SAI GON - BAC LIEU BEER JOINT STOCK COMPANY

SOCIALIST REPUBLIC OF VIETNAM Independence - Freedom - Happiness

No.:03/2025/CBTT-SBL

VYes

Bac Lieu, 24 March 2025

900333

CÔNG CỔ PH

LIÊU-T

PERIODIC DISCLOSURE OF FINANCIAL STATEMENTS

To: Hanoi Stock Exchange

Pursuant to Clause 3, Article 14 of Circular No. 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance, guiding the disclosure of information in the securities market, Sai Gon - Bac Lieu Beer Joint Stock Company discloses its financial statement (FS) for 2024 have been audited as follows: 1. Organization Name: SAI GON - BAC LIEU BEER JOINT STOCKS **COMPANY** - Stock Code: SBL - Address: Lot B5, Tra Kha Industrial Park, Ward 8, Bac Lieu City, Bac Lieu Province, Vietnam - Contact Phone: 02913780781 Fax: 02913780567 - Email: bsgbaclieu@gmail.com Website: biasaigonbaclieu.com 2. Disclosed Information: - Financial Statement for 2024 have been audited ☑Standalone FS (in cases where the listed company does not have subsidiaries or the superior accounting unit with attached subordinate units); Consolidated FS (for listed companies with subsidiaries); Combined FS (for listed companies with subordinate accounting units and an independent accounting structure). - Scenarios Requiring Explanation: The audit firm issues a non-unqualified opinion on the financial statement (for audited FS of 2024): ☐ Yes ✓No Explanation document if marked "Yes": ☐ Yes No + Profit after tax in the reporting period differs by 5% or more before and after auditing, or changes from loss to profit and vice versa (for audited FS of 2024): ☐ Yes ✓No Explanation document if marked "Yes": Yes No + Profit after corporate income tax in the reporting period changes by 10% or more compared to the same period last year:

□ No

Explanation document if	marked "Yes":
✓Yes	\square_{No}
+ Profit after tax in the reporting same period last year to a loss Yes	ng period shows a loss, or changes from a profit in the in this period and vice versa:
Explanation document if	marked "Yes":
This information has be 24/03/2025 at the following lin	□No een published on the company's official website on k: http://biasaigonbaclieu.com/
	Authorized Representative
	Legal Representative
	(Signature, full name, position, and company seal)
Attached Documents: - Financial Statement for 2024 have been audited.	CÔNG TY C CỔ PHẨN TO BIA SĂIGÓN-BACLIÊU

2024 have been audited.
- Explanation of profit discrepancy.

Trinh Cong Vinh

SAI GON - BAC LIEU BEER JOINT STOCK COMPANY

No.: 6 /2025/SGBL

(Re: Explanation of Profit Discrepancy in 2024 Compared to 2023)

SOCIALIST REPUBLIC OF VIETNAM

Independence - Freedom - Happiness

Bac Lieu, 24 March 2025

To: HANOI STOCK EXCHANGE

Sai Gon - Bac Lieu Beer Joint Stock Company, stock code SBL, would like to provide an explanation regarding the change of 10% or more in post-corporate income tax profit in 2024 compared to 2023. The profit after tax in 2024 increased compared to 2023, mainly because the prices of some raw materials increased.

Sincerely,

Distribution: what

- As addressed

- Filed with the Finance and Accounting Department

DIRECTOR

Cổ PHẨN BIA

Trinh Cong Vinh



Saigon-Baclieu Beer Joint Stock Company

Financial statements for the year ended 31 December 2024

Saigon-Baclieu Beer Joint Stock Company Corporate Information

Enterprise Registration Certificate No.

6003000028

22 December 2006

The Company's enterprise registration certificate has been amended several times, the most recent of which is by Enterprise Registration Certificate No. 6003000028 dated 23 December 2024. The initial enterprise registration certificate and its amendments were issued by the Department of Planning and Investment of Bac Lieu Province.

Board of Directors

Ms. Pham Thi Hong Hanh
Mr. Nguyen Van Doi
Mr. Nguyen Xuan Hai
Mr. Pham Hong Minh
Mr. Tran Nguyen Trung

Ms. Chairwoman
Member
Member
Member

Board of Supervisors

Mr. Nguyen Tan Phien
Ms. Duong Thi Thuy Hong
Ms. Tran Thi Ngoc Diep

Head of I
Member
Member

Head of Board of Supervisors

Board of Management

Mr. Trinh Cong Vinh Mr. Tran Van Sang Director

Mr. Huynh Van Dong

Deputy Director (until 5 August 2024) Deputy Director

Registered Office

Lot B5, Tra Kha Industrial Zone Ward 8, Bac Lieu City

Bac Lieu Province

Việt Nam

Auditor

KPMG Limited

Vietnam

Saigon-Baclieu Beer Joint Stock Company Statement of the Board of Management

The Board of Management of Saigon-Baclieu Beer Joint Stock Company ("the Company") presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2024.

The Board of Management is responsible for the preparation and true and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Management:

- (a) the financial statements set out on pages 5 to 31 give a true and fair view of the financial position of the Company as at 31 December 2024, and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Management

Trinh Cong Vinh Director

Bac Lieu Province, 24 March 2025

CÔNG TON Behalf of the Board of Directors

BIA Saigón-Bacliéu

LIÊU-T.B

Pham Thi Hong Hanh Chairwoman



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

INDEPENDENT AUDITOR'S REPORT

To the Shareholders Saigon-Baclieu Beer Joint Stock Company

We have audited the accompanying financial statements of Saigon-Baclieu Beer Joint Stock Company ("the Company"), which comprise the balance sheet as at 31 December 2024, the statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 24 March 2025, as set out on pages 5 to 31.

Management's Responsibility

The Company's Board of Management is responsible for the preparation and true and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.





Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Saigon-Baclieu Beer Joint Stock Company as at 31 December 2024 and of its results of operations and its cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No.: 24-01-00553-25-1

CHI NHÁNH CÔNG TY THIM

KPMG

Pham Huy Cuong

Practicing Auditor Registration Certificate No. 2675-2024-007-1

Deputy General Director

Ho Chi Minh City, 24 March 2025

Nguyen Thi Thu Ha Practicing Auditor Registration Certificate No. 2236-2023-007-1





Saigon-Baclieu Beer Joint Stock Company Balance sheet as at 31 December 2024

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2024 VND	1/1/2024 VND
ASSETS				
Current assets (100 = 110 + 130 + 140 + 150)	100		84,278,188,421	53,231,671,488
Cash and cash equivalents	110	5	57,738,492,583	15,763,500,649
Cash	111		278,492,583	313,500,649
Cash equivalents	112		57,460,000,000	15,450,000,000
Accounts receivable – short-term	130		13,032,954,188	24,391,562,793
Accounts receivable from customers	131	6	15,938,630,012	27,026,205,307
Prepayments to suppliers	132		93,602,237	397,320,000
Other short-term receivables	136		80,892,939	48,208,486
Allowance for doubtful debts	137	7	(3,080,171,000)	(3,080,171,000)
Inventories	140	8	13,357,325,168	12,848,191,421
Inventories	141		13,357,325,168	12,848,191,421
Other current assets	150		149,416,482	228,416,625
Short-term prepaid expenses	151		149,416,482	228,416,625
Long-term assets	200		172,961,146,693	103 104 507 249
(200 = 220 + 240 + 260)	200		172,901,140,093	193,194,597,248
Fixed assets	220		171,807,200,677	188,852,299,811
Tangible fixed assets	221	9	171,807,200,677	188,850,008,175
Cost	222		491,430,816,022	487,723,682,946
Accumulated depreciation	223		(319,623,615,345)	(298, 873, 674, 771)
Intangible fixed assets	227	10		2,291,636
Cost	228		211,446,165	211,446,165
Accumulated amortisation	229		(211, 446, 165)	(209, 154, 529)
Long-term work in progress	240			2,968,845,308
Construction in progress	242	11	-	2,968,845,308
Other long-term assets	260		1,153,946,016	1,373,452,129
Long-term prepaid expenses	261	12	1,153,946,016	1,373,452,129
TOTAL ASSETS $(270 = 100 + 200)$	270		257,239,335,114	246,426,268,736

Saigon-Baclieu Beer Joint Stock Company Balance sheet as at 31 December 2024 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2024 VND	1/1/2024 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		73,215,121,395	58,821,326,930
Current liabilities	310		72,604,647,964	57,828,754,384
Accounts payable to suppliers	311	13	4,673,453,801	4,274,357,606
Taxes payable to State Treasury	313	14	24,099,194,752	48,266,165,772
Payables to employees	314		2,210,413,978	2,725,397,555
Accrued expenses	315	15	1,166,511,393	1,351,954,532
Unearned revenue – short-term	318		138,181,819	138,181,819
Other payables – short-term	319	16	603,574,250	811,189,068
Short-term borrowings	320	17	39,696,808,490	
Bonus and welfare fund	322	18	16,509,481	261,508,032
Long-term liabilities	330		610,473,431	992,572,546
Deferred tax liabilities	341	19	610,473,431	992,572,546
EQUITY $(400 = 410)$	400		184,024,213,719	187,604,941,806
Owners' equity	410	20	184,024,213,719	187,604,941,806
Share capital	411	21	120,120,000,000	120,120,000,000
 Ordinary shares with voting rights 	411a		120,120,000,000	120,120,000,000
Investment and development fund	418	23	27,919,729,439	27,919,729,439
Retained profits	421		35,984,484,280	39,565,212,367
- Retained profits brought forward	421a		34,049,209,469	35, 155, 238, 448
- Retained profit for the current year	421b		1,935,274,811	4,409,973,919
TOTAL RESOURCES (440 = 300 + 400)	440		257,239,335,114	246,426,268,736

24 March 2025

Prepared by:

Tran Thi Thao General Accountant Reviewed by: CÔNG TY Approved by:

BIA BÀIGÒN-BẠCLIỀU/

Tran Thi Chat Chief Accountant

Trinh Cong Vinh
Director

Saigon-Baclieu Beer Joint Stock Company Statement of income for the year ended 31 December 2024

Form B 02 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2024 VND	2023 VND
Revenue from sales of goods and provision of services	01	25	140,320,358,640	147,710,008,880
Cost of goods sold and services provided	11	26	126,768,239,679	127,864,169,217
Gross profit (20 = 01 - 11)	20		13,552,118,961	19,845,839,663
Financial income	21		1,023,691,462	379,777,436
Financial expenses	22		737,326,424	979,813,645
In which: Interest expense	23		737,326,424	979,813,645
Selling expenses	25	27	2,069,459,265	2,748,646,292
General and administration expenses	26	28	8,994,060,744	9,883,918,642
Net operating profit ${30 = 20 + (21 - 22) - (25 + 26)}$	30		2,774,963,990	6,613,238,520
Other income	31		38,500,000	36,363,636
Other expenses	32		15,349,429	-
Results of other activities (40 = 31 - 32)	40		23,150,571	36,363,636
Accounting profit before tax $(50 = 30 + 40)$	50		2,798,114,561	6,649,602,156
Income tax expense – current	51	30	1,244,938,865	1,822,163,739
Income tax benefit – deferred	52	30	(382,099,115)	(72,532,604)
Net profit after tax $(60 = 50 - 51 - 52)$	60		1,935,274,811	4,899,971,021
Earnings per share		-		
Basic earnings per share	70	31	161	388
		-		

Prepared by:

Tran Thi Thao General Accountant 24 March 2025 Reviewed by

CONG TY Approved by:

Cổ PHẦN BIA SĂIGÒN-BACLIÊU

Tran Thi Chat Chief Accountant

rinh Cong Vinh Director

The accompanying notes are an integral part of these financial statements

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Saigon-Baclieu Beer Joint Stock Company Statement of cash flows for the year ended 31 December 2024 (Indirect method)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	2024 VND	2023 VND
CASH FLOWS FROM OPERATING A	CTIVITIES		
Accounting profit before tax	01	2,798,114,561	6,649,602,156
Adjustments for			
Depreciation and amortisation	02	20,952,232,210	20,861,644,885
Profits from investing activities	05	(1,062,191,462)	(416, 141, 072)
Interest expense	06	737,326,424	979,813,645
Operating profit before changes in working capital	08	23,425,481,733	28,074,919,614
Change in receivables	09	11,358,608,605	(19,185,332,149)
Change in inventories	10	(509,133,747)	9,737,509,356
Change in payables and other liabilities	11	(24,692,762,524)	(1,841,750,361)
Change in prepaid expenses	12	298,506,256	1,043,554,202
		9,880,700,323	17,828,900,662
Interest paid	14	(709,688,407)	(996,314,437)
Corporate income tax paid	15	(1,888,185,478)	(1,586,951,690)
Other receipts from operating activities	16	(-,,,,	900,000
Other payments for operating activities	17	-	(349,500,000)
Net cash flows from operating activities	20	7,282,826,438	14,897,034,535
CASH FLOWS FROM INVESTING AC	TIVITIES		
Payments for additions to fixed assets			
and other long-term assets	21	(93,438,456)	(3,280,419,076)
Proceeds from disposals of fixed assets	22	38,500,000	36,363,636
Placements for term deposits at banks	23	50,500,000	(3,100,000,000)
Collections of term deposits at banks	24		3,100,000,000
Receipts of interests	27	1,023,691,462	379,777,436
Net cash flows from investing activities	30	968,753,006	(2,864,278,004)



Saigon-Baclieu Beer Joint Stock Company Statement of cash flows for the year ended 31 December 2024 (Indirect method – continued)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	2024 VND	2023 VND
CASH FLOWS FROM FINANCING AC	CTIVITIES		
Proceeds from borrowings	33	215,479,542,978	203,497,890,763
Payments to settle loan principals	34	(175,782,734,488)	(217,062,730,962)
Payments of dividends	36	(5,973,396,000)	(12,005,136,000)
Net cash flows from financing activities	40	33,723,412,490	(25,569,976,199)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50	41,974,991,934	(13,537,219,668)
Cash and cash equivalents at the beginning of the year	60	15,763,500,649	29,300,720,317
Cash and cash equivalents at the end of the year $(70 = 50 + 60)$ (Note 5)	70	57,738,492,583	15,763,500,649

24 March 2025

Prepared by:

Tran Thi Thao General Accountant Reviewed by

Cổ PHẨN

0003339

ÀI GÒN-BẠC LIỀU

LIÊU-T.B

Tran Thi Chat
Chief Accountant

Trinh Cong Vinh
Director

Approved by:

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. Reporting entity

(a) Ownership structure

Saigon-Baclieu Beer Joint Stock Company ("the Company") is incorporated as a joint stock company in Vietnam.

On 23 January 2017, the Company's shares were officially traded on the unlisted public companies market (UPCOM) with the code of SBL.

(b) Principal activities

The principal activities of the Company are to produce and trade beer, alcohol and beverages; to produce and trade alcohol – liquor products; and to provide warehousing and inter-provincial cargo transportation services.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 31 December 2024, the Company had 87 employees (1/1/2024: 97 employees).

2. Basis of preparation

(a) Statement of compliance

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

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Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purpose.

3. Significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

(d) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(e) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul costs, is charged to the statement of income in the year in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	buildings and structures	5-50 years
•	machinery and equipment	3-20 years
•	motor vehicles	10 years
•	office equipment	3 - 8 years

(f) Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 8 years.

(g) Construction in progress

Construction in progress represents the costs of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the year of construction and installation.

(h) Long-term prepaid expenses

(i) Maintenance expenses

Maintenance expenses include maintenance expenses for machineries which incurred periodically but not qualified for recognition of fixed assets under prevailing regulation. Maintenance expenses are stated at cost and amortised on straight-line basis over 2 to 3 years.



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Saigon-Baclieu Beer Joint Stock Company Notes to the financial statements for the year ended 31 December 2024 (continued)

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(ii) Tools and instruments

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over 2 to 3 years.

(i) Trade and other payables

Trade and other payables are stated at their cost.

(j) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(k) Share capital

Ordinary shares

Ordinary shares are stated at par value. Excess of cash received from shares issue over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

(l) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(m) Revenue and other income

(i) Goods sold

Revenue from sales of goods is recognised in the statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(ii) Services rendered

Revenue from services rendered is recognised in the statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(iii) Interest income

Interest income is recognised in the statement of income on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(n) Operating lease payments

Leases in terms of which the Company, as lessee, does not assume substantially all the risks and rewards of ownership are classified as operating leases and are not recognised in the Company's balance sheet.

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the statement of income as an integral part of the total lease expense over the term of the lease.

(o) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the year of construction are capitalised as part of the cost of the assets concerned.

(p) Earnings per share

The Company presents basic earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare fund for the annual accounting period) of the Company by the weighted average number of ordinary shares outstanding during the year.

The Company did not have potentially dilutive shares, and therefore does not present diluted earnings per share.

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Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(q) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

(r) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(s) Comparative information

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company's financial position, results of operations or cash flows for the prior year.

4. Segment reporting

The Company's principal business activities are to produce and trade beers. Other activities are to provide warehousing and inter-provincial cargo transportation services. During the year, other business activities accounted for an insignificant proportion of the total revenue and operating results of the Company, accordingly the financial information presented in the balance sheet as at 31 December 2024 and 1 January 2024 and revenue and expenses presented in the statement of income for the years ended 31 December 2024 and 31 December 2023 were mainly related to the Company's principal business activities.

Geographically, the Company only operates in the territory of Vietnam.



Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

5. Cash and cash equivalents

	31/12/2024 VND	1/1/2024 VND
Cash on hand	41,589,789	93,058,197
Cash in banks Cash equivalents (*)	236,902,794 57,460,000,000	220,442,452 15,450,000,000
	57,738,492,583	15,763,500,649

(*) Cash equivalents as at 31 December 2024 represented term deposits at banks with original terms to maturity of three months or less and earned interest at rates 4.7% per annum (1/1/2024: 2.3% to 3.2% per annum).

6. Accounts receivable from customers

(a) Accounts receivable from customers detailed by significant customers

	31/12/2024 VND	1/1/2024 VND
Saigon Beer - Alcohol - Beverage Corporation Vietnam Development Bank - Bac Lieu Transaction Office Other customers	12,783,020,316 3,080,171,000 75,438,696	23,311,388,430 3,080,171,000 634,645,877
	15,938,630,012	27,026,205,307

(b) Accounts receivable from customers who are related parties

	31/12/2024 VND	1/1/2024 VND
Saigon Beer - Alcohol - Beverage Corporation	12,783,020,316	23,311,388,430
Saigon Beer Trading Company Limited	74,838,696	409,634,357

The trade related amounts due from related parties were unsecured, interest free and are receivable upon demand.





Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

7. Allowance for doubtful debts

31/12/2024 and 1/1/2024

	Cost VND	Allowance VND	Recoverable amount VND
Vietnam Development Bank - Bac Lieu Transaction Office	3,080,171,000	(3,080,171,000)	-

8. Inventories

	31/12/2	024	1/1/2024	
	Cost VND	Allowance VND	Cost VND	Allowance VND
Raw materials	3,304,393,164		3,831,917,393	
Tools and supplies	2,871,251,558		2,937,199,373	_
Work in progress	6,737,649,513		5,553,220,015	
Finished goods	444,030,933	-	525,854,640	-
	13,357,325,168		12,848,191,421	-

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

9. Tangible fixed assets

	Buildings and structures VND	Machinery and equipment VND	Motor vehicles VND	Office equipment VND	Total VND
Cost					
Opening balance	109,489,293,797	370,682,895,868	5,998,968,590	1,552,524,691	487,723,682,946
Additions				36,781,000	36,781,000
Transfer from construction in progress	2,975,570,308	894,781,768			3,870,352,076
Disposals			•	(200,000,000)	(200,000,000)
Closing balance	112,464,864,105	371,577,677,636	5,998,968,590	1,389,305,691	491,430,816,022
Accumulated depreciation					
Opening balance	48,243,888,848	243,867,791,926	5,309,800,151	1,452,193,846	298,873,674,771
Charge for the year	4,610,319,573	16,131,679,758	159,694,176	48,247,067	20,949,940,574
Disposals	-		-	(200,000,000)	(200,000,000)
Closing balance	52,854,208,421	259,999,471,684	5,469,494,327	1,300,440,913	319,623,615,345
Net book value					
Opening balance	61,245,404,949	126,815,103,942	689,168,439	100,330,845	188,850,008,175
Closing balance	59,610,655,684	111,578,205,952	529,474,263	88,864,778	171,807,200,677

Included in tangible fixed assets as at 31 December 2024 were assets costing VND108,780 million (1/1/2024 VND65,940 million) which were fully depreciated but still in active use.

As at 31 December 2024, tangible fixed assets with net book value of VND138,473 million (1/1/2024: nil) were pledged with banks as security for loans granted to the Company (Note 17).



Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

10. Intangible fixed assets

	Software VND
Cost	
Opening and closing balance	211,446,165
Accumulated amortisation	
Opening balance	209,154,529
Charge for the year	2,291,636
Closing balance	211,446,165
Net book value	
Opening balance	2,291,636
Closing balance	

Included in intangible fixed assets as at 31 December 2024 were assets costing VND211 million (1/1/2024: VND156 million) which were fully amortised but still in active use.

11. Construction in progress

	2024 VND	2023 VND
Opening balance	2,968,845,308	
Additions during the year	901,506,768	2,968,845,308
Transfer to tangible fixed assets	(3,870,352,076)	-
Closing balance		2,968,845,308

12. Long-term prepaid expenses

	Maintenance expenses VND	Tools and instruments VND	Total VND
Opening balance Additions Amortisation for the year	1,232,263,371 257,000,000 (766,600,685)	141,188,758 636,200,000 (346,105,428)	1,373,452,129 893,200,000 (1,112,706,113)
Closing balance	722,662,686	431,283,330	1,153,946,016

Form B 09 - DN

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13. Account payable to suppliers

(a) Accounts payable to suppliers detailed by significant suppliers

	Cost/Amount within repayment capacity	
	31/12/2024 VND	1/1/2024 VND
Saigon Song Hau Beer Trading Joint Stock Company Truong Thang Food Company Limited	1,354,176,000	1,592,388,000
Phu Hung Boiler Company Limited	491,979,200 314,911,532	744,812,217
Camic Vietnam Company Limited Saigon Beer Trading Company Limited	204,187,500 106,143,272	252,505,000 219,877,209
Other suppliers	2,202,056,297	1,464,775,180
	4,673,453,801	4,274,357,606

(b) Accounts payable to supplier who are related parties

	Cost/Amount within repayment capacity	
	31/12/2024 VND	1/1/2024 VND
Sa Be Co Mechanical Company Limited Saigon Beer Trading Company Limited	202,834,800 106,143,272	219,877,209
Saigon Song Hau Beer Trading Joint Stock Company	1,354,176,000	1,592,388,000

The trade related amounts due to related parties were unsecured, interest free and are payable upon demand.

14. Taxes payable to State Treasury

	1/1/2024 VND	Incurred VND	Paid/Net-off VND	31/12/2024 VND
Special sales tax Corporate income tax Value added tax Personal income tax Natural resource taxes Other taxes	40,255,127,628 1,822,163,739 6,098,970,587 76,025,978 13,877,840	134,094,770,220 1,244,938,865 27,180,233,185 741,205,675 90,244,720 3,000,000	(154,767,541,272) (1,888,185,478) (30,096,245,076) (669,947,699) (96,444,160) (3,000,000)	19,582,356,576 1,178,917,126 3,182,958,696 147,283,954 7,678,400
	48,266,165,772	163,354,392,665	(187,521,363,685)	24,099,194,752



Form B 09 - DN

811,189,068

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

603,574,250

15. Accrued expenses

16.

	31/12/2024 VND	1/1/2024 VND
Electricity expense	170,699,816	192,730,800
Interest expenses	27,638,017	
Others	968,173,560	1,159,223,732
	1,166,511,393	1,351,954,532
Other payables – short-term		
	31/12/2024	1/1/2024
	VND	VND
Dividends	39,468,000	6,864,000
Short-term deposits and collaterals received	210,000,000	210,000,000
Others	354,106,250	594,325,068

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17. Short-term borrowings

	1/1/2024 Carrying amount/ Amount within	Movements d	uring the year	31/12/2024 Carrying amount/ Amount within
	repayment capacity VND	Increase VND	Decrease VND	repayment capacity VND
Short-term borrowings		215,479,542,978	(175,782,734,488)	39,696,808,490

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	31/12/2024 VND	1/1/2024 VND
 Vietnam Joint Stock Commercial Bank for Industry and Trade ("Vietinbank") – Branch 4 	VND	3.5%	39,696,808,490	

The loans from Vietinbank – Branch 4 are secured by tangible fixed assets with net book value as at 31 December 2024 of VND 138,473 million (1/1/2024: nil) (Note 9).

Form B 09 - DN

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18. Bonus and welfare fund

This fund is established by appropriating amounts from retained profits as approved by shareholders at the General Meeting of shareholders. This fund is used to pay bonus and welfare to the Company's employees in accordance with the Company's bonus and welfare policies.

Movements of bonus and welfare fund during the year were as follows:

	2024 VND	2023 VND
Opening balance Appropriation during the year (Note 20)	261,508,032	365,109,481 244,998,551
Other receipts Utilisation		900,000 (349,500,000)
Adjustment (Note 20)	(244,998,551)	(517,500,000)
Closing balance	16,509,481	261,508,032

19. Deferred tax liabilities

	Tax rate	31/12/2024 VND	1/1/2024 VND
Deferred tax liabilities Fixed assets depreciation changed	20%	610,473,431	992,572,546





Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

20. Changes in owners' equity

	Share capital VND	Investment and development fund VND	Retained profits VND	Total VND
Balance as at 1 January 2023	120,120,000,000	27,919,729,439	47,167,238,448	195,206,967,887
Net profit for the year Appropriation to social activities fund Appropriation to bonus and welfare fund (Note 18) Dividends (Note 22)			4,899,971,021 (244,998,551) (244,998,551) (12,012,000,000)	4,899,971,021 (244,998,551) (244,998,551) (12,012,000,000)
Balance as at 1 January 2024	120,120,000,000	27,919,729,439	39,565,212,367	187,604,941,806
Net profit for the year Adjustment for social activities fund Adjustment for bonus and welfare fund (Note 18) Dividends (Note 22)			1,935,274,811 244,998,551 244,998,551 (6,006,000,000)	1,935,274,811 244,998,551 244,998,551 (6,006,000,000)
Balance as at 31 December 2024	120,120,000,000	27,919,729,439	35,984,484,280	184,024,213,719





Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

21. Share capital

The Company's authorised and issued share capital are:

	31/12/2024 and 1/1/2024		
	Number of shares	VND	
Authorised and issued share capital Ordinary shares	12,012,000	120,120,000,000	
Shares currently in circulation Ordinary shares	12,012,000	120,120,000,000	

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

There was no movement in share capital during the years ended 31 December 2024 and 31 December 2023.

22. Dividends

The General Meeting of Shareholders of the Company resolved to declare dividends to shareholders during the year were as follows:

		Year	ended	
	31/12/2024		31/12/2023	
	Percentage on par value	VND	Percentage on par value	VND
Dividends declared during the year	5%	6,006,000,000	10%	12,012,000,000

23. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of General Meeting of Shareholders. This fund was established for the purpose of future business expansion.

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(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

24. Off balance sheet items

Lease

The future minimum lease payments under non-cancellable operating leases were:

	31/12/2024 VND	1/1/2024 VND
Within one year	476,708,749	335,524,669
From two to five years	1,906,834,997	1,342,098,677
More than five years	14,347,289,017	10,433,660,406
	16,730,832,763	12,111,283,752

25. Revenue from sales of goods and provision of services

Total revenue represents the gross value of goods sold and services rendered, exclusive of value added tax and special sales tax.

	2024 VND	2023 VND
Total revenue		
 Sales of finished goods 	133,785,628,680	142,214,034,719
 Provision of services 	2,267,145,677	1,418,808,344
Others	4,267,584,283	4,077,165,817
	140,320,358,640	147,710,008,880

26. Cost of goods sold and services provided

	2024 VND	2023 VND
Total cost of goods sold and services provided Finished goods sold Services provided Others	125,857,781,512 910,458,167	127,240,075,590 495,274,108 128,819,519
	126,768,239,679	127,864,169,217

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Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

27. Selling expenses

	2024 VND	2023 VND
Selling support expenses	1,253,866,667	1,474,433,333
Marketing and advertising expenses	312,850,867	382,547,656
Others	502,741,731	891,665,303
	2,069,459,265	2,748,646,292

General and administration expenses 28.

2024 VND	2023 VND
5,067,233,803	5,663,577,227
1,663,674,143	1,043,266,323
19,439,757	38,131,737
2,243,713,041	3,138,943,355
8,994,060,744	9,883,918,642
	5,067,233,803 1,663,674,143 19,439,757 2,243,713,041

29. Production and business costs by elements

	2024 VND	2023 VND
Raw material costs included in production costs	82,532,530,762	79,134,694,131
Labour costs and staff costs	19,391,601,422	20,609,026,210
Depreciation and amortisation	20,952,232,210	20,861,644,885
Outside services	6,759,737,135	6,498,613,652
Other expenses	9,298,263,950	12,308,847,518

Form B 09 - DN

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30. Corporate income tax

(a) Recognised in the statement of income

	2024 VND	2023 VND
ense	1 244 029 065	1.000.150.500
	1,244,938,865	1,822,163,739
nefit		
reversal of temporary differences	(382,099,115)	(72,532,604)
	862,839,750	1,749,631,135
of effective tax rate		
	2024 VND	2023 VND
t before tax	2,798,114,561	6,649,602,156
any's tax rate	559,622,912	1,329,920,431
xpenses	303,216,838	419,710,704
	862,839,750	1,749,631,135
	nefit eversal of temporary differences of effective tax rate t before tax	## Property of the property differences 1,244,938,865

(c) Applicable tax rates

Under the terms of Income Tax Law, the Company has an obligation to pay the government income tax at the normal income tax rate of taxable profits. The normal income tax rate applicable to enterprises before any incentives is 20%.







Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

31. Basic earnings per share

The calculation of basic earnings per share for the years ended 31 December 2024 and 31 December 2023 was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare fund and a weighted average number of ordinary shares, calculated as follows:

(i) Net profit attributable to ordinary shareholders

2024 VND	2023 VND
1,935,274,811	4,899,971,021 (244,998,551)
1,935,274,811	4,654,972,470
	VND 1,935,274,811

(*) The appropriation to bonus and warfare fund was based on the amount that approved by the shareholders at Annual General Meeting of Shareholders.

(ii) Weighted average number of ordinary shares

There was no movement in the number of shares for the years ended 31 December 2024 and 31 December 2023. The weighted average number of ordinary shares used to calculate basic earnings per share for two presented years is 12,012,000 shares.

(iii) Basic earnings per share

	2024 VND	2023 VND
Basic earnings per share	161	388

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Form B 09 - DN

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32. Significant transactions with related parties

In addition to related party balances disclosed in other notes to the financial statements, the Company had the following significant transactions with related parties during the year:

	Transaction value	
	2024 VND	2023 VND
Saigon Beer - Alcohol - Beverage Corporation		
Sales of finished goods (exclusive of special sales tax)	133,785,628,680	142,214,034,719
Purchases of raw materials	56,053,841,204	49,241,665,657
Sa Be Co Mechanical Company Limited		
Purchases of services	312,810,000	226,600,000
Saigon Beer Trading Company Limited		
Provision of services	1,966,629,123	1,062,472,735
Bottle replacement fees	406,604,044	438,643,578
Saigon Song Hau Beer Trading Joint Stock Company		
Provision of services		438,399,133
Purchases of goods	79,420,800	135,330,000
Selling support expenses	1,253,866,667	1,474,433,333
Western - Sai Gon Beer Joint Stock Company		
Dividends paid	1,201,200,000	2,402,400,000
Board of Directors members		
Fees		
Ms. Pham Thi Hong Hanh – Chairwoman	216,000,000	300,000,000
Mr. Nguyen Van Doi – Member	120,000,000	180,000,000
Mr. Nguyen Xuan Hai – Member	120,000,000	180,000,000
Mr. Pham Hong Minh – Member	120,000,000	180,000,000
Mr. Tran Nguyen Trung – Member	120,000,000	180,000,000
Board of Management		
Salary, bonus and remuneration	2,166,587,808	2,473,835,316
Board of Supervisors members		
Fees		
Mr. Nguyen Tan Phien - Head of Board of Supervisors	96,000,000	180,000,000
Ms. Duong Thi Thuy Hong – Member	48,000,000	72,000,000
Ms. Tran Thi Ngoc Diep – Member	48,000,000	72,000,000

Form B 09 - DN

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33. Fees paid and payable to the auditors

2024 VND	2023 VND
85,000,000	85,000,000
60,000,000	60,000,000
145,000,000	145,000,000
	VND 85,000,000 60,000,000

34. Comparative information

The comparative information were derived from the balances and amounts reported in the Company's financial statements for the year ended 31 December 2023.

24 March 2025

Prepared by:

Tran Thi Thao General Accountant Reviewed by N: 19003330

CÔ PHÂN BIA SÀIGÒN-BACIGIR

Tran Thi Chat
Chief Accountant

Frinh Cong Vinh
Director

pproved by:



