## DOMESCO MEDICAL IMPORT-EXPORT JSC

#### SOCIALIST REPUBLIC OF VIETNAM

Independence – Freedom – Happiness

No: 19/HĐQT-DMC

Cao Lanh City, March 31, 2025

# <u>To:</u> STATE OF SECURITIES COMMISSION OF VIETNAM (SSC) HO CHI MINH STOCK EXCHANGE (HOSE) SHAREHOLDERS

"Regarding the fluctuation of profit after tax in 2024 increased by 10.6% compared with 2023"

Base on Circular No.96/2020/TT-BTC dated 16/11/2020 of the Ministry of Finance, which regulates the information disclosure on the stock market.

DOMESCO Medical Import-Export JSC (Stock code: DMC) would like to clarify the fluctuation of profit after tax in 2024 compared with 2023:

#### 1. Performance in 2024 compared with 2023:

Unit: Billion Dong

Items	In 2024	In 2023	Variance	%
Net revenue	1,899.4	1,719.0	180.4	10.5%
Profit after tax	202.7	183.3	19.4	10.6%

#### 2. Reasons:

Net revenue and profit after tax increased by 10.5% and 10.6% respectively compared to the same period last year, attributable to the following factors:

- + Focused on implementation of flexible marketing and promotional activities tailored to each customer segment, while actively expanding the customer base in target markets and strengthening customer engagement.
- + Enhancement of brand development efforts and expansion of both direct and indirect distribution networks.
- + Comprehensive cost control measures, covering input costs, production management, and distribution activities, aimed at maintaining financial efficiency amidst a volatile market environment.



+ Optimization of resource utilization, with a focus on improving labor productivity and streamlining the organizational structure to support the Company's sustainable development.

DOMESCO Medical Import-Export JSC kindly reports to SSC, HOSE, and Shareholders to notify. Best regards,

#### DOMESCO MEDICAL IMPORT-EXPORT JSC

**Authorized Person to Disclose Information** 

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### \* To:

- As above;
- Saved.

**Nguyen Duy Tung** 

