



**LVA TRADING AND SERVICES
JOINT STOCK COMPANY**

Consolidated financial statements

For the year ended 31/12/2024



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REPORT OF THE CHAIRMAN OF THE BOARD OF DIRECTORS AND MANAGEMENT

The Chairman of the Board of Directors (BOD) and Management of LVA Trading and Services Joint Stock Company are pleased to present this report together with the audited consolidated financial statements for the year ended 31/12/2024.

Overview

LVA Trading and Services Joint Stock Company (“the Company”) has been renamed from Long An Books and Equipment Joint Stock Company, which was established on the basis of the equitization of Long An Books and Equipment Company under Decision No. 4834/QD-UB dated 09/12/2004 issued by the People's Committee of Long An Province. The Company was granted Business Registration Certificate No. 5003000090 by the Planning and Investment Department of Long An Province on 12/01/2005. Since its establishment, the Company's Business Registration Certificate (now being the Enterprise Registration Certificate) has been amended 28 times and the most recent amendment was made on 05/12/2024 under Enterprise Code 1100105921. The Company is an independent accounting entity, operating in accordance with the Enterprise Law, its Charter and other relevant regulations.

Charter capital: VND19,999,340,000.

The Company listed its common shares at Hanoi Stock Exchange on 22/02/2008 under Certificate No. 09/GCN-TTGDHN dated 21/01/2008 issued by the Hanoi Securities Trading Center (now the Hanoi Stock Exchange) with the stock symbol LBE.

Head office

- Address: 121 Ba Trieu Street, Group 11, Nguyen Du Ward, Hai Ba Trung District, Hanoi City.
- Tel: (84) 0778.038866
- Email: info@lva.com.vn

Principal activities

- Management consultancy activities;
- Commercial trading.

Employees

As at 31/12/2024, the Company had 09 employees, including 02 managing officers.

Members of the Board of Directors, Supervisory Board (SB), Management and Chief Accountant during the year and up to the reporting date are:

Board of Directors

- | | | |
|-------------------------|---------------|---------------------------|
| • Mr. Truong Thanh Minh | Chairman | Appointed on 20/05/2024 |
| | Member | Appointed on 30/03/2024 |
| • Mr. Tran Viet Thang | Vice Chairman | Reappointed on 20/05/2024 |
| | Chairman | Appointed on 25/11/2023 |
| | | Resigned on 20/05/2024 |

REPORT OF THE CHAIRMAN OF THE BOARD OF DIRECTORS AND MANAGEMENT (cont'd)

• Ms. Nguyen Thi Cam Tu	Member	Appointed on 25/11/2023 Resigned on 12/11/2024
• Ms. Bui Thi Van Anh	Member	Appointed on 30/03/2024
• Ms. Phan Thi Dieu Hang	Member	Appointed on 30/03/2024
• Mr. Bui Quoc Hung	Member	Appointed on 30/03/2024
• Ms. Dao Thi Kim Oanh	Member	Appointed on 30/03/2024
• Mr. Nguyen Cong Thang	Member	Appointed on 30/03/2024
• Ms. Le Van Anh	Member	Appointed on 12/11/2024
• Mr. Nguyen Van Ngoi	Member	Reappointed on 28/04/2021 Resigned on 30/03/2024

Supervisory Board

• Mr. Cao Van Bang	Head of Supervisory Board	Appointed on 11/04/2024
	Member	Appointed on 30/03/2024
• Mr. Dong Hai Nam	Head of Supervisory Board	Appointed on 14/05/2022 Resigned on 30/03/2024
• Ms. Nguyen Thi Thu	Member	Appointed on 30/03/2024
• Ms. Tong Thi Thanh Nga	Member	Appointed on 30/03/2024
• Mr. Tran Minh Duc	Member	Reappointed on 28/04/2021 Resigned on 30/03/2024
• Mr. Ngo Van Minh	Member	Appointed on 28/04/2021 Resigned on 30/03/2024

Management and Chief Accountant

• Ms. Dao Thi Kim Oanh	Director	Appointed on 24/06/2024
• Mr. Ngo Van Minh	Director	Appointed on 19/03/2024 Resigned on 24/06/2024
• Mr. Nguyen Van Ngoi	Director	Reappointed on 01/07/2023 Resigned on 19/03/2024
• Mr. Bui Van Huynh	Vice Director	Reappointed on 01/07/2023
• Ms. Le Thi Minh Trang	Vice Director	Reappointed on 01/07/2023
• Ms. Nguyen Minh Huong	Financial Director	Appointed on 19/01/2024
• Ms. Tran Thi Thanh Huong	Vice Financial Director	Appointed on 10/05/2023 Resigned on 28/02/2024
• Ms. Pham Thi Thu Phuong	Chief Accountant	Appointed on 24/06/2024

REPORT OF THE CHAIRMAN OF THE BOARD OF DIRECTORS AND MANAGEMENT (cont'd)

- | | | |
|--------------------------|------------------|---|
| • Ms. Nguyen Thi Ngoc No | Chief Accountant | Appointed on 05/04/2024
Resigned on 24/06/2024 |
| • Ms. Tran Thi Thuy Linh | Chief Accountant | Reappointed on 01/07/2023
Resigned on 19/03/2024 |

Independent auditor

These consolidated financial statements were audited by AAC Auditing and Accounting Company Ltd (Head office: Lot 78-80, Street 30/4, Hai Chau District, Da Nang City; Tel: (84) 0236.3655886; Fax: (84) 0236.3655887; Website: www.aac.com.vn; Email: aac@dng.vnn.vn).

Responsibility of the Chairman of the BOD and Management in preparation and presentation of the consolidated financial statements

The Chairman of the BOD and Management of the Company are responsible for true and fair preparation and presentation of these consolidated financial statements on the basis of:

- Complying with the Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and other relevant regulations;
- Selecting suitable accounting policies and then applying them consistently;
- Making judgments and estimates that are reasonable and prudent;
- Preparing the consolidated financial statements on the going concern basis;
- Responsibility for such internal control as the Chairman of the BOD and Management determine is necessary to enable the preparation and presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

The Chairman of the BOD and Management of the Company hereby confirm that the accompanying consolidated financial statements including the consolidated balance sheet, the consolidated income statement, the consolidated statement of cash flows and the notes thereto give a true and fair view of the consolidated financial position of the Company as at 31/12/2024 and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with the prevailing Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and statutory requirements relevant to preparation and presentation of consolidated financial statements.



Trương Thanh Minh
Chairman of the BOD

Ha Noi City, 25 March 2025



AAC AUDITING AND ACCOUNTING CO., LTD.

AN INDEPENDENT MEMBER OF PRIMEGLOBAL

AUDITING - ACCOUNTING - FINANCE SPECIALITY

Head Office: Lot 78-80, April 30th Street, Hai Chau District, Da Nang City

Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887; Email: aac@dng.vnn.vn; Website: http://www.aac.com.vn

No. 434/2025/BCKT-AAC

INDEPENDENT AUDITORS' REPORT

**To: The Shareholders, Board of Directors and Management
LVA Trading and Services Joint Stock Company**

We have audited the consolidated financial statements which were prepared on 25/03/2025 of LVA Trading and Services Joint Stock Company ("the Company") as set out on pages 4 to 30, which comprise the consolidated balance sheet as at 31/12/2024, the consolidated income statement, the consolidated statement of cash flows for the year then ended and the notes thereto.

Management's Responsibility

The Company's Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to preparation and presentation of consolidated financial statements, and for such internal control as the Management determines is necessary to enable the preparation and presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at 31/12/2024, the consolidated results of its operations and its consolidated cash flows for the year then ended, in accordance with the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System and the statutory requirements relevant to the preparation and presentation of consolidated financial statements.

AAC Auditing and Accounting Co., Ltd.

Lam Quang Tu – Deputy General Director

Audit Practicing Registration Certificate

No. 1031-2023-010-1

Da Nang City, 25 March 2025

■ Head Office:

Lot 78-80 April 30th Street, Hai Chau District, Da Nang City

Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887

Nguyen Thi Ngoc Vien – Auditor

Audit Practicing Registration Certificate

No. 4868-2024-010-1

■ Branch:

2F, 132 - 134 Nguyen Gia Tri Street, Binh Thanh District, Ho Chi Minh City

Tel: +84 (28) 3910 2235; Fax: +84 (28) 3910 2349

CONSOLIDATED BALANCE SHEET
As at 31 December 2024

Form No. B 01 - DN
Issued under Circular No. 202/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance

ASSETS	Code	Note	31/12/2024 VND	01/01/2024 VND
A. CURRENT ASSETS	100		36,406,026,297	21,629,346,706
I. Cash and cash equivalents	110		1,794,564,217	556,731,749
1. Cash	111	5	1,794,564,217	556,731,749
2. Cash equivalents	112		-	-
II. Short-term financial investments	120	6	5,137,613,668	5,648,984,270
1. Trading securities	121		5,363,408,852	5,812,230,640
2. Provision for decline in value of trading securities	122		(225,795,184)	(163,246,370)
III. Short-term receivables	130		9,088,362,923	515,253,214
1. Short-term trade receivables	131	7	1,995,467,354	141,535,729
2. Short-term prepayment to suppliers	132	8	6,998,847,850	77,517,433
3. Other short-term receivables	136	9	94,047,719	296,200,052
IV. Inventories	140	10	19,795,015,313	14,827,740,588
1. Inventories	141		20,738,264,109	14,827,740,588
2. Provision for decline in value of inventories	149		(943,248,796)	-
V. Other current assets	150		590,470,176	80,636,885
1. Short-term prepaid expenses	151	13.a	375,925,139	80,636,885
2. Deductible VAT	152		214,545,037	-
B. LONG-TERM ASSETS	200		5,290,241,615	4,752,173,247
I. Long-term receivables	210		-	-
II. Fixed assets	220		4,310,674,124	4,563,735,116
1. Tangible fixed assets	221	11	3,175,081,465	3,482,247,658
- Cost	222		5,928,040,024	6,209,913,805
- Accumulated depreciation	223		(2,752,958,559)	(2,727,666,147)
2. Intangible fixed assets	227	12	1,135,592,659	1,081,487,458
- Cost	228		1,681,266,805	1,566,266,805
- Accumulated amortization	229		(545,674,146)	(484,779,347)
III. Investment properties	230		-	-
IV. Long-term assets in progress	240		99,636,364	99,636,364
1. Long-term work in process	241		-	-
2. Construction in progress	242		99,636,364	99,636,364
V. Long-term financial investments	250		-	-
VI. Other long-term assets	260		879,931,127	88,801,767
1. Long-term prepaid expenses	261	13.b	879,931,127	88,801,767
2. Deferred income tax assets	262		-	-
TOTAL ASSETS	270		41,696,267,912	26,381,519,953

CONSOLIDATED BALANCE SHEET (cont'd)

As at 31 December 2024

RESOURCES	Code	Note	31/12/2024 VND	01/01/2024 VND
C. LIABILITIES	300		15,039,768,721	2,561,353,741
I. Current liabilities	310		15,009,768,721	2,531,353,741
1. Short-term trade payables	311	14	3,651,492,375	1,591,648,505
2. Short-term advances from customers	312	15	79,441,311	36,072,799
3. Taxes and amounts payable to the State	313	16	1,116,981,802	157,951,319
4. Payables to employees	314		687,567,155	730,858,140
5. Short-term accrued expenses	315	17	193,675,461	-
6. Other short-term payables	319	18	474,750,000	1,133,997
7. Short-term loans and finance lease liabilities	320	19	8,805,860,617	-
8. Reward and welfare fund	322		-	13,688,981
II. Long-term liabilities	330		30,000,000	30,000,000
1. Other long-term payables	337		30,000,000	30,000,000
2. Long-term loans and finance lease liabilities	338		-	-
D. EQUITY	400		26,656,499,191	23,820,166,212
I. Owners' equity	410	20	26,656,499,191	23,820,166,212
1. Share capital	411	20	19,999,340,000	19,999,340,000
- Common shares with voting rights	411a		19,999,340,000	19,999,340,000
- Preferred shares	411b		-	-
2. Share premium	412	20	363,351,953	363,351,953
3. Investment and development fund	418	20	258,207,741	179,928,732
4. Undistributed profit after tax	421	20	5,983,748,961	3,277,545,527
- Undistributed profit after tax up to prior year-end	421a		3,089,675,906	1,713,015,349
- Undistributed profit after tax of current period	421b		2,894,073,055	1,564,530,178
5. Non-controlling interest	429	21	51,850,536	-
II. Budget sources and other funds	430		-	-
TOTAL RESOURCES	440		41,696,267,912	26,381,519,953



Truong Thanh Minh
Chairman of the BOD

Ha Noi City, 25 March 2025

Pham Thi Thu Phuong
Chief Accountant

Pham Thi Thu Phuong
Preparer

CONSOLIDATED INCOME STATEMENT
For the year ended 31/12/2024

Form No. B 02 - DN
Issued under Circular No. 202/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
1. Revenue from sales and service provision	01	22	106,990,159,927	90,913,712,674
2. Revenue deductions	02	23	806,163,753	219,852,196
3. Net revenue from sales and service provision	10		106,183,996,174	90,693,860,478
4. Cost of sales	11	24	93,856,641,420	80,676,602,048
5. Gross profit from sales and service provision	20		12,327,354,754	10,017,258,430
6. Financial income	21	25	2,119,499,383	1,086,086,648
7. Financial expenses	22	26	663,886,830	119,570,007
<i>Including: Interest expense</i>	23		292,139,397	148,667,613
8. Profit or loss in joint ventures, associates	24		-	-
9. Selling expenses	25	27.a	7,089,902,624	6,230,396,992
10. Administrative expenses	26	27.b	2,652,004,344	2,655,713,477
11. Operating profit	30		4,041,060,339	2,097,664,602
12. Other income	31	28	23,609,221	3,111,074
13. Other expenses	32	29	183,128,476	79,582,961
14. Other profit	40		(159,519,255)	(76,471,887)
15. Accounting profit before tax	50		3,881,541,084	2,021,192,715
16. Current corporate income tax expense	51		985,617,493	456,662,537
17. Deferred corporate income tax expense	52		-	-
18. Profit after tax	60		2,895,923,591	1,564,530,178
19. Attributable to shareholders of the parent company	61		2,894,073,055	1,564,530,178
20. Attributable to the non-controlling interests	62		1,850,536	-
21. Basic, diluted earnings per share	70	30	1,448	728
22. Diluted earnings per share	71	30	1,448	728



Truong Thanh Minh
Chairman of the BOD

Hanoi City, 25 March 2025

Pham Thi Thu Phuong
Chief Accountant

Pham Thi Thu Phuong
Preparer

CONSOLIDATED STATEMENT OF CASH FLOWS
For the year ended 31/12/2024

Form No. B 03 - DN
Issued under Circular No. 202/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
I. Cash flows from operating activities				
1. Profit before tax	01		3,881,541,084	2,021,192,715
2. Adjustments for				
- Depreciation and amortization	02	11;12	378,467,621	380,707,128
- Provisions	03		1,005,797,610	(196,510,562)
- Foreign exchange gain/loss from revaluation of monetary items denominated in foreign currencies	04		(19,337,500)	-
- Profits/losses from investing activities	05		128,962,714	(10,009,133)
- Interest expense	06	26	292,139,397	148,667,613
3. Operating profit before changes in working capital	08		5,667,570,926	2,344,047,761
- Increase/decrease in receivables	09		(3,897,654,746)	(203,210,900)
- Increase/decrease in inventories	10		(5,910,523,521)	(1,800,991,112)
- Increase/decrease in payables (excluding loan interest and corporate income tax payable)	11		2,991,531,697	(236,938,498)
- Increase/decrease in prepaid expenses	12		(1,086,417,614)	(31,701,793)
- Increase/decrease in trading securities	13		448,821,788	166,022,577
- Interest paid	14		(98,463,936)	(148,667,613)
- Corporate income tax paid	15	16	(465,243,807)	(474,302,956)
- Other cash payments for operating activities	17		(123,279,593)	(179,198,765)
Net cash used in operating activities	20		(2,473,658,806)	(564,941,299)
II. Cash flows from investing activities				
1. Purchases, construction of fixed assets and other long- term assets	21		(5,150,367,949)	-
2. Cash paid for loans, acquisition of debt instruments	23		-	(50,000,000)
3. Recovery of loans, resales of debt instruments	24		-	50,000,000
4. Received loan interest, dividends, profits	27	25	5,998,606	10,009,133
Net cash (used in)/provided by investing activities	30		(5,144,369,343)	10,009,133
III Cash flows from financing activities				
1. Proceeds from share issuance, capital contribution	31		50,000,000	-
2. Proceeds from loans	33	19	21,385,694,415	-
3. Repayment of loans	34	19	(12,579,833,798)	-
Net cash provided by financing activities	40		8,855,860,617	-
Net cash flows for the year	50		1,237,832,468	(554,932,166)
Cash and cash equivalents at the beginning of the year	60	5	556,731,749	1,111,663,915
Impacts of exchange rate fluctuations	61		-	-
Cash and cash equivalents at the end of the year	70	5	1,794,564,217	556,731,749



Truong Thanh Minh
Chairman of the BOD

Pham Thi Thu Phuong
Chief Accountant

Pham Thi Thu Phuong
Preparer

Hanoi City, 25 March 2025

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

Form No. B 09 - DN
Issued under Circular 202/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance

1. Nature of operations

1.1. Overview

LVA Trading and Services Joint Stock Company ("the Company") has been renamed from Long An Books and Equipment Joint Stock Company, which was established on the basis of the equitization of Long An Books and Equipment Company under Decision No. 4834/QD-UB dated 09/12/2004 issued by the People's Committee of Long An Province. The Company was granted Business Registration Certificate No. 5003000090 by the Planning and Investment Department of Long An Province on 12/01/2005. Since its establishment, the Company's Business Registration Certificate (now being the Enterprise Registration Certificate) has been amended 28 times and the most recent amendment was made on 05/12/2024 under Enterprise Code 1100105921. The Company is an independent accounting entity, operating in accordance with the Enterprise Law, its Charter and other relevant regulations.

1.2. Principal scope of business:

Management consultancy activities; Commercial trading.

1.3. Characteristics of operations of the Company during the year that affect the financial statements

The Company restructured its business operations, transferred the book and school equipment business to its subsidiary, Long An Books - Equipment Joint Stock Company. Simultaneously, it launched a new business line that is trading cosmetics and clothing.

1.4. Company structure

The prepared consolidated financial statements comprise the parent company and the. The subsidiary is included in these consolidated financial statements. Besides, no subsidiaries are eliminated from the consolidation.

The Company has 01 subsidiary and 01 dependent unit:

Subsidiary: Long An Books - Equipment Joint Stock Company.

- Address: 39 Hai Ba Trung Street, Ward 1, Tan An City, Long An Province;
- Principal scope of business: Commercial trading;
- Ownership rate: 99.5%.

Dependent unit: Ho Chi Minh City Branch – LVA Trading and Services Joint Stock Company.

- Address: 805 Pham Van Dong Street, Linh Dong Ward, Thu Duc City, Ho Chi Minh City.

2. Accounting period, currency used in accounting

The Company's annual accounting period starts on 1 January and ends on 31 December.

Financial statements and accounting transactions are expressed in Vietnamese Dong (VND).

3. Applied accounting standards and accounting system

The Company adopts the Vietnamese Accounting Standards, Vietnamese Corporate Accounting System which is guided in Circular No. 200/2014/TT-BTC dated 22/12/2014 and Circular No.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

53/2016/TT-BTC dated 21/3/2016 amending and adding some articles of Circular No. 200/2014/TT-BTC issued by the Ministry of Finance.

These consolidated financial statements are prepared in compliance with the provisions of Circular No. 202/2014/TT-BTC dated 22/12/2014 on guiding the preparation and presentation of consolidated financial statements.

4. Summary of significant accounting policies

4.1 Principles and methods of preparing consolidated financial statements

4.1.1 Basis of consolidation

The Company's consolidated financial statements comprise the financial statements of the Company and its subsidiary.

Subsidiary is the entity controlled by the Company. Control is achieved where the Company has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. The financial statements of the subsidiary are consolidated from the effective date of control up to the date of cease to control.

The financial statements of the subsidiary are prepared for the same year as the parent company, using consistent accounting policies. Adjustments are made for any differences in accounting policies that may exist to ensure consistency between the subsidiary and the Company.

Elimination of intra-company transactions

All intra-company balances and transactions, unrealized profits or losses arising from intra-company transactions, have been eliminated in full when preparing the consolidated financial statements.

4.1.2 Business combinations

Assets, liabilities and contingent liabilities in a subsidiary are measured at fair value at the date of the subsidiary acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired is credited to profit and loss in the period of acquisition.

4.1.3 Non-controlling interests

Non-controlling interests represent the portion of net assets in subsidiary not held by the Company and are presented within equity in the consolidated balance sheet, separately from parent shareholders' equity. Non-controlling interests include non-controlling interests which are measured at their holding proportion in fair value of the net assets of subsidiary at the acquisition date; non-controlling interests in the fluctuations of total equity as from the acquisition date to the beginning of the reporting period and non-controlling interests in the fluctuations of total equity arising in the reporting period. Losses in subsidiary are respectively attributed to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Non-controlling interests represent the portion of profit or loss of subsidiary not held by the Company, are determined based on the ratio of non-controlling interests and profit after corporate income tax of subsidiary and are presented separately in the consolidated income statement.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

4.2 Exchange rate differences applied in accounting

Transactions denominated in foreign currency are translated into VND using the actual exchange rate announced by the commercial bank where the Company conducts transactions on the date of the transactions.

At the balance sheet date, monetary items denominated in foreign currency which are classified as assets are revaluated using the purchasing exchange rate and monetary items denominated in foreign currency which are classified as liabilities are revaluated using the selling exchange rate of the commercial bank where the Company regularly conducts transactions. Foreign currency deposits in bank are reevaluated using the purchasing exchange rate of the bank where the Company opens foreign currency account.

Exchange rate differences are realized in accordance with the provisions of Vietnamese Accounting Standards No. 10 "Impacts of exchange rate fluctuations". Accordingly, foreign exchange differences arising during the year and exchange rate differences resulting from revaluating the closing balances of monetary items denominated in foreign currencies are recorded in the income statement of the fiscal year.

4.3 Cash and cash equivalents

Cash includes cash on hand, cash in bank and cash in transit.

All short-term investments which are collectible or mature of 3 months or less as from purchasing date, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value at reporting date shall be recognized as cash equivalents.

4.4 Trading securities

Trading securities are securities and other financial instruments (commercial papers, term contract, exchange contract,...) which are held for business purposes.

Trading securities are recorded at cost, comprising: buying prices plus (+) buying costs (if any) such as brokerage, transactions, information provision, taxes, bank's fees and charges. The dividends, profits received for the period before the investment date shall be recorded as a decrease in value of investment.

After initial recognition, trading securities are determined at cost less provision for decline in value of trading securities. At the end of the fiscal year, if the market prices of trading securities devalue against their cost, the provisions for devaluation shall be made.

4.5 Receivables

Receivables includes: trade receivables and other receivables:

- Trade receivables are trade-related amounts arising from trading activities between the Company and its customers.
- Other receivables include non-trade amounts which are not related to trading activities, intra-company transactions.

Receivables are recorded at cost less provision for doubtful debts. Provision for doubtful debts represents the estimated loss amounts at the balance sheet date for overdue receivables which the Company has claimed many times but still has not collected yet or which have not been overdue but the debtor has been in the state of insolvency, doing dissolution procedures, missing or absconding.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

4.6 Inventories

Inventories are stated at the lower of cost and net realizable value.

Value of inventories is calculated using the weighted average method and accounted for using the perpetual method with cost (materials, goods) comprising costs of purchase, costs of conversion and any directly attributable costs of bringing the inventories to their present location and condition;

Net realizable value is the estimated selling price less the estimated costs of completing the products and the estimated costs needed for their consumption.

Provision for decline in value of inventories is made for each kind of inventories when the net realizable value of that kind of inventories is less than cost.

4.7 Tangible fixed assets

Cost

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of tangible assets comprises their purchase price and all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state. The costs incurred after the initial recognition of tangible fixed asset shall be recorded as increase in their historical cost if these costs are certain to augment future economic benefits obtained from the use of those assets. Those incurred costs which fail to meet this requirement must be recognized as production and business expenses in the period.

Depreciation

Tangible fixed assets are depreciated in accordance with the straight-line method over their estimated useful lives. The depreciation period is in conformity with Circular No. 45/2013/TT-BTC dated 25/4/2013 by the Ministry of Finance. Details are as follows:

<u>Kinds of asset</u>	<u>Depreciation period (years)</u>
Buildings, architectures	6 - 25
Machinery, equipment	12
Motor vehicles	10
Office equipment	5

4.8 Intangible fixed assets

Intangible fixed assets are land use rights including:

- The land use right allocated by the State with land use fee or receiving the transfer of legal land use right (including term and non-term land use right).
- The prepaid land rent (has been paid for the leasing time or paid in advance for many years but the remaining land lease term paid is at least five years) for the land rent contract before the effective date of the Land Act 2003 and being granted with certificate of land use right by the competent authority.

The cost of land use right includes all the costs directly attributable to having the legal land use right.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

Amortization

Intangible fixed assets being land use rights with indefinite term are not amortized. For land use rights with definite term, the amortization period is the period in which the Company is allowed to use the land.

Intangible fixed assets are amortized in accordance with the straight-line method over their estimated useful lives. Amortization period is in conformity with Circular No. 45/2013/TT-BTC dated 25/4/2013 by the Ministry of Finance.

The amortization period of intangible fixed assets of the Company is as follows:

<u>Kinds of asset</u>	<u>Amortization period (years)</u>
Land use rights with definite term	50
Computer software	8

4.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses. These are expenditures that have been incurred but related to the operations of many accounting periods. The Company's primary prepayments are as follows:

- Costs of tools and instruments being put into use are amortized in accordance with the straight-line method for a period of no more than 36 months;
- Other prepaid expenses: the Company selects appropriate method and criteria of allocation over the period in which economic benefits are expected to be received based on the nature and extent of the prepaid expenses.

4.10 Payables

Payables include: trade payables and other payables:

- Trade payables are trade-related amounts, arising from trading activities between the company and its suppliers;
- Other payables are non-trade amounts, which are not related to trading activities, intra-company transactions.

Payables are recognized at cost and reported as short-term and long-term payables based on the remaining terms at the balance sheet date.

Payables are monitored according to their creditors, principal terms, remaining terms and original currencies.

4.11 Accrued expenses

Accruals are recognized for amount to be paid in the future for goods and services received, whether or not billed to the Company.

4.12 Loans and finance lease liabilities

Loans and finance lease liabilities are reflected at cost and classified into current liabilities and long-term liabilities based on the remaining terms at the balance sheet date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

The Company monitors loans and finance lease liabilities according to their creditors, loan agreements, principal terms, remaining terms and original currencies.

Borrowing costs

Borrowing costs comprise interest and other costs that the Company incurs directly in connection with the borrowing of funds. Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they qualify the conditions to be capitalized in accordance with the Accounting Standard "Borrowing costs".

Borrowing costs associated with a particular borrowing for only purpose of investment, construction or formation of a specific asset of the Company shall be capitalized as part of the cost of that asset. For general borrowing funds, the borrowing costs eligible for capitalization in the period shall be determined according to the capitalization rate, which is the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period.

Capitalisation of borrowing costs shall be suspended during extended periods in which it suspends active development of a qualifying asset, except to the extent that the suspension is necessary. Capitalization shall be ceased when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are completed.

4.13 Owners' equity

Share capital represents the amount of capital actually contributed by shareholders.

Share premium

Share premium reflects the difference between the issue price and par value of the shares issued, costs directly related to the issuance of shares; difference between the re-issue price and book value, costs directly related to the re-issuance of shares; the capital component of convertible bonds as they fall due.

Profit distribution

Profit after corporate income tax is available for appropriation to funds and to shareholders as provided for in the Resolution of General Shareholders' Meeting.

The dividend to be paid to the shareholders shall not exceed the undistributed profit after tax and with consideration of non-monetary items in undistributed post-tax profits that may affect cash flow and ability to pay dividends.

4.14 Recognition of revenue and other income

- Revenue from sales and service provision is recognized to the extent that it is probable to obtain economic benefits, it can be reliably measured and the following conditions are also met:
 - ✓ Revenue from the sale of goods is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer and there are no significant uncertainties regarding recovery of the consideration due or the likely return of goods;
 - ✓ Revenue from service provision is recognized when the services have been rendered. In case that the services are to be provided in many accounting periods, the determination of revenue in each period is done on the basis of the service completion rate as of the balance sheet date.
- Revenue from financing activities is recognized when revenue is determined with relative certainty and it is possible to obtain economic benefits from the transactions.
 - ✓ Interests are recognized on the basis of the actual term and interest rates;

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

- ✓ Dividends and profits shared are recognized when the Company has the rights to receive dividends or profit from the capital contribution. Stock dividends are not recognized as financial revenue. Dividends received in the period before investment date shall be recorded as a decrease in value of investment.
- Other income is the income derived out of the Company's scope of business and recognized when it can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Company.

4.15 Revenue deductions

Revenue deductions include trade discounts, sales rebates and sales returns.

In case where revenue is recognized in during the year but the corresponding revenue deductions arise after the balance sheet date, revenue shall be decreased in accordance with the following principles:

- If the corresponding deductions arise before the date of releasing the financial statements, they shall be charged against revenue of the reporting year;
- If the corresponding revenue deductions arise after the date of releasing the financial statements, they shall be charged against revenue of the next reporting year.

4.16 Cost of goods sold

Cost of products, goods sold and services rendered shall be recognized in the correct accounting period in accordance with the matching principle and conservatism principle.

Costs of inventories and services rendered which are incurred in excess of the ordinary level shall be charged out to cost of goods sold in the period, not to the production cost of goods and services.

4.17 Financial expenses

Financial expenses reflect expenses or losses related to financial investment activities: interest expense, interest on installment purchase, interest on finance lease, payment discounts for buyers, expenses and loss on liquidating, transferring investments; provision for diminution in value of trading securities, provision for loss from investment in other entities, loss from sale of foreign currency, foreign exchange loss and other expenses attributable to investing activities.

4.18 Selling expenses, administrative expenses

Selling expenses recognized in the period are expenses actually incurred in process of selling products, goods, rendering services.

Administrative expenses recognized are expenses actually incurred related to the overall administration of enterprises.

4.19 Current corporate income tax expense, deferred corporate income tax expense

Corporate income tax during the period includes current income tax and deferred income tax.

Current income tax is the tax amount computed based on the taxable income during the period at the tax rates applied as of the balance sheet date. Taxable income is different from accounting profit due to the adjustments of temporary differences between tax and accounting figures as well as those of non-taxable or non-deductible income and expenses.

Deferred income tax is determined for temporary differences at the balance sheet date between the tax base of assets and liability and their carrying amount for financial reporting purpose.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

4.20 Financial instruments

Initial recognition

Financial assets

A financial asset is recognized initially at cost plus transaction costs directly attributable to the acquisition of the asset. The Company's financial assets comprise cash on hand, cash in bank, financial investments, financial investments, trade receivables and other receivables.

Financial liabilities

A financial liability is recognized initially at cost plus transaction costs directly attributable to the issuance of such liability. The Company's financial liabilities comprise loan, trade payables, accrued expenses and other payables.

Subsequent measurement

Currently, there has been no requirement for subsequent measurement of financial instruments.

4.21 Tax rates and charges paid to the State Budget that the Company is applying.

- Value Added Tax (VAT):
 - Textbooks and reference books supplementing textbooks: Not subject to VAT.
 - Educational equipment and reference books not supplementing textbooks: VAT rate of 5% is applicable;
 - Cosmetics, clothing, stationery, publications: VAT rate of 10% is applicable. From 01/01/2024 to the end of 31/12/2024, the Company is entitled to 8% VAT rate on these goods in accordance with Resolution No. 110/2023/QH15 dated 29/11/2023 and Resolution No. 142/2024/QH15 dated 29/06/2024 of the National Assembly.
- Corporate Income Tax (CIT): CIT rate of 20 % is applicable.
- Other taxes and charges are paid in accordance with the prevailing regulations.

4.22 Related parties

Parties are considered to be related if one party has the ability (directly or indirectly) to control the other party or exercise significant influence over the other party in making financial or operational decisions.

Unit: VND

5. Cash

	31/12/2024	01/01/2024
Cash on hand	146,632,766	93,074,559
Cash in bank	1,647,931,451	460,357,190
Cash in transit	-	3,300,000
Total	1,794,564,217	556,731,749

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

6. Trading securities

	31/12/2024				01/01/2024			
	Number of shares	Cost	Provision	Fair value	Cost	Provision	Fair value	
- Thien Nam Trading - Import Export JSC (TINA)	719,800	2,935,616,684	(221,970,684)	2,713,646,000	139,940,730	-	142,648,800	
- Quang Nam Transportation Construction (QTC)	152,800	2,102,967,668	-	2,444,800,000	1,666,305,960	(27,005,960)	1,639,300,000	
- Lam Dong Foodstuffs JSC (VDL)	20,800	249,849,600	(249,600)	249,600,000	3,616,033,540	-	4,060,000,000	
- Lam Dong Investment and Hydraulic Construction JSC (LHC)	1,000	74,974,900	(3,574,900)	71,400,000	-	-	-	
- Song Da 505 JSC (S55)	-	-	-	-	127,397,000	(16,997,000)	110,400,000	
- Song Da 10 JSC (SDT)	-	-	-	-	-	-	-	
- Educational Book JSC in Ho Chi Minh City (SGD)	-	-	-	-	48,000,000	(15,300,000)	32,700,000	
- Sai Gon Forestry Import Export JSC (FRM)	-	-	-	-	194,989,200	(103,249,200)	91,740,000	
- Book and Educational Equipment JSC of Ho Chi Minh City (STC)	-	-	-	-	17,650,000	-	28,800,000	
- The Southern Rubber Industry JSC (CSM)	-	-	-	-	1,914,210	(694,210)	1,220,000	
Total		5,363,408,852	(225,795,184)	5,479,446,000	5,812,230,640	(163,246,370)	6,106,808,800	

The fair value of trading securities is determined based on the closing prices of each listed stock symbol at the end of the accounting period (at the Stock Exchanges).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

7. Short-term trade receivables

	31/12/2024	01/01/2024
Nguyen Minh Tuan	438,988,788	-
Tran Mai Trang	340,519,788	-
Le Van Anh Fashion Business Household	260,000,000	-
Nguyen Hoang Tuyet Mai	209,574,000	-
Others	746,384,778	141,535,729
Total	1,995,467,354	141,535,729

8. Short-term prepayments to suppliers

	31/12/2024	01/01/2024
Intercons Construction Investment Co., Ltd (Related party)(*)	4,890,000,000	-
ONE M GLOBAL Co.,Ltd	1,302,413,500	-
Bkinternational	795,227,500	-
Thanh Do Valuation Joint Stock Company	10,000,000	10,000,000
Others	1,206,850	67,517,433
Total	6,998,847,850	77,517,433

(*) The amount was paid in advance to Intercons Construction Investment Company Limited under construction contract No. 0401/LBE-IC/2024 dated 04/01/2024 and the contract appendices for office construction. (The legal representative of Intercons Construction Investment Company Limited has close family ties with the key managing officer of the Company).

9. Other short-term receivables

	31/12/2024		01/01/2024	
	Value	Provision	Value	Provision
Advances	59,389,997	-	-	-
Deposits, collaterals	32,726,030	-	2,200,000	-
Others	1,931,692	-	294,000,052	-
Total	94,047,719	-	296,200,052	-

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

10. Inventories

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Materials	21,268,926	-	-	-
Merchandise goods	20,627,913,641	(943,248,796)	14,827,740,588	-
Goods on consignment	89,081,542	-	-	-
Total	20,738,264,109	(943,248,796)	14,827,740,588	-

- Value of the inventories which are in poor quality or slow-moving as at 31/12/2024 is VND943,248,796.
- There are no inventories which were pledged, mortgaged as security for debts as at 31/12/2024.

11. Tangible fixed assets

	Buildings, architectures	Machinery, equipment	Motor vehicles	Office equipment	Total
Cost					
Beginning balance	4,383,330,962	356,791,733	1,469,791,110	-	6,209,913,805
Newly-purchased	10,967,281	17,546,268	72,894,400	43,960,000	145,367,949
Sold, disposed	137,960,460	-	-	-	137,960,460
Decrease in the year	289,281,270	-	-	-	289,281,270
Ending balance	3,967,056,513	374,338,001	1,542,685,510	43,960,000	5,928,040,024
Depreciation					
Beginning balance	1,794,197,453	148,663,199	784,805,495	-	2,727,666,147
Charge for the year	162,475,180	31,231,557	121,928,063	1,938,022	317,572,822
Decrease in the year	289,281,270	-	-	-	289,281,270
Sold, disposed	2,999,140	-	-	-	2,999,140
Ending balance	1,664,392,223	179,894,756	906,733,558	1,938,022	2,752,958,559
Net book value					
Beginning balance	2,589,133,509	208,128,534	684,985,615	-	3,482,247,658
Ending balance	2,302,664,290	194,443,245	635,951,952	42,021,978	3,175,081,465

- No tangible fixed assets were used as collateral or pledged to secure debts as at 31/12/2024.
- Cost of tangible fixed assets fully depreciated but still in active use as at 31/12/2024 is VND1,020,787,261.

(*) Resolution of the Board of Directors No. 49/NQ-STBTH dated 20/12/2023 approved the transfer of the Company's real estate to its subsidiary, Long An Books-Equipment Joint Stock Company, for management, exploitation, and use in serving the business activities of the subsidiary. The transfer period: 10 years from the date of transfer. Accordingly, on 31/12/2023, the Company transferred the following assets to the subsidiary:

- Working house at No. 39 Hai Ba Trung Street, Ward 1, Tan An City, Long An Province.
- Working house at No. 109 Nguyen Trung Truc Street, Ward 1, Tan An City, Long An Province.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

Name of assets	01/01/2024		Depreciation in the year	31/12/2024	
	Cost	Accumulated depreciation		Cost	Accumulated depreciation
Working house at No. 39 Hai Ba Trung Street	1,948,669,031	1,088,566,381	58,643,364	1,659,387,761	857,928,475
Working house at No. 109 Nguyen Trung Truc Street	1,850,666,804	339,288,913	37,013,336	1,850,666,804	376,302,249
Working house at Chau Thanh Store	418,351,854	333,213,515	10,642,292	418,351,854	343,855,807
Total	4,217,687,689	1,761,068,809	106,298,992	3,928,406,419	1,578,086,531

12. Intangible fixed assets

	Land use right (*)	Computer software	Total
Cost			
Beginning balance	1,410,266,805	156,000,000	1,566,266,805
Newly-purchased	-	115,000,000	115,000,000
Sold, disposed	-	-	-
Ending balance	1,410,266,805	271,000,000	1,681,266,805
Amortization			
Beginning balance	434,404,347	50,375,000	484,779,347
Charge for the year	28,217,712	32,677,087	60,894,799
Sold, disposed	-	-	-
Ending balance	462,622,059	83,052,087	545,674,146
Net book value			
Beginning balance	975,862,458	105,625,000	1,081,487,458
Ending balance	947,644,746	187,947,913	1,135,592,659

(*) The use right of 903.3 m² of land located in Tam Vu Town, Chau Thanh District, Long An Province, with the land use period up to 10/01/2058. Purpose: to open a book and school equipment store. As of 31/12/2023, the Company has transferred it to Long An Books-Equipment Joint Stock Company for management, exploitation, and usage to serve the subsidiary's production and business operations. Transfer duration: 10 years, in accordance with the Board of Directors' Resolution No. 49/NQ-STBTH dated 20/12/2023.

13. Prepaid expenses

a. Short-term

	31/12/2024	01/01/2024
Costs of tools and instruments awaiting allocation	81,257,895	12,297,879
House rent	240,000,000	-
Other costs of tools and instruments awaiting allocation	54,667,244	68,339,006
Total	375,925,139	80,636,885

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

b. Long-term

	31/12/2024	01/01/2024
Costs of repairing store	459,194,200	-
Costs of tools and instruments awaiting allocation	117,636,917	57,768,434
Other prepaid expenses	303,100,010	31,033,333
Total	879,931,127	88,801,767

14. Short-term trade payables

	31/12/2024	01/01/2024
To Thi Thuy Linh Business Household	1,045,249,000	-
BYPLAY	382,712,500	-
Others	2,223,530,875	1,591,648,505
Total	3,651,492,375	1,591,648,505

15. Short-term advances from customers

	31/12/2024	01/01/2024
Thi Van Tam Secondary School	6,343,000	-
Sao Mai Kindergarten	5,497,846	-
Others	67,600,465	36,072,799
Total	79,441,311	36,072,799

16. Taxes and amounts payable to the State

	Beginning balance		Amount to be paid	Amount actually paid	Ending balance	
	Receivable	Payable			Receivable	Payable
VAT	-	62,635,890	1,413,108,093	952,357,713	-	523,386,270
CIT	-	70,555,178	985,617,493	465,243,807	-	590,928,864
Personal Income Tax	-	24,760,251	34,826,689	56,920,272	-	2,666,668
Land & house tax, land rent	-	-	41,769,533	41,769,533	-	-
Business-license tax	-	-	11,000,000	11,000,000	-	-
Fees, charges and others	-	-	34,933,989	34,933,989	-	-
Total	-	157,951,319	2,521,255,797	1,562,225,314	-	1,116,981,802

The Company's tax returns would be subject to examination of tax authorities. The tax amounts reported in these financial statements could later be changed under decision by the tax authorities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

17. Short-term accrued expenses

	31/12/2024	01/01/2024
Interest expense	193,675,461	-
Total	193,675,461	-

18. Other short-term payables

	31/12/2024	01/01/2024
Trade union fee	-	1,133,997
Mr. Tran Viet Thang (related party)	375,000,000	-
Mr. Truong Thanh Minh (related party)	99,750,000	-
Total	474,750,000	1,133,997

19. Short-term loans and finance lease liabilities

	Beginning balance	Increase in the year	Decrease in the year	Ending balance
Short-term loans	-	21,385,694,415	12,579,833,798	8,805,860,617
- Kafi Securities Corporation	-	5,389,694,429	5,353,833,798	35,860,631
- Mr. Tran Nghia Tam (*)	-	8,546,000,000	7,226,000,000	1,320,000,000
- Ms. Tran Thi Buoï (**)	-	7,449,999,986	-	7,449,999,986
Total	-	21,385,694,415	12,579,833,798	8,805,860,617

(*) Borrowing from Mr. Tran Nghia Tam under a business cooperation and capital contribution agreement dated 01/10/2024 with a loan limit of VND10,200,000,000. The loan period is until the end of 31/12/2024. Interest rate: 5% per annum calculated from the date of receiving the loan. Borrowing purpose: financing the Company's operating activities.

(**) Borrowing from Ms. Tran Thi Buoï under a business cooperation and capital contribution agreement dated 01/10/2024 with a loan limit of VND10,400,000,000. The loan period is until the end of 31/12/2024. Interest rate: 5% per annum calculated from the date of receiving the loan. Borrowing purpose: financing the Company's operating activities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

20. Owners' equity

a. Statement of changes in owners' equity

	Share capital	Share premium	Investment and development fund	Undistributed profit after tax
As at 01/01/2023	11,000,000,000	3,850,797,710	3,346,488,559	4,248,488,866
Increase in the year	8,999,340,000	-	107,242,215	1,564,530,178
Decrease in the year	-	3,487,445,757	3,273,802,042	2,535,473,517
As at 31/12/2023	<u>19,999,340,000</u>	<u>363,351,953</u>	<u>179,928,732</u>	<u>3,277,545,527</u>
As at 01/01/2024	19,999,340,000	363,351,953	179,928,732	3,277,545,527
Increase in the year	-	-	78,279,009	2,894,073,055
Decrease in the year	-	-	-	187,869,621
As at 31/12/2024	<u>19,999,340,000</u>	<u>363,351,953</u>	<u>258,207,741</u>	<u>5,983,748,961</u>

b. Shares

	31/12/2024 Shares	01/01/2024 Shares
Number of shares registered to be issued	1,999,934	1,999,934
Number of shares issued publicly	1,999,934	1,999,934
- Common shares	1,999,934	1,999,934
- Preferred shares (classified as owners' equity)	-	-
Number of shares bought back (treasury shares)	-	-
- Common shares	-	-
- Preferred shares (classified as owners' equity)	-	-
Number of outstanding shares	1,999,934	1,999,934
- Common shares	1,999,934	1,999,934
- Preferred shares (classified as owners' equity)	-	-
Par value of outstanding shares: VND10,000 each		

c. Undistributed profit after tax

	Year 2024	Year 2023
Profit brought forward	3,277,545,527	4,248,488,866
Profit after tax of shareholders of the parent company	2,894,073,055	1,564,530,178
Distribution of profit	187,869,621	2,535,473,517
Distribution of prior-year profit	187,869,621	2,535,473,517
- Appropriated to investment and development fund	78,279,009	107,242,215
- Appropriated to reward and welfare fund	109,590,612	150,139,101
- Paying dividend	-	2,278,092,201
Temporary distribution of current year profit	-	-
Undistributed profit after tax	<u>5,983,748,961</u>	<u>3,277,545,527</u>

The 2023 profit after tax was distributed in accordance with the Annual General Shareholders' Meeting Resolution No. 18/NQ-STBTH dated 30/03/2024.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

21. Non-controlling interests

	31/12/2024	01/01/2024
Beginning balance	-	-
Increase in the year	51,850,536	-
- Increase at the date of capital contribution	50,000,000	-
- Increase from business results	1,850,536	-
Decrease in the year	-	-
Total	51,850,536	-

22. Revenue from sales and service provision

	Year 2024	Year 2023
Sales of cosmetics and clothing	14,741,839,804	-
Sales of textbooks and reference books	74,772,687,901	70,236,152,491
Sales of educational equipment	2,113,072,077	2,817,159,882
Other sales	15,362,560,145	17,860,400,301
Total	106,990,159,927	90,913,712,674

23. Revenue deductions

	Year 2024	Year 2023
Sales returns	806,163,753	219,852,196
Total	806,163,753	219,852,196

24. Cost of sales

	Year 2024	Year 2023
Cost of cosmetics and clothing sold	8,797,615,400	-
Cost of textbooks and reference books sold	69,670,483,835	64,484,431,549
Cost of educational equipment sold	1,653,121,013	2,241,082,149
Cost of other sales	12,792,172,376	13,951,088,350
Provision for decline in value of inventories	943,248,796	-
Total	93,856,641,420	80,676,602,048

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

25. Financial income

	Year 2024	Year 2023
Deposit interest, loan interest	3,898,606	1,459,133
Received dividend, profit	2,100,000	8,550,000
Foreign exchange gains from year-end revaluation	19,337,500	-
Early payment discount	1,077,961,049	1,076,077,515
Proceeds from sale of securities	1,016,202,228	-
Total	2,119,499,383	1,086,086,648

26. Financial expenses

	Year 2024	Year 2023
Interest expenses	292,139,397	148,667,613
(Reversal)/Appropriation of provision for diminution in value of financial investments	62,548,814	(52,593,928)
Payment discount	11,336,142	10,623,787
Losses from sale of securities	297,862,477	12,872,535
Total	663,886,830	119,570,007

27. Selling expenses and administrative expenses

a. Selling expenses

	Year 2024	Year 2023
Labor costs	3,724,613,183	3,311,523,902
Depreciation and amortization expenses	284,403,250	331,474,488
Expenses for outside services, advertising, transporting sold goods	1,355,535,778	328,313,894
Other expenses	1,725,350,413	2,259,084,708
Total	7,089,902,624	6,230,396,992

b. Administrative expenses

	Year 2024	Year 2023
Labor costs	1,337,460,157	1,344,069,943
Depreciation and amortization expenses	65,846,659	49,232,640
Outside service expenses	154,472,943	180,940,543
Other expenses	1,094,224,585	1,081,470,351
Total	2,652,004,344	2,655,713,477

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)
(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

28. Other income

	Year 2024	Year 2023
Book sticking income	11,150,278	
Settlement of small debts and overage upon stock-taking	9,322,381	3,111,074
Other income	3,136,562	-
Total	23,609,221	3,111,074

29. Other expenses

	Year 2024	Year 2023
Net book value of the disposed assets	134,961,320	-
Tax in arrears, tax-related administrative fine	47,785,890	77,519,974
Settlement of small debts and shortage upon stock-taking	381,266	2,062,987
Total	183,128,476	79,582,961

30. Basic, diluted earnings per share

	Year 2024	Year 2023
Profit after corporate income tax	2,895,923,591	1,564,530,178
Adjustments increasing or decreasing accounting profit	-	(109,517,112)
- Increase	-	-
- Decrease (reward and welfare fund)	-	109,517,112
Profit or loss attributable to common shareholders	2,895,923,591	1,455,013,066
Weighted average number of outstanding common shares	1,999,934	1,999,934
Basic, diluted earnings per shares	1,448	728

31. Production and business expenses by element

	Year 2024	Year 2023
Labor costs	5,062,073,340	4,655,593,845
Depreciation and amortization expenses	378,467,621	380,707,128
Outside service expenses	1,797,679,270	2,538,165,962
Other cash expenses	2,503,686,737	1,311,643,534
Total	9,741,906,968	8,886,110,469

32. Segment reporting

According to Vietnamese Accounting Standard No. 28 and the Circular guiding this Standard, the Company is required to have segment reporting. Accordingly, a segment is a distinguishable component of the Company that is engaged in providing related products or service (business segment)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

or providing goods or services in a specific economic environment (segment by geographical area) and that is subject to risks and returns that are different from those of other business segment.

Based on the Company's reality of operations, the Chairman of the BOD and Management assess that business segments and segments by geographical area have no differences in bearing risks and obtaining returns. Therefore, the Company is operating in a sole business segment, that is commercial trading and its main geographical segment is Vietnam.

33. Risk management

a. Capital risk management

Through capital management, the Company considers and decides to maintain the appropriate balance of resources and liabilities in each period to ensure that it will be able to continue as a going concern while maximizing the return to the shareholders.

b. Financial risk management

Financial risks include market risk (including interest rate risk, price risk and exchange rate risk), credit risk and liquidity risk.

Market risk management: The Company's activities expose it primarily to the risks of significant changes in exchange rates and prices.

Exchange rate risk management

Since the Company undertakes purchase and sale transactions in foreign currencies, consequently it is exposed to risk of exchange rate fluctuations. The Company has hedged risks related to exchange rate fluctuations by optimizing the time for settlement of debts, selecting the appropriate time to purchase and make payment in foreign currencies, projecting future exchange rates and optimizing the utilization of existing funds to balance the exchange rate risk and liquidity risk.

Price risk management

The Company purchases goods from domestic suppliers to serve its trading activities, thus, it is exposed to risks of changes in the prices of the purchased goods. To minimize this risk the Company has searched suppliers and entered into contracts with appropriate and stable discount rates. Moreover, the prices of these goods typically experience minimal fluctuations, thus the Company assesses that its exposure to price risks in business activities is low.

Credit risk management

The Company's main customers are from stores, retail customers who pay at the counter and COD collection. Some other customers have regular transactions and timely payment. Therefore, the Chairman of the Board of Directors and the Management assume that the Company is not exposed to significant credit risk with customers.

Liquidity risk management

To ensure the availability of funds to meet present and future financial obligations, the Company manages liquidity risk by regularly monitoring and maintaining sufficient cash reserve, optimizing cash flows, making use of credit from customers and counterparties, controlling maturing liabilities in relative to maturing assets and the amount of funds that can be generated within that period,...

The Company's aggregate financial liabilities are categorized in accordance with their maturity as follows:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

31/12/2024	Within 1 year	Over 1 year	Total
Trade payables	3,651,492,375	-	3,651,492,375
Accrued expenses	193,675,461	-	193,675,461
Loans and finance lease liabilities	8,805,860,617	-	8,805,860,617
Other payables	474,750,000	30,000,000	504,750,000
Total	13,125,778,453	30,000,000	13,155,778,453

01/01/2024	Within 1 year	Over 1 year	Total
Trade payables	1,591,648,505	-	1,591,648,505
Other payables	1,133,997	30,000,000	31,133,997
Total	1,592,782,502	30,000,000	1,622,782,502

The Chairman of the BOD and the Management assume that the Company is exposed to liquidity risk in the short term but believes that it can generate sufficient fund to meet the financial obligations as they fall due.

The Company's available financial assets are drawn up on a net asset basis as follow:

31/12/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	1,794,564,217	-	1,794,564,217
Financial investments	5,137,613,668	-	5,137,613,668
Trade receivables	1,995,467,354	-	1,995,467,354
Other receivables	94,047,719	-	94,047,719
Total	9,021,692,958	-	9,021,692,958

01/01/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	556,731,749	-	556,731,749
Financial investments	5,648,984,270	-	5,648,984,270
Trade receivables	141,535,729	-	141,535,729
Phải thu khác	296,200,052	-	296,200,052
Total	6,643,451,800	-	6,643,451,800

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

34. Related parties

a. Related-party information

Related parties	Relationship
Long An Books-Equipment Joint Stock Company	Subsidiary
Intercons Construction Investment Company Limited	The legal representative of Intercons has a family relationship with Mr. Tran Viet Thang (member of the BOD)
Ocean Capital Company Limited	The legal representative of Ocean Capital Company Limited is Mr. Truong Thanh Minh (chairman of the BOD)

b. Material related-party transactions arising in the year

	Transactions	Year 2024	Year 2023
Intercons Construction Investment Company Limited	Paying in advance for construction	4,890,000,000	-
Ocean Capital Company Limited	Purchasing goods	4,963,075,000	-

35. Remunerations of the key managing officers

Related parties			Year 2024	Year 2023
Mr. Truong Thanh Minh	Chairman of the BOD	Appointed on 20/05/2024	Remuneration	-
Mr. Tran Viet Thang	Vice Chairman of the BOD		Remuneration	12,000,000
Mr. Nguyen Van Ngoi	Member of the BOD	Resigned on 30/03/2024	Remuneration	6,000,000
	Director	Resigned on 19/03/2024	Salary, bonus	48,190,075
Ms. Nguyen Thi Cam Tu	Member of the BOD		Remuneration	12,000,000
Ms. Bui Thi Van Anh	Member of the BOD	Appointed on 30/03/2024	Remuneration	-
Ms. Phan Thi Dieu Hang	Member of the BOD	Appointed on 30/03/2024	Remuneration	-
Mr. Bui Quoc Hung	Member of the BOD	Appointed on 30/03/2024	Remuneration	-
Ms. Dao Thi Kim Oanh	Member of the BOD	Appointed on 30/03/2024	Remuneration	-
	Director	Appointed on 24/06/2024	Salary, bonus	50,000,000
Mr. Nguyen Cong Thang	Member of the BOD	Appointed on 30/03/2024	Remuneration	-
Mr. Cao Van Bang	Head of the SB	Appointed on 30/03/2024	Remuneration	-
Mr. Dong Hai Nam	Head of the SB	Resigned on 30/03/2024	Remuneration	4,500,000
Ms. Nguyen Thi Thu	Member of the SB	Appointed on 30/03/2024	Remuneration	-
Ms. Tong Thi Thanh Nga	Member of the SB	Appointed on 30/03/2024	Remuneration	-
Mr. Tran Minh Duc	Member of the SB	Resigned on 30/03/2024	Remuneration	3,000,000
Mr. Ngo Van Minh	Director	Appointed on 19/03/2024	Salary, bonus	-
		Resigned on 24/06/2024		
	Member of the SB	Resigned on 30/03/2024	Remuneration	3,000,000
Mr. Bui Van Huynh	Vice Director		Salary, bonus	14,974,826
Ms. Le Thi Minh Trang	Vice Director		Salary, bonus	12,223,919
Ms. Nguyen Minh Huong	Financial Director	Appointed on 19/01/2024	Salary, bonus	-
Ms. Tran Thi Thanh Huong	Vice Financial Director	Resigned on 28/02/2024	Salary, bonus	-
Ms. Pham Thi Thu Phuong	Chief Accountant	Appointed on 24/06/2024	Salary, bonus	40,000,000
Ms. Nguyen Thi Ngoc No	Chief Accountant	Appointed on 05/04/2024	Salary, bonus	-
		Resigned on 24/06/2024		
Ms. Tran Thi Thuy Linh	Chief Accountant	Resigned on 19/03/2024	Salary, bonus	43,119,816

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the accompanying consolidated financial statements)

(*) The Board of Directors and Supervisory Board of the Company have agreed not to receive remuneration for Quarter 2, 3, 4 of 2024.

36. Events after the balance sheet date

There have been no significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements.

37. Corresponding figures

Corresponding figures were taken from the consolidated financial statements for the year ended 31/12/2023 which had been audited by AAC.



Truong Thanh Minh
Chairman of the BOD

Hanoi City, 25 March 2025

A blue ink signature of Pham Thi Thu Phuong.

Pham Thi Thu Phuong
Chief Accountant

A blue ink signature of Pham Thi Thu Phuong.

Pham Thi Thu Phuong
Preparer