

*Hai Phong, Date..... Month .... Year 2025*

**(DRAFT)**

**PROPOSAL TO THE GENERAL SHAREHOLDERS' MEETING**  
**Regarding: Approval of the Contract and Transactions between the Company**  
**and Related Parties**

**To: - The 2025 Annual General Shareholders' Meeting**  
**- Habeco - Hải Phòng Joint Stock Company**

Pursuant to the Enterprise Law No. 59/2020/QH14, passed by the 14th National Assembly of the Socialist Republic of Vietnam on June 17, 2020; Pursuant to the current Charter of Habeco - Hải Phòng Joint Stock Company;

The Board of Directors of Habeco - Hải Phòng Joint Stock Company respectfully submits to the General Shareholders' Meeting for approval the following contracts between the Company and related parties:

**1. Sales Contract and Asset Lease Agreement with Hanoi Beer - Alcohol - Beverage Joint Stock Corporation (HABECO Group):**

Currently, the Hanoi Beer - Alcohol - Beverage Joint Stock Corporation (hereinafter referred to as "HABECO Group") holds 66.69% of the total ordinary shares of the Company:

- Since its establishment and commencement of operations, the Company has annually signed contracts for the sale and processing of Hanoi Beer products for the HABECO Group.
- On December 14, 2015, the Company signed Asset Lease Agreement No. 14122015-HBC-HBCHP with the HABECO Group, with a duration of 10 years. In compliance with the provisions of the Enterprise Law No. 59/2020/QH14 and the Company's Charter, the Board of Directors respectfully requests the General Shareholders' Meeting to approve the Sales Contract and Asset Lease Agreement for the year 2026 with HABECO Group.

**2. Sales Contract with Hanoi Beer - Hải Phòng Joint Stock Company:**

Currently, Hanoi Beer - Hải Phòng Joint Stock Company holds 14.06% of the total ordinary shares of Habeco - Hải Phòng Joint Stock Company. To increase income and employment for workers, the Company has signed annual sales contracts to process products of Hai Phong Beer brand for Hanoi Beer - Hải Phòng Joint Stock Company. In compliance with the provisions of the Enterprise Law No. 59/2020/QH14 and the

Company's Charter, the Board of Directors respectfully requests the General Shareholders' Meeting to approve the Sales Contract for the year 2026 with Hanoi Beer - Hải Phòng Joint Stock Company.

We respectfully submit for the General Shareholders' Meeting to consider and vote for approval.

Sincerely,

**ON BEHALF OF THE BOARD OF  
DIRECTORS  
CHAIRMAN**

***Recipients:***

- 2025 Annual General Meeting of Shareholders;
- Board of Directors, Supervisory Board;
- Archives,

**Pham Anh Tuan**