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HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Viet Nam

FINANCIAL STATEMENTS
HAI AGROCHEM JOINT STOCK COMPANY
Quarter IV of 2024

HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Viet Nam

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REPORT OF THE EXECUTIVE BOARD

The Executive Board of HAI Agrochem Joint Stock Company presents the Report of the Executive Board and the Financial statements of the Company for the operating period from January 1, 2024, to December 31, 2024.

General overview of HAI Agrochem Joint Stock Company

HAI Agrochem Joint Stock Company was converted from a state-owned enterprise, formerly known as Plant Protection Company II, under the Ministry of Agriculture and Rural Development, pursuant to Decision No. 2616/QĐ/BNN-TCCB dated August 30, 2004, by the Prime Minister. The Company operates under Business Registration Certificate No. 030124080, initially issued by the Ho Chi Minh City Department of Planning and Investment on February 7, 2005, and amended for the 17th time on October 13, 2021.

The Company's charter capital as registered in the business license: VND 1,826,827,990,000.

(In words: One thousand eight hundred twenty-six billion eight hundred twenty-seven million nine hundred ninety thousand Vietnamese dong even).

Main business activities

- Manufacture of basic chemicals;
- Other specialized wholesale not elsewhere classified. Details: Trading of chemicals (excluding highly toxic chemicals), fertilizers. Trading of plant protection products. Trading of plastic resins;
- Manufacture of fertilizers and nitrogen compounds;
- Propagation and care of agricultural seedlings. Details: Production of crop seeds;
- Wholesale of raw agricultural and forestry products (excluding wood, bamboo, and rattan) and live animals. Details: Trading of crop seedlings, seeds, and supplying plant varieties;
- Manufacture of pesticides and other agrochemical products. Details: Production of plant protection chemicals.
- Rice cultivate;
- Fiber crop cultivation;
- Cultivation of maize (corn) and other cereal cropsc;
- Cultivation of oilseed crops;
- Cultivation of vegetables, legumes, flowers, and ornamental plants;
- Cultivation of fruit trees, cashew trees, pepper plants, coffee trees, spice plants, and medicinal
- Crop cultivation services;

REPORT OF THE EXECUTIVE BOARD

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Viet Nam

Quarter IV of 2024

- Real estate business, land use rights of owners, users, or leased properties. Details: Warehouse and office leasing, real estate business;
- Real estate business, land use rights of owners, users, or leased properties. Details: Warehouse and office leasing, real estate business;
- Motor vehicle rental. Details: Truck rental;

Main business activities (continued)

- Advertising. Details: commercial advertising services;
- Market research and public opinion polling. Details: market research services;
- Organization of trade promotion and introduction. Details: marketing services;

The company is located at: 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam.

The Board of Directors - Exe. Board of the Company as of the date of this report includes:

Board of Directors Mr. Nguyen Chi Cong Mr. Nguyen Duc Cong Mr. Quach Thanh Dong Mr. Phan Thanh Diep Mr. Pham Van Luom Ms. Bui Hai Huyen Mr. Le Van Sac Ms. Nguyen Binh Phuong The Executive Board: Mr. Quach Thanh Dong	Position Chairman Chairman Vice Chairman Member	(Appointed on June 28, 2023) (Dismissed on June 28, 2023) (Appointed on June 28, 2023) (Appointed on June 28, 2023) (Dismissed on June 28, 2023) (Dismissed on June 28, 2023) (Dismissed on June 28, 2023)
The Supervisory Board: Mr. Nguyen Le Thanh Mr. Nguyen Manh Cuong Ms. Nguyen Thi Ngoc Dung Mr. Nguyen Van An Mr. Doan Viet Hoang	Position Head of the Board Head of the Board Member Member Member	(Appointed on June 28, 2023) (Dismissed on June 28, 2023) (Dismissed on February 26, 2024) (Dismissed on May 30, 2024) (Dismissed on June 28, 2023)

HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Viet Nam

REPORT OF THE EXECUTIVE BOARD

Quarter IV of 2024

Ms. Dinh Thi Quynh Mai

Member

(Dismissed on June 28, 2023)

Declaration of the Executive Board's responsibility for the Financial statements.

The Executive Board is responsible for preparing the Company's Financial statements that fairly and reasonably reflect the Company's financial position, including the Balance sheet, Income statement, Cash flow statement, and Notes to the financial statements for the period/year. In the process of preparing these Financial statements, the Executive Board affirms the following:

- The selection of appropriate accounting policies and the consistent application of these
- Making reasonable and prudent judgments and estimates;
- Preparing and presenting the Financial statements in compliance with applicable accounting standards, accounting policies, and relevant laws and regulations;
- Preparing the Financial statements on the basis of the going concern assumption. The company will continue to operate and implement its business plan in the following financial
- The accounting records are maintained to reflect the Company's financial position with fairness and reasonableness at any point in time, ensuring that the Financial statements comply with current state regulations. Additionally, the Executive Board is responsible for safeguarding the Company's assets and implementing appropriate measures to prevent and detect fraud and other violations;

According to the opinion of the Executive Board, the accompanying Financial statements accurately and reasonably reflect the financial position of the Company as of December 31, 2024, including the Balance sheet, Income statement, Cash flow statement, and Notes to the financial statements for the period ending on that date, in accordance with Vietnamese Accounting Standards, the Vietnamese Enterprise Accounting System, and relevant laws related to the preparation and presentation of Financial statements.

Ho Chi Minh City, February 24, 2025

Representative

HALAGROCHEM JOINT STOCK COMPANY

NONG DUOS JEMILL

Quach Thanh Dong

Quarter IV of 2024

BALANCE SHEET As of December 31, 2024

No	ACC==	co	NOT		Unit: VND
	AGGET	_ DE		Ending balance	Beginning balance
A	CURRENT ASSETS	100		1,351,897,381,900	1,336,355,403,663
'	Cash and cash equivalents	110		3,994,188,260	1,802,233,675
1	Cash	111	V.1	3,994,188,260	
II	Short-term financial investments	120		705,678,768,950	1,802,233,675
1	Held-to-maturity investments	123	V.2	705,678,768,950	711,973,768,950
Ш	Short-term receivables	130		480,186,895,519	711,973,768,950
1	Short-term trade receivables	131	V.4	248,170,204,237	470,727,473,579
2	Short-term advances to suppliers	132	V.5	195,767,535,385	235,720,618,535
3	Other short-term receivables	136	V.6a	420,261,086,102	198,747,406,966
	Provision for doubtful dobte (*)			120,201,000,102	420,271,378,283
4	Provision for doubtful debts (*)	137	V.4	(384,011,930,205)	(384,011,930,205)
	Inventories	140		160,208,632,703	150 113 045 667
	Inventories	141	V.7	162,308,439,095	150,113,945,667
2	Provision for inventory decline in value (*)	149	V.8	(2,099,806,392)	152,213,752,059 (2,099,806,392)
/	Other current assets	150		1,828,896,468	
	Prepaid expenses	151	V.7a	18,844,575	1,737,981,792
2 1	VAT deductibles	152		82,738,575	40.000 17:
	Taxes and other receivables from	150	V.16		10,668,474
	he state	153	а	1,727,313,318	1,727,313,318
	NON-CURRENT ASSETS	200		433,281,619,223	435,104,701,378
	ong-term receivables	210		45,325,819,099	45,308,319,099
	Other long-term receivables	216	V.6b	45,325,819,099	45,308,319,099
	ixed assets	220		10,193,449,009	12,161,626,664
	angible fixed assets	221 \	V.10	10,193,449,009	12,161,626,664
	Cost	222		44,840,876,524	45,674,628,954
	Accumulated depreciation (*)	223		(34,647,427,515)	(33,513,002,290)
	ntangible fixed assets	227 \	/.11	(0)	(0)
	Cost	228		3,827,866,836	3,827,866,836
-	Accumulated amortization (*)	229		(3,827,866,836)	(3,827,866,836)

BALANCE SHEET

As of December 31, 2024

Unit: VND

_		(C	ontinue)		Unit: VND
No	AGGET	CO		Ending balance	Beginning balance
Ш	Investment properties	230			
IV 1	Long-term assets in progress Construction in progress	240		3,184,746,899	3,057,151,399
v	a silver action in progress	242	V.12	3,184,746,899	3,057,151,399
·	Long-term financial investments	250		374,577,604,216	374,577,604,216
1	Investment in subsidiaries Provision for long-term	251	V.3	674,374,780,000	674,374,780,000
2	investments (*)	254		(299,797,175,784)	(299,797,175,784)
VI	Other long-term assets	260			(200,707,175,764)
1 .	Long-term prepaid expenses	261	V.7b		
	TOTAL ASSETS	270		1,785,179,001,123	1,771,460,105,041

BALANCE SHEET

As of December 31, 2024

Unit: VND

(Co	nti	nue	١
٠,			ILAC	,

		_ (C	ontinue	e)	
No	RESOURCES	CO	NOT ES	Ending balance	Beginning balance
A	LIABILITIES	300		199,222,022,371	196,740,068,380
I	Current liabilities	310		199,222,022,371	
1	Trade payable	311	V.13	95,984,113,285	196,740,068,380
2	Advances from customers		V.14	58,403,648,741	104,863,836,141
3	Taxes and amounts payable to the State budget	313	V.16 b	2,214,895,865	44,443,838,999 2,121,496,091
4	Payables to employees	314	V.17	3,063,215,823	
5	Accrued expenses		V.18	3,008,339,123	1,563,817,193
6	Other short-term payables	319		5,494,862,906	7,178,780,125
7	Short-term loan and payable for fina		V.20	26,430,578,811	7,820,039,251
8	Bonus and welfare funds		V.21	4,622,367,817	22,676,789,763
II	Long-term liabilities	330		4,022,007,017	6,071,470,817
3	EQUITY	400		1 585 056 070 750	
ı	Owners' equity		V.21	1,585,956,978,752	1,574,720,036,661
1	Contributed chartered capital	411	V.Z1	1,585,956,978,752	1,574,720,036,661
		711		1,826,827,990,000	1,826,827,990,000
	- Common shares	411a		1,826,827,990,000	1,826,827,990,000
2 5	Share premium	412		36,652,274,294	
	Supplementary capital reserve fund	418		42,624,033,671	36,652,274,294
F	Retained earnings	421		(320,147,319,213)	42,624,033,671
-	Previous year retained earnings	421a		(331,384,261,304)	(331,384,261,304) (418,475,994,517)
-	This year retained earnings	421b		11 226 042 004	
	Other funds and reserves	430		11,236,942,091	87,091,733,213
	OTAL RESOURCES	440		1 705 470 224 45	<u> </u>
-		======		1,785,179,001,123	1,771,460,105,041

Ho Chi Minh City, February 24, 2025

Preparer

Chief Accountant

CÔNG TY

CÔNG TY CỔ PHẨN NÔNG DƯỢC

HAI

Quach Thanh Dong

Ho Nguyen Duy Quan

Ho Nguyen Duy Quan

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Viet Nam

FINANCIAL STATEMENTS

Quarter IV of 2024

INCOME STATEMENT

From January 1, 2024, to December 31, 2024

	ITEMS	S =		THIS P	THIS PERIOD	CUMULATIVE TO THE END OF THIS PERIOD	THE END OF THIS
		S	IES	Quarter IV/2024	Quarter IV/2023	2024	2023
	1. Revenue from sale of goods and rendering of services	10	N	56,680,361,424	39,733,862,376	172,080,706,154	121.347.201.167
5	Deductions	02	VI.2	1,658,525,170	3 676 903 132	E 446 004 004	
	3. Net revenue from sales of goods and rendering of services	10		55,021,836,254	36,056,959,244	166,633,721,923	4,161,494,779
4	Cost of goods sold	7	VI.3	35,309,127,888	24 810 635 252	108 804 823 770	
	5. Gross profit from sales of goods and rendering of services	20		19,712,708,366	11,246,323,992	57.738.898.144	92,596,821,156
9				1		111111111111111111111111111111111111111	24,000,000,42
		7	4.17	5,953,869	83,122,370	1 037 465 729	730 076 457
	Financial expenses	22	VI.5	2,320,933,656	(1,927,560,799)	8 067 388 013	326,676,157
	Including: Interest expenses	23		512,482,002	(2.791.078.305)	2,551,550,513	(1,494,702,171)
	8. Selling expenses	25	VI.6	8,867,301,790	9 099 808 829	23 501 830 044	(10,576,480,242)
6	Administrative expenses	56	VI.7	3,481,957,737	3,316,079,817	14,470,944,458	15.977.081.859
	10. Operating income	30		5,048,469,052	841,118,515	12,646,200,491	(10,389,698,139)
- cress	11. Other income	31	VI.8	2,188,459	1,446,371,219	279,462,573	99,466,709,164

ITEMS	CO	N S	THIS PERIOD	ERIOD	CUMULATIVE TO THE END OF THIS PERIOD	HE END OF THIS
	S	ES	THIS YEAR	LAST YEAR	2024	2023
12. Other expenses 13. Other profit	32	VI.9	415,616,789	1,426,686,590	1,688,720,973	1,985,277,812
Total accounting profit before tax	20		4.635.040 722	19,684,629	(1,409,258,400)	97,481,431,352
15. Current income tax expenses	74	VI 40		441,000,000	11,236,942,091	87,091,733,213
16. Deferred income tax expenses		2	1	1		
17. Net income after tax	09		4,635,040,722	860,803,144	11 236 942 091	07 007 FO
18. Basic earnings per share	70	VI.12	25.37	4.71	61.51	V. 37A
Preparer /			Chief Accountant	ounțant	Ho Chi Minh City,	Ho Chi Minh City, February 24, 2025
					© CÔNG TY © Cổ PHẨN ★ NÔNG ĐƯỢN	I TY COLL
Ho Nguyen Duy Quan			Ho Nguyen Duy Quan	Juy Quan	HAJONAL HOND	Adach Thanh Dong

CASHFLOW STATEMENT

(Direct method)

From January 1, 2024, to December 31, 2024

	COD		Unit: VNE
ITEMS	ES	2024	2023
I Cash flows from (used in) operating activ	ities		
 Cash received from sales of goods and rendering of services and other revenue 	01	201,161,936,880	159,090,051,783
Cash paid to suppliers of goods and services	02	(159,494,345,313)	(113,508,285,877)
3. Cash paid to employees	03	(19,834,801,842)	
4. Interest paid on loans	04	(1,937,948,731)	(18,042,354,453)
Corporate income tax paid	05	(1,001,010,101)	(4,495,621,701)
6. Other cash received from business activities	06	1,285,668,829	1 114 707 040
7. Other cash payments for business activities	07	(14,761,793,236)	1,114,707,949
Net cash flows from (used in) operating activities	20	6,418,716,587	(11,437,735,317) 12,720,762,384
II. activities			•
transfer of fixed assets and other long-term assets	22	-	
 Cash received from lending, selling debt instrument of other entities 	24	6,295,000,000	5,500,000,000
 Interest earned, dividends and profits received 	27		
Net cash flows from (used in) investing activities	30	6,295,000,000	5,500,000,000
I Cash flows from (used in) financing activiti	es		
. Cash received from loans	33	71 035 665 745	40.000
. Repayment of principal loan	34	71,935,665,715 (82,458,241,096)	18,900,000,000 (38,708,873,551)
			(=3,700,070,001)

Quarter IV of 2024

CASHFLOW STATEMENT

(Direct method)
From January 1, 2024, to December 31, 2024
(Continue)

			Unit: VND
ITEMS	COD ES	2024	2023
Net cash flows from (used in) financing activities	40	(10,522,575,381)	(19,808,873,551)
Net Cash flow for the period	50	2,191,141,206	(1,588,111,167)
Cash and cash equivalents at the beginni	60	1,802,233,675	3,390,818,855
Effects of changes in foreign exchange rates	61	813,379	(474,013)
Cash and cash equivalents at the ending	70	3,994,188,260	1,802,233,675

Preparer

Chief Accountant

Ho Chi Minh City, February 24, 2025

CỔ PHẨN NÔNG DƯỚC

CEO

Ho Nguyen Duy Quan

Ho Nguyen Duy Quan

Quach Thanh Dong

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

I. COMPANY INFORMATION

Company name in Vietnamese: CÔNG TY CỔ PHẦN NÔNG DƯỢC HAI

Hai Agrochem Joint Stock Company was converted from the state-owned enterprise, Plant Protection Company II, under the Ministry of Agriculture and Rural Development, according to Decision No. 2616/QD/BNN-TCCB dated August 30, 2004, by the Prime Minister. The company operates under the business registration certificate number 030124080 issued by the Department of Planning and Investment of Ho Chi Minh City on February 7, 2005, and the 17th amendment on October 13, 2021.

Information about capital:

The charter capital of the company as registered in the business registration: VND 1,826,827,990,000.

Business activities:

- Manufacture of basic chemicals:
- Other specialized wholesale not elsewhere classified. Details: Trading of chemicals (excluding highly toxic chemicals), fertilizers. Trading of plant protection products. Trading of plastic resins;
- Manufacture of fertilizers and nitrogen compounds;
- Propagation and care of agricultural seedlings. Details: Production of crop seeds;
- Wholesale of raw agricultural and forestry products (excluding wood, bamboo, and rattan) and live animals. Details: Trading of crop seedlings, seeds, and supplying plant varieties;
- Manufacture of pesticides and other agrochemical products. Details: Production of plant protection chemicals;
- Rice cultivation:
- Fiber crop cultivation;
- Cultivation of maize (corn) and other cereal cropsc;
- Cultivation of oilseed crops;
- Cultivation of vegetables, legumes, flowers, and ornamental plants;
- Cultivation of fruit trees, cashew trees, pepper plants, coffee trees, spice plants, and medicinal plants;
- Crop cultivation services;
- Real estate business, land use rights of owners, users, or leased properties. Details: Warehouse and office leasing, real estate business;
- Leasing of machinery, equipment, and other tangible assets. Details: Leasing of production machinery and equipment for the agrochemical industry;
- Motor vehicle rental. Details: Truck rental;
- Advertising. Details: Commercial advertising services;
- Market research and opinion polling. Details: Market research services;
- Organizing introductions and trade promotion. Details: Marketing services;

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

The company is located at: 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam.

Corporate structure

- Dependent accounting branches: 07 branches, including:
- 4 branches are currently operational, and 3 branches are temporarily inactive.

No.	Branch Name	Address	Note
1.	Branch of HAI Agrochem Joint Stock Company - Dong Nai	Tran Cao Van Hamlet, Bau Ham 2 Commune, Thong Nhat District, Dong Nai Province, Vietnam	Currently operating
2.	Branch of HAI Agrochem Joint Stock Company - Kien Giang	97A, Phuoc Ninh Hamlet, Mong Tho B Commune, Chau Thanh District, Kien Giang Province, Vietnam	Temporarily suspended
3.	Branch of HAI Agrochem Joint Stock Company - Tien Giang	Km 1990, National Highway 1, My Can Hamlet, Cai Lay District, Tien Giang Province, Vietnam	Currently operating
4.	Branch of HAI Agrochem Joint Stock Company - An Giang	Hoa Phu 1 Hamlet, An Chau Town, Chau Thanh District, An Giang Province, Vietnam	Temporarily suspended
5.	Branch of HAI Agrochem Joint Stock Company - Can Tho	Lot 30A4, Tra Noc I Industrial Park, Tra Noc Ward, Binh Thuy District, Can Tho City, Vietnam	Currently operating
6.	Branch of HAI Agrochem Joint Stock Company - Ha Noi	Room 2404, Building 24T1, Trung Hoa Nhan Chinh Urban Area, Cau Giay District, Hanoi, Vietnam	Currently operating
7.	Branch of HAI Agrochem Joint Stock Company - Son La	Tieu Khu 3, Hat Lot Town, Mai Son District, Son La Province, Vietnam	Temporarily suspended

- Subsidiary Companies:

No.	Subsidiary Com Name	pany Address	Ownership Percentage	Voting Rights Percentage
1.	Hai Quy Nhon Li Company	To Hieu Street, Quang Trung Industrial Cluster, Quang Trung Ward, Quy Nhon City, Binh Dinh Province	100%	100%

Quarter IV of 2024

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2.	Hai Long An Manufacturing & Trading Limited Company	Lot 02-HC7-HC8, Xuyen A Industrial Park, My Hanh Bac Commune, Duc Hoa District, Long An Province	100%	100%
3.	Hai Investment and Development Real Estate Company Limited	28 Mac Dinh Chi, DaKao Ward, District 1, Ho Chi Minh City	85%	85%

II. FISCAL YEAR, CURRENCY UNIT USED IN ACCOUNTING

- 1.The Company's fiscal year for preparing financial statements starts on January 1st and ends on December 31st each year.
- 2. The currency used for accounting records, as well as for preparing and presenting the financial statements, is the Vietnamese Dong.

III. ACCOUNTING STANDARDS AND APPLICABLE ACCOUNTING SYSTEM

- 1. Accounting system applied: The company applies the Vietnamese enterprise accounting system issued under Circular 200/TT-BTC dated December 22, 2014, and Circular 53/2016/TT-BTC dated March 21, 2016, by the Ministry of Finance.
- 2. Declaration of compliance with accounting standards and accounting system:

We, Hai Agrochem Joint Stock Company, declare compliance with the Vietnamese accounting standards and accounting system issued by the Ministry of Finance, suitable for the company's business operations.

IV. SUMMARY OF KEY ACCOUNTING POLICIES:

4.1 Types of exchange rates used in accounting

a. Principles for determining the actual exchange rate:

- The actual exchange rate for foreign currency transactions arising during the period:
- + The exchange rate for foreign currency purchases and sales is the rate specified in the foreign exchange purchase and sale contract between the enterprise and the commercial bank.
- + If the contract does not specify the payment exchange rate, the enterprise records in the accounting books according to the following principle:

The actual exchange rate for recognizing receivables: it is the buying exchange rate of the commercial bank where the enterprise instructs the customer to make the payment at the time the transaction occurs.

NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

The actual exchange rate for recognizing payables: it is the selling exchange rate of the commercial bank where the enterprise plans to conduct the transaction at the time the transaction occurs.

For transactions involving the purchase of assets or expenses paid immediately in foreign currency, the actual exchange rate is the buying exchange rate of the commercial bank where the enterprise makes the payment.

- The actual exchange rate for revaluing foreign currency-denominated monetary items at the time of preparing the financial statements: It is the exchange rate announced by the commercial bank with which the enterprise regularly transacts, according to the following principle:
- + The actual exchange rate for revaluing foreign currency-denominated monetary items classified as payables: It is the selling exchange rate of the commercial bank at the time of preparing the financial statements.

4.1 Types of exchange rates used in accounting (continued)

- b. Principles for determining the exchange rate for recording: The exchange rate for recording includes the actual exchange rate for specific transactions or the moving weighted average exchange rate.
- The actual exchange rate for specific transactions: It is the exchange rate used when collecting receivables, paying deposits or securities, or settling payables in foreign currency. This rate is determined based on the exchange rate at the time the transaction occurs or at the end-of-period revaluation for each item.
- The moving weighted average exchange rate: This rate is used for crediting the cash account when making payments in foreign currency. It is calculated by dividing the total amount reflected in the debit side of the cash account by the actual foreign currency available at the time of payment.

c. Principles for applying exchange rates in accounting:

- When foreign currency transactions occur, the actual exchange rate at the time of the transaction is used to convert amounts into the accounting currency for:
- + Accounts reflecting revenue and other income. Specifically, in the case of sales of goods, provision of services, or income related to advance revenues or advance transactions with buyers, the corresponding revenue or income for the amount received in advance is converted using the exchange rate at the time the buyer makes the advance payment.
- + Accounts reflecting production costs, business expenses, and other expenses. Specifically, in the case of allocating prepaid expenses to production or business costs during the period, the expense is recorded using the actual exchange rate at the time the prepayment occurs.
- + Accounts reflecting assets. Specifically, for assets purchased in advance, the value of the asset corresponding to the prepayment is converted using the actual exchange rate at the time the advance payment is made to the seller.
- + Shareholder equity accounts.
- + Debit entries in receivable accounts; debit entries in monetary accounts; debit entries in payable accounts when prepayments are made to the seller.

NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

- + Credit entries in payable accounts; credit entries in receivable accounts when the buyer makes an advance payment.
- When foreign currency transactions occur, the actual exchange rate for specific transactions is used to convert amounts into the accounting currency for the following types of accounts:
- + Credit entries in receivable accounts (excluding cases of prepayments from the buyer); Debit entries in receivable accounts when prepayment from the buyer is settled after transferring products, goods, fixed assets (TSCĐ), providing services, or when the quantity is accepted; Credit entries in pledged, escrow accounts, and prepaid expenses.
- + Debit entries in payable accounts (excluding prepayments to the seller); Credit entries in payable accounts when the prepayment to the seller is settled after receiving products, goods, fixed assets (TSCĐ), services, or when the quantity is accepted.

the same counterpart, the actual exchange rate for specific transactions for each item is determined based on the moving weighted average exchange rate of transactions with that counterpart.

+ When making payments in foreign currency, the moving weighted average exchange rate is used to convert amounts into the accounting currency for credit entries in cash accounts.

4.2 Cash and cash equivalents

Cash and cash equivalents include cash on hand, bank deposits, deposits, short-term investments, or investments with high liquidity. High liquidity investments are those that can be easily converted into known amounts of cash and carry little risk of fluctuations in value upon conversion.

4.3 Trade receivables and other receivables

Receivables are presented on the financial statements at the carrying amount of receivables from customers and other receivables after deducting provisions for doubtful debts.

Receivables with a maturity of no more than 12 months or within a normal operating cycle from the reporting date are classified as current assets.

- Receivables that do not qualify as current assets are reclassified as non-current assets.

The Company's provision for doubtful debts is established in accordance with current accounting regulations. Accordingly, the Company is allowed to create provisions for doubtful debts for receivables that have been overdue for 6 months or more, or receivables that are unlikely to be paid due to liquidation, bankruptcy, or other similar difficulties. The provision for doubtful debts is created for each individual receivable based on the provisions outlined in Circular No. 48/2019/TT-BTC issued by the Ministry of Finance on August 8, 2019. Increases or decreases in the provision account balance are recorded as management expenses for the year.

4.4 Inventories

Inventories are determined based on the lower of cost and net realizable value. The cost of inventories includes direct material costs, direct labor costs, and production overhead costs (if any) incurred to bring the inventory to its current location and condition.

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Net realizable value is determined as the estimated selling price less estimated costs to complete the product, along with any marketing, selling, and distribution expenses incurred.

The Company applies the periodic method to account for inventories with the value determined as follows:

Method to determine the value of ending inventories: Weighted average cost.

Method of inventory accounting: Periodic system.

Provision for inventory devaluation:

The provision for inventory devaluation is made at the time of preparing the financial statements as the difference between the cost of inventories and their net realizable value. Increases or decreases in the provision for inventory devaluation are recorded as part of the cost of goods sold.

4.5 Prepaid expenses

Prepaid expenses include short-term or long-term prepaid expenses on the balance sheet and are allocated over the period corresponding to the benefits derived from these expenses.

Tool and equipment costs used for construction projects are amortized over a period of two (2) to six (6) years in the income statement using the straight-line method.

4.6 Tangible fixed assets, intangible assets, and finance leases

Assets recognized as fixed assets must meet all four (4) of the following recognition criteria:

- (1) There is a certainty that economic benefits will be obtained from the use of the asset in the future;
- (2) The asset's cost must be reliably measured;
- (3) The estimated useful life is over one year;
- (4) The asset meets the value criteria set by current regulations (valued at 30,000,000 VND or more).

Fixed assets are recorded at cost less accumulated depreciation.

The cost of newly purchased fixed assets includes the purchase price and all other directly related costs incurred to bring the asset to its ready-to-use state. The cost of tangible fixed assets constructed by contractors includes the value of completed works handed over and other directly related costs. The cost of tangible fixed assets self-constructed includes construction costs, actual production costs, installation costs, testing costs, and other related costs.

For fixed assets transferred from construction investment projects completed in the year but not yet approved for settlement, the increase in the fixed asset's value is the investment cost incurred up to the transfer date. When the project's settlement is approved, the cost of the fixed asset will be adjusted according to the settlement value.

4.7 Depreciation and Amortization

Fixed assets are depreciated using the straight-line method based on their estimated useful life, in accordance with the depreciation rates specified in Circular No. 200/2014/TT-BTC dated December 22, 2014, and Circular No. 45/2013/TT-BTC dated April 25, 2013, as amended by Circular No. 147/2016/TT-BTC dated October 13, 2016, and Circular No. 28/2017/TT-BTC of the Ministry of Finance, as follows:

Asset Type	Depreciation Period
Buildings and structures	06 - 50 year
Machinery and equipment	03 - 12 year
Vehicles	06 - 10 year
Management tools and equipment	03 - 10 year
Other assets	03 - 05 year
Intangible assets	03 - 50 year

4.8 Construction in progress

Construction in progress includes fixed assets that are being purchased and constructed but are not yet completed as of the end of the accounting period, and are recognized at cost. This includes construction costs, equipment installation costs, and other direct costs. These costs will only be depreciated when the assets are completed and put into use.

4.9 Accounting principles for contracts and joint ventures

Business cooperation contracts can be executed in the form of jointly constructing assets or cooperating in certain business activities. The participating parties may agree to share revenue, products, or post-tax profits.

In all cases, when receiving funds or assets from other parties for the joint business activity, the receiving party must account for it as a liability, not as equity.

For joint venture contracts in the form of jointly controlled assets, each participating party will receive products or revenue from the use and exploitation of the jointly controlled assets and bear a portion of the costs incurred as agreed in the contract.

For joint venture contracts in the form of jointly controlled business operations, each party that incurs costs for specific activities will bear the corresponding expenses. For shared costs (if any), they will be allocated among the parties according to the terms in the contract.

4.10 Recognition principles for financial investments

Short-term financial investments: These include bank deposits with maturity periods, loans held until maturity, and other investments with a remaining term of no more than 12 months from the reporting date, recognized at cost.

Long-term financial investments: These include investments in subsidiaries, joint ventures, and other long-term investments. They are recognized at cost, starting from the date of capital contribution or the purchase of bonds.

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4.11 Accounts payable and accrued expenses

Accounts payable and accrued expenses are recognized for amounts payable in the future related to goods and services received, regardless of whether the company has received an invoice from the supplier.

Accounts payable are tracked in detail by payment term, payee, and the currency payable. Accounts payable to vendors include amounts owed from commercial transactions arising from buying and selling. Accounts payable are classified as short-term and long-term on the financial statements based on the remaining payment term as of the reporting date.

4.12 Recognition of loans and financial lease liabilities

Loans and financial lease liabilities with repayment terms over 12 months from the reporting date are classified as long-term loans and liabilities. Amounts due within 12 months from the reporting date are classified as short-term loans and liabilities for repayment planning.

Directly related costs to loans are accounted for as financial expenses. If these costs arise from loans specifically for investment, construction, or production of construction-in-progress assets, they are capitalized.

For financial lease liabilities, the total lease liability reflects the present value of minimum lease payments or the fair value of the leased asset.

4.13 Recognition and capitalization of borrowing costs

The company applies the accounting policy for borrowing costs as per Accounting Standard No. 16 on Borrowing Costs, as follows:

Borrowing costs directly related to the investment in construction or production of construction-inprogress assets are capitalized into the value of the asset, including interest on loans, amortization of discounts or premiums on bond issuance, and other related borrowing costs.

Capitalization of borrowing costs will be suspended during periods when the construction or production of construction-in-progress assets is interrupted, unless the interruption is necessary.

Capitalization of borrowing costs ends when the essential activities required to prepare the asset for use or sale have been completed. Borrowing costs incurred after this will be recognized as production or business expenses in the year incurred.

Income arising from temporary investment of loans while waiting to use them for obtaining construction-in-progress assets must be deducted from capitalized borrowing costs.

The borrowing costs capitalized during the year must not exceed the total borrowing costs incurred during the year. The interest expenses and the amortized discount or premium capitalized each year must not exceed the actual interest expenses and the amortized discount or premium for that year.

4.14 Owner's equity

Owner's investment capital includes:

+ Initial capital contributions and additional contributions from the owners.

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The surplus capital stock is recognized according to the difference between the actual issuance price and the par value of shares when shares are issued.

Foreign exchange differences are immediately reflected in financial revenue (if a gain) or financial expenses (if a loss) at the time of occurrence.

Treasury shares are recognized at the actual repurchase price, including the purchase price and any direct costs related to the repurchase of shares.

Principles for setting up funds from post-tax profits: The establishment of funds from post-tax profits is carried out according to the Company's charter and the resolutions of the Company's General Assembly of Members.

4.15 Recognition of revenue, financial revenue, and other income

Revenue from the sale of goods is recognized when it satisfies the following conditions:

Most of the risks and rewards related to the ownership of the product or goods have been transferred to the buyer.

Revenue is relatively certain. When entering into a contract where the buyer has the right to return the purchased product or goods under specific conditions, the company can only recognize revenue when those specific conditions no longer exist and the buyer no longer has the right to return the product or goods.

The company no longer retains control over the goods as the owner or has control over the goods.

The company has received or will receive economic benefits from the sales transaction.

The costs related to the sales transaction can be determined.

Revenue from service provision is recognized when the following conditions are met:

Revenue from a service transaction is recognized when the result of that transaction can be reliably determined. In cases where the service is performed over multiple periods, revenue is recognized in the period based on the work completed as of the end of the financial year. The result of the service provision transaction is determined when all of the following conditions are satisfied:

- Revenue can be reliably determined.
- There is a possibility of receiving economic benefits from the service transaction.
- The portion of the work completed by the end of the financial year can be determined.
- The costs incurred for the transaction and the costs to complete the service provision can be identified.

4.15 Recognition of revenue, financial revenue, and other income (continued)

Revenue reductions

⁺ Amounts supplemented from the equity funds, profits after tax from business operations.

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This account is used to reflect reductions in revenue from the sale of goods and service provision arising during the period, including: trade discounts, sales returns, and reductions in the price of goods sold. This account does not reflect taxes deducted from revenue, such as output VAT payable calculated under the direct method.

Financial revenue

Income from interest is recognized based on the rate corresponding to the time period, using the principal balance and applicable interest rate.

Other income

Other income refers to income that is unusual and outside the scope of business activities, either registered or permitted by the company.

4.16 Accounting principles for cost of goods sold and services rendered

The cost of goods sold reflects the value of products, goods, services, and investment real estate sold during the year. Additionally, it includes costs related to the business of investment real estate, such as depreciation, repair costs, operating lease expenses for investment properties, costs of sales, and liquidation of investment properties.

Provisions for inventory write-downs are included in the cost of goods sold based on the inventory levels and the difference between the net realizable value being lower than the cost of the inventory.

Costs of raw materials, labor exceeding normal levels, and fixed production overheads that cannot be allocated are included in the cost of goods sold for the year.

Import taxes, special consumption taxes, and environmental protection taxes that have been included in the purchase price of goods, if refunded upon sale, should be deducted from the cost of goods sold.

4.17 Financial and other expenses

Financial expenses

Financial expenses include costs related to financial investment activities, borrowing and lending costs, contributions to joint ventures, losses from the sale of short-term securities, securities transaction costs, provision for impairment of trading securities, provision for loss on investments in other entities, foreign currency exchange losses, and exchange rate losses. Reversals of provisions for impairment of trading securities and provisions for loss on investments in other entities are deducted from financial expenses.

Other expenses

Other expenses are costs incurred due to events or transactions that are separate from the regular operations of the business.

4.18 Accounting principles for selling expenses

NOTES TO THE FINANCIAL STATEMENTS

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Selling expenses of a business are the actual costs incurred during the process of selling products, goods, or providing services. These include costs for marketing, product promotion, advertising, sales commissions, warranty expenses for products and goods, storage, packaging, and transportation costs.

Reversals of warranty provisions for products or goods (the difference between the provision required this year being less than the unused provision from the previous year) should be deducted from selling expenses.

4.19 Accounting principles for business management expenses

Business management expenses include wages and wage-related provisions for management staff, office material costs, tool and equipment costs, depreciation of fixed assets used for business management, land rent, business license tax, provisions for doubtful debts, outsourced services, and other monetary expenses.

Reversals of provisions for doubtful debts and provisions for payable accounts (the difference between the provision required this year being less than the unused provision from the previous year) should be deducted from business management expenses.

4.20 Taxes

VAT accounting is done separately for deductible input VAT and non-deductible input VAT. If this is not possible, the non-deductible VAT is accounted for in account 133. At the end of the year, the company determines the deductible VAT and non-deductible VAT in accordance with VAT laws.

Non-deductible input VAT is included in the value of the purchased asset, the cost of sold goods, or production and business expenses, depending on the specific case.

VAT payable includes: VAT payable on imported goods and VAT payable on goods and services sold, after deducting the deductible input VAT during the fiscal year.

Corporate Income Tax (CIT): CIT is a direct tax calculated on the business results after determining taxable income by subtracting deductible expenses from total revenues and income. This is tracked in the CIT account, reflecting the corporate income tax payable, paid, and yet to be paid to the State Budget.

Export tax is an indirect tax and is not included in the revenue structure of the business. When exporting goods, the business must separate the export tax payable from sales revenue. If it is not possible to separate the export tax at the time of revenue recognition, the revenue is recorded including the tax but periodically, the export tax payable should be deducted from the revenue.

4.21 Principles and methods for recognizing current corporate income tax expense and deferred corporate income tax expense

Current corporate income tax expense is determined based on the total taxable income and the corporate income tax rate for the current year.

Deferred corporate income tax expense is the amount of corporate income tax that will be payable in the future, arising from:

V. ADDITIONAL INFORMATION FOR ITEMS PRESENTED IN THE BALANCE SHEET

Unit: VND

Cash and cash equivalents

Ending balance	Beginning balance
263,475,628	130,695,101
	103,395,101
	27,300,000
	1,671,538,574
	1,654,933,535
	16,605,039
3,994,188,260	1,802,233,675
	263,475,628 229,595,628 33,880,000 3,730,712,632 3,713,294,214 17,418,418

2. Held-to-maturity investments

	Ending balance	Beginning balance
Short-term investments		
Hai Investment and Development Real Estate Company Limited	444,245,000,000	450,540,000,000
ACO Investment and Development Company Limited	155,253,768,950	155,253,768,950
Tra Co Commercial and Services Joint Stock Company	106,180,000,000	106,180,000,000
Total	705,678,768,950	711,973,768,950

⁻ Recognition of deferred income tax payable in the current year.

⁻ Reversal of deferred income tax assets previously recognized from previous years.

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3. Long-term financial investments

		Ending balance			Beginning balance	
	Original value	Provision	Fair value	Original value	Provision	Fair value
Investment in a subsidiary	ubsidiary					
- Hai quy Nhon Limited	5,000,000,000	(1,247,654,534)	3,752,345,466	5,000,000,000	(1,247,654,534)	3,752,345,466
- Hai Long An Manufacturing & Trading Limited	29,450,000,000	(7,832,382,731)	21,617,617,269	29,450,000,000	(7,832,382,731)	21,617,617,269
- Hai Investment and Development Real Estate Company Limited	639,924,780,000	639,924,780,000 (290,717,138,519)	349,207,641,481	639,924,780,000	(290,717,138,519)	349,207,641,481
Total	674,374,780,000	674,374,780,000 (299,797,175,784) 374,577,604,216	374,577,604,216	674,374,780,000	(299,797,175,784)	374,577,604,216

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4. Short-term trade receivables

	Ending	Ending balance	Beginnin	Beginning balance
	Value	Provision	Value	Provision
Short-term trade receivables from unrelated parties	228,840,381,323	(139,288,901,237)	221,360,527,046	(139,288,901,237)
Phuc Thinh Service Development and Trading Investment Joint Stock Company	11,388,188,919		11,388,188,919	
ITH Investment and Development Company Limited	•			
Hiep Phu Corporation	14 815 292 340	(11 815 202 240)	1 000	
THU DUC Flour Service Trading Manufacturing CoLtd	17 126 863 160	(17 126 863 160)	14,815,292,340	(14,815,292,340)
Spotlight Animal Feed Corporation	21.643 158 500	(71,120,865,160)	17,126,863,160	(17,126,863,160)
AOS Science and Technology Joint Stock Company	4.161,198,440	(000,001,000,12)	7 1643, 138, 500	(21,643,158,500)
Vietnam Naional Sundries Import and Export JSC.	11,588,520,000	(11 588 520 000)	11 588 520 000	
Branch of HAI Agrochem Joint Stock Company	29,729,168,459	(29 624 718 153)	11,386,320,000	(11,588,520,000)
Other customers	118 387 001 606	(44,400,040,004)	29,729,108,459	(29,624,718,153)
Short-term trade receivables from related narties	10,000,000,000	(44,490,349,084)	110,908,137,228	(44,490,349,084)
AM Our Nhon Limited Control of the state of	19,329,822,914		14,360,091,489	
oro and milet company	8,201,242,243	,	6,776,060,405	,
CFS Investment and Import Export Trading Joint Stock Com		,	,	
HAI Long An Manufacturing & Trading Limited Company	11,128,580,671	1	7,584,031,084	1
חנמו	248,170,204,237	248,170,204,237 (139,288,901,237) 235,720,618,535 (139,288,901,237)	235,720,618,535	(139.288.901.237)

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HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

5. Short-term Advances to suppliers

	Số cuối kỳ	ối kỳ	Số đầu năm	nžm
	Giá trị	Dự phòng	Giá tri	Dir phòng
Advances to non-related suppliers	195,767,535,385	(6,797,949,057)	198,747,406.966	(6.797.949.057)
Ngoc Dinh Phong Service Trade Company Limited	2,492,106,735	(2,492,106,735)	2,492,106,735	(2.492.106.735)
Datraco Trading Conduction	2,044,212,163	(2,044,212,163)	2,044,212,163	(2.044,212,163)
AOS Science and Technology Injut 64-21-0	1,000,000,000	(1,000,000,000)	1,000,000,000	(1,000,000,000)
Binh An ACC Construction Comments of the Comme	93,674,065,909	r	93,674,065,909	. 1
SIP Investment and Trading Comment in the	791,310,501	1	791,310,501	,
Other in the company Limited	1			
Orner suppliers	95,765,840,077	(1,261,630,159)	98,745,711,658	(1 261 630 150)
Advances to related suppliers				(601,000,102,1)
Total				•
	195,767,535,385	(6,797,949,057)	(6,797,949,057) 198,747,406,966	(6.797 949 057)

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HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

6. Other receivables

	Ending	Ending balance	Beginnin	Beginning balance
	Value	Provision	Value	Provision
a. Other short-term receivables	420,261,086,102	(237,925,079,911)	420,271,378,283	(237.925.079.911)
Other receivables (*)	418,442,599,829	(237,925,079,911)	418,442,599,829	(237 925 079 911)
Receivables from advances	1,550,560,988		1.644 009 603	10,00,000
Receivables from deposits and collaterals	267,925,285	,	184,768,851	
b. Other long-term receivables	45,325,819,099	•	45,308,319,099	
Long-term receivables & long-term deposits and collaterals	45,325,819,099	•	45,308,319,099	
Total	465,586,905,201	(237,925,079,911)	465,579,697,382	465,579,697,382
	Ending	Ending balance	Beginning	Beginning balance
	Value	Provision	Value	Provision
Other receivables from unrelated parties	66,729,069,916	(17,739,563,891)	66,729,069,916	(17,739,563,891)
Tra Co Commercial and Service Joint Stock Company	28,565,445,712	(5,267,549,925)	28,565,445,712	(5,267,549,925)
ACO Investment and Development Company Limited	38,077,214,152	(12,413,558,940)	38,077,214,152	(12,413,558,940)
Other receivables	86,410,052	(58,455,026)	86,410,052	(58,455,026)
Other receivables from related parties	351,713,529,913	(220,185,516,020)	351,713,529,913	(220,185,516,020)
HAI Investment and Development Real Estate Company Lirr	348,659,132,375	(218,658,317,251)	348,659,132,375	(218,658,317,251)
HAI Quy Nhon Limited Company	3,054,397,538	(1,527,198,769)	3.054.397.538	(1 527 198 769)
HALL COS AN MODELLE COST COST COST COST COST COST COST COST			0001	(00,000,120,1)

^{(*):} Other receivables from HAI Long An Manufacturing & Trading Limited Company amounting to VND 45,279,498,191 are presented under item 216 "Other long-term receivables" on the balance sheet

(237,925,079,911)

418,442,599,829

418,442,599,829 (237,925,079,911)

HAI Long An Manufacturing & Trading Limited Company (*)

Total

HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

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7. Inventories

Raw materials	Finished goods	Work in progress	Merchandise	Total

8. Prepaid expenses

a. Short-term prepaid expenses	Tools and equipment	Other prepaid expenses	b. Long-term prepaid expenses	Tools and equipment	Oprerating lease of fixed assets	Borrowing costs	Other prepaid expenses
Tools and equipment Other prepaid expenses b. Long-term prepaid expenses Tools and equipment Oprerating lease of fixed assets Borrowing costs Other prepaid expenses	Other prepaid expenses b. Long-term prepaid expenses Tools and equipment Oprerating lease of fixed assets Borrowing costs Other prepaid expenses	b. Long-term prepaid expenses Tools and equipment Oprerating lease of fixed assets Borrowing costs Other prepaid expenses	Tools and equipment Oprerating lease of fixed assets Borrowing costs Other prepaid expenses	Oprerating lease of fixed assets Borrowing costs Other prepaid expenses	Borrowing costs Other prepaid expenses	Other prepaid expenses	

Ending balance	alance	Beginning balance	balance
Value	Provision	Value	Provision
14,481,353,315	1	13,593,639,045	
17,858,966,169		15,222,289,605	
561,959,090		1,112,742,876	
129,406,160,521	(2,099,806,392)	146,125,310,272	(2,099,806,392)
162,308,439,095	(2,099,806,392)	176,053,981,798	(2,099,806,392)

ation Beginning balance	135,816,333	135,816,333	8,328,545	8,328,545	1		1 1	144.144.878
Amortization during the period	135,	135,	80	80				144.
Increase during the period	154,660,908	154,660,908	8,328,545	8,328,545	1	ľ		162.989.453
Ending balance	18,844,575	18,844,575		•	1	1	ı	18,844,575

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HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

10. Tangible fixed assets

	Buildings and structures	Machinery and equipment	Transportation and transmission equipment	Management equipment	Other fixed assets	Total
Cost						
Beginning balance - Acquisitions During the Period	15,214,660,853	11,788,216,534	14,994,567,084	1,731,031,939	1,946,152,544	45,674,628,954
- Liquidation	1		(833,752,430)			(833.752.430)
Ending balance	15,214,660,853	11,788,216,534	14,160,814,654	1,731,031,939	1.946.152.544	44 840 876 524
Accumulated depreciation						170,000
Beginning balance	9,149,568,292	8,268,717,247	12,389,037,637	1,738,031,939	1.967.647.175	33 513 002 200
 Increases During the Period 	592,959,642	637,803,231	737,414,782			1,968,177,655
- Decreases During the Period		1	(833,752,430)			(833,752,430)
Ending balance	9,742,527,934	8,906,520,478	12,292,699,989	1.738.031.939	1 967 647 175	34 647 407 645
Remaining value					011,112,122,1	01,047,140,40
At the beginning of the year	6,065,092,561	3,519,499,287	2,605,529,447	(7,000,000)	(21,494,631)	12,161,626,664
At the ending of the year	5,472,132,919	2,881,696,056	1,868,114,665	(7,000,000)	(21,494,631)	10,193,449,009

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11. Intangible fixed assets

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HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1,

	Land use rights	Patent copyrights	Trademarks	Computer software	Licenses and franchises	Other intangible	Total
Cost						assets	
Beginning balance - Acquisitions during	•	593,310,000	573,333,333	2,049,403,321	454,402,000	157,418,182	3.827.866.836
the period	1	•	,				
- Liquidation	•				ı	1	
Ending balance		593,310,000	573 333 333	2000 000 000			
Accumulated amortization			000000	2,049,403,321	454,402,000	157,418,182	3,827,866,836
Beginning balance - Increases During		593,310,000	573,333,333	2,049,403,321	454,402,000	157,418,182	3,827,866,836
the Period		1	1	1	1		
- Liquidation and transfer	1			,			
Ending balance	-	593.310.000	573 233 333	100 007 070 0			
Remaining value			000,000,000	2,049,403,321	454,402,000	157,418,182	3,827,866,836
At the beginning of the year							
At the ending of							1
the year		1					

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11	. Construction in progress		
	Land Survey and Day : Day	Ending balance	Beginning balance
	Land Survey and Drawing Project for 364 Residenti	31,737,905	31,737,905
	Consulting for the Construction of ISO 9001:2015 Quality Management System	616,190,476	616,190,476
	HAI Commercial Center Office Building Project Construction of HAI General Warehouse in Tien	129,680,000	129,680,000
	Giang SAP Software	311,541,818	311,541,818
		1,908,001,200	1,908,001,200
	Land Acquisition Cost for QSD No. 00363 Lam Sieu Hui in Soc Trang (103m²)	60,000,000	60,000,000
	Fast Business Online (FBO) Software	127,595,500	
	Total =	3,184,746,899	3,057,151,399
12.	Accounts payable to suppliers		
	Short-term payables to suppliers		
	Payables to	Ending balance	Beginning balance
	Payables to unrelated parties	87,290,776,517	96,405,833,427
	Guangdong Keywa Chemical Trading Center Co.LTD	9,170,280,000	8,787,600,000
	Coromandel International Limited	4,585,140,000	4.759 950 000

Payables to unrelated parties	Ending balance	Beginning balance
	87,290,776,517	96,405,833,427
Guangdong Keywa Chemical Trading Center Co.LTD	9,170,280,000	8,787,600,000
Coromandel International Limited	4,585,140,000	4,759,950,000
Thien Thanh O.M.L Liability Agricultural Com.	8,135,334,863	11,355,334,863
Dai Loc Phat Investment, Trading, and Import- Export Company Limited	-	1,042,208,334
Ngoc Thien Tan Agrochem Corporation Other suppliers	1,980,100,000	1,980,100,000
	63,419,921,654	68,480,640,230
Payables to related parties Hai Investment and Development Real Estate	8,693,336,768	8,458,002,714
Company Limited	953,343,070	1,203,343,070
Hai Long An Manufacturing & Trading Limited Company	6,239,993,698	5,254,659,644
Hai Quy Nhon Limited Company Total —	1,500,000,000	2,000,000,000
=	95,984,113,285	104,863,836,141
13. Advances from customers		

. Advances from customers		
	Ending balance	Beginning balance
Advances from unrelated parties:	58,013,648,741	44,053,838,999
Ngoc Thien Tan Agrochem Corporation		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

HAI AGROCHEM JOINT	STOCK	COMPANY	,
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NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

on min only, victualli		additor IV OF 2024
Vo Hoang Dung Agricultural Supplies Store		
Other customers	58,013,648,741	44,053,838,999
Advances from related parties:	390,000,000	390,000,000
Hai Investment and Development Real Estate Company Limited	390,000,000	390,000,000
Total	58,403,648,741	44,443,838,999

15. Taxes and other receivables/payables to the State

a. Taxes and other receivables from the State

	Ending Balance	Amount payable in the period	Amount paid in the period	Beginning Balance
VAT				
CIT	1,727,313,318			1,727,313,318
Total	1,727,313,318	-		1,727,313,318

b. Taxes and other payables to the State

	Ending Balance	Amount payable in the period	Amount paid in the period	Beginning Balance
VAT	751,270,538	12,640,436,248	12,419,838,741	530,673,031
Import- Export Tax	19,657,428	822,465	822,465	19,657,428
PIT	1,443,967,899	866,986,024	994,183,757	1,571,165,632
Other Taxes		10,000,000	10,000,000	_
Total	2,214,895,865	13,508,244,737	13,414,844,963	2,121,496,091

The Company's tax settlement is subject to inspection by tax authorities. Differences in interpretation between the application of tax laws and accounting standards for transactions at the Company may arise, which could lead to adjustments in the tax amounts reported in the financial statements based on the final decision of the tax authorities.

16. Employee payables

Ending balance	Beginning balance
3,063,215,823	1,563,817,193
3,063,215,823	1,563,817,193
	3,063,215,823

17.	Short-term	accrued	expenses
-----	------------	---------	----------

	Ending balance	Beginning balance
Accrued loan interest expenses	2,990,839,123	3,397,301,652
Accrued promotion and other expenses Total	17,500,000	3,781,478,473
	3,008,339,123	7,178,780,125

18. Other short-term payables

Trade with 6	Ending balance	Beginning balance
Trade union funds	885,436,137	878,142,900
Health, Social, and Unemployment Insurance	29,854,777	325,982,645
Other payables	4,579,571,992	6,615,913,706
- Hai Long An Manufacturing & Trading Limited Col	842,208,334	2,900,000,000
- Hai Investment and Development Real Estate Col	1,872,458,000	1,872,458,000
- Other short-term payables	1,864,905,658	1,843,455,706
Total	5,494,862,906	7,820,039,251

- 19. Short-term and long-term borrowings and finance leases (details in appendix 01)
- 20. Owners' equity (details in appendix 02)

VI. ADDITIONAL INFORMATION ON ITEMS PRESENTED IN THE INCOME STATEMENT

1. Revenue from sale of goods and rendering of services

		Accumulated This Period	Accumulated Previous Period
	Revenue from sales of goods and services	172,080,706,154	121,347,201,167
	Total	172,080,706,154	121,347,201,167
2.	Deductions		
		Accumulated This Period	Accumulated Previous Period
	Sales returns Sales discounts Trade discounts	2,145,831,648 35,728,327 3,265,424,256	3,920,708,042 240,786,737
	Total	5,446,984,231	4,161,494,779
3.	Costs of goods sold and services rendered		
		Accumulated This Period	Accumulated Previous Period

HAI AGROCHEM JOINT STOCK COMPANY
8 Mac Dinh Chi, Da Kao Ward, District 1, lo Chi Minh City, Vietnam

Taxes, fees, and charges

HA	AI AGROCHEM JOINT STOCK COMPANY	ANY NOTES TO THE FINANCIAL STATEMEN	
28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam		Quarter IV of 202	
	Costs of goods sold and services rendered	108,894,823,779	92,596,821,156
	Total	108,894,823,779	92,596,821,156
4.	Revenue from financial activities		
		Accumulated This Period	Accumulated Previous Period
	Interest income from deposits	6,510,782	4,193,633
	Investment trust income (*)	-	_
	Other financial income	67,012,587	14,540,868
	Realized foreign exchange gain	•	_
	Unrealized foreign exchange gain	963,942,360	310,141,656
	Total	1,037,465,729	328,876,157
5.	Financial expenses		
		Accumulated This Period	Accumulated Previous Period
	Loan interest expense	2,611,750,354	- 10,576,480,242
	Sales discount for early payment	2,337,845,525	1,906,348,167
	Provision expenses		
	Realized foreign exchange loss		
	Unrealized foreign exchange loss	3,117,792,134	1,175,349,904
	Total	8,067,388,013	(7,494,782,171)
6.	Selling expenses		
		Accumulated This Period	Accumulated Previous Period
	Employee expenses	13,434,257,309	13,388,287,500
	Materials, packaging, and tools	54,459,997	12,759,952
	Depreciation of fixed assets	819,239,982	1,250,877,247
	Outsourced services expenses	7,628,626,937	8,128,323,084
	Other cash expenses	1,655,246,686	4,044,912,057
	Total	23,591,830,911	26,825,159,840
	Administrative expenses		
		Accumulated This Period	Accumulated Previous Period
	Administrative staff expenses	6,713,631,863	6,459,672,097
	Expenses for materials and administrative supplies	211,801,539	120,534,666
	Depreciation of fixed assets	1,084,193,499	1,216,515,184
	Taxes, fees, and charges	11 205 025	74.075

11,385,835

71,677,950

NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi, Da Kao Ward,	District 1
Ho Chi Minh City, Vietnam	District 1,

Provision expenses / (Reversal of provisions)		Quarter IV of 202
Outsourced services expenses	4 007 707	
Other cash expenses	4,697,707,151	4,426,138,83
Total	1,752,224,571	3,682,543,12
	14,470,944,458	15,977,081,85
8. Other income		
	Accumulated This	Accumulated
Disposal of f	Period	Previous Perior
Disposal of fixed assets	263,636,363	97,641,150,23
Other income	15,826,210	1,825,558,92
Total	279,462,573	99,466,709,164
Other expenses		
	Accumulated This	Accumulated
Penalties and fines including a later to	Period	Previous Period
Penalties and fines, including administrative violations	-	
Other expenses	1,688,720,973	1 095 277 040
Total	1,688,720,973	1,985,277,812
0. Current corporate income tax expense		1,985,277,812
, and the tax expense	Accumulated This	Accumulated
Accounting	Period	Previous Period
Accounting profit before tax (1)	11,236,942,091	87,091,733,213
Adjustments (2)	(11,236,942,091)	(97,638,422,964)
+ Increase in taxable income		-
+ Tax-exempt income	-	(97,638,422,964)
+ Unrealized foreign exchange gains (4)+ Loss carried forward		-
	(11,236,942,091)	
Taxable income (6)=(1)+(2) Standard tax rate (7)		(10,546,689,751)
	20%	20%
Current corporate income tax (8) = (6) × (7)	-	
Net profit after CIT (9) = (1) - (8)	11,236,942,091	87,091,733,213
. Production and business costs by factor		
	Accumulated This	Accumulated
Raw materials, tools, and merchandise	Period	Previous Period
Employee expenses	109,161,085,315	92,730,115,774
	20,147,889,172	19,847,959,597

NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi.	Da Kao Ward, District 1,
Ho Chi Minh City	, Vietnam

Quarter IV of 2024

	Quarter IV of 2024
,903,433,481	2,467,392,431
	_, 107,002,401
11,385,835	71,677,950
,326,334,088	12,554,461,918
	7,727,455,185
957,599,148	135,399,062,855

12. Basic earnings per share

Not profit off an OLT (4)	Accumulated This Period	Accumulated Previous Period
Net profit after CIT (1)	11,236,942,091	87,091,733,213
Adjustments (2) = (3) + (4) - Preferred stock dividends (3)		-
- Bonus and welfare funds deducted from retained		
Net profit attributable to common shareholders (5) = (1) - (2)	11,236,942,091	87,091,733,213
Weighted average number of common shares outstanding (6)	182,682,799	182,682,799
Basic earnings per share (7) = (5) / (6)	62	477
OTHER INCORMATION		711

VII. OTHER INFORMATION

Financial instruments

- Capital risk management: The Company manages its capital resources to ensure that it can both operate effectively and maximize shareholder value through efficient capital utilization.
- 1.2 Financial Assets: Financial assets are assets through which the Company can generate future income. These assets have been revalued at fair value as of the date of the Financial Statements:

Item	Ending balance	Beginning balance
 Cash and cash equivalents Short-term and long-term receivables Total 	3,994,188,260	1,802,233,675
	713,757,109,438	701,300,315,917
	717,751,297,698	703,102,549,592

Financial liabilities: Financial liabilities have been re-evaluated in accordance with applicable Accounting Standards to ensure the Company's payment obligations. Additionally, borrowing costs incurred during the period have been recognized in the Company's Income Statement:

Item	Ending balance	Beginning balance

NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

	Quarter IV of 2024
26,430,578,811	22,676,789,763
95,984,113,285	104,863,836,141
5,494,862,906	7,820,039,251
127,909,555,002	135,360,665,155
	95,984,113,285 5,494,862,906

1.4. Financial Risk Management:

Financial risks include market risk, credit risk, liquidity risk, and cash flow risk. The Company does not implement risk hedging measures due to the absence of a domestic market for these instruments.

Market risk: The Company procures raw materials and goods from domestic suppliers to support its business operations. Therefore, the Company is exposed to risks related to changes in the prices of raw materials and goods. The Company manages this risk by sourcing from multiple suppliers across different locations, negotiating and adjusting selling prices flexibly, and employing various capital

Credit risk: Includes both liquidity risk and interest rate risk. The objective of liquidity risk management is to ensure sufficient funds are available to meet both current and future payment obligations. The Company's policy is to continuously monitor liquidity requirements for current and anticipated liabilities to maintain adequate cash reserves for both short-term and long-term liquidity needs.

Financial liabilities payable:

Ending balance

Item	Less than 1 year	More than 1 year	
 Short-term and long-term borrowings 	26,430,578,811	-	Total 26,430,578,811
- Trade payables - Other payables	95,984,113,285 5,494,862,906		95,984,113,285 5,494,862,906
Total	127,909,555,002		127,909,555,002
Beginning balance			, ,,,,,,,,,
Item	Less than 1 year	More than 1 year	Total
 Short-term and long-term borrowings 	22,676,789,763		22,676,789,763
Trade payablesOther payables	104,863,836,141 7,820,039,251	•	104,863,836,141
Total	135,360,665,155		7,820,039,251 135,360,665,155

1.4. Financial risk management (continued)

b. Financial assets

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

Ending balance			Quarter 14 01 2024
Item	Less than 1 year	More than 1 year	Total
 Cash and Cash Equivalents 	3,994,188,260		Total
- Accounts Receivable	668,431,290,339	45 205 242 222	3,994,188,260
Total		45,325,819,099	713,757,109,438
=	672,425,478,599	45,325,819,099	717,751,297,698
Beginning balance			
Item	Less than 1 year	More than 1 year	Total
 Cash and Cash Equivalents 	1,802,233,675		Total
 Accounts Receivable 	655,991,996,818	45 200 240 000	1,802,233,675
Total	The state of the s	45,308,319,099	701,300,315,917
	657,794,230,493	45,308,319,099	703,102,549,592

2. Transactions with related parties

2.1 Related parties of the company Include:

Related party	
Hai Quy Nhon Limited Company	Relationship
Hai Investment and Development Real Company Limited	
Hai Long An Manufacturing & Trading Company	
CFS Investment and Import Export Tradir	Subsidiary
Stock Company	Common Management Personnel
FLC Mining Investment & Asset Manag Joint Stock Company	ement Common Management Personnel
FLC Stone Mining and Investment Joint Company	Stock Common Management Personnel
FLC Group Joint Stock Company	
Mr. Nguyen Chi Cong	Major Shareholder
Mr. Quach Thanh Dong	Chairman of the Board of Directors
Ms. Bui Hai Huyen	Vice Chairman of the Board of Directors - General Director
Mr. Le Van Sac	Board Member
Ms. Nguyen Binh Phuong	Board Member
Mr. Pham Thanh Vuong	Board Member
Mr. Ho Nguyen Duy Quan	Chief Financial Officer
and	Chief Accountant

2.2 Balances with related parties

a. Trade receivables

NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

			Quarter IV of 2024
	CFS Investment and Import Export Trading Joint	Ending balance	Beginning balance
	Stock Company	-	
	Hai Quy Nhon Limited Company Hai Long An Manufacturing & Trading Limited	8,201,242,243	6,776,060,405
	Company Total	11,128,580,671	7,584,031,084
	Total	19,329,822,914	14,360,091,489
b.	Trade payables		, , , , , , , , , , , , , , , , , , , ,
	CFS Investment and Issued F	Ending balance	Beginning balance
	CFS Investment and Import Export Trading Joint Stock Company	653,051,644	610,066,844
	Hai Long An Manufacturing & Trading Limited Company	4,651,623,637	5,254,659,644
	Hai Quy Nhon Limited Company	1,500,000,000	2,000,000,000
	Hai Investment and Development Real Estate Company Limited	953,343,070	1,203,343,070
	Total	7,758,018,351	9,068,069,558
c.	Customer advances		
	Hai Investment and D	Ending balance	Beginning balance
	Hai Investment and Development Real Estate Company Limited	390,000,000	390,000,000
	Total -	8,711,361,421	10,271,412,628
ı.	Other receivables		10,271,412,028
		Ending balance	
	Hai Investment and Development Real Estate Company Limited		Beginning balance
	Hai Quy Nhon Limited Company	348,659,132,375	348,659,132,375
	Hai Long An Manufacturing & Trading Limited	3,054,397,538	3,054,397,538
	Company Total —	45,279,498,191	45,279,498,191
	=	396,993,028,104	396,993,028,104
	Other payables		
-	Hai Long An Manufacturing & Trading Limited	Ending balance	Beginning balance
	Sompany	842,208,334	2,900,000,000
(Hai Investment and Development Real Estate Company Limited	1,872,458,000	1,872,458,000

1,009,109,437

28 Mac Dinh Chi. Da Kao Ward. District 1

CFS Investment and Import

Export Trading Joint Stock

Company

		Quarter IV of 2024
	2,714,666,334	4,772,458,00
ents		1,112,1400,000
onmost D. J. E.	Ending balance	Beginning balance
opment Real Estate	444,245,000,000	456,040,000,000
	444,245,000,000	456,040,000,000
	Ending balance	Beginning balance
& Trading Limited	29,450,000,000	29,450,000,000
pany	5,000,000,000	5,000,000,000
pment Real Estate	639,924,780,000	639,924,780,000
	674,374,780,000	674,374,780,000
parties		
Relationship		Cumulative purchases by the end of this period
Subsidiary		1,099,182,000
Subsidiary		22,730,968,698
	Subsidiary	2,714,666,334 ents Copment Real Estate Description of the state of

Tổng		24,839,260,135
Related party	Relationship	Cumulative sales by the end of this period
Hai Quy Nhon Limited Company	Subsidiary	17,465,591,906
Hai Long An Manufacturing & Trading Limited Company	Subsidiary	8,812,317,231

Common

Management

Personnel

NOTES TO THE FINANCIAL STATEMENTS

28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

Quarter IV of 2024

om willin City, Vietnam		Quarter IV of 2024
CFS Investment and Import Export Trading Joint Stock Company	Common Management Personnel	8,506,343,405
Total		34,784,252,542
Related party	Relationship	Accumulated entrusted investment profit as of
Hai Investment and Development Real Estate Company Limited	Subsidiary	the end of this period
Total		

3. Going concern information

The Executive Board affirms that the Company will continue its operations in the next financial year.

Comparative information

The comparative figures are those from the Quarter IV Financial Statements of 2023.

Other Information

The Company's tax finalization will be subject to review by the tax authorities. The application of tax laws and regulations, along with the application of accounting standards and regulations to the Company's transactions, may be interpreted differently. Therefore, the tax amounts presented in the Financial Statements may change based on the decisions of the tax authorities.

Preparer

Chief Accountant

Ho Nguyen Duy Quan

Ho Nguyen Duy Quan

Ho Chi Minh City de bruary 24, 2025

CÔNG TY CỐ PHẨN

Quach Thanh Dong

HAI AGROCHEM JOINT STOCK COMPANY 28 Mac Dinh Chi, Da Kao Ward, District 1, Ho Chi Minh City, Vietnam

NOTES TO THE FINANCIAL STATEMENTS

Quarter IV of 2024

Appendix 01: Borrowings and finance leases

	Billing	Dalailce	During the period	e period		
	77	Amount			peginnin	beginning balance
	value	available for debt repayment	Increase	Decrease	Value	Amount available for debt
a. Short-term.	26,430,578,811	26,430,578,811	71,935,665,715	68 181 876 667	0000000	repayment
Agribank, Phu Nhuan Branch	25,083,415,276	25,083,415,276	71,935,665,715	65,290,000,000	22,676,789,763 18,437,749,561	22,676,789,763 18,437,749,561
Agribank, Sai Gon Branch		r	,			
Short-term loans – Individuals	847,163,535	847,163,535		100 000 000 0		
FLC Hotels & Resorts Management One Member Company	500,000,000	500,000,000		790,070,165,7	3,239,040,202	3,239,040,202
Binh Dinh Investment and Development JSC			,	200,000,000	500,000,000	200,000,000
b. Long-term.		,				000,000
Total	26,430,578,811	26,430,578,811	71,935,665,715	68.181.876.667	- 22 007 373 66	

	28 Mac Dinh Chi, Da Kao Ward, District 1,Ho Chi Minh City, Vietnam
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HAI AGROCHEM JOINT STOCK COMPANY	H
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NOTES TO THE FINANCIAL STATEMENTS

Quarter IV of 2024

Appendix 02: Statement of changes in owners' equity

Content	Owner's				Unit: VND
	contributed capital	Share premium	Development	Undistributed after-	Total
1. Beginning balance of the			myestment rund	tax profit	lotal
previous year	1,826,827,990,000	36.652.274.294	47 CO 400 ACD CA	(414.323.399.488)	
 Capital increase in the previous year 	,	1011	42,024,033,67T	(00+,000,000,000,000)	1,491,780,898,477
 Profit for the previous year 			1		1
- Other increases		ı	1	87,091,733,213	87,091,733,213
 Appropriation to development 		1		r	
investment fund					
- Dividend distribution		,	ı	ı	•
 Appropriation to bonus and welfare fund 			1	ı	1
 Other decreases (tax additional assessment) 		i.	r	T	1
2. Ending balance of the provident		1	,	(4,152,595,029)	(A 152 505 020)
year	1,826,827,990,000	36 669 974 964		(070'000'0	(4,132,383,029)
3. Beginning balance of the		90,032,214,294	42,624,033,671	(331,384,261,304)	1,574,720,036,661
current year	1,826,827,990,000	36 652 274 294			
- Capital increase in the period		+67'+17'70'00	42,024,033,671	(331,384,261,304)	1,574,720,036,661
- Profit for the period		1		1	1
 Appropriation to development investment fund 		1	1	11,236,942,091	11,236,942,091
- Dividend distribution			1		,
 Appropriation to bonus and welfare fund 		1	,	i	ı
- Other decreases	1 1		1	1	,
4. Ending balance of the period	1,826,827,990,000	36,652,274,294	42 624 033 674		1
			170,000,450,75	(320,147,319,213)	1.585 956 978 752

Appendix 02: Statement of changes in owners' equity (continued)

b. Details of owners' contributed capital

Capital contribution of shareholders	Ending balance	Beginning balance
Total	1 000 007	
	1,826,827,990,000	1,826,827,990,000

c. Transactions with owners and distribution of dividends and profit

Owners' contributed capital	Current period	Previous period
Beginning balance	1,826,827,990,000	1,826,827,990,000
Increase during the period		
Decrease during the period	4 000	-
Ending balance	1,826,827,990,000	1,826,827,990,000
Dividends and profit distributed	•	-

d. Shares

- Number of charge and it	Ending balance	Beginning balance
- Number of shares registered for issuance	182,682,799	182,682,799
- Number of shares issued to the public	182,682,799	182,682,799
+ Ordinary shares + Preferred shares	182,682,799	182,682,799
- Number of shares repurchased	•	
+ Ordinary shares	•	-
+ Preferred shares		-
- Number of outstanding shares	100 000 ===	-
+ Ordinary shares	182,682,799	182,682,799
+ Preferred shares	182,682,799	182,682,799
* Par value of outstanding shares	10.000 VND per share	

e. Corporate funds

Bonus and welfare fund Development investment fund Total	Ending balance	Beginning balance
	4,622,367,817	6,071,470,817
	42,624,033,671	42,624,033,671
	47,246,401,488	

