provisions of Accounting Standard No. 02 - "Inventories" specifically: The cost of inventory includes the purchase price, purchase costs, and other directly related costs incurred to bring the inventory to its current location and condition. Net realizable value is determined by the estimated selling price less estimated costs to complete the product and estimated costs necessary for its sale.

Inventory valuation method: Weighted average

Inventory accounting method: Perpetual inventory

#### Method for determining the cost of work in progress at the end of the period:

The cost of work in progress at the end of the period is the total production cost of work in progress, accumulated based on actual costs for incomplete services at the end of the period.

Method for making Provision for devaluation of inventories: Provision for devaluation of inventories are made for the expected value loss due to declines in value (due to price reductions, damage, poor quality, obsolescence, etc.) that may occur for raw materials and goods in inventory owned by the company, based on

reasonable evidence of the decline in value at the end of the fiscal year. Increases or decreases in the provision balance are recognized in the cost of goods sold during the period.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

## Tangible fixed assets

Tangible fixed assets are stated at historical cost less accumulated depreciation.

The historical cost of tangible fixed asset comprises of its purchase price and any directly attributable costs to bring the tangible fixed assets into working condition for its intended use. The determination of historical cost of tangible fixed assets is in accordance with Vietnamese accounting standard No. 03 - Tangible Fixed Assets.

Expenditures incurred after putting the asset in use (costs of upgrading, renovation, maintenance and repair.) are recognized as production and business expenses in the period. Where it can be clearly demonstrated that these expenses increase the expected future economic benefits of the use of fixed assets that exceed the standard operating level initially assessed, these expenses are capitalized as additional costs of the fixed asset.

When a tangible fixed asset is sold or disposed of, its historical cost and accumulated depreciation are removed from the balance sheet, and any gain or loss resulted from the disposal of the asset is included in the income statement.

Tangible fixed assets are depreciated using the straight-line method over the estimated useful life as follows:

Useful life
05 - 25 years
05 - 20 years
05 - 20 years
05 - 08 years

In 2024, the company will continue to apply accelerated depreciation with a factor of 2 for some fixed assets such as Machinery and equipment, Management tools and equipment.

### Intangible fixed assets

Intangible fixed assets are stated at historical cost less accumulated depreciation.

#### Principle of accounting prepaid expenses

Prepaid expenses are actual costs that have been incurred but are related to the operating results of multiple accounting periods. These costs are transferred to the production and business expenses of subsequent periods.

Prepaid expenses mainly include the value of tools, equipment, insurance costs, fees for using documents, compensation costs for land clearance, and other expenses arising during the company's business activities, which are expected to provide future economic benefits to the company. These costs are allocated to the separate Income Statement using the straight-line method, based on the estimated usage period or cost recovery period.

Prepaid expense shall be recorded in details by term. As at reporting date, prepaid expenses which have term less than 12 months or less than a business cycle since the date of prepayment are classified as short-term prepaid expenses, expenses which have term over 12 months or over a business cycle since the date of prepayment are classified as long-term prepaid expenses.

#### 6. Principle of accounting payables

Payables are presented at their original value. The classification of payables is as follows:

- Payables to suppliers: These include trade payables arising from transactions involving the purchase of goods, services, and assets.

**Other payables:** These include non-trade payables, which are unrelated to the purchase, sale, or provision of goods and services (such as payables related to dividends and profit distributions; payables for social insurance, health insurance, unemployment insurance, trade union fees, other payables, etc.).

#### Monitoring payables

Payables are tracked in detail based on their original term, remaining term at the reporting date, original currency, and by each individual debtor. At the time of preparing the financial statements, payables with a remaining term of no more than 12 months or within one operating cycle are classified as current payables, while payables with a remaining term of more than 12 months or more than one operating cycle are recognized as non-current payables.

Payables are recognized at no less than the amount to be paid.

For the fiscal year ended 31 December 2024

## 7. Principle of recognizing accrued expenses

Accrued expenses include amounts owed for goods and services received from suppliers during the period but not yet paid due to the absence of invoices or incomplete accounting documents. These expenses are recognized in the reporting period based on the terms outlined in the corresponding contracts.

## 8. Principle of recognizing provisions

Provisions are recognized when the company has a present obligation (legal or constructive) resulting from a past event; when it is probable that an outflow of economic benefits will be required to settle the obligation; and when a reliable estimate can be made of the amount of the obligation. Provisions are recognized in accordance with the conditions set forth in Accounting Standard No. 18 "Provisions, Contingent Assets, and Contingent Liabilities."

### Method of recognizing provisions

Provisions are created (or reversed) based on the significant difference between the provision amount required for the current year and the unused provision balance from the previous year recorded in the accounting books.

Provisions for the company include environmental restoration costs.

### 9. Principle of recognizing loans and financial lease liabilities

Loans and financial lease liabilities are monitored in detail by each debtor, term, and original currency. At the time of preparing the financial statements, loans and financial lease liabilities due within 12 months or the next operating cycle are classified as short-term loans and financial lease liabilities. Amounts with repayment periods longer than 12 months or more than one operating cycle are recognized as long-term loans and financial lease liabilities.

### 10. Principle of recognizing owner's equity

#### **Owner's** contributions

Owner's contributions reflect the actual amount invested by shareholders. According to the Business Registration Certificate of the joint-stock company, the fifth business registration No. 4600422240, dated December 4, 2021, the company's charter capital is VND 120,000,000. As of December 31, 2024, the charter capital has been fully contributed by the shareholders.

## Principle of recognizing the development investment funds

Contribution ratio: As per the decision of the General Meeting of Shareholders in line with the company's charter.

Purpose: To invest in expanding the production and business scale or making deep investments of the company.

Authority to decide on the establishment and use of the fund: The General Meeting of Shareholders.

## Principle of recognizing the reward and welfare fund

Contribution ratio: As per the decision of the General Meeting of Shareholders in line with the company's charter.

Purpose: For rewards, incentives, material benefits, serving public welfare needs, and improving the physical and mental well-being of employees.

Authority to decide on the establishment and use of the fund: The General Meeting of Shareholders.

#### Principle of recognizing the management board reward fund

Contribution ratio: As per the decision of the General Meeting of Shareholders in line with the company's charter.

Purpose: To reward the Board of Directors and Board of Management, with the reward amount linked to the company's operational effectiveness and performance evaluation results.

Authority to decide on the establishment and use of the fund: The General Meeting of Shareholders.

## Principle of recognizing undistributed profits

Undistributed profits reflect the company's after-tax profit or loss and the situation of profit distribution or loss handling. Undistributed profits are tracked in detail according to the business results of each financial year (the

NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 10. Principle of recognizing owner's equity (Continued)

previous year, the current year), and also monitored in detail by the content of profit distribution (funds provisioning, increase in owner's equity, dividend distribution, and profits for shareholders).

#### 11. Principles and methods of revenue recognition

#### Sales Revenue

Sales revenue is recognized in the income statement when most of the risks and benefits associated with the ownership rights of the product or goods are transferred to the buyer. Revenue is not recognized if there are significant uncertainties related to the ability to recover receivables or the possibility of goods being returned. Sales revenue is recognized based on the net amount after deducting the discount or allowances noted on the sales invoice.

#### Service Revenue

Service revenue is recognized in the income statement based on the percentage of completion of the transaction at the end of the financial year. The completion percentage is assessed based on the survey of the work performed. Revenue is not recognized if there are significant uncertainties related to the ability to recover receivables.

If the outcome of a contract cannot be determined reliably, revenue will only be recognized up to the recoverable amount of costs that have been recognized.

#### Financial Income

Financial income includes: Interest income from deposits.

Interest income from deposits is recognized based on the actual time and interest rate for each period, unless the ability to collect the interest is uncertain.

#### 12. Principles of recognizing revenue deductions

Revenue deductions include: trade discounts, sales discounts, and returned goods. Revenue deductions that arise during the period of consumption of products, goods, or services are adjusted by reducing the revenue of the period in which they occur.

In cases where products, goods, or services were consumed in previous periods, and revenue deductions arise in a later period, and the event occurs before the financial statements are issued: The company will reduce the revenue in the financial statements of the period in which the report is prepared (the previous period), in accordance with Vietnam Accounting Standard No. 23 "Events Occurring After the End of the Fiscal Year."

If products, goods, or services were consumed in previous periods, and the revenue deductions arise after the issuance of the financial statements for the following period: The company will reduce the revenue in the period in which the deduction occurs (the following period).

#### 13. Principle of accounting cost of goods sold

Cost of goods sold is recognized on the principle of matching with revenue.

To ensure the principle of prudence, the costs exceeding the normal level of inventories are recognized as expenses in the period (after deducting the compensation, if any), including: cost of raw materials direct consumption in exceeding normal levels, labor costs, overall fixed manufacturing costs not allocated to the production cost, loss and missing inventory and etc.

The company did not incur any write-downs of the cost of goods sold during the year.

#### 14. Principle of accounting financial expenses

Financial expenses include: expenses or losses related to financial investment activities, expenses for loans and borrowings.

Interest expenses (including accrued interests) of the reporting period are fully recognized in the period.

#### 15. Selling and general and administrative expenses

Selling expenses: are actual expenses incurred in the sale of products, goods and services, including costs of offering, introducing products, advertising products, sale commissions, costs of product and goods warranty (except for construction activities), costs of preservation, packaging, and transportation.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

## 15. Selling and general and administrative expenses (Continued)

The Company did not incur any write-downs of selling expenses during the year.

General and administrative expenses: include administrative employees expenses (salaries, wages, allowances, etc.); social insurance, health insurance, trade union funds, unemployment insurance of administrative employees; expenses of office supplies, labor tools, depreciation of fixed assets used for enterprise management; land rental, excise; provision for doubtful debts; outsourced services (electricity, water, telephone, fax, asset insurance, explosion, etc.) and other monetary expenses (guest reception, customer conference, etc.).

During the year, the company recognized a reduction in administrative expenses: Reversal of provision for doubtful receivables.

### 16. Principle of accounting tax

#### Current corporate income tax

The expense for current income tax is determined based on taxable income and the corporate income tax rate for the current year (20%).

### Other taxes

Other taxes are applied in accordance with the current tax laws in Vietnam.

The company's tax reports will be subject to inspection by the tax authorities. As the application of laws and regulations on taxes for different types of transactions may be interpreted in various ways, the tax amounts presented in the financial statements may be subject to change according to the final decision of the tax authorities.

## 17. Related Parties

Related parties are those where one party has the ability to control or exert significant influence over the other party in making financial and operating policy decisions. Parties are also considered related if they share joint control or significant common influence.

In considering the relationship of related parties, the nature of the relationship is given more importance than the legal form.

Transactions and balances with related parties during the year are presented in Note VII.3.

#### 18. Financial Instruments

#### Initial recognition

## **Financial assets**

At the initial recognition, financial assets are recorded at cost, including any directly attributable transaction costs related to the issuance or acquisition of the financial asset. Financial assets include cash, deposits with credit institutions, accounts receivable from customers and other receivables, loans, and other financial assets.

#### **Financial liabilities**

Financial liabilities are initially recognized at cost, including any directly attributable transaction costs related to the issuance of the financial debt. The company's financial liabilities include accounts payable to suppliers, other payables, loans, and accrued expenses.

#### Value after initial recognition

There are no regulations for revaluation of financial instruments; therefore, the value after initial recognition of financial instruments is reflected at cost.

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# NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

# V. ADDITIONAL INFORMATION FOR ITEMS PRESENTED IN THE BALANCE SHEET

Following items are prepared in Vietnam dong (VND).

## 1. Cash and cash equivalents

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ereening enterinee	Opening balance
944,541,083	130,596,146
2,757,720,494	10,490,956,779
112,000,000,000	87,000,000,000
115,702,261,577	97,621,552,925
	2,757,720,494

(i) Cash equivalents include time deposits with a term of no more than 3 months at Vietnam Joint Stock Commercial Bank for Industry and Trade - Thai Nguyen, and Joint Stock Commercial Bank for Investment and Development of Vietnam - Thai Nguyen, with interest rates ranging from 4.2% per year to 4.4% per year.

# 2. Short-term financial investment

Closing balance	Opening balance
69,500,000,000	40,000,000,000
69,500,000,000	40,000,000,000

(\*) Time deposits with a term of over 3 months at Vietnam Joint Stock Commercial Bank for Industry and Trade -Thai Nguyen, Military Commercial Joint Stock Bank - Thai Nguyen, and Joint Stock Commercial Bank for Investment and Development of Vietnam - Thai Nguyen, with an interest rate ranging from 3.7% per year to 4.7% per year.

## 3. Short-term trade receivables

	Closing balance	Opening balance
Short-term trade receivables from third parties		
People's Committee of Dan Tien commune	340,546,400	1,322,862,000
People's Committee of Vu Chan commune	747,358,400	1,117,143,000
People's Committee of Trang Xa commune	360,319,200	854,601,000
People's Committee of La Hien commune		714,306,000
People's Committee of Lien Minh commune		1,209,216,000
People's Committee of Phuong Giao commune	953,904,002	1,033,671,000
People's Committee of Than Sa commune	933,730,400	503,511,000
People's Committee of Nghinh Tuong commune	850,497,600	822,030,000
People's Committee of Lau Thuong commune	716,229,599	594,456,000
Other customers	1,480,564,001	2,713,651,818
Short-term trade receivables from related parties		-
Total	6,383,149,602	10,885,447,818
Details of provisions for doubtful debts are as follows:		
	Current year	Previous year
Opening balance	152,264,000	157,340,000
Additional provision in the year	49,649,000	
Provision reversal in the year	(13,734,000)	(5,076,000)
Debt write-off using the provision during the year		
Closing balance	188,179,000	152,264,000

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# NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

# 4. Provision for short-term doubtful debts

	Closing balance				Opening balance	
	Amount	Provision	Recoverable amount	Amount	Provision	Recoverable amount
Short-term receivables from customers						
Le Van Cuong Business Household				19,620,000	(13,734,000)	5,886,000
Finance Department of Pho Yen District	71,750,000	(71,750,000)		71,750,000	(71,750,000)	
Yen Lac Company Limited	66,780,000	(66,780,000)		66,780,000	(66,780,000)	
Hoang Danh Company Limited	99,298,000	(49,649,000)	49,649,000			-
Total	237,828,000	(188,179,000)	49,649,000	158,150,000	(152,264,000)	5,886,000

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For the fiscal year ended 31 December 2024

# 5. Other receivables

		Closing balance	Opening balance
a.	Short-term		
	Receivables from employees	940,291,098	536,802,026
	Deposits and pledges	243,900,000	211,500,000
	Accrued Interest	1,560,830,509	592,654,055
	Other receivables	473,482,966	1,065,280,359
	Total	3,218,504,573	2,406,236,440
b.	Long-term		
	Deposits and pledges	592,853,832	555,066,121
	Total	592,853,832	555,066,121
6.	Inventories		

	Closing balance		Opening bala	ance
	Cost	Provision	Cost	Provision
Raw materials	8,763,379,185		28,111,554,655	
Tools and supplies	16,424,909	-	35,249,120	-
Work in progress	6,354,846,880	-	16,021,748,871	-
Total	15,134,650,974	-	44,168,552,646	

# 7. Cost of construction in progress

		Opening balance	Increase during the year	Transfer during the year	Closing balance
	Cost of construction				
	Investment project for air compressor		3,185,559,853	3,185,559,853	•
	Upgrade project for the automation system (DCS) of Production Line II	279,115,918	7,207,692,496	7,486,808,414	
	Repair of TRP 140-110 two- shaft roller press machine	179,000,000		179,000,000	*
	Overhaul of BS780 Electrostatic Dust Collector		1,916,742,105	1,916,742,105	
	Overhaul of B5930 Electrostatic Dust Collector		2,831,888,977	2,831,888,977	
	Overhaul of Hyundai 450LC- 7 Excavator		216,850,657	216,850,657	
	Total	458,115,918	15,358,734,088	15,816,850,006	-
8.	= Prepaid expenses				
				Closing balance	Opening balance
а.	Short-term				
	Car insurance			77,795,860	89,991,694
	Total			77,795,860	89,991,694
ь.	Long-term				
	Compensation costs for site cl	earance		10,373,161,755	11,093,620,443

Compensation costs for site clearance Loan contract guarantee fee Electricity contract guarantee fee Document usage fee Total

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105,115,070

332,068,562

993,903,513

12,524,707,588

-

252,372,110

919,029,765

11,544,563,630

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

# 9. Increase, decrease in tangible fixed assets

	Building and structures	Machinery equipment	Means of transportation	Management tools and equipment	Total
COST					
As at 01/01/2024	325,458,628,458	498,146,964,869	87,484,896,048	48,055,381,235	959,145,870,6 <b>1 O</b>
New purchase			2	2	-
Completed construction investment	<u>e</u>	3,185,559,853		7,486,808,414	10,672,368,267
Other increase		•	-		-
Disposal		•	÷.		-
Other decrease					-
As at 31/12/2024	325,458,628,458	501,332,524,722	87,484,896,048	55,542,189,649	969,818,238,877
ACCUMULATED DEPRECIATION (*)					
As at 01/01/2024	(238, 328, 581, 123)	(491,975,355,851)	(87,484,896,048)	(46,936,597,216)	(864,725,430,238)
Depreciation during the year	(9,277,975,816)	(4,351,663,125)	-	(1,494,542,806)	(15,124,181,747)
Fixed assets depreciation during the year		-			-
Disposal		(2)			-
Other decrease		273	5		-
As at 31/12/2024	(247,606,556,939)	(496,327,018,976)	(87,484,896,048)	(48,431,140,022)	(879,849,611,985)
CARRYING VALUE					
As at 01/01/2024	87,130,047,335	6,171,609,018		1,118,784,019	94,420,440,3 <b>72</b>
As at 31/12/2024	77,852,071,519	5,005,505,746		7,111,049,627	89,968,626,892

In which:

The cost of tangible assets fully depreciated but still in used:	749,932,579,879	VND
The cost of tangible assets temporarily unused:		VND
The carrying amount of tangible fixed assets at the end of the period used as collateral or pledge for loans:	-	VND

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NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

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# 10. Increase, decrease in intangible fixed assets

Items	Other intangible assets	Total
Cost		
As at 01/01/2024	1,632,274,438	1,632,274,438
New purchase		( <b>_</b> )
As at 31/12/2024	1,632,274,438	1,632,274,438
Accumulated amortization (*)		
As at 01/01/2024	(1,632,274,438)	(1,632,274,438)
Amortization during the year	-	
As at 31/12/2024	(1,632,274,438)	(1,632,274,438)
Carrying value		
As at 01/01/2024	-	
As at 31/12/2024	-	

The cost of intangible assets fully depreciated but still in used: 1,632,274,438 VND

## 11. Short-term trade payables

	Closing b	alance	Opening I	balance
-	Value	Recoverable amount	Value	Recoverable amount
Short-term trade payables for third parties	38,575,222,316	38,575,222,316	27,233,117,537	27,233,117,537
Bac Thai Building Materials Joint Stock Company	4,029,337,918	4,029,337,918	5,371,874,757	5,371,874,757
Song Da Industry Trade Joint Stock Company	4,755,860,000	4,755,860,000	3,073,840,000	3,073,840,000
Thai Nguyen Power Company	4,255,216,454	4,255,216,454		
Other suppliers Short-term trade	25,534,807,944	25,534,807,944	18,787,402,780	18,787,402,780
payables for related parties	3,986,537,871	3,986,537,871	5,593,042,096	5,593,042,096
Total	42,561,760,187	42,561,760,187	32,826,159,633	32,826,159,633

(The details of trade payables for related parties are disclosed in Note VII.3.)

# 12. Short-team advances from customers

	Closing balance	Opening balance
Short-term advances from customers third parties		
Hoang Thinh Phat Production - Service Cooperative	243,596,081	388,517,765
Nghi Huong Company Limited	287,732,780	822,741,230
Hoa Dung Trading Compnay Limited	÷	669,480,302
Thai Nguyen Youth Company Limited	229,899,800	
Khai Lan Thang Loi Construction Materials Company Limited	336,964,932	
Other customers	758,236,460	1,008,832,645
Short-term advances from realated parties		
Total	1,856,430,053	2,889,571,942

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NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

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# 13. Taxes and other payables/ receivables to State

# 13.1 Taxes and other payables to State

	Opening balance	Amount payable during the year	Amount paid during the year	Closing balance
- Value added tax	586,890,998	14,095,064,753	11,828,376,262	2,853,579,489
Corporate income tax	5,403,623,466	9,825,532,283	5,403,623,467	9,825,532,282
Personal income tax	332,388,059	1,285,817,097	1,307,252,224	310,952,932
Resource tax	388,274,918	4,502,754,784	3,819,788,227	1,071,241,475
Property tax, land rental fee		1,560,831,442	1,560,831,442	
Environmental protection fee	82,451,504	2,041,412,385	1,881,619,823	242,244,066
Taxes, fees, and other payable amounts		2,713,794,062	2,713,794,062	-
Total	6,793,628,945	36,025,206,806	28,515,285,507	14,303,550,244

# 13.2 Taxes and other receivables from the State

		Closing balance	Opening balance
	Excess corporate income tax paid	-	291,275,815
	Total		291,275,815
14.	Short-term accrued expenses		
		Closing balance	Opening balance
	Electricity expenses	÷	4,003,650,024
	Other accured expenses	300,441,200	932,864,719
	Total	300,441,200	4,936,514,743
15.	Other short-term payables		
		Closing balance	Opening balance
	Dividends	889,762,150	586,681,750
	Other payables	764,306,513	952,398,212
	Total	1,654,068,663	1,539,079,962
16.	Provision for long-term payables		
		Closing balance	Opening balance
	Provision for environmental restoration fee	592,853,832	555,066,121
	Total	592,853,832	555,066,121

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

# 17. Loans and finance lease liabilities

Opening ba	alance	During the	year	Closing bala	ance
Value	Recoverable amount	Increase	Decrease	Value	Recoverable amount
2,500,000,000	2,500,000,000	i i i i i i i i i i i i i i i i i i i	2,500,000,000		
2,500,000,000	2,500,000,000		2,500,000,000	124	-
2,500,000,000	2,500,000,000		2,500,000,000	-	-
2,500,000,000	2,500,000,000		2,500,000,000		-
5,000,000,000	5,000,000,000	-	5,000,000,000	-	-
	Value 2,500,000,000 2,500,000,000 2,500,000,000 2,500,000,000	2,500,000,000         2,500,000,000           2,500,000,000         2,500,000,000           2,500,000,000         2,500,000,000           2,500,000,000         2,500,000,000           2,500,000,000         2,500,000,000	Value         Recoverable amount         Increase           2,500,000,000         2,500,000,000         -           2,500,000,000         2,500,000,000         -           2,500,000,000         2,500,000,000         -           2,500,000,000         2,500,000,000         -           2,500,000,000         2,500,000,000         -	Value         Recoverable amount         Increase         Decrease           2,500,000,000         2,500,000,000         -         2,500,000,000         2,500,000,000           2,500,000,000         2,500,000,000         -         2,500,000,000         2,500,000,000           2,500,000,000         2,500,000,000         -         2,500,000,000         2,500,000,000           2,500,000,000         2,500,000,000         -         2,500,000,000         2,500,000,000	Value         Recoverable amount         Increase         Decrease         Value           2,500,000,000         2,500,000,000         -         2,500,000,000         -

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

- 18. Owner's equity
- a. Reconciliation table of owner's equity fluctuations

Owner's equity	Share premium	Development investment funds	Undistributed profit	Total
120,000,000,000	464,476,156	41,157,145,436	41,634,838,069	203,256,459,661
-			47,118,162,905	47,118,162,905
			(39,600,000,000)	(39,600,000,000)
*			(14,034,838,069)	(14,034,838,069)
120,000,000,000	464,476,156	41,157,145,436	35,118,162,905	196,739,784,497
i=0		-		(
(2)	2	÷	38,679,263,999	38,679,263,999
			(19,200,000,000)	(19,200,000,000)
1 <b>-</b> 21		-	(15,918,162,905)	(15,918,162,905)
120,000,000,000	464,476,156	41,157,145,436	38,679,263,999	200,300,885,591
	120,000,000,000	120,000,000,000 464,476,156 120,000,000,000 464,476,156	Owner's equity         Share premium         funds           120,000,000,000         464,476,156         41,157,145,436           -         -         -           120,000,000,000         464,476,156         41,157,145,436           120,000,000,000         464,476,156         41,157,145,436           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -	Owner's equity         Share premium         funds         Undistributed profit           120,000,000,000         464,476,156         41,157,145,436         41,634,838,069           -         -         47,118,162,905         47,118,162,905           -         -         -         (39,600,000,000)           -         -         -         (14,034,838,069)           120,000,000,000         464,476,156         41,157,145,436         35,118,162,905           120,000,000,000         464,476,156         41,157,145,436         35,118,162,905           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -<

(\*) According to Decision No. 36/QD-HDQT dated 12 April 2024, regarding the profit distribution for 2023 of VVMI La Hien Cement Joint Stock Company, the dividend payment is VND 31,200,000,000 (in which VND 12.000.000.000 advanced in 2023 and an additional VND 19,200,000,000 paid in 2024), with VND 15,656,316,905 allocated to the bonus and welfare fund, and VND 261,846,000 allocated to the bonus fund for the Company's Management Board.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

- 18. Owner's equity (Continued)
- b. Details of owner's equity

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Closing balance	Opening balance
61,659,600,000	61,659,600,000
58,340,400,000	58,340,400,000
120,000,000,000	120,000,000,000
	61,659,600,000 58,340,400,000

c. Capital transactions with shareholders and distribution of dividends, profit sharing

	Current year	Previous year
Contribution from owners		
As at beginning of year	120,000,000,000	120,000,000,000
Increase during the year		<u>1</u> 2
Decrease during the year	-	÷.
As at end of the year	120,000,000,000	120,000,000,000
Dividends, profit distributed	19,200,000,000	39,600,000,000
Shares		
	Closing balance	Opening balance
Authorized shares	12,000,000	12,000,000
Issued shares	12,000,000	12,000,000
+ Common shares	12,000,000	12,000,000
Treasury shares		
Shares in circulation	12,000,000	12,000,000
+ Common shares	12,000,000	12,000,000

Par value of outstanding shares: 10,000 VND/share

# e. Funds

d.

	Opening balance	Additional fund	Used amount	<b>Closing balance</b>
Development investment funds	41,157,145,436		e.	41,157,145,436
Bonus and welfare fund	13,285,203,894	16,139,716,905	12,160,215,328	17,264,705,471
Bonus fund for the Company's Management Board		261,846,000	261,846,000	
Total _	54,442,349,330	16,401,562,905	12,422,061,328	58,421,850,907

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# NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

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# VI. ADDITIONAL INFORMATION FOR ITEMS IN THE INCOME STATEMENT

Following items are prepared in Vietnam dong (VND).

# 1. Revenue from sales and services rendered

1. 1	Revenue from sales and services rendered	Current vear	Provious voar
	Revenue from sale of goods	Current year 658,804,124,108	Previous year 658,699,278,213
	Revenue from services rendered	2,381,903,568	509,281,170
	Total	661,186,027,676	659,208,559,383
	In which		037,200,337,303
		659,240,437,676	661,186,027,676
	Revenue from sales to third party Revenue from sales to related party (Details at Note VII.3)	1,945,590,000	001,100,027,070
		1,945,590,000	-
2. F	Revenue deductions		-
		Current year	Previous year
	Sales discount	<u> </u>	19,990,909
1	Total		19,990,909
3. (	Cost of goods sold		
		Current year	Previous year
(	Cost of finished goods sold	566,015,076,313	556,653,605,950
(	Cost of services rendered	867,328,726	125,533,265
1	Total	566,882,405,039	556,779,139,215
4. F	Financial income		
		Current year	Previous year
1	nterest income	4,726,617,107	5,706,160,106
(	Other financial income	4	11,093,767
1	Total	4,726,617,107	5,717,253,873
5. F	Financial expenses		
5. 1	mancial expenses	Current year	Previous year
1	nterest expenses	63,575,333	131,602,731
	Other financial expenses	105,115,070	105,115,068
	Total	168,690,403	236,717,799
6. 5	Selling expenses		
v	ching expenses	Current year	Previous year
F	Payroll expenses	3,901,450,000	4,641,670,000
	Costs of materials, package	1,047,959,614	1,963,222,884
	Depreciation cost of Fixed assets	10,328,932	27,585,799
	Costs of outsourcing services	1,427,387,352	1,910,520,777
	Other monetary expenses	5,909,896,376	4,428,358,283
	Total	12,297,022,274	12,971,357,743
	General and administrative expenses		12,771,007,710
7. (	Seneral and administrative expenses	Current year	Previous year
	Payroll expenses	22,649,248,000	19,849,608,000
	Costs of materials, package	820,784,238	431,611,358
	Expenses of office requisites	343,646,422	358,763,155
	Costs of outsourcing services	1,340,849,701	1,290,058,031
	Other monetary expenses	12,830,084,249	12,496,340,812
		49,649,000	12,470,540,012
	Provision for doubtful receivables expense	47,047,000	
	Deductions for general and administrative expenses	(13,734,000)	(5,076,000)
	Reversal of provision for doubtful receivables		
	Total	38,020,527,610	34,421,305,356

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

8. Other income

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		Current year	Previous year
	Other income	133,696,825	103,172,269
	Total	133,696,825	103,172,269
9.	Other expenses		
		Current year	Previous year
	Late payment of taxes and administrative penalty fees	9,000,000	192,909,273
	Costs for designing construction drawings for Cuc Duong clay mine		162,000,000
	Other expenses	163,900,000	12,650,000
	Total	172,900,000	367,559,273
10.	Current corporate income tax expenses		2
	Current corporate income tax expenses		
		Current year	Previous year
	Corporate income tax expense on taxable income for current year	9,825,532,283	12,403,623,467
	Adjustment of the corporate income tax expense of the previous year into the current year's corporate income tax expense	3	711,128,858
	Total	9,825,532,283	13,114,752,325

Current corporate income tax payables are determined based on taxable income of current year. The Company's taxable income is different from the income reported in the Company's business income statement because the taxable income does not include taxable income items or deductible expenses for the tax purposes in other years and do not include items that are not taxable or not deductible for tax purposes. The current corporate income tax payable of the Company is calculated according to the tax rate in effect as of the end of the accounting period.

The detailed table of current corporate income tax expenses and profit before tax in the year is as follows:

Current year	Previous year
48,504,796,282	60,232,915,230
622,865,134	1,785,202,105
622,865,134	1,785,202,105
234,237,934	1,321,694,905
388,627,200	463,507,200
49,127,661,416	62,018,117,335
÷	-
49,127,661,416	62,018,117,335
20%	20%
9,825,532,283	12,403,623,467
-	711,128,858
9,825,532,283	13,114,752,325
	48,504,796,282 622,865,134 622,865,134 234,237,934 388,627,200 49,127,661,416 20% 9,825,532,283

For the fiscal year ended 31 December 2024

## 11. Operating expenses

	Current year	Previous year
Costs of materials, package	410,254,029,978	388,731,692,519
Labour cost	92,489,460,895	89,762,325,322
Depreciation cost of Fixed assets	15,124,181,747	32,023,390,690
Outsourcing services	49,851,437,055	56,367,863,829
Other monetary expenses	39,394,057,585	31,795,467,435
Total	607,113,167,260	598,680,739,795

## 12. Earnings per share

Basic earnings per share is calculated by dividing the net profit or loss attributable to the shareholders of common shares by the weighted average number of outstanding common shares during the year.

The Company uses the following information to calculate basic earnings per share:

	Current year	Previous year
Accounting profits after corporate income tax	38,679,263,999	47,118,162,905
Adjustments to increase, decrease accounting profit to determine the profit allocated to common shareholders		
Distributed profits to the Company's common shareholders	38,679,263,999	47,118,162,905
Allocation to Bonus and Welfare fund and Bonus fund for the Board of	(11,079,263,999)	(15,918,162,905)
Average outstanding common shares during the year $(*)$	12,000,000	12,000,000
Earnings per share (**)	2,300	2,600
(t): Average outstanding common shares during the year are identified :	as follows:	

(\*): Average outstanding common shares during the year are identified as follows:

	Current year	Previous year
Average number of outstanding common shares at the beginning of the year	12,000,000	12,000,000
Additional common shares issued during the year		•
Less: Average number of treasury stocks bought back during the year		
Average number of outstanding common shares during the year	12,000,000	12,000,000

(\*\*): Basic earnings per share for 2023 have been recalculated due to the re-determination of adjustments based on the allocation of Bonus and Welfare Fund and the Bonus Fund for the Company's Management Board, as approved in Resolution No. 36/QD-HDQT dated 12/04/2024. This adjustment has caused the basic earnings per share for 2023 to decrease from VND 3,927 per share to VND 2,600 per share.

The estimated amount allocated to the reward and welfare fund this year is VND 11,079,263,999, and the earnings per share this year may change due to the impact of changes in the bonus and welfare fund allocation after the approval of the General Shareholders' meeting regarding the profit distribution for 2024.

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For the fiscal year ended 31 December 2024

### VII. OTHER INFORMATIONS

Following items are prepared in Vietnam dong (VND).

#### 1. Financial intruments

#### Purpose and policy of financial risk management

The Company's activities are exposed to market risk, credit risk, liquidity risk. Policies of financial risk management of the Company focus on anticipating unexpected fluctuations of market and solution to minimize negative impacts on the Company's operation.

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in market value. Market prices comprise: exchange rate risk, interest rate risk, currency risk, and other price risks, such as shares price risk. Financial instruments affected by market risk include deposits, loans, debts, short-term investments, and available-for-sale securities investment. The purpose of managing market risk is to manage and control market risks within acceptable limits, while still maximizing the profits earned.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The market risk arising from interest rate changes for the Company primarily relates to the Company's cash and short-term deposits.

The Company manages interest rate risk by analyzing the competitive situation in the market to obtain favorable interest rates for the Company's purposes, while staying within its risk management limits.

#### Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in exchange rates. The Company engages in some transactions denominated in foreign currencies, and as such, it is exposed to risk when exchange rate fluctuations occur. The Company maintains a reasonable balance of foreign currency-denominated cash assets to ensure it meets its regular usage needs and fulfills its foreign currency-denominated payment obligations when due.

#### Credit risk

Credit risk is the risk due that counterparty will not meet its obligation, leading the risk of loss. The Company set up an appropriate credit policy and regularly monitor to assess the possibility of credit risk. Credit risk of the Company is assessed at low level. The Company is exposed to credit risk from cash in bank, trade receivables and financial investments. Maximum credit risk of each class of financial assets is book value of such class of financial assets on the balance sheet.

#### Cash in bank

The company primarily maintains deposit balances at well-known banks in Vietnam. The Company assesses that the credit risk concentration on bank deposits is low.

#### Trade receivables

Receivables with risks have been provisioned for as shown in the balance sheet.

#### Liquidity risk

Liquidity risk is the risk when the Company could not meet the financial obligations due to shortage of capital. Liquidity risk of the Company is due to different maturity between financial assets and financial liabilities.

The Company managed liquidity risk through maintaining at level deemed sufficient by the Board of Managements to financially support the Company's business activities and to minimize the impact of changes in cash flows.

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NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

# 1. Financial intruments (Continued)

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	Less than 1 year	From 01 to 05 years	More than 5 years	Total
As at 31/12/2024				
Cash and cash equivalents	115,702,261,577			115,702,261,577
Trade receivables and other receivables	6,804,933,024	592,853,832		7,397,786,856
Financial investments	69,500,000,000		-	69,500,000,000
Provision for doubtful receivables	(188,179,000)		π.	(188,179,000)
Total	191,819,015,601	592,853,832	•	192,411,869,433

	Less than 1 year	From 01 to 05 years	More than 5 years	Total
As at 31/12/2024				
Loans and finance lease liabilities				-
Trade payables and other payables	44,021,090,854			44,021,090,854
Accrued expenses	300,441,200		÷.	300,441,200
Total	44,321,532,054		-	44,321,532,054
Net liqudity difference	147,497,483,547	592,853,832	-	148,090,337,379

	Less than 1 year	From 01 to 05 years	More than 5 years	Total
As at 01/01/2024				
Cash and cash equivalents	97,621,552,925	÷	•	97,621,552,925
Trade receivables and other receivables	9,865,310,290	555,0 <mark>66</mark> ,121		10,420,376,411
Financial investments	40,000,000,000	3	2	40,000,000,000
Provision for doubtful receivables	(152,264,000)			(152,264,000)
Total	147,334,599,215	555,066,121		147,889,665,336
As at 01/01/2024				
Loans and finance lease liabilities	2,500,000,000	2,500,000,000		5,000,000,000
Trade payables and other payables	37,185,802,088			37,185,802,088
Accrued expenses	4,936,514,743		· · · · · · ·	4,936,514,743
Total	44,622,316,831	2,500,000,000		47,122,316,831
- Net liqudity difference	102,712,282,384	(1,944 <mark>,</mark> 933,879)	-	100,767,348,505

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# VVMI LA HIEN CEMENT JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

# 1. Financial intruments (Continued)

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Financial assets and financial liabilities

The table below presents the book value and fair value of the financial instruments disclosed in the Company's financial statements:

	Book v	alue	Fair va	alue
	Closing balance	Opening balance	Closing balance	Opening balance
- Financial assets				
Cash and cash equivalents	115,702,261,577	97,621,552,925	115,702,261,577	97,621,552,925
Financial investments	69,500,000,000	40,000,000,000	69,500,000,000	40,000,000,000
Trade receivables	4,526,719,549	7,995,875,876	4,338,540,549	7,843,611,876
Other receivables	2,871,067,307	2,424,500,535	2,871,067,307	2,424,500,535
Total	192,600,048,433	148,041,929,336	192,411,869,433	147,889,665,336
Financial liabilties Loans and finance lease liabilities	5	5,000,000,000		5,000,000,000
Trade payables	42,367,022,191	32,757,150,184	42,367,022,191	32,757,150,184
Accrued expenses	300,441,200	4,936,514,743	300,441,200	4,936,514,743
Other payables	1,654,068,663	4,428,651,904	1,654,068,663	4,428,651,904
Total	44,321,532,054	47,122,316,831	44,321,532,054	47,122,316,831

The fair value of financial assets and financial liabilities is reflected by the value at which the financial instrument could be exchanged in a current transaction between participating parties, except in cases where forced sale or liquidation is required.

The Company uses the following methods and assumptions to estimate fair value:

The fair value of cash and short-term deposits, trade receivables, trade payables, and other short-term liabilities is equivalent to the histoeical cost of these items because these instruments have short maturities.

The fair value of trade receivable is determined by the book value less any provisions made.

#### 2. Segment reporting

#### a. Report by business segments

For management purposes, the Company's organizational structure is divided into two business segments: Construction materials business and other business activities. The Company prepares segment reports based on these two business segments.

### By business segment for the fiscal year ended 31/12/2024

Items	Construction materials	Other business activities	Total
Revenue from sales and services provisions	658,804,124,108	2,381,903,568	661,186,027,676
Total net revenue	658,804,124,108	2,381,903,568	661,186,027,676
Operating expenses	616,332,626,197	867,328,726	617,199,954,923
Cost of goods sold and services rendered	566,015,076,313	867,328,726	566,882,405,039
Selling expenses	12,297,022,274	-	12,297,022,274
Genaral administrative expenses	38,020,527,610	-	38,020,527,610
Net profit from operating activities	42,471,497,911	1,514,574,842	43,986,072,753
Financial income	4,541,506,906	16,419,798	4,557,926,704
Other profit		(39,203,175)	(39,203,175)
Profit before tax		_	48,504,796,282

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

# 2. Segment reporting (Continued)

# b. Report by geographical segments

Report by geographical segments (secondary report): The report by geographical segments is based on the location of customers generating segment revenue. In the fiscal year ending 31/12/2024, the Company's business activities mainly took place in the Northern region, so the Company does not prepare a secondary segment report (by geographical segments).

# 3. Related parties

# 3.1 List of related parties

List of related parties with significant transactions and balances during the year:

Re	elated parties	Relationship
	nacomin - Vietbac Mining Industry Holding prporation	Parent company
	etnam National Coal and Mineral Industries olding Corporation Limited	Parent company of Vinacomin - Vietbac Mining Industry Holding Corporation
	/MI - Mechancial and Pressure Equipment Dint Stock Company	Company in the same Group
N	/MI - Manufacturing and Materials guipment Trading Joint Stock Company	Company in the same Group
Kł	nanh Hoa Coal Company Limited	Company in the same Group
	ranch of the Joint Stock Company of aterials - TKV - Hon Gai Materials	Company in the same Group
	nai Nguyen Mining Chemical Industry ompany	Company in the same Group
	/MI - Thai Nguyen Hotel Joint Stock ompany	Company in the same Group
Vi	etnam Coal and Mineral College	Company in the same Group
С	oal Industry Convalescence Center	Company in the same Group
Vi	nacomin Business Administration School	Company in the same Group
	VMI Viet Bac Mechanical Joint Stock ompany	Company in the same Group
N	ui Hong Coal Company	Company in the same Group
	nacomin - Mining Science and Technology stitute	Company in the same Group
V	/MI Quan Trieu Cement Joint Stock	Company in the same Group
Ma	aterials Joint Stock Company - TKV	Company in the same Group
G	ranch of Vietnam Coal - Mineral Industry roup - Coal Mining Project Management epartment - TKV	Company in the same Group
M	r. Do Huy Hung	Former Chairman of the Board of Directors
M	r. Vu Minh Tan	Chairman of the Board of Directors
M	s. Le Thi Thu Hien	Former Member of the Board of Directors
M	r. Trinh Quoc Binh	Former Member of the Board of Directors
M	r. Ha Van Chuyen	Member of the Board of Directors
M	r. Tran Quang Khai	Member of the Board of Directors, Director
M	r. Nguyen Xuan Hau	Member of the Board of Directors
	r. Pham Manh Tien	Member of the Board of Directors
M	r. Le Ba Chuc	Former Deputy Director
M	r. Tong Thanh Son	Deputy Director
M	r. Nguyen Thanh Truong	Deputy Director
M	r. Pham Trung Hop	Head of the Supervisory Board

NOTES TO THE FINANCIAL STATEMENTS (Continued)

For the fiscal year ended 31 December 2024

## 3.1 List of related parties (Continued)

Ms. Tran Thu Huong

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- Ms. Hoang Thi Thuy
- Ms. Nguyen Thi Hong Nhung
- Ms. Nguyen Thi Thu Hoai

Member of the Supervisory Board Fomer Member of the Supervisory Board Member of the Supervisory Board Chief Accountant

## 3.2 Transactions with related parties

# a. Income of key management personnel

Deleted sentice	Terrenting	Amount	
Related parties	Transactions	Current year	Previous year
Mr. Do Huy Hung	Board of Directors allowance		22,276,800
Mr. Vu Minh Tan	Board of Directors allowance	89,107,200	66,830,400
Ms. Le Thi Thu Hien	Board of Directors allowance		18,720,000
Mr. Ha Van Chuyen	Board of Directors allowance	74,880,000	74,880,000
Mr. Trinh Quoc Binh	Board of Directors allowance		18,720,000
Mr. Nguyen Xuan Hau	Board of Directors allowance	74,880,000	56,160,000
Mr. Tran Quan Khai	Board of Directors allowance	74,880,000	74,880,000
	Management Board salary, bonus	490,998,463	480,168,000
Mr. Pham Manh Tien	Board of Directors allowance	74,880,000	56,160,000
	Management Board salary, bonus	430,700,407	421,200,000
Mr. Le Ba Chuc	Management Board salary, bonus	-	245,700,000
Mr. Tong Thanh Son	Management Board salary, bonus	430,700,407	210,600,000
Mr. Nguyen Thanh Truc	Management Board salary, bonus	430,700,407	175,500,000
Ms. Nguyen Thi Thu Hoai	Chief Accountant salary, bonus	331,878,890	381,186,000
Mr. Pham Trung Hop	Supervisory Board salary, bonus	452,235,427	442,260,000
Ms. Tran Thu Huong	Supervisory Board salary, bonus	74,880,000	74,880,000
Ms. Hoang Thi Thuy	Supervisory Board salary, bonus		18,720,000
Ms. Nguyen Thi Hong Nhung	Supervisory Board salary, bonus	74,880,000	56,160,000

## b. Transactions with other related parties

Delete d - entire	Transactions —	Amount	
Related parties	Transactions	Current year	Previous year
Vietnam National Coal and Mineral Industries Holding Corporation Limited	Purchase of coal-dust	129,393,748,342	147,528,523,630
Vinacomin - Vietbac Mining Industry Holding Corporation	Mining management costs	956,624,757	488,474,161
	Dividends declared and paid	9,865,536,000	20,347,668,000
Khanh Hoa Coal Company Limited	Purchase of waste rock	2,185,823,700	3,351,295,732
Branch of the Joint Stock Company of Materials - TKV - Hon Gai Materials Enterprise	Purchase of materials and lubricants	368,769,465	578,022,000
Thai Nguyen Mining Chemical Industry Company	Blasting costs for limestone quarrying at the mines	5,031,663,124	4,547, <mark>8</mark> 01,002
VVMI - Thai Nguyen Hotel Joint Stock Company	Purchase services	1,284,212,965	1,262,186,834
Coal Industry Convalescence Center	Purchase services	1,157,827,259	988,779,818

For the fiscal year ended 31 December 2024

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- 3.2 Transactions with related parties (Continued)
- b. Transactions with other related parties (Continued)

Related parties			nt
	Transactions —	Current year	Previous year
Vinacomin Business Administration School	Purchase traning services	37,373,535	154,219,000
VVMI - Mechancial and Pressure Equipment Joint Stock Company	Sale of scrap materials	1,945,590,000	
	Purchase of materials	890,150,000	
VVMI Viet Bac Mechanical Joint Stock Company	Purchase reparing services	217,118,657	2,000,000
VVMI - Manufacturing and Materials Equipment Trading Joint Stock Company	Purchase packages	35,637,203,500	34,910,624,000
Nui Hong Coal Company	Purchase services	46,926,000	46,926,000
Vietnam Coal and Mineral College	Purchase tranining services	271,981,000	134,380,000
Vinacomin - Mining Science and Technology Institute	Purchase consultant services	28,866,741	259,800,668
VVMI Quan Trieu Cement Joint Stock Company	Purchase clinker		1,262,316,667
Materials Joint Stock Company - TKV	Purchase of materials, lubricants	328,937,315	
Branch of Vietnam Coal - Mineral Industry Group - Coal Mining Project Management Department - TKV	Purchase services	172,120,407	

## 3.3 Balance with related parties

Significant balances with related parties:

	Closing balance	Opening balance
Trade payables	3,986,537,871	5,593,042,096
VVMI - Manufacturing and Materials Equipment Trading Joint Stock Company	3,413,118,500	3,808,227,200
Khanh Hoa Coal Company Limited	-	378,993,561
Branch of the Joint Stock Company of Materials - TKV - Hon Gai Materials Enterprise	•	123,948,539
Thai Nguyen Mining Chemical Industry Company	545,105,910	1,001,288,074
Branch of Vietnam Coal - Mineral Industry Group - Coal Mining Project	28,313,461	
Vinacomin - Mining Science and Technology Institute		280,584,722
Prepayment to suppliers	168,596,238	69,009,449
Vietnam National Coal and Mineral Industries Holding Corporation	23,761,238	69,009,449
VVMI - Mechancial and Pressure Equipment Joint Stock Company	144,835,000	

## 4. Operating lease commitments

As at 31 December 2024, the Company has operating lease commitments with the following payment date as follows:

	Closing balance	Opening balance
Within 1 year	1,387,327,896	1,387,327,896
From 1 year to 5 years	5,929,273,133	6,345,681,645
More than 5 years	17,834,180,649	18,805,100,032
Total	25,150,781,677	26,538,109,573
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# VVMI LA HIEN CEMENT JOINT STOCK COMPANY NOTES TO THE FINANCIAL STATEMENTS (Continued)

NOTES TO THE FINANCIAL STATEMENTS (CON

For the fiscal year ended 31 December 2024

# 5. Subsequent events

There are no events occurring after the end of the financial year that have a material impact or could have a material impact on the Company's operations and business results in future periods after the end of the financial year.

# 6. Comparative information

The comparative datas are the datas in the financial statements for the fiscal year ending on 31/12/2023 which have been audited by BDO Audit Services Company Limited.

## 7. Going concern

At the date of the Financial Statements, there were no activities or events that have significant impact on going concern of the Company, therefore the Financial Statements were prepared on going concern basis.

Preparer

Accounting Manager

daug

thang



Thai Nguyen, 24 February 2025

Nguyen Thi Hang

Nguyen Thi Hang

Tran Quang Khai