

**GIA LAI COFFEE
JOINT STOCK COMPANY**

**SOCIALIST REPUBLIC OF VIETNAM
Independence – Liberty - Happiness**

No: 14/2025/CV-FGL

Gia Lai, March 18..., 2025

“Re: Explanation of Post-Tax Profit Regarding
the Loss in the Reporting Period”

To: HANOI STOCK EXCHANGE

In accordance with Point b, Clause 4, Article 14, Chapter III of Circular 96/2020/TT-BTC, issued on November 16, 2020, and effective from January 1, 2021, by the Ministry of Finance, guiding information disclosure in the securities market, Gia Lai Coffee Joint Stock Company would like to provide an explanation regarding the post-tax profit loss in the reviewed financial statements for the fiscal ended as of December 31, 2024.

Unit: VND

Item	31/12/2024
Profit after Corporate Income Tax	(20,475,052,795)

The consolidated profit after corporate income tax of Gia Lai Coffee Joint Stock Company for the reviewed financial statements for the fiscal ended as of December 31, 2024, incurred a loss due to the following factors

+ In the 2024 financial reporting period, the company dismantled old coffee plantations for replanting, reducing the remaining value of the plantations by VND 8,752,039,708, a significant increase compared to the VND 185,574,832 reduction in the same period of 2023. Additionally, during the period, the company conducted inspections and wrote off ineffective replanting projects and windbreak tree planting in coffee plantations, leading to a reduction in work-in-progress costs, resulting in a loss of VND 2,043,157,576. The entire value reduction has been recorded as a loss for 2024.

+ In the 2024 financial reporting period, the company made a provision for doubtful receivables at a 100% rate on the outstanding debt from customers who purchased goods in previous years, in accordance with regulations, with a total amount of VND 5,572,150,010.

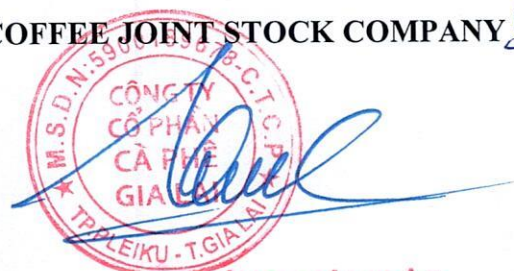
+ In the 2024 financial statement period, the company recorded a surge in coffee sales revenue due to a significant increase in the price of raw coffee beans (the company's main product). Since the beginning of 2024, coffee prices have gone through multiple increases, with domestic prices rising by approximately 45% compared to the same period last year and by 150 – 170% compared to the end of 2022. The revenue from raw coffee bean sales in 2024 reached VND 15,524,446,096, an increase of VND 4,304,932,996 compared to VND 11,219,513,100 in the same period of 2023. However, this revenue was still insufficient to cover the aforementioned expenses.

By this official letter, Gia Lai Coffee Joint Stock Company respectfully submits an explanation to the State Securities Commission regarding the post-tax profit loss in the reviewed financial statements for the fiscal ended as of December 31, 2024.

Recipient

- Board of Directors,
Supervisory Board;
- Finance and Accounting
Department;
- Filed in the Office.

GIA LAI COFFEE JOINT STOCK COMPANY



TỔNG GIÁM ĐỐC
Nguyễn Công Tiến