#### SOCIALIST REPUBLIC OF VIETNAM



Independence - Freedom - Happiness

No.: 08/BB - DHCD2025

# MINUTES OF THE 2025 ANNUAL MEETING GENERAL MEETING OF SHAREHOLDERS OF AN BINH SECURITIES JOINT STOCK COMPANY

General meeting of shareholders (GMS) of An Binh Securities Joint Stock Company (ABS)

Head office: 16th floor, Geleximco Building, 36 Hoang Cau street, O Cho Dua ward, Dong Da district, Hanoi

Enterprise Registration Certificate: 0102036848 issued by Hanoi Department of Planning and Investment on September 26, 2006 and amended certificate.

Establishment and operation license No.: 16/UBCK-GPHDKD issued by State Securities Commission on September 29, 2006 and amended license.

#### Held the meeting:

Time: 8:45am, April 22, 2025 (Tuesday)

Venue: M floor, Peakview Tower, 36 Hoang Cau street, O Cho Dua ward, Dong Da district, Hanoi

#### I. SHAREHOLDERS ATTENDING THE MEETING

Based on the list of shareholders made on March 25, 2025 (the record date) provided by the Vietnam Securities Depository and Clearing Corporation (VSDC) and information on registration to attend the meeting at the time of holding the meeting, the verification result are summarized as follows:

- The total number of shareholders of An Binh Securities Joint Stock Company (the Company) is 1,447 shareholders owning 101,150,000 shares with voting rights equivalent to VND 1,011,500,000,000 of charter capital.
- Number of shareholders attending the Meeting: 29 shareholders, owning 84.957.129 shares with voting rights, in which:
  - Number of shareholders directly attending: 20 shareholders, representing 8.902.573
     voting shares;
  - Number of shareholders authorized to attend the meeting: 9 shareholders, representing
     76.054.556 voting shares;

Based on the above results at the time of opening the meeting, shareholders and persons authorized by shareholders to attend the meeting accounted for 83,99% of the total voting shares of

the Company. Thus, the General Meeting of Shareholders has satisfied the conditions for conducting when the number of shareholders attending the meeting is over 50% of the total voting shares of the Company in accordance with the provisions of Clause 1, Article 145 of the Law on Enterprises 2020.

#### II. OPENING CEREMONY

- 1. Chairwoman: Ms. Vu Thi Huong Chairwoman of the BOD
- 2. Secretary of the meeting appointed by the Chairwoman: Ms. Ta Thi Hong Ha
- 3. In addition to the Company's shareholders, attending the meeting were:
- The BOD consists of:
  - Ms. Vu Thi Huong Chairwoman
  - Ms. Tran Kim Khanh Member
  - Ms. Nguyen Thi Nga Member
  - o Mr. Le Viet Ha Member
  - Mr. Khuong Duc Tiep Member
- The Supervisory Board:
  - Ms. Chu Thi Huong Head of the Supervisory Board
  - o Ms. Vu Ngoc Anh Member
  - o Ms. Pham Thi Bich Ngoc Member
- Board of Management the Company: Mr. Nham Ha Hai General Director; Together with the Deputy General Director, Chief Accountant, Head of Division/Department.
- 4. Election of the Vote Checking Committee and approval of the voting method:

The GMS approved the election of the Vote Checking Committee and the voting method at the meeting with a 100% approval rate, specifically as follows:

- a) The Vote Checking Committee consists of:
- Ms. Bui Thi Nguyet Head
- Ms. Le Thi Tham Member
- Mr. Dao Minh Quang Member
- b) Voting method:
- For agenda contents: *Using the Voting Slip*.
- For each voting content, shareholders have the right to choose 1 of 3 options:: (1) Agree; (2) Disagree; or (3) Abstention.
- For formal issues (such as approving the List of Vote Checking Committee, voting method, agendas, meeting minutes): *Voting in the form of raising hands.*
- The voting results shall be aggregated according to the number of voting shares corresponding to each voting option that shareholders have chosen.

For the election and replacement of members of the Board of Directors and the Supervisory
Board: Using Ballot Paper, shareholders conduct the elections by the method of accumulating
votes in accordance with the Law on Enterprises 2020 and the Company's Charter.

### 5. Approved the agenda

The GMS approved the Meeting Agenda with a 100% approval rate, including the following contents:

- The Report on business results 2024 and audited Financial Statements 2024;
- The Business plan for 2025;
- The plan of issuance, registration and listing of public offering bonds in 2025;
- The Report of the BOD on its operation in 2024 and BOD's orientation in 2025;
- The Report on remuneration and operation costs of the BOD, Supervisory Board in 2024 and proposals for 2025;
- The Report on the allocation of funds and profit distribution from 2024 profit after tax;
- The Report of the Supervisory Board on its operation in 2024 and Supervisory Board's orientation in 2025; The authorization of the BOD to select an auditor for the Semi-Annual Financial Statements and the Annual Financial Statements of 2025;
- The dismissal and election of the members of the BOD and Supervisory Board.

#### III. AGENDA

- 1. Mr. Nham Ha Hai General Director presented:
- The Report on business results 2024;
- Business plan for 2025;
- The plan of issuance, registration and listing of public offering bonds in 2025.
- 2. Mr. Le Viet Ha member of the BOD presented:
- The Report of the BOD on its operation in 2024 and BOD's orientation in 2025.
- **3.** Mr. Khuong Duc Tiep member of the BOD presented:
- The Report on remuneration and operation costs of the BOD, Supervisory Board in 2024 and proposals for 2025;
- The Report on the allocation of funds and profit distribution from 2024 profit after tax;.
- **4.** Ms. Chu Thi Huong Head of the Supervisory Board presented:
- The Report of the Supervisory Board on its operation in 2024 and Supervisory Board's orientation in 2025; The authorization of the BOD to select an auditor for the Semi-Annual Financial Statements and the Annual Financial Statements of 2025;
- 5. Mr. Le Viet Ha member of the BOD presented:
- The dismissal and election of the members of the BOD and Supervisory Board.
- 6. Discussion on the Reports and Submissions:

The meeting discussed the Reports and Submissions presented at the meeting.

**Shareholders' question**: What additional platforms does ABS plan to use to increase customer experience, and how does the brokerage team engage clients on social media platforms?

#### Mr. Nham Ha Hai - General Director - answered:

- ABS is currently developing both direct and online consulting channels, focusing on developing a consulting team through improving policies, remuneration regimes, organizing training activities, improving the skills of the brokerage team, emulation, attracting brokers..., encouraging the brokerage team to constantly improve operational results and meet the needs of clients;
- The Company has been developing marketing activities to enhance communication, improve the Company's brand and image, support brokerage activities of the brokerage team;
- Currently, the size of ABS's brokerage force is still small, there is no development strategy focusing on the social network environment, mainly focusing on private consulting activities, the development on social networks is the unique way of each broker.

Shareholders' question: How does ABS increase active client rates?

#### Mr. Nham Ha Hai - General Director - answered:

- Currently, the Company mainly focuses on exploiting the existing customer file due to economical and efficient costs because clients are familiar with the Company's systems and products; In addition, the Company has also focused on exploiting the number of inactive customers through promotional activities, incentives, communications, etc;
- The Company has implemented the Loyalty program with a large budget with many incentives, helping customers have a better experience in investment activities.

**Shareholders' question:** The owning ratio of members of the BOD in the Company is relatively low, so what are the expectations of the BOD for the development of ABS?

Ms. Vu Thi Huong – Chairwoman of the BOD – answered: Currently, the main shareholder of ABS is Geleximco Group, the current members of the BOD all hold senior management positions at Geleximco Group and strategic partners in the An Binh ecosystem such as An Binh Commercial Joint Stock Bank, An Binh Fund Management Joint Stock Company, etc. Therefore, although members of the BOD do not directly own many shares, we are representatives, holders of positions in companies that are major shareholders or strategic partners, which will help develop business activities, contributing to the best customer service through the development of the ecosystem.

#### 7. Voting

The GMS voted to approve the agenda contents that were presented, discussed at the meeting and elected the members of the BOD and the Supervisory Board (term 2023 – 2028).

#### IV. VOTING RESULT

Ms. Bui Thi Nguyet – The head of Vote Checking Committee announced the voting result. The total number of shareholders participating in voting is 29 shareholders with total number of voting shares: 84.957.129 shares.

### 1. The Report on business results 2024 and audited Financial Statements 2024.

- The percentage of shares (Agree) : 100% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

# 2. The Business plan for 2025; The GMS authorized the BOD to adjust the targets of the 2025 business plan to suit the situation when necessary.

- The percentage of shares (Agree) : 100% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

### 3. The plan of issuance, registration and listing of public offering bonds in 2025.

- The percentage of shares (Agree) : 100% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

## 4. The Report of the BOD on its operation in 2024 and BOD's orientation in 2025.

- The percentage of shares (Agree) : 99,67% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0% of the total number of voting shares
- The percentage of invalid shares is : 0,33% of the total number of voting shares

# 5. The Report on remuneration and operation costs of the BOD, Supervisory Board in 2024 and proposals for 2025.

- The percentage of shares (Agree) : 99,987% of the total number of voting shares
- The percentage of shares (Disagree): 0,01% of the total number of voting shares
- The percentage of shares (Abstention): 0,003% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

### 6. The Report on the allocation of funds and profit distribution from 2024 profit after tax

- The percentage of shares (Agree) : 99,652% of the total number of voting shares
- The percentage of shares (Disagree): 0,345% of the total number of voting shares
- The percentage of shares (Abstention): 0,003% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

# 7. The Report of the Supervisory Board on its operation in 2024 and Supervisory Board's orientation in 2025.

- The percentage of shares (Agree) : 99,99% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0% of the total number of voting shares
- The percentage of invalid shares is : 0,01% of the total number of voting shares

# 8. The authorization of the BOD to select an auditor for the Semi-Annual Financial Statements and the Annual Financial Statements of 2025.

- The percentage of shares (Agree) : 100% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

### 9. The dismissal of Ms. Nguyen Thi Nga as a member of the BOD

- The percentage of shares (Agree) : 99,997% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0,003% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

### 10. The dismissal of Ms. Chu Thi Huong as a member of the Supervisory Board

- The percentage of shares (Agree) : 99,997% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0,003% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

### 11. The dismissal of Ms. Vu Ngoc Anh as a member of the Supervisory Board

- The percentage of shares (Agree) : 99,997% of the total number of voting shares
- The percentage of shares (Disagree): 0% of the total number of voting shares
- The percentage of shares (Abstention): 0,003% of the total number of voting shares
- The percentage of invalid shares is : 0% of the total number of voting shares

#### 12. The election of 01 member of the BOD and 02 members of the Supervisory Board

- Mr. Do Trong Cuong achieved 84.957.129/84.957.129 total votes;
- Ms. Dao Thi Cam achieved 84.957.129/169.914.258 total votes;
- Ms. Nguyen Thi Duu achieved 84.957.129/ 169.914.258 total votes.

Based on the voting results and the provisions of the Law on Enterprises, the Company's Charter, the GMS of An Binh Securities Joint Stock Company approved:

1. The Report on business results 2024 and audited Financial Statements 2024;

- The Business plan for 2025; The GMS authorized the BOD to adjust the targets of the 2025 business plan to suit the situation when necessary;
- 3. The plan of issuance, registration and listing of public offering bonds in 2025;
- 4. The Report of the BOD on its operation in 2024 and BOD's orientation in 2025;
- The Report on remuneration and operation costs of the BOD, Supervisory Board in 2024 and proposals for 2025;
- 6. The Report on the allocation of funds and profit distribution from 2024 profit after tax;
- The Report of the Supervisory Board on its operation in 2024 and Supervisory Board's orientation in 2025;
- The authorization of the BOD to select an auditor for the Semi-Annual Financial Statements and the Annual Financial Statements of 2025;
- The dismissal of members of the BOD according to the Letter of Resignation of Ms. Nguyen
  Thi Nga and the additional election of Mr. Do Trong Cuong as a member of the BOD (term
  2023-2028);
- The dismissal of Ms. Chu Thi Huong and Ms. Vu Ngoc Anh as members of the Supervisory Board according to their Letter of Resignation;
- Approved the additional election of Ms. Dao Thi Cam and Ms. Nguyen Thi Duu as members of the Supervisory Board (term 2023-2028).

### V. CONCLUSION

The Secretary announced the draft Minutes of the meeting.

The GMS approved the entire content of the Minutes and Resolution with an approval rate of 100% of the total shares attending the meeting.

The meeting ended at 11:30 a.m. on April 22, 2025.

**SECRETARY** 

Jehylu

Ta Thi Hong Ha

**CHAIRWOMAN** 

Ourm)

Vu Thi Huong