VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE

THE SOCIAL REPUBLIC OF VIETNAM Independence – Freedom - Happiness

Hanoi, 05^{th} March 2025

No: 181 /HDQT-NHCT-VPHDQT1

Re: Disclosure on 2024's audited separate. and consolidated financial statements explanation of profit fluctuations.

PERIODIC INFORMATION DISCLOSURE

- Respectfully to: The State Bank of Vietnam;
 - The State Securities Commission:
 - Viet Nam Stock Exchange;
 - Ho Chi Minh Stock Exchange:
 - Ha Noi Stock Exchange:
 - Ministry of Planning and Investment.

1. Company name: Vietnam Joint Stock Commercial Bank for Industry and Trade

- Securities code: CTG
- Head office: 108 Tran Hung Dao, Hoan Kiem District, Ha Noi
- Telephone: +84 24.39421030

Fax: +84 24.39421032

Email: investor@vietinbank.vn

2. Content of information disclosure:

Vietnam Joint Stock Commercial Bank for Industry and Trade (VietinBank) disclose 2024's audited separate, consolidated financial statements and the explanation of profit fluctuations.

3. The information is announced on electronic website of VietinBank on 05th March 2025 at https://investor.vietinbank.vn/Filings.aspx.

We hereby commit that the disclosed information above is true and entirely responsible for the contents of published information.

Recipients:

- As above:
- Archive in VP, VPHDQT1.

Attachment:

- 2024's audited separate, consolidated financial statements:
- Appendix for the explanation of profit fluctuations.

LEGAL REPRESENTATIVE

CHAIRMAN OF THE BODS

Tran Minh Binh



EXPLAINATION FOR THE FLUCTUATION OF PROFIT

1. EXPLAINATION FOR THE FLUCTUATION OF SEPARATED PROFIT

The separated profit after corporate income tax of VietinBank in 2024 increased by 4.802 billion VND (equivalent to 25%) compared to the same period in 2023, primarily due to an increase in profit before tax of 6.167 billion VND (equivalent to 26%) over the same period, specifically:

| | Impact | | |
|--|----------------------|------------|--|
| | Absolute billion VND | Relative % | |
| Major fluctuation items | | | |
| Increase in net interest income | 9.334 | 39% | |
| Decrease in net profit from services | (865) | -4% | |
| Increase in provision expenses for credit losses | 2.259 | -9% | |
| Total | 6.210 | 26% | |

Detailed reasons:

Increase in net interest income: mainly due to efforts for further expansion (outstanding loans as of 31/12/2024 grew nearly 17% compared to the same period). Leveraging its role as a leading commercial bank in capital supply for the economy, the Bank continued to implement credit packages and preferential interest rate programs to support individuals and businesses, effectively balancing capital, promoting CASA growth and short-term funding to optimize capital mobilization costs.

Decrease in net profit from services: Due to the Bank continuing to offer fee reduction programs to support customers. Additionally, the Bank has accelerated digital transformation and developed payment connection platforms to enhance service quality and customer experience. Traditional service fees declined but were offset by overall benefits from the Bank's cross-selling financial solutions.

Increase in provision expenses for credit losses: The Bank has proactively identified risks early and classified loan appropriately based on customers' risk levels, while adequately made provision for credit risks in compliance with the State Bank of Vietnam (the SBV) regulations. Additionally, the Bank strengthened its risk provision buffer, especially after Yagi Typhoon in September 2024, to prepare for potential economic risks. Therefore, provision expenses for credit losses in 2024 increased by 2.259 billion VND compared to 2023.

2. EXPLAINATION FOR THE FLUCTUATION OF CONSOLIDATED PROFIT

The consolidated profit after corporate income tax of VietinBank in 2024 increased by 5.438 billion VND (equivalent to 27 %) compared to the same period in 2023, primarily due to an increase in profit before tax of 6.774 billion VND (equivalent to 27%) over the same period, specifically:

the/

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Impact

| | Absolute billion VND | Relative % |
|--|-------------------------|------------|
| Major fluctuation items | | |
| Increase in net interest income | 9.445 | 38% |
| Increase in provision expenses for credit losses | (2.484) | -10% |
| Total | 6.961 | 28% |

Detailed reasons:

Increase in net interest income: mainly due to efforts for further expansion (outstanding loans as of 31/12/2024 grew nearly 17% compared to the same period). Leveraging its role as a leading commercial bank in capital supply for the economy, the Bank continued to implement credit packages and preferential interest rate programs to support individuals and businesses, effectively balancing capital, promoting CASA growth and short-term funding to optimize capital mobilization costs.

Increase in provision expenses for credit losses: The Bank has proactively identified risks early and classified loan appropriately based on customers' risk levels, while adequately made provision for credit risks in compliance with the State Bank of Vietnam (the SBV) regulations. Additionally, the Bank strengthened its risk provision buffer, especially after Yagi Typhoon in September 2024, to prepare for potential economic risks. Therefore, provision expenses for credit losses in 2024 increased by 2.484 billion VND compared to 2023.





VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE (Incorporated in the Socialist Republic of Vietnam)

AUDITED SEPARATE FINANCIAL STATEMENTS

For the year ended 31 December 2024

In accordance with Vietnamese Accounting Standards, accounting regime applicable to credit institutions in Vietnam and legal regulations relating to separate financial reporting



$\begin{array}{c} \textbf{VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE} \\ \textbf{108 Tran Hung Dao}, \textbf{Hoan Kiem} \end{array}$

Ha Noi, S.R. Vietnam

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STATEMENT OF THE BOARD OF MANAGEMENT

The Board of Management of Vietnam Joint Stock Commercial Bank for Industry and Trade (the "Bank") presents this report together with the Bank's separate financial statements for the year ended 31 December 2024.

The members of the Board of Directors, Board of Supervisors, Board of Management and the Chief Accountant of the Bank during the year and to the date of this report are as follows:

Board of Directors

Mr. Tran Minh Binh Chairman

Mr. Cat Quang Duong Independent Member (appointed on 27 April 2024)

Mr. Nguyen Duc Thanh Member
Mr. Nguyen The Huan Member
Ms. Pham Thi Thanh Hoai Member
Mr. Tran Van Tan Member
Mr. Le Thanh Tung Member
Mr. Koji Iriguchi Member

Mr. Takeo Shimotsu
Member (appointed on 27 April 2024)
Mr. Nguyen Tran Manh Trung
Member (appointed on 17 October 2024)
Mr. Nguyen Viet Dung
Member (appointed on 17 October 2024)
Ms. Tran Thu Huyen
Member (resigned on 23 April 2024)

Ms. Nguyen Thi Bac Independent Member (resigned on 27 April 2024)

Mr. Masashige Nakazono Member (resigned on 27 April 2024)

Board of Supervisors

Ms. Le Anh Ha Chief Supervisor

Ms. Nguyen Thi Anh Thu Member
Ms. Pham Thi Thom Member

Board of Management and Chief Accountant

Mr. Nguyen Tran Manh Trung General Director (from 17 October 2024) and Deputy General Director

(to 16 October 2024)

Mr. Do Thanh Son Deputy General Director (from 17 October 2024) and Deputy General

Director in charge of the Board of Management (to 17 October 2024)

Mr. Le Duy Hai Deputy General Director
Mr. Tran Cong Quynh Lan Deputy General Director
Ms. Le Nhu Hoa Deputy General Director
Mr. Koji Iriguchi Deputy General Director

Mr. Hoang Ngoc Phuong
Deputy General Director (resigned on 28 March 2024)
Mr. Nguyen Dinh Vinh
Deputy General Director (resigned on 18 December 2024)

Mr. Nguyen Hai Hung Chief Accountant

Authorized person for signing the separate financial statements

Mr. Nguyen Tran Manh Trung General Director

(According to Authorization letter No.992/UQ-HDQT-NHCT-PCCTT1 of

the Chairman on 17 October 2024)



Ha Noi, S.R. Vietnam

STATEMENT OF THE BOARD OF MANAGEMENT (Continued)

THE BOARD OF MANAGEMENT'S STATEMENT OF RESPONSIBILITY

The Board of Management of the Bank is responsible for preparing the separate financial statements, which give a true and fair view of the separate financial position of the Bank as at 31 December 2024, and of its separate financial performance and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, accounting regime applicable to credit institutions in Vietnam and legal regulations relating to separate financial reporting. In preparing these separate financial statements, the Board of Management is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting principles have been followed, subject to any material departures disclosed and explained in the separate financial statements;
- Prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Bank will continue in business; and
- Design and implement an effective internal control system for the purpose of properly preparing and presenting the separate financial statements so as to minimize errors and frauds.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the separate financial position of the Bank, and that the separate financial statements comply with Vietnamese Accounting Standards, accounting regime applicable to credit institutions in Vietnam and legal regulations relating to separate financial reporting. The Board of Management is also responsible for safeguarding the assets of the Bank and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

The Board of Management confirms that the Bank has complied with the above requirements in preparing these separate financial statements.

For and on behalf of the Board of Management,

010011194

Nguyen Tran Manh Trung **General Director**

Hanoi, 28 February 2025





Deloitte Vietnam Audit Co., Ltd15th Floor, Vinaconex Tower.

15th Floor, Vinaconex Tower, 34 Lang Ha Street, Lang Ha Ward, Dong Da District, Hanoi, Vietnam

Tel: +84 24 7105 0000 Fax: +84 24 6288 5678 www.deloitte.com/vn

No: 0551 /VN1A-HN-BC

INDEPENDENT AUDITORS' REPORT

To:

The Shareholders

The Board of Directors and the Board of Management Vietnam Joint Stock Commercial Bank for Industry and Trade

We have audited the accompanying separate financial statements of Vietnam Joint Stock Commercial Bank for Industry and Trade (the "Bank"), prepared on 28 February 2025 as set out from page 05 to page 60, which comprise the separate statement of financial position as at 31 December 2024, the separate income statement and the separate cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

Board of Management's Responsibility

The Bank's Board of Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, accounting regime applicable to credit institutions in Vietnam and legal regulations relating to separate financial reporting and for such internal control as the Board of Management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Bank's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Deloitte.



INDEPENDENT AUDITORS' REPORT (Continued)

Opinion

In our opinion, the separate financial statements present fairly, in all material respects, the separate financial position of the Bank as at 31 December 2024, and its separate financial performance and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, accounting regime applicable to credit institutions in Vietnam and legal regulations relating to separate financial reporting.

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* DELOITTE *

PUỆT NAM TO ĐẠI - 1.P VIỆT NAM TO ĐỊ - 1.P VIỆT NAM TO ĐẠI - 1.P VIỆT NAM TO ĐỊ - 1.P VIỆT NAM TO ĐỊ

Khuc Thi Lan Anh

Deputy General Director

Audit Practising Registration Certificate

No. 0036-2023-001-1

DELOITTE VIETNAM AUDIT COMPANY LIMITED

28 February 2025 Hanoi, S.R. Viet Nam Mai Thi Thuy Loan

Auditor

Audit Practising Registration Certificate

No. 3837-2021-001-1

SEPARATE STATEMENT OF FINANCIAL POSITION

As at 31 December 2024

Unit: VND Million

| NO. | ITEMS | Notes | Closing balance | Opening balance |
|-------------------------|--|----------------------------|---|---|
| A. | ASSETS | | | |
| I. | Cash | 5 | 11,009,260 | 9,610,410 |
| II. | Balances with the State Bank of Vietnam ("SBV") | 6 | 34,431,153 | 40,596,555 |
| III. 1. 2. | Placements with and loans to other credit institutions Placements with other credit institutions Loans to other credit institutions | 7 | 374,863,906 371,252,257 3,611,649 | 276,784,594 260,206,169 16,578,425 |
| IV. 1. | Trading securities Trading securities | 8 | - | 63,118 63,118 |
| V. 1. 2. | Loans to customers Loans to customers Provisions for credit losses of loans to customers | 10 11 | 1,672,377,122 1,708,708,589 (36,331,467) | 1,433,266,054 1,460,764,608 (27,498,554) |
| VI. 1. 2. 3. | Investment securities Available-for-sale investment securities Held-to-maturity investment securities Provisions for impairment of investment securities | 12.1 12.2 12.4 | 210,917,810 184,930,285 26,386,778 (399,253) | 177,769,970 177,090,667 786,778 (107,475) |
| VII. 1. 2. 3. | Capital contribution, long-term investments Investments in subsidiaries Investments in joint-ventures Other long-term investments | 13 13.1 13.2 | 5,835,582 4,123,832 1,688,788 22,962 | 5,835,582 4,123,832 1,688,788 22,962 |
| VIII. 1. a. b. 2. a. b. | Fixed assets Tangible fixed assets Cost Accumulated depreciation Intangible assets Cost Accumulated amortisation | 14 15 | 9,745,660 5,994,458 16,899,990 (10,905,532) 3,751,202 6,753,667 (3,002,465) | 9,895,243 5,976,638 16,305,468 (10,328,830) 3,918,605 6,665,612 (2,747,007) |
| iX. 1. 2. 3. | Other assets Other receivables Interest and fee receivables Other assets Provisions for impairment of other balance sheet assets | 16 16.1 16.2 16.3 | 41,385,780 25,433,411 12,966,226 3,065,728 (79,585) | 57,435,976 40,262,627 14,359,841 2,892,664 (79,156) |
| тот | AL ASSETS | | 2,360,566,273 | 2,011,257,502 |

Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the SBV

Hanoi, S.R Vietnam

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SEPARATE STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 December 2024

Unit: VND Million

| NO. | ITEMS | Notes | Closing balance | Opening balance |
|-------|--|-------|-----------------|-----------------|
| В. | LIABILITIES AND OWNERS' EQUITY | | | |
| ı. | Borrowings from the Government and the SBV | 17 | 154,284,104 | 21,814,105 |
| 1. | Deposits and borrowings from the Government and the SBV | | 154,284,104 | 21,814,105 |
| II. | Deposits and borrowings from other credit institutions | 18 | 267,439,256 | 295,337,817 |
| 1. | Deposits from other credit institutions | 18.1 | 252,619,168 | 258,392,237 |
| 2. | Borrowings from other credit institutions | 18.2 | 14,820,088 | 36,945,580 |
| III. | Deposits from customers | 19 | 1,603,421,091 | 1,409,417,688 |
| IV. | Derivative financial instruments and other financial liabilities | 9 | 398,121 | 552,633 |
| v. | Grants, trusted funds and borrowings where the Bank bears risks | 20 | 2,079,503 | 2,163,999 |
| VI. | Valuable papers issued | 21 | 151,853,590 | 115,375,727 |
| VII. | Other liabilities | | 37,946,821 | 44,843,702 |
| 1. | Accrued fee and interest expenses | | 20,964,130 | 27,958,258 |
| 2. | Other payables and liabilities | 22 | 16,982,691 | 16,885,444 |
| TOTA | AL LIABILITIES | | 2,217,422,486 | 1,889,505,671 |
| VIII. | Capital and reserves | 24 | 143,143,787 | 121,751,831 |
| 1. | Contributed capital | | 62,669,744 | 62,669,744 |
| a. | Charter capital | | 53,699,917 | 53,699,917 |
| b. | Share premium | | 8,969,827 | 8,969,827 |
| 2. | Reserves | | 24,831,290 | 18,618,137 |
| 3. | Retained earnings | | 55,642,753 | 40,463,950 |
| тот | AL LIABILITIES AND OWNERS' EQUITY | - | 2,360,566,273 | 2,011,257,502 |

108 Tran Hung Dao, Hoan Kiem Hanoi, S.R Vietnam Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the SBV

SEPARATE STATEMENT OF FINANCIAL POSITION (Continued)

As at 31 December 2024

Unit: VND Million

OFF-BALANCE-SHEET ITEMS

| NO. | ITEMS | Notes | Closing balance | Opening balance |
|-----|---|-------|-----------------|-----------------|
| 1. | Credit guarantees | 38 | 15,390,290 | 8,785,288 |
| 2. | Foreign exchange transactions commitments | 38 | 803,727,044 | 725,754,038 |
| | Foreign currency purchase commitments | | 6,892,967 | 1,407,061 |
| | Foreign currency sale commitments | | 6,892,619 | 1,405,875 |
| | Cross currency swap contracts | | 789,941,458 | 722,941,102 |
| 3. | Letters of credit (L/C) commitments | 38 | 66,676,985 | 55,973,190 |
| 4. | Other guarantees | 38 | 108,123,701 | 102,183,064 |
| 5. | Other commitments | 38 | 63,111,263 | 68,704,794 |
| 6. | Uncollected loan interest and fees | 39 | 10,548,196 | 9,516,848 |
| 7. | Bad debts written-off | 40 | 164,013,377 | 147,183,994 |
| 8. | Other properties and valuable papers | 41 | 123,933,645 | 84,155,460 |

Prepared by

Tran Thi Thu Huong
Deputy Head of Financial
Accounting Department

Approved by

Nguyen Hai Hung Chief Accountant Approved by

THUNG MACO PHAN CONG THUNG TO THE T NAM

Nguyen Tran Mann Trung General Director

28 February 2025

Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the SBV

SEPARATE INCOME STATEMENT

For the year ended 31 December 2024

Unit: VND Million

| NO. | ITEMS | Notes | Current year | Prior year |
|------------------------|--|----------|--|--|
| 1. 2. I. | Interest and similar income Interest and similar expenses Net interest income | 25 26 | 122,648,218 (61,546,264) 61,101,954 | 130,963,092 (79,194,658) 51,768,434 |
| 3. 4. II. | Income from services Expenses on services Net profit from services | 27 | 8,799,803 (3,757,078) 5,042,725 | 9,506,879 (3,598,992) 5,907,887 |
| ш. | Net gain from trading foreign currencies | 28 | 4,106,205 | 4,262,766 |
| IV. | Net gain/(loss) from trading securities | 29.1 | 3,080 | (4,460) |
| ٧. | Net (loss) from investment securities | 29.2 | (287,676) | (18,962) |
| 5. 6. VI. | Other operating income Other operating expenses Net profit from other activities | 30 | 10,569,077 (2,141,843) 8,427,234 | 7,000,462 (1,168,796) 5,831,666 |
| VII. | Income from capital contribution, equity investments | 31 | 71,871 | 627,606 |
| VIII. | Operating expenses | 32 | (20,854,118) | (19,188,990) |
| IX. | Net profit from operating activities before credit provision expenses | | 57,611,275 | 49,185,947 |
| х. | Provision expenses for credit losses | | (27,250,448) | (24,991,748) |
| XI. | Profit before tax | | 30,360,827 | 24,194,199 |
| 7. | Current corporate income tax expense | 33 | (6,101,799) | (4,737,411) |
| XII. | Corporate income tax expense | | (6,101,799) | (4,737,411) |
| XIII. | Profit after corporate income tax | | 24,259,028 | 19,456,788 |
| | | | | |

Prepared by

Tran Thi Thu Huong

Deputy Head of Financial Accounting Department Approved by

Nguyen Hai Hung

Chief Accountant

Approved by

NGÁN HÀNG

THƯƠNG MẠI GÓ PHÁN

CÔNG THƯƠNG

NGÂN HÀNG

CÔNG THƯƠNG

Nguyen Tran Manh Trung General Director

28 February 2025

108 Tran Hung Dao, Hoan Kiem

Issued under Circular No. 49/2014/TT-NHNN

Hanoi, S.R Vietnam

dated 31 December 2014 of the SBV

SEPARATE CASH FLOW STATEMENT

For the year ended 31 December 2024

Unit: VND Million

| NO. | ITEMS | Current year | Prior year |
|------|--|---------------|-------------------------------|
| CASI | I FLOWS FROM OPERATING ACTIVITIES | | |
| 01 | Interest and similar income received | 123,781,133 | 128,756,848 |
| 02. | Interest and similar expenses paid | (68,576,472) | (72,374,325) |
| 03. | Income received from services | 5,319,355 | 5,762,682 |
| 04. | Net cash received from trading foreign currencies and securities | 4,113,387 | 4,285,168 |
| 05. | Other (expense)/income | (764,452) | 405,969 |
| 06. | Cash recovered from bad debts written off or compensated by provision for credit losses | 7,492,106 | 4,607,782 |
| 07. | Payments to employees and for operating management | (19,807,374) | (17,108,267) |
| 08. | Corporate income tax paid for the year | (5,821,627) | (4,623,873) |
| | Net cash from operating profit before movements in assets and working capital | 45,736,056 | 49,711,984 |
| | | (222 224 262) | (212.016.262) |
| | Changes in operating assets | (277,084,068) | (213,016,363) |
| 09. | Changes in placements with and loans to other credit institutions | 7,434,799 | (9,562,440) |
| 10. | Changes in trading securities | (33,376,500) | (8,082,754) 3,077,852 |
| 11. | Changes in derivatives and other financial assets | (18,075) | |
| 12. | Changes in loans to customers | (247,943,981) | (196,565,980) (26,684,066) |
| 13. | Changes in provisions for credit losses | (18,417,106) | 24,801,025 |
| 14. | Changes in other operating assets | 15,236,795 | 24,801,025 |
| | Changes in operating liabilities | 333,295,783 | 191,107,275 |
| 15. | Changes in borrowings from the Government and the SBV | 132,469,999 | (82,965,197) |
| | Changes in deposits and borrowings from other credit | (27,898,561) | 04 (24 05) |
| 16. | institutions | · | 91,631,052 |
| 17. | Changes in deposits from customers | 194,003,403 | 162,255,518 |
| 18. | Changes in issued valuable papers (excluding issued valuable papers charged to financial activities) | 36,477,863 | 24,005,308 |
| 19. | Changes in grants, trusted funds and borrowings where the Bank bears risks | (84,496) | (228,202) |
| 20. | Changes in derivatives and other financial liabilities | (136,437) | 552,633 |
| 21. | Changes in other operating liabilities | (1,535,988) | (4,143,837) |
| ı. | Net cash generated by operating activities | 101,947,771 | 27,802,896 |

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108 Tran Hung Dao, Hoan Kiem Hanoi, S.R Vietnam Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014 of the SBV

SEPARATE CASH FLOW STATEMENT (Continued)

For the year ended 31 December 2024

Unit: VND Million

| NO. ITEMS | Current year | Prior year |
|---|--------------|-------------|
| CASH FLOWS FROM INVESTMENTING ACTIVITIES | | |
| 01. Acquisition of fixed assets | (1,284,157) | (781,738) |
| 02. Proceeds from sales, disposal of fixed assets | 14,715 | 10,303 |
| 03. Expenses on sales, disposal of fixed assets | (2,641) | (2,591) |
| 04. Investments in other entities | - | (283,800) |
| O5. Dividends and profit received from long-term investments and capital contribution | 71,871 | 627,606 |
| II. Net cash (used in) investing activities | (1,200,212) | (430,220) |
| III. Net increase in cash and cash equivalent | 100,747,559 | 27,372,676 |
| V. Cash and cash equivalents at the beginning of the year | 273,371,122 | 245,998,446 |
| VI. Cash and cash equivalents at the end of the year (Note 34) | 374,118,681 | 273,371,122 |

Prepared by

Tran Thi Thu Huong
Deputy Head of Financial
Accounting Department

Approved by

Nguyen Hai Hung Chief Accountant Approved by

Nguyen Tran Manh Trung

28 February 2025

General Director

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VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE

108 Tran Hung Dao, Hoan Kiem Hanoi, S.R Vietnam

NOTES TO THE SEPARATE FINANCIAL STATEMENTS

These notes are an integral part of and should be read in conjunction with the accompanying separate financial statements

1. GENERAL INFORMATION

Vietnam Joint Stock Commercial Bank for Industry and Trade (herein referred to as "the Bank"), international name is Vietnam Joint Stock Commercial Bank for Industry and Trade (referred to as "VietinBank") is a joint stock commercial bank incorporated and registered in the Socialist Republic of Vietnam.

Establishment and operation

The Bank was incorporated on the basis of equitizing Vietnam Bank for Industry and Trade, a State-owned commercial bank that was incorporated under the name of Vietnam Industrial and Commercial Bank in accordance with Decree No. 53/ND-HDBT dated 26 March 1988 of the Council of Ministers on the organization of the State Bank of Vietnam ("SBV"). The Bank was officially renamed Vietnam Bank for Industry and Trade in accordance with Decision No. 402/CT dated 14 November 1990 granted by the Chairman of the Council of Ministers and remodeled to become a State Corporation under Decision No. 285/QD-NH5 dated 21 September 1996 of the Governor of the SBV. On 25 December 2008, Vietnam Bank for Industry and Trade successfully carried out its initial public offering.

On 03 July 2009, the Bank was equitized and renamed Vietnam Joint Stock Commercial Bank for Industry and Trade according to Establishment and Operation License No. 142/GP-NHNN dated 03 July 2009 issued by the SBV and Business Registration Certificate No. 0103038874 dated 03 July 2009 issued by Hanoi Authority for Planning and Investment. The latest (13th) amended Enterprise Registration Certificate No. 0100111948 was issued by Hanoi Authority for Planning and Investment on 08 January 2024. On 17 June 2022, the SBV granted Establishment and Operation License No. 13/GP-NHNN to replace the Establishment and Operation License No. 142/GP-NHNN dated 03 July 2009 and amending and supplementing decisions relating thereto from 2017 to 2021. The latest amending and supplementing decision related to the Establishment and Operation License was issued by the SBV on 21 February 2025.

The Bank was established to carry out banking activities under its Establishment and Operation License and Enterprise Registration Certificate, including receiving demand deposits, term deposits, savings deposits and other types of deposits; credit granting; opening current accounts for customers; providing domestic payment services; opening accounts; organizing internal payment and joining the national interbank payment system; providing cash management, banking and financial advisory services; services of managing, preserving assets, leasing cabinets, safe boxes; participating in bidding, purchasing and selling for Treasury bills, negotiable instruments, Government bonds, SBV bills and other valuable papers on the money market; buying and selling Government bonds and corporate bonds; issuing certificates of deposit, promissory notes, treasury bills and bonds to mobilize capital according to the provisions of Law on credit institutions, Law on securities, the Government's regulations and the SBV's guidance; borrowing capital from the SBV in the form of refinancing according to the provisions of the Laws of the SBV and the SBV's guidance; having borrowings to/from and deposits at/from other credit institutions, branches of foreign banks, domestic and foreign financial institutions according to the provisions of law and the SBV's guidance; carrying out capital contribution, shares acquisition according to the provisions of law and the SBV's guidance; acting as trustor, trustee and agent in banking-related activities, insurance business and asset management according to the provisions of law and the SBV's guidance; trading and providing foreign exchange services on the domestic and international market within the scope prescribed by the SBV; trading, supplying interest rate derivatives; providing securities depository and gold trading services; e-wallet; supplying commodity price derivative products; investing in Government bond futures contracts; providing clearing and settlement services for securities transactions in accordance with the Securities Law; supervising bank according to securities regulation; agent in settlement.

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Charter capital

The Bank's charter capital under the Establishment and Operation License No. 142/GP-NHNN dated 03 July 2009 is VND 11,252,973 million, of which State-owned capital is VND 10,040,855 million and capital raised from the Initial Public Offering is VND 1,212,118 million.

On 18 October 2010, the Bank completed its share issuance with 391,931,841 shares additionally issued, of which 76,848,603 shares were issued in form of share dividend payment and 315,083,238 shares were sold to the Bank's shareholders.

On 10 March 2011, the Bank completed its share issuance to a strategic shareholder with the total number of newly issued shares of 168,581,013.

On 28 December 2011, the Bank completed its share issuance to the existing shareholders with the total number of newly issued shares of 337,162,100.

On 13 April 2012, the Bank completed its share issuance to the existing shareholders with the total number of new issued shares of 598,782,376.

On 14 May 2013, the Bank completed its share issuance to Bank of Tokyo-Mitsubishi UFJ, Ltd. with the total number of newly issued shares of 644,389,811.

On 22 October 2013, the Bank completed its share issuance to the existing shareholders with the total number of newly issued shares of 457,260,208.

On 21 July 2021, the Bank completed its share issuance to the existing shareholders for dividend payment purpose with the total number of newly issued shares of 1,082,346,053.

On 14 December 2023, the Bank completed its share issuance to the existing shareholders for dividend payment purpose with the total number of newly issued shares of 564,241,139.

Accordingly, as at 31 December 2024, the Bank's charter capital is VND 53,699,917 million. In which, proportion of ownership interest of the Government is 64.46% and proportion of ownership interest of strategic shareholder named The Bank of Tokyo – Mitsubishi UFJ is 19.73%

Operating network

The Head Office of the Bank is located at 108 Tran Hung Dao Street, Hoan Kiem District, Hanoi, Vietnam. As at 31 December 2023, the Bank has one (01) Head Office; two (02) local representative offices (in Da Nang and Ho Chi Minh City) and (01) overseas representative office in Myanmar; eight (08) administrative units including: one (01) School of Human Resource Development and Training, one (01) Card centre, one (01) Trade Finance Centre, five (05) Cash management centres; one hundred and fifty seven (157) branches and nine hundred and fifty three (953) transaction offices (including two (02) overseas branches).

Subsidiaries

As at 31 December 2024, the Bank has seven (07) subsidiary companies and one (01) subsidiary bank as follows:

Leasing

No

1

Name

Company Limited -

Finance

Commercial for Industry

VietinBank

Money

8

Company

VietinBank

Limited

Proportion of

Ownership of

the Bank

100%

Nature of

Business

Finance

leasing

Monetary

intermediary

Finance and

banking

transfer

100%

100%

| | , | | | |
|---------|----------------------|--|------------------|-----------|
| | Trade | Hanoi Authority for Planning and | | |
| | | Investment, the 11 th amendment dated | | |
| | | 01 June 2022 | | |
| 2 | Vietnam Bank for | Establishment and Operation License No. | Securities | 75.64% |
| | Industry and Trade | 107/UBCK-GP dated 01 July 2009 issued | activities | |
| | Securities Joint | by the State Securities Commission and | | |
| | Stock Company | latest Amended License No. 103/GPDC- | | |
| | | UBCK dated 17 January 2025 | | |
| 3 | Asset Management | Business Registration Certificate No. | Asset | 100% |
| | Company Limited - | 0302077030 dated 20 July 2010 issued by | management | |
| | Viet Nam Joint Stock | Department of Planning and Investment | | |
| | Commercial Bank | of Ho Chi Minh City, the 6 th amendment | | |
| | for Industry and | dated 12 January 2021 | | |
| | Trade | | | |
| 4 | VietinBank | Establishment and Operation License No. | Non-life | 73.37% |
| | Insurance Joint | 21GP/KDBH dated 12 December 2002 | insurance | <i>()</i> |
| | Stock Corporation | issued by the Ministry of Finance and | | <u>:\</u> |
| | | Amended License No. 21/GPDC34/KDBH | | Į į |
| | | dated 20 November 2024 by the Ministry | | // |
| <u></u> | | of Finance | | |
| 5 | VietinBank Gold and | Enterprise Registration Certificate No. | Trading, | 100% |
| | Jewellery Trading | 0105011873 dated 25 November 2010 | producing and | |
| | Company Ltd | granted by Hanoi Authority for Planning | , | |
| | | and Investment, the 11 th amendment | silver, precious | |
| | | dated 02 July 2024 | stones | |
| 6 | VietinBank Fund | Establishment and Operation License No. | Fund | 100% |
| | Management | 50/UBCK-GP dated 26 October 2010 | management | |
| | Company Limited | issued by State Securities | | |
| | | Commission and Amended License No. | | |
| | | 46/GPDC-UBCK dated 21 June 2024 | | |

Operating License

License of Establishment and Operation

No. 53/1998/QD-NHNN5 dated 26

Bank | 1st Business Registration Certificate No.

and 0101047075 dated 31 August 2009 by

Viet Nam Joint Stock | January 1998 issued by the SBV and the

Global Enterprise Registration Certificate No.

issued by Hanoi Authority for Planning

and Investment, the 1st amendment

068/NHCHDCNDL dated 08 July 2015

granted by Bank of the Lao P.D.R and Amended License No. 2947/Chtaw dated

Lao Enterprise Registration Certificate No.

Transfer 0105757686 dated 03 January 2012

dated 13 March 2015

27 September 2023

The total number of employees of the Bank as at 31 December 2024 was 22,492 (as at 31 December 2023: 22,333).

Disclosure of information comparability in the separate financial statements

The comparative figures are the figures of the Bank's audited separate financial statements for the year ended 31 December 2023.

2. ACCOUNTING CONVENTION AND FINANCIAL YEAR

Accounting convention

The accompanying separate financial statements, expressed in Vietnam Dong (VND), are prepared under the historical cost convention and in accordance with Vietnamese Accounting Standards, accounting regime applicable to credit institutions in Vietnam and legal regulations relating to separate financial reporting. However, due to the Bank's large scale of operation, for the purpose of preparing these separate financial statements, the figures are rounded to and presented in millions of Vietnam Dong (VND Million). This presentation does not materially impact the separate financial statements in terms of the separate financial position, the separate financial performance and separate cash flows of the Bank. With regard to the number of shares, the Bank presented the items in Note 24.3.

The accompanying separate financial statements are not intended to present the separate financial position, separate financial performance and separate cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

Financial year

The Bank's financial year begins on 01 January and ends on 31 December.

3. ADOPTION OF NEW ACCOUNTING GUIDANCE AND NEW GUIDANCES IN ISSUE BUT NOT YET EFFECTIVE

Adoption of new accounting guidance

Law on Credit Institutions No. 32/2024/QH15 dated 18 January 2024

On 18 January 2024, the National Assembly issued the Law on Credit Institutions No.32/2024/QH15 ("Credit Institutions Law 2024") regulating the establishment, organization, operation, and early intervention, special control, reorganization, dissolution, bankruptcy of credit institutions; handling of bad debts and collateral for bad debts of credit institutions. The Law on Credit Institutions in 2024 takes effect from 01 July 2024, replacing the Law on Credit Institutions No. 47/2010/QH12 dated 16 June 2010 and the Law No. 17/2017/QH14 dated 20 November 2017 amending and supplementing a number of articles of the Law on Credit Institutions, except for certain provisions effective from 01 January 2025.

Circular No. 06/2024/TT-NHNN dated 18 June 2024

On 18 June 2024, the State Bank ("SBV") issued Circular No. 06/2024/TT-NHNN ("Circular 06") amending and supplementing a number of articles of Circular No. 02/2023/TT-NHNN ("Circular 02") dated 23 April 2023 of the State Bank of Vietnam regulating credit institutions on debt rescheduling and retention of debt category to assist business in difficulties. Accordingly, Circular 06 stipulating the restructuring of debt repayment terms for customers according to the provisions of this Circular has been implemented from the effective date of this Circular until 31 December 2024. Circular 06 takes effect from 18 June 2024.

Circular No. 31/2024/TT-NHNN dated 30 June 2024

On 30 June 2024, the State Bank of Vietnam issued Circular No. 31/2024/TT-NHNN ("Circular 31") regulating the classification of assets in the operations of commercial banks, non-bank credit institutions, and foreign bank branches. Circular 31 replaces Circular No. 11/2021/TT-NHNN dated 30 July 2021 ("Circular 11") of the State Bank of Vietnam regulating asset classification, risk provisioning levels and methods, and the use of provisions to handle risks in the operations of credit institutions and foreign bank branches. Circular 31 takes effect from 01 July 2024.

Decree No. 86/2024/ND-CP dated 11 July 2024

On 11 July 2024, the Government issued Decree No. 86/2024/ND-CP ("Decree 86") regulating the risk provisioning levels and methods, and the use of provisions to handling risks in the operations of credit institutions, foreign bank branches and cases where credit institutions are required to derecognize interest receivables that had been recorded. Decree 86 takes effect from 11 July 2024.

Key changes of Circular 31 and Decree 86 that have a material impact on the Bank's separate financial statements in the future include the following:

- Regarding the classification of assets with credit risk, Circular 31 supplements requirements for debts
 arising from L/C operations, and removes requirements for purchases of promissory notes and bills
 of credit domestically issued by credit institutions, foreign bank branches;
- Regarding methods and principles of debt classification, Circular 31 amends and supplements requirements relating to the following: the principles of classification of entrusted amounts to issue letters of credit; the debts that a credit institution accepting mandatory transfer sells to a credit institution undergoing mandatory transfer according to a mandatory transfer plan approved by a competent authority, but proceeds from selling debts have not been fully recovered; the payment amount for purchase or for entrustment to purchase unlisted bonds whose terms can be extended in accordance with the law; discounting negotiable instruments and other valuable papers; debts arising from L/C operations; loans and deposits of a supporting credit institution at a special-control credit institution; loans, guarantees, deposits of credit institutions accepting mandatory transfer and other credit institutions at commercial banks undergoing mandatory transfer; debts that have their repayment terms restructured;
- For debts whose interest are exempted or reduced in according to the State Bank's regulations on restructuring debt repayment terms, exempting or reducing interest and fees, maintaining the debt group to support customers affected by Covid-19 are allowed to be reclassified into lower risk debt groups (including group 1) when fully meeting the conditions as prescribed in Circular 31; and
- Other debts arising between credit institutions and foreign bank branches in Vietnam from activities governed by Decree 86 are not subject to general provisioning.

;

Decision No. 1510/QD-TTg and Circular No. 53/2024/TT-NHNN dated 04 December 2024

On 04 December 2024, the Prime Minister issued Decision No. 1510/QD-TTg ("Decision 1510") on the classification of assets, the risk provisioning levels and methods, and the use of provisions to handle risk related to loans of borrowers in difficulties due to the impact and damage of Storm No. 3. On the same date, the State Bank of Vietnam (SBV) issued Circular No. 53/2024/TT-NHNN ("Circular 53") stipulating the restructuring of loan repayment terms for borrowers in difficulties due to the impact of Storm No. 3 and flooding, landslides in the aftermath of Storm No. 3. Decision 1510 and Circular 53 take effect from 04 December 2024.

Key provisions of Decision 1510 and Circular 53 that have an impact on the Bank's separate financial statements for the current year include the following:

- Regulations on the conditions of loans eligible for restructuring, including the outstanding principal and/or interest that are restructured in terms of repayment deadlines, and the permission to maintain the debt group and classification after restructuring debt repayment terms; and
- Regulations for the restructuring of debt repayment terms for eligible customers under Circular 53 which will be implemented from the effective date of this Circular until 31 December 2025, with no limitation on the number of times repayment terms to be restructured.

The Board of Management has applied the Law on Credit Institutions in 2024, Decree 86, Decision 1510 and the aforementioned Circulars in the Bank's separate financial reporting for the year ended 31 December 2024.

New guidance in issue but not yet effective

Law No. 56/2024/QH15 dated 29 November 2024

On 29 November 2024, the National Assembly of Vietnam issued Law No. 56/2024/QH15 ("Law 56") amending Law on Securities, Law on Accounting, Law on Independent Audit, Law on State budget, Law on Management and Ue of Public Property, Law on Tax Administration, Law on Personal Income Tax, Law on National Reserves and Law on Penalties for Administrative Aiolations. Law 56 takes effect from 01 January 2025, except for certain provisions effective from 01 April 2025 and 01 January 2026.

The Board of Management assesses that the adoption of the Law 56 may not have any material impact on the comparative figures of the Bank's separate financial statements in future periods.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies which have been adopted by the Bank in the preparation of these separate financial statements are as follows:

Estimates

The preparation of the separate financial statements in conformity with Vietnamese Accounting Standards, accounting regime applicable to credit institutions in Vietnam and legal regulations relating to separate financial reporting requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the separate financial statements and the reported amounts of revenues and expenses during the financial year. Although these accounting estimates are based on the Board of Management's best knowledge, actual results may differ from those estimates and assumptions.

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Foreign currencies

According to the Bank's accounting system, all transactions are recorded in original currencies. At the reporting date, monetary assets and liabilities denominated in foreign currencies are translated into VND using the average buying and selling spot exchange rates at the close of business of the year-end date if the difference between this rate and the weighted average buying and selling exchange rate of the same day is less than 1% (see details of foreign currency rates applied as at 31 December 2024 in Note 49). Otherwise, the Bank uses the weighted average buying and selling exchange rates ruling at the year-end date for conversion. Income and expenses arising in foreign currencies of the Bank are converted into VND at exchange rates ruling at the transaction dates. Foreign exchange differences arising from the translation of monetary assets and liabilities from foreign currencies into VND are recognized in the separate income statement.

Cash and cash equivalents

Cash and cash equivalents comprise cash, current accounts at the SBV, treasury bills and other short-term valuable papers that are qualified for being discounted at the SBV, current accounts, time deposits with term of three months or less from the deposit date at other credit institutions and securities investment with the original maturity of three months or less from the transaction date.

Placements with and loans to other credit institutions

Placements with and loans to other credit institutions are disclosed and presented at their outstanding principal amounts at the end of the financial year.

The credit risk classification for placements with and loans to other credit institutions and the corresponding provisioning shall comply with the provisions of the Circular 31 and Decree 86. Accordingly, the Bank makes specific provisions for deposits (except for current deposits at other domestic credit institutions and foreign bank branches, and placements with Vietnam Bank for Social Policies following the regulations of the SBV on maintaining the balance of deposits at Vietnam Bank for Social Policies of state credit institutions) at other credit institutions and foreign bank branches as prescribed by law, and deposits (except for current deposits) at overseas credit institutions in a similar way to those for loans to customers.

Derivatives

Foreign currency forward and swap contracts

For foreign currency forward and swap contracts, the difference between equivalent VND amounts of foreign currency purchase/sale commitments using the forward exchange rate and the spot exchange rate as at effective date of the contract is recognized immediately at the effective date of the contract under "Interest and fee receivables" item or "Interest and fee payables" item in the separate statement of financial position. The difference is subsequently allocated to "Net gain/(loss) from foreign currency trading" item over the term of the contract.

As at the date of the separate financial statements, commitments of foreign currency forward contracts and swap contracts are revaluated and exchange differences arising from the revaluation of foreign currency-denominated balances of these contracts are recognized in the separate income statement.

Interest rate swap contracts

Commitments of one-currency-interest-rate swap contracts are not recorded in the separate statement of financial position. For two-currency-interest-rate swap contracts with nominal principal swap, commitments are recognized in the separate statement of financial position. Income and expenses arising from interest rate effects are recorded on the accrual basis. For two-currency-interest-rate swap contracts without nominal principal swap, commitments are recognized in the separate statement of financial position at the date of principal exchange. Income and expenses arising from interest rate effects are recorded on the accrual basis.

Loans to customers

Loans to customers are disclosed and presented at their principal amounts outstanding at the end of the financial year.

Provision for credit losses

Classification of loans and provision for credit losses

Under Circular 31 and Decree 86, the Bank is required to apply loan classification and credit risk provisioning to the Assets (hereinafter referred to as "debts") including:

- Loans;
- Finance leasing;
- Discounts, rediscounts of negotiable instruments and other valuable papers;
- Factoring;
- Credit facilities in the form of credit card issuance;
- Payments on behalf under off-balance-sheet commitments include payments made on behalf of customers under transactions of guarantee and letters of credit (L/C) (except for payments made on behalf of customers under transactions of Usance Payable at Sight (UPAS) L/C that allow the beneficiary to be paid immediately or before the L/C due date, and those under transactions of L/C reimbursement as agreed with customers using the reimbursing bank's funds from the date the reimbursing bank pays the beneficiary; transactions of L/C payment negotiation) and other payments made on behalf of customers under off-balance sheet commitments;
- Amounts for purchase and entrustment of purchase of corporate bonds (including bonds issued by other credit institutions) which have not yet been listed on stock exchanges nor registered for trading on the UPCoM trading system (hereinafter referred to as unlisted bonds), excluding the purchase of unlisted bonds with trusted funds to which the trustee bears the risk;
- Credit granting entrustment;
- Deposits (except for current accounts at other domestic credit institutions and foreign bank branches, and deposits at Vietnam Bank for Social Policies following regulations of the SBV on maintaining the balance of deposits at Vietnam Bank for Social Policies of state credit institutions) at other credit institutions and foreign bank branches as prescribed by law, and deposits (except for current deposits) at overseas credit institutions;
- Debt sale and purchase according to the State Bank's regulations except for bad debt buying and selling transactions conducted between credit institutions or foreign bank branches and Vietnam Asset Management Company (VAMC);
- Repos of Government bonds in the stock market following the law on issuance, registration, depository, listing and trading of Government debt securities in the stock market;
- Purchase of certificates of deposit issued by other credit institutions and foreign bank branches;



- Transactions of Usance Payable at Sight (UPAS) L/C that allow the beneficiary to be paid immediately or before the L/C due date, and those under transactions of L/C reimbursement as agreed with customers using the reimbursing bank's funds from the date the reimbursing bank pays the beneficiary; transactions of L/C payment negotiation; and
- Outright purchase without recourse of sets of documents presented under L/Cs, except where a commercial bank or foreign bank branch purchases outright without recourse of documents presented under an L/C which it issued.

Accordingly, customers' loans are determined to be the highest of risk group as classified under Article 10 and Article 11 of Circular 31 and customers' highest debt group at credit institutions provided by the Credit Information Center ("CIC") of the SBV at the time of loan classification.

The Bank maintains the same debt group for a number of loans in accordance with the provisions of Circular No. 10/2015/TT-NHNN dated 22 July 2015 and Circular No. 25/2018/TT-NHNN dated 24 October 2018 of the SBV amending and supplementing a number of articles of Circular No. 10/2015/TT-NHNN guiding the implementation of some contents of the Government's Decree No. 55/2015/ND-CP dated 09 June 2015 ("Decree 55") on credit policies for agricultural and rural development; Circular 02 and Circular 06 of SBV amending and supplementing a number of articles of Circular 02 providing instructions for credit institutions and foreign bank branches on debt rescheduling and debt category maintaining to assist borrowers in difficulty and documents of the SBV on debt classification and risk provisioning.

Loans are classified by risk level into the following groups: Standard, Special mention, Substandard, Doubtful and Loss. Loans classified as either Substandard, Doubtful or Loss are considered bad debts. Loan classification and provision for credit losses will be made at the end of each month and recognized in the following month. Provision for credit losses as at 31 December is recognized in the separate income statement for that year.

The specific provision at the year-end date is calculated by subtracting the discounted value of collaters from the remaining loan balance multiplied by the specific provision rate based on the loan classification result at the year-end. The specific provision rate for each debt group as prescribed in Decree 86 is prescribed as follows:

| | Group | Provision rate |
|---|-----------------|----------------|
| 1 | Standard | 0% |
| 2 | Special mention | 5% |
| 3 | Substandard | 20% |
| 4 | Doubtful | 50% |
| 5 | Loss | 100% |

The additional specific provision to be made is specified in Circular 02. Accordingly, the Bank is required to make specific provision for debts to customers whose repayment terms of the remaining principal balance are rescheduled as prescribed by this Circular as follows:

- Up to 31 December 2023: by at least 50% of the specific provision to be additionally made; and
- Up to 31 December 2024: 100% of the specific provision to be additionally made.

Following Decree 86, a general provision is made for credit losses that are yet to be identified during the loan classification and specific provisioning process as well as in cases where the credit institutions encounter potential financial difficulties due to the deterioration in loan quality. Accordingly, the Bank is required to make and maintain a general provision at 0.75% of the total outstanding loan balances which are classified into groups 1 to 4, excluding deposits at domestic credit institutions and foreign bank branches in Vietnam as prescribed by law and deposits at overseas credit institutions; loans and forward purchase of valuable papers among credit institutions and foreign bank branches in Vietnam; purchases



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of certificates of deposit or bonds issued locally by other credit institutions and foreign bank branches; and repurchase agreements of Government bonds on the stock market in accordance with the legal regulations on issuance, registration, depository listing and trading of government debt instruments in the stock market and other debts arising between credit in institutions and foreign bank branches in Vietnam in accordance with the provisions of law.

Write-off of bad debts

Provision is recorded as an expense on separate income statement and used to write – off bad debts. In accordance with Decree 86, the Bank must set up Risk Management Committee to deal with bad debts if they are classified as Group 5, or if borrowers are either liquidated or bankrupted legal entities, or deceased or missing individual.

Classification of off-balance-sheet commitments

The Bank classifies guarantee, acceptances of payment and irrevocable loan commitments and other credit risk-bearing commitments (collectively referred to as "off-balance-sheet commitments") into groups as stipulated in Article 09, Article 10, or Article 11 of Circular 31. Accordingly, off-balance-sheet commitments are classified by risk level into the following groups: Standard, Special mention, Substandard, Doubtful and Loss.

The Bank does not make general and specific provisions for off-balance-sheet commitments in accordance with the guidance of Decree 86.

Investments

Trading securities

Trading securities include debt securities, equity securities and other securities that the Bank has bought and had the intention to sell in the near future to gain benefits from price differences. Trading securities are recognized at cost at the date of transaction and subsequently recorded at cost during the holding period. Interest and cash dividends derived from trading securities are recognized on a cash basis in the separate income statement.

These securities are subject to impairment review at the date of the separate financial statements. Provisions for securities that are stipulated in the scope of Circular 31 (as described in the summary of significant accounting policies for "Provision for credit losses") are made in accordance with Decree 86. Provisions for impairment of securities that are not stipulated in the scope of Circular 31 are made when their carrying values are higher than their market values determined in accordance with prevailing accounting regulations. Provision for impairment is recognized in the separate income statement as "Net gain/ (loss) from trading securities".

Investment securities

Available-for-sale investment securities

Available-for-sale securities include debt and equity securities that the Bank holds for investment and available-for-sale purposes, not frequently traded but can be sold when there is a benefit. For equity securities, the Bank is neither the founding shareholder nor the strategic partner of the investees.

Available-for-sale equity securities are recognized at cost at the transaction date and subsequently recorded at cost during the holding period.

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Available-for-sale debt securities are initially recognized at par value at the transaction date. Accrued interest before the acquisition date (for debt securities with interest payment in arrears) or interest income received upfront awaiting amortization (for debt securities with interest payment in advance) is recorded in a separate account. Any discount or premium, which is the difference between the cost and the amount equal to par value plus (+) accrued interest before the acquisition date (if any) or minus (-) interest received upfront awaiting amortization (if any), is also recorded in a separate account.

During the term of those securities in subsequent period, these securities are recorded at par value, and the discount/premium (if any) is amortised into the separate income statement using the straight-line method over the estimate remaining term of securities. The interest received during the securities term is recorded as follows: accumulative interest income before the purchasing date is recorded as a decrease from the cost of such securities and the same amount is credited into the accrued interest income; accumulative interest income after the purchasing date is recognised as the Bank's income on an accrual basis. Interest received in advance is recorded as income from securities investment using the straight-line method over the period of securities investment.

Periodically, available-for-sale securities are subject to impairment review. Provisions for securities that are stipulated in the scope of Circular 31 (as described in the summary of significant accounting policies for "Provision for credit losses") are made in accordance with Decree 86. Provisions for impairment of securities that are not stipulated in the scope of Circular 31 are made when their carrying values are higher than their market values determined in accordance with prevailing accounting regulations. Provision for impairment is recorded in the separate income statement as "Net gain/(loss) from investment securities".

Held-to-maturity investment securities

Held-to-maturity investment securities are debt securities that the Bank purchases for investment purposes to gain interest and the Bank has the intention and the capacity to hold the securities until maturity. Held-to-maturity securities have determinable value and fixed maturity dates. In case of being sold before maturity, they will be reclassified as trading or available-for-sale securities. Held-to-maturity investment securities are recognized similarly to available-for-sale debt securities.

Periodically, held-to-maturity securities are subject to impairment review. Provisions for securities that are fallen within the scope of Circular 31 (as described in the summary of significant accounting policies for "Provision for credit losses") are made in accordance with Decree 86. Provisions for impairment of securities that are not fallen within the scope of Circular 31 are made when their carrying values are higher than their market values determined in accordance with prevailing accounting regulations. Provision for impairment is recorded in the separate income statement as "Net gain/(loss) from investment securities".

Reclassification

According to Official Letter No. 2601/NHNN-TCKT dated 14 April 2009 by the SBV, reclassification after the transaction date is made only once for each item of investment securities. In special cases or in case a large number of securities have to be reclassified (greater than or equal to 50% of the total value of the portfolio), the Bank will disclose the effect of reclassification on total assets, liabilities, equity, income and expenses of the Bank in the separate financial statements.

Investment in subsidiaries

Investment in subsidiaries over which the Bank has control rights is carried at cost in separate financial statements. Distributions from accumulated net profits of subsidiaries arising subsequently to the acquisition date are recognized in the separate income statement for the year. Distributions from other sources are considered recovery of investments and are deducted from the cost of the investments.

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Investments in joint ventures

Investment in a joint venture is a contractual arrangement whereby the Bank and other parties undertake an economic activity that is subject to joint control, i.e. that the strategic financial and operating policy decisions relating to the activities of the joint ventures require the unanimous consent of the parties sharing control.

Investments in joint ventures are carried at cost in separate financial statements. Accordingly, the Bank's contributed capital is initially recorded at cost. Distributions from accumulated net profits of the joint ventures arising subsequently to the date of acquisition are recognized in the separate income statement for the year. Distributions from sources other than from such profits are considered recovery of investments and are deducted from the cost of the investments.

Other long-term investments

Other long-term investments represent the Bank's capital investments in other enterprises at which the Bank either owns less than 11% of the voting rights and is a founding shareholder; or a strategic partner; or is capable of controlling, to some extent, the process of initiating and approving financial and operating policies of the investees, which is evidenced by a written agreement on delegating personnel for representation in the Board of Directors/Board of Management. These investments are initially recognized at cost at the transaction date and always carried at that cost during the subsequent holding period.

Provision for impairment of capital contribution, long-term investments

Provision for impairment of investments in capital contribution and long-term investments are made when the investee is operating at loss in accordance with prevailing accounting regulations.

Provision for impairment of capital contribution and long-term investments are recognized as an operating expense in the separate income statement. In case an investment is made in listed shares or the fair value of an investment is reliably determined, the provision is made based on the market value of the stock (similar to the provision for impairment of trading securities).

Recognition

The Bank recognizes investment securities and other investments at the date when the Bank performs the contractual terms (transaction-date based policy). Investment securities and other investments are initially recognized at cost. After initial recognition, investment securities and other investments are recognized under the above accounting policies.

Derecognition

Investment in securities is derecognized when the rights to receive cash flows from the investments end or when the Bank transfers to the buyer the significant risks and rewards associated with the ownership of the investments.

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Repurchase and re-sale contracts

Securities sold under agreements to be repurchased at a specific date in the future (repos) are recorded in separate financial statements. The corresponding cash received from these agreements is recognized in the separate statement of financial position as a borrowing and the difference between the sale price and the repurchase price is allocated to the separate income statement over the agreement validity period using the straight-line method based on the contractual interest rate.

Securities purchased under agreements to be resold at a specific date in the future (reverse repos) are not recognized in the separate financial statements. The corresponding cash paid under these agreements is recognized in the separate statement of financial position as a loan and the difference between the purchase price and resale price is amortized into the separate income statement over the agreement validity period using the straight-line method based on the contractual interest rate.

Trust activities and trusted funds

The value of trusted funds is recorded when the trust contracts have been signed and trusted funds have been realized. Rights and obligations of the trustor and trustee relating to profit and profit sharing, trust fees, other rights and obligations are compliant with the terms of the signed contracts. The assets that are held under custody services are not considered assets of the Bank and therefore, they are not recognized in the separate statement of financial position of the Bank.

Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation. The cost of tangible fixed asset comprises all of the Bank's purchase price plus any directly attributable costs of bringing the asset to working conditions for its intended use.

Costs related to additions and improvements are capitalized and expenditures for maintenance and repairs are charged to the separate income statement when incurred. When assets are sold or disposed of, their cost and accumulated depreciation are written off from the separate statement of financial position and any net gains or losses resulting from their disposals are recorded in the separate income statement.

Intangible assets

Intangible assets are stated at cost less accumulated amortization. The cost of an intangible asset comprises all the Bank's expenditures paid to acquire the asset until it is put into use.

Expenditures for improvements of intangible assets are capitalized. The expenditures related to intangible assets incurred after initial recognition and evaluated with certainty, increasing the economic benefits of the intangible fixed assets compared to the initial activity level, shall be capitalized. Other expenditures related to intangible assets incurred after initial recognition are charged to the separate income statement. When intangible assets are sold or disposed, their cost and accumulated amortization are written off from the separate statement of financial position and any net gains or losses resulting from their disposals are recorded in the separate income statement.

Leasing

A lease is classified as a finance lease when significant rights and risks relating to ownership of the leased item are transferred to the lessee. All leases other than finance leases are classified as operating leases.

Operating lease assets are recognized off the separate statement of financial position. Rentals under operating leases are recorded in "Operating expenses" on a straight-line basis over the lease term.

Depreciation and amortization

Depreciation and amortization of tangible fixed assets and intangible assets are calculated on a straightline basis over the estimated useful life of each asset as follows:

| <u>Assets</u> | Estimated useful lives (Years) |
|---|--------------------------------|
| Buildings and structures | 05 - 40 |
| Machinery and equipment | 03 - 07 |
| Motor vehicles and transmission equipment | 06 - 07 |
| Management tools, equipment and other tangible fixed assets | 03 - 06 |
| Computer software and other intangible assets | 02 - 05 |

Land use rights are not amortized if they are granted by the Government of Vietnam for an indefinite term. Land use rights with definite term are amortized over the granted term.

Prepaid expenses

Prepaid expenses include actual expenses that have arisen but are related to the results of production and business activities of many accounting periods. Prepaid expenses comprise prepaid office rentals and other prepaid expenses.

Office rentals represent the office rental paid in advance. Prepaid office rental is allocated to the separate income statement using the straight-line method over the rental period.

Other prepaid expenses include repair, maintenance costs for assets, costs of tools and supplies issued for consumption, prepaid service charges and other prepaid expenses, which are expected to provide future economic benefits to the Bank. These expenses are capitalized as prepaid expenses and are allocated to the separate income statement using the straight-line method over the period of three years or less in accordance with prevailing accounting regulations.

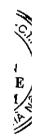
Receivables

Receivables other than those from credit activities in the Bank's operation are initially recognized at cost and subsequently recorded at cost. Other receivables are subject to impairment review based on the overdue status of the outstanding receivables or based on the expected loss for the following cases: institutional debtors who have fallen into bankruptcy or have been in the process of dissolution; or individual debtors who are missing, escaping, prosecuted, on trial or passed away even though receivables are not overdue. Provision expense incurred is recorded as "Operating expenses" in the separate income statement during the year.

Provision rates for doubtful receivables are applied in accordance with the prevailing accounting regulations.

Other provisions

Other provisions are recognized when the Bank has a present obligation as a result of a past event, and it is probable that the Bank will be required to settle that obligation. Other provisions are measured at the management's best estimate of the expenditure required to settle the obligation at the financial year end.



Capital and reserves

Common shares

Common shares are classified as owners' equity.

Share premium

When capital is received from shareholders, the difference between selling price and par value is recorded as share premium in owners' equity. Incurred expenses that directly relate to the issuance of common shares are recognized as a decrease in share premium.

Treasury shares

When issued shares are repurchased, the aggregate amount paid, including expenses that directly relate to the repurchase of shares, after deducting taxes, is recorded as treasury shares and stated as a decrease in owners' equity.

Distributed profit

Reserves are used for specific purposes and are appropriated from the Bank's profit after tax based on the regulated ratios in the following sequence:

- Supplementary charter capital reserve: 10% of profit after tax but not exceeding the Bank's charter capital;
- Financial reserve fund: 10% of profit after tax; and
- Development Investment fun and other reserves: established in accordance with current regulations and the Decisions of the General Shareholders' Meeting.

Bonus fund for the Board of Management, bonus and welfare fund are established in accordance with the decision of the General Shareholders' Meeting.

Revenue and expenses

Interest and similar income/expenses

Interest income and interest expenses are recognized in the separate income statement on the accrual basis. The recognition of accrued interest income arising from the loans that are classified from group 2 to group 5 in accordance with Circular 31, accrued interest income on loans restructured and maintained as Standard loan group (group 1) as prescribed in Circular 02, Circular 06 and Decree 55 will not be recognized in the separate income statement. Accrued interest income on such loans is recorded as an off-balance-sheet item and is recognized in the separate income statement upon actual receipt.

Income and expenses from interest on investments are recorded on the accrual basis. Accrued interest income of securities that are fallen within the scope of Circular 31 and classified from group 2 upwards is not recognized in the separate income statement for the year. These accruals are recorded as off-balance-sheet items and are only recognized in the separate income statement upon actual receipt.

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Income from service charges and commissions

Income from service charges and commissions is recorded in the separate income statement when service is rendered.

Income from guarantee and L/C commitment activities

Income from guarantee and L/C commitment activities is recognized on the accrual and allocation bases.

Income from securities trading

Income from securities trading is recognized as differences between selling price and cost of securities sold.

Recognition of dividends and profits received

Cash dividends and profits received from investment and capital contributions activities are recorded in the separate income statement when the Bank's right to receive dividends and profits has been established. Share dividends, which are distributed from profits of joint stock companies, are recognized neither as an increase in the value of received shares nor financial income in the separate financial statements but are only used for tracking the increase in the number of shares according to Circular No. 200/2014/TT-BTC dated 22 December 2014 issued by the Ministry of Finance.

Revenue from other services

When the contract results can be determined reliably, revenue will be recognized based on the level of work completion. If the contract results cannot be determined reliably, revenue will only be recognized at the recoverable level of the recorded expenses.

Recognition of receivables not yet collected

According to Circular No. 16/2018/TT-BTC dated 07 February 2018 ("Circular 16") issued by the Ministry of Finance, receivables recognized as accrued income but subsequently assessed to be not recoverable or not yet recoverable at the due date are recorded as reduction in revenue if the income has been accrued in the same financial year or recorded as other expenses if accrued in different financial year and monitored off-balance-sheet for collection. Upon actual receipt of these receivables, the Bank recognizes them as income according to the nature of the income in the separate income statement.

Expenses recognition principle

According to Circular 16, only incurred economic transactions which are deductible expenses in accordance with regulations of law on corporate income tax are recorded in the separate income statement by the Bank.

Taxation

Corporate income tax expense represents the sum of the current corporate income tax expense and deferred tax.

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The current corporate income tax expense is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the separate income statement because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible.

Deferred tax is recognized on temporary differences between carrying amounts of assets and liabilities in the separate financial statements and the corresponding tax bases. Deferred tax liabilities are generally recognized for all taxable temporary differences, unless they occurred from the initial recognition of an asset or liability of a transaction which has no impact on accounting profit or taxable profit/(loss) at the transaction date. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilized.

Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset is realized. Deferred tax is charged or credited to the separate income statement, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when the Bank has a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to corporate income taxes levied by the same tax authority and the Bank intends to settle its current tax assets and liabilities on a net basis.

The determination of the current corporate income tax expense is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.

Employee benefits

Post-employment benefits

Post-employment benefits are paid to retired employees of the Bank by the Social Insurance Agency, a government-affiliated agency. The Bank is required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 17.5% of the employee's monthly basic salary for their working period. In addition, the Bank shall pay a subsidy of 02 months of additional salary based on job positions with the average key performance indicator ("KPI") of the six consecutive months before retirement.

Severance allowance

According to Article 46 of Labour Code No. 45/2019/QH14 effective from 01 January 2021, the Bank is responsible to pay severance allowance for employees who have regularly been working at the Bank for 12 months or more, with half-month salary allowance for each working year (clauses 1, 2, 3, 4, 6, 7, 9 and 10 of Article 34 of the Labor Code), except for those who are eligible for receiving pension under the provisions of the law on social insurance and those as specified at Point e, Clause 1, Article 36 of the Labor Code 2019. The working period used for calculation of severance allowance excludes the period that employees benefit from unemployment insurance in accordance with regulations and the working period that employees have received severance allowance and retrenchment benefits from employers. The salary as the basis for calculation of severance allowance shall be the average salary of the last 06 months under the employment contract before the termination of labor.

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Unemployment insurance

According to Circular No. 15/2023/TT-BLDTBXH dated 29 December 2023 ("Circular 15") guiding the implementation of certain articles Circular No. 28/2015/TT-BLDTBXH dated 31 July 2015 ("Circular 28") of the Ministry of Labor - Invalids and Social Affairs and Decree No. 28/2015/ND-CP of the Government dated 12 March 2015 regulating the implementation of the Employment Law's provision on unemployment insurance, from 01 January 2009, the Bank is obliged to pay unemployment insurance for eligible employees at 1% of their salary fund allocated for unemployment insurance.

Related parties

The parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making decisions on financial and operating policies. A party is considered a related party with the Bank if:

- (a) Directly or indirectly through one or more intermediaries, the party:
 - Controls, or is controlled by, or is under common control by the Bank (including the holding company and its subsidiaries);
 - Contributes capital to the Bank and therefore has significant influence over the Bank;
 - Has joint control over the Bank;
- (b) The party is a joint venture or an associate of which the Bank is a venturer or an investor;
- (c) The party has a key management personnel who is also a member of the Board of Directors, Board of Supervisors, and Board of Management of the Bank;
- (d) The party is a close member of the family of any individual referred to in (a) or (c); or
- (e) The party is an entity that is, directly or indirectly controlled, jointly controlled or significantly influenced by, or of which, significant voting power in such entity resides with, any individual referred to in (c) or (d).

Offsetting

Financial assets and financial liabilities are offset and the net amounts are reported in the separate statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

5. CASH

| | closing balance | Opening balance |
|----------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Cash in VND | 9,601,064 | 8,536,838 |
| Cash in foreign currencies | 1,408,196 | 1,073,572 |
| | 11,009,260 | 9,610,410 |
| | | |

6. BALANCES WITH THE STATE BANK OF VIETNAM ("SBV")

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Current account at the State Bank of Vietnam | | |
| - in VND | 25,115,446 | 35,760,631 |
| - In foreign currencies | 9,315,707 | 4,835,924 |
| | 34,431,153 | 40,596,555 |

Balances with the SBV are for the purpose of payment and compulsory reserves at the SBV as required.

7. PLACEMENTS WITH AND LOANS TO OTHER CREDIT INSTITUTIONS

| Closing balance | Opening balance |
|-----------------|---|
| VND Million | VND Million |
| | |
| 242,404,919 | 187,679,595 |
| 130,784,401 | 86,748,801 |
| 111,620,518 | 100,930,794 |
| 128,847,338 | 72,526,574 |
| 56,150,000 | 23,680,000 |
| 72,697,338 | 48,846,574 |
| 371,252,257 | 260,206,169 |
| | |
| 2,500,000 | 7,597,604 |
| 1,111,649 | 8,980,821 |
| 3,611,649 | 16,578,425 |
| 374,863,906 | 276,784,594 |
| | VND Million 242,404,919 130,784,401 111,620,518 128,847,338 56,150,000 72,697,338 371,252,257 2,500,000 1,111,649 3,611,649 |

Analysis of placements with other credit institutions (except for current deposits at other domestic credit institutions and foreign bank branches, and placements with Vietnam Bank for Social Policies following the regulations of the SBV on maintaining the balance of deposits at Vietnam Bank for Social Policies of state credit institutions under Circular 31) and loans to other credit institutions by quality is as follows:

| | Closing balance | Opening balance |
|-------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Standard loans | 132,458,987 | 89,104,999 |
| Special-mentioned loans | - | _ |
| Sub-standard loans | - | - |
| Doubtful loans | - | - |
| Loss loans | - | - |
| | 132,458,987 | 89,104,999 |

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63,118

8. TRADING SECURITIES

| | Closing balance VND Million | Opening balance VND Million |
|---|-----------------------------|--------------------------------|
| Debt securities | - | 63,118 |
| Government bonds | | 63,118 |
| | - | 63,118 |
| Listing status of trading securities is as follows: | Classical Alberta | 0 |
| | Closing balance | Opening balance |
| | VND Million | VND Million |
| Debt securities | | |
| Listed | _ _ | 63,118 |

9. DERIVATIVES AND OTHER FINANCIAL ASSETS/(LIABILITIES)

Net book value

| _ | (at exchange rate as at the reporting date) | | |
|--|---|-----------------------|-------------|
| | Financial assets | Financial liabilities | Net amount |
| _ | VND Million | VND Million | VND Million |
| As at 31 December 2024 | | | |
| Currency derivative financial instruments | 18,075 | (298,910) | (280,835) |
| - Forward contracts | - | (298,910) | (298,910) |
| - Swap contracts | 18,075 | = | 18,075 |
| Interest rate derivative financial instruments | - | (117,286) | (117,286) |
| _ | 18,075 | (416,196) | (398,121) |
| As at 31 December 2023 | | | |
| Currency derivative financial instruments | - | (464,245) | (464,245) |
| - Forward contracts | - | (347,868) | (347,868) |
| - Swap contracts | - | (116,377) | (116,377) |
| Interest rate derivative financial instruments | - | (88,388) | (88,388) |
| | _ | (552,633) | (552,633) |

10. LOANS TO CUSTOMERS

| Closing balance | Opening balance |
|-----------------|---|
| VND Million | VND Million |
| 1,699,856,608 | 1,452,249,848 |
| 1,745,674 | 1,729,508 |
| 304,240 | 226,988 |
| 1,752,217 | 1,796,376 |
| 3,964,816 | 4,761,888 |
| 1,085,034 | <u>-</u> |
| 1,708,708,589 | 1,460,764,608 |
| | VND Million 1,699,856,608 1,745,674 304,240 1,752,217 3,964,816 1,085,034 |

^(*) Closing balance represents VND 1,085,034 million receivables under transactions of Usance Payable at Sight (UPAS) L/C following Circular 31 and Decree 86.

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Analysis of loans portfolio by quality

| | Closing balance | Opening balance |
|-----------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Standard loans | 1,664,709,576 | 1,421,723,848 |
| Special-mention loans | 23,147,823 | 22,645,316 |
| Sub-standard loans | 2,808,269 | 2,482,038 |
| Doubtful loans | 4,784,673 | 4,692,176 |
| Loss loans | 13,258,248 _ | 9,221,230 |
| | 1,708,708,589 | 1,460,764,608 |

Analysis of loan portfolio by original term

| | Closing balance | Opening balance |
|---------------------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Short-term loans (Up to 1 year) | 1,131,645,052 | 956,804,155 |
| Medium-term loans (From 1 to 5 years) | 94,589,115 | 81,937,114 |
| Long-term loans (Above 5 years) | 482,474,422 | 422,023,339 |
| | 1,708,708,589 | 1,460,764,608 |

Analysis of loan portfolio by type of customers and type of businesses

| _ | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| State-owned enterprises | 73,021,581 | 57,473,276 |
| State-owned one-member limited enterprises | 19,357,735 | 18,111,902 |
| Two or more member limited liability enterprises with more than 50% of the State's share holding | 7,902,552 | 7,315,26 |
| Other limited companies | 318,307,817 | 305,453,05/8 |
| Joint stock companies with more than 50% of the State's share-holding | 30,078,036 | 24,093,291 |
| Other joint stock companies | 472,314,935 | 404,203,159 |
| Partnership companies | 13,268 | 31,641 |
| Private companies | 14,373,231 | 13,762,447 |
| Foreign invested enterprises | 97,671,435 | 77,453,184 |
| Cooperatives, cooperative unions | 1,316,385 | 1,310,113 |
| Household businesses, individuals | 672,612,371 | 550,656,808 |
| Administrative units, the Party, unions and associations | 1,710,203 | 765,890 |
| Others | 29,040 | 134,013 |
| _ | 1,708,708,589 | 1,460,764,608 |

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Analysis of loan portfolio by sector

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Agriculture, forestry and aquaculture | 50,515,687 | 47,947,765 |
| Mining and quarrying | 8,438,507 | 8,626,119 |
| Production and processing | 342,057,544 | 302,092,123 |
| Electricity, fuel gas and water production and distribution | 80,483,524 | 67,663,097 |
| Construction | 80,000,568 | 78,625,067 |
| Wholesale and retail; repair of cars, motorcycles, motorbikes and other motor vehicles | 644,717,078 | 548,654,813 |
| Transport, warehouse and communication | 37,663,298 | 29,635,941 |
| Trade and service | 300,982,922 | 258,453,591 |
| Employment activities in households, production of material products and services for household self-consumption | 108,289,226 | 74,853,804 |
| Others | 55,560,235 | 44,212,288 |
| _ | 1,708,708,589 | 1,460,764,608 |

11. PROVISIONS FOR CREDIT LOSSES ON LOANS TO CUSTOMERS

Movements in provisions for credit losses on loans to customers for the year ended 31 December 2024 are as follows:

| | General provision | Specific provision | Total |
|--|-------------------|--------------------|--------------|
| | VND Million | VND Million | VND Million |
| Opening balance | 10,860,006 | 16,638,548 | 27,498,554 |
| Provision charged for the year | 1,825,755 | 25,424,264 | 27,250,019 |
| Provision used to write off bad debts for the year | - | (18,417,106) | (18,417,106) |
| Closing balance | 12,685,761 | 23,645,706 | 36,331,467 |

Movements in provisions for credit losses on loans to customers for the year ended 31 December 2023 are as follows:

| | General provision | Specific provision | Total |
|--|-------------------|--------------------|--------------|
| | VND Million | VND Million | VND Million |
| Opening balance (Restated) | 9,345,537 | 19,845,335 | 29,190,872 |
| Provision charged for the year | 1,514,469 | 23,477,279 | 24,991,748 |
| Provision used to write off bad debts for the year | - | (26,684,066) | (26,684,066) |
| Closing balance | 10,860,006 | 16,638,548 | 27,498,554 |

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12. INVESTMENT SECURITIES

12.2

12.3

12.1 Available-for-sale investment securities

| _ | Closing balance | Opening balance |
|---|-----------------|-----------------|
| • | VND Million | VND Million |
| Debt securities | 184,553,670 | 176,714,052 |
| Government bonds | 80,284,569 | 75,593,879 |
| Debt securities issued by other domestic credit institutions | 102,607,091 | 98,228,163 |
| Debt securities issued by domestic business entities | 1,662,010 | 2,892,010 |
| Equity securities | 376,615 | 376,615 |
| Equity securities issued by domestic business entities | 376,615 | 376,615 |
| Available-for-sale investment securities | 184,930,285 | 177,090,667 |
| Provisions for impairment of available-for-sale investment securities | (12,475) | (27,194) |
| Provisions for impairment | - | (5,494) |
| General provision | (12,465) | (21,690) |
| Specific provision | (10) | (10) |
| _ | 184,917,810 | 177,063,473 |
| Held-to-maturity investment securities | Closing balance | Opening balance |
| | VND Million | VND Million |
| Debt securities | 26,386,778 | 786,778 |
| Government bonds | - | 400,000 |
| Debt securities issued by other domestic credit institutions | 26,000,000 | |
| Debt securities issued by domestic business entities | 386,778 | 386,778 |
| Provisions for impairment of held-to-maturity investment securities | (386,778) | (80,281) |
| General provision | - | (2,901 |
| Specific provision | (386,778) | (77,380 |
| <u>_</u> | 26,000,000 | 706,497 |
| Quality analysis of securities classified as credit risk assets | | |
| - | Closing balance | Opening balance |
| | VND Million | VND Millior |
| Standard | 117,907,709 | 89,995,588 |
| Special - mention | - | 200 74 |
| Sub-standard Sub-standard | - | 386,748 |
| Doubtful | 206 700 | A. |
| Loss | 386,788 | 4(|

118,294,497

90,382,376

12.4 Provision for credit losses of investment securities

Movements in provision for credit losses on investment securities for the year ended 31 December 2024 are as follows:

| | | vailable-for-s | | Held-to- investment | maturity | |
|--|----------------------|---------------------------------------|------------------------------|------------------------|-----------------------|-------------|
| | General provision | estment secu Specific provision | Provisions for impairment | General | Specific provision | |
| | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million |
| Opening balance | 21,690 | 10 | 5,494 | 2,901 | 77,380 | 107,475 |
| (Reversal)/Appropriation of provision for the year | (9,225) | - | (5,494) | (2,901) | 309,398 | 291,778 |
| Closing balance | 12,465 | 10 | - | - | 386,778 | 399,253 |

Movements in provision for credit losses on investment securities for the year ended 31 December 2023 are as follows:

| | Available-for-sale investment securities | | Held-to- investmen | | | |
|--|--|--------------------|------------------------------|-------------------|--------------------|-------------|
| | General provision | Specific provision | Provisions for impairment | General provision | Specific provision | Total |
| | VND Million | /ND Million | VND Million | VND Million | VND Million | VND Million |
| Opening balance | 23,393 | - | 35,357 | 2,901 | - | 61,651 |
| (Reversal)/Appropriation of provision for the year | 11 /031 | 10 | (29,863) | - | 77,380 | 45,824 |
| Closing balance | 21,690 | 10 | 5,494 | 2,901 | 77,380 | 107,475 |

13. CAPITAL CONTRIBUTION, LONG-TERM INVESTMENTS

Analysis by type of investment

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Investments in subsidiaries (Note 13.1) | 4,123,832 | 4,123,832 |
| Equity investments in joint ventures (Note 13.2) | 1,688,788 | 1,688,788 |
| Other long-term investments | 22,962 | 22,962 |
| | 5,835,582 | 5,835,582 |
| | | |

VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)

FORM B05/TCTD

13.1 Investment in subsidiaries

| | Closing balance | Opening balance |
|---|-----------------|-----------------|
| | VND Million | VND Million |
| Finance Leasing Company Limited - Vietnam Joint Stock Commercial Bank for Industry and Trade | 1,000,000 | 1,000,000 |
| Vietnam Bank for Industry and Trade Securities Joint Stock Company | 597,232 | 597,232 |
| Asset Management Company Limited - Vietnam Joint Stock Commercial Bank for Industry and Trade | 120,000 | 120,000 |
| VietinBank Insurance Joint Stock Corporation | 489,150 | 489,150 |
| VietinBank Fund Management Company Limited | 300,000 | 300,000 |
| VietinBank Gold and Jewellery Trading Company Ltd | 200,000 | 200,000 |
| VietinBank Global Money Transfer Company Limited | 50,000 | 50,000 |
| VietinBank Lao Limited | 1,367,450 | 1,367,450 |
| | 4,123,832 | 4,123,832 |

13.2 Equity investment in joint venture

| | Closing I | Closing balance | | balance |
|-----------------------|-------------|--|-------------|----------------------------------|
| | Cost | Proportion of ownership interest | Cost | Proportion of ownership interest |
| | VND Million | % | VND Million | % |
| Indovina Bank Limited | 1,688,788 | 50 | 1,688,788 | 50 |
| | 1,688,788 | - | 1,688,788 | |

Indovina Bank Limited was established in Vietnam with the Head Office located in Ho Chi Minh City, whose main activity is providing banking services. This is a joint venture between the Bank and Cathay United Bank, a bank established in Taiwan. Indovina Bank Limited was granted Establishment and Operation License for Joint venture bank No. 101/GP-NHNN dated 11 November 2019 (replacing Operation License for Joint venture bank No. 08/NH-GP dated 29 October 1992) for the duration of 99 years with the charter capital of USD 193,000,000, equivalent to VND 3,377,500 million.

Since its establishment, as approved by the SBV, Indovina Bank Limited has made several capital increases, in which the value of capital contributed by the two parties to the joint venture increased but the proportion of contributed capital did not change. As at 31 December 2024, the charter capital of Indovina Bank Limited is USD 193,000,000, equivalent to VND 3,377,500 million.

14. INCREASES, DECREASES IN TANGIBLE FIXED ASSETS

| | | | | Management | |
|--|-------------|-------------|--------------|----------------|-------------|
| | | | Motor | tools, | |
| | | | vehicles and | equipment and | |
| | Building, | Machinery, | transmission | other tangible | |
| | | equipment | equipment | fixed assets | Total |
| | VND Million | VND Million | VND Million | VND Million | VND Million |
| Cost | | | | | |
| Opening balance | 8,308,978 | 5,705,307 | 1,852,100 | 439,083 | 16,305,468 |
| Acquisitions during the year | 5,081 | 436,181 | 115,185 | 30,284 | 586,731 |
| Transfer from construction in progress | 132,245 | 30,800 | 11,773 | 8,920 | 183,738 |
| Reclassifications | (575) | (24,109) | 24,374 | 310 | - |
| Disposals | (5,326) | (110,823) | (54,794) | (3,491) | (174,434) |
| Others | (330) | (1,081) | | (102) | (1,513) |
| Closing balance | 8,440,073 | 6,036,275 | 1,948,638 | 475,004 | 16,899,990 |
| Accumulated depreciation | | | | | |
| Opening balance | 3,383,888 | 5,173,456 | 1,406,000 | 365,486 | 10,328,830 |
| Depreciation charged for the year | 300,790 | 254,163 | 142,580 | 30,747 | 728,280 |
| Reclassifications | (81) | (23,213) | 23,478 | (184) | - |
| Disposals | (5,326) | (108,043) | (53,578) | (3,452) | (170,399) |
| Others | 7,092 | 4,708 | 3,297 | 3,724 | 18,821 |
| Closing balance | 3,686,363 | 5,301,071 | 1,521,777 | 396,321 | 10,905,532 |
| Net book value | | | | | |
| Opening balance | 4,925,090 | 531,851 | 446,100 | 73,597 | 5,976,638 |
| Closing balance | 4,753,710 | 735,204 | 426,861 | 78,683 | 5,994,458 |

Other information about tangible fixed assets:

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Cost of tangible fixed assets fully depreciated but still in use | 7,502,818 | 7,195,624 |
| | 7,502,818 | 7,195,624 |

15. INCREASES, DECREASES IN INTANGIBLE ASSETS

| | | Computer software | |
|-----------------------------------|-----------------|-------------------|-------------|
| | | and other | |
| | Land use rights | intangible assets | Total |
| | VND Million | VND Million | VND Million |
| Cost | | | |
| Opening balance | 4,050,137 | 2,615,475 | 6,665,612 |
| Acquisitions during the year | 8,751 | 88,229 | 96,980 |
| Others | (2,560) | (6,365) | (8,925) |
| Closing balance | 4,056,328 | 2,697,339 | 6,753,667 |
| Accumulated amortisation | | | |
| Opening balance | 487,711 | 2,259,296 | 2,747,007 |
| Amortisation charged for the year | 38,552 | 220,475 | 259,027 |
| Other | 3,271 | (6,840) | (3,569) |
| Closing balance | 529,534 | 2,472,931 | 3,002,465 |
| Net book value | | | |
| Opening balance | 3,562,426 | 356,179 | 3,918,605 |
| Closing balance | 3,526,794 | 224,408 | 3,751,202 |

Other information about intangible assets:

| _ | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Cost of intangible assets fully amortized but still in use | 1,295,514 | 1,092,428 |
| | 1,295,514 | 1,092,426 |
| _ | | <u></u> |

16. OTHER ASSETS

16.1 Receivables

| Closing balance | Opening balance |
|-----------------|---|
| VND Million | VND Million |
| 5,678,511 | 5,570,225 |
| 1,153,660 | 856,607 |
| 18,404,452 | 33,679,763 |
| 196,788 | 156,032 |
| 25,433,411 | 40,262,627 |
| | 5,678,511 1,153,660 18,404,452 196,788 |

(i) Construction in progress

| | Closing balance | Opening balance |
|------------------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Constructions in the Northern area | 5,419,245 | 5,363,006 |
| Constructions in the Central area | 76,660 | 74,894 |
| Constructions in the Southern area | 182,606 | 132,325 |
| | 5,678,511 | 5,570,225 |

(ii) Closing balance does not include VND 1,085,034 million receivables under transactions of Usance Payable at Sight (UPAS) L/C following Circular 31 and Decree 86.

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| 16.2 | Other | assets |
|------|-------|--------|
| 10.2 | Other | 433613 |

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Materials and tools | 271,922 | 197,186 |
| Prepaid expenses awaiting for allocation | 2,654,335 | 2,556,229 |
| Other assets | 139,471 | 139,249 |
| | 3,065,728 | 2,892,664 |

16.3 Provisions for impairment of other balance sheet assets

| | Closing balance | Opening balance |
|-----------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Provision for credit losses | 429 | - |
| - General provision | 429 | - |
| Provision for bad debts | 79,156 | 79,156 |
| | 79,585 | 79,156 |

17. BORROWINGS FROM THE GOVERNMENT AND THE SBV

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Borrowings from the SBV | 9,512,869 | 766,887 |
| Discounting valuable papers | 9,017,858 | - |
| Loans under credit contracts | 488,053 | 759,929 |
| Borrowings for grants to State-owned enterprises | 6,958 | 6,958 |
| Current accounts held by the State Treasury | 144,771,235 | 21,047,218 |
| In VND | 144,771,235 | 21,047,218 |
| | 154,284,104 | 21,814,105 |
| | | |

18. DEPOSITS AND BORROWINGS FROM OTHER CREDIT INSTITUTIONS

18.1 Deposits from other credit institutions

| | Closing balance | Opening balance |
|-------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Demand deposits | 204,434,268 | 173,832,137 |
| - In VND | 109,090,476 | 67,177,286 |
| - In foreign currencies | 95,343,792 | 106,654,851 |
| Term deposits | 48,184,900 | 84,560,100 |
| - In VND | 46,910,000 | 79,224,000 |
| - In foreign currencies | 1,274,900 | 5,336,100 |
| · · | 252,619,168 | 258,392,237 |

18.2 Borrowings from other credit institutions

| | Closing balance | Opening balance |
|---|-----------------|-----------------|
| | VND Million | VND Million |
| - In VND | 11,206,369 | 8,843,830 |
| In which: Discounting, rediscounting borrowings | 11,184,500 | 877,824 |
| - In foreign currencies | 3,613,719 | 28,101,750 |
| • | 14,820,088 | 36,945,580 |
| | | |

19. DEPOSITS FROM CUSTOMERS

| Closing balance | Opening balance |
|-----------------|---|
| VND Million | VND Million |
| 382,347,881 | 310,806,798 |
| 322,059,229 | 269,766,343 |
| 60,288,652 | 41,040,455 |
| 1,205,502,722 | 1,091,678,694 |
| 1,167,661,644 | 1,057,156,599 |
| 37,841,078 | 34,522,095 |
| 9,998,363 | 2,142,589 |
| 9,134,435 | 1,460,034 |
| 863,928 | 682,555 |
| 5,572,125 | 4,789,607 |
| 5,181,752 | 4,105,717 |
| 390,373 | 683,890 |
| 1,603,421,091 | 1,409,417,688 |
| | VND Million 382,347,881 322,059,229 60,288,652 1,205,502,722 1,167,661,644 37,841,078 9,998,363 9,134,435 863,928 5,572,125 5,181,752 390,373 |

Customer deposit portfolio by type of customers and type of businesses

| · | Closing balance | Opening balance |
|--|--------------------|-----------------|
| | VND Million | VND Million |
| State-owned enterprises | 261,499,997 | 206,606,391 |
| State-owned one-member limited enterprises | 35,303,965 | 34,591,407 |
| Two or more member limited liability enterprises with more than 50% of the State's share holding | 1,722,724 | 1,678,041 |
| Other limited companies | 53,291,299 | 47,832,641 |
| Joint stock companies with more than 50% of the State's share-holding | 56,203,117 | 58,864,058 |
| Other joint stock companies | 121,351,682 | 105,307,324 |
| Partnership companies | 15,990,097 | 10,815,715 |
| Private companies | 2,494,808 | 2,912,840 |
| Foreign invested enterprises | 139,837,100 | 116,256,435 |
| Cooperatives, cooperative unions | 853,633 | 513,389 |
| Household businesses, individuals | 801,477,570 | 720,522,395 |
| Administrative units, the Party, unions and associations | 7 8,505,873 | 62,125,292 |
| Others | 34,889,226 | 41,391,760 |
| | 1,603,421,091 | 1,409,417,688 |

20. GRANTS, TRUSTED FUND AND BORROWINGS WHERE THE BANK BEARS RISKS

| | Closing balance | Opening balance |
|---|-----------------|-----------------|
| | VND Million | VND Million |
| Risk grants, trusted funds and borrowings in VND | 402,575 | 450,857 |
| Risk grants, trusted funds and borrowings in foreign currencies | 1,676,928 | 1,713,142 |
| _ | 2,079,503 | 2,163,999 |

21. VALUABLE PAPERS ISSUED

| | Closing balance | Opening balance |
|---------------------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Valuable papers in VND | 151,853,519 | 115,375,611 |
| Par value | 151,853,439 | 115,375,611 |
| Premium | 80 | - |
| Valuable papers in foreign currencies | 71 | 116 |
| Par value | 71 | 116 |
| | 151,853,590 | 115,375,727 |

Details of the term of issued valuable papers:

| Type of valuable papers | Bill VND Million | Bearer bonds VND Million | Book-entry bonds VND Million | Certificate of deposit VND Million | Total VND Million |
|--------------------------------------|---------------------|-----------------------------|------------------------------------|--|-------------------|
| Closing balance | | | | | |
| Term under 12 months | 153 | - | - | 96,457,274 | 96,457,427 |
| Par value | 153 | - | _ | 96,457,274 | 96,457,427 |
| - In VND | 153 | - | - | 96,457,274 | 96,457,427 |
| Term from 12 months to under 5 years | - | 166 | - | 8,218,897 | 8,219,063 |
| Par value | - | 166 | - | 8,218,897 | 8,219,063 |
| - In VND | - | 166 | - | 8,218,826 | 8,218,992 |
| - In foreign currency | - | - | - | 71 | 71 |
| Term over 5 years | - | - | 47,177,100 | - | 47,177,100 |
| Par value | - | - | 47,177,020 | - | 47,177,020 |
| - In VND | - | - | 47,177,020 | - | 47,177,020 |
| Premium | - | _ | 80 | - | 80 |
| • | 153 | 166 | 47,177,100 | 104,676,171 | 151,853,590 |
| • | | | | | |
| Opening balance | | | | | |
| Term under 12 months | 153 | • | - | 68,919,684 | 68,919,837 |
| Par value | 153 | - | - | 68,919,684 | 68,919,837 |
| - In VND | 153 | <u></u> | - | 68,919,684 | 68,919,837 |
| Term from 12 months to under 5 years | - | 166 | - | 4,432,989 | 4,433,155 |
| Par value | - | 166 | - | 4,432,989 | 4,433,155 |
| - In VND | - | 166 | - | 4,432,873 | 4,433,039 |
| - In foreign currency | - | - | - | 116 | 116 |
| Term over 5 years | - | - | 42,022,735 | - | 42,022,735 |
| Par value | - | - <u>-</u> | 42,022,735 | - | 42,022,735 |
| - In VND | - | - | 42,022,735 | - | 42,022,735 |
| - | 153 | 166 | 42,022,735 | 73,352,673 | 115,375,727 |

22. OTHER PAYABLES AND LIABILITIES

| | Closing balance | Opening balance |
|-------------------------|-----------------|-----------------|
| | VND Million | VND Million |
| Internal payables | 3,635,472 | 3,507,567 |
| External payables | 9,619,844 | 10,524,288 |
| Bonus and welfare funds | 3,727,375 | 2,853,589 |
| | 16,982,691 | 16,885,444 |

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Details of external payables are as follows:

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| | VND Million | VND Million |
| Payments/receipts on behalf of other organisations | 2,119,263 | 1,168,538 |
| Amount received on behalf and deferred payment | 73,896 | 94,028 |
| Corporate income tax payables (Note 23) | 3,278,554 | 3,059,788 |
| Unearned revenue | 2,092,743 | 2,883,986 |
| Other tax payables | 226,971 | 443,563 |
| Interbank payables | 527,228 | 544,755 |
| Money transfer payables | 158,205 | 239,211 |
| Payables relating to trade finance activities | 6,000 | 5,999 |
| Other pending payments | 938,944 | 1,029,556 |
| Payables relating to debt trading (*) | 129,972 | 979,510 |
| Other payables | 68,068 | 75,354 |
| | 9,619,844 | 10,524,288 |

^(*) Representing prepayments of partners related to debt selling activities. At the reporting date, the parties are in the process of transferring ownership and obligations for the debts sold.

23. THE BANK'S OBLIGATIONS TO THE STATE BUDGET

| | Movement in the year | | | | |
|----------------------|----------------------|-------------|-------------|-----------------|--|
| | Opening balance | Payable | Paid | Closing balance | |
| | VND Million | VND Million | VND Million | VND Million | |
| Value added tax | 366,701 | 1,122,382 | 1,401,915 | 87,168 | |
| Corporate income tax | 3,059,788 | 6,040,393 | 5,821,627 | 3,278,554 | |
| Other taxes | 76,862 | 1,323,178 | 1,260,237 | 139,803 | |
| | 3,503,351 | 8,485,953 | 8,483,779 | 3,505,525 | |

24. CAPITAL AND RESERVES

24.1. Statement of changes in owners' equity

| | | | Capital | | Development | | |
|---|-------------|-------------|---------------|--------------|-------------|-------------|-------------|
| | Charter | Share | supplementary | Financial | Investment | Retained | |
| | capital | premium | reserve | reserve fund | fund | earnings | Total |
| | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million |
| Prior year's opening balance | 48,057,506 | 8,969,827 | 5,238,809 | 10,451,434 | - | 31,907,687 | 104,625,263 |
| Capital increase from dividends distribution | 5,642,411 | - | - | - | - | (5,642,411) | - |
| Profit after tax for the year | - | - | - | - | _ | 19,456,788 | 19,456,788 |
| Adjustment of the appropriation to reserves of previous years | - | - | 3,126 | 6,250 | - | (9,376) | - |
| Temporary appropriation to reserves during the year | - | - | 972,839 | 1,945,679 | - | (2,918,518) | - |
| Appropriation to bonus and welfare fund | - | - | - | - | - | (2,327,358) | (2,327,358) |
| Other adjustments | <u> </u> | | <u> </u> | | <u> </u> | (2,862) | (2,862) |
| Current year's opening balance | 53,699,917 | 8,969,827 | 6,214,774 | 12,403,363 | - | 40,463,950 | 121,751,831 |
| Profit after tax for the year | - | - | - | - | - | 24,259,028 | 24,259,028 |
| Adjustment of the appropriation to reserves of previous years (*) | - | - | 972,554 | (286) | 389,079 | (1,361,347) | - |
| Temporary appropriation to reserves during the year | - | - | 2,425,903 | 2,425,903 | - | (4,851,806) | - |
| Appropriation to bonus and welfare fund (*) | - | - | - | - | - | (2,608,882) | (2,608,882) |
| Other adjustments (**) | | - | - | - | - | (258,190) | (258,190) |
| Closing balance | 53,699,917 | 8,969,827 | 9,613,231 | 14,828,980 | 389,079 | 55,642,753 | 143,143,787 |

^(*) According to Resolution No. 27/NQ-DHDCD dated 27 April 2024 and Resolution No. 033/NQ-HDQT-NHCT-VPHDQT1 dated 18 February 2025 of the Board of Directors, the Bank has appropriated statutory funds and bonus and welfare funds from retained earnings in 2023.

^(**) Including additional VAT payment for letter of credit activities of previous years according to Document No. 5366/TCT-DNL of the General Department of Taxation dated 30 November 2023 and other adjustments.

24.2. Details of the Bank's shares

| | Closing balance | | Opening balance | |
|---------------------|-----------------|-------------------|-----------------|-------------------|
| | Ordinary shares | Preference shares | Ordinary shares | Preference shares |
| | VND Million | VND Million | VND Million | VND Million |
| Government capital | 34,616,763 | - | 34,616,763 | - |
| Contributed capital | 19,083,154 | - | 19,083,154 | - |
| Share premium | 8,969,827 | - | 8,969,827 | |
| • | 62,669,744 | - | 62,669,744 | |

24.3. Details of the Bank's shares

| | Closing balance | Opening balance |
|--|-----------------|-----------------|
| Number of registered shares for issue (unit) | 5,369,991,748 | 5,369,991,748 |
| Number of shares in circulation (unit) | 5,369,991,748 | 5,369,991,748 |
| - Ordinary shares (unit) | 5,369,991,748 | 5,369,991,748 |
| Par value of share (VND) | 10,000 | 10,000 |

25. INTEREST AND SIMILAR INCOME

| | Current year | Prior year |
|--|--------------|-------------|
| | VND Million | VND Million |
| Interest income from deposits | 6,011,058 | 4,314,519 |
| Interest income from loans to customers | 106,896,517 | 116,783,978 |
| Interest income from investment in debt securities | 6,768,999 | 7,728,487 |
| Interest income from guarantee services | 1,824,924 | 1,350,888 |
| Income from other credit activities | 1,146,720 | 785,220 |
| | 122,648,218 | 130,963,02 |
| | | |

26. INTEREST AND SIMILAR EXPENSES

| | Current year | Prior year |
|--|--------------|-------------|
| | VND Million | VND Million |
| Interest expense on deposits | 52,701,905 | 68,737,387 |
| Interest expense on borrowings | 2,131,839 | 2,952,998 |
| Interest expense on valuable papers issued | 6,494,443 | 6,731,245 |
| Expenses on other credit activities | 218,077 | 773,028 |
| • | 61,546,264 | 79,194,658 |
| | | |

27. NET GAIN FROM SERVICES

| | Current year | Prior year |
|--|--------------|-------------|
| | VND Million | VND Million |
| Income from services | 8,799,803 | 9,506,879 |
| Income from settlement services | 4,258,748 | 3,965,828 |
| Income from consulting, trust and agency services | 1,193,884 | 1,147,663 |
| Others | 3,347,171 | 4,393,388 |
| Expenses for services | (3,757,078) | (3,598,992) |
| Expenses for settlement services | (3,093,439) | (2,948,733) |
| Expenses for consulting, trust and agency services | (571) | (1,708) |
| Others | (663,068) | (648,551) |
| Net gain from services | 5,042,725 | 5,907,887 |

28. NET GAIN FROM FOREIGN CURRENCY TRADING

| | Current year | Prior year |
|--|--------------|-------------|
| | VND Million | VND Million |
| Income from trading foreign currencies | 14,275,093 | 8,751,372 |
| Income from spot trading foreign currencies | 6,560,808 | 2,973,454 |
| Income from trading currency derivative financial instruments | 7,667,789 | 5,777,918 |
| Income from gold trading | 46,496 | - |
| Expenses for trading foreign currencies | (10,168,888) | (4,488,606) |
| Expenses for spot trading foreign currencies | (998,350) | (367,087) |
| Expenses for trading currency derivative financial instruments | (9,144,672) | (4,121,519) |
| Expense for gold trading | (25,866) | - |
| Net gain from trading foreign currencies | 4,106,205 | 4,262,766 |

29. NET (LOSS) FROM TRADING SECURITIES AND INVESTMENT SECURITIES

29.1 Net gain from trading securities

| | Current year | Prior year |
|---|--------------|-------------|
| | VND Million | VND Million |
| Income from trading securities | 4,804 | 796 |
| (Expense) for trading securities | (1,724) | (5,256) |
| Net gain/(loss) from trading securities | 3,080 | (4,460) |

29.2 Net (loss) from investment securities

| _ | Current year | Prior year | |
|--|--------------|-------------|--|
| | VND Million | VND Million | |
| Income from trading investment securities | 6,143 | 29,258 | |
| (Expenses) for trading investment securities | (2,041) | (2,396) | |
| (Appropriation) of provision for impairment of investment securities | (291,778) | (45,824) | |
| Net (loss) from trading investment securities | (287,676) | (18,962) | |

30. NET GAIN FROM OTHER ACTIVITIES

| | Current year | Prior year |
|---|--------------|-------------|
| | VND Million | VND Million |
| Other operating income | 10,569,077 | 7,000,462 |
| Income from recovery of bad debts | 8,341,644 | 4,607,782 |
| Income from transfer, disposals of assets | 14,715 | 10,303 |
| Income from other derivatives | 1,111,456 | 1,222,853 |
| Other income | 1,101,262 | 1,159,524 |
| Other operating expenses | (2,141,843) | (1,168,796) |
| Expense for trading other derivatives | (1,659,060) | (868,521) |
| Expense for transfer, disposals of assets | (2,641) | (2,591) |
| Other expenses | (480,142) | (297,684) |
| Net profit from other activities | 8,427,234 | 5,831,666 |

31. INCOME FROM CAPITAL CONTRIBUTION, EQUITY INVESTMENTS

| | Current year | Prior year |
|--|--------------|-------------|
| | VND Million | VND Million |
| Dividends income from capital contributions and equity | | |
| investment for the year | | |
| - From investment equity securities | 2,776 | 14,546 |
| - From long-term investments | 69,095 | 613,060 |
| | 71,871 | 627,606 |

32. OPERATING EXPENSES

| | Current year | Prior year |
|---|--------------|-------------|
| | VND Million | VND Million |
| Taxes, fees and charges | 24,297 | 17,963 |
| Staff cost | 12,167,098 | 10,912,728 |
| - Salaries and allowances | 10,147,527 | 9,295,153 |
| - Salary-based expenses | 812,880 | 567,267 |
| - Other allowances | 4,347 | 2,675 |
| - Other expenses | 1,202,344 | 1,047,633 |
| Expenses for fixed assets | 2,765,408 | 2,629,804 |
| - Depreciation and amortisation expenses | 987,307 | 972,683 |
| - Others | 1,778,101 | 1,657,121 |
| Expenses for operating management | 4,780,009 | 4,596,643 |
| - Per diems | 194,177 | 190,403 |
| - Expenses for union activities | 11,011 | 24,796 |
| - Others | 4,574,821 | 4,381,444 |
| Insurance premium for customers' deposits | 1,117,306 | 983,188 |
| (Appropriation)/Reversal of provision (excluding provision expenses for credit risks, provision for securities) | - | 48,664 |
| | 20,854,118 | 19,188,990 |

33. CORPORATE INCOME TAX EXPENSE ("CIT")

| | Current year | Prior year |
|--|--------------|-------------|
| | VND Million | VND Million |
| Profit before corporate income tax | 30,360,827 | 24,194,199 |
| Add back/(less): | | |
| - Non-taxable dividend income and profits received | (71,871) | (627,606) |
| - Others | 220,040 | 120,461 |
| Taxable profit | 30,508,996 | 23,687,054 |
| Corporate income tax rate | 20% | 20% |
| CIT expense calculated based on tax rate | 6,101,799 | 4,737,411 |
| Total CIT for the year | 6,101,799 | 4,737,411 |
| CIT payable at the beginning of the year | 3,059,788 | 2,939,383 |
| CIT paid in the year | (5,821,627) | (4,623,873) |
| Adjustment for previous year's CIT | (61,406) | 6,867 |
| Net CIT payable at the end of the year | 3,278,554 | 3,059,788 |

34. CASH AND CASH EQUIVALENTS

Cash and cash equivalents on the separate cash flow statement include items on the separate statement of financial position as follows:

| | Closing balance | Opening balance | |
|---|-----------------|-----------------|--|
| | VND Million | VND Million | |
| Cash | 11,009,260 | 9,610,410 | |
| Balances with the SBV | 34,431,153 | 40,596,555 | |
| Current deposits at other credit institutions | 242,404,919 | 187,679,595 | |
| Deposits at other credit institutions with terms not exceeding 3 months | 86,273,349 | 35,484,562 | |
| | 374,118,681 | 273,371,122 | |

35. EMPLOYEE'S INCOME

| | _ | Current year | Prior year |
|-----|--|--------------|------------|
| l. | Total average number of employees during the year (person) | 22,282 | 22,370 |
| II. | Employees' income (VND Million) | | |
| | 1. Total salary fund | 10,147,527 | 9,295,153 |
| | 2. Other allowances | 177,047 | 179,590 |
| | 3. Total income (1+2) | 10,324,574 | 9,474,743 |
| | 4. Average monthly salary | 37,95 | 34,63 |
| | 5. Average monthly income | 38,61 | 35,30 |

36. TYPES AND BOOK VALUE OF COLLATERALS AND MORTGAGES

Assets, valuable papers used as mortgage, pledge and discount, rediscount

Details of the book value of customers' collaterals and mortgages at the Bank at the end of the year are as follows:

| Closing balance | Opening balance |
|-----------------|---|
| VND Million | VND Million |
| 2,323,513,931 | 2,036,027,054 |
| 81,577,076 | 69,220,430 |
| 256,026,976 | 232,233,769 |
| 607,355,032 | 659,180,507 |
| 3,268,473,015 | 2,996,661,760 |
| | 2,323,513,931 81,577,076 256,026,976 607,355,032 |

As at 31 December 2024, the Bank did not hold any collateral which the Bank is permitted to sell to or repledge to a third party in case the customer (owner of the collaterals) is able to pay off the debt according to the law.

37. TRUST AND AGENCY ACTIVITIES FOR CREDIT INSTITUTIONS

| Closing balance | Opening balance | |
|-----------------|------------------------------------|--|
| VND Million | VND Million | |
| 11,363 | 14,206 | |
| 9,078,148 | 7,589,698 | |
| 9,089,511 | 7,603,904 | |
| | VND Million 11,363 9,078,148 | |

84,155,460

VIETNAM JOINT STOCK COMMERCIAL BANK FOR INDUSTRY AND TRADE NOTES TO THE SEPARATE FINANCIAL STATEMENTS (Continued)

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| HOIL | 5 10 THE SEPARATE PROMISES TATERIAL TO (CORUMNES) | | FORIVI BOS/ ICID |
|------|---|-----------------|------------------|
| 38. | OFF-BALANCE-SHEET ITEMS WHERE THE BANK BEARS SIGN | IIFICANT RISKS | |
| | | Closing balance | Opening balance |
| | | VND Million | VND Million |
| | Contingent liabilities | 190,190,976 | 166,941,542 |
| | Credit guarantees | 15,390,290 | 8,785,288 |
| | Letters of Credit (L/C) commitments | 66,676,985 | 55,973,190 |
| | Other guarantees | 108,123,701 | 102,183,064 |
| | Commitments | 866,838,307 | 794,458,832 |
| | Foreign exchange transaction commitments | 803,727,044 | 725,754,038 |
| | Other commitments | 63,111,263 | 68,704,794 |
| 39. | UNCOLLECTED INTEREST INCOME AND FEES | | |
| | | Closing balance | Opening balance |
| | | VND Million | VND Million |
| | Uncollected loan interest | 10,079,850 | 8,970,066 |
| | Uncollected interest from securities | 344,222 | 435,237 |
| | Uncollected fees | 124,124 | 111,545 |
| | | 10,548,196 | 9,516,848 |
| 40. | BAD DEBTS WRITTEN-OFF | | |
| | | Closing balance | Opening balance |
| | | VND Million | VND Million |
| | Principals of written off bad debts under observation | 92,222,046 | 82,961,862 |
| | Interests of written off bad debts under observation | 71,789,969 | 64,220,770 |
| | Other written off bad debts | 1,362 | 1,362 |
| | | 164,013,377 | 147,183,994 |
| 41. | OTHER ASSETS AND VALUABLE PAPERS | | |
| | | Closing balance | Opening balance |
| | | VND Million | VND Million |
| | Other assets in custody | 3,127,746 | 3,127,399 |
| | Outsourced assets | 12,129,496 | 11,590,006 |
| | Other valuable papers in custody | 108,676,403 | 69,438,055 |
| | , | 122.022.645 | 04.155.460 |

123,933,645

42. **RELATED PARTY BALANCES AND TRANSACTIONS**

Details of significant transactions with related parties during the year ended 31 December 2024 are as

| FUKIVI | BUD/ | ICID | |
|--------|------|------|--|
| | | | |

| Related parties | Relationship | Transactions | Current year VND Million | Prior year VND Million |
|--|--------------------------|--|-----------------------------|---------------------------|
| The State Bank of | Direct owner and | Increase in deposits at the SBV | (6,165,402) | 10,869,948 |
| Vietnam | management agency | Increase/(Decrease) in borrowings from the SBV | 8,745,982 | (969,742) |
| The Bank of Tokyo-Mitsubishi UFJ | Strategic shareholder | Interest income from deposits | 486 | 79 |
| | | Interest expenses of deposits | 10,660 | 2,421 |
| | | Interest expenses of borrowings | 12,326 | 184,044 |
| Indovina Bank Limited | Joint venture | Interest income from deposits | 38,726 | 23,886 |
| | | Interest expenses of deposits | 31,104 | 54 |
| | | Dividends received | - | 359,634 |
| Subsidiaries | Subsidiaries | Interest income from deposits | 143,638 | 163,623 |
| | | Interest income from loans | - | 11, 709 |
| | | Interest expenses of deposits | 36,417 | 47,063 |
| | | Profit received | 61,840 | 192,525 |

Details of significant balances with related parties as at 31 December 2024 are as follows:

| | | | Receivables | s/(Payables) |
|--------------------|--------------------------|---------------------------|-----------------|-----------------|
| Related parties | Relationship | Balance | Closing balance | Opening balance |
| • | • | | VND Million | VND Million |
| | Direct owner | Deposits at the SBV | 34,431,153 | 40,596,555 |
| The State Bank of | and | • | (9,512,869) | (766,887) |
| Vietnam | management agency | Borrowings from the SBV | | |
| | | Deposits at the Bank | (327,299) | (180,918) |
| The Deals of Tales | Stratagia | Deposits of the Bank | 37,680,280 | 196,921 |
| The Bank of Tokyo- | Strategic shareholder | Borrowings of the Bank | - | (714,098) |
| Mitsubishi UFJ | | Accrued interest income | 193 | - |
| | | Accrued interest expenses | - | (3,051) |
| | | Deposits at the Bank | (10,033,469) | (22,098) |
| Indovina Bank | laint cantica | Deposits of the Bank | 13,150,662 | 483 |
| Limited | Joint venture | Accrued interest income | 25,398 | - |
| | | Accrued interest expenses | (27,511) | - |
| | | Deposits at the Bank | (1,678,298) | (1,788,565) |
| | | Deposits of the Bank | 3,419,564 | 2,664,931 |
| Subsidiaries | Subsidiaries | Borrowings from the Bank | - | - |
| | | Accrued interest income | 12,677 | 8,000 |
| | | Accrued interest expenses | (16,514) | (24,349) |

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Details of salaries and allowances of the members of the Board of Directors, Board of Supervisors, Board of Management and Chief Accountant are as follows:

| Name | Title | Appointment/ Resignation Date | Current year | Drior was |
|----------------------------|-------------------------|----------------------------------|----------------|--------------|
| ivaine . | nue | Resignation Date | VND Million | VND Million |
| BOARD OF DIRECTORS | | | VIAD IVIIIIOII | VIAD IVIIIIO |
| Mr. Tran Minh Binh | Chairman | | 2,583 | 2,485 |
| Mr. Cat Quang Duong | Independent Member | Appointed on 27 | 1,200 | 2, .02 |
| | | April 2024 | , | |
| Mr. Nguyen Duc Thanh | Member | • | 2,140 | 2,064 |
| Mr. Nguyen The Huan | Member | | 1,938 | 1,869 |
| Ms. Pham Thi Thanh Hoai | Member | | 1,694 | 1,631 |
| Mr. Tran Van Tan | Member | | 1,712 | 1,650 |
| Mr. Le Thanh Tung | Member | | 1,694 | 1,631 |
| Mr. Nguyen Viet Dung | Member | Appointed on 17 | 340 | - |
| | | October 2024 | | |
| Ms. Nguyen Thi Bac | Independent Member | Resigned from 27 | 600 | 1,800 |
| | | April 2024 | | |
| Ms. Tran Thu Huyen | Member | Resigned from 23 | 791 | 2,175 |
| | | April 2024 | | |
| Member nominated by MUFJ | Member | | 452 | 441 |
| partner (*) | | | | |
| Board of Supervisors | | | | |
| Ms. Le Anh Ha | Chief Supervisor | | 1,684 | 1,626 |
| Ms. Nguyen Thi Anh Thu | Member | | 1,270 | 1,264 |
| Ms. Pham Thi Thom | Member | | 985 | 965 |
| BOARD OF MANAGEMENT | | | | . 1 |
| Mr. Nguyen Tran Manh Trung | General Director | Appointed on 17 | 1,910 | 1, X, H, H |
| | | October 2024 | | 王) |
| | | (Deputy General | | <u>+</u> 1 |
| | | Director to 16 | | <i>\$//</i> |
| | | October 2024) | | |
| Mr. Do Thanh Son | Deputy General | In charge of the | 2,303 | 2,033 |
| | Director | Board of | | |
| | | Management to 17 | | |
| Ms. Le Nhu Hoa | Donuty Conoral | October 2024 | 1,901 | 1,832 |
| IVIS. LE IVITU HOA | Deputy General Director | | 1,901 | 1,052 |
| Mr. Le Duy Hai | Deputy General | | 1,777 | 1,654 |
| ivii. Le Duy Hai | Director | | 1,777 | 1,054 |
| Mr. Tran Cong Quynh Lan | Deputy General | | 2,379 | 2,236 |
| trail cong cayini can | Director | | 2,3,3 | 2,250 |
| Mr. Hoang Ngoc Phuong | Deputy General | Resigned on 28 | 466 | 1,678 |
| | Director | March 2024 | | 2,0.0 |
| Mr. Nguyen Dinh Vinh | Deputy General | Resigned on 18 | 2,176 | 1,977 |
| | Director | December 2024 | _, | _, |
| Mr. Nguyen Hoang Dung | Deputy General | Resigned on 01 | _ | 1,645 |
| 5., | Director | September 2023 | | , |
| Mr. Nguyen Hai Hung | Chief Accountant | | 1,991 | 1,927 |
| (*) Member nominated by M | UFJ partner includes: | | | |
| Name | Title | Annaintment/De | cianation Data | |
| Mr. Koji Iriguchi | Member | Appointment/Re | signation Date | |
| Mr. Takeo Shimotsu | Member | Appointed on 37 | April 2024 | |
| | | Appointed on 27 | - | |
| Mr. Masashige Nakazono | Member | Resigned on 27 A | prii 2024 | |

43. CONCENTRATION OF ASSETS, LIABILITIES AND OFF-BALANCE-SHEET ITEMS BY GEOGRAPHICAL **REGIONS AS AT 31 DECEMBER 2024**

| investme Derivatives securiti (Difference (Differen Credit between betwe | nd |
|---|------|
| (Difference (Differen | nt |
| · | ies |
| Credit between betwe | ce |
| | en |
| Total loan balance Total deposits commitments debit - credit) debit - cred | lit) |
| VND Million VND Million VND Million VND Million VND Million | on |
| Domestic 1,708,418,568 1,999,968,006 189,951,212 (398,121) 211,317,0 | 63 |
| Overseas 3,901,670 843,488 239,764 | - |
| 1,712,320,238 2,000,811,494 190,190,976 (398,121) 211,317,0 | 63 |

44. FINANCIAL RISK MANAGEMENT POLICIES RELATED TO FINANCIAL INSTRUMENTS

Under the guidance of the SBV on enhancing the role of risk management in credit institutions, the Bank continues implementing risk management policies for its entire business.

In order to achieve sustainable development, improve operational efficiency and competitive advantage, the Bank has always been one of the pioneers in researching and applying international practices to its governance. In particular, the Bank has met requirement of the SBV in accordance with Basel II with the standards of risk management, capital management, information provision and has been implementing works related to internal and advanced calculation methods according to Basel II. The application of advanced practices in risk management is a prerequisite for the integration and expansion of the Bank's influence in the global financial banking industry. The Bank has always played a pioneering role in modernizing the banking system.

In 2024, the Bank continued actively studying and implementing projects in order to comprehensively enhance the management of all types of risks. Moreover, the Bank has continued to complete its policy system in five (5) levels, namely: (i) General policy regime, (ii) Detailed policies, (iii) Guidance documents on policies, (iv) General processes, and (v) Detailed processes for each product in order to ensure consistency and overall effectiveness of the policy system.

To manage financial risks, the Bank has issued regulations, procedures, detailed guidance, sets of indicators and internal limits as well as strictly managed the balance between assets and liabilities, tightly controlled business activities' growth and credit quality; complied with limitation and safety ratios for operation; requirements for risk management as stipulated in Circular No. 22/2019/TT-NHNN, Circular No. 41/2016/TT-NHNN, Circular No. 13/2018/TT-NHNN and amendments and supplements of the regulatory authorities and regulations of the SBV; and has gradually met requirements for risk management.

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45. **CURRENCY RISKS**

Currency risk is the risk that the Bank's asset or value of an investment fluctuates due to changes in foreign exchange rates.

The Bank was incorporated and operates in Vietnam and its reporting currency is VND. The Bank's main transaction currency is VND, while a part of the Bank's asset-capital is in foreign currencies (USD, EUR, etc.). Thus, currency risk may arise.

To prevent the risk of exchange rate fluctuations, the Bank has synchronously applied the following measures:

Based on actual data collected, take into account the growth demand of affiliates and business orientations, the Asset - Liability Management ("ALM") Department and the Financial Planning & Management Department analyse, provide projections on cash inflows/outflows and propose the capital planning for each currency type (in VND, USD, and EUR equivalent) to the Management Board, which is managed based on actual daily cash flows to ensure operational safety and effectiveness of the whole system.

The Bank's capital mobilization and lending activities are mainly in VND, with a small part in USD, EUR and other foreign currencies. According to each period's business plan, the Bank has a currency position in its capital trading activities when making financial transactions on the market. The Bank sets limits for positions of each main currency based on the Bank's risk appetite, internal risk capacity and regulations of relevant regulatory authorities.

Currency positions are managed on a daily basis and hedging strategies are used by the Bank to ensure that the positions of currencies are maintained within the established limits.

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The book value of cash assets and cash liabilities denominated in foreign currencies as at 31 December 2024 are as follows:

| | | | Other currency | |
|--|----------------|----------------|----------------|-------------|
| ITEMS | EUR equivalent | USD equivalent | equivalent | Total |
| | VND Million | VND Million | VND Million | VND Million |
| Assets | | | | |
| Cash | 254,872 | 1,044,540 | 108,784 | 1,408,196 |
| Balances with the State Bank of Vietnam | 6,475 | 9,309,232 | - | 9,315,707 |
| Placements with and loans to other credit institutions | 1,247,608 | 83,359,404 | 100,822,493 | 185,429,505 |
| Loans to customers (*) | 1,623,350 | 78,478,588 | 120,736 | 80,222,674 |
| Fixed assets | 30,487 | - | - | 30,487 |
| Other assets (*) | 1,514,792 | 504,572 | 62,740 | 2,082,104 |
| Total assets | 4,677,584 | 172,696,336 | 101,114,753 | 278,488,673 |
| Liabilities | | | | |
| Deposits and borrowings from other credit institutions | 241,119 | 26,154,081 | 73,837,211 | 100,232,411 |
| Deposits from customers | 2,571,935 | 95,313,801 | 1,498,295 | 99,384,031 |
| Derivative financial instruments and other financial liabilities | 426,154 | 41,707,688 | 25,614,713 | 67,748,555 |
| Grants, trusted funds and borrowings where the Bank bears risks | 121,921 | 1,555,007 | - | 1,676,928 |
| Valuable papers issued | - | 71 | - | 71 |
| Other liabilities | 951,598 | 678,381 | 112,728 | 1,742,707 |
| Total liabilities | 4,312,727 | 165,409,029 | 101,062,947 | 270,784,703 |
| Balance sheet currency position | 364,857 | 7,287,307 | 51,806 | 7,703,970 |

^(*) Excluding provision.

FORM B05/TCTD

46. INTEREST RATE RISK

Interest rate risk is the possibility of the Bank's income or asset value being affected when market interest rate fluctuates.

Interest rate risk of the Bank can derive from investment activities, capital mobilization and lending activities.

The re-pricing period for effective interest rate is the remaining period from the date of separate financial statements to the nearest interest rate re-pricing term of assets and capital. The following assumptions and conditions have been adopted in the analysis of the re-pricing period of the Bank's assets and liabilities:

- Cash; balances with the SBV; fixed assets; capital contribution, long-term investments and other liabilities are classified as non-interest-bearing items;
- The maturity of trading securities is calculated on the basis of the probable time to convert bonds into cash because this portfolio includes highly liquid bonds with fixed interest rates;
- The effective interest rate re-pricing term of placements with and loans to other credit institutions; derivative financial instruments and other financial assets; investment securities; loans to customers; other assets; borrowings from the Government and the SBV; deposits and borrowings from other credit institutions; deposits from customers; valuable papers issued; grants, trusted funds and borrowings where the Bank bears risks are determined as follows:
 - Items with fixed interest rate during the contractual period: the effective interest rate re-pricing term is determined from the reporting date to maturity date;
 - Items with floating interest rate: the effective interest rate re-pricing term is determined from the reporting date to the nearest interest rate re-pricing date; and
 - Accrued income, accrued expenses: Classified as non-interest-bearing items.

The Bank's interest rate risk policies

For interbank lending activities (short-term), investment interest rate is based on the fluctuation of the market and the Bank's cost of capital. The interbank loans are usually short-term (of less than 3 months).

Based on forecasts on the market fluctuations of interest rate and its capital balancing ability, the Bank will make appropriate investment decisions. In case that interest rates are forecasted to go down, the Bank will strengthen long-term investments to increase profitability. In contrast, if interest rates are forecasted to go up, the Bank will increase short-term investments.

For capital mobilization activities, interest rates are determined based on the market price, the business orientation of the Bank's management, the Bank's capital balance and regulations of the SBV. The Bank's mobilized capital mainly has a short interest rate re-pricing term.

For lending activities, the Bank determines lending interest rates based on the principle of sufficient coverage for cost of capital, management expenses, risk considerations, collaterals' values and market interest rate to ensure the Bank's competitiveness and efficiency as well. The Head Office regulates the lending interest rate floor for each period; branches can decide lending interest rates of each customer for each period based on credit risk analysis and assessment provided that these rates are not below the regulated floor rate and the annual profit plan is assured. Besides, due to the capital structure mainly comprising funds with short interest rate re-pricing terms, the Bank requires that all long-term and medium-term loans' interest must be floating (interest rates are not fixed during the whole loans' periods) to minimize possible arising interest rate risk.

Interest rate risk management

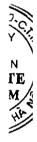
The Bank manages interest rate risk at 2 levels: transaction level and portfolio level, in which the former is more focused.

Interest rate risk management at the portfolio level

- Since 2013, the Bank has issued regulations and procedures for managing interest rate risk on the banking book, which stipulate the principles for managing interest rate risk on the banking book through the process of identification, measurement, control and monitoring of risk to ensure the balance between the interest rate risk control/prevention goal and the maximization of net interest income as well as the economic value of equity in the business operations of the Bank.
- The Bank has completed the design, officially implemented and continuously upgraded the Assets-Liabilities Management ("ALM") software system, which runs to the transaction level under international practices, automatically provides reports on re-evaluation term differences by nominal terms and by behaviours, scenarios analysis reports on interest rate increase/decrease situations, etc. in order to facilitate the Bank's interest rate risk management activities.
- The Bank adjusts the re-pricing term of loans to the re-pricing term of capital, ensuring the reevaluation term difference is within the permitted limit.

Interest rate risk management at the transaction level

- All credit contracts are required to include terms relating to interest rate risk prevention to ensure that the Bank can take initiative in coping with fluctuations of the market; lending interest rate must be set to accurately reflect the Bank's actual cost of capital.
- Management through the Fund Transfer Pricing (FTP) system: the Bank has completed and continuously improved the internal fund transfer pricing system (FTP), which enhanced the Bank's centralized management of capital and interest. Depending on the orientation of the Bank and the market movements, the Head Office can change the fund transfer price for each type of customers or products, etc. to give signals for the business units to determine their lending/capital mobilization rates for each transaction.



| | Overdue | | Current | | | | | | | |
|--|--------------|-------------|-------------|---------------|----------------|---------------|-----------------|---------------|-------------|---------------|
| | Non-interest | Over 03 | Up to 03 | • | | From 03 to 06 | From 06 to 12 | From 01 to 05 | Over 05 | |
| - | bearing | months | months | month | months | months | | years | years | Total |
| | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million |
| Assets | | | | | | | | | | |
| Cash | 11,009,260 | - | - | _ | - | - | - | - | - | 11,009,260 |
| Balances with the State Bank of Vietnam | 34,431,153 | - | - | | - | - | - | - | - | 34,431,153 |
| Placements with and loans to other credit institutions | - | - | - | 319,141,987 | 28,122,123 | 25,114,936 | 2,484,860 | . • | | 374,863,906 |
| Loans to customers (*) | 108,176 | 21,334,431 | 22,664,582 | 412,246,616 | 472,680,547 | 535,781,478 | 157,830,714 | 84,421,945 | 1,640,100 | 1,708,708,589 |
| Investment securities (*) | 3,880,944 | 386,778 | - | 6,150,000 | 20,725,530 | 30,050,000 | 58,150,000 | 28,549,000 | 63,424,811 | 211,317,063 |
| Capital contribution, long-term investments | 5,835,582 | | - | - | - | - | - | - | - | 5,835,582 |
| Fixed assets | 9,745,660 | - | - | - | - | - | - | - | - | 9,745,660 |
| Other assets (*) | 40,300,746 | 79,585 | | 563,671 | 362,535 | 121,308 | 37,520 | | _ | 41,465,365 |
| Total assets (*) | 105,311,521 | 21,800,794 | 22,664,582 | 738,102,274 | 521,890,735 | 591,067,722 | 218,503,094 | 112,970,945 | 65,064,911 | 2,397,376,578 |
| Liabilities | | | | | | | | | | |
| Borrowings from the Government and the SBV | _ | - | ~ | 96,401,051 | 57,395,000 | 104,547 | 383,506 | - | - | 154,284,104 |
| Deposits and borrowings from other credit institutions | - | - | - | 262,177,947 | 2,552,681 | 2,671,108 | 37,520 | - | - | 267,439,256 |
| Deposits from customers | _ | - | | 718,236,957 | 323,237,510 | 245,035,120 | 261,646,345 | 55,124,796 | 140,363 | 1,603,421,091 |
| Derivative financial instruments | | | | | , , | .,,. | , , | ., | , | |
| and other financial liabilities | - | - | - | 398,121 | - | - | - | - | - | 398,121 |
| Grants, trusted funds and | | | | | • | | | | | |
| borrowings where the Bank | - | - | - | - | 1,544,138 | 535,365 | - | - | - | 2,079,503 |
| bears risks | | | | | | | | | | |
| Valuable papers issued | - | - | - | 1,132,230 | 4,624,620 | 27,996,530 | 104,979,510 | 4,525,700 | 8,595,000 | 151,853,590 |
| Other liabilities | 37,946,821 | | | <u> </u> | _ . | - | _ - | - | <u> </u> | 37,946,821 |
| Total liabilities = | 37,946,821 | <u>-</u> | <u>-</u> | 1,078,346,306 | 389,353,949 | 276,342,670 | 367,046,881 | 59,650,496 | 8,735,363 | 2,217,422,486 |
| Balance sheet net interest gap | 67,364,700 | 21,800,794 | 22,664,582 | (340,244,032) | 132,536,786 | 314,725,052 | (148,543,787) | 53,320,449 | 56,329,548 | 179,954,092 |

^(*) Excluding provision



47. LIQUIDITY RISK

Liquidity risk is defined as the risk that the Bank has difficulties in meeting obligations associated with its financial liabilities. Liquidity risk arises when the Bank might be unable to meet its payment obligations at their due dates under normal or difficult scenarios or when the Bank has to mobilize funds at higher cost to meet its payment obligations.

The Bank had issued regulations and procedures on liquidity management, including rules about managing liquidity gap through maturity, liquidity risk ratios, stress test scenarios and backup plans to proactively take measures when facing market volatility. To minimize liquidity risk, the Bank plans to diversify its funding sources, develops a fund management report system to calculate liquidity position on a daily basis, as well as prepares analysis and forecast report on future liquidity positions on a regular basis, setting liquidity risk appetite and capacity.

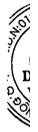
At monthly ALCO Council meetings, fund balance and liquidity of the Bank is one of the key contents to be discussed. At Risk Management Committee, Risk Council meetings, the compliance with liquidity risk appetite and risk capacity is also reviewed and reported. Based on analysis and evaluation, Risk Management Committee/ALCO Council/Risk Council make recommendations to the Board of Directors and the Board of Management for future guidance to maintain the Bank's solvency in a safe and effective way.

In addition, the Bank also maintains a list of secondary liquid assets such as the Government bonds, which may be sold or under repurchased contracts with the SBV. It is not only a secondary reserve in liquidity stress circumstances (if any) but also a profitable investment for the Bank.

The maturity of assets and liabilities represents the remaining time from the reporting date of the separate financial statements until the payment date regulated in the contract or terms of issuance.

The following assumptions and conditions have been adopted in the analysis of the Bank's maturity relating to its assets and liabilities:

- Cash and balances with the SBV are classified into maturity up to one month;
- The maturity terms of placement with and loans to other credit institutions; derivative financial instruments and other financial assets; loans to customers; investment securities; other assets; borrowings from the Government and the SBV; deposits and borrowings from other credit institutions; valuable papers issued; grants, trusted funds and borrowings where the Bank bears risk; other liabilities are determined based on the contractual maturity date;
- The maturity of trading securities is calculated on the basis of the probable time to convert bonds into cash because this portfolio includes highly liquid bonds;
- The maturity date of capital contribution, long-term investments is classified as over five (05) years as these investments have no defined maturity;
- The maturity term of deposits from customers is determined based on customer behaviour analysis and forecasts on interest rate policy and other macroeconomic factors;
- The maturity date of fixed assets is classified as five (05) years or more.



Based on the Board of Management's approval of the annual business plan, the Asset & Liability Management Department and the Financial Planning & Management Department in cooperation with some other relevant specialized departments makes analysis and forecasts on cash inflows/outflows of the system according to the approved plan; and also based on the actual daily capital fluctuations and utilization, the Bank makes decisions on appropriate management and monitoring of available funds.

Based on the projection of available capital, the Asset & Liability Management Department and the Financial Planning & Management Department in cooperation with the Treasury Dealing Department manage the secondary reserve through the approval of highly liquid valuable papers purchases, which could be converted into cash on the secondary market. The Asset & Liability Management Department together with the Financial Planning & Management Department in cooperation with the Treasury Dealing Department may decide to sell valuable papers to the SBV on the open market, or to refinance loans when working capital is insufficient, ensuring the liquidity of the whole system.

Based on SBV's regulations, the Asset & Liability Management Department and the Financial Planning & Management Department in cooperation with the Treasury Dealing Department proposes the Bank's available fund management plan, ensuring the actual average balance of deposits in VND and foreign currencies at the SBV is not below the required level of compulsory reserve. Besides, the Bank also establishes credit limit with other banks and other credit institutions for mutual support when needed. The Market Risk Management Department acts as an independent supervisor to ensure that the liquidity risks are managed in compliance with regulations, management processes, and liquidity risk appetite/capacity of the Bank.

The amount of available funds is determined based on data from the Core Sunshine system, interbank payment program CITAD, Asset-Liability Management software, information about large cash flows from business units. Therefore, the Bank can actively manage its daily liquidity risk.

The Bank's liquidity risk management activities are monitored strictly in compliance with the regulations of the SBV and the Bank's internal criteria for liquidity management for each major currency (such as VND, USD, EUR) for capital mobilization and loan portfolios.

| | Overd | ue | | | Current | | | |
|--|-------------|-------------|--------------|---------------|---------------|---------------|-------------|---------------|
| | Over 03 | Up to 03 | Up to 01 | From 01 to 03 | From 03 to 12 | From 01 to 05 | Over 05 | |
| | months | months | month | months | months | years | years | Total |
| | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million | VND Million |
| Assets | | | | | | | | |
| Cash | - | - | 11,009,260 | - | - | - | - | 11,009,260 |
| Balances with the SBV | - | - | 34,431,153 | - | - | - | - | 34,431,153 |
| Placements with and loans to other credit institutions | - | - | 319,141,987 | 28,122,123 | 27,599,796 | - | - | 374,863,906 |
| Loans to customers (*) | 21,334,431 | 22,664,582 | 98,787,026 | 417,715,130 | 657,817,109 | 209,176,961 | 281,213,350 | 1,708,708,589 |
| Investment securities (*) | 386,778 | - | 10,030,944 | 20,725,530 | 88,200,000 | 28,549,000 | 63,424,811 | 211,317,063 |
| Capital contribution, long-term investments | - | - | - | . - | - | - | 5,835,582 | 5,835,582 |
| Fixed assets | - | - | - | - | - | - | 9,745,660 | 9,745,660 |
| Other assets (*) | 79,585 | - | 4,619,867 | 11,759,346 | 10,462,446 | 1,628,253 | 12,915,868 | 41,465,365 |
| Total assets (*) | 21,800,794 | 22,664,582 | 478,020,237 | 478,322,129 | 784,079,351 | 239,354,214 | 373,135,271 | 2,397,376,578 |
| Liabilities Borrowings from the Government and the SBV | - | - | 96,401,051 | 57,395,000 | 488,053 | - | - | 154,284,104 |
| Deposits and borrowings from other credit institutions | - | - | 262,177,946 | 2,552,681 | 2,708,629 | , - | - | 267,439,256 |
| Deposits from customers | - | - | 197,906,478 | 329,113,289 | 666,105,456 | 410,133,692 | 162,176 | 1,603,421,091 |
| Derivative financial instruments and other financial liabilities | - | - | 398,121 | - | - | - | - | 398,121 |
| Grants, trusted funds and borrowings where the Bank bears risks | - | - | 11,386 | 41,674 | 41,674 | 337,531 | 1,647,238 | 2,079,503 |
| Valuable papers issued | - | - | 3,132,230 | 1,374,620 | 100,294,020 | 325,700 | 46,727,020 | 151,853,590 |
| Other liabilities | - | - | 17,955,606 | 12,213,379 | 6,449,099 | 1,328,737 | - | 37,946,821 |
| Total liabilities | | - | 577,982,818 | 402,690,643 | 776,086,931 | 412,125,660 | 48,536,434 | 2,217,422,486 |
| Net liquidity difference | 21,800,794 | 22,664,582 | (99,962,581) | 75,631,486 | 7,992,420 | (172,771,446) | 324,598,837 | 179,954,092 |

^(*) Excluding provision.

48. CREDIT RISK

Credit risk is the risk that results in the Bank's loss because its customers or counterparties default on their contractual obligations or fail to fulfil their committed obligations.

With the orientation of improving financial capacity, strictly controlling credit quality to ensure sustainable and effective growth, the Bank always makes effort to actively review and control the quality of credit portfolio, implement synchronously credit risk management at both portfolio and transaction levels. Accordingly:

- At portfolio level: in addition to establishing risk limits and annual credit orientation, the Bank regularly monitors the credit portfolio to give early warning about customers with indicators of potential risks (through Early Warning System, remote monitoring and face-to-face inspection) and strengthens credit granting secured by assets.
- At transaction level: the Bank focuses on the appraisal and thorough screening of customers, strengthens management and supervision, cash flow control and asset quality, and closely monitors customer activities to give appropriate and timely responses, minimizing the impact on the Bank's debt quality.

Maximum exposures to credit risk irrespective of collateral or their credit enhancement

Maximum exposures to credit risk irrespective of collateral or their credit enhancement for each asset class equal to the carrying amount (excluding provision) of that asset class on the separate statement of financial position as at 31 December 2024 which are presented as follows:

| | Undue and | Overdue and | Impaired and | |
|--|---------------|-------------|----------------|---------------|
| | unimpaired | unimpaired | made provision | Total |
| | VND Million | VND Million | VND Million | VND Million |
| Placements with and loans to other credit institutions | 374,863,906 | - | - | 374,863,906 |
| - Placements with other credit institutions | 371,252,257 | - | - | 371,252,257 |
| - Loans to other credit institutions | 3,611,649 | - | - | 3,611,649 |
| Loans to customers (*) | 1,648,928,276 | 373,248 | 59,407,065 | 1,708,708,589 |
| Investment securities (*) | 210,930,245 | - | 386,818 | 211,317,063 |
| - Available-for-sale investment securities (*) | 184,930,245 | - | 40 | 184,930,285 |
| - Held-to-maturity investment securities (*) | 26,000,000 | <u>-</u> | 386,778 | 26,386,778 |
| Total | 2,234,722,427 | 373,248 | 59,793,883 | 2,294,889,558 |
| • | | | | |

(*) Excluding provision.

49. EXCHANGE RATES OF SOME FOREIGN CURRENCIES AT THE END OF THE YEAR

| | Closing balance | Opening balance |
|-----|-----------------|-----------------|
| | VND | VND |
| USD | 25,498 | 24,255 |
| EUR | 26,563 | 26,796 |
| GBP | 32,024 | 30,843 |
| CHF | 28,235 | 28,822 |
| JPY | 163.05 | 171.19 |
| SGD | 18,727 | 18,369 |
| CAD | 17,747 | 18,306 |
| AUD | 15,853 | 16,519 |
| NZD | 14,349 | 15,329 |
| THB | 746.31 | 706.53 |
| SEK | 2,321 | 2,421 |
| NOK | 2,254 | 2,390 |
| DKK | 3,562 | 3,595 |
| HKD | 3,284 | 3,105 |
| CNY | 3,493 | 3,411 |
| KRW | 17.67 | 18.65 |
| LAK | 1.22 | 1.19 |
| MYR | 5,329 | 5,329 |
| XAU | 8,625,000 | (*) |

^(*) Not incurred.

50. EVENTS AFTER THE REPORTING DATE

Except for event relating to appropriation of statutory funds and bonus and welfare funds from retained earnings in 2023 as stated in Note 24, no events occurred after the reporting date that have a material effect on the operations of the Bank, its separate financial position and the separate financial performance that require adjustment or disclosure in the separate financial statements.

Prepared by

Tran Thi Thu Huong
Deputy Head of Financial
Accounting Department

Approved by

Nguyen Hai Hung Chief Accountant Approved 540111000 NGÂN HÀNG
THƯỢNG NAI CỔ PHẨN
CỔNG THƯỢNG

Nguyen Tran Manh Trung General Director

28 February 2025