



CÔNG TY CỔ PHẦN SẢN XUẤT KINH DOANH XUẤT NHẬP KHẨU BÌNH THẠNH
(GILIMEX)

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No.: 01/2025/BBH-ĐHĐCĐ

HoChiMinh city, April 15th, 2025

MEETING MINUTES ANNUAL GENERAL MEETING OF SHAREHOLDERS 2025

Company Name: Binh Thanh Import Export Production Trading Joint Stock Company ("Company")

Head office: 334A Phan Van Tri, Ward 11, Binh Thanh District, Ho Chi Minh City

Business Registration Certificate No. 0302181666 issued by the Department of Planning and Investment of Ho Chi Minh City First registration issued on 12/29/2000, 27th change registration issued on 12/11/2024.

Time and place of meeting: The meeting starts at 09:00 on April 15, 2025 at Prima A Hall, Majestic Saigon Hotel - No. 01 Dong Khoi Street, Ben Nghe Ward, District 1, Ho Chi Minh City.

PART ONE:

ANNUAL GENERAL MEETING OF SHAREHOLDERS OPENING CEREMONY

I. SHAREHOLDER STATEMENT CONFIRMATION REPORT

Mr. **Duong Ngoc Hai** - Representative of the Shareholder Qualification Examination Board - presented:

- ❖ The shareholder qualification examination board has examined and concluded:
Shareholders according to the list as of March 10, 2025 and according to the report of the Shareholder Qualification Confirmation Board (routinely updated at the General Meeting when there are changes):
 - Total number of shares according to the Company's charter capital: 101,600,066 shares
 - Total number of voting shares of the Company: 101,596,218 shares
 - Total number of non-voting shares (treasury shares): 3,848 share
 - Total number of shareholders attending the meeting (including authorized shareholders): 102 shareholders, owning and representing the number of voting shares is 68,015,455 shares, accounting for 66.95 % of the total number of voting shares of the Company.
All shareholders present are qualified shareholders, and all representatives are legally authorized in writing.
- ❖ 2025 Annual General Meeting of Shareholders ("General Meeting") of the Company has met all conditions to proceed (the number of shareholders attending the meeting represents at least 65% of the shares with voting rights).

II. ELECTION OF THE PRESIDING BOARD, VOTE COUNTING COMMITTEE AND THE SECRETARIAT

1. Standing executive committee

Mr. Nguyen Quoc Khanh - Member of the Board of Directors ("BOD") and Member of the Audit Committee presented: The Chairman of the Board of Directors is absent due to a business trip and therefore cannot attend the 2025 Annual General Meeting of Shareholders today. The remaining members of the Board of Directors could not elect a person to be the Chairman of the Congress, so the Meeting will elect the Chairman of the Congress and the person with the highest number of votes as the Chairman of the Congress.

Mr. Nguyen Quoc Khanh nominated Ms. Pham Thi Anh Nguyet - Director of the Company to be the Chairwoman of the Congress to preside over and direct the activities of the Meeting according to the program which was approved by the Standing committee and in accordance with regulations.

At the Congress, no shareholder or group of shareholders nominated or ran for additional candidates other than Ms. Pham Thi Anh Nguyet to be elected as Chairwoman of the Congress.

The Congress voted by raising voting cards to elect Ms. Pham Thi Anh Nguyet - Director of the Company as Chairwoman of the Congress with 100% approval rate of total voting shares attending.

Ms. Pham Thi Anh Nguyet introduced the list of the Standing executive committee and the Congress voted by raising voting cards to approve the list of the Standing executive committee with 100% approval rate of the total number of voting shares attending, including the following gentlemen and ladies:

- Ms. Pham Thi Anh Nguyet - Company Director - Chair of the Congress
- Mr. Nguyen Quoc Khanh - Member of Board of Directors
- Mr. Hoang Tien Dat - Member of Board of Directors , General Director of the Company Gilimex Industrial Park Joint Stock Company

2. Vote counting committee

Ms. Pham Thi Anh Nguyet introduced the members of the Vote counting Committee and the Congress voted by raising voting cards to approve the list of the Vote counting Committee with 100% approval rate of the total number of voting shares attending, including the following members:

- Ms. Nguyen Thi Minh Hieu - Head of the Vote Counting Committee
- Mr. Mai Thanh Tol - Member
- Ms. Nguyen Thi Thu Hang - Member

3. The Secretariat

Ms. Pham Thi Anh Nguyet introduced the list of the Congress Secretariat and the Congress voted by raising voting cards to approve the members of the Secretariat with 100% approval rate of the total number of voting shares attending, including the following members:

- Mrs. Dinh Thi Hau
- Mrs. Duong Thi Kim Tuyen

PART TWO:

MEETING CONTENT AND PROCESS

I. APPROVAL OF CONGRESS REGULATIONS

The Standing executive committee approved the Regulations for the 2025 Annual General Meeting of Shareholders and the Congress voted by raising voting cards to unanimously approve the Regulations for the Congress with 100% of the total number of votes in attendance.

II. APPROVED CONGRESS PROGRAM

1. Add content to the meeting agenda

The Standing executive committee presented additional contents to the agenda of the 2025 Annual General Meeting of Shareholders, including the following contents:

- Investment proposal to expand new factories in regions 3 and 4
- Company Name Change Form
- Proposal to amend and supplement the Charter and internal regulations of the Company.

Vote: The Congress voted by raising voting cards to unanimously approve with 100% of the total number of votes in attendance to approve the addition to the agenda of the 2025 Annual General Meeting of Shareholders including the above contents.

2. Through the Congress Program

The presiding delegation presented the Congress Program including the following contents:

- The Standing executive committee approved the Congress program :
- + Approval of the 2024 Annual Report of the Company include:
 - Board of Directors' Report on 2024 Operations
 - Board of Directors' Activity Report 2024
 - Audited consolidated financial statements for 2024
- + Some reports of the Board of Directors at the General Meeting of Shareholders :
 - Profit distribution in 2024
 - Production and business plan 2025
 - Investment budget for 2025
 - Board of Directors' remuneration in 2025
 - Selecting an Auditing Company for the 2025 Financial Statements
 - Approving the resignation of Mr. Nguyen Viet Cuong from the position of Board Member and electing an additional member of the Board of Directors for the 2023 - 2028 term.
 - Invest in expanding new factories in regions 3 and 4
 - Change Company Name
 - Amend and supplement the Charter and internal regulations of the Company.

- The Congress discussed the Reports and Proposals.
- Vote to approve the contents of the Reports and Submissions.
- The Congress elected an additional member to the Board of Directors for the 2023 - 2028 term.
- Approval of meeting minutes and Congress Resolution.

Voting: The Congress voted by raising voting cards to unanimously approve the Congress Program with 100% of the total number of voting shares in attendance.

III. THE STANDING EXECUTIVE COMMITTEE PRESENTS THE CONTENTS OF REPORTS AND SUBMISSIONS

1. The Standing executive committee presented the contents of the Reports at the Congress.

The Standing executive committee presented the contents of the Reports at the Congress, including: (i) Report of the Board of Directors on the 2024 business situation; (ii) Report of the Board of Directors in 2024; (iii) Audited consolidated financial statements in 2024. In which:

- audited consolidated financial statements for 2024 show the following revenue and profit results achieved in 2024:

Revenue	:	711,479,404,991 VND
Profit after tax of parent company shareholders	:	26,067,162,087 VND

About Gilimex Production:

- Although 2024 has many market fluctuations, customers have sharply reduced orders and put pressure on customers to reduce prices, the Company still focuses on improving, restructuring production, re-planning the strengths of factories according to product types, investing in more machinery and equipment to replace people to reduce prices and increase competitiveness in the market.
- In 2024, despite many difficulties and challenges of the market, inflation, and economic crisis, the Company still maintained its production and business activities. After a period of actively searching for and promoting new customers, promoting innovation and product development, in 2024, the Company developed a very potential customer in the future, which is stuffed animals. The Company still maintains its strength in producing household goods and opens a new production and business segment, stuffed animals for children. This stuffed animal segment has great potential for development, so the Company is focusing all resources to promote it in addition to maintaining its strength in the household goods segment.

About Gilimex Industrial Park:

- Gilimex Industrial Park is focusing on 3 Industrial Parks that have received investment approval from the Prime Minister, including: Gilimex Hue Industrial Park, Gilimex Vinh Long Industrial Park and Gilimex Bac Giang Industrial Park.

Gilimex Hue Industrial Park:

+ Investment work has been and is continuing according to schedule. In 2024, the project will focus on site clearance and infrastructure investment to attract investors. Currently,

the project has completed nearly 99% of site clearance. In 2025, the goal is to complete 100% of site clearance and carry out land-related procedures.

+ Area A: basically completed the infrastructure construction to attract investors to build factories. In 2025, Area A will have factories operating and implementing production and business activities.

+ Area B: is currently implementing investment and construction so that investors can start construction as soon as possible in the near future.

+ The location of Gilimex Hue Industrial Park is very favorable in the Central region, convenient for transportation, labor recruitment and many other factors. The company believes that Gilimex Hue Industrial Park is a very good destination for investors from now on.

- Gilimex Vinh Long Industrial Park: waiting for local authorities to start construction of the resettlement area. After completing the construction of the resettlement area, the land acquisition step will be carried out, site clearance procedures will be carried out and other investment procedures will be carried out according to regulations.

- Gilimex Bac Giang Industrial Park:

+ After the Prime Minister's Decision approving the project on January 21, 2025, the project is accelerating the first steps of site clearance and has established specialized units for site clearance. Up to now, the progress is being carried out according to plan with the support of local authorities. It is expected that the first phase of site clearance will be completed in the third quarter of 2025 and the project strives to have land handed over to secondary investors by the end of 2025.

+ Bac Giang is the capital of the Northern Industrial Zone, there are many big investors who want to enter the Northern Industrial Zone. Therefore, the work of site clearance and construction investment is very urgent.

2. The Standing executive committee presented the contents of the Reports at the Congress.

2.1. Proposal for 2024 Profit Distribution Plan

❖ The Standing executive committee presented the 2024 Profit Distribution Plan for the General Meeting of Shareholders to consider and approve as follows:

Status	Target	Unit	Amount
1	Consolidated profit after tax in 2024 of parent company shareholders	VND	26,067,162,087
2	Undistributed profit after tax as of December 31, 2024	VND	828,077,673,068
3	Profit distribution plan 2024:	VND	
3.1	- Dividend payment in 2024 at a rate of 10% in cash	VND	101,600,066,000
4	Remaining undistributed profit after tax	VND	726,477,607,068

(Source: Audited consolidated financial statements 2024)

- ❖ The General Meeting of Shareholders authorizes the Company's Board of Directors to decide on the time for implementing the 2024 profit distribution to suit the Company's financial situation and in accordance with current legal regulations.

2.2. Production and business plan submission for 2025

The Standing executive committee presented the 2025 Business Production Plan for the General Meeting of Shareholders to consider and approve as follows:

- Revenue : 1,200,000,000,000 VND
- Consolidated profit after tax : 150,000,000,000 VND
- Expected 2025 dividend rate : 10%

2.3. Investment Budget Report 2025

The Standing executive committee presented the 2025 Investment Budget Proposal for the General Meeting of Shareholders to consider and approve as follows:

Status	Item	Unit	Amount
1	Investment in production and business development	VND	1,100,000,000,000
2	Bank loan for working capital	VND	3,000,000,000,000

2.4. Board of Directors' Remuneration Proposal 2025

The Standing executive committee reported to the General Meeting of Shareholders for consideration and approval of the Proposal for the Board of Directors' remuneration in 2025, equal to that in 2024, as follows:

- Chairman of the Board of Directors : 30 million VND/month
- Board of Directors Member : 20 million VND/person/month

2.5. Proposal for Selection of Auditing Company for 2025 Financial Statements

After contacting and working with Auditing Companies based on standards of commitment, professionalism, resources and costs to suit the business situation and development of the Company, the General Meeting hereby authorizes the Board of Directors to negotiate and decide to select one of the two Auditing Companies for the 2025 Financial Report as follows:

- Southern Accounting and Auditing Financial Consulting Company Limited (AASCS);
- AFC Auditing & Accounting Financial Consulting Joint Stock Company .

2.6. Approving the resignation of Mr. Nguyen Viet Cuong from the position of Board Member and electing an additional member of the Board of Directors for the 2023 - 2028 term.

The Standing executive committee presented to the General Meeting of Shareholders for consideration and approval of the resignation of Mr. Nguyen Viet Cuong from the position of Member of the Board of Directors and the election of 01 additional member of the Board of Directors for the 2023 - 2028 term as follows:

- Approve the resignation letter dated September 30, 2024 of Mr. Nguyen Viet Cuong and dismiss Mr. Nguyen Viet Cuong from the Board of Directors for the 2023 - 2028 term from the date of issuance of the Resolution of the Company's 2025 Annual General Meeting of Shareholders.
- Approving the election of 01 additional member of the Board of Directors for the 2023 - 2028 term to ensure the number of members of the Board of Directors for the 2023 - 2028 term in accordance with the provisions of the Company's Charter.

2.7. Approval of investment in expanding new factories in regions 3 and 4

The Standing executive committee presented to the General Meeting of Shareholders for consideration and approval on the investment in expanding new factories in regions 3 and 4 as follows:

- Through investment in expanding new factories in regions 3 and 4 to develop production as follows:
 - + Maximum total investment value: 520,000,000,000 VND (In words: Five hundred twenty billion VND)
 - + Investment form: Buying shares, capital contributions, contributing capital or buying existing assets of another organization with ownership ratio from 51-100%.
 - + Investment purpose: develop production to increase competitiveness in the market and meet the capacity according to the Company's production and business plan.
- The General Meeting of Shareholders assigns the Board of Directors to decide on the form of investment, investment implementation time and all other relevant contents to complete the investment in expanding the new factory in the above mentioned regions 3 and 4 in the most beneficial direction for the Company, in accordance with the financial situation, production and business activities of the Company and in accordance with the provisions of the Company's Charter and legal regulations.

The expansion of factories in regions 3-4 aims to increase competitiveness in the market to meet production plans in the coming time.

2.8. Approval of Company Name Change

The Standing executive committee presented to the General Meeting of Shareholders for consideration and approval on the Approval of the change of the Company's name as follows:

- Approving the change of the Company's name (including Vietnamese and English names) to a new name. The Board of Directors proposes that the General Meeting of Shareholders authorize the Board of Directors to decide on a new name (including Vietnamese and English names) of the Company in accordance with the actual situation, production and business activities and sustainable development orientation of the Company.

- Time to change the Company's name: The General Meeting of Shareholders authorizes the Board of Directors to decide the appropriate time to change the Company's name to carry out the procedure for registering the change of the Company's name at the competent State agency in accordance with current legal regulations and no later than 12 months from the date of approval by the General Meeting of Shareholders.
- The General Meeting of Shareholders authorizes the Board of Directors to amend and supplement the Company's Charter and related internal regulations, and assigns the Company's Legal Representative to carry out procedures at the Department of Planning and Investment of Ho Chi Minh City, the Ho Chi Minh City Stock Exchange, the Vietnam Securities Depository and Clearing Corporation and other competent authorities to register the change of the Company's name and carry out procedures for information disclosure on the stock market in accordance with the law.

2.9. Amendment and supplement of the Charter and internal regulations of the Company

The Standing executive committee presented to the General Meeting of Shareholders for consideration and approval on the Amendment and supplement of the Charter and Internal Regulations of the Company as follows:

- Through amending and supplementing the Charter and internal regulations of the Company with the following content:
 - + Amend the title "Director" to "General Director" in the Charter and Internal Regulations of the Company;
 - + Amend the conditions for holding the General Meeting of Shareholders in the Charter and Internal Regulations of the Company as follows:
 - Amend from “ *The General Meeting of Shareholders is held when the number of shareholders attending the meeting represents at least sixty-five percent (65%) of the total number of voting shares* ” to “ *The General Meeting of Shareholders is held when the number of shareholders attending the meeting represents at least fifty-one percent (51%) of the total number of voting shares*”.
 - Amended from “*In case there is not enough number of delegates required within thirty (30) minutes from the time of setting the opening of the meeting, the convener shall cancel the meeting. The meeting must be reconvened within thirty (30) days from the date of the first scheduled General Meeting of Shareholders. The reconvened General Meeting of Shareholders shall only be held when the attending members are shareholders and authorized representatives representing at least fifty-one percent (51%) of the total number of voting shares.*” “*In case there is not enough number of delegates required within thirty (30) minutes from the time of setting the opening of the meeting, the convener shall cancel the meeting. The meeting must be reconvened within thirty (30) days from the date of the first scheduled*

General Meeting of Shareholders. The reconvened General Meeting of Shareholders shall only be held when the attending members are shareholders and authorized representatives representing at least thirty-three percent (33%) of the total number of voting shares.”

- Authorization of the General Meeting of Shareholders :
 - + The General Meeting of Shareholders authorizes the Board of Directors of the Company to organize the amendment, completion and re- issuance of the Charter and internal regulations of the Company in accordance with the content approved in this Proposal and in accordance with legal regulations.
 - + The General Meeting of Shareholders assigns the Company's Legal Representative to carry out procedures for registering changes to business registration contents and other related procedures (if any) with competent state agencies in accordance with the provisions of law.

3. Discussion at the Congress

3.1. Shareholders comments and questions:

Shareholders who participated in giving opinions and asking questions at the General Meeting have the following codes: 285, 16, 8906, 14.

3.2. Shareholders' comments and questions:

Shareholders participating in giving opinions and asking questions at the General Meeting are summarized in the following areas:

a. In the field of Manufacturing:

- Profit after tax in 2024 will only reach 27 billion VND. So what is the basis for the Company's 2025 profit plan of 150 billion VND?
- The bank loan plan for 2025 in the 2025 investment budget proposal is 3,000 billion VND, so what is the loan interest rate?
- What is the specific status of the Amazon lawsuit so far? If the inventory in 2024 is higher than in 2023, what exactly is this inventory?
- Is the plan to borrow 3,000 billion VND in 2025 a credit loan or a mortgage? What does the Company use as collateral for the bank when borrowing? Explain clearly whether the plan to earn after-tax profit of 150 billion VND in 2025 includes the Industrial Park segment or not?
- What are the expected consolidated Q1/2025 business results?
- How much are the 2025 orders worth so far?
- At the end of 2024, the Company had a dispute with a raw material supplier in Korea. Could you please share more information related to this dispute?
- Does the 2025 profit plan take into account the impact of US tariffs?
- In 2025, the expected dividend payment is 10% in cash or stock?
- Does Changing the Company's Name Affect the on-going Amazon Lawsuit?

b. About Industrial Parks:

- Does the US reciprocal tax affect the demand for industrial real estate?

- Who are the customers of the Industrial Park? Where do the customers come from? What are the sales strengths of the Industrial Park? What are the expected selling prices and sales areas in 2025?

3.3. Answer from the Standing executive committee :

The Standing executive committee answered questions from participating shareholders, summarized in the following areas:

a. In the field of Manufacturing:

- Regarding the basis for setting out the 2025 profit plan, the Company has every basis to set out this plan before submitting it to the General Meeting. As presented at the General Meeting, the Company currently has a very large strategic customer and the Company has signed a cooperation agreement with the customer since the end of 2024. This is a potential customer for stuffed animals, a high-value item, so the sales value and revenue are very large. The capacity currently offered to customers only accounts for 30% of customer demand. From 2025 to the next 3-5 years, customer demand is that the Company offers a capacity 3 times higher than the current one. Currently, the Company has a scale of about 3,000 workers and is expected to increase to about 10,000 workers in the next 3-5 years. In 2025, the capacity to be offered to customers will double compared to 2024. Therefore, the 2025 profit plan is completely achievable.
- Regarding the bank loan plan for 2025, this loan plan includes the production sector and all industrial park projects of the Company. The loan at this level is completely preferential, the Company is able to pay the debts and interest of the bank.
- Regarding the lawsuit with Amazon, due to confidentiality regulations, the information must be kept confidential until the lawsuit is resolved. Up to this point, the Company is still working with lawyers to follow the prescribed procedures. It is expected that the lawsuit will be resolved by the end of 2025 and the Company will notify shareholders as prescribed. The inventory is currently serving to resolve the lawsuit with customers regarding the Company's damages. The Company has brought the damages and inventory related to the dispute to resolve with the customer.
- The plan to borrow 3,000 billion VND in 2025 is to mortgage future assets. This capital borrowing plan represents a credit facility arranged with the bank, rather than the actual amount to be borrowed. The company will manage and allocate the funds in a manner that aligns with its financial needs. The plan to achieve 150 billion VND in after-tax profit in 2025 is a consolidated plan.
- Regarding the production and business results of the first quarter of 2025, it is forecasted that the Company will achieve the set target of the first quarter of 2025. Although the US has imposed tariffs on Vietnam, the Company's manufacturing industry is not much affected because the Company's market share of exports to the US is less than 10% and mainly exports to Europe. The Company is preparing a specific report on the production and business results of the first quarter of 2025. Therefore, if shareholders need specific data on the production and business results of the first quarter of 2025, the Company can send an email after the financial report is available according to regulations.

- Regarding the expected orders in 2025, as the Standing executive committee presented, market demand is increasing, and capacity also needs to be increased to meet the needs of current customers. In addition, the Company is not much affected by US tariffs, so the expected revenue plan for 2025 is achievable.
- Regarding the dispute with the Korean raw material supplier, the Company has resolved this dispute with the supplier.
- In 2025, the dividend payment is expected to be 10%. The Board of Directors will submit to the 2026 General Meeting a specific payment plan in cash or shares.
- The change of the Company's name has no effect on the lawsuit with the customer.

b. About Industrial Parks:

- Regarding the US reciprocal tax affecting the demand for renting real estate in Industrial Parks: after receiving information about US tax, secondary investors such as China, Japan and some investors who have invested in Vietnam and want to open still come to the Company's Industrial Parks to contact and learn about projects for investment.
- During this time, the Company will regularly update domestic and international information to have timely policies, continue to contact investors who have visited the Industrial Park to update information on state policies and projects for investors. Continue to update large markets to find investors such as China, Japan and Korea. The US reciprocal tax is both an opportunity and a challenge for the Company. When domestic and foreign policies have positive changes, investors will flock to Vietnam. Therefore, the project must be ready for everything regarding site clearance, infrastructure construction, and clean land to welcome investors to the project. Regarding the selling price and sales area, the Company cannot announce because this is confidential information for customers.
- On the strengths and advantages of Industrial Parks:

➤ **Gilimex Hue Industrial Park:**

+ Location: the city located directly under the Central Government and in front of Phu Bai airport, near the North-South expressway, National Highway 1A bypass, convenient traffic connecting ports (Da Nang, Tien Sa, Chan May). This is the first strength of Gilimex Hue Industrial Park.

+ Labor advantage: abundant resources with a total of about 630,000 workers aged 15 and over to date, with a high-quality labor supply with more than 18 universities in the area and more than 15,000 graduates each year. This is one of the great advantages when investors want to learn about and invest in the project.

+ Investment cost advantage: reasonable infrastructure cost is favorable for investors who need large land funds for production and business activities.

+ Target customers: Consumer goods, textiles, electronics assembly industry, pharmaceutical - cosmetic industry, warehouses, services and other non-polluting industries.

➤ **Gilimex Vinh Long Industrial Park:**

+ Location: convenient for traveling to 2 Centrally-run cities and Vinh Long City and is the economic hub of the Southern region. Traffic is developing, contributing to

shortening travel time to Gilimex Vinh Long Industrial Park. In the future, the Government will continue to invest in building about 600km of highway in this area to expand and connect trade between the western provinces and Ho Chi Minh City.

+ The supply of real estate in Vinh Long industrial parks is still low. It is expected that after the merger of the province, the demand for real estate in industrial parks will increase and Gilimex Vinh Long Industrial Park is one of the only industrial parks with the same source in Vinh Long.

+ Labor tax benefits: Vinh Long has an abundant labor force with more than 3.3 million local population. Convenient transportation is a strong point to attract labor.

+ Target customers: Priority is given to attracting investors in the fields of agricultural product processing, fruit and vegetable processing; seafood processing; livestock products; consumer goods, textiles, handicrafts, electronics assembly industry, packaging, pharmaceutical - cosmetic industry, mining industry, construction materials, warehouses, services and other non-polluting industries .

➤ **Gilimex Bac Giang Industrial Park:**

+ Bac Giang is one of the provinces attracting the largest foreign investors in Vietnam. Bac Giang has continuously achieved many achievements in attracting foreign investment with impressive numbers, especially in the last 5 years, rising to the top group of provinces/cities attracting the best investment in the country. Bac Giang has many major corporations present such as Amkor, Samsung, Gortek, JA Solar, Foxconn ... with many needs for satellite factories.

+ Convenient location attracts investors: convenient travel to Bac Giang City, Noi Bai Airport, Huu Nghi International Border Gate, Hai Phong Port, Cai Lan Port, Hanoi City Center.

+ Target customers: priority is given to investors in industries such as electronics assembly, packaging, consumer goods, textiles, high technology, semiconductor industry, data centers, services and other non-polluting industries.

- Industrial Park projects attract a variety of customers from many countries such as China, Japan, Korea, UK, USA, etc. In the recent period, many Chinese and Japanese customers have come to the Company's Industrial Park. In particular, Japan targets high-tech engineering industries and non-polluting industries.

IV. CONGRESS VOTES ON REPORTS AND PRESENTATIONS

1. The Congress voted on the Reports and Proposals at the Congress.

Mr. Mai Thanh Tol - representative of the Vote Counting Committee guided the Congress to vote on the Reports and Proposals by filling out the Voting Form.

The counting committee distributes Ballots to shareholders attending the meeting and shareholders vote on the Reports and Proposals at the General Meeting.

2. Result vote counting vote to approve the Reports and Proposals at the Congress

Mr. Mai Thanh Tol - representative of the Vote Counting Committee Report the results of the vote counting on the Reports and the specific Submissions as follows:

- Total number of ballots issued : 26 ballots



- Total votes received : 24 votes
- Total valid votes : 24 votes
- Total invalid votes : 0 votes

Status	Voting content	Approved		Are not approved		No comment		Result
		Number of votes	Percentage	Number of votes	Percentage	Number of votes	Percentage	
1	Annual Report 2024							
1.1	Board of Directors' Report on 2024 Operations	66,786,907	100.00	0	0	0	0	Pass
1.2	Board of Directors Report 2024	66,786,907	100.00	0	0	0	0	Pass
1.3	Audited consolidated financial statements for 2024	66,786,907	100.00	0	0	0	0	Pass
2	Proposal for 2024 Profit Distribution Plan	66,786,907	100.00	0	0	0	0	Pass
3	Report on Production and Business Plan and Dividends for 2025	66,786,907	100.00	0	0	0	0	Pass
4	Investment Budget Proposal for 2025	66,452,483	99.50	0	0	334,424	0.50	Pass
5	Board of Directors' remuneration in 2025	66,786,907	100.00	0	0	0	0	Pass
6	Proposal for Selection of Auditing Company for 2025	66,452,483	99.50	0	0	334,424	0.50	Pass

	Financial Statements							
7	Proposal to approve the resignation of Mr. Nguyen Viet Cuong from the position of Board Member and elect an additional member of the Board of Directors for the 2023 - 2028 term	66,786,544	99.9995	0	0	363	0.00054	Pass
8	Investment proposal to expand new factories in regions 3 and 4	66,786,907	100.00	0	0	0	0	Pass
9	Company Name Change Proposal	66,452,120	99.50	0	0	334,787	0.50	Pass
10	Proposal to amend and supplement the Charter and internal regulations of the Company	66,452,120	99.50	0	0	334,787	0.50	Pass

Voting: The Congress voted by raising voting cards to unanimously approve. The results of the vote to approve the above Reports and Proposals with 100% of the total number of votes present in agreement.

PART THREE:
ELECT 01 ADDITIONAL MEMBER TO THE BOARD OF DIRECTORS

TERM 2023 - 2028

1. Approving the Regulations on nomination, candidacy and election of members of the Board of Directors for the 2023 - 2028 term

The Standing executive committee approved the Regulations on nomination, candidacy, and election of members of the Board of Directors for the 2023-2028 term and the Congress voted by raising voting cards to unanimously approve the Regulations on nomination, candidacy, and election of members of the Board of Directors for the 2023-2028 term with 100% of the total number of votes in attendance approving.

2. Approving the List of candidates to participate in the election of 01 additional member of the Board of Directors for the 2023 - 2028 term

On April 12, 2025, the Company received a dossier for a nominee from a group of shareholders owning 5,406,006 shares, accounting for 5.32% of the Company's voting shares, who met on April 12, 2024 to nominate Mr. Hoang Tien Dat to participate in the election of an additional member of the Board of Directors for the 2023-2028 term. The dossier nominating Mr. Hoang Tien Dat was provided to the Shareholders at the General Meeting.

The Standing executive committee asked the Congress to vote to approve the addition of Mr. Hoang Tien Dat to the list of candidates to elect an additional member of the Board of Directors for the 2023-2028 term.

Voting: The Congress voted by raising voting cards to unanimously approve. The addition of Mr. Hoang Tien Dat to the list of candidates to elect an additional member of the Board of Directors for the 2023 - 2028 term with 100% of the total number of votes in attendance approved.

Thus, the Company has received nomination and candidacy documents of 01 candidate including:

- (1) Mr. Hoang Tien Dat

At the Meeting, no shareholder or group of shareholders nominated or ran for additional candidates other than the one candidate mentioned above.

The Chairman briefly introduced the resumes of each candidate, Mr. Hoang Tien Dat, participating in the election of members of the Board of Directors for the 2023-2028 term.

Voting: The Congress voted by raising voting cards to unanimously approve. The above list of 01 candidate to participate in the election of members of the Board of Directors for the 2023 - 2028 term with 100% of the total number of votes participating in the vote approved .

3. The Congress elected 01 additional member to the Board of Directors for the 2023 - 2028 term.

3.1. The Congress elected 01 additional member to the Board of Directors for the 2023 - 2028 term.

Mr. Mai Thanh Tol - representative of the Vote Counting Committee guided the Congress on the election method and recorded the ballots in accordance with the regulations on nomination, candidacy, and election of members of the Board of Directors for the 2023 - 2028 term approved by the Congress .

The vote counting committee distributed ballots to shareholders attending the meeting and shareholders proceeded to elect 01 additional member of the Board of Directors for the 2023 - 2028 term .

3.2. Result vote counting Election of 01 additional member of the Board of Directors for the 2023 - 2028 term

Mr. Mai Thanh Tol - representative of the Vote Counting Committee Report on the results of the vote counting for the election of 01 additional member of the Board of Directors for the 2023 - 2028 term with the specific vote counting results as follows:

- Total number of ballots issued : 26 ballots
- Total votes received : 22 votes
- Total valid votes : 21 votes
- Total number of invalid votes : 01 vote

Status	Candidate's Full Name	Number of votes cast	Represents the number of shares with voting rights and votes	Percentage of Total Voting and Electing Votes	Result (Elected/Not elected)
01	Mr. Hoang Tien Dat	21	66,555,560	100%	Elected

Voting: The Congress voted by raising voting cards to unanimously approve. The above results of the vote counting for the election of 01 additional member of the Board of Directors for the 2023 - 2028 term were approved by 100% of the total number of votes with voting rights attending .

3.3. Mr. Hoang Tien Dat - Member of the Board of Directors for the 2023 - 2028 term was elected and introduced at the Congress.

The Company's Board of Directors for the 2023 - 2028 term operates with 05 members including:

- (1) Mr. Le Hung – Chairman of the Board of Directors
- (2) Mr. Nguyen Huu Phuc – Member of Board of Directors
- (3) Mr. Nguyen Quoc Khanh – Member of Board of Directors
- (4) Mr. Tran Thanh Tung – Member of Board of Directors
- (5) Mr. Hoang Tien Dat - Member of Board of Directors

PART FOUR:

DECISION OF THE GENERAL MEETING OF SHAREHOLDERS

1. Through reports and presentations at the Congress

The General Meeting of Shareholders unanimously approved the contents presented and voted at the Meeting as follows:

- Through the Company's 2024 Annual Report including the following Reports:
 - Board of Directors' report on operations in 2024 ;
 - Board of Directors Report 2024;
 - Audited consolidated financial statements for 2024.
- Approval of the Board of Directors' reports at the General Meeting of Shareholders, including the following reports:
 - Profit distribution in 2024 ;
 - Production and Business Plan 2025 ;
 - Investment budget for 2025 ;
 - Board of Directors' remuneration in 2025 ;
 - Select Auditing Company for 2025 Financial Statements ;
 - Approve the resignation of Mr. Nguyen Viet Cuong from the position of Board Member and elect 01 additional member of the Board of Directors for the 2023 - 2028 term;
 - Invest in expanding new factories in regions 3 and 4
 - Change Company Name
 - Amend and supplement the Charter and internal regulations of the Company.

2. Electing 01 additional member to the Board of Directors for the 2023 - 2028 term

The General Meeting of Shareholders elected and unanimously approved the results of the election to add 01 member to the Board of Directors for the 2023 - 2028 term, with the elected member being Mr. **Hoang Tien Dat**.

The Company's Board of Directors for the 2023 - 2028 term operates with 05 members including:

- | | | |
|-----|-----------------------|--------------------------------------|
| (1) | Mr. Le Hung | – Chairman of the Board of Directors |
| (2) | Mr. Nguyen Huu Phuc | – Member of Board of Directors |
| (3) | Mr. Nguyen Quoc Khanh | – Member of Board of Directors |
| (4) | Mr. Tran Thanh Tung | – Member of Board of Directors |
| (5) | Mr. Hoang Tien Dat | - Member of Board of Directors |

PART FIVE:

APPROVAL OF MINUTES - RESOLUTIONS AND CLOSING OF THE CONGRESS

I. APPROVAL OF MINUTES AND RESOLUTIONS OF THE MEETING

1. Through the minutes of the Congress

- ❖ The Chairwoman of the Meeting approved the minutes of the 2025 Annual General Meeting of Shareholders.

- ❖ **Voting:** The Company's General Meeting of Shareholders voted by raising voting cards to approve the minutes of the 2025 Annual General Meeting of Shareholders with an approval rate of 100% of the total number of votes in attendance. The General Meeting of Shareholders authorized the Chairwoman of the Meeting to complete the Minutes and disclose information in accordance with the law.

2. Through the Congress Resolution

- ❖ The Chairwoman of the Meeting approved the Resolution of the 2025 Annual General Meeting of Shareholders.
- ❖ **Voting:** The Company's General Meeting of Shareholders voted by raising voting cards to approve the Resolution of the 2025 Annual General Meeting of Shareholders with 100% of the total number of votes in attendance. The General Meeting of Shareholders authorized the Chairwoman of the Meeting to finalize the Resolution and announce the results of the Meeting in accordance with the law.

II. CLOSING OF THE CONGRESS

- ❖ The 2025 Annual General Meeting of Shareholders for Binh Thanh Import Export Production and Trading Joint Stock Company on April 15, 2025 ended at 12:30 p.m. on the same day.
- ❖ The Minutes and Resolution of the 2025 Annual General Meeting of Shareholders were prepared, read at the General Meeting and approved by 100% of the General Meeting, and took effect immediately upon approval.

PRESIDING BOARD
CHAIRMAN OF THE CONGRESS
COMPANY DIRECTOR



Phạm Thị Anh Nguyệt

**MEMBER OF THE BOARD OF
DIRECTOR**

Nguyen Quoc Khanh

**GENERAL DIRECTOR OF
GILIMEX INDUSTRIAL PARK
JOINT STOCK COMPANY**

Hoang Tien Dat

SECRETARIAT



Dinh Thi Hau



Duong Thi Kim Tuyen

