



INCOMFISH

INVESTMENT COMMERCE FISHERIES CORPORATION

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FINANCIAL REPORT

QUARTER 1 OF 2025



INVESTMENT COMMERCE FISHERIES CORPORATION

Stock code: ICF

Tax code: 0301805696

FORM B01 - DN

(According to Decision No. 200/2014/TT-BCT

Dated 22 Dec 2014 of the Ministry of Finance)

BALANCE SHEET
As at 31 March 2025

Unit: VND

ARTICLE	Codes	Note	31/03/2025	01/01/2025
<i>I</i>	<i>2</i>	<i>3</i>	<i>4</i>	<i>4</i>
ASSETS				
A. CURRENT ASSETST	100		150,023,315,810	150,279,981,834
<i>I. Cash and cash equivalents</i>	<i>110</i>	<i>V.1</i>	<i>968,603,518</i>	<i>670,863,138</i>
Cash	111		968,603,518	670,863,138
<i>II. Short-term financial investments</i>	<i>120</i>	<i>V.2</i>	<i>266,198,400</i>	<i>266,198,400</i>
1. Short-term investments	121		531,000,000	531,000,000
2. Provisions for decline in value of trading securities	128		(264,801,600)	(264,801,600)
<i>III. Short-term receivables</i>	<i>130</i>	<i>V.3</i>	<i>15,817,499,237</i>	<i>17,972,941,641</i>
1. Accounts receivable from customers	131		5,744,708,898	7,919,300,433
2. Prepaid to suppliers	132		135,239,900	122,768,000
3. Other receivables	136		9,937,550,439	9,930,873,208
4. Provision for Doubtful Receivables	137		-	-
<i>IV. Inventories</i>	<i>140</i>	<i>V.4</i>	<i>132,364,744,908</i>	<i>131,294,907,721</i>
1. Inventories	141		146,688,341,461	145,618,504,274
2. Provisions for devaluation of inventories	149		(14,323,596,553)	(14,323,596,553)
<i>V. Other current assets</i>	<i>150</i>	<i>V.5</i>	<i>606,269,747</i>	<i>75,070,934</i>
1. Short-term prepaid expenses	151		395,134,352	
2. Deductible value added tax	152		211,135,395	75,070,934
3. Tax and other receivables from the State	153		-	-
B. NON-CURRENT ASSETS	200		37,188,425,090	37,647,134,726
<i>I. Non-current accounts receivable</i>	<i>210</i>	<i>V.6</i>	<i>-</i>	<i>-</i>
1. Other long-term receivables	216		-	-
2. Provision for long-term doubtful receivables (*)	219		-	-
<i>II. Fixed assets</i>	<i>220</i>	<i>V.7</i>	<i>16,363,214,626</i>	<i>16,821,924,262</i>
<i>1. Tangible fixed assets</i>	<i>221</i>	<i>V.7a</i>	<i>9,359,427,648</i>	<i>9,746,531,595</i>
- Historical costs	222		119,804,626,857	119,804,626,857
- Accumulated depreciation	223		(110,445,199,209)	(110,058,095,262)
<i>2. Intangible fixed assets</i>	<i>227</i>	<i>V.7b</i>	<i>7,003,786,978</i>	<i>7,075,392,667</i>
- Historical costs	228		15,210,878,493	15,210,878,493
- Accumulated depreciation	229		(8,207,091,515)	(8,135,485,826)
<i>V. Non-current financial investments</i>	<i>250</i>	<i>V.8</i>	<i>20,825,210,464</i>	<i>20,825,210,464</i>
1. Investments in joint-ventures, associates	252		14,992,000,000	14,992,000,000
2. Investments in equity of other entities	253		22,219,425,650	22,219,425,650

3. Provisions for long-term financial investments (*)	254		(16,386,215,186)	(16,386,215,186)
VI. Other non-current assets	260	V.9	-	-
1. Long-term prepaid expenses	261			
TOTAL ASSETS	270		187,211,740,900	187,927,116,560

RESOURCES				
C. LIABILITIES	300		103,654,810,398	102,641,462,685
I. Current liabilities	310		44,819,891,884	43,732,795,171
1. Short-term trade payables	311	V.10	10,533,435,565	12,929,155,634
2. Short-term prepayments from customers	312	V.11	2,331,499,310	1,076,499,310
3. Tax and other payables to the State	313	V.12	279,593,342	237,327,772
4. Payables to employees	314		2,434,658,293	2,842,040,352
5. Short-term accrued expenses	315	V.13	-	
6. Other short-term payables	319	V.14	5,526,170,860	5,566,561,535
7. Short-term loans and finance lease liabilities	320	V.15	18,826,754,037	16,178,245,020
8. Bonus and welfare funds	322	V.16	4,887,780,477	4,902,965,548
II. Non-current liabilities	330		58,834,918,514	58,908,667,514
1. Other long-term payables	337	V.17	46,813,001,514	46,813,001,514
2. Long-term loans and finance lease liabilities	338	V.15	12,021,917,000	12,095,666,000
- Long-term loans	338C		12,021,917,000	12,095,666,000
B. OWNERS' EQUITY	400		83,556,930,502	85,285,653,875
I. Owners' equity	410		83,556,930,502	85,285,653,875
1. Contributed capital of owners	411	V.18a	128,070,000,000	128,070,000,000
- Ordinary shares with voting rights	411A	V.18b	128,070,000,000	128,070,000,000
2. Capital surplus	412		24,156,097,000	24,156,097,000
3. Investment and development funds	418		21,221,178,468	21,221,178,468
4. Undistributed profit after tax	421		(89,890,344,966)	(88,161,621,593)
- Undistributed profit after tax brought forward	421A		(88,161,621,593)	(88,440,254,738)
- Undistributed profit after tax this period	421B		(1,728,723,373)	278,633,145
II. Funding sources and other funds	430		-	-
TOTAL RESOURCES	440		187,211,740,900	187,927,116,560

Reporter

Pham Thi Bich Phuong

Chief accountant

Pham Thi Bich Phuong



Hồ Chí Minh City, April 18, 2025

General Director

Dương Việt Hùng

INVESTMENT COMMERCE FISHERIES CORPORATION

Stock code: ICF

Tax code: 0301805696

FORM B02 - DN

(According to Decision No. 200/2014/TT-BCT

Dated 22 Dec 2014 of the Ministry of Finance)

INCOME STATEMENT

For the fiscal period from 01/01/2025 to 31/03/2025

Unit: VND

ITEMS	Codes	Notes	From 01/01/2025 to 31/03/2025		From 01/01/2025 to 31/03/2025	
			Year 2025	Year 2024	Year 2025	Year 2024
I	2	3	4	5	6	7
1. Revenue from sales and services rendered	01	VI.1	7,756,413,441	11,112,803,259	7,756,413,441	11,112,803,259
2. Revenue deductions	02	VI.2	-	-	-	-
3. Net revenue from sales and services (10 = 01-02)	10		7,756,413,441	11,112,803,259	7,756,413,441	11,112,803,259
4. Cost of goods sold	11	VI.3	5,933,587,877	8,692,604,960	5,933,587,877	8,692,604,960
5. Gross profit from sales and services rendered (20 = 10-11)	20		1,822,825,564	2,420,198,299	1,822,825,564	2,420,198,299
6. Financial income	21	VI.4	125,570,818	38,168,329	125,570,818	38,168,329
7. Financial expenses	22	VI.5	252,399,538	283,553,568	252,399,538	283,553,568
- In which: Interest expenses	23		250,407,782	277,524,694	250,407,782	277,524,694
8. Selling expenses	25	VI.6	731,970,068	829,769,332	731,970,068	829,769,332
9. General administration expenses	26	VI.7	2,566,040,137	2,266,272,985	2,566,040,137	2,266,272,985
10. Net profit/(loss) from operating activities(30 = 20+[21-22]-[25+26])	30		(1,602,013,361)	(921,229,257)	(1,602,013,361)	(921,229,257)
11. Other income	31	VI.8	590	652	590	652
12. Other expenses	32	VI.9	126,710,602	75,798,455	126,710,602	75,798,455
13. Other (loss) (40 = 31-32)	40		(126,710,012)	(75,797,803)	(126,710,012)	(75,797,803)
14. Net accounting profit/(loss) before tax (50 = 30+40)	50		(1,728,723,373)	(997,027,060)	(1,728,723,373)	(997,027,060)
15. Current corporate income tax expenses	51	VI.10	-	-	-	-
16. Deferred corporate income tax expenses	52		-	-	-	-
17. Net profit/(loss) after corporate income tax (60 = 50-51-52)	60		(1,728,723,373)	(997,027,060)	(1,728,723,373)	(997,027,060)
18. Earnings per share (*)	70	VI.11	(135)	(78)	(135)	(78)

Explanation of business performance quarter 1 of 2025 compared quarter 1 of 2024

Compared to the same period last year, revenue from sales in Q1 2025 sales revenue dropped sharply, and at the same time, the cost of goods sold also decreased. Selling expenses and financial expenses slightly decreased, but other expenses slightly increased, while general and administrative expenses rose sharply, leading to a loss compared to the same period last year.

Reporter



Pham Thi Bich Phuong

Chief accountant



Pham Thi Bich Phuong

Ho Chi Minh City, April 18, 2025
General Director

11/31/2025 10:11

INVESTMENT COMMERCE FISHERIES CORPORATION

Stock code: ICF

Tax code: 0301805696

FORM B03 - DN

(According to Decision No. 200/2014/TT-BCT

Dated 22 Dec 2014 of the Ministry of Finance)

CASH FLOW STATEMENT

As at 31 March 2025

Under the direct method

Unit: VND

ITEMS	Codes	From 01/01/2025 to 31/03/2025	
		This year	Previous year
I. Cash flows from operating activities			
1. Receipt from sales, supplying services and other revenue	01	10,872,717,631	12,162,918,835
2. Payment for suppliers and service	02	(8,191,418,336)	(5,580,209,660)
3. Payment for employees	03	(2,612,056,276)	(1,601,669,756)
4. Payment for loan interest	04	(250,407,782)	(307,572,454)
5. Payment for enterprise income tax	05	-	-
6. Other receipt from operating activities	06	1,097,593,552	16,634,121
7. Other payment for operating activities	07	(3,122,335,243)	(1,931,808,936)
<i>Cash flows from operating activities</i>	20	(2,205,906,454)	2,758,292,150
II. Cash flow from investment activities			
1. Payments for purchases and construction of fixed assets and other long-term assets	21	-	-
2. Proceed from disposal of fixed assets and other long-term assets	22	(120,568,489)	(3,940,006)
3. Payment for loaning, buying securities from other entities	23	-	-
4. Receipt from loaning, buying securities from other entities	24	-	-
5. Payment for investing in the other entities	25	-	-
6. Receipt from investment in other entities	26	-	-
7. Receipt of loan interests, dividends and profit shared	27	63,126	77,293
<i>Cash flow from investment activities</i>	30	(120,505,363)	(3,862,713)
III. Cash flow from financial activities			
1. Receipt from issuing stocks, receiving owner's equity	31	-	-
2. Payment for owners' equities, buying back issued stocks	32	-	-
3. Receipt from short-term, long-term loans	33	15,967,509,485	630,250,449
4. Payment for original debt	34	(13,343,357,288)	(3,061,726,931)
5. Payment for debt (financial leasing)	35	-	-
6. Paid dividends profits for owner's	36	-	-
<i>Cash flow from financial activities</i>	40	2,624,152,197	(2,431,476,482)
Net cash flow in the period (20+30+40)	50	297,740,380	322,952,955
The effect of changes in exchange rate	61	-	-
Beginning amount	60	670,863,138	74,230,717
Closing amount	70	968,603,518	397,183,672

Reporter



Pham Thi Bích Phương

Chief accountant



Pham Thi Bích Phương

Ho Chi Minh City, April 18, 2025

General Director




INVESTMENT COMMERCE FISHERIES CORPORATION

Stock code: ICF

Tax code: 0301805696

FORM B09 - DN*(According to Decision No. 200/2014/TT-BCT**Dated 22 Dec 2014 of the Ministry of Finance)***NOTES TO THE FINANCIAL STATEMENTS**
For the fiscal period from 01/01/2025 to 31/03/2025**I- General Information:**

- 1- Form of ownership: Share capital.
- 2- Business lines: The Company's business line is in the field of manufacturing, invest, trading and service.
- 3- Principal activities: Export, investment, aquaculture, seafood processing, service.
- 4- Equity at the time of preparing the Financial Report is: 128.070.000.000 VND.

II- Board of management and board of general directors:**1- The Board of management:**

Name	Position
Ms. Nguyen Thi Kim Xuan	Chairman
Ms. Nguyen Thi Kim Thu	Member
Mr. Dang Viet Hung	Member
Mr. Nguyen Khoa Dinh Hoang	Independent member

2- Board of Management:

Name	Position
Mr. Dang Viet Hung	General director
Ms. Nguyen Thi Kim Thu	Deputy General director

3- Controllers:

Name	Position
Ms. Nguyen Thi Nhung	Chief of control department
Mr. Nguyen The Phong	Member
Ms. Le Thi Thu Van	Member

III- Accounting standards and regime:

- 1- Accounting period begins from 01/01 and ends on 31/12 annually.
- 2- Currency unit used in accounting is the Viet Nam Dong.

IV- Accounting standard and applicable accounting policies:

- 1- Applicable accounting policies: According to Decision No. 200/2014/TT-BCT dated 22 Dec 2014 of the Ministry of Finance
- 2- Financial statements are prepared in accordance with Vietnamese accounting standards and regimes.
- 3- Applicable accounting form: General journal.

V- Summary of significant accounting policies:**1- Principles to determine cash and cash equivalents:**

- Principles to determine cash and cash equivalents: Cash on hand of the enterprise, cash in bank and cash in transit
Cash equivalents are short term investments for a period not exceeding 3 months that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value from the date of purchase to the date of financial statements.
- Principles to convert foreign currencies: Transactions in foreign currencies are converted at the actual exchange rates ruling as of the transaction dates. The ending balances of monetary items in foreign currencies are converted at the actual exchange rates ruling as of the balance sheet date. Foreign exchange differences arising from foreign currency transactions during the period shall be transferred to the financial results of the fiscal year.

2- Principles for recording inventories:

- Principles for recording inventories: original cost.
- Method of accounting for the inventories: Declare regularly.
- Provision for decline in value of inventories as at 31/03/2025: 14,323,596,553 VND

3- Principles of recognition of trade receivables and other receivables:

At book value with provision for doubtful debts.

4- Principles for recording fixed assets and depreciation:

- Fixed assets are stated at cost less accumulated amortization.

- The original cost of fixed assets includes the purchase price and any costs directly attributable to bringing the asset into operation.
- Mortization of fixed assets caculated on a straight..

Types of fixed assets	Depreciation time
Building and structures	06-25 years
Machine, equipments	07-12 years
Transportations	06-10 years
Office equipments	03-08 years

5- Principles for recording investments in affiliated companies

- Investments in associates are presented at cost.

6- Principles for recording borrowing costs:

- Borrowing costs are recorded as expenses in the period in which they are incurred unless capitalized according to regulations..
- Interest on loans related to the acquisition or construction of fixed assets before completion and commissioning is added to the asset's original cost.
- Interest on other loans is recognized as a financial expense as incurred.

7- Principles for recording prepaid expenses:

- The following expenses are accounted for as prepaid expenses and gradually allocated to business results::
 - + Newly purchased tools and supplies: Allocation based on their useful life.

8- Principles for recording payable expenses:

- Payables are recognized for the amounts to be paid in the future related to goods and services received,been received. consistent with the recognized revenue, regardless of whether an invoice from the supplier has .

9- Principles for recording provisions for payables:

- Provisioning at the time of preparing interim and year-end financial statements.

10- Principles for recognizing owner's equity:

- Owner's equity is recognized based on the actual capital contribution made to date.
- Share premium is recognized based on the difference between the selling price and the par value of shares.

11- Principles and methods for recognizing revenue and expenses:

- Revenue is recognized when the Company is likely to receive economic benefits that can be reliably measured..
- Sales revenue is recognized when the significant risks and rewards of ownership of the goods have been transferred to the buyer
- Expenses are recognized when they are incurred and match the related revenue.

12-Segment reporting:

- Business activities of the company: Production and processing of seafood, agricultural products, and export food..
- Headquarters and factory are located at Plot No. A77/I, Street 7, Vinh Loc Industrial Park, Binh Hung Hoa B Ward, Binh Tan District, Ho Chi Minh City.

13- Principles and methods for recognizing taxes:

- Taxable income is calculated based on the results of operations for the year and adjusted for non-deductible expenses and any carried-forward losses from previous years (if applicable).
- In addition to corporate income tax, the company is obligated to pay other taxes in accordance with current regulations..
- Current tax: is determined based on the estimated amount payable (or refundable) to the tax authorities according to the applicable tax rates and tax laws in effect as of the balance sheet date..
- Deferred tax: not recognized..

14- Salaries and Social Insurance, Health Insurance, Unemployment Insurance:

- Salaries are calculated and accrued as expenses for the period based on employment contracts, the wage scale system, and the company's wage and bonus policies.
- Social insurance, health insurance, and unemployment insurance are also accrued at rates of 25.5% and 4.5%. with unemployment insurance at 2% of the salary. Of this, 21.5% is accounted as an expense for the period, and 10.5% is deducted from the employee's salary.

VI- Additional information for items presented in the balance sheet:

	31/03/2025	01/01/2025
1- Cash and Cash Equivalents	968,603,518	670,863,138
- Cash on hand	9,888,131	595,907,279
- Cash in bank	958,715,387	74,955,859

	31/03/2025	01/01/2025
2- Short-term Financial Investments	266,198,400	266,198,400
- Ownership of 11,376 PVD shares	531,000,000	531,000,000
- Provision for decline in value of short-term investments in securities	(264,801,600)	(264,801,600)

	31/03/2025	01/01/2025
3- Short-term receivables	15,817,499,237	17,972,941,641
- Short-term receivables from customers (a)	5,744,708,898	7,919,300,433
- Short-term prepayments to suppliers (b)	135,239,900	122,768,000
- Other short-term receivables (c)	9,937,550,439	9,930,873,208
- Provision for doubtful short-term receivables	-	-
(a) Include	5,744,708,898	7,919,300,433
- Domestic (VND)	98,714,396	-
- Foreign (USD) \$ 223,479.45	5,645,994,502	7,919,300,433
(b) Include	135,239,900	122,768,000
- Domestic (VND)	135,239,900	122,768,000
- Foreign (USD)	-	-
(c) Include	9,937,550,439	9,930,873,208
- Input VAT:	9,181,523,731	9,181,523,731
- Other receivables	-	-
- Receivables from employees	756,026,708	749,349,477

	31/03/2025		01/01/2025	
	Cost price (VND)	Provision (VND)	Cost price (VND)	Provision (VND)
4- Inventory				
- Domestic raw materials and supplies	1,576,980,162		1,666,454,460	
- Imported raw materials	2,393,029,236		1,446,225,350	
-Semi finished products	122,341,518,756	(11,798,753,630)	121,953,868,163	(11,798,753,630)
- Auxiliary materials, packaging, chemicals	5,120,137,752		5,046,888,124	
- Tools and equipment	3,052,828,402		3,046,274,594	
- Finished goods	12,137,697,810	(2,524,842,923)	12,374,346,001	(2,524,842,923)
- Work-in-progress	66,149,343		84,447,582	
- Goods				
Total	146,688,341,461	(14,323,596,553)	145,618,504,274	(14,323,596,553)

	31/03/2025	01/01/2025
5- Other current assets	211,135,395	75,070,934
- Short-term prepaid expenses	-	-
- VAT deductible on goods and services	211,135,395	75,070,934

	31/03/2025	01/01/2025
6- Long-term receivables	-	-

7- Fixed Assets

	Buildings and structures	Machinery and equipments	Motor vehicles	Office equipment	Total
7a- Tangible fixed assets					
Cost					
As at 01/01/2025	43,718,683,540	68,402,792,556	5,828,872,674	1,854,278,087	119,804,626,857
Increase	-	-	-	-	-
Decrease	-	-	-	-	-

As at 31/03/2025	43,718,683,540	68,402,792,556	5,828,872,674	1,854,278,087	119,804,626,857
Cumulative depreciation					
As at 01/01/2025	37,493,865,428	64,947,998,418	5,761,953,329	1,854,278,087	110,058,095,262
Increase	198,189,696	188,914,251	-	-	387,103,947
Decrease			-	-	-
As at 31/03/2025	37,692,055,124	65,136,912,669	5,761,953,329	1,854,278,087	110,445,199,209
Net book value					
As at 01/01/2025	6,224,818,112	3,454,794,138	66,919,345	-	9,746,531,595
As at 31/03/2025	6,026,628,416	3,265,879,887	66,919,345	-	9,359,427,648

7b- Intangible fixed assets

	Land use rights	Trademarks	Software	Total
Cost				
As at 01/01/2025	9,284,870,893	5,712,920,000	213,087,600	15,210,878,493
Increase	-	-	-	-
Decrease	-	-	-	-
As at 31/03/2025	9,284,870,893	5,712,920,000	213,087,600	15,210,878,493
Cumulative depreciation				
As at 01/01/2025	2,209,478,226	5,712,920,000	213,087,600	8,135,485,826
Tăng	71,605,689	-	-	71,605,689
Giảm	-	-	-	-
As at 31/03/2025	2,281,083,915	5,712,920,000	213,087,600	8,207,091,515
Net book value				
As at 01/01/2025	7,075,392,667	-	-	7,075,392,667
As at 31/03/2025	7,003,786,978	-	-	7,003,786,978

	31/03/2025		01/01/2025	
	Cost (VND)	Provision (VND)	Cost (VND)	Provision (VND)
8- Long-term financial investments	37,211,425,650	(16,386,215,186)	37,211,425,650	(16,386,215,186)
- Investment in associate companies				
INCOMFISH US	14,992,000,000	(1,499,200,000)	14,992,000,000	(1,499,200,000)
- Investment in other entities				
SAGA Manufacturing Trade Co., Ltd	22,219,425,650	(14,887,015,186)	22,219,425,650	(14,887,015,186)

	31/03/2025	01/01/2025
9- Other long-term assets	-	-
- Long-term prepaid expenses		

	31/03/2025	01/01/2025
10- Short-term accounts payable to suppliers	10,533,435,565	12,929,155,634
- Domestic (VND)	5,535,217,933	6,035,930,201
- Foreign (USD)	\$ 195,617.30	4,998,217,632

	31/03/2025	01/01/2025
11- Advance payments from customers	1,076,499,310	1,076,499,310
- Domestic (VND)	27,000,000	27,000,000
- Foreign (USD)	\$ 96,131.56	1,049,499,310

	31/03/2025	01/01/2025
12- Taxes and other payables to the state	279,593,342	237,327,772
- Personal income tax	68,490,576	26,225,006
- Other Taxes	211,102,766	211,102,766

	31/03/2025	01/01/2025
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13- Short-term accrued expenses				-	-
- Short-term interest expenses					
				31/03/2025	01/01/2025
14-Other Short-term Payables				5,526,170,860	5,566,561,535
- Social insurance, health, unemployment, and union fund				915,319,498	546,766,911
- Deposits and Margin deposits				50,000,000	50,000,000
- Other Payables				4,560,851,362	4,969,794,624
				31/03/2025	01/01/2025
15- Borrowings				30,848,671,037	28,273,911,020
15a/ Short-term bank loans				9,211,754,037	7,913,245,020
- VND				5,807,747,676	3,522,162,584
- Foreign Currency (USD) \$ 134,683.30				3,404,006,361	4,391,082,436
15b/ Short-term personal loans				9,615,000,000	8,265,000,000
				9,615,000,000	8,265,000,000
15c/ Long-term personal loans				12,021,917,000	12,095,666,000
				12,021,917,000	12,095,666,000
				31/03/2025	01/01/2025
16- Bonus and welfare funds				4,887,780,477	4,902,965,548
- Bonus fund				3,974,033,418	3,974,033,418
- Welfare funds				913,747,059	928,932,130
				31/03/2025	01/01/2025
17- Other long-term payables				46,813,001,514	46,813,001,514
- Ms. Nguyen Thi Kim Xuan				31,977,168,139	31,977,168,139
- Ms. Nguyen Thi Kim Thuy				11,755,833,375	11,755,833,375
- Ms. Nguyen Thi Kim Thu				3,080,000,000	3,080,000,000
18- Owners' equity					
18a/ Increase and decrease in Owners' equity					
	Charter capital	Capital surplus	Investment and development funds	Retained earnings	Total
As at 01/01/2025	128,070,000,000	24,156,097,000	21,221,178,468	(88,161,621,593)	85,285,653,875
Increase capital					
Profit (+)/loss(-) this period				(1,728,723,373)	(1,728,723,373)
Fund allocation					
Dividend payment					
As at 31/03/2025	128,070,000,000	24,156,097,000	21,221,178,468	(89,890,344,966)	83,556,930,502
				31/03/2025	01/01/2025
18b/ Common stock has voting rights					
	Amount of shares issued			12,807,000	12,807,000
	- Common stock			12,807,000	12,807,000
	Amount outstanding shares			12,807,000	12,807,000
	- Common stock			12,807,000	12,807,000
VII- Addition information to income statements:					
	Quarter	Quarter			
	1 of 2025	1 of 2024			
I- Revenue:	7,756,413,441	11,112,803,259			

- Export Revenue	6,824,114,007	9,447,795,083
- Domestic Revenue	370,666,800	49,523,400
- Other Revenue	561,632,634	1,615,484,776
2- Deductions from Revenue:	-	-
- Sales Returns	-	-
3- Cost of goods sold:	5,933,587,877	8,692,604,960
4- Financial Income:	125,570,818	38,168,329
Interest Income	62,154	77,293
Foreign exchange gain at the end of the period	125,508,664	38,091,036
5- Financial expenses:	252,399,538	283,553,568
Interest expenses	250,407,782	277,524,694
Foreign exchange loss on settlements	1,991,756	6,028,874
Other Expenses	-	-
6- Selling expenses	731,970,068	829,769,332
Employee salaries expense	190,800,343	204,983,182
Export Expenses	495,781,600	568,558,422
Other costs	45,388,125	56,227,728
7- Administrative Expenses	2,566,040,137	2,266,272,985
Management Salaries Expense	1,951,986,386	1,989,928,252
Management materials and tools expenses	13,159,596	20,738,433
Depreciation of fixed assets	1,800,000	1,800,000
Outsourced Service Costs (Warranty, Repairs, Other Services...)	593,766,875	240,330,776
Other Expenses	5,327,280	13,475,524
8- Other Income:	590	652
9-Other Expenses:	126,710,602	75,798,455
10- Current corporate income tax expense	-	-
Accounting profit before tax	(1,728,723,373)	(997,027,060)
Less: Tax-Exempt Income	-	-
Add: Non-Deductible Expenses	-	-
Taxable Income	(1,728,723,373)	(997,027,060)
Tax rate (%)	20%	20%
Corporate Income Tax Payable	-	-
Current Corporate Income Tax Expense	-	-
11- Earnings Per Share:		
- Accounting profit after corporate income tax	(1,728,723,373)	(997,027,060)
- Adjustments to increase or decrease profit for determining profit Allocated to Shareholders	-	-
- Weighted average common shares outstanding during the year	12,807,000	12,807,000
- Earnings per share	(135)	(78)

VIII- Disclosure of Information:

Fulfillment of information disclosure obligations of the listed organization as stipulated in According to Decision No. 96/2020/TT-BTC date 16/11/2020 regarding Information disclosure in the Stock Market.

Stock code: ICF

Explanation of business performance quarter 1 of 2025 compared quarter 1 of 2024

Compared to the same period last year, revenue from sales in Q1 2025 sales revenue dropped sharply, and at the same time, the cost of goods sold also decreased.

Selling expenses and financial expenses slightly decreased, but other expenses slightly increased, while general and

administrative expenses rose sharply, leading to a loss compared to the same period last year

XIX- Other Information:

1- Transactions with related parties

During the period, the Company engaged in transactions with related parties as follows:

	Quarter 1 of 2025	Quarter 1 of 2024
Liabilities (VND)	56,653,001,514	56,653,001,514
- Ms. Nguyen Thi Kim Xuan	36,477,168,139	36,477,168,139
- Ms. Nguyen Thi Kim Thuy	12,875,833,375	12,875,833,375
- Ms. Nguyen Thi Kim Thu	7,300,000,000	7,300,000,000

2- Financial instruments

2.1- Capital Risk Management

The company manages its capital to ensure that it can both operate continuously and maximize shareholder benefits through the optimization of capital and debt balances.

The company's capital structure consists of net debt, cash and cash equivalents, and equity (which includes contributed capital, reserve funds, and undistributed after-tax profits).

2.2- The main accounting policies

Details of the main accounting policies and methods applied by the Company (including recognition criteria, basis for determining value, and basis for recognizing income and expenses) for each type of financial asset and financial liability.

2.3- Financial Risk Management

Financial risks include market risk (which encompasses foreign exchange risk, interest rate risk, and price risk), credit risk, and liquidity risk. Market risk is the risk that the fair value of future cash flows debts, deposits, and investments held for sale of a financial instrument will fluctuate due to changes in market prices. Financial instruments affected by market risk include loans and debts, deposits, and investments held for sale.

2.4- Foreign Exchange Risk Management

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument fluctuate due to changes in exchange rates. The company engages in several transactions denominated in foreign currencies, and as such, it will be exposed to risks arising from exchange rate fluctuations. The currencies that cause the risk are USD and EUR. The company ensures that the exposure to this risk is maintained at an acceptable level by implementing risk management related to exchange rate fluctuations through measures such as forecasting future exchange rates and maintaining low foreign currency liabilities.

2.5- Interest rate risk management

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The company's risk related to changes in market interest rates primarily involves short-term deposits and loans. The company manages interest rate risk by closely monitoring relevant market conditions to determine appropriate interest rate policies that are beneficial for the purpose of managing the company's risk limits.

2.6- Price risk management

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market prices, similar to the changes in interest rates and exchange rates. The company is exposed to price risk related to equity instruments arising from investments in equity instruments. To manage risk, the company restructures its investment portfolio in a way that minimizes risk to an acceptable level.

2.7- Credit risk management

Credit risk is the risk that a counterparty will not fulfill its obligations under the terms of a financial instrument or customer contract, leading to financial loss. The company is exposed to credit risk from its business activities (primarily related to accounts receivable from customers) and from its financial activities, including bank deposits and other financial instruments.

- Accounts Receivable

The company's management of customer credit risk is based on policies, procedures, and control processes related to managing customer credit risk

Accounts receivable that remain unpaid are regularly monitored. Analysis of the provision for bad debts is carried out at the reporting date on a customer-by-customer basis, particularly for major customers.

- Bank deposits

Most of the company's bank deposits are held at major, reputable banks in Vietnam. The company recognizes that the concentration

of credit risk related to bank deposits is low.

2.8- Liquidity Risk Management

The purpose of liquidity risk management is to ensure sufficient funding is available to meet current and future financial obligations. Liquidity is also managed by the company to ensure that the excess over due liabilities and assets maturing within the period is kept at a controllable level relative to the capital the company believes it can generate during that period. The company's policy is to regularly monitor current and projected liquidity requirements to ensure that the company maintains an adequate cash reserve, bank deposits, loans, and capital committed by the owners.

2.9- Collateral

The company has pledged tangible fixed assets, including machinery, equipment, and buildings on leased land, as well as intangible fixed assets, such as land use rights.

2.10- Fair value measurement

The carrying value, net of provisions, of short-term accounts receivable from customers, bank deposits, accounts payable to suppliers, and other payables is approximately equal to their fair value.

The following provides details on the fair value of short-term and long-term investments:

	Book value	Provision for decline in value	Fair value
As at 01/01/2025			
Short-Term financial investments	531,000,000	(264,801,600)	266,198,400
Trading Securities	531,000,000	(264,801,600)	266,198,400
Long-Term financial investments	37,211,425,650	(16,386,215,186)	
Investment in associates	14,992,000,000	(1,499,200,000)	
Investment in other companies	22,219,425,650	(14,887,015,186)	
As at 31/03/2025			
Short-Term financial investments	531,000,000	(264,801,600)	266,198,400
Trading Securities	531,000,000	(264,801,600)	266,198,400
Long-Term financial investments	37,211,425,650	(16,386,215,186)	
Investment in associates	14,992,000,000	(1,499,200,000)	
Investment in other companies	22,219,425,650	(14,887,015,186)	

The market value of equity securities listed on the Hanoi Stock Exchange is determined based on the closing price of the last trading day of the period on the Hanoi Stock Exchange.

The fair value of investments in associates and other long-term investments is recognized based on the cost of the investment and any other adjustments (if applicable).

Events occurring after the reporting period

There are no other significant events that occurred after the end of the reporting period that require adjustment or disclosure in the financial statements.

Reporter



Pham Thi Bich Phuong

Chief accountant



Pham Thi Bich Phuong



Hồ Chí Minh City, April 18, 2025
General Director

Dương Việt Hùng